#### **IMPORTANT NOTICE**

**IMPORTANT: You must read the following disclaimer before continuing.** The following disclaimer applies to the Prospectus attached to this electronic transmission and you are therefore advised to read this disclaimer carefully before reading, accessing or making any other use of the attached Prospectus. In accessing the attached Prospectus, you agree to be bound by the following terms and conditions, including any modifications to them from time to time, each time you receive any information from us as a result of such access.

**Confirmation of Your Representation:** By accessing this Prospectus you have confirmed to Barclays Capital Inc.; Deutsche Bank AG, London Branch; Citigroup Global Markets Limited and Dubai Islamic Bank PJSC (together, the "Joint Lead Managers"), DP World Limited (the "Company") and DP World Sukuk Limited (the "Issuer") that (i) you have understood and agree to the terms set out herein, (ii) you are either (a) not a US person (within the meaning of Regulation S of the United States Securities Act 1933, as amended (the "Securities Act")), or acting for the account or benefit of any US person, and that the electronic mail address you have given to us is not located in the United States, its territories and possessions, or (b) a person that is both a "Qualified Institutional Buyer" within the meaning of Rule 144A under the Securities Act (a "QIB"), and a "Qualified Purchaser" within the meaning of Section 2(a)(51)(A) under the United States Investment Company Act of 1940, as amended (the "Investment Company Act") and the rules and regulations thereunder (a "QP") (iii) you consent to delivery by electronic transmission, (iv) you will not transmit the attached Prospectus (or any copy of it or part thereof) or disclose, whether orally or in writing, any of its contents to any other person except with the consent of the Joint Lead Managers, and (v) you acknowledge that you will make your own assessment regarding any legal, taxation or other economic considerations with respect to your decision to subscribe for or purchase of any of the Certificates.

You are reminded that the attached Prospectus has been delivered to you on the basis that you are a person into whose possession this Prospectus may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not, nor are you authorised to, deliver this Prospectus, electronically or otherwise, to any other person and in particular to any US person or to any US address. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions.

**Restrictions:** NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER OF SECURITIES FOR SALE IN THE UNITED STATES OR ANY OTHER JURISDICTION WHERE IT IS UNLAWFUL TO DO SO.

ANY CERTIFICATES TO BE ISSUED HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE SECURITIES ACT OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, US PERSONS (AS DEFINED IN REGULATION S UNDER THE SECURITIES ACT) EXCEPT (1) TO A PERSON WHOM THE SELLER REASONABLY BELIEVES IS BOTH A OIB WITHIN THE MEANING OF RULE 144A AND UNDER THE SECURITIES ACT А OP WITHIN THE MEANING OF SECTION 2(a)(51)(A) OF THE INVESTMENT COMPANY ACT AND THE RULES AND REGULATIONS THEREUNDER IN A TRANSACTION MEETING THE REQUIREMENTS OF RULE 144A WHO REPRESENTS THAT (I) IT IS A QIB THAT IS A QP, (II) IT WAS NOT FORMED FOR THE PURPOSE OF INVESTING IN THE CERTIFICATES OR THE ISSUER (III) IT IS NOT A BROKER-DEALER THAT OWNS AND INVESTS ON A DISCRETIONARY BASIS LESS THAN US\$25,000,000 IN SECURITIES OF UNAFFILIATED ISSUERS, (IV) IT IS NOT A PARTICIPANT-DIRECTED EMPLOYEE PLAN, SUCH AS A 401(k) PLAN, (V) IT IS ACTING FOR ITS OWN ACCOUNT, OR THE ACCOUNT OF ONE OR MORE QIBS, EACH OF WHICH IS ALSO A QP, (VI) IT, AND EACH ACCOUNT FOR WHICH IT HOLDS CERTIFICATES, WILL HOLD AND TRANSFER BENEFICIAL INTERESTS IN THE CERTIFICATES IN A PRINCIPAL AMOUNT THAT IS NOT LESS THAN US\$100,000 AND (VII) IT UNDERSTANDS THAT THE ISSUER MAY RECEIVE A LIST OF PARTICIPANTS HOLDING POSITIONS IN ITS SECURITIES FROM ONE OR MORE BOOK-ENTRY DEPOSITORIES, OR (2) TO A PERSON WHO IS NOT A US PERSON (AS DEFINED IN REGULATION S UNDER THE SECURITIES ACT) IN AN OFFSHORE TRANSACTION PURSUANT TO RULE 903 OR RULE 904 OF REGULATION S, IN EACH CASE IN ACCORDANCE WITH ANY APPLICABLE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES.

THE ATTACHED PROSPECTUS MAY NOT BE FORWARDED OR DISTRIBUTED TO ANY OTHER PERSON AND MAY NOT BE REPRODUCED IN ANY MANNER WHATSOEVER. DISTRIBUTION OR REPRODUCTION OF THE ATTACHED PROSPECTUS IN WHOLE OR IN PART IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE SECURITIES ACT OR THE APPLICABLE SECURITIES LAWS OF OTHER JURISDICTIONS.

Under no circumstances shall this Prospectus constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of the Certificates in any jurisdiction in which such offer, solicitation or sale would be unlawful.

The Certificates represent interests in a collective investment scheme (as defined in the Financial Services and Markets Act 2000) which has not been authorised, recognised or otherwise approved by the UK Financial Services Authority ("FSA"). Accordingly, this Prospectus is not being distributed to, and must not be passed on to, the general public in the UK. Rather, the communication of this Prospectus as a financial promotion is only being made to those persons falling within Article 12, Article 19(5) or Article 49 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 and within Article 8, Article 14(5) or Article 22 of the Financial Services and Markets Act 2000 (Promotion of Collective Investment Schemes) (Exemptions) Order 2001, or to other persons to whom this Prospectus may otherwise be distributed without contravention of sections 21 or 238 of the Financial Services and Markets Act 2000, or any person to whom it may otherwise lawfully be made. This communication is being directed only at persons having professional experience in matters relating to investments and any investment or investment activity to which this communication relates will be engaged in only with such persons. No other person should rely on it.

This Prospectus has been sent to you in an electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and consequently none of the Joint Leader Managers, any person who controls any of the Joint Leader Managers, the Issuer, any director, officer, employee or agent of any of them or any affiliate of any such person accepts any liability or responsibility whatsoever in respect of any difference between the Prospectus distributed to you in electronic format and the hard copy version available to you on request from any of the Joint Lead Managers.



# **DP World Sukuk Limited**

(a limited liability company incorporated in the Cayman Islands)

# US\$1,500,000,000

# **Trust Certificates due 2017**

The issue price of the US\$1,500,000,000 Trust Certificates (*Sukuk Al-Mudaraba*) due 2017 (the "Certificates") of DP World Sukuk Limited, a limited liability company incorporated on May 17, 2007 in accordance with the laws of the Cayman Islands (the "Issuer"), is 99.765 per cent. of their principal amount.

The Certificates will be constituted by a declaration of trust (the "Declaration of Trust") dated on or about July 2, 2007 (the "Closing Date") made by the Issuer and DP World Limited ("Company"). Pursuant to the Declaration of Trust, the Issuer will declare that it will hold certain assets (the "Trust Assets"), primarily consisting of its rights, title and interest in, to and under the mudaraba agreement (the "Mudaraba Agreement") dated on or about the Closing Date and entered into between the Issuer (as *raab-al-maal*) and DP World Limited (in its capacity as *Mudareb*, the "Mudareb"), the purchase undertaking (the "Purchase Undertaking") granted by DP World Limited in its capacity as obligor (the "Obligor"), the other Transaction Documents (as defined herein) and all proceeds of the foregoing, subject to certain limited exceptions, upon trust absolutely for the Certificates held by each holder of a Certificate (a "Certificateholder"). On the Closing Date, the Issuer shall contribute an amount equal to the proceeds of the issue of the Certificates to the capital of the Mudaraba Agreement.

On January 2, 2008 (the "**First Periodic Distribution Date**"), and on July 2 and January 2 in each year thereafter, up to and including July 2, 2017 (each, a "**Periodic Distribution Date**"), the Issuer will pay Periodic Distribution Amounts (as defined herein) to Certificateholders calculated on the basis of 6.25 per cent. per annum, on the outstanding principal amount of the Certificates. The Issuer shall pay Periodic Distribution Amounts solely from the amounts received by it pursuant to the Mudaraba Agreement. Unless previously redeemed in the circumstances described in Condition 6 ("Dissolution of Trust"), the Certificates will be redeemed at 100 per cent. of their principal amount on July 2, 2017 (the "Scheduled Redemption Date"). Following the occurrence and continuation of a Dissolution Event (as defined in Condition 13 ("Dissolution Events")), the Certificates may be redeemed in full at the relevant Dissolution Distribution Amount (as defined herein).

The Certificates may be redeemed at the option of the Issuer in whole but not in part, upon the Issuer giving notice in accordance with Condition 6.4 (*"Dissolution following a Tax Event"*), at the relevant Dissolution Distribution Amount on the relevant date set for redemption. Each Certificate may also be redeemed at the option of the Certificateholder upon the occurrence of a Change of Control (as defined herein) on notice being given in accordance with Condition 6.3 (*"Dissolution following a Change of Control"*) at the relevant Dissolution Distribution Amount as of the date of such redemption.

Application has been made to the Financial Services Authority in its capacity as competent authority under the Financial Services and Markets Act 2000 (the "**UK Listing Authority**") for the Certificates to be admitted to the official list of the UK Listing Authority (the "**Official List**") and to the London Stock Exchange plc (the "**London Stock Exchange**") for the Certificates to be admitted to trading on the London Stock Exchange's Gilt Edged and Fixed Interest Market (the "**Market**"). References in this Prospectus to Certificates being "listed" on the London Stock Exchange (and all related references) shall mean that the Certificates have been admitted to trading on the Market and have been admitted to the Official List. The Market is a regulated market for the purposes of the Investment Services Directive 93/22/EC.

Application has also been made for the Certificates to be listed on the primary market of the Dubai International Financial Exchange (the "DIFX"). The DIFX takes no responsibility for the contents of this document, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon any part of the contents of this document.

The Certificates have been rated "A1" (stable) by Moody's Investors Service Limited ("**Moody's**") and "A+" (stable) by Standard & Poor's Rating Services, a division of The McGraw-Hill Companies Inc. ("**Standard & Poor's**"). A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

The Certificates have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"), or with any securities regulatory authority of any state or other jurisdiction of the United States and, subject to certain exceptions, may not be offered, sold or delivered within the United States or to or for the account or benefit of US persons (as defined in Regulation S under the Securities Act ("Regulation S")). The Issuer has not registered and does not intend to register as an investment company under the Investment Company Act of 1940, as amended (the "Investment Company Act"), in reliance on the exclusion provided in Section 3(c)(7) thereof. The Certificates are being offered and sold (i) to non-US persons (as defined in Regulation S) outside the United States in reliance on Regulation S (the "Regulation S Certificates") and (ii) within the United States in reliance on Rule 144A under the Securities Act ("Rule 144A") only to persons that are both: (a) "qualified institutional buyers" (each a "QIB") within the meaning of Rule 144A; and (b) "qualified purchasers" (each a "QP") within the meaning of Section 2(a)(51)(A) of the Investment Company Act, and the rules and regulations thereunder, in each case acting for their own account or for the account of another QIB that is a QP (the "Rule 144A Certificates"). Each purchaser of the Certificates in making its purchase will be deemed to have made certain acknowledgements, representations and agreements. Prospective Act provided by Rule 144A. See "Subscription and Sale" in this Prospectus. The Certificates are subject to other restrictions on transferability and resale as set forth in "*Transfer Restrictions*" in this Prospectus.

Delivery of Regulation S Certificates in book-entry form will be made on the Closing Date. Regulation S Certificates will be issued in registered form in the minimum denomination of US\$100,000 and integral multiples of US\$10,000 in excess thereof. Regulation S Certificates will be represented by interests in a registered form global certificate without coupons attached (the "**Regulation S Global Certificate**"), deposited on or about the Closing Date with, and registered in the name of BT Globenet Nominees Limited, a nominee for, the common depositary for Euroclear Bank S.A/N.V. ("**Euroclear**") and Clearstream Banking, *société anonyme* ("Clearstream, Luxembourg"). Interests in the Regulation S Global Certificate will be shown on, and transfers thereof will be effected only through, records maintained by Euroclear and Clearstream, Luxembourg. Regulation S Certificates evidencing individual holdings will be issued in exchange for interests in the Regulation S Global Certificate only in certain limited circumstances described herein.

Delivery of Rule 144A Certificates in book-entry form will be made on the Closing Date. Rule 144A Certificates will be issued in registered form in the minimum denomination of US\$100,000 and integral multiples of US\$10,000 in excess thereof. Rule 144A Certificates will be represented by interests in a registered form global certificate without coupons attached (the "**Rule 144A Global Certificate**"), deposited on or about the Closing Date with Deutsche Bank Trust Company Americas as custodian for, and registered in the name of Cede & Co. as nominee of, The Depository Trust Company ("**DTC**"). Interests in the Rule 144A Global Certificate will be shown on, and transfers thereof will be effected only through, records maintained by DTC. Rule 144A Certificates evidencing individual holdings will be issued in exchange for interests in the Rule 144A Global Certificate only in certain limited circumstances described herein.

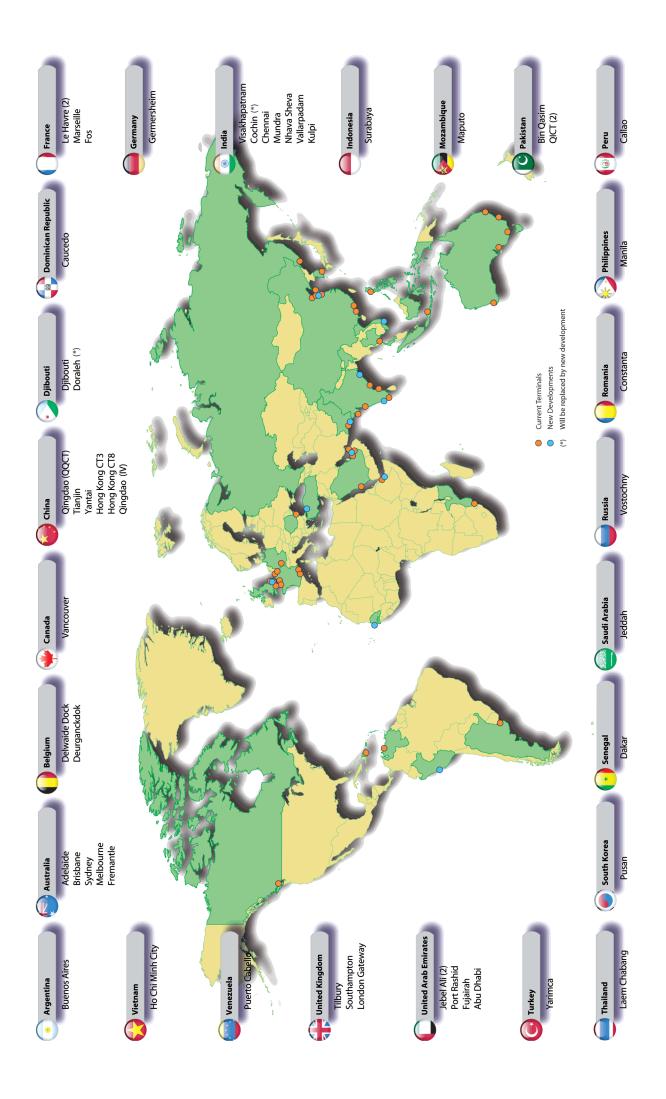
Prospective investors should have regard to the factors described under the section headed "Risk Factors" in this Prospectus.

Joint Lead Managers and Joint Bookrunners Citi Deutsche Bank

**Dubai Islamic Bank PJSC** 

**Barclays Capital** 

The date of this Prospectus is June 27, 2007



#### NOTICE TO INVESTORS

In this Prospectus, unless the context otherwise requires, the "Company" refers to DP World Limited, a company limited by shares incorporated in the Dubai International Financial Centre ("**DIFC**") with Registration Number 0226 issued on August 9, 2006, and "we", "our", "us", the "Obligor" and the "Group" refer to the Company together with its consolidated subsidiaries, joint ventures and associates, as well as their respective predecessor companies or entities, as applicable.

This Prospectus comprises a Prospectus for the purposes of Article 5.4 of Directive 2003/71/EC (the "**Prospectus Directive**") and for the purpose of giving information with regard to the Group and the Certificates which, according to the particular nature of the Group and of the Certificates, is necessary to enable investors to make an informed assessment of our assets and liabilities, financial position, profit and losses and prospects.

No offer of the Certificates may be made to any person in the DIFC unless such offer is (a) deemed to be an "Exempt Offer" in accordance with the Offered Securities Rules of the Dubai Financial Services Authority (the "**Rules**") and (b) made to Qualified Investors as defined in the Rules. Persons into whose possession this Prospectus or any Certificates may come must inform themselves about, and observe, any applicable restrictions in any relevant jurisdiction on the distribution of this Prospectus and the offering, purchase and sale of the Certificates. The DFSA has no responsibility for reviewing or verifying any documents in connection with Exempt Offers. The DFSA has not approved this document nor taken steps to verify the information set out in it and has no responsibility for it.

The Certificates may only be offered in minimum denominations of at least US\$100,000 (or its equivalent in another currency) and as such will qualify as Restricted Securities within the meaning of the Listing Rules of the DIFX. Any sale or transfer of Certificates after the date of issuance of such Certificates may only be made in minimum denominations of US\$100,000 (or its equivalent in another currency).

The Issuer and the Company accept responsibility for the information contained in this Prospectus. To the best of their knowledge and belief (having taken all reasonable care to ensure that such is the case), the information contained in this Prospectus is in accordance with the facts and does not omit anything likely to affect the import of such information.

No person has been authorised to give any information or to make any representation other than those contained in this Prospectus in connection with the issue or sale of the Certificates and, if given or made, such information or representation must not be relied upon as having been authorised by us or any of the Joint Lead Managers or the Transaction Administrator. Neither the delivery of this Prospectus nor any sale made in connection herewith shall, under any circumstances, create any implication that there has been no change in our affairs since the date hereof or the date upon which this Prospectus has been most recently amended or supplemented or that there has been no adverse change in our financial position since the date hereof or the date upon which this Prospectus and or supplemented or that there has been most recently amended or supplemented or the this Prospectus has been most recently amended or supplemented or the date upon which the Prospectus has been most recently amended or supplemented or the date upon which the Certificates is correct as of any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

The distribution of this Prospectus and the offering or sale of the Certificates in certain jurisdictions may be restricted by law. Persons into whose possession this Prospectus comes are required by us and the Joint Lead Managers to inform themselves about and to observe any such restriction. The Certificates have not been and will not be registered under the Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States. Certificates may not be offered or sold or delivered within the United States or to, or for the account or benefit of, US persons, except in transactions exempt from the registration requirements of the Securities Act.

The Certificates are being offered and sold outside the United States to non-US persons in reliance on Regulation S and within the United States to QIBs that are also QPs in reliance on Rule 144A. Prospective purchasers are hereby notified that sellers of the Certificates may be relying on the exemption from the provisions of Section 5 of the Securities Act provided by Rule 144A. For a description of these and certain further restrictions on offers, sales and transfers of Certificates and distribution of this Prospectus see *"Subscription and Sale"* and *"Transfer Restrictions"*.

THE CERTIFICATES HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE US SECURITIES AND EXCHANGE COMMISSION, ANY STATE SECURITIES COMMISSION IN THE UNITED STATES OR ANY OTHER US REGULATORY AUTHORITY, NOR HAS ANY OF THE FOREGOING AUTHORITIES PASSED UPON OR ENDORSED THE MERITS OF THE OFFERING OF

# CERTIFICATES OR THE ACCURACY OR THE ADEQUACY OF THIS PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENCE IN THE UNITED STATES.

This Prospectus does not constitute an offer of, or an invitation by or on behalf of us or any of the Joint Lead Managers to subscribe for, or purchase, any Certificates.

The Joint Lead Managers and the Transaction Administrator have not separately verified the information contained in this Prospectus. None of the Joint Lead Managers and the Transaction Administrator makes any representation, express or implied, or accepts any responsibility, with respect to the accuracy or completeness of any of the information in this Prospectus. Neither this Prospectus nor any other financial statements are intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by any of us or the Joint Lead Managers or the Transaction Administrator that any recipient of this Prospectus or any other financial statements should purchase the Certificates. Each potential purchaser of Certificates should determine for itself the relevance of the information contained in this Prospectus and its purchase of Certificates should be based upon such investigation as it deems necessary. None of the Joint Lead Managers nor the Transaction Administrator undertakes to review our financial condition or affairs during the life of the arrangements contemplated by this Prospectus nor to advise any investor or potential investor in the Certificates of any information coming to the attention of any of the Joint Lead Managers or the Transaction Administrator makes to review our financial condition or affairs during the life of the arrangements contemplated by this Prospectus nor to advise any investor or potential investor in the Certificates of any information coming to the attention of any of the Joint Lead Managers or the Transaction Administrator.

#### NOTICE TO NEW HAMPSHIRE RESIDENTS

NEITHER THE FACT THAT A REGISTRATION STATEMENT OR AN APPLICATION FOR A LICENCE HAS BEEN FILED UNDER CHAPTER 421-B OF THE NEW HAMPSHIRE REVISED STATUTES ANNOTATED, 1955 ("RSA 421-B"), WITH THE STATE OF NEW HAMPSHIRE NOR THE FACT THAT A SECURITY IS EFFECTIVELY REGISTERED OR A PERSON IS LICENSED IN THE STATE OF NEW HAMPSHIRE CONSTITUTES A FINDING BY THE SECRETARY OF STATE OF NEW HAMPSHIRE THAT ANY DOCUMENT FILED UNDER RSA 421-B IS TRUE, COMPLETE AND NOT MISLEADING. NEITHER ANY SUCH FACT NOR THE FACT THAT AN EXEMPTION OR EXCEPTION IS AVAILABLE FOR A SECURITY OR A TRANSACTION MEANS THAT THE SECRETARY OF STATE OF NEW HAMPSHIRE HAS PASSED IN ANY WAY UPON THE MERITS OR QUALIFICATIONS OF, OR RECOMMENDED OR GIVEN APPROVAL TO, ANY PERSON, SECURITY OR TRANSACTION. IT IS UNLAWFUL TO MAKE, OR CAUSE TO BE PROSPECTIVE PURCHASER, CUSTOMER MADE, TO ANY OR CLIENT ANY REPRESENTATION INCONSISTENT WITH THE PROVISIONS OF THIS PARAGRAPH.

#### NOTICE TO CAYMAN ISLANDS RESIDENTS

No invitation may be made to members of the public of the Cayman Islands to subscribe for the Certificates.

#### **ENFORCEMENT OF FOREIGN JUDGMENTS**

We are a company incorporated in, and under the laws issued by, the DIFC, with our headquarters in the Emirate of Dubai in the United Arab Emirates (the "UAE"). A substantial portion of our assets are located in a number of jurisdictions outside the United Kingdom and the United States. As a result, prospective investors may have difficulties effecting service of process in the United Kingdom or the United States upon us in connection with any lawsuits related to the Certificates, including actions arising under the laws of the United Kingdom or the federal securities laws of the United States. In the absence of any bilateral treaty for the reciprocal enforcement of foreign judgments, UAE law sets out a procedure whereby the judiciary of the UAE is able to ratify judgments, orders or awards of other jurisdictions. Such judgments of English or US courts against us in the courts of the DIFC because the mechanism for enforcement of foreign judgments by the DIFC courts is as yet untested. Investors may also have difficulties in enforcing judgments of the DIFC because the DIFC courts against us in jurisdictions outside the DIFC because the mechanism for enforcement of judgments of the DIFC courts in jurisdictions outside the DIFC is as yet untested.

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Prospectus includes forward-looking statements. The words "anticipate", "believe", "expect", "plan", "intend", "targets", "aims", "estimate", "project", "will", "would", "may", "could", "continue" and similar expressions are intended to identify forward-looking statements. All statements other than statements of historical fact included in this Prospectus, including, without limitation, those regarding our financial position, business strategy, management plans and objectives for future operations, are forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause our actual results, performance or achievements, or industry results, to be materially different from those expressed or implied by these forward-looking statements. These forward-looking statements are based on numerous assumptions regarding our present and future business strategies and the environment in which we expect to operate in the future. Important factors that could cause our actual results, performance or achievements form those in the forward-looking statements to differ materially from those in the forward-looking statements include, among other factors referenced in this Prospectus:

- our ability to integrate our newly-acquired operations and any future expansion of our business;
- our ability to realise the benefits we expect from existing and future investments in our existing operations and pending expansion and development projects;
- our ability to obtain requisite governmental or regulatory approvals to undertake planned or proposed terminal development projects;
- our ability to obtain external financing or maintain sufficient capital to fund our existing and future operations;
- changes in political, social, legal or economic conditions in the markets in which we and our customers operate;
- changes in the competitive environment in which we and our customers operate;
- our ability to secure or renew concessions at future or existing facilities;
- failure to comply with regulations applicable to our business;
- fluctuations in the currency exchange rates in the markets in which we operate;
- actions taken by our joint venture partners that may not be in accordance with our policies and objectives; and
- actions taken by our controlling shareholder, Dubai World Corporation ("**Dubai World**"), that are not in line with, or may conflict with, the best interests of the Issuer, the Company and/or the holders of our debt.

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed under "*Risk Factors*". Forward-looking statements speak only as of the date of this Prospectus and we expressly disclaim any obligation or undertaking to publicly update or revise any forward-looking statements in this Prospectus to reflect any change in our expectations or any change in events, conditions or circumstances on which these forward-looking statements are based. Given the uncertainties of forward-looking statements, we cannot assure you that projected results or events will be achieved and we caution you not to place undue reliance on these statements.

#### PRESENTATION OF CERTAIN FINANCIAL AND OTHER INFORMATION

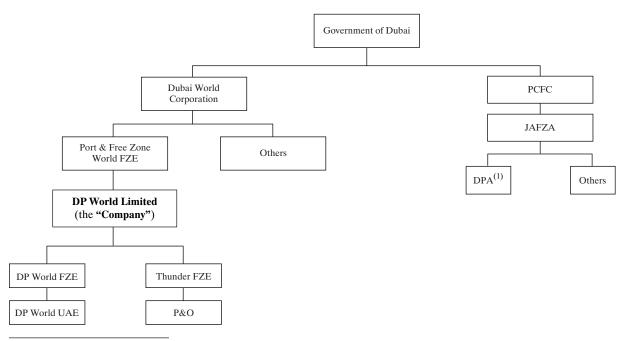
Pursuant to a restructuring plan (the "**Restructuring**") designed to separate the ports-related commercial and regulatory activities of the Government of Dubai, the Company was incorporated in the DIFC on August 9, 2006 for the purpose of becoming the holding company for the ports-related commercial activities of Dubai World. On January 1, 2007, DP World FZE and Thunder FZE, which is the holding company for the Peninsular and Oriental Steam Navigation Company ("**P&O**"), were transferred from Dubai Ports Authority ("**DPA**"), an affiliate of the Company, to the Company. Following the Restructuring, the Company, together with its operating subsidiaries, now conducts all of the ports-related regulatory activities of the Government of Dubai. Such regulatory activities have not been and will not be transferred to the Company. Prior to the transfer of DP World FZE and Thunder FZE, the Company did not have any

operations. As a result, the historical financial information presented in this Prospectus is based on the Audited DPA Consolidated Financial Statements and the P&O Consolidated Financial Statements (each as defined below).

In connection with the Restructuring, on December 29, 2006, the syndicated term loan and revolving credit facility (the "**Credit Facility**") among DPA, Thunder FZE and Jebel Ali Free Zone Authority ("**JAFZA**"), as borrowers, Ports, Customs & Free Zone Corporation ("**PCFC**") and the other guarantors party thereto, as guarantors, the lenders from time to time party thereto and Deutsche Bank Luxembourg S.A., as facility agent, was amended and restated (the "**Amended and Restated Credit Facility**") to, among other things, (i) transfer a portion of borrowings thereunder from Thunder FZE to JAFZA, (ii) remove the requirement that the proceeds from the sale of P&O Ports North America, Inc. ("**POPNA**") be used to prepay borrowings thereunder, (iii) upon the satisfaction of certain conditions (which have been satisfied), remove JAFZA as a borrower and guarantor thereunder and (iv) upon the satisfaction of certain conditions (which have been satisfied), remove PCFC as a guarantor thereunder. In addition, immediately prior to the transfer of Thunder FZE to the Company, the Company became a borrower and guarantor under the Amended and Restated Credit Facility. On March 29, 2007, the outstanding borrowings of DPA were transferred to DP World UAE Region FZE ("**DP World UAE**") and DP World UAE assumed all the obligations of DPA as a borrower under the Amended and Restated Credit Facility.

For a description of the Amended and Restated Credit Facility, including the undertakings and covenants included therein, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Working Capital and Indebtedness—Syndicated Term Loan and Revolving Credit Facility".

The following chart illustrates our organisational structure as at the date of this Prospectus.



(1) In connection with the Restructuring, DP World FZE and Thunder FZE were transferred from DPA to the Company. Following the Restructuring, the Company, together with its operating subsidiaries, now conducts all of the ports-related commercial activities of Dubai World. DPA continues to conduct all of the ports-related regulatory activities of the Government of Dubai.

#### DPA Financial Statements

In this Prospectus, the term "Audited DPA Consolidated Financial Statements" means the audited consolidated financial statements of DPA as of and for the years ended December 31, 2004, 2005 and 2006 appearing elsewhere in this Prospectus, which have been audited by Ernst & Young, independent auditors.

The Audited DPA Consolidated Financial Statements have been prepared and presented in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board (the "IASB"). The Audited DPA Consolidated Financial Statements are presented in US dollars.

#### **P&O** Financial Statements

In this Prospectus, the term "P&O Consolidated Financial Statements" means the audited consolidated financial statements of P&O as of and for the year ended December 31, 2005 appearing elsewhere in this Prospectus, which have been audited by KPMG Audit Plc, independent auditors and members of the Institute of Chartered Accountants in England and Wales, together with unaudited comparatives as of and for the year ended December 31, 2004 restated to comply with IFRS, as adopted by the European Union (the "EU").

The P&O Consolidated Financial Statements have been prepared and presented in accordance with IFRS, as adopted by the EU. The P&O Consolidated Financial Statements were P&O's first consolidated financial statements prepared under IFRS and, consequently, IFRS 1, *"First-time Adoption of International Financial Reporting Standards"*, was applied. For additional information on the transition to IFRS, see Note 1, *"Significant accounting policies—Transitional arrangements"*, of the Notes to the P&O Consolidated Financial Statements.

The P&O Consolidated Financial Statements are presented in Pounds Sterling. This Prospectus contains historical data with respect to the high, low, average and period end noon buying rates for certain periods in New York for cable transfers payable in Pounds Sterling as certified by the Federal Reserve Bank of New York for customs purposes. See "*Exchange Rate Information*". On June 22, 2007, the noon buying rate in New York for cable transfers payable in Pounds Sterling as certified by the Federal Reserve Bank of New York for cable transfers payable in Pounds Sterling as certified by the Federal Reserve Bank of New York for customs purposes was \$2.00 per £1.00. The inclusion of these exchange rates in this Prospectus is for illustrative purposes only, and does not mean that any amounts reported herein actually represent a specific amount in another currency or that any such amounts could have been converted at any particular rate, if at all.

## Comparability of Historical Financial Information

The comparability of the historical financial information of DPA has been significantly affected by our acquisitions of CSX World Terminals in February 2005 and P&O in March 2006. Similarly, our future results of operations will not be directly comparable to the historical financial information of DPA principally because the Audited DPA Consolidated Financial Statements include the financial results of P&O for the period from March 9, 2006, the first day following our acquisition of P&O, through December 31, 2006 only, but also because the Audited DPA Consolidated Financial Statements include the financial results of the regulatory activities of DPA. In addition, the Audited DPA Consolidated Financial Statements as of and for the year ended December 31, 2006 include the financial results of (i) P&O's UK ferry operating business ("**P&O Ferries**") and its European road haulage and freight management business ("**P&O Ferrymasters**" and, together with P&O Ferries, the "**P&O Ferries Business**") (which were reflected as continuing operations and not assets held for sale because the decision to transfer this business was not taken until after December 31, 2006) and (ii) POPNA and P&O Estates (as defined and discussed further in "*Management's Discussion and Analysis of Financial Condition and Results of Operations—Factors Affecting the Comparability of the Periods under Review—P&O Estates Transfer"*) (which were reflected as assets held for sale and discontinued operations).

# Pro Forma Financial Information

In this Prospectus, the term "Unaudited Pro Forma Consolidated Financial Information" means the unaudited pro forma consolidated statement of income of the Company for the year ended December 31, 2006 and the unaudited pro forma consolidated balance sheet of the Company as of December 31, 2006. The unaudited pro forma consolidated statement of income of the Company for the year ended December 31, 2006 is based on the audited consolidated statement of income of DPA for the year ended December 31, 2006 included in the Audited DPA Consolidated Financial Statements appearing elsewhere in this Prospectus. The unaudited pro forma consolidated balance sheet of the Company as of December 31, 2006 is based on the audited balance sheet of the Company as of December 31, 2006. The unaudited Pro Forma Consolidated Financial Information is presented in US dollars.

The unaudited pro forma consolidated statement of income of the Company for the year ended December 31, 2006 has been prepared for illustrative purposes only to show the effect of (i) the acquisition of P&O; (ii) the disposal of POPNA, two container terminals in Shekou, China (the "Shekou Terminals") and one container terminal in Colombo, Sri Lanka (the "Colombo Terminal") and the transfer to affiliates of the Company of the P&O Ferries Business and of P&O Estates; and (iii) the effective commencement

of the Concession Agreement (as defined in "Unaudited Pro Forma Consolidated Financial Information") (collectively, the "**P&L Transactions**") as if such events had occurred on January 1, 2006.

The unaudited pro forma consolidated balance sheet of the Company as of December 31, 2006 has been prepared for illustrative purposes only to show the effect of (i) the transfer of the capital stock of DP World FZE and Thunder FZE to the Company and (ii) the disposal of POPNA, the Shekou Terminals and the Colombo Terminal and the transfer to affiliates of the Company of the P&O Ferries Business and of P&O Estates (collectively, the "**Balance Sheet Transactions**", and together with the P&L Transactions, the "**Transactions**").

The Unaudited Pro Forma Consolidated Financial Information, because of its nature, addresses a hypothetical situation and, therefore, does not represent our actual financial position or results had the Transactions been completed at the dates assumed or any other date and should not be regarded as an indication of the operating results generated by us or of our future financial position. For a description of the accounting principles used in the preparation of the Unaudited Pro Forma Consolidated Financial Information, see the notes to the unaudited pro forma consolidated statement of income and the unaudited pro forma consolidated balance sheet included therein.

#### **Operational Data**

Certain volume figures in this Prospectus are expressed in "TEUs". A TEU is a twenty-foot equivalent unit that is based on the dimensions of a cargo container 20 feet long by 8 feet wide by 8 feet 6 inches high, with a maximum load of 24 tonnes.

"Throughput" is a measure of container handling activity. The two main categories of container throughput are origin and destination ("**O&D**"), which is also often referred to as import and export, and transhipment. Every container shipped by sea is by definition an export container at the origination terminal and an import container at the destination terminal. A container that is transferred from one ship to another at some point during the journey is said to be transhipped, which gives rise to transhipment throughput at an intermediate terminal somewhere between the load terminal and the discharge terminal. Throughput includes the handling of imports, exports, empty containers and transhipments.

"Gross throughput" refers to the total amount of throughput that a container terminal in our portfolio handled over a period of time, regardless of our economic interest in such terminal or whether we held such terminal for the entirety of such period. "Equity-adjusted throughput" is determined by multiplying the gross throughput of a particular container terminal by our economic interest in such terminal as of December 31, 2006.

"Capacity" refers to the theoretical amount of throughput that a container terminal could handle in a year and is generally based on the size of the terminal's container stacking area and the capacity of its quay, which in turn is based on the length of the quay and the capacity of the ship-to-shore cranes that are available.

"Gross capacity" refers to the capacity of a container terminal in our portfolio, regardless of our economic interest in such terminal.

"Revenue generating volume" is a measure of all movements of containers at a container terminal that generate revenue. Descriptions of changes in revenue generating volume at a particular terminal or group of terminals are presented based on the actual levels of revenue generating volume at such terminal or group of terminals, irrespective of changes in our ownership interest (including the acquisition thereof) therein during the period under review.

Unless otherwise stated, descriptions of our terminal portfolio, including aggregate throughput and capacity figures, are based on its composition as of the date hereof and exclude the impact of the disposal of certain terminal operations, comprising the six container terminals operated by POPNA, the two Shekou Terminals and the one Colombo Terminal.

#### General

In this Prospectus, unless otherwise specified or the context otherwise requires, references to "\$", "US\$", "USD" and "dollars" are to US dollars, references to "dirham" and "AED" are to UAE dirham, references to "euro" and "€" are to the currency introduced at the start of the third stage of the European economic and monetary union pursuant to the Treaty Establishing the European Community, as amended, and references to "£", "Pounds Sterling" and "Sterling" are to the currency of the United Kingdom.

Certain financial and operating information contained in this Prospectus has been derived from unaudited management accounts prepared by us.

#### **NON-IFRS MEASURES**

Earnings before interest, taxes, depreciation and amortisation ("EBITDA"), a measure used by management to measure operating performance, is defined as profit after tax from continuing operations plus finance costs (net of interest income), income tax, depreciation and amortisation. "Adjusted EBITDA" is defined as EBITDA further adjusted to remove the impact of separately disclosable items. See Note 7, "Separately Disclosable Items", of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006 and Note 4, "Separately disclosable items", of the Notes to the P&O Consolidated Financial Statements for further information. EBITDA and Adjusted EBITDA are not recognised terms under IFRS or US generally accepted accounting principles ("US GAAP") and do not purport to be alternatives to profit after tax from continuing operations as measures of operating performance or to cash flows from operating activities as measures of liquidity. Additionally, EBITDA and Adjusted EBITDA are not intended to be measures of free cash flow available for management's discretionary use, as they do not consider certain cash requirements such as interest payments, tax payments and debt service requirements. Management believes that EBITDA and Adjusted EBITDA are helpful in highlighting trends because they exclude the results of decisions that are outside the control of operating management and can differ significantly from company to company depending on long-term strategic decisions regarding capital structure, the tax jurisdictions in which companies operate and capital investments. Management uses EBITDA and Adjusted EBITDA to supplement IFRS results to provide a more complete understanding of the factors and trends affecting the business than IFRS results alone. Because not all companies use identical calculations, these presentations of EBITDA and Adjusted EBITDA may not be comparable to other similarly titled measures used by other companies.

#### PRESENTATION OF MARKET, MARKET SHARE AND INDUSTRY DATA

The market, market share and industry data contained in this Prospectus has been taken from industry reports. In particular, information and data relating to the international container shipping industry has been derived from reports, databases and other sources made available in the public domain by, among others, Drewry Shipping Consultants Ltd ("**Drewry**"). We confirm that this data has been accurately reproduced and, so far as we are aware and have been able to ascertain from that published information, no facts have been omitted which would render the reproduced information inaccurate or misleading. However, the accuracy of such information is subject to the availability and reliability of the data supporting such information and neither the published information nor the underlying data has been independently verified. In addition, the methodology of Drewry and of other industry sources for collecting information and data, and therefore the reported information, may differ from that used by us to compile our operational data and from the methodologies employed by other sources, and does not reflect all or even necessarily a comprehensive set of the actual transactions occurring in the container shipping industry. Drewry has made no representation, express or implied, and has not accepted any responsibility, with respect to the accuracy or completeness of any of the information in this Prospectus.

#### **AVAILABLE INFORMATION**

The Issuer has agreed that, for so long as any Certificates are "restricted securities" as defined in Rule 144(a)(3) under the Securities Act, it will during any period that it is neither subject to section 13 or 15(d) of the United States Securities and Exchange Act of 1934, as amended (the "**Exchange Act**"), nor exempt from reporting pursuant to Rule 12g3-2(b) thereunder furnish, upon request, to any holder or beneficial owner of Certificates or any prospective purchaser designated by any such holder or beneficial owner, the information required to be delivered pursuant to Rule 144A(d)(4) under the Securities Act.

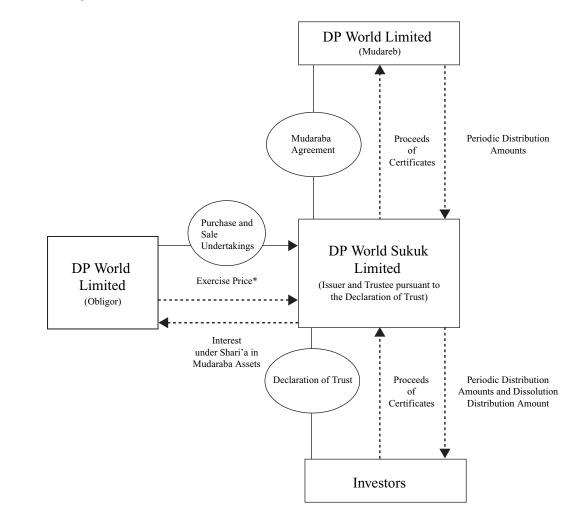
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#### STRUCTURE DIAGRAM AND CASHFLOWS

The following is an overview of the structure and cashflows relating to the Certificates. This overview does not purport to be complete and is qualified in its entirety by reference to, and must be read in conjunction with, the detailed information appearing elsewhere in this Prospectus. Potential investors should read this entire Prospectus, especially the risks in relation to investing in the Certificates discussed under "Risk Factors".

#### **Structure Diagram**



\* Exercise Price shall be equal to the amount required to redeem the Certificates on the relevant Redemption Date following the redemption of the Certificates in full plus certain other amounts pursuant to the Mudaraba Agreement as set out under *"Cashflows"* below.

#### Cashflows

Set out below is a simplified description of the principal cashflows underlying the transaction. Potential investors are referred to "Terms and Conditions of the Certificates" and the detailed descriptions of the relevant Transaction Documents set out elsewhere in this Prospectus for a fuller description of certain cashflows and for an explanation of the meaning of certain capitalised terms used herein.

#### Payments by the Certificateholders and the Issuer

On the Closing Date, the initial subscribers of the Certificates will pay the issue price in respect of the Certificates to the Issuer and the Issuer (as *raab al-maal*) will pay an amount equal to such issue price to DP World Limited (in its capacity as *mudareb*, the "**Mudareb**") pursuant to a mudaraba agreement to be entered into between the Issuer and the Mudareb. The Mudareb will invest the capital of the mudaraba (the "**Mudaraba**") in DP World Limited's business activities in accordance with an agreed investment plan prepared by the Mudareb which provides that such capital shall be invested in a Shari'a compliant manner. See "*The Mudaraba Assets*". Pursuant to the Declaration of Trust, the Issuer will declare a trust, *inter alia*,

of its interest under Shari'a in the Mudaraba Assets and certain of its rights, benefits and entitlements, present and future, under each of the Transaction Documents.

## Periodic Payments by the Issuer and Liquidity Facility

Prior to each Periodic Distribution Date, the Mudareb shall distribute the profit generated by the Mudaraba to both the Issuer and the Mudareb in accordance with the pre-agreed profit sharing percentages set out in the Mudaraba Agreement (Issuer (as *raab al-maal*) 99% and Mudareb 1%). The Issuer shall apply its share of the profit generated by the Mudaraba on each Periodic Distribution Date to pay the Periodic Distribution Amount due on such date.

If the profit payable to the Issuer is greater than the relevant Periodic Distribution Amount, the Issuer (as *raab al-maal*) shall forego any excess amounts it would otherwise be entitled to under the Mudaraba Agreement and the Mudareb shall be entitled to such excess amounts for its own account by way of an incentive fee for acting as Mudareb. If such profit is less than the relevant Periodic Distribution Amount or if for any other reason the funds available in the Transaction Account on the Periodic Distribution Date or on a Redemption Date are not sufficient to enable the Trustee to pay the relevant Periodic Distribution Amount or the Dissolution Distribution Amount, as the case may be, due on the relevant date, together, in each case, with any additional amounts due in respect of the relevant payment pursuant to the terms of the Certificates, in full for any reason, the Mudaraba Assets or the Trustee) to the Trustee pursuant to the Mudaraba Agreement to ensure that the funds available to the Trustee are sufficient to pay the relevant amount due in full on such date. Any amounts so advanced will be required to be repaid following the redemption of the Certificates in full and in accordance with the priority of payments set out in Condition 4.2 ("*Application of Proceeds from Trust Assets*").

Under the terms of the Mudaraba Agreement, the Mudareb will be entitled to comingle its own assets with the Mudaraba Assets.

# Redemption Payments

On the Scheduled Redemption Date, the Issuer will have the right to require the Obligor (as obligor under the Purchase Undertaking) to purchase all of the Trustee's interest under Shari'a in the Mudaraba Assets. The Exercise Price payable by the Obligor in respect of such purchase is intended to fund the Dissolution Distribution Amount payable by the Issuer under the Certificates on the Scheduled Redemption Date plus (i) the amount which is equal to the aggregate of all amounts previously advanced to the Trustee by the Mudareb pursuant to the Mudaraba Agreement by way of Liquidity Funding and (ii) the amount which is equal to the aggregate amount of any Taxes that the Mudareb (to the extent not covered by (i) above) or the Obligor was required to withhold from any payment to the Trustee under any Transaction Document.

The Certificates may be redeemed prior to the Scheduled Redemption Date for a number of reasons. In the case of a redemption of the Certificates for taxation reasons or following a Dissolution Event, the amounts payable on the relevant Redemption Date will be funded by the Obligor purchasing all of the Trustee's interest under Shari'a in the Mudaraba Assets. In the case of a redemption of any Certificate at the option of the Certificateholder following a Change of Control, the amount payable on the relevant Redemption Date will be funded by the Obligor purchasing the relevant pro-rata part specified in the relevant Exercise Notice of the Trustee's interest under Shari'a in the Mudaraba Assets.

To the extent that all the Certificates are redeemed in full, the Exercise Price shall be equal to the Dissolution Distribution Amount as of such date, plus (i) the amount which is equal to the aggregate of all amounts previously advanced to the Trustee by the Mudareb pursuant to the Mudaraba Agreement by way of Liquidity Funding and (ii) the amount which is equal to the aggregate amount of any Taxes that the Mudareb (to the extent not covered by (i) above) or the Obligor is required to withhold from any payment to the Trustee under any Transaction Document.

To the extent that all the Certificates are not redeemed in full, the Exercise Price shall be equal to the Dissolution Distribution Amount as of such date plus the amount which is equal to the aggregate amount of any Taxes that the Mudareb (to the extent that such amount has not previously been advanced to the Trustee by the Mudareb pursuant to the Mudaraba Agreement by way of Liquidity Funding) or the Obligor is required to withhold from any payment to the Trustee under any Transaction Document.

#### **OVERVIEW**

This overview should be read as an introduction to, and is qualified in its entirety by reference to, the more extensive information contained elsewhere in this Prospectus. This overview may not contain all of the information that prospective investors should consider before deciding to invest in the Certificates. Accordingly, any decision by a prospective investor to invest in the Certificates should be based on a consideration of this Prospectus as a whole. You should read this entire Prospectus carefully, including the financial statements and related notes and the information set forth under the headings "Risk Factors" and "Cautionary Statement Regarding Forward-Looking Statements".

## Overview

We are one of the largest container terminal operators in the world by capacity and throughput. We are also one of the most geographically diversified container terminal operators in the world. Our 42 container terminals, which span 22 countries, had a gross capacity of 48.6 million TEUs as of December 31, 2006 and generated gross throughput of 36.8 million TEUs for the year ended December 31, 2006 (excluding the six container terminals operated by POPNA, the two Shekou Terminals and the one Colombo Terminal). For the year ended December 31, 2006, we generated pro forma revenue from operations (which does not include revenue attributable to our joint ventures and associates) of \$2,291.6 million and pro forma Adjusted EBITDA of \$722.4 million.

The creation of the Company represents an important step in the development of a global container terminal business designed to serve the needs of a "globalising" customer base. As a result of new concessions and our acquisitions of CSX World Terminals ("CSX WT") in February 2005 and P&O in March 2006, our business has been transformed from one focused principally on container terminal operations located primarily in the UAE to a truly global container terminal business, reporting across the following three regions: UAE, Middle East, Europe and Africa; Asia-Pacific and Indian Subcontinent; and Australia and New Zealand and Americas.

The following table provides information regarding the number of terminals, as well as the gross throughput and equity-adjusted throughput for the year ended December 31, 2006 and gross capacity as of December 31, 2006 of our terminal portfolio.

|  | Terminals | Gross<br>throughput | Equity-<br>adjusted<br>throughput | Gross<br>capacity |
|--|-----------|---------------------|-----------------------------------|-------------------|
|  | (TEUs     | in millions, excep  | t number of term                  | inals)            |
| UAE, Middle East, Europe and Africa    | 17        | 17.1                | 12.9                              | 22.6              |
| Asia-Pacific and Indian Subcontinent   | 16        | 15.7                | 7.6                               | 20.9              |
| Australia and New Zealand and Americas | 9         | 4.0                 | 3.2                               | 5.1               |
| Total                                  | 42        | 36.8                | 23.8                              | 48.6              |

## **Competitive Strengths**

We have built our global container terminal business through the combination of our regional and international operations, the CSX WT Acquisition, the P&O Acquisition and our terminal development and expansion projects. We believe that each of these components provides us with complementary strengths, which together position us as a market leader in the global container terminal industry. In particular, we believe that our business is characterised by the following key competitive strengths.

## A Globally Diversified, Market-Leading and Balanced Portfolio of Terminals

With 42 terminals in 22 countries, we believe that we have the most geographically diversified portfolio of terminals in the industry and that the size and diversity of our portfolio gives us a competitive advantage over smaller and more concentrated operators because of the relatively high barriers to entry that characterise the container terminal industry. Our asset base includes a diverse mixture of both established and newer terminals and a significant number of greenfield and brownfield projects that we are in the process of developing. We believe that this combination of development sites and fully operating facilities is key to facilitating our future growth strategies and that our portfolio allows us to take advantage of the typically stable returns on equity in lower-risk established markets such as Europe and Australia and the potential for greater returns on equity in higher-risk emerging markets such as Latin America and Africa.

In addition, we believe that our portfolio, which is diversified within the regions in which we operate, should help to mitigate region-specific downturns.

## Strong Pipeline of New Projects and Additional Growth Potential

We have extensive experience in developing terminal operations around the globe, including by constructing new terminals on both greenfield sites and brownfield sites as a result of concession wins. We have a strong track record of winning concessions globally based on our customer and business partner relationships, operating and technical credentials, willingness to invest in new capacity to meet demand and focus on key governmental issues, such as security and sustainability. Consequently, we believe that we will win, on economic terms, the majority of the concessions that we actively pursue and where we submit a bid. Our new projects currently in development include a total of 12 terminal projects, which, subject to various final regulatory approvals in some cases, are expected to become operational at various times between 2007 and 2011 and to add 13.4 million TEUs of gross capacity to our portfolio, based on anticipated capacity as of commencement of operations. In addition, we currently have a total of nine terminal expansion projects underway which are expected to become operational at various times between 2007 and 2011 and to add 8.9 million TEUs of gross capacity to our portfolio, based on anticipated capacity as of commencement of operations. In addition, we currently have a total of nine terminal expansion projects underway which are expected to become operational at various times between 2007 and 2011 and to add 8.9 million TEUs of gross capacity to our portfolio, based on anticipated capacity once fully operational. We also have a pipeline of potential projects in various stages of review, and continue to look for innovative opportunities for the ownership and management of terminal and terminal-related assets both inside and outside of ports.

# Strong Relationships with Key Customers

We maintain a diverse customer base and enjoy close and long-standing relationships with our key customers, who are, for the most part, leaders in the global shipping industry. We believe that we have been successful in attracting and maintaining key customers as a result of our strong reputation in the industry, continued achievement of operational excellence and the diversification of our global portfolio, each of which helps our customers succeed in their businesses. For example, seven of our current top ten global customers were also our customers ten years ago. We target key customers and attempt to build strategic relationships based on an internal programme of customer segmentation, which we believe is unique to our industry. Through this programme, we seek to identify key commercial relationships by considering a number of different factors that we believe will assist us in evaluating our customers and determining how we can best serve them in the future.

# Strategic Relationships with Dubai World and its Affiliates

As a wholly-owned indirect subsidiary of Dubai World, a holding company owned by the Government of Dubai, we expect to continue to benefit from the commitment of Dubai World to promote Dubai and its portfolio of businesses and projects both domestically and internationally. In addition, we have in the past benefited from and expect to continue to leverage relationships with affiliates that engage in complementary businesses, which we believe allows us to offer a combination of services that is unique in the container terminal industry and provides us with an advantage over our competitors.

## **Operational Excellence and Innovation**

We are one of the innovators in the container terminal industry and have been successful in developing and enhancing container terminal capacity and efficiency in the regions in which we operate based on the needs and attributes of particular terminals. In 2007, our international achievements were recognised by our winning *Best Seaport in the Middle East* for DP World Jebel Ali for the 13<sup>th</sup> year in a row and *Best Container Terminal in Asia under 4 million TEUs per annum* for CT3 (Hong Kong) at the Asian Freight & Supply Chain Awards. We also won various awards in 2006, including the *Lloyd's List's Port Operator of the Year Award*. Our commitment to operational excellence is reflected in the increase in our average global crane productivity from approximately 25 gross moves per hour for the year ended December 31, 2005 to approximately 27 gross moves per hour for the year ended December 31, 2006. This increase in our average global crane productivity is made possible not only through the implementation of new technologies but also by significant improvements in operating efficiency that we have been able to make at existing terminals, as well as at new terminals constructed on greenfield sites.

## Experienced and International Management Team

Our global business is run out of our head office in Dubai by the 11 members of our executive management team, who have significant industry experience, and some of whom also have experience in the container shipping industry. In addition, our local operations are managed by eight regional managers, who also have significant experience in the container terminal industry and extensive local and regional knowledge, and are supported by a highly experienced team of local container terminal managers.

# Our Vision and Mission

Our vision is to be the "Port of Choice" for our customers in each of our locations, to excel in operations, sales and customer service to our clients and to enhance the position of the local communities and countries in which we operate as gateways for global trade. Our mission is to provide world-class port services and to be a global player in operating and managing ports. We aim to provide value-for-money, high quality services to our customers through motivated and innovative employees who are empowered to make optimum utilisation of modern facilities, technology and resources while ensuring a reasonable return on investment.

# **Corporate Strategy**

We have historically focused on pursuing a growth strategy based on acquisitions to establish our global footprint, fundamentally changing the composition and dynamics of the industry in the process by increasing the concentration of global throughput and capacity accounted for by the top global terminal operators. The changing nature of the industry has meant that growth through such acquisitions has become increasingly limited, and this has required a different approach to growth and value creation going forward. The following strategic principles have therefore been developed to aid our objectives, with a focus on people, customers, quality and global reach.

# **Optimise Existing Asset Base and Current Capacity**

We believe that operational excellence and innovation create opportunities to generate additional value out of our existing facilities. We seek to improve our operational efficiency and increase the capacity of our existing facilities by investing in advanced handling equipment and streamlining our operational processes. We believe that this strategy is one of the most cost-effective methods for increasing capacity at our existing facilities. In addition, we continually re-examine our communication links with our customers and essential stakeholders in the port and shipping community to maximise the connectivity, responsiveness, accuracy and speed that we are able to offer.

## Maximise Customer Satisfaction with Innovative and Tailored Solutions

Providing our global customers and their customers with value enhancing port and logistics solutions is a cornerstone of our operating strategy. We seek to sustain our consultative approach to customer relationship management to ensure we invest in facilities around the globe where our services are required. We employ a proactive management process that focuses on the key elements of connectivity, information sharing and security, which can provide strategic solutions in inventory and cost control in the global supply chain. We believe that the reliability and efficiency of our operations and information flow will enhance our customers' competitive edge.

## Develop Relationship with Sector Participants

We continually re-evaluate our relationships with both current and potential future partners and stakeholders to ensure that we stay at the forefront of our industry, seizing the most attractive commercial opportunities by involving the relevant stakeholders from the outset. We believe that our credentials as one of the world's largest container terminal operators make us a natural partner of choice, and we seek to enhance this perception across the globe. In addition, we intend to leverage our relationships with our affiliates within Dubai World as we explore new opportunities that ultimately transform the local economies of the countries in which we operate and consequently enhance the value proposition for our business.

# Deploy Capital for Sustained Growth, Profitability and Market Leadership

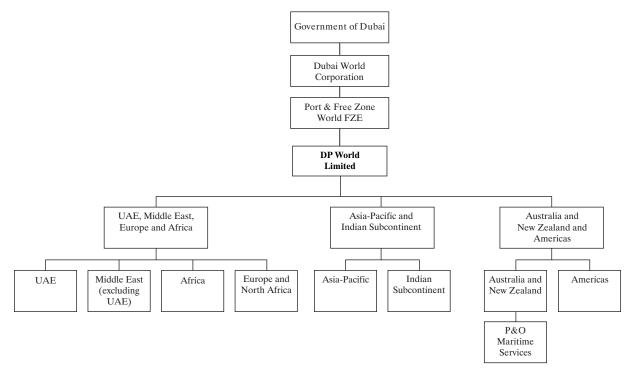
We intend to pursue investment opportunities based on our assessment of their potential for value creation, growth and sustained profitability. We continue to ensure that our assessment of potential investment opportunities is performed on a risk-adjusted basis, such that any capital deployed in more volatile markets is accompanied by a commensurate increase in the expected return to enhance our value proposition. Within this framework, we emphasise operational control of new projects while ensuring that we have the most appropriate partners on board where required. We seek to position ourselves to react to changes in both our and our customers' industries to ensure that we remain the port operator of choice.

## Create a Place of Great Opportunity and Professional Enhancement for Employees

We believe that our achievement of operational excellence and innovation depends on the abilities, creativity and dedication of our employees. By implementing policies that allow us to be a good employer and good corporate citizen, we seek to create a culture of global excellence that will define our organisation and the container terminal industry. We plan to continue to invest in the personal development of our employees to ensure that we attract and retain the most experienced, motivated and knowledgeable workforce.

# **Reporting and Operational Structure**

The following chart illustrates the three reporting and eight operating regions for our principal business activities.



## **Risk Factors**

The material risks associated with any such investment in the Certificates, our business and the industries in which we operate are discussed in this Prospectus under "*Risk Factors*". You should review these risks carefully prior to making any investment decision in the Certificates.

Our principal executive offices are located at LOB 17, Jebel Ali Free Zone, Dubai, UAE. Our registered office is PO Box 17000, Dubai, UAE. Our telephone number is +971 4 881 1110. Our website address is *www.dpworld.com*. The information contained on our website is not incorporated by reference into, or otherwise included in, this Prospectus.

## **Overview of the Offering**

The following overview does not purport to be complete and is qualified in its entirety by reference to, and must be read in conjunction with, the detailed information appearing elsewhere in this Prospectus.

Reference to a Condition is to a numbered condition of the Terms and Conditions of the Certificates (the "Conditions").

Certificateholders should note that through a combination of the Mudaraba Agreement, Purchase Undertaking and Sale Undertaking, the ability of the Issuer to pay amounts due under the Certificates will depend on payments made by the Obligor and the Certificateholders' recourse to the Issuer is limited to the Trust Assets. See "Limited Recourse" below and "Risk Factors—Risks relating to the Issuer—Certificateholders will have limited recourse against the Issuer upon the occurrence of a Dissolution Event or other proceedings in law".

Parties

| Issuer                                     | DP World Sukuk Limited a limited liability company, incorporated on May 17, 2007 in accordance with the laws of the Cayman Islands (the "Issuer").   |
|--|--|
| Ownership of the Issuer                    | The authorised share capital of the Issuer is US\$50,000 consisting of 50,000 shares with a nominal value of US\$1 each. 250 of the Issuer's shares have been issued and are held by Maples Finance Limited on trust for charitable purposes.  |
| DP World Limited                           | DP World Limited, a company limited by shares, incorporated on August 9, 2006 in Dubai International Financial Centre under DIFC Law No. 3 of 2006 (the " <b>Company</b> ").   |
| Mudareb                                    | DP World Limited (in such capacity, the "Mudareb").  |
| Obligor                                    | DP World Limited (in such capacity, the "Obligor").  |
| Joint Lead Managers and Joint              |  |
| Bookrunners                                | Barclays Capital Inc., Citigroup Global Markets Limited, Deutsche<br>Bank AG, London Branch, and Dubai Islamic Bank PJSC.  |
| Trustee                                    | The Issuer will act as trustee in respect of the Trust Assets (as defined below) (the " <b>Trustee</b> ") for the benefit of Certificateholders in accordance with the Declaration of Trust (as defined below) and the Conditions.   |
| Transaction Administrator                  | Deutsche Bank AG, London Branch (the " <b>Transaction</b><br><b>Administrator</b> "), shall be appointed by the Trustee as agent for the<br>Certificateholders. The Trustee will act on the instructions of the<br>Transaction Administrator in respect of certain matters specified in<br>the Transaction Administration Deed including following the<br>occurrence of a Potential Dissolution Event (as defined in<br>Condition 22). |
| Principal Paying Agent,                    |  |
| Calculation Agent and<br>Replacement Agent | Deutsche Bank AG, London Branch.   |
| Registrars and Transfer Agents .           | Deutsche Bank Luxembourg S.A. (in respect of Regulation S<br>Certificates) and Deutsche Bank Trust Company Americas (in respect<br>of Rule 144A Certificates).   |
| Summary of the Mudaraba                    |  |
| Mudaraba Agreement                         | Pursuant to a mudaraba agreement (the " <b>Mudaraba Agreement</b> ") dated on or about the Closing Date between the Mudareb and the Trustee (as <i>raab al-maal</i> ) the proceeds of the sale of the Certificates   |

|                              | will be applied as the capital (the "Capital") of the Mudaraba constituted by the Mudaraba Agreement (the "Mudaraba").   |
|------------------------------|--|
|                              | The Mudaraba will commence on the Closing Date and will end either<br>(i) on the later of July 2, 2017 and the date on which the Certificates<br>are redeemed in full; or (ii) in the event that the Certificates are<br>redeemed in full prior to July 2, 2017, on the day immediately<br>following such redemption.  |
|                              | The Capital shall be invested in accordance with an investment plan<br>(in the form attached to the Mudaraba Agreement, the " <b>Investment</b><br><b>Plan</b> ") prepared by the Mudareb. The Investment Plan provides that<br>the Capital shall be invested by the Mudareb in a number of Shari'a<br>compliant activities including, without limitation, on the Closing Date<br>in Terminal 2, a second terminal adjacent to the current Jebel Ali<br>Terminal within the Jebel Ali Free Zone.   |
|                              | The Mudareb (in its own capacity) shall be entitled to incur financial indebtedness in connection with non-Shari'a compliant activities (without recourse to the Mudaraba Assets).   |
| Mudaraba Assets              | All of the assets of the Mudaraba, including all assets acquired after, from or through the investment of the Capital shall be assets of the Mudaraba (the " <b>Mudaraba Assets</b> ").  |
|                              | The Mudareb shall be entitled to commingle its own assets with the Mudaraba Assets.  |
|                              | Pursuant to the Declaration of Trust, the Issuer will declare a trust, <i>inter alia</i> , of its interest under Shari'a in the Mudaraba Assets and certain of its rights, benefits and entitlements, present and future, under each of the Transaction Documents.   |
|                              | None of the Issuer, the Joint Lead Managers and the Transaction<br>Administrator are responsible for the performance or the profitability  |
|                              | of the Mudaraba or the Mudaraba Assets or for the share and amount<br>of the distributions (if any) made to the Trustee pursuant to the<br>Mudaraba Agreement. Further, none of the Joint Lead Managers and<br>the Transaction Administrator make any representation or accept any<br>responsibility as to the feasibility of the Investment Plan or whether its<br>objectives can or will be achieved.  |
| Mudaraba Profit Distribution | of the Mudaraba or the Mudaraba Assets or for the share and amount<br>of the distributions (if any) made to the Trustee pursuant to the<br>Mudaraba Agreement. Further, none of the Joint Lead Managers and<br>the Transaction Administrator make any representation or accept any<br>responsibility as to the feasibility of the Investment Plan or whether its   |
| Mudaraba Profit Distribution | of the Mudaraba or the Mudaraba Assets or for the share and amount<br>of the distributions (if any) made to the Trustee pursuant to the<br>Mudaraba Agreement. Further, none of the Joint Lead Managers and<br>the Transaction Administrator make any representation or accept any<br>responsibility as to the feasibility of the Investment Plan or whether its<br>objectives can or will be achieved.<br>The objective of the Mudaraba will be to earn profit from the<br>application of the Capital in accordance with the Investment Plan.<br>The Mudaraba is expected to generate an average net profit of  |
| Mudaraba Profit Distribution | <ul> <li>of the Mudaraba or the Mudaraba Assets or for the share and amount<br/>of the distributions (if any) made to the Trustee pursuant to the<br/>Mudaraba Agreement. Further, none of the Joint Lead Managers and<br/>the Transaction Administrator make any representation or accept any<br/>responsibility as to the feasibility of the Investment Plan or whether its<br/>objectives can or will be achieved.</li> <li>The objective of the Mudaraba will be to earn profit from the<br/>application of the Capital in accordance with the Investment Plan.<br/>The Mudaraba is expected to generate an average net profit of<br/>6.35 per cent. per annum, net of any withholding taxes.</li> <li>The profit generated by the Mudaraba shall be distributed by the<br/>Mudareb one Business Day prior to each Periodic Distribution Date.<br/>Such profit will be distributed in accordance with the following</li> </ul> |
| Mudaraba Profit Distribution | of the Mudaraba or the Mudaraba Assets or for the share and amount<br>of the distributions (if any) made to the Trustee pursuant to the<br>Mudaraba Agreement. Further, none of the Joint Lead Managers and<br>the Transaction Administrator make any representation or accept any<br>responsibility as to the feasibility of the Investment Plan or whether its<br>objectives can or will be achieved.<br>The objective of the Mudaraba will be to earn profit from the<br>application of the Capital in accordance with the Investment Plan.<br>The Mudaraba is expected to generate an average net profit of<br>6.35 per cent. per annum, net of any withholding taxes.<br>The profit generated by the Mudaraba shall be distributed by the<br>Mudareb one Business Day prior to each Periodic Distribution Date.<br>Such profit will be distributed in accordance with the following<br>proportions:                           |
| Mudaraba Profit Distribution | <ul> <li>of the Mudaraba or the Mudaraba Assets or for the share and amount of the distributions (if any) made to the Trustee pursuant to the Mudaraba Agreement. Further, none of the Joint Lead Managers and the Transaction Administrator make any representation or accept any responsibility as to the feasibility of the Investment Plan or whether its objectives can or will be achieved.</li> <li>The objective of the Mudaraba will be to earn profit from the application of the Capital in accordance with the Investment Plan. The Mudaraba is expected to generate an average net profit of 6.35 per cent. per annum, net of any withholding taxes.</li> <li>The profit generated by the Mudaraba shall be distributed by the Mudareb one Business Day prior to each Periodic Distribution Date. Such profit will be distributed in accordance with the following proportions:</li> <li>Trustee</li></ul>            |

*raab al-maal*) shall forego any excess amounts it would otherwise be entitled to under the Mudaraba Agreement and the Mudareb shall be entitled to such excess amounts for its own account by way of an incentive fee for acting as Mudareb.

If such profit (net of any withholding taxes) is less than the relevant Periodic Distribution Amount, the Mudareb will provide Shari'a compliant liquidity funding ("**Liquidity Funding**") (without recourse to the Mudaraba Assets or the Trustee) to the Trustee pursuant to the Mudaraba Agreement to ensure that the funds available to the Trustee are sufficient to pay the relevant Periodic Distribution Amount in full on such date. Any amounts so advanced will be required to be repaid (following the redemption of the Certificates in full) in accordance with the priority of payments set out in Condition 4.2 ("Application of Proceeds from Trust Assets").

The Liquidity Funding shall be repaid by deduction of an equivalent amount from the Exercise Price, subject to Condition 4.2 (*"Application of Proceeds from Trust Assets"*).

**Purchase Undertaking** ...... The Company (acting in its capacity as Obligor and not as Mudareb) will execute the Purchase Undertaking dated on or about the Closing Date in favour of the Trustee. Under the Purchase Undertaking, the Obligor will undertake that upon the Trustee exercising its option to oblige the Obligor to purchase all (or, as the case may be, a pro-rata part) of the Trustee's interest under Shari'a in the Mudaraba Assets, the Obligor shall purchase the same on the relevant Exercise Date following the issue of an exercise notice (an "Exercise Notice") by the Trustee under the Purchase Undertaking, in each case in the form prescribed by the terms of the Purchase Undertaking.

On the exercise of the Trustee's option under the Purchase Undertaking by delivery of an Exercise Notice no later than five Business Days prior to the Scheduled Redemption Date, a Change of Control Put Date or, as the case may be, the Dissolution Event Date, the Obligor shall purchase, in the case of the Scheduled Redemption Date or the Dissolution Event Date, all of the Trustee's interest under Shari'a in the Mudaraba Assets and in the case of a Change of Control Put Date, the pro-rata part specified in the relevant Exercise Notice of the Trustee's interest under Shari'a in the Mudaraba Assets, in each case for an amount equal to the Exercise Price (as detailed below).

The Purchase Undertaking will also contain certain covenants of the Obligor. See "*The Mudaraba Assets*".

In addition, the Purchase Undertaking contains certain events of default. See "The Mudaraba Assets".

Sale Undertaking ......The Trustee will execute a sale undertaking (the "Sale Undertaking")<br/>dated on or about the Closing Date in favour of the Obligor. Pursuant<br/>to the Sale Undertaking, subject to the Issuer being entitled to<br/>redeem the Certificates early pursuant to Condition 6.4 ("Dissolution<br/>following a Tax Event"), the Obligor may, by exercising its option<br/>under the Sale Undertaking and serving notice on the Trustee no<br/>earlier than 30 days and no later than 60 days prior to the Tax<br/>Redemption Date oblige the Trustee to sell to it on the Tax<br/>Redemption Date all of the Trustee's interest under Shari'a in the<br/>Mudaraba Assets at an amount equal to the Exercise Price.Cents UndertakingDursuant to a cents undertaking (the "Cents Undertaking") dated on<br/>

**Costs Undertaking** ..... Pursuant to a costs undertaking (the "**Costs Undertaking**") dated on or about the Closing Date given by the Company in favour of, among others, the Trustee, the Transaction Administrator and the Agents, the

|                             | Company will pay certain fees and expenses of the Trustee, the<br>Transaction Administrator and the Agents, and indemnify each of<br>them against certain losses.  |
|-----------------------------|--|
| Trust Assets                | DP World Limited, the Issuer, the Trustee and the Transaction<br>Administrator will enter into a declaration of trust (the "Declaration<br>of Trust") dated on or about the Closing Date. Pursuant to the<br>Declaration of Trust, the Issuer will declare a Trust (the "Trust") for<br>the benefit of the Certificateholders over its interest under Shari'a in<br>the Mudaraba Assets and all of its rights, benefits and entitlements,<br>present and future, under each of the Transaction Documents (as<br>defined below) (other than in relation to any representations given to<br>the Issuer by the Obligor or the Mudareb pursuant to any of the<br>Transaction Documents), all moneys, which on the Closing Date or<br>thereafter from time to time, are standing to the credit of the<br>Transaction Account and all proceeds of the foregoing (the "Trust<br>Assets"). |
| Summary of the Certificates |  |
| Certificates                | US\$1,500,000,000 Trust Certificates ( <i>Sukuk al-Mudaraba</i> ) due 2017 (the "Certificates").   |
| Closing Date                | July 2, 2007.  |
| Scheduled Redemption Date   | July 2, 2017.  |
| Issue Price                 | 99.765 per cent. of the aggregate principal amount of the Certificates.  |
| Status                      | Each Certificate will evidence an undivided beneficial ownership<br>interest in the Trust Assets and will rank <i>pari passu</i> , without any<br>preference, with the other Certificates. <b>The Certificates will be limited</b><br><b>recourse obligations of the Issuer as described below</b> .   |
| Periodic Distribution Dates | January 2, 2008 (the " <b>First Periodic Distribution Date</b> ") and the 2nd day of July and January in each year thereafter up to and including July 2, 2017.  |
| Periodic Distributions      | On each Periodic Distribution Date, Certificateholders will be entitled<br>to receive an amount (the " <b>Periodic Distribution Amount</b> ") from<br>moneys received in respect of the Trust Assets (representing a defined<br>share of the profit in respect of the Trust derived from payments made<br>to the Trustee under the Mudaraba Agreement).  |
| Scheduled Dissolution       | Unless previously redeemed, the Certificates shall be redeemed in full<br>by the Issuer on the Scheduled Redemption Date at an amount equal<br>to the Dissolution Distribution Amount (as defined below) as of such<br>date and the Trust shall be dissolved following such payment in full.   |
|                             | "Dissolution Distribution Amount" means as of any Redemption Date<br>(other than the Change of Control Put Date), the aggregate principal<br>amount of the Certificates outstanding plus the aggregate of all<br>accrued and unpaid Periodic Distribution Amounts as of such date<br>and, in the case of the Change of Control Put Date, the aggregate<br>principal amount of the Certificates to be redeemed plus the<br>aggregate of all accrued and unpaid Periodic Distribution Amounts, in<br>respect of the Certificates to be redeemed, as of such date.  |
|                             | "Redemption Date" means any of the Scheduled Redemption Date,  |

| Dissolution following a Tax                  |   |
|--|---|
| <b>Event</b>                                 | Where:  |
|  | (i) the Trustee has or will become obliged to pay any additional amounts pursuant to Condition 11 (" <i>Taxation</i> "); or   |
|  | (ii) the Mudareb is required to provide Liquidity Funding to the<br>Trustee pursuant to the Mudaraba Agreement to ensure that the<br>funds available to the Trustee are sufficient to pay the relevant<br>Periodic Distribution Amount or, as the case may be, the<br>Dissolution Distribution Amount as a result either (x) of the<br>Mudareb having been required to withhold or deduct any Taxes<br>(as defined below) in respect of any payment by it or on its behalf<br>under the Mudaraba Agreement or (y) the Obligor having been<br>required to withhold or deduct any Taxes (as defined below) in<br>respect of any payment by it or on its behalf under the Purchase<br>Undertaking, in each case to or to the order of the Trustee, |
|  | in each case as a result of certain changes in, or amendments to, relevant tax laws, the Issuer will be entitled, upon giving notice in accordance with Condition 6.4 ( <i>"Dissolution following a Tax Event"</i> ), to redeem all but not some only of the Certificates on the Tax Redemption Date at an amount equal to the Dissolution Distribution Amount as of such date.   |
| Dissolution following a<br>Dissolution Event | Following the occurrence and continuation of a Dissolution Event (as defined below), the Certificates may be redeemed in full at an amount equal to the Dissolution Distribution Amount as of the relevant date, and the Trust shall be dissolved following such payment in full.   |
|  | A " <b>Dissolution Event</b> " occurs upon the occurrence of any of the following events:   |
|  | <ul> <li>(a) the Issuer defaults in (i) the payment of any Periodic Distribution<br/>Amount on the relevant Periodic Distribution Date (and such<br/>default continues unremedied for a period of 14 days) or (ii) the<br/>payment of the Dissolution Distribution Amount on the relevant<br/>Redemption Date (and such default continues unremedied for a<br/>period of seven days); or</li> </ul>   |
|  | (b) the Issuer defaults in the performance or observance of any of its<br>other material obligations under or in respect of the Transaction<br>Documents to which it is party and (except in any case where the<br>failure is incapable of remedy when no continuation or notice as<br>is hereinafter mentioned will be required) such default remains<br>unremedied for 30 days after written notice thereof, addressed to<br>the Issuer by the Transaction Administrator, has been delivered<br>to the Issuer; or   |
|  | (c) at any time it is or will become unlawful for the Issuer to perform<br>or comply with any of its obligations under the Transaction<br>Documents to which it is a party or any of the obligations of the<br>Issuer under the Transaction Documents to which it is a party are<br>not, or cease to be legal, valid, binding and enforceable; or   |
|  | (d) either (i) the Issuer becomes insolvent or is unable to pay its<br>debts as they fall due; (ii) an administrator or liquidator of the<br>whole or substantially the whole of the undertaking, assets and<br>revenues of the Issuer is appointed (or application for any such<br>appointment is made); (iii) the Issuer takes any action for a<br>readjustment or deferment of any of its obligations or makes a<br>general assignment or an arrangement or composition with or for  |

the benefit of its creditors or declares a moratorium in respect of any of its indebtedness or any guarantee or any indebtedness given by it; (iv) the Issuer ceases or threatens to cease to carry on all or substantially all of its business (otherwise than for the purposes of or pursuant to an amalgamation, reorganisation or restructuring whilst solvent); or

- (e) an order or decree is made or an effective resolution is passed for the winding up, liquidation or dissolution of the Issuer; or
- (f) any event occurs which under the laws of the Cayman Islands has an analogous effect to any of the events referred to in paragraphs (d) and (e) above; or
- (g) the Issuer repudiates any Transaction Document to which it is a party or does or causes to be done any act or thing evidencing an intention to repudiate any Transaction Document to which it is a party; or
- (h) an Event of Default (as defined in the Purchase Undertaking) occurs.

If any Dissolution Event shall occur, the Trustee shall promptly give notice of the occurrence of such Dissolution Event to the Transaction Administrator and the Certificateholders with a request to such holders to indicate if they wish the Trust to be dissolved. If so requested in writing by the holders of at least 20 per cent. in aggregate principal amount of the Certificates then outstanding (as defined in the Declaration of Trust) or if so directed by an Extraordinary Resolution (as defined in the Conditions) of the Certificateholders, the Transaction Administrator shall (subject in each case to being indemnified and/or secured to its satisfaction) or if the Transaction Administrator so decides in its discretion, the Transaction Administrator may instruct the Trustee to give notice to all such Certificateholders that the Certificates are to be redeemed at the Dissolution Distribution Amount on the date specified in such notice (such date being the "Dissolution Event Date") and that the Trust is to be dissolved on the day after the last outstanding Certificate has been paid in full.

In addition, following a Dissolution Event, the Transaction Administrator shall be entitled to take certain enforcement action in the name of the Issuer. See "*Role of Transaction Administrator*".

Dissolution following a Change

of Control

Upon the occurrence of a Change of Control, each Certificateholder has the right to require the Issuer to redeem all or any of the Certificates held by such Certificateholder on the relevant Change of Control Put Date at an amount equal to the Dissolution Distribution Amount as of such date.

A "**Change of Control**" occurs if at any time the Government of Dubai ceases to own, directly or indirectly, or otherwise control at least 50 per cent. of the issued share capital of the Company.

The "**Change of Control Put Date**" in relation to each Certificate shall be the date which falls 14 days after the option to require redemption of such Certificate is validly exercised by the Certificateholder in accordance with the Conditions.

The "**Change of Control Put Option Period**" shall mean the period from and including the date on which a Change of Control occurs to and including the date falling 60 days after the date upon which notice

|                                      | thereof is given to Certificateholders by the Issuer in accordance with Condition 16 (" <i>Notices</i> ").   |
|--------------------------------------|--|
| Role of Transaction<br>Administrator | The Transaction Administrator will be appointed, pursuant to a transaction administration deed (the " <b>Transaction Administration Deed</b> ") dated on or about the Closing Date to act as agent of the Certificateholders to provide directions to the Trustee and otherwise act on their behalf subject to the terms of the Transaction Administration Deed. Additionally the Transaction Administrator shall, subject as provided in the Transaction Administration Deed, be entitled to:   |
|                                      | (a) deliver an Exercise Notice to the Obligor in accordance with the Purchase Undertaking; and   |
|                                      | (b) following any Dissolution Event, take any enforcement action in<br>the name of the Trustee against either the Obligor under the<br>Purchase Undertaking or the Mudareb under the Mudaraba<br>Agreement.  |
| Transaction Account                  | All payments by either the Mudareb or the Obligor to the Trustee<br>under each Transaction Document to which it is party will be<br>deposited into an account maintained by the Principal Paying Agent in<br>the name of the Issuer (as Trustee) for such purpose<br>(the " <b>Transaction Account</b> ").   |
|                                      | Distributions of monies deriving from the Trust Assets will be made to<br>holders of the Certificates from funds standing to the credit of the<br>Transaction Account in the order of priority set out below.  |
| Priority of Distributions            | On each Periodic Distribution Date or Redemption Date the Principal<br>Paying Agent, shall apply the moneys standing to the credit of the<br>Transaction Account in the following order of priority:   |
|                                      | (a) first, to pay the Transaction Administrator an amount equal to<br>any sum payable to it on account of its properly incurred fees,<br>costs, charges and expenses and to pay or provide for the<br>payment or satisfaction of any Liability (as defined in the<br>Transaction Administration Deed) incurred (or reasonably<br>expected to be incurred) by the Transaction Administrator<br>pursuant to the Transaction Administration Deed or in<br>connection with any of the other Transaction Documents or the<br>Conditions and any fees, costs, charges and expenses properly<br>incurred by the Principal Paying Agent; |
|                                      | <ul> <li>(b) second, in the case of a Periodic Distribution Date, in or towards<br/>payment <i>pari passu</i> and rateably of all Periodic Distribution<br/>Amounts due but unpaid;</li> </ul>   |
|                                      | (c) third, in the case of a Redemption Date in or towards payment <i>pari passu</i> and rateably of the relevant Dissolution Distribution Amount due on such date; and   |
|                                      | (d) fourth, in the case of a Redemption Date where all the<br>Certificates are redeemed in full, to repay any amounts advanced<br>by the Mudareb to the Trustee pursuant to and subject to the<br>terms of the Mudaraba Agreement by way of Shari'a compliant<br>funding.  |
| Limited Recourse                     | No payment of any amount whatsoever shall be made in respect of<br>any Certificate by the Trustee or any agent thereof except to the<br>extent that funds are available for that purpose from the Trust Assets.<br>Certificateholders have no recourse for the payment of any amount   |

| Form and Delivery of the | owing in respect of the Certificates or any other obligations in respect<br>thereof against the Issuer or the Trustee to the extent the Trust Assets<br>have been exhausted following which all obligations of the Issuer and<br>the Trustee in respect thereof, shall be extinguished. In addition, no<br>Certificateholder will be able to petition for, or join any other person<br>in instituting proceedings for, the bankruptcy, reorganisation,<br>arrangement or liquidation, winding up or receivership of the Issuer<br>or the Trustee.   |
|--------------------------|---|
| Certificates             | The Certificates are (1) Regulation S Certificates and (2) Rule 144A Certificates.  |
|                          | Regulation S Certificates will be represented on issue by beneficial interests in one or more Regulation S Global Certificates, in fully registered form, without interest coupons attached, which will be deposited with, and registered in the name of BT Globenet Nominees Limited, a nominee for the common depositary for Euroclear and Clearstream, Luxembourg. Rule 144A Certificates (as defined herein) will also be represented on issue by beneficial interests in one or more permanent Rule 144A Global Certificates in fully registered form, without interest coupons attached, which will be deposited with the Custodian for, and registered in the name of Cede & Co., as nominee of DTC. Ownership interests in the Regulation S Global Certificates and the Rule 144A Global Certificates (together, the "Global Certificates") will be shown on, and transfers thereof will only be effected through, records maintained by Euroclear, Clearstream, Luxembourg and DTC (as applicable), and their respective participants. See "Summary of Provisions Relating to the Certificates". |
|                          | Definitive Certificates evidencing holdings of Certificates will be<br>issued in exchange for interests in the relevant Global Certificate only<br>in certain limited circumstances.  |
| Clearance and Settlement | Holders of the Certificates must hold their interest in the relevant<br>Global Certificate in book-entry form through each of Euroclear,<br>Clearstream, Luxembourg or DTC, as the case may be. Transfers<br>within Clearstream, Luxembourg, Euroclear or DTC will be in<br>accordance with the usual rules and operating procedures of the<br>relevant clearing system. See " <i>Clearance and Settlement</i> ".   |
| Denominations            | The Certificates will be issued in minimum denominations of US\$100,000 and integral multiples of US\$10,000 in excess thereof.   |
| Withholding Tax          | All payments by or on behalf of (i) the Obligor pursuant to the<br>Purchase Undertaking or the Sale Undertaking and (ii) the Mudareb<br>pursuant to the Mudaraba Agreement shall be made without<br>withholding or deduction for, or on account of, any present or future<br>taxes, levies, duties, fees, assessments or other charges of whatever<br>nature, imposed or levied by or on behalf of a Relevant Jurisdiction<br>and all charges, penalties or similar liabilities with respect thereto<br>(" <b>Taxes</b> ") unless the withholding or deduction of such Taxes is<br>required by law.   |
|                          | All payments in respect of the Certificates shall be made without<br>withholding or deduction for, or on account of, Taxes unless the<br>withholding or deduction of such Taxes is required by law. In such<br>event the Trustee shall pay such additional amounts as may be<br>necessary, so that the full amount which otherwise would have been<br>due and payable under the Certificates is received by the<br>Certificateholders.  |

|                                | In each case, pursuant to the Mudaraba Agreement, the Mudareb will<br>be obliged to provide Liquidity Funding to the Trustee to ensure, <i>inter</i><br><i>alia</i> , that the Trustee has sufficient funds available to pay the relevant<br>Periodic Distribution Amount or, as the case may be, the Dissolution<br>Distribution Amount, together, in each case, with any such additional<br>amounts due in respect of the relevant payments pursuant to the<br>terms of the Certificates, in full on the relevant due date. |
|--------------------------------|---|
|                                | For the purpose of the foregoing:   |
|                                | "Relevant Jurisdiction" means the United Arab Emirates, the Emirate<br>of Dubai and the Dubai International Financial Centre (in the case of<br>payments made by or on behalf of the Obligor or the Mudareb) and<br>the Cayman Islands (in the case of payments made by the Issuer) or,<br>in each case, any political subdivision or any authority thereof or<br>therein having power to tax.  |
| Use of Proceeds                | The proceeds of the sale of the Certificates will be applied as the Capital of the Mudaraba. See " <i>Mudaraba Agreement</i> ".   |
| Listing                        | Applications have been made for the Certificates to be listed on the<br>primary market of the Dubai International Financial Exchange and<br>the Official List of the UK Listing Authority and to be admitted to<br>trading on the London Stock Exchange's Gilt-Edged and Fixed<br>Interest Market.  |
| Ratings                        | The Certificates have been rated "A+" (stable) by Standard & Poor's<br>and "A1" (stable) by Moody's. A rating is not a recommendation to<br>buy, sell or hold securities and may be subject to suspension,<br>reduction or withdrawal at any time by the assigning rating agency.   |
| Certificateholder Meetings     | A summary of the provisions for convening meetings of<br>Certificateholders to consider matters relating to their interests as<br>such are set forth under Condition 17 (" <i>Meetings of Certificateholders</i> ,<br><i>Modification, Waiver, Authorisation and Determination</i> ").  |
| Tax Considerations             | See " <i>Taxation</i> " for a description of certain United Arab Emirates,<br>Dubai International Financial Centre, Cayman Islands, United<br>Kingdom, United States and European Union savings directive<br>taxation considerations applicable to the Certificates.  |
| Selling Restrictions           | There are certain restrictions on the offer, sale and transfer of the Certificates which are set forth under "Subscription and Sale" and "Transfer Restrictions".   |
| Transaction Documents          | The Transaction Documents are the Mudaraba Agreement, the<br>Purchase Undertaking, the Sale Undertaking, the Declaration of<br>Trust, the Transaction Administration Deed, the Agency Agreement,<br>the Costs Undertaking, the Certificates (including the Global<br>Certificates) and any other agreements and documents delivered or<br>executed in connection therewith (to the extent not previously<br>defined, each as defined in the Conditions).  |
| Governing Law and Jurisdiction | The Mudaraba Agreement, the Purchase Undertaking, the Sale<br>Undertaking, the Declaration of Trust, the Transaction Administration<br>Deed, the Agency Agreement, the Costs Undertaking and the<br>Certificates (including the Global Certificates) will be governed by<br>English law and subject to the jurisdiction of the English Courts.  |
| Waiver of Immunity             | To the extent that either the Mudareb or the Obligor may be entitled<br>in any jurisdiction to claim for itself or its assets immunity from any<br>suit, execution, attachment (whether provisional or final, in aid of<br>execution, before judgment or otherwise) or other legal process or to<br>the extent that in any jurisdiction such immunity (whether or not   |

claimed) may be attributed to it or its assets, in each of the Transaction Documents to which it is a party it will irrevocably agree not to claim and will irrevocably waive such immunity to the fullest extent permitted by the laws of such jurisdiction.

# SUMMARY OF HISTORICAL AND PRO FORMA CONSOLIDATED FINANCIAL AND OPERATING DATA

The unaudited pro forma consolidated statement of income of the Company for the year ended December 31, 2006 and the unaudited pro forma consolidated balance sheet of the Company as of December 31, 2006 is based on the audited consolidated statement of income of DPA for the year ended December 31, 2006 included in the Audited DPA Consolidated Financial Statements appearing elsewhere in this Prospectus and the audited balance sheet of the Company as of December 31, 2006, respectively.

The summary unaudited pro forma consolidated financial data of the Company as of and for the year ended December 31, 2006 set forth below has been derived from the Unaudited Pro Forma Consolidated Financial Information appearing elsewhere in this Prospectus. The summary unaudited pro forma consolidated other financial and operating data of the Company for the year ended December 31, 2006 set forth below gives effect to the Transactions as if such events had occurred on January 1, 2006.

The summary unaudited pro forma consolidated financial and operating data of the Company have been prepared for illustrative purposes only and, because of their nature, address a hypothetical situation and, therefore, do not represent our actual financial position or results had the Transactions been completed at the dates assumed or any other date and should not be regarded as an indication of the operating results generated by us or of our future financial position. For a description of the accounting principles used in the preparation of the Unaudited Pro Forma Consolidated Financial Information, see the notes to the unaudited pro forma consolidated statement of income and the unaudited pro forma consolidated balance sheet included therein.

You should read the summary of historical and pro forma consolidated financial and operating data in conjunction with the information contained in "Use of Proceeds", "Unaudited Pro Forma Consolidated Financial Information", "Selected Historical Consolidated Financial Data of DPA", "Selected Historical Consolidated Financial Data of P&O", "Management's Discussion and Analysis of Financial Condition and Results of Operations", and the Audited DPA Consolidated Financial Statements and the P&O Consolidated Financial Statements appearing in this Prospectus.

| DPA<br>Year ended December 31, |  |  |   |  |
|--------------------------------|--|--|---|--|
| 2004                           | 2005   |  | <b>2006</b> <sup>(1)</sup>  |  |
| Total                          | Total  | Before<br>separately<br>disclosable<br>items           | Separately<br>disclosable<br>items <sup>(2)</sup>   | Total  |
|                                | (US  | dollars in thousa                                      | nds)  |  |
|                                |  |  |   |  |
| <b>* * * * * *</b>             | <b>* (71020</b>  |  | <i>.</i>  |  |
| ,                              | ,  | , ,  |   | \$ 3,486,778   |
| (185,150)                      | (288,299)  | (2,490,091)  | (32,400)  | (2,522,491)  |
| 278,731                        | 386,621  | 996,687  | (32,400)  | 964,287  |
| (27,564)                       | (94,417)   | (473,470)  | (51,338)  | (524,808)  |
| 251,167                        | 292,204  | 523,217  | (83,738)  | 439,479  |
| 2,585                          | 1,434  | 25,933   | 17,000  | 42,933   |
| 1,107                          | 3,407  | 95,113   |   | 95,113   |
| _                              | (58,397)   | (341,936)  | (61,146)  | (403,082)  |
| (976)                          | 8,022  | 35,514   |   | 35,514   |
|                                |  |  |   |  |
| 253,883                        | 246,670  | 337,841  | (127,884)   | 209,957  |
| (390)                          | (4,162)  | (20,577)   | 8,300   | (12,277)   |
| ·                              | ·  |  |   | ŕ  |
| 253,493                        | 242,508  | 317,264  | (119,584)   | 197,680  |
|                                |  |  |   |  |
|                                |  | 19,233   |   | 19,233   |
| \$ 253,493                     | \$ 242,508   | \$ 336,497   | \$ (119,584)  | \$ 216,913   |
|                                |  |  |   |  |
| \$ 253,493                     | \$ 239,704   | \$ 311,364   | \$ (119,584)  | \$ 191,780   |
|                                | 2,804  | 25,133   |   | 25,133   |
|                                | Total           \$ 463,881<br>(185,150)           278,731           (27,564)           251,167           2,585           1,107           (976)           253,883           (390)           253,493              \$ 253,493 | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | Vear ended December20042005TotalTotalBefore<br>separately<br>disclosable<br>items(US dollars in thousa\$ 463,881<br>(185,150) $674,920$<br>(288,299) $3,486,778$<br>(2,490,091)<br>(2,490,091)<br>278,731278,731386,621996,687(27,564)(94,417)<br>(251,167<br>292,204(473,470)<br>523,217<br>2,585<br>1,434<br>(25,933)<br>1,107251,167<br>2,585<br>1,434<br>(58,397)253,217<br>(341,936)(976)8,022<br>(242,508)(976)8,022<br>(20,577)253,493<br> | Year ended December 31, $2004$ $2005$ $2006^{(1)}$ $Total$ $Total$ $Total$ $Before separately disclosable items (2) d$ |

(1) The statement of income data for DPA includes the results of operations of P&O for the period from March 9, 2006, the first day following the P&O Acquisition, through December 31, 2006 only.

(2) See Note 7, "Separately Disclosable Items", of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006 for further information.

(3) Includes \$7.7 million of separately disclosable items for the year ended December 31, 2005, which were related to the CSX WT Acquisition. See Note 7, "Separately Disclosable Items", of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006 for further information.

# Adjusted DPA Port Segment Information by Future Reporting Region<sup>(1)</sup>

|  | DPA<br>Year ended December 31, 2006      |                            |
|--|--|----------------------------|
|  | Revenue from<br>continuing<br>operations | Net profit for<br>the year |
|  | (Unau<br>(US dollars i                   | dited)<br>n thousands)     |
| UAE, Middle East, Europe and Africa    | \$1,072,252                              | \$ 424,039                 |
| Australia and New Zealand and Americas | 626,355                                  | 115,385                    |
| Asia-Pacific and Indian Subcontinent   | 333,307                                  | 131,791                    |
|  | 2,031,914                                | 671,215                    |
| Unallocated revenue/(loss)             | 13,264                                   | (538,602)                  |
| Total                                  | \$2,045,178                              | \$ 132,613                 |

(1) Following our 2006 financial year, we intend to consolidate our financial reporting from five to three geographic regions. Accordingly, we have presented our adjusted revenue from operations and net profit for 2006 based upon the reporting regions we will use for future reporting periods. For a discussion of our historical results of operations across the five geographic financial reporting regions then in effect, see "Management's Discussion and Analysis of Financial Condition and Results of Operations."

|   | Company<br>Year ended December 31, 2006 |   |   |
|---|---|---|---|
|   | Pro forma                               | Separately<br>disclosable<br>items <sup>(1)</sup> | Pro forma<br>before<br>separately<br>disclosable<br>items |
|   | (US                                     | (Unaudited)<br>dollars in thousa                  | nds)  |
| Company Pro Forma Statement of Income Data:   |   |   |   |
| Revenue from operations   | \$ 2,291,556                            | \$  | \$ 2,291,556  |
| Cost of sales   | (1,582,675)                             | (29,631)  | (1,553,044)   |
| Gross profit  | 708,881                                 | (29,631)  | 738,512   |
| General and administration expenses   | (470,674)                               | (122,748)   | (347,926)   |
|   | 238,207                                 | (152,379)   | 390,586   |
| Other income  | 42,300                                  | 17,200  | 25,100  |
| Interest income   | 100,513                                 |   | 100,513   |
| Finance costs   | (405,425)                               | (61,146)  | (344,279)   |
| Share of profit (loss) of joint ventures and associates   | 25,722                                  |   | 25,722  |
| Profit before tax from continuing operations  | 1,317                                   | (196,325)   | 197,642   |
| Income tax  | 93,132                                  | 8,300   | 84,832  |
| <b>Profit after tax from continuing operations</b><br>Profit after tax from discontinued operations | 94,449                                  | (188,025)   | 282,474   |
| Profit for the year   | \$ 94,449                               | \$ (188,025)                                      | \$ 282,474  |
| Attributable to:Equity holder of the parentMinority interests                                       | \$ 65,816<br>28,633                     | \$ (188,025)                                      | \$ 253,841<br>28,633                                      |

(1) See Note 5, "Separately disclosable items", of the Notes to Unaudited Pro Forma Consolidated Statement of Income of the Company for the year ended December 31, 2006 for further information.

|   | DPA<br>As of December 31, |              |               | Company<br>Pro forma<br>As of |
|---|---------------------------|--------------|---------------|-------------------------------|
|   | 2004                      | 2005         | 2006          | December 31,<br>2006          |
|   |                           |              | (Unaudited)   |                               |
| DPA Historical and Company                  |                           | (US dollars  | in thousands) |                               |
| Pro Forma Balance Sheet Data:               |                           |              |               |                               |
| Non-current assets                          |                           |              |               |                               |
| Property, plant and equipment               | \$ 583,873                | \$ 975,721   | \$ 3,681,973  | \$ 3,055,430                  |
| Intangible assets                           |                           | 186,156      | 3,440,853     | 3,255,853                     |
| Goodwill                                    | _                         | 461,011      | 3,103,870     | 3,103,870                     |
| Investment in associates and joint ventures | 31                        | 1,123,885    | 2,940,715     | 2,935,245                     |
| Due from an associate                       | —                         |              |               | 1,056,000                     |
| Other non-current assets                    | 204,999                   | 12,095       | 101,890       | 101,874                       |
|   | 788,903                   | 2,758,868    | 13,269,301    | 13,508,272                    |
| Current assets                              |                           |              |               |                               |
| Property held for development and sale      | _                         |              | 137,400       | 137,400                       |
| Inventories                                 | 9,493                     | 13,037       | 63,887        | 43,378                        |
| Accounts receivable and prepayments         | 394,184                   | 605,406      | 1,248,219     | 584,512                       |
| Tax recoverable                             |                           | —            | 18,660        | 18,660                        |
| Bank balances and cash                      | 240,283                   | 250,238      | 2,241,039     | 3,177,520                     |
| Assets held for sale                        |                           |              | 1,263,621     |                               |
|   | 643,960                   | 868,681      | 4,972,826     | 3,961,470                     |
| Total assets                                | \$ 1,432,863              | \$ 3,627,549 | \$18,242,127  | \$17,469,742                  |
| Equity attributable to equity holder of the |                           |              |               |                               |
| parent                                      |                           |              |               |                               |
| Owner's account                             | \$ 741,367                | \$ 915,721   | \$ 7,545,666  | \$                            |
| Cumulative changes in fair value            |                           | 10,781       | 27,928        |                               |
| Actuarial reserve                           |                           | —            | 200,100       |                               |
| Retained earnings                           | _                         | _            | _             | 616,610                       |
| Translation reserve                         |                           | (15,015)     | 655,494       |                               |
|   | 741,367                   | 911,487      | 8,429,188     | 616,610                       |
| Minority interests                          |                           | 226,466      | 702,224       | 702,224                       |
| Total equity                                | 741,367                   | 1,137,953    | 9,131,412     | 1,318,834                     |
| Non-current liabilities                     |                           |              |               |                               |
| Pension and post-employment benefits        | 67,026                    | 69,444       | 277,625       | 126,567                       |
| Interest bearing loans and borrowings       | 205,084                   | 2,858        | 5,526,061     | 5,421,996                     |
| Other non-current liabilities               |                           | 192,479      | 1,488,064     | 1,425,640                     |
|   | 272,110                   | 264,781      | 7,291,750     | 6,974,203                     |
| Current liabilities                         |                           |              |               |                               |
| Accounts payable and accruals               | 419,386                   | 568,406      | 1,092,422     | 708,945                       |
| Payable to an affiliate                     | <i></i>                   |              |               | 8,132,655                     |
| Bank overdrafts                             | _                         |              | 4,301         | 5,516                         |
| Interest bearing loans and borrowings       | —                         | 1,656,409    | 191,977       | 191,977                       |
| Income tax liabilities                      | _                         |              |               |                               |
| Pension and post-employment benefits        | —                         | —            | 66,464        | 66,464                        |
| Provisions                                  |                           | —            | 73,800        | 71,148                        |
| Liabilities classified as held for sale     |                           |              | 390,001       |                               |
|   | 419,386                   | 2,224,815    | 1,818,965     | 9,176,705                     |
|   | 691,496                   | 2,489,596    | 9,110,715     | 16,150,908                    |
| Total liabilities                           |                           |              |               |                               |

|  | Company<br>Pro forma<br>Year ended<br>December 31,<br>2006   |
|--|--|
| Generative Dec. Francisch Decker   | (Unaudited)<br>(US dollars<br>in thousands)  |
| Company Pro Forma Other Financial Data:         Profit after tax from continuing operations         Finance costs         Interest income         Income tax         Depreciation and amortisation         BITDA <sup>(1)</sup> Separately disclosable items <sup>(2)</sup> Adjusted EBITDA <sup>(3)</sup> (1)         EBITDA, a measure used by management to measure operating performance, is defined as profit after operations plus finance costs (net of interest income), income tax, depreciation and amortisation. See " <i>N</i> (2)       See Note 5, " <i>Separately disclosable items</i> ", of the Notes to Unaudited Pro Forma Consolidated Stateme Company for the year ended December 31, 2006 for further information. | . 405,425<br>. (100,513<br>. (93,132<br>. 281,000<br>. 587,229<br>. 135,179<br>. \$ 722,408<br>tax from continuing<br>on-IFRS Measures". |
| (3) Adjusted EBITDA is defined as EBITDA further adjusted to remove the impact of separately disclosable it<br><i>Measures</i> ".  | ems. See "Non-IFRS   |
|  | Company<br>Year ended<br>December 31,<br>2006  |
|  | (Unaudited)<br>(TEUs in millions,<br>except number of<br>terminals)  |
| Operating Data:         Terminals <sup>(1)</sup> Gross throughput         Gross capacity <sup>(1)</sup>  | 42<br>36.8<br>48.6   |
| Equity-adjusted throughput   | 23.8   |
|  | 23.8   |
|  | 23.8   |
|  | 23.8   |
|  | 23.8   |
|  | 23.8   |
|  | 23.8   |
| Equity-adjusted throughput   | 23.8   |
|  | 23.8   |
|  | 23.8   |

#### **RISK FACTORS**

Prior to investing in any Certificates potential investors should carefully consider, together with all other information contained in this Prospectus, the considerations described below. Each of the Issuer and the Company believes that the factors described below represent the principal risks inherent in investing in Certificates, but the Issuer may be unable to pay any amounts on or in connection with any Certificate for other reasons and neither the Issuer nor the Company represents that the statements below regarding the risks of holding any Certificate are exhaustive. There may also be other considerations, including some which may not be presently known to the Issuer or the Company or which the Issuer or the Company currently deem immaterial, that may impact on any investment in the Certificates.

Prospective investors should also read the detailed information set out elsewhere in this Prospectus and reach their own views prior to making any investment decision. Words and expressions defined in "Terms and Conditions of the Certificates" shall have the same meanings in this section.

#### **Risk Relating to the Mudaraba Assets**

Pursuant to the Declaration of Trust, the Issuer will declare a trust, *inter alia*, of its interest under Shari'a in the Mudaraba Assets and certain of its rights, benefits and entitlements, present and future, under each of the Transaction Documents. On any Redemption Date, pursuant to the Purchase Undertaking or the Sale Undertaking, the Obligor will be obliged to purchase all (or in the case of a Change of Control Put Date, the relevant pro-rata part) of the Trustee's interest under Shari'a in the Mudaraba Assets. Each of the Mudaraba Agreement, the Purchase Undertaking and the Sale Undertaking are governed by English law under which the interest under Shari'a in the Mudaraba Assets of either the Issuer and/or the Trustee may not be recognised. Neither the Issuer nor the Trustee has any interest in the Mudaraba Assets under English law.

#### **Risk Relating to Enforcement of Liabilities**

The Trustee's ability to make the payments under the Certificates is dependent upon the Obligor making payments to the Issuer under the Mudaraba Agreement, the Purchase Undertaking or the Sale Undertaking. If the Obligor fails to make any such payment in whole or in part, it may be necessary to bring an action in the DIFC Courts against the Obligor to enforce its obligations and such enforcement proceedings may not be successful. See "*Risks Relating to Enforcement*" for a further description of this risk.

#### **Risks Relating to the Issuer**

# The Issuer has no operating history and no material assets and (as Trustee) will depend on receipt of payments from the Company to make payments to Certificateholders.

The Issuer is a newly formed entity and has no operating history. The Issuer's only material assets, which will be held by it as Trustee on trust for Certificateholders, will be the Trust Assets, including the right to receive from the Company certain payments under the Transaction Documents to which it is a party. There can be no assurance that the amounts payable to the Trustee pursuant to the relevant Transaction Documents will be sufficient to ensure payment to Certificateholders of any Periodic Distribution Amount or the Dissolution Distribution Amount in respect of the Certificates on a timely basis or at all. To the extent that the Trustee relies on payments from the Company, the Trustee is subject to all the risks to which the Company is subject, to the extent that such risks could limit the Company's ability to satisfy in full and on a timely basis its obligations under the Transaction Documents to make payments to the Issuer. See *"Risk Factors relating to the Company"* for a further description of certain of these risks.

# Claims in respect of the Certificates will effectively be structurally subordinated to claims of creditors of any of the Company's subsidiaries.

Generally, in the event of a winding-up or insolvency of one of the Company's subsidiaries, claims of secured and unsecured creditors of such subsidiary will have priority with respect to the assets and revenues of such subsidiary over the claims of the Company's creditors. Since the Trustee will be an unsecured creditor of the Company in respect of any amount due to it but not paid under the relevant Transaction Documents, claims in respect of the Certificates will therefore be effectively subordinated to creditors of the Company's subsidiaries.

# Certificateholders will have limited recourse against the Issuer upon the occurrence of a Dissolution Event or other proceedings in law.

Recourse to the Issuer is limited to the Trust Assets and proceeds of the Trust Assets are the sole source of payments on the Certificates. Upon occurrence of a Dissolution Event, the only remedy available to the Transaction Administrator or the Trustee on behalf of the Certificateholders will be to exercise the right under the Purchase Undertaking to require the Obligor to purchase the Trustee's interest under Shari'a in the Mudaraba Assets at the relevant Exercise Price. Certificateholders will otherwise have no recourse to any assets of the Company (to the extent it fulfils all of its obligations under the Transaction Documents to which it is a party), the Agents, the Transaction Administrator or any affiliate of any of the foregoing entities in respect of any shortfall in the expected amounts from the Trust Assets.

In its capacity as Obligor, the Company is obliged to make its payments under the Transaction Documents to which it is a party directly to the Trustee, for the benefit of the Certificateholders. The Trustee will have direct recourse against the Company to recover payments due to it from the Obligor pursuant to the relevant Transaction Documents. There can be no assurance that the net proceeds of the realisation of, or enforcement with respect to, the Trust Assets will be sufficient to make all payments due in respect of the Certificates. Furthermore, under no circumstances shall any Certificateholder, the Trustee or the Transaction Administrator have any right to cause the sale or other disposition of any of the Mudaraba Assets except in respect of the purchase of the Trustee's interest therein under Shari'a pursuant to the Purchase Undertaking and the sole right of the Trustee, the Transaction Administrator and the Certificateholders against the Obligor in respect of any such purchase shall be to enforce the obligation of the Obligor to pay the relevant Exercise Price on the relevant Exercise Date under the Purchase Undertaking. No Certificateholder will be able to petition for, or join any other person in instituting proceedings for, the bankruptcy, reorganisation, arrangement or liquidation, winding up or receivership of the Issuer or the Trustee.

Once the Trust Assets have been realised and applied, each of the Issuer and Trustee shall have no further obligations to the Certificateholders and any outstanding obligations in respect of the Certificates shall be extinguished.

#### **Risks Relating to the Company**

# We have grown rapidly and are comprised in part of significant newly-acquired operations and expect to continue to grow as a result of future expansion and acquisitions. We may not be able to manage our growth, and do not have a track record of operating the Group in its current form.

In February 2005, we acquired CSX WT, the international terminal business of CSX Corporation, and in March 2006, we acquired P&O, a leading container terminal operator. See "Business—History—Global Expansion—CSX World Terminals" and "Business—History—Global Expansion—P&O". We also currently have 12 terminal projects and nine terminal expansion projects in various stages of development, in addition to our 42 existing terminal operations. As a result of the growth of our portfolio over the past two years, our pro forma Adjusted EBITDA for the year ended December 31, 2006 increased by 1.5 times, as compared to DPA's actual Adjusted EBITDA for the year ended December 31, 2004.

We do not have a history of operating at our current size, and our ability to manage our existing business and its future growth is dependent upon a number of factors, including our ability to effectively increase the scope of our operational and financial systems to handle the increased complexity and expanded geographic area of our operations, recruit, train and retain qualified staff to manage and operate our growing business, obtain necessary permits or approvals from governmental authorities and agencies, secure adequate financing on commercially reasonable terms and explore new markets and run new businesses. In addition, due to our lack of operating history in our current form, our historical consolidated financial and operating data are not directly comparable.

In addition, future expansion and acquisitions, if any, will entail risks, including:

- the failure to successfully integrate operations, technologies, existing contracts, accounting processes, personnel, services or products of companies that we acquire;
- the failure to successfully integrate financial and control systems and management of the acquired companies;
- the potential loss of customers or key employees of acquired companies;

- the diversion of management's attention from other business concerns;
- the assumption of unknown material liabilities; and
- the failure to achieve financial or operating objectives.

Our inability to avoid these risks, or manage any future expansion, could have a material adverse effect on our business, results of operations, financial condition and prospects.

# Our future success depends on our ability to achieve and manage growth, whether through internal growth or strategic acquisitions.

A principal component of our strategy is to continue to grow by expanding our business both in the geographic areas and markets where we are currently focused and into new geographic areas and markets. Our ability to achieve and manage future growth will depend upon a number of factors, including our ability to maintain, expand or develop relationships with our customers, suppliers, contractors, lenders and other third parties, reach agreements with potential joint venture partners on commercial and technical terms satisfactory to us and expand our operating capacity on a timely and reasonable basis. It will also depend on our ability to adjust and optimise the organisation of our management and operating structure. In addition, as we continue to grow, we believe that we must maintain an appropriate mixture of greenfield and brownfield development sites and established operating facilities to ensure that we achieve a balance between the capital expenditure and cash flow profiles associated with facilities in different stages of development, and there can be no assurance that we will be able to achieve this goal.

Growth through strategic acquisitions also entails risks inherent in identifying suitable expansion opportunities and assessing the value, strengths and weaknesses of acquisition candidates. In addition, prior to our acquisition, target companies may have incurred contractual, financial, regulatory, environmental or other obligations and liabilities that may impact us in the future and that are not adequately reflected in the historical financial statements of such companies or otherwise known to us or discovered by us in our due diligence process. The success of our acquisitions will depend on, and may be limited by, the availability of suitable acquisition targets, our ability to finance large acquisitions and restrictions contained in our debt instruments and our other existing and future financing arrangements. For a description of our primary credit facility, including the undertakings and covenants included therein, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Working Capital and Indebtedness—Syndicated Term Loan and Revolving Credit Facility".

Our acquisition strategy may also be limited by regulatory constraints within the countries in which we operate due to antitrust laws or political conflicts. See "—*Antitrust and competition laws in the countries in which we operate may limit our growth and subject us to antitrust and other investigations*" below.

We cannot give any assurance that our recent rate of growth will be maintained in the future or that demand for our services will continue to grow at rates sufficient to achieve a satisfactory return on any expenditure that we make. A failure on our part to manage our growth efficiently and effectively could have a material adverse effect on our business, financial condition, results of operations and prospects.

# We are exposed to certain risks in respect of the expansion of our existing terminals and port facilities and the development and construction of new terminals and port facilities.

Our new projects currently in development include a total of 12 terminal projects in the UAE, Vietnam, Djibouti, Pakistan, India (Kulpi and Vallarpadam), Turkey, France, China, Peru, Senegal and the United Kingdom, of which three remain subject to final government approvals. In addition, we currently have a total of nine terminal expansion projects in China, the Dominican Republic, Germany, Canada, Romania, Argentina, Belgium, South Korea and Australia. Expansion and construction projects, including those in our development pipeline, typically require substantial capital expenditures throughout the development, construction and upgrading phases and may take months or years before they become operational, during which time we are subject to a number of construction, financing, operating and other risks beyond our control, including, but not limited to:

- shortages of materials, equipment and labour;
- adverse weather conditions and natural disasters;
- an inability on our part to make any necessary financing arrangements on terms favourable to us, if at all;

- changes in demand for our services;
- labour disputes and disputes with sub-contractors;
- inadequate infrastructure, including as a result of failure by third parties to fulfil their obligations relating to the provision of utilities and transportation links that are necessary or desirable for the successful operation of a project;
- failure to complete projects according to specification;
- accidents;
- changes in governmental priorities; and
- an inability to obtain and maintain project development permission or requisite governmental licences, permits or approvals.

The occurrence of one or more of these events may negatively affect our ability to complete our current or future expansion projects on schedule, if at all, or within the estimated budget and may prevent us from achieving the projected revenues, internal rates of return or capacity associated with such projects. We cannot assure you that the revenues that we are able to generate from our expansion projects will be sufficient to cover the associated construction and development costs. In addition, once complete, our ability to dispose of inadequate or poorly performing businesses is sometimes subject to governmental approval, which may force us to bear the costs of any such business for a longer period of time, with an increasingly negative and prolonged impact on our financial condition and results of operations, than would otherwise be the case.

Furthermore, because most of our development and construction projects are governed by contracts that we enter into with the owner of a particular port, failure on our part to fulfil our obligations relating to such projects, including meeting our deadlines in a timely manner, may constitute a breach under the relevant contract and subject us to penalties, including payment of liquidated damages, or, in the case of a serious breach, termination of a project. Although we attempt to allocate risk of failure to sub-contractors and suppliers to the extent possible, if we are unable to seek full indemnification from third parties with respect to any such breach, our financial condition and results of operations may be adversely affected.

# As we are a wholly-owned indirect subsidiary of Dubai World, a holding company of the Government of Dubai, Dubai World exerts significant control over us and its interests may conflict with those of Certificateholders and/or the Group.

Dubai World, a holding company owned by the Government of Dubai, indirectly owns all of our outstanding capital stock and, therefore, exerts significant control over us. Dubai World may therefore exert control over, among other things:

- election of our directors and, in turn, selection of our management;
- our business policies and strategies;
- budget approval;
- the issuance of new debt or equity securities;
- mergers, acquisitions and disposals of our assets or businesses; and
- amendments to our charter documents.

Consequently, we cannot assure you that the resolution of any matter that may involve the interests of Dubai World will be resolved in what investors would consider to be in our or their best interests.

In addition, DPA, an entity wholly-owed and controlled by the Government of Dubai, will continue to provide credit support for the outstanding amounts under the Amended and Restated Credit Facility in the form of an unconditional and irrevocable guarantee. A breach by DPA of its obligations under the Amended and Restated Credit Facility could result in a default, which may allow the lenders to declare all amounts outstanding thereunder to be immediately due and payable and terminate all commitments to extend further credit. For further information regarding the Amended and Restated Credit Facility, including the undertakings and covenants included therein, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Working Capital and Indebtedness—Syndicated Term Loan and Revolving Credit Facility".

# A significant number of our operations are run through joint venture companies and, in some cases, we do not have a controlling equity stake or the right or power to direct the management and policies of such companies.

A significant number of our container terminal and other ports-related operations are conducted through jointly controlled entities, associated companies and partnerships. For the year ended December 31, 2006, our pro forma share of profits from our joint ventures and associates was \$25.7 million, or approximately 9.1%, of our pro forma total profit for the year before separately disclosable items. Joint venture transactions present many of the same risks involved in acquisitions, but also involve additional risks, including the possibility that our joint venture partners may have economic, business or legal interests or goals that are inconsistent with our own, may become bankrupt, may refuse to make additional investments that we deem necessary or desirable or may prove otherwise unwilling or unable to fulfil their obligations under the relevant joint venture or associated agreements. In addition, there is a risk that our joint venture partners may ultimately become competitors of ours. Joint ventures with government entities also expose us to risks relating to differences in focus or priorities between successive regimes.

To the extent that we do not have a controlling equity stake in a joint venture or the right or power to direct the management and policies of such joint venture, our joint venture partners may take action that is not in accordance with our policies and objectives. Should a joint venture partner act contrary to our interest, it could have a material adverse effect upon our business, results of operations, financial condition and prospects.

Our ability to expand successfully through joint ventures will depend upon the availability of suitable and willing joint venture partners, our ability to consummate such transactions and the availability of financing on commercially acceptable terms. We cannot give any assurance that we will be successful in completing joint ventures or that, once completed, a joint venture will be profitable for us. If a joint venture is unsuccessful, we may be unable to recoup our initial investment and our financial condition and results of operations may be adversely affected.

# Our businesses require substantial capital investment, and we may not have sufficient capital to make, or may be restricted by covenants in our financing agreements from making, future capital expenditures and other investments as we deem necessary or desirable.

We operate in capital intensive industries that require a substantial amount of capital and other long-term expenditures, including those relating to the development and acquisition of new container terminal facilities and the expansion of existing container terminal facilities. In the past we have financed these expenditures through a variety of means, including internally generated cash, external borrowings and capital contributions from our shareholder. In the future, we expect to utilise a combination of these sources, including banking and capital markets transactions, to manage our balance sheet and meet our financing requirements. However, we cannot assure you that our shareholder will be willing to make further capital contributions or that any of the other sources of capital will be available to us on acceptable terms, if at all.

Our ability to arrange external financing and the cost of such financing are dependent on numerous factors, including our future financial condition, general economic and capital market conditions, interest rates, credit availability from banks or other lenders, investor confidence in us, applicable provisions of tax and securities laws and political and economic conditions in any relevant jurisdiction. We cannot provide any assurance that we will be able to arrange any such external financing on commercially reasonable terms, if at all, and we may be required to secure any such financing with a lien over our assets and those of our subsidiaries.

See "—Our future leverage could adversely affect our ability to raise additional capital to fund our operations, limit our ability to react to changes in the economy or the industries in which we operate and prevent us from meeting our debt obligations". In addition, covenants contained in our current or future financing agreements may restrict us from undertaking capital expenditure in amounts and at times that we deem necessary or desirable or when specified by construction timelines contained in concessions for new container terminal facilities. See "—Our debt agreements contain restrictions that limit our flexibility in operating our business". If we are unable to generate or obtain funds sufficient to make, or are otherwise restricted from making, necessary or desirable capital expenditure and other investments, we may be unable to grow our business, which may have a material adverse effect on our financial condition, results of operations and prospects.

# Antitrust and competition laws in the countries in which we operate may limit our growth and subject us to antitrust and other investigations.

The antitrust and competition laws and related regulatory policies in many of the countries in which we operate generally favour increased competition in the container terminal industry and may prohibit us from making further acquisitions or continuing to engage in particular practices to the extent that we hold a leading market share in such countries. In addition, violations of such laws and policies could potentially expose us to civil lawsuits or criminal prosecution, including fines and imprisonment, and to the payment of punitive damages. Currently, the Australian Competition and Consumer Commission is investigating allegations that P&O engaged in anti-competitive practices in connection with its provision of services at ports in Australia. Similarly, in the past year, DP World Antwerp NV (formerly P&O Ports Antwerp NV) has been involved in an investigation by the Belgian Competition Service (Service de la Concurrence) into the legality of yearly cost increase announcements by the Antwerp cargo handling trade association to its members. In addition, while not antitrust claims, the Gujarat Maritime Board served on us notices to show cause why our concession agreement in respect of Mundra International Container Terminal should not be cancelled following the P&O Acquisition. We cannot predict the effect that any of these investigations, or any future investigations, will have on our business. If as a result of any such investigation, the relevant antitrust or competition authority imposes fines or other penalties on us or prohibits us from engaging in certain types of business in one or more of the regions in which we operate, our financial performance and future growth could be adversely affected.

#### We are subject to political and economic conditions in Dubai, as well as the UAE as a whole.

For the year ended December 31, 2006, 33.9% of DPA's revenue from operations for its ports segment related to operations located in its UAE, Middle East and South and East Africa financial reporting region, the vast majority of which related to operations at DP World Jebel Ali in Dubai, UAE. Consequently, our results of operations are and will continue to be affected in general by economic and political developments in or affecting Dubai and the UAE and, in particular, by the level of economic activity in Dubai and the UAE.

The economies of Dubai and the UAE, like those of many emerging markets, have been characterised by significant government involvement through direct ownership of enterprises and extensive regulation of market conditions, including foreign investment, foreign trade and financial services. While the policies of the governments of Dubai and the UAE have generally resulted in improved economic performance in recent years, there can be no assurance that these levels of performance can be sustained. Similarly, while Dubai and the UAE have enjoyed significant economic growth and relative political stability in recent years, there can be no assurance that such growth or stability will continue. To the extent that economic growth or performance in Dubai or the UAE slows or begins to decline, our financial condition, results of operations and prospects may be adversely affected. In addition, the implementation by the governments of Dubai or the UAE of restrictive fiscal or monetary policies or regulations, or new legal interpretations of existing regulations, introducing taxation, interest rates or exchange controls could have a material adverse effect on our business, financial condition, results of operations and prospects.

#### A deterioration of political relations in the Middle East may adversely affect our business.

The Middle East has experienced varying degrees of political instability over the past 50 years. Because our business relies heavily on our presence and sales in the UAE, future armed conflicts or political instability in the Middle East could impact our operations and have a material adverse effect on our financial condition and results of operations. In particular, any blockage of, or other event affecting, the Strait of Hormuz or other political or military disruptions in the Arabian Gulf could prevent our shipping line customers from reaching the ports at which we operate in the UAE, including through prohibitive increases in their insurance premiums.

Instability in the Middle East may result from a number of factors, including government or military regime change, civil unrest or terrorism. Within the Middle East, extremists have engaged in a campaign, sometimes violent, against various governments in the region and terrorists have struck both military and civilian targets. There can be no assurance that extremists or terrorist groups will not escalate violent activities in the Middle East or that the governments of the Middle East will be successful in maintaining the prevailing levels of domestic order and stability. Any of the foregoing circumstances could have a material adverse effect on the political and economic stability of the Middle East and, consequently, on our business, results of operations, financial condition and prospects. For a discussion of additional risks that

we face in these and other countries, see "—Risks Relating to the Company's Ports Business—We are subject to the risks of political, social and economic instability associated with countries and regions in which we operate or may seek to operate."

# Our future leverage could adversely affect our ability to raise additional capital to fund our operations, limit our ability to react to changes in the economy or the industries in which we operate and prevent us from meeting our debt obligations.

We and our subsidiaries may incur substantial additional indebtedness in the future, subject to the restrictions contained in our debt agreements, which could, among other things:

- make it more difficult for us to satisfy our obligations under the Certificates;
- increase our vulnerability to general economic and industry conditions;
- require a substantial portion of cash flow from operations to be dedicated to the payment of principal and interest on our indebtedness, thereby reducing our ability to use our cash flow to fund our operations, capital expenditures and future business opportunities and to pay dividends;
- expose us to the risk of increased interest rates with respect to our borrowings at variable rates of interest, unless we are able to fully hedge our interest rate exposure with respect to such borrowings;
- restrict us from making strategic acquisitions or cause us to make non-strategic divestitures;
- limit our ability to obtain additional financing for working capital, capital expenditures, product development, debt service requirements, acquisitions and general corporate or other purposes; and
- limit our ability to adjust to changing market conditions and place us at a competitive disadvantage compared to our competitors who are less highly leveraged.

Any of the foregoing consequences could have a material adverse effect on our business, results of operations, financial condition and prospects.

#### Our debt agreements contain restrictions that limit our flexibility in operating our business.

Our debt agreements contain various covenants that limit our ability to engage in specified types of transactions. These covenants limit our and our restricted subsidiaries' ability to, among other things:

- incur or guarantee additional financial indebtedness or issue certain redeemable shares;
- grant security or create any security interests; and
- consolidate, merge or sell or otherwise dispose of any of our assets.

In addition, certain of our debt agreements contain, and future agreements may contain, cross-default clauses whereby a default under one of our debt agreements may constitute an event of default under other of our debt agreements.

The agreement governing the Amended and Restated Credit Facility also requires us to satisfy and maintain specified financial ratios and other financial condition tests. Our ability to meet those financial ratios and tests can be affected by events beyond our control, and we cannot assure you that we will meet those ratios and tests. A breach of any of these covenants would result in a default under the Amended and Restated Credit Facility, which may allow the lenders to declare all amounts outstanding thereunder to be immediately due and payable and terminate all commitments to extend further credit.

If we were unable to repay those amounts, the lenders under the Amended and Restated Credit Facility could proceed against the collateral granted to them to secure that indebtedness. Thunder FZE has pledged its shares in P&O as collateral under the Amended and Restated Credit Facility and, if the lenders accelerate the repayment of borrowings, we cannot assure you that we will have sufficient assets to repay the amounts outstanding thereunder, which could result in the seizure of some or all of such assets. For further information regarding the Amended and Restated Credit Facility, including the undertakings and covenants included therein, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Working Capital and Indebtedness—Syndicated Term Loan and Revolving Credit Facility".

#### If we fail to retain and attract qualified and experienced employees, our business may be harmed.

If we are unable to retain experienced, capable and reliable personnel, especially senior and middle management with appropriate professional qualifications, or fail to recruit appropriate professional and technical staff in pace with our growth, our business and financial results may suffer. Experienced and capable personnel in the container terminal industry remain in high demand, and there is continual competition for their talents. In particular, because of the significant growth in the container terminal industry over the past 15 years, there is an industry-wide shortage of container terminal operating managers. Consequently, when talented employees leave, we may have difficulty, and incur additional costs, replacing them. The loss of any member of our senior management team or any of our terminal managers may result in: (i) a loss of organisational focus; (ii) poor execution of operations; and (iii) an inability to identify and execute potential strategic initiatives such as expansion of capacity. These adverse results could, among other things, reduce potential revenue, prevent us from diversifying our service lines and expose us to downturns in the markets in which we operate, all of which could adversely affect our business, results of operations, financial condition and prospects.

#### We may not maintain sufficient insurance coverage for the risks associated with the operation of our business.

Our operations may be affected by a number of risks, including terrorist acts and war-related events, for which full insurance cover is either not available or not available on commercially reasonable terms. In addition, the severity and frequency of various other events, such as accidents and other mishaps, business interruptions or potential damage to our facilities, property and equipment caused by inclement weather, human error, pollution and labour disputes, as well as risks relating to our provision of services to customers, including, with respect to our container terminal operations, damage to customers' property, delays, misrouting of cargo and documentation errors, may result in losses or expose us to liabilities in excess of our insurance coverage or significantly impair our reputation. We cannot assure you that our insurance coverage will be sufficient to cover the loss arising from any or all such events or that we will be able to renew existing insurance cover on commercially reasonable terms, if at all.

Should an incident occur in relation to which we have no insurance cover or inadequate insurance cover, we could lose the capital invested in, and anticipated future revenues relating to, any property that is damaged or destroyed and, in certain cases, we may remain liable for financial obligations related to the impacted property. Similarly, in the event that any assessments are made against us in excess of any related insurance cover that we may maintain, our assets could be subject to attachment, confiscation or restraint under various judicial procedures. Any of these occurrences could have a material adverse effect on our business, financial condition and results of operations.

# We are exposed to credit risk with respect to our customers, and our business could be adversely affected if our customers default on their obligations to us.

Because of the significant consolidation that has occurred in the container shipping line industry in recent years, we rely on a small number of customers for a substantial portion of our business. For the year ended December 31, 2006, our five and ten largest customers accounted for approximately 42% and 59%, respectively, of the full-year gross throughput for all terminals held by us as of December 31, 2006 (excluding the six container terminals operated by POPNA, the two Shekou Terminals and the one Colombo Terminal). While we seek to limit our credit risk by setting credit limits for individual customers, taking financial guarantees from customers and monitoring outstanding receivables, our customers may in the future default on their obligations to us due to bankruptcy, lack of liquidity, operational failure or other reasons. Our credit risk is increased by the fact that our largest customers operate in the same industry and therefore may be similarly affected by changes in economic and other conditions. In addition, we are often unable to obtain reliable information regarding the financial condition of many of our customers because they are privately-held companies and have no obligation to make such information publicly available. Delayed payment, non-payment or non-performance on the part of one or more of our major customers, or a number of our smaller customers, could have a material adverse effect on our financial condition, including cashflow, and results of operations.

#### Fluctuations in currency exchange rates could have an adverse effect on our results of operations.

Because we present our financial statements in US dollars, we are exposed to risks related to the translation of assets and liabilities denominated in foreign currencies. As of December 31, 2006,

approximately 79.7% of our pro forma assets were denominated in foreign currencies. As a result, currency fluctuations can have an impact on our balance sheet.

In addition to these translation risks, we are exposed to transaction risks as a result of differences in the currency mix of our operating revenue, on the one hand, and cost of sales, on the other hand. For example, the majority of the operating revenues for our container terminal operations in India is denominated in US dollars, while the majority of the operating costs for such operations is denominated in Indian Rupees. These imbalances have negatively impacted the results of such operations in recent years as a result of the weakening US dollar. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Factors Affecting Financial Condition and Results of Operations—Foreign Exchange Movements".

Although we currently hedge some of our exchange rate exposure by entering into swap and/or other currency exchange rate hedging transactions, there can be no assurance that such transactions will fully protect us from exchange rate risk or that we will continue to be able to enter into such arrangements on commercially reasonable terms. Accordingly, we cannot assure you that future exchange rate fluctuations between the US dollar and the currencies of countries in which we operate will not have a material adverse effect on our business, financial condition, results of operations and prospects.

#### Increases in interest rates may adversely affect our financial condition.

As of December 31, 2006, approximately \$400 million of our pro forma interest bearing loans and borrowings, principally comprising Australian and Canadian dollar borrowings, carried interest at floating rates. A hypothetical 1% change in interest rates on this portion of our interest bearing loans and borrowings would result in a change in our interest expense of approximately \$4 million per year. The variable rate debt element of our pro forma interest bearing loans and borrowings is subject to interest rate risk resulting from fluctuations in the relevant reference rates underlying such debt. Consequently, any increase in such reference rates will result in an increase in our interest rate expense and may have a material adverse effect on our financial condition and results of operations. Furthermore, there can be no assurance that, upon the expiration of our current hedging arrangements, we will be able to enter into future interest rate hedging transactions on commercially reasonable terms, if at all, or that these agreements, if entered into, will protect us fully against our interest rate risk in the future. Any future unhedged interest rate risk may result in an increase in our interest expense and may have a material adverse effect on our financial condition and results of operations.

# The discontinuation of any of the preferential tax treatments currently available to us may increase our tax liabilities and decrease our profitability.

Certain of our container terminal operations located in India and China benefit from tax "holiday" or similar awards, which exempt us from paying tax on our profits or, in the case of India, allow us to pay a reduced rate of tax on our profits, in each case, for a specified period of time but do not extend to the dividend distribution of such profits. In India, we also pay a significantly deducted rate of customs duties on our imports of capital goods as a result of the Export Promotion Capital Goods Scheme ("EPCG Scheme"), which reduces the customs duties on imports of capital goods are achieved. As a result of these tax awards, our overall tax charge is less than it would otherwise be in the absence of such awards. These tax awards expire at various times between 2010 and 2016 and, upon their expiration, we will be required to pay tax on our profits at the normal rate for the relevant country. In addition, if we fail to meet the prescribed level of exports in India under the EPCG Scheme, we will be liable to pay the full rate of customs duties on our imports of capital goods. There can be no assurance that the tax awards that we currently enjoy will remain unchanged and any change in respect of one or more such awards may materially adversely affect our tax liabilities and profitability.

#### **Risks Relating to the Company's Ports Business**

# We face significant competition in the container terminal industry for concessions and throughput, which could adversely affect our ability to maintain or increase our market share and profitability.

The global container terminal industry is highly competitive. We face significant competition from other global container terminal operators, as well as smaller regional operators situated in the same locales as us, for both concessions, which allow us to operate in a particular port, and, once we have established operations in a specific location, throughput. While we compete with other terminal operators for both

transhipment and O&D throughput on the basis of location, productivity, accessibility, connectivity, price and value added services, because transhipment throughput can be more easily routed through alternative ports and terminals, competition for transhipment throughput tends to be more price-sensitive and less captive than O&D throughput. For the year ended December 31, 2006, approximately 24% of our gross throughput was transhipment.

We compete with other terminal operators for concessions primarily on the basis of the concession rates that will be paid to the owner of the relevant port. When choosing a concessionaire, however, governments or other port owners may also consider other factors, including, among other things, the extent of the regional dominance exhibited by a proposed concessionaire. Consequently, we may face a competitive disadvantage when competing for new concessions in regions or countries, such as India and Australia, in which we are the market-leading terminal operator.

The container terminal industry has in recent years experienced, and continues to experience, significant consolidation, both internally and with the container shipping industry. According to Drewry, the four largest terminal operators by throughput and capacity, Hutchison Port Holdings ("HPH"), PSA International ("PSA"), APM Terminals ("APMT") and us (after giving effect to the P&O Acquisition), collectively accounted for approximately 43% of global gross capacity as of December 31, 2005 and 42.4% of global gross throughput for the year ended December 31, 2005. Consolidation within the container terminal industry results in us having to compete with other terminal operators that may be larger than we are and have greater financial resources than we do and therefore may be able to bid at higher concession rates, invest more heavily or effectively in their facilities or withstand price competition and price volatility more successfully than we can. In addition, some of our competitors may have broader operational experience and longer standing relationships with international shipping companies.

Consolidation between the container terminal and container shipping industries has also had the effect of both reducing the number of shipping customers available to us and increasing the access that our competitors have to the major shipping lines. Although we have entered into partnerships with shipping lines at certain of our terminals, we do not have an equity relationship with a major shipping company. We cannot assure you that consolidation within the container terminal industry or between the container terminal and container shipping industries will not become more prevalent or that our competitors will not undertake additional mergers and acquisitions to increase their capacity, economies of scale and financial and market strength.

If we are unable to compete effectively against our competitors, we may not be able to maintain or increase our market share and may be forced to increase our concession rate bids or lower our fees, which could have a material adverse effect on our financial conditions, results of operations and prospects.

#### Our results of operations may fluctuate as a result of global trading volumes.

Our results of operations are affected by the volume of our business, which in turn depends on worldwide trade volumes as well as the import and export volumes of the regions in which we operate. Global trade volumes and the import and export volumes of the regions in which we operate are significantly affected by changes in global and regional economic, financial and political conditions that are outside of our control, including as a result of the imposition of trade barriers, sanctions, boycotts and other measures, significant variations in the exchange rates applicable to currencies in the regions in which we operate, trade disputes and work stoppages, particularly in the transportation services industry, and acts of war, hostilities, natural disasters, epidemics or terrorism. Any future deterioration in global and regional economic conditions could have an adverse effect on our business, financial condition and results of operations, as well as our future growth. See "—We are subject to the risks of political, social and economic instability associated with countries and regions in which we operate or may seek to operate" below.

# Our inability to maintain and renew concession agreements at our existing facilities may adversely affect our financial condition and results of operations.

Substantially all terminal operations in the container terminal industry are conducted pursuant to long-term operating concessions or leases entered into by a terminal operator and the owner of a relevant port, typically a governmental entity. Concession agreements often contain clauses that allow the owner of a port to cancel the agreement, impose penalties on us if we do not meet specified investment obligations, which, especially in the case of investments designed to reduce the environmental impact of a particular operation, can be substantial, or require minimum payments based on previously estimated throughput, regardless of actual throughput handled. Similarly, because many of the counterparties to concession

agreements are governmental entities, terminal operators, including us, are subject to the risk that concession agreements may be cancelled because of political, social or economic instability. See "—*We are subject to the risks of political, social and economic instability associated with countries and regions in which we operate or may seek to operate*" below. We cannot provide any assurance that one or more of our existing concession agreements will not be prematurely cancelled or that we will not be penalised, with or without cause, by the applicable counterparty.

In advance of the expiration of a concession agreement, the owner of a port will typically agree to renew the concession with the existing concessionaire, but often only after significant renegotiation that usually involves, among other things, a commitment on the part of the concessionaire to make capital expenditures with respect to the relevant operation. We cannot assure you that we will be able to renew our concession agreements upon their expiration on commercially reasonable terms, if at all, or that we would be the winning bidder in any re-tender of one or more of our existing concessions should the relevant port owner elect not to renew the relevant concession agreement with us. If we are unable to renew one or more of our concession agreements on commercially reasonable terms on or before their expiration dates, the capacity of our terminal portfolio will be reduced by the amount of capacity provided by the terminals associated with such concession agreements and our profitability, geographic reach and/or prospects may be adversely affected.

#### We are dependent on a small number of customers for a significant portion of our business.

For the year ended December 31, 2006, our five and ten largest customers accounted for approximately 42% and 59%, respectively, of the full-year gross throughput for all terminals held by us as of December 31, 2006 (excluding the six container terminals operated by POPNA, the two Shekou Terminals and the one Colombo Terminal). Our major customers are global and regional shipping companies with whom we enter into contracts of a duration typically ranging from two to five years, which usually contain provisions that allow our shipping line customers to terminate the contract early. The container shipping industry has undergone significant consolidation over the past 15 years, both internally and with the container terminal industry. See "-We face significant competition in the container terminal industry for concessions and throughput, which could adversely affect our ability to maintain or increase our market share and profitability". According to Drewry, the share of container trade volume carried by the top ten global container shipping lines was 50.4% in 2005. In addition, two of the top ten global container shipping lines currently have direct equity relationships with two of our three largest competitors. Because of this consolidation, we cannot assure you that, were we to lose all or a significant portion of the business provided by one or more of our major customers, we would be able to obtain business from other customers in amount sufficient to replace any such lost sales or, if we were able to obtain business from other customers, that it would be on commercially reasonable terms.

# Our operations could be adversely affected by terrorist attacks, natural disasters or other catastrophic events beyond our control.

Our business operations could be adversely affected or disrupted by terrorist attack, natural disasters (such as earthquakes, floods, tsunamis, hurricanes, fires or typhoons) or other catastrophic or otherwise disruptive events, including, but not limited to:

- changes to predominant natural weather, hydrologic and climatic patterns, including sea levels;
- the amount of silting that occurs in the areas around and leading to our facilities;
- invasion, piracy, sabotage, rebellion, revolution, insurrection, military or usurped power, war and radioactive or other material environmental contamination;
- riots or other forms of civil disturbance;
- any recurrence of SARS or outbreak of Avian Flu or other contagious disease, which may adversely affect global or regional trade volumes or customer demand with respect to cargo transported to or from affected areas;
- denial of the use of any railway, port, airport, shipping service or other means of public transport; and
- strike or lock-out or other industrial action by workers or employers.

The occurrence of any of these events at one or more of our facilities or in the regions in which we operate may cause delays in the arrival and departure of vessels or disruptions to our operations in part or in whole, may increase the costs associated with dredging activities, may subject us to liability or impact our brand and reputation and may otherwise hinder the normal operation of our container terminals, which could materially affect our financial conditions, results of operations and prospects. The effect of any of these events on our financial condition and results of operations may be worsened to the extent that any such event involves risks for which we are uninsured or not fully insured. See "—*We may not maintain sufficient insurance coverage for the risks associated with the operation of our business*" above.

For risks relating to instability in the Middle East, see "—A deterioration of political relations in the Middle East may adversely affect our business" above.

# Additional security requirements may increase our operating costs and restrict our ability to conduct our ports business.

In recent years, various international bodies and governmental agencies and authorities in the countries in which we operate have implemented numerous security measures that affect our container terminal operations and the costs associated with such operations. The most recent examples of new security measures that affect our ports business include the International Ship and Port Facility Security Code ("ISPS Code"), which was implemented in 2004, and, to the extent that our terminals handle cargo destined for the United States, the global security initiatives emanating from the US Safe Ports Act of 2006, specifically the Container Security Initiative ("CSI") and the Secure Freight Initiative ("SFI"). The ISPS Code is a comprehensive set of measures designed to enhance the security of ships and port facilities and requires us and our staff to, among other things, gather and assess information related to shippers and cargos, maintain communication protocols, restrict access to our facilities as appropriate, provide the means to raise alarms, establish vessel and port security plans, and ensure training and drills are conducted. The SFI and CSI programmes are designed to improve US port security by requiring the advance transmission of manifest documentation and technical images of pre-screened containers before they reach US ports. Failure on our part to comply with the security requirements applicable to us or obtain relevant security-related certifications may, among other things, prevent certain shipping line customers from using our facilities and result in higher insurance premiums, which could have a material adverse effect on our financial condition, results of operations and prospects.

In addition, new security measures or updated regulatory compliance requirements, which may be influenced by political or other considerations not aligned with our interests, may be introduced at any time, including in connection with the new EU "Approved Economic Operator" Customs Security Program, the US Customs Trade Partnership Against Terrorism and other government-to-industry initiatives, and ensuring our compliance with such measures or requirements may involve considerable time and resources on our part. The costs associated with existing and any additional or updated security measures will negatively affect our operating income to the extent that we are unable to recover the full amount of such costs from our customers, who generally also have faced increased security-related costs, or, in certain cases, the owners of the ports in which we operate. Similarly, additional security measures that require us to increase the scope of our screening procedures may effectively reduce the capacity of, and increase congestion at, our terminals, which may negatively affect our financial condition and results of operations.

# We rely on security procedures carried out at other port facilities and by our shipping line customers, which are outside of our control.

We inspect cargo that enters our terminals in accordance with the inspection procedures prescribed by, and under the authority of, the governmental body charged with oversight of the relevant port. We also rely on the security procedures carried out by our shipping line customers and the port facilities that such cargo has previously passed through to supplement our own inspection to varying degrees. We attempt to mitigate security-related risks as much as possible and believe that we maintain standards for security at our terminals, including with respect to compliance with the ISPS Code and internationally recognised efficient security management systems, that meet or exceed those generally adopted by the container terminal industry. However, we cannot guarantee that none of the cargo that passes through our terminals will be impacted by breaches in security or acts of terrorism either directly against us or indirectly in other areas of the supply chain that will impact on us. A security breach or act of terrorism that occurs at one or more of our facilities, or at a shipping line or other port facility that has handled cargo before us, could subject us to significant liability, including the risk of litigation and loss of goodwill. In addition, a major security breach or act of terrorism that occurs at one of our facilities or one of our competitors' facilities may result in a temporary shutdown of the container terminal industry and/or the introduction of additional or more stringent security measures and other regulations affecting the container terminal industry, including us. See "—*Additional security requirements may increase our operating costs and restrict our ability to conduct our ports business*" above. The costs associated with any such outcome could have a material adverse effect on our financial condition, results of operations and prospects.

# We are subject to the risks of political, social and economic instability associated with countries and regions in which we operate or may seek to operate.

We conduct our business in a number of countries and regions with developing economies, many of which do not have firmly established legal and regulatory systems and some of which from time to time have experienced economic or political instability. Some of these countries are also in the process of transitioning to a market economy and, as a result, are experiencing changes in their economies and their government policies that can affect our investments in these countries. Governments in these jurisdictions and countries, as well as in more developed jurisdictions and countries, may be influenced by political or commercial considerations outside of our control, and may act arbitrarily, selectively or unlawfully, including in a manner that benefits our competitors.

Specific country risks that may have a material adverse effect on our financial condition and results of operations include:

- political instability and violence;
- war and civil disturbance;
- government interventions, including expropriation or nationalisation of assets, increased protectionism and the introduction of tariffs or subsidies;
- changing fiscal, regulatory and tax regimes;
- arbitrary or inconsistent government action, including capricious application of tax laws and selective tax audits;
- cancellation, nullification or unenforceability of contractual rights; and
- underdeveloped industrial and economic infrastructure, including railway and road systems that are unable to deal with the high volumes handled at a particular terminal.

In addition, to the extent that any of our operations is located in a country or region that is designated a Hull, War, Strikes, Terrorism and Related Perils Listed Area by Lloyd's Joint War Committee, any insurance that we obtain for such operation will likely require the payment of a war risk premium, which may be significant. Two of our container terminals are located in countries that are currently designated Hull, War, Strikes, Terrorism and Related Perils Listed Areas, namely Djibouti and Pakistan. Because shipping lines also must pay war risk premiums in respect of insurance that they obtain for vessels travelling in such areas, we are generally unable to recover increased costs associated with war risk premiums from our customers.

Changes in investment policies or shifts in the prevailing political climate in any of the countries in which we operate could result in the introduction of increased government regulations with respect to, among other things:

- price controls;
- export, import and throughput controls;
- income and other taxes;
- environmental legislation;
- foreign ownership restrictions;
- foreign exchange and currency controls;
- labour and welfare benefit policies; and
- land and water use.

As the political, economic and social environments in certain countries in which we have made, or may consider making, investments remain subject to continuing development, investments in such countries are characterised by a significant degree of uncertainty. Any unexpected changes in the political, social, economic or other conditions in such countries, or in countries that neighbour such countries, could have a material adverse effect on the investments that we have made or may make in the future, which in turn could have a material adverse effect on our financial condition and results of operations. For risks relating to political and economic conditions in Dubai and the UAE, see "*We are subject to political and economic conditions in Dubai as well as the UAE as a whole*" above.

# We are subject to a wide variety of regulations and may face substantial liability if we fail to comply with existing or future regulations applicable to our businesses.

Our terminal operations are subject to extensive international, national and local laws and regulations governing, among other things, the fees that we are permitted to charge at certain ports, the loading, unloading and storage of hazardous materials, environmental protection and health and safety. Our ability to operate our ports business is contingent on our ability to comply with these laws and regulations and to obtain, maintain and renew as necessary related permits and licences from governmental agencies and authorities in the countries in which we operate. As the laws and regulations governing our terminal operations are not uniform across the countries in which we operate, we are exposed to the costs and administrative difficulties involved in keeping ourselves informed of new and evolving legislation and regulations that span many jurisdictions. Because of the complexities involved in ensuring compliance with different and sometimes inconsistent national and international regulatory regimes, we cannot assure you that we will remain in compliance with all of the regulatory and licensing requirements imposed on us by each relevant jurisdiction. Our failure to comply with all applicable regulations and obtain and maintain requisite certifications, permits and licences could lead to substantial penalties, including criminal or administrative penalties, other punitive measures and/or increased regulatory scrutiny, trigger a default under one or more of our financing agreements or invalidate or increase the cost of the insurance that we maintain for our ports business. Additionally, our failure to comply with regulations that affect our staff, such as health and safety regulations, could affect our ability to attract and retain staff. See "-If we fail to retain and attract qualified and experienced employees, our business may be harmed" above. We could also incur civil liabilities such as abatement and compensation for loss in amounts in excess of, or that are not covered by, our insurance. See "-We may not maintain sufficient insurance coverage for the risks associated with the operation of our business" above. For the most serious violations we could also be forced to suspend operations until we obtain such certifications, permits or licences or otherwise bring our operations into compliance.

In addition, changes to existing regulations or tariffs or the introduction of new regulations or licensing requirements are beyond our control and may be influenced by political or commercial considerations not aligned with our interests. Any such regulations, tariffs and licensing requirements could adversely affect our business by reducing our revenue, increasing our operating costs or both and we may be unable to mitigate the impact of such changes. For example, the Tariff Authority for Major Ports in India reduced the stevedoring tariff payable at DP World Nhava Sheva by 16% in July 2005 and an additional 12% in May 2006, which, although significantly offset by the effects of cost reductions, higher volumes and revenue enhancement measures, adversely affected revenues and profits at the terminal. Further or future tariff reductions at one or more of our terminals could have a negative effect on our results of operations.

Finally, any expansion of the scope of the regulations governing our environmental obligations, in particular, would likely involve substantial additional costs, including costs relating to maintenance and inspection, development and implementation of emergency procedures and insurance coverage or other financial assurance of our ability to address environmental incidents or external threats. If we are unable to control the costs involved in complying with these and other laws and regulations, or recover the full amount of such costs from our customers, our business, financial condition and results of operations could be adversely affected.

# Policies relating to the container terminal industry are currently being reviewed in the United Kingdom and the rest of the EU, and any changes required by those reviews could have a material effect on the financial condition and results of operations on operators in these markets.

In June 2006, following the rejection by the European Parliament in January 2006 of the second iteration of a proposed ports services directive, the European Commission launched a consultation to redefine the foundations of the future EU ports policy. It is contemplated that this policy will address, among other

things, necessary investments for meeting EU port capacity needs, competition, rules for public contribution to investments and environmental and social concerns. Similarly, in connection with its review of the policy framework for ports in the United Kingdom, the UK Government issued for public comment in May 2006 a discussion document that examines, among other things, the likely future demand for UK port capacity, the means of ensuring sustainable development, the relative importance of regional development objectives in encouraging the future provision of UK ports capacity and the appropriate level of government aid for smaller UK ports. Upon the completion by the European Commission and the UK Government of their respective reviews, we and the rest of the container terminal industry may be required to change aspects of the way that we conduct business in the United Kingdom and the rest of the EU, which could have a material effect on our financial condition, results of operations and prospects to the extent that current policies differ significantly from the policies ultimately promulgated by the UK Government and the European Commission.

# Industrial action or adverse labour relations could disrupt our business operations and have an adverse effect on operating results.

Our operations depend on employees who are parties to national or local collective bargaining arrangements or benefit from local applicable law, regulation or custom regarding employee rights and benefits. If we are unable to negotiate acceptable labour agreements or maintain satisfactory employee relations, the results could include work stoppages, strikes or other industrial action or labour difficulties (including higher labour costs) at one of our facilities or, in the case of our operations in India and Australia, at all of our facilities in a particular country, any of which could have a material adverse effect on our operating results.

#### Failure in our information and technology systems could result in delays to our business operations.

Our information and technology systems are designed to enable us to use our infrastructure resources as efficiently as possible and monitor and control all aspects of our operations. Although each of our terminals, based on the nature of its business, is configured to keep its systems operational under abnormal conditions, including with respect to business processes and procedures, any failure or breakdown in these systems could interrupt its normal business operations and result in a significant slowdown in operational and management efficiency for the duration of such failure or breakdown. Any prolonged failure or breakdown could dramatically impact our ability to offer services to our customers, which could have a material adverse effect on our business and results of operations. Similarly, any significant delays or interruptions in our loading or unloading of a customer's cargo could negatively impact our reputation as an efficient and reliable terminal operator.

In addition, we are reliant on third party vendors to supply and maintain much of our information technology. In particular, as is the case for many of our competitors, a significant percentage of our core operations currently use information and technology systems provided by Navis, LLC ("Navis"), which we rely on for related support and upgrades. In the event that Navis or one or more of the other third party vendors that we engage to provide support and upgrades with respect to components of our information technology ceased operations or became otherwise unable or unwilling to meet our needs, we cannot assure you that we would be able to replace any such vendor promptly or on commercially reasonable terms, if at all. Delay or failure in finding a suitable replacement could adversely affect our financial condition, results of operations and prospects.

#### **Risks relating to the Certificates**

# The Certificates may not be a suitable investment for all investors and the failure by an investor to understand their investment may result in losses.

Each potential investor in the Certificates must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- have sufficient knowledge and experience to make a meaningful evaluation of the Certificates, the merits and risks of investing in the Certificates and the information contained in this Prospectus;
- have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Certificates and the impact the Certificates will have on its overall investment portfolio;

- have sufficient financial resources and liquidity to bear all of the risks of an investment in the Certificates or where the currency for principal is different from the potential investor's currency;
- understand thoroughly the terms of the Certificates and be familiar with the behaviour of any relevant financial markets; and
- be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic and other factors that may affect its investment and its ability to bear the applicable risks.

The Certificates are complex financial instruments and such instruments may be purchased as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in the Certificates unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how the Certificates will perform under changing conditions, the resulting effects on the value of such Certificates and the impact this investment will have on the potential investor's overall investment portfolio.

#### We cannot assure you that a secondary market for the Certificates will develop.

There can be no assurance that a secondary market for the Certificates will develop or, if a secondary market does develop, that it will provide the Certificateholders with liquidity of investment or that it will continue for the life of the Certificates. The market value of Certificates may fluctuate. Consequently, any sale of Certificates by Certificateholders in any secondary market which may develop may be at a discount from the original purchase price of such Certificates. Hence an investor in the Certificates must be prepared to hold the Certificates for an indefinite period of time or until their maturity. Application has been made for the listing of the Certificates on the primary market of the Dubai International Financial Exchange and the Official List of the London Stock Exchange and admission to trading on the Market but there can be no assurance that such listings or admission to trading will occur on or prior to the Closing Date or at all.

#### Certain investors may be affected by provisions under the EC Savings Directive.

Under EC Council Directive 2003/48/EC on the taxation of savings income, each Member State is required to provide to the tax authorities of another Member State details of payments of interest (or similar income) paid by a person within its jurisdiction to an individual resident in that other Member State. However, for a transitional period, Belgium, Luxembourg and Austria are instead required (unless during that period they elect otherwise) to operate a withholding system in relation to such payments (the ending of such transitional period being dependent upon the conclusion of certain other agreements relating to information exchange with certain other counties). A number of non-EU countries and territories including Switzerland have adopted similar measures (a withholding system in the case of Switzerland) with effect from the same date.

If a payment were to be made or collected through a Member State which has opted for a withholding system and an amount of, or in respect of, tax were to be withheld from that payment, neither us nor any Paying Agent nor any other person would be obliged to pay additional amounts with respect to any Certificate as a result of the imposition of such withholding tax. If a withholding tax is imposed on payment made by a Paying Agent, we will be required to maintain a Paying Agent in a Member State that will not be obliged to withhold or deduct tax pursuant to the Directive.

# Although the Certificates may receive credit ratings, those ratings may not reflect all risks associated with an investment in the Certificates.

The Certificates have been rated "A1" (stable) by Moody's and "A+" (stable) by Standard & Poor's. Any such ratings may not, however, reflect the potential impact of all risks related to the structure, market, additional factors discussed above, and other factors that may affect the value of the Certificates. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

#### The Certificates may be redeemed prior to their Scheduled Redemption Date.

In the event that the amount payable on the Certificates is required to be increased to include additional amounts or in certain circumstances the Mudareb is required pursuant to the Mudaraba Agreement to provide Liquidity Funding to the Trustee, in each case as a result of certain changes affecting taxation in

the UAE, the Emirate of Dubai, the DIFC or the Cayman Islands, or in each case any political subdivision or any authority thereof or therein having power to tax, we may redeem all but not some only of the Certificates upon giving notice in accordance with Condition 6.4 ("*Dissolution following a Tax Event*") of the Terms and Conditions of the Certificates.

#### **Risks Relating to Enforcement**

#### We are a DIFC company, and it may be difficult for you to enforce judgments against us.

We are a company limited by shares incorporated in, and under the laws issued by, the DIFC, with our headquarters in the Emirate of Dubai in the UAE. A substantial portion of our assets are located in a number of jurisdictions outside the United Kingdom and the United States. As such, it may be difficult or impossible to effect service of process within the United States or the United Kingdom upon us or to recover on judgments of US or UK courts against us, including judgments predicated upon civil liability provisions of US federal securities laws or UK laws, as the case may be.

Further, no claim may be brought in the DIFC courts against us in the first instance for violation of US federal securities laws because these laws have no extraterritorial application under DIFC law and do not have force of law in the DIFC. Similarly, you should not expect to have recourse to the courts of the Emirate of Dubai (other than the courts of the DIFC) or to the federal courts of the UAE.

We have been advised by our counsel that it is currently unclear as to whether the courts of the DIFC would enforce judgments of US or UK courts obtained in actions against us, predicated upon the civil liability provisions of the US federal securities laws, or original actions brought in the DIFC against us or such persons predicated solely upon US federal securities laws or UK laws, as the case may be. Further, we have been advised by our counsel that there is no treaty in effect between either the United States or the United Kingdom and the UAE providing for the enforcement of judgments of US or UK courts in civil and commercial matters, and the grounds upon which DIFC courts may decline to enforce the judgments of US or UK courts, as the case may be, are unclear as they remain untested. Some remedies available under UK laws or the laws of US jurisdictions, including some remedies available under the US federal securities laws, may not be allowed in DIFC courts as contrary to public policy in the DIFC. Because judgments of US and UK courts are not automatically enforceable in the DIFC, it may be difficult for you to recover against us based upon such judgments. In addition, notwithstanding that the UAE has acceded to the United Nations Convention on the Recognition and Enforcement of Arbitral Awards (New York 1958) in 2006 regarding the recognition and enforcement of foreign arbitral awards, you may also have difficulties in enforcing judgments of DIFC courts and arbitration awards ratified by DIFC courts against us in jurisdictions outside the DIFC because the mechanism for enforcement of judgments and awards issued by the DIFC courts is as yet untested.

# Proceedings against the Obligor may be delayed and the Obligor's waiver to sovereign or other immunity from attachment of its assets may not be effective.

The rights of the Trustee to bring proceedings against the Obligor may be delayed pursuant to Law No. 10 of 2005, which provides that proceedings may be brought against the Government of Dubai and government entities (including the Obligor) before the courts of Dubai provided that the relevant claimant has first given the details of such claim to the Attorney General of Dubai and has entered into settlement negotiations for a period of two months. If the parties are unable to reach a mutually acceptable settlement at the end of the two months, the claimant shall be entitled to commence proceedings against the Government of Dubai or the government entity.

Under the Transaction Documents, the Obligor irrevocably waives to the fullest extent possible and to the extent that it may in any jurisdiction, immunity from suit, execution, attachment (whether in aid of execution, before judgment or otherwise) or other legal process, and to the extent that such immunity (whether or not claimed) may be attributed to it or its assets or revenues, the Obligor represents and agrees that it will not claim such immunity. However, Law No. 10 of 2005 grants to the Government of Dubai and its affiliates (including the Obligor) immunity in respect of its assets in the following terms:

"no debt or obligation owing from the Ruler of the Government may be recovered by laying hold, attachment, sale in auction or taking possession in any legal action of the Ruler's or the Government's properties and assets whether or not a final judgment is issued in respect of such debt or obligation."

Accordingly, as an indirect wholly-owned subsidiary of the Government of Dubai, the Obligor's properties and assets may be entitled to immunity in any attachment or enforcement action in Dubai. Therefore the

Trustee may not be able to enforce any judgment of a court (either in Dubai or elsewhere) against the properties and assets of the Obligor.

#### There can be no assurance as to the outcome of any application of DIFC bankruptcy law.

In view of the ownership of the Obligor, it is not clear to what extent DIFC bankruptcy laws would apply to the Obligor. There is little precedent to predict how claims by or on behalf of the Certificateholders would be resolved, and therefore there can be no assurance that such Certificateholders will receive payment of their claims in full or at all, particularly in view of Law No. 10 of 2005 referred to above.

#### Investments in emerging markets are subject to greater risk than investments in more developed markets.

Investors in emerging markets should be aware that these markets are subject to greater risks than more developed markets, including in some cases significant legal, economic and political risks. Accordingly, investors should exercise particular care in evaluating the risks involved and must decide for themselves whether, in the light of those risks, their investment is appropriate. Generally, investment in emerging markets is only suitable for sophisticated investors who fully appreciate the significance of the risk involved.

#### Transfer of the Certificates will be restricted, which may adversely affect the value of the Certificates.

The Certificates have not been and will not be registered under the Securities Act or any US state securities laws and we have not undertaken to effect any exchange offer for the Notes in the future. You may not offer the Certificates in the United States except pursuant to an exemption from, or a transaction not subject to, the registration requirements of the Securities Act and applicable US state securities laws, or pursuant to an effective registration statement. The Certificates and the Agency Agreement will contain provisions that will restrict the Certificates from being offered, sold or otherwise transferred except pursuant to the exemptions available pursuant to Rule 144A and Regulation S, or other exceptions, under the Securities laws. It is your obligation to ensure that your offers and sales of the Certificates within the United States and other countries comply with applicable securities laws. See "Transfer Restrictions."

#### There can be no assurance as to the impact of a change in the laws governing the Certificates.

The Terms and Conditions of the Certificates and the other Transaction Documents are based on English law in effect as at the date of this Prospectus. No assurance can be given as to the impact of any possible judicial decision or change to English law after the date of this Prospectus, nor can any assurance be given as to whether any such change could adversely affect the ability of the Issuer to make payments under the Certificates.

#### TERMS AND CONDITIONS OF THE CERTIFICATES

The following is the text of the Terms and Conditions of the Certificates which (subject to completion and amendment and save for the text in italics) will be endorsed on each Certificate in definitive form (if issued) and will be attached and (subject to the provisions thereof) apply to each Global Certificate:

Each of the US\$1,500,000,000 Trust Certificates (*Sukuk al Mudaraba*) due 2017 (the "Certificates") evidences an undivided beneficial ownership interest in the Trust Assets held on trust for the holders of such Certificates pursuant to a declaration of trust (the "Declaration of Trust") dated July 2, 2007 (the "Closing Date") made between DP World Sukuk Limited (the "Issuer" and, in its capacity as trustee, the "Trustee") and DP World Limited. The Certificates are constituted by the Declaration of Trust.

The Certificates are offered and sold (i) to non-US Persons (as defined in Regulation S of the Securities Act ("**Regulation S**")) outside the United States in reliance on Regulation S (the "**Regulation S Certificates**" and (2) within the United States in reliance on Rule 144A under the Securities Act ("**Rule 144A**") only to persons that are both: (i) "qualified institutional buyers" (each a "**QIB**") within the meaning of Rule 144A; and (ii) "qualified purchasers" (each a "**QP**") within the meaning of Section 2(a)(51)(A) of the Investment Company Act, and the rules and regulations thereunder, in each case acting for their own account or for the account of another QIB that is a QP (the "**Rule 144A Certificates**").

Payments and any delivery relating to the Certificates will be made in accordance with an agency agreement dated the Closing Date (as amended or supplemented from time to time, the "Agency Agreement") made between the Issuer, Deutsche Bank AG, London Branch as transaction administrator (in such capacity, the "Transaction Administrator") and as principal paying agent (in such capacity, the "Principal Paying Agent" and, together with any further or other Paying Agents appointed from time to time in respect of the Certificates, the "Paying Agents"), Deutsche Bank Luxembourg, S.A., as transfer agent in respect of Regulation S Certificates and Deutsche Bank Trust Company Americas as transfer agent in respect of Rule 144A Certificates (each in such capacity, the "Transfer Agent" and, together with any further or other transfer agents appointed from time to time in respect of the Certificates, the "Transfer Agents"), Deutsche Bank AG, London Branch as replacement agent (in such capacity, the "Replacement Agent" and, together with any further or other replacement agents appointed from time to time in respect of the Certificates, the "Replacement Agents"), Deutsche Bank AG, London Branch as calculation agent (in such capacity, the "Calculation Agent") and Deutsche Bank Luxembourg S.A. as registrar in respect of the Regulation S Certificates and Deutsche Bank Trust Company Americas as registrar in respect of the Rule 144A Certificates (each in such capacity, a "Registrar"). References to the Transaction Administrator, the Principal Paying Agent, the Paying Agents, the Transfer Agents, the Replacement Agents, the Calculation Agent and each Registrar shall include any successor thereto in each case in such capacity.

Save as provided in Condition 14 (Enforcement and Exercise of Rights), in circumstances where the Trustee has discretion to act it will only act upon the instructions given by or on behalf of the Certificateholders in carrying out the activities of the Trust. To facilitate the giving of such instructions by the Certificateholders, it is a term of the Certificates that Deutsche Bank AG, London Branch is appointed as transaction administrator pursuant to a transaction administration deed between the Issuer, the Trustee, DP World Limited and the Transaction Administrator dated on or about the Closing Date (as amended or supplemented from time to time, the "Transaction Administration Deed") to act as agent for the Certificateholders and be entitled to provide instructions to the Trustee on their behalf. Subject to Condition 14 (Enforcement and Exercise of Rights), the Certificateholders will have no direct recourse against the Trustee, and, in relation to the Trustee and the Obligor, Certificateholders may only act through the Transaction Administrator and shall not be entitled to instruct the Trustee or the Obligor directly. Following the occurrence of a Dissolution Event, the Transaction Administrator shall be entitled to receive its properly incurred fees, costs, charges and expenses for acting as agent for the Certificateholders in addition to the payment or satisfaction of any Liability incurred (or reasonably expected to be incurred) by the Transaction Administrator in the distribution of the Trust Assets in priority to the Certificateholders. By subscribing for or purchasing interests in the Certificates, the Certificateholders irrevocably appoint the Transaction Administrator to act as their agent on the terms set out in the Transaction Administration Deed. In addition, pursuant to a costs undertaking dated the Closing Date (the "Costs Undertaking") given by the Company in favour of, among others, the Trustee, the Transaction Administrator and the Agents, the Company will pay certain fees and expenses of the Trustee, the Transaction Administrator and the Agents and indemnify each of them against certain losses.

The statements in these Conditions (the "Conditions") include summaries of the detailed provisions of the Declaration of Trust, the Agency Agreement, the Mudaraba Agreement, the Purchase Undertaking, the Sale Undertaking and the Transaction Administration Deed. Unless given a defined meaning elsewhere in these Conditions or the context requires otherwise, capitalised terms used in these Conditions shall have the meanings given in Condition 22 (*Definitions*). In addition, (and unless the context requires otherwise) words and expressions defined and rules of construction and interpretation set out in the Declaration of Trust shall, unless defined herein or unless the context otherwise requires, have the same meanings herein. Copies of the Transaction Documents are available for inspection by Certificateholders during normal business hours at the specified offices of the Paying Agents. The Certificateholders are entitled to the benefit of, are bound by, and are deemed to have notice of, all the provisions of the Declaration of Trust, the Agency Agreement and the Transaction Administration Deed applicable to them.

#### 1. Form, Denomination, Title and Description

#### **1.1 Form and Denomination**

The Certificates are issued in registered form in principal amounts of US\$100,000 and integral multiples of US\$10,000 in excess thereof. A certificate will be issued to each Certificateholder in respect of its registered holding of Certificates. Each certificate will be numbered serially with an identifying number which will be recorded on the relevant certificate and in the register (the "**Register**") of Certificateholders which the Issuer will cause to be kept by the Registrar.

Upon issue, Regulation S Certificates will be represented by beneficial interests in one or more Global Certificates (each a "**Regulation S Global Certificate**"), in fully registered form, without coupons attached, which will be deposited with, and registered in the name of a nominee for, a common depositary for Euroclear Bank S.A./N.V. ("**Euroclear**") and Clearstream Banking, Société Anonyme ("**Clearstream, Luxembourg**"). Rule 144A Certificates will also be represented on issue by beneficial interests in one or more permanent Global Certificates (each a "**Rule 144A Global Certificate**"), in fully registered form, without coupons attached, which will be deposited with Deutsche Bank Trust Company Americas as custodian (the "**Custodian**") for, and registered in the name of Cede & Co., as nominee of, The Depository Trust Company ("**DTC**"). Ownership interests in the Regulation S Global Certificates (together, the "**Global Certificates**") will be shown on, and transfers thereof will only be effected through, records maintained by Euroclear, Clearstream, Luxembourg and DTC (as applicable), and their respective participants.

#### 1.2 Title

The Issuer will cause the relevant Registrar to maintain a register in respect of the Certificates in accordance with the provisions of the Agency Agreement. Title to the Certificates passes only by registration in the register of Certificateholders kept by the relevant Registrar. The registered holder of any Certificate will (except as otherwise required by law) be treated as its absolute owner for all purposes (whether or not any payment thereon is overdue and regardless of any notice of ownership, trust or any interest or any writing on, or the theft or loss of, the Certificate issued in respect of it) and no person will be liable for so treating the holder of any Certificate. In these Conditions, "**Certificateholder**" and (in relation to a Certificate) "holder" have the definitions given thereto in the Declaration of Trust.

#### 2. Transfers of Certificates, Issue of Certificates and Compulsory Sale

#### 2.1 Transfers

Subject to Conditions 2.4 (*Transfers after Transfer Record Date*) and 2.5 (*Regulations*), and to the limitations as to transfer set out in Condition 1.2 (*Title*) and the terms of the Agency Agreement, a Certificate may be transferred by depositing the relevant Certificate, with the form of transfer duly completed and signed, at the specified office of any of the Transfer Agents together with such evidence as the Registrar or (as the case may be) such Transfer Agent may reasonably require to prove the title of the transferor and the individuals who have executed the forms of transfer.

Transfers of interests in the Certificates represented by a Global Certificate will be effected in accordance with the rules of the relevant clearing systems.

#### 2.2 Delivery of New Certificates

Upon transfer of a Certificate, each new Certificate will, within five business days of receipt by the relevant Transfer Agent of the duly completed form of transfer provided at the offices of the Transfer Agent, be mailed by uninsured mail at the risk of the holder entitled to the Certificate to the address specified in the form of transfer.

Where some but not all of the principal amount of a Certificate is to be transferred, a new certificate in respect of the principal amount of the Certificates not so transferred will, within five business days of receipt by the relevant Transfer Agent of the original certificate, be mailed by uninsured mail at the risk of the holder of the principal amount of the Certificate not so transferred to the address of such holder appearing on the register of Certificateholders or as specified in the form of transfer.

Except in the limited circumstances described in each Global Certificate, owners of interests in the Certificates will not be entitled to receive physical delivery of Certificates.

For the purposes of this Condition, "business day" shall mean a day on which banks are open for business in the city in which the specified office of the Transfer Agent with whom a Certificate is deposited in connection with a transfer is located.

#### 2.3 Formalities

Transfers of Certificates will be effected without charge by or on behalf of the Issuer or any Transfer Agent but upon payment (or the giving of such indemnity as the Issuer or any Transfer Agent may reasonably require) by the transferee in respect of any tax, stamp duty or other governmental charges which may be imposed in relation to such transfer.

#### 2.4 Transfers after Transfer Record Date

No Certificateholder may require the transfer of a Certificate to be registered during the period starting at the opening of business on the fifteenth day prior to the due date for payment of any Periodic Distribution Amount or the Dissolution Distribution Amount, as the case may be.

#### 2.5 Regulations

All transfers of Certificates and entries on the Register will be made subject to the detailed regulations concerning transfer of Certificates scheduled to the Agency Agreement. A copy of the current regulations will be mailed (free of charge) by the Registrar to any Certificateholder who requests in writing a copy of the regulations.

#### 2.6 Compulsory Sale

The Issuer may compel any beneficial owner of an interest in the Rule 144A Certificates to sell its interest in such Certificates, or may sell such interest on behalf of such holder, if such holder is a US person (as defined in Regulation S) that is not a QIB and a QP.

#### 3. Status and Limited Recourse

#### 3.1 Status

The beneficial owners of the Trust Assets are the Certificateholders. Each Certificate evidences an undivided beneficial ownership interest in the Trust Assets and ranks *pari passu*, without any preference, with the other Certificates.

#### 3.2 Limited Recourse

Notwithstanding anything to the contrary contained herein or in any other Transaction Document, no payment of any amount whatsoever shall be made in respect of the Certificates by the Trustee or any agent thereof except to the extent that funds are available for that purpose from the Trust Assets. Certificateholders have no recourse for the payment of any amount owing in respect of the Certificates or any other obligations in respect thereof against any of the Issuer, the Trustee, the Transaction Administrator or the Agents to the extent the Trust Assets have been exhausted following which all obligations of the Issuer and the Trustee, in respect thereof, shall be extinguished.

In addition, no Certificateholder will be able to petition for, or join any other person in instituting proceedings for, the bankruptcy, reorganisation, arrangement, liquidation, winding up or receivership of any of the Issuer or the Trustee.

#### 4. Trust

#### 4.1 Summary of the Trust

The Issuer will act as trustee for and on behalf of Certificateholders pursuant to the Declaration of Trust.

Pursuant to a mudaraba agreement (the "**Mudaraba Agreement**") dated on or about the Closing Date between DP World Limited (acting in its capacity as Mudareb) (the "**Mudareb**") and the Trustee, the proceeds of the sale of the Certificates was applied as the capital (the "**Capital**") of the Mudaraba constituted by the Mudaraba Agreement (the "**Mudaraba**"). The Capital will be invested in accordance with the investment plan (in the form attached to the Mudaraba Agreement, the "**Investment Plan**") prepared by the Mudareb. The Investment Plan provides that the Capital shall be invested by the Mudareb in a number of Shari'a compliant activities including, without limitation, on the Closing Date, in Terminal 2, a second terminal adjacent to the current Jebel Ali Terminal within the Jebel Ali Free Zone.

The Investment Plan and the terms of the Mudaraba Agreement contemplate that the Mudaraba will generate a profit. Ninety nine per cent. of such profit is distributable to the raab al maal (as such term is defined in the Mudaraba Agreement) and one per cent. to the Mudareb. If the profit distributable to the Trustee (in its capacity as raab al-maal) is greater than the corresponding Periodic Distribution Amount, the raab al-maal shall forego any excess amounts it would otherwise be entitled to under the Mudaraba Agreement and such amounts shall be paid to the Mudareb as an incentive fee. If the profit distributable to the Trustee (in its capacity as raab al maal) is insufficient for the Trustee to pay the corresponding Periodic Distribution Amount, the Mudareb will provide Shari'a compliant liquidity funding ("Liquidity Funding") (without recourse to the Mudaraba Assets or the Trustee) to the Trustee pursuant to the Mudaraba Agreement to ensure that the funds available to the Trustee are sufficient to pay the relevant Periodic Distribution Amount in full on such date. Any amounts so advanced will be required to be repaid following the redemption of the Certificates in full in accordance with the priority of payments set out in Condition 4.2 (Application of Proceeds from Trust Assets).

DP World Limited (acting in its capacity as Obligor and not as Mudareb) (the "**Obligor**") has executed a purchase undertaking dated the Closing Date in favour of the Trustee (the "**Purchase Undertaking**"). Under the Purchase Undertaking, the Obligor has undertaken that upon the Trustee exercising its option to oblige the Obligor to purchase all (or, as the case may be, a pro-rata part) of the Trustee's interest under Shari'a in the Mudaraba Assets, the Obligor shall purchase the same on the relevant Exercise Date following the issue of an Exercise Notice (an "**Exercise Notice**") by the Trustee under the Purchase Undertaking, in each case in the form prescribed by the terms of the Purchase Undertaking.

On the exercise of the Trustee's option under the Purchase Undertaking by delivery of an Exercise Notice no later than five Business Days prior to the Scheduled Redemption Date, a Change of Control Put Date or, as the case may be, the Dissolution Event Date, the Obligor shall purchase, in the case of the Scheduled Redemption Date or the Dissolution Event Date, all of the Trustee's interest under Shari'a in the Mudaraba Assets and in the case of a Change of Control Put Date, the pro-rata part specified in the relevant Exercise Notice of the Trustee's interest under Shari'a in the Mudaraba Assets, in each case for an amount equal to the Exercise Price.

The Trustee has executed a sale undertaking dated the Closing Date in favour of the Obligor (the "**Sale Undertaking**"). Pursuant to the Sale Undertaking, the Obligor may, subject to the Issuer being entitled to redeem the Certificates early pursuant to Condition 6.4 (*Dissolution following a Tax Event*) by exercising its option under the Sale Undertaking and serving notice on the Trustee no earlier than 30 days and no later than 60 days prior to the relevant Tax Redemption Date, oblige the Trustee to sell all of the Trustee's interest under Shari'a in the Mudaraba Assets on the Tax Redemption Date at the Exercise Price.

Pursuant to the Declaration of Trust, the Issuer will declare a trust (the "**Trust**") for the benefit of the Certificateholders over its interest under Shari'a in the Mudaraba Assets and all of its rights, benefits and entitlements, present and future, under each of the Transaction Documents (other than in

relation to any representations given to the Issuer by the Obligor or the Mudareb pursuant to any of the Transaction Documents), all moneys, which may now be, or hereafter from time to time are, standing to the credit of the Transaction Account and all proceeds of the foregoing (together, the "**Trust Assets**"). All payments by either the Mudareb or the Obligor to the Issuer for the Certificateholders under each Transaction Document to which it is party will be deposited into an account of the Trustee maintained for such purpose (the "**Transaction Account**").

The Mudaraba Agreement, the Purchase Undertaking, the Sale Undertaking, the Declaration of Trust, the Agency Agreement, the Transaction Administration Deed, the Costs Undertaking, the Certificates (including the Global Certificates), and any other agreements and documents designated as such by the Issuer and the Obligor are collectively referred to in these Conditions as the "Transaction Documents".

#### 4.2 Application of Proceeds from Trust Assets

Pursuant to the Declaration of Trust, the Issuer (in its capacity as Trustee) holds the Trust Assets for and on behalf of the Certificateholders. On each Periodic Distribution Date, or on a date specified in accordance with these Conditions for the redemption of the Certificates (each a "**Redemption Date**"), the Principal Paying Agent shall apply the moneys standing to the credit of the Transaction Account in the following order of priority:

- (a) first, to pay the Transaction Administrator an amount equal to any sum payable to it on account of its properly incurred fees, costs, charges and expenses and to pay or provide for the payment or satisfaction of any Liability incurred (or reasonably expected to be incurred) by the Transaction Administrator pursuant to the Transaction Administration Deed or in connection with any of the other Transaction Documents or these Conditions and any fees, costs, charges and expenses properly incurred by the Principal Paying Agent;
- (b) second, in the case of a Periodic Distribution Date, in or towards payment *pari passu* and rateably of all Periodic Distribution Amounts due but unpaid;
- (c) third, in the case of a Redemption Date in or towards payment *pari passu* and rateably of the Dissolution Distribution Amount due on such date; and
- (d) fourth, in the case of a Redemption Date where all the Certificates are redeemed in full, to repay any amounts advanced by the Mudareb to the Trustee pursuant to and subject to the terms of the Mudaraba Agreement by way of Shari'a compliant funding.

Notwithstanding any instructions received from the Issuer to the contrary, the Principal Paying Agent shall apply the moneys so received towards the payments set forth above.

#### 4.3 Late Payment Amounts Received

If the Issuer receives any Late Payment Amounts, then the Issuer shall donate (on behalf of the Obligor) such late payment amounts to The Red Crescent Society.

#### 5. Periodic Distributions

#### 5.1 Periodic Distribution Amounts and Periodic Distribution Dates

A distribution amount, representing a defined share of the profit in respect of the Trust derived from payments made to the Trustee (as *raab al-maal*) under the Mudaraba Agreement, will accrue and be payable on the Certificates and be distributed by the Trustee in accordance with these Conditions.

Subject to Condition 4.2 (*Application of Proceeds from Trust Assets*) and Condition 6 (*Dissolution of Trust*) below, the distribution payable in respect of the Certificates for any Return Accumulation Period shall be the Periodic Distribution Amount and will be made by the Trustee in respect of the Certificates in arrear on each Periodic Distribution Date and each Redemption Date which is not also a Periodic Distribution Date in accordance with Condition 9 (*Payment*).

The Periodic Distribution Amount payable on any Periodic Distribution Date shall be distributed to each Certificateholder *pro rata* (in an amount calculated by multiplying the Periodic Distribution Amount by a fraction of which the numerator is the principal amount of the relevant Certificateholder's Certificates and the denominator is the outstanding aggregate principal amount of the Certificates on the relevant Periodic Distribution Date or Redemption Date, as the case may be, and rounding the resultant figure to the nearest US\$0.01, US\$0.005 being rounded upwards).

In these Conditions:

"Accrual Rate" means 6.25 per cent. per annum.

"**Day Count Fraction**" means, in relation to any Return Accumulation Period or any other period in respect of which a payment is due to be made, the number of days (such number of days being calculated on the basis of a year of 360 days with 12 30-day months) in that period divided by 360.

"First Periodic Distribution Date" means January 2, 2008.

"Periodic Distribution Amount" means, in respect of:

- (a) each Return Accumulation Period (other than any Return Accumulation Period which ends on a Redemption Date which is not a Periodic Distribution Date), an amount equal to the product of (i) the Accrual Rate and (ii) the aggregate principal amount of the Certificates (as of the final day of such Return Accumulation Period) divided by two; and
- (b) each Return Accumulation Period which ends on a Redemption Date which is not a Periodic Distribution Date, an amount equal to the product of (i) the Accrual Rate and (ii) the aggregate principal amount of the Certificates (as of the final day of such Return Accumulation Period) and (iii) the Day Count Fraction.

"**Periodic Distribution Date**" means each of the First Periodic Distribution Date and the 2nd day in July and January in each year thereafter up to and including July 2, 2017.

"**Return Accumulation Period**" means the period from and including the Closing Date to but excluding the First Periodic Distribution Date, and thereafter each successive period from and including a Periodic Distribution Date to but excluding the next succeeding Periodic Distribution Date or the Redemption Date (if such date is not a Periodic Distribution Date).

#### 5.2 Cessation of Accrual

No further amounts will accrue or be payable on any Certificate from and including its due date for redemption unless upon due surrender of the relevant Certificate in accordance with Condition 9.1 (*Payments in respect of Certificates*), payment in respect of the Certificate is improperly withheld or refused, or unless default is otherwise made in respect of payment, in which event such amounts payable on the Certificates shall continue to be due and payable.

#### 6. Dissolution of Trust

#### 6.1 Scheduled Dissolution

Unless previously redeemed, the Certificates shall be redeemed in full by the Issuer on the Scheduled Redemption Date at an amount equal to the Dissolution Distribution Amount as of such date. The Trust shall only be dissolved following such payment in full of the Dissolution Distribution Amount.

#### 6.2 Dissolution following a Dissolution Event

Following the occurrence of a Dissolution Event, the Certificates may, subject to Condition 13 (*Dissolution Events*), be redeemed in full on the relevant Dissolution Event Date at an amount equal to the Dissolution Distribution Amount as of such date. The Trust shall only be dissolved following such payment in full of the Dissolution Distribution Amount.

#### 6.3 Dissolution following a Change of Control

(a) Upon the occurrence of a Change of Control, each Certificateholder has the right to require the Issuer to redeem all or any of the Certificates on the Change of Control Put Date at the relevant Dissolution Distribution Amount. To exercise such right, the holder of the relevant Certificate must complete, sign and deposit at the specified office of any Paying Agent a duly completed and signed notice of redemption, in the form for the time being current, obtainable from the specified office of any Paying Agent ("Change of Control Put Exercise Notice") together with the Certificates to be redeemed at any time during the Change of Control Put Option Period. A Change of Control Put Exercise Notice, once delivered, shall be irrevocable and the Issuer shall redeem the Certificates which form the subject of the Change of Control Put Exercise Notices delivered as aforesaid on the Change of Control Put Date.

- (b) None of the Transaction Administrator and the Paying Agents shall be required to take any steps to ascertain whether a Change of Control or any event which could lead to the occurrence of a Change of Control has occurred and will not be responsible or liable to Certificateholders for any loss arising from any failure by any of them to do so.
- (c) Not later than three Business Days after becoming aware of a Change of Control, the Issuer shall procure that notice regarding the Change of Control shall be delivered to the Trustee, the Principal Paying Agent and the Transaction Administrator and the Issuer shall procure that the Principal Paying Agent shall notify the Certificateholders (in accordance with Condition 16 (*Notices*)) stating:
  - (i) the date of such Change of Control and, briefly, the events causing such Change of Control;
  - (ii) the Change of Control Put Option Period;
  - (iii) the procedures described in these Conditions that each Certificateholder must follow and the requirements described in these Conditions that each Certificateholder must satisfy in order to exercise its right to redeem its Certificates;
  - (iv) the names and specified offices of all Paying Agents; and
  - (v) that a Change of Control Put Exercise Notice, once validly given, may not be withdrawn.

The following terms used above have the meanings set forth below:

A "**Change of Control**" occurs if at any time the Government of Dubai ceases to own, directly or indirectly, or otherwise control at least 50 per cent. of the issued share capital of DP World Limited. For the purpose of this Condition, the Government of Dubai will be deemed to "**control**" DP World Limited if (whether directly or indirectly and whether by the ownership of share capital, the possession of voting power, contract, trust or otherwise) it has the power to appoint and/or remove all or the majority of the members of the board of directors or other governing body of DP World Limited or otherwise controls, or has the power to control, the affairs and policies of DP World Limited.

"**Change of Control Put Date**" shall be the date which falls 14 days after the relevant date on which the relevant holder exercises its option in accordance with paragraph (a) above.

"**Change of Control Put Option Period**" means the period from and including the date on which a Change of Control occurs to and including the date falling 60 days after the date on which notice thereof is given in accordance with paragraph (c) above.

#### 6.4 Dissolution following a Tax Event

- (a) At any time the Issuer may, having given not less than 30 nor more than 60 days' notice to the Certificateholders (which notice shall be irrevocable) redeem all, and not some only, of the Certificates at the Dissolution Distribution Amount on a date fixed for redemption (the "Tax Redemption Date"):
  - (i) if (1) the Trustee has or will become obliged to pay additional amounts pursuant Condition 11 (*Taxation*) as a result of any change in, or amendment to, the laws or regulations of any Relevant Jurisdiction, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after June 27, 2007, and (2) such obligation cannot be avoided by the Trustee taking reasonable measures available to it; or
  - (ii) if (1) the Trustee has received notice from the Mudareb that it has or will become obliged to provide Liquidity Funding to the Trustee pursuant to the Mudaraba Agreement to ensure that the funds available to the Trustee are sufficient to pay the relevant Periodic Distribution Amount or, as the case may be, the Dissolution Distribution Amount as a result either (x) of the Mudareb having been required to withhold or deduct any Taxes in respect of any payment by it or on its behalf under the Mudaraba Agreement or (y) the Obligor having been required to withhold or deduct any Taxes in respect of any payment by it or on its behalf under the Sale Undertaking in each case to or to the order of the Trustee,

in each case as a result of any change in, or amendment to, the laws or regulations of any Relevant Jurisdiction, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after June 27, 2007 and provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which, in the case of paragraph (a)(i) above, the Trustee would be obliged to pay such additional amounts were a payment in respect of the Certificates then due and, in the case of paragraph (a)(ii) above, the Mudareb would be obliged to provide such Liquidity Funding.

- (b) Prior to the publication of any notice of redemption pursuant to this paragraph, the Issuer shall deliver to the Transaction Administrator:
  - (i) a certificate signed by two duly authorised officers of the Issuer (in the case of Condition 6.4(a)(i) above) stating that the obligation referred to in Condition 6.4(a)(i) has arisen and cannot be avoided by the Trustee (having taken all reasonable measures available to it) or, as the case may be, the Mudareb (in the case of Condition 6.4(a)(i)) above stating that the obligation referred to in Condition 6.4(a)(i) has arisen; and
  - (ii) (in the case of Condition 6.4(a)(i)) above an opinion of independent legal or tax advisers of recognised standing to the effect that the Trustee will become obliged to pay such additional amounts as a result of such change or amendment.

The Transaction Administrator shall be entitled to accept (without further investigation) any such certificate and opinion as sufficient evidence thereof in which event it shall be conclusive and binding on the Certificateholders. For the avoidance of doubt, the Transaction Administrator shall have no liability to any person for accepting and acting on such certificate and/or opinion.

(c) The Trust will only be dissolved following the payment in full of the Dissolution Distribution Amount.

#### 7. Covenants

The Issuer has covenanted in the Declaration of Trust that, among other things, for so long as any Certificate is outstanding, it shall not:

- (a) incur any indebtedness in respect of borrowed money whatsoever, or give any guarantee in respect of any obligation of any person or issue any shares (or rights, warrants or options in respect of shares or securities convertible into or exchangeable for shares) other than those in issue as at the Closing Date;
- (b) secure any of its present or future indebtedness for borrowed money by any lien, pledge, charge or other security interest upon any of its present or future assets, properties or revenues (other than those arising by operation of law) except pursuant to any Transaction Document;
- (c) sell, transfer, assign, participate, exchange, or pledge, mortgage, hypothecate or otherwise encumber (by security interest, lien (statutory or otherwise), preference, priority or other security agreement or preferential arrangement of any kind or nature whatsoever or otherwise) (or permit such to occur or suffer such to exist), any part of its interest in the Trust Assets except pursuant to any Transaction Document;
- (d) use the proceeds of the issue of the Certificates for any purpose other than pursuant to the Investment Plan;
- (e) amend or agree to any amendment of any of the Transaction Documents to which it is a party or any amendment to its constitutional documents (without the consent of the Transaction Administrator or an Extraordinary Resolution of the Certificateholders);
- (f) exercise its option under the Purchase Undertaking except in its capacity as Trustee;
- (g) act as trustee in respect of any trust other than the Trust, or in respect of any parties other than the Certificateholders and/or act as agent for any trust arrangement (other than the Trust);
- (h) have any subsidiaries or employees;
- (i) redeem any of its shares or pay any dividend or make any other distribution to its shareholders;

- (j) put to its directors or shareholders any resolution for or appoint any liquidator for its winding up or any resolution for the commencement of any other bankruptcy or insolvency proceedings with respect to it; or
- (k) enter into any contract, transaction, amendment, obligation or liability other than the Transaction Documents and any subscription agreement connected to the issue of the Certificates to which it is a party or engage in any business or activity other than:
  - (i) as provided for or permitted in the Transaction Documents;
  - (ii) the ownership, management and disposal of the Trust Assets as provided in the Transaction Documents; and
  - (iii) such other matters which are incidental thereto.

#### 8. Calculation Agent

#### 8.1 Appointment

The Issuer shall procure that so long as any of the Certificates remains outstanding there shall at all times be a Calculation Agent to undertake all necessary calculations and/or determinations required pursuant to the Conditions and the Transaction Documents for the purposes of calculating the relevant amounts due to be paid in respect of the Certificates provided that the Issuer may terminate the appointment of such Calculation Agent in accordance with the provisions of the Agency Agreement. Unless otherwise specified, all such calculations shall be undertaken in respect of each US\$10,000 in principal amount of Certificates. In the event of the appointed office of any bank being unable or unwilling to continue to act as the Calculation Agent, the Issuer shall appoint the London office of another major bank engaged in the London interbank market to act in its place. If the Issuer shall fail, within a reasonable time to appoint any such replacement, the Transaction Administrator shall be entitled (but not obliged) to make such appointment. The Calculation Agent may not resign its duties or be removed without a successor having been appointed.

#### 8.2 Determinations binding

Any determination or calculation made by the Calculation Agent shall (in the absence of manifest or proven error) be final and binding on the Issuer, the Trustee, the Transaction Administrator, the Obligor, the Mudareb, the Certificateholders and the other Agents. The Calculation Agent may consult on any matter with any legal or other adviser selected by it and it shall not be liable in respect of anything done or omitted to be done relating to that matter in good faith in accordance with that adviser's opinion.

#### 9. Payment

#### 9.1 Payments in respect of Certificates

Subject to Condition 9.2 (*Payments subject to applicable law*), payment of any Periodic Distribution Amount or Dissolution Distribution Amount (together, the "**Certificate Payments**") will be made by the Principal Paying Agent by wire transfer in same day funds to the registered account of each Certificateholder. Payment of the Dissolution Distribution Amount due will only be made against surrender of the relevant Certificate at the specified office of any of the Paying Agents. All Certificate Payments will be made to the person shown as the holder of the relevant Certificate in the register at the close of business on the fifteenth day before the due date for payment (the "**Record Date**").

For the purposes of this Condition, a Certificateholder's "**registered account**" means the US Dollar account maintained by or on behalf of it with a bank that processes payments in US Dollars, details of which appear on the relevant Register at the close of business on the second Business Day before the due date for payment and a Certificateholder's registered address means its address appearing on the relevant Register at that time.

#### 9.2 Payments subject to applicable laws

Payments in respect of Certificates are subject in all cases to any fiscal or other laws and regulations applicable in the place of payment, but without prejudice to the provisions of Condition 11 (*Taxation*).

#### 9.3 Payment only on a Business Day

Where payment is to be made by transfer to a registered account, payment instructions (for value the due date or, if that is not a Business Day, for value the first following day which is a Business Day) will be initiated and, where payment is to be made by cheque, the cheque will be mailed in each case by the Principal Paying Agent, on the date for payment or if later and if so required pursuant to Condition 9.1, on the Business Day on which the relevant Certificate is surrendered at the specified office of a Paying Agent.

Certificateholders will not be entitled to any compensation or payment for any delay after the due date in receiving the amount due if the due date is not a Business Day, if the relevant Certificateholder is late in surrendering its Certificate (if required to do so) or, if a cheque mailed in accordance with this Condition arrives after the due date for payment.

In this Condition, "**Business Day**" means a day on which commercial banks in Dubai, London, and New York are open for general business and, in the case of presentation of a Certificate, in the place in which the Certificate is presented.

#### 9.4 Agents

The names of the initial Agents and their initial specified offices are set out at the end of these Conditions. The Issuer reserves the right (with the prior written approval of the Transaction Administrator) at any time to vary or terminate the appointment of any Agent and to appoint additional or other Agents provided that the Issuer will ensure that it maintains a Paying Agent in a Member State of the European Union that will not be obliged to withhold or deduct tax pursuant to European Council Directive 2003/48/EC or any law implementing or complying with, or introduced in order to conform to such Directive. Notice of any termination or appointment and of any changes in specified offices will be given to Certificateholders promptly by the Issuer in accordance with Condition 16 (*Notices*).

#### 10. Cancellation

All Certificates which are redeemed will forthwith be cancelled and accordingly may not be held, reissued or sold.

#### 11. Taxation

All payments in respect of the Certificates shall be made without withholding or deduction for, or on account of, any present or future taxes, levies, duties, fees, assessments or other charges of whatever nature, imposed or levied by or on behalf of any Relevant Jurisdiction, and all charges, penalties or similar liabilities with respect thereto ("**Taxes**"), unless the withholding or deduction of such Taxes is required by law. In such event, the Trustee shall pay such additional amounts as may be necessary, so that the full amount which otherwise would have been payable under the Certificates is received by the Certificateholders.

If the Trustee becomes subject at any time to any taxing jurisdiction other than the Relevant Jurisdiction, references in these Conditions to the Trustee's jurisdiction shall be construed as references to the Relevant Jurisdiction and/or such other Jurisdiction.

#### 12. Prescription

Claims in respect of Certificates will be prescribed and become void unless made within the period of 10 years (in the case of Dissolution Distribution Amounts) and five years (in the case of Periodic Distribution Amounts) from the appropriate Relevant Date in respect of the relevant payment.

#### **13. Dissolution Events**

Upon the occurrence and continuation of any of the following events ("Dissolution Events"):

 (a) the Issuer defaults in (i) the payment of any Periodic Distribution Amount on the relevant Periodic Distribution Date (and such default continues unremedied for a period of 14 days) or
 (ii) the payment of the Dissolution Distribution Amount on the relevant Redemption Date (and such default continues unremedied for a period of seven days); or

- (b) the Issuer defaults in the performance or observance of any of its other material obligations under or in respect of the Transaction Documents to which it is a party (except in any case where the failure is incapable of remedy when no continuation or notice as is hereinafter mentioned will be required) such default remains unremedied for 30 days after written notice thereof, addressed to the Issuer by the Transaction Administrator, has been delivered to the Issuer; or
- (c) at any time it is or will become unlawful for the Issuer to perform or comply with any of its obligations under the Transaction Documents to which it is a party or any of the obligations of the Issuer under the Transaction Documents to which it is a party, cease to be legal, valid, binding and enforceable; or
- (d) either (i) the Issuer becomes insolvent or is unable to pay its debts as they fall due; (ii) an administrator or liquidator of the whole or substantially the whole of the undertaking, assets and revenues of the Issuer is appointed (or application for any such appointment is made); (iii) the Issuer takes any action for a readjustment or deferment of any of its obligations or makes a general assignment or an arrangement or composition with or for the benefit of its creditors or declares a moratorium in respect of any of its indebtedness or any guarantee or any indebtedness given by it; (iv) the Issuer ceases or threatens to cease to carry on all or substantially all of its business (otherwise than for the purposes of or pursuant to an amalgamation, reorganisation or restructuring whilst solvent); or
- (e) an order or decree is made or an effective resolution is passed for the winding up, liquidation or dissolution of the Issuer; or
- (f) any event occurs which under the laws of the Cayman Islands has an analogous effect to any of the events referred to in paragraphs (d) and (e) above; or
- (g) the Issuer repudiates any Transaction Document to which it is a party or causes to be done any act or thing evidencing an intention to repudiate any Transaction Document to which it is a party; or
- (h) an Event of Default (as defined under the Purchase Undertaking) occurs,

the Trustee shall promptly give notice of the occurrence of such Dissolution Event to the Transaction Administrator and the holders of Certificates in accordance with Condition 16 (*Notices*) with a request to such holders to indicate if they wish the Trust to be dissolved. If so requested in writing by the holders of at least 20 per cent. in aggregate principal amount of the Certificates then outstanding (as defined in the Declaration of Trust) or if so directed by an Extraordinary Resolution of the holders of Certificates or if the Transaction Administrator so decides in its discretion, the Transaction Administrator shall (subject in each case to being indemnified and/or secured to its satisfaction) instruct the Trustee to give notice to all the holders of such Certificates in accordance with Condition 16 (*Notices*) that the Certificates are to be redeemed at the Dissolution Distribution Amount on the date specified in such notice (such date being the "**Dissolution Event Date**") and that the Trust is to be dissolved on the day after the last outstanding Certificate has been paid in full.

#### 14. Enforcement and Exercise of Rights

- (a) Upon the occurrence of a Dissolution Event, to the extent that the amounts payable in respect of the Certificates have not been paid and/or delivered in full, the Trustee shall upon being instructed to do so by the Transaction Administrator (acting on behalf of the Certificateholders) take one or more of the following steps to (i) recover amounts due and/or deliverable to the Certificateholders, (ii) enforce the provisions of the Purchase Undertaking, (iii) pursue any claim arising under the Trust Assets, (iv) enforce the performance of any provisions of any of the Transaction Documents including, without limitation, enforce the provisions of, and exercise its rights under, the Purchase Undertaking and (v) take such other steps as the Transaction Administrator may consider necessary to protect the interests of the Certificateholders (provided always that, for the avoidance of doubt, such enforcement action shall not include the right to sell Mudaraba Assets).
- (b) The Transaction Administrator (acting as agent on behalf of the Certificateholders) shall not be bound in any circumstances including, but not limited to, in accordance with Condition 13 (Dissolution Events) and this Condition 14 (Enforcement and Exercise of Rights) to instruct the

Trustee to take any action in relation to the Trust Assets and/or take any action or step unless directed or requested to do so (i) by an Extraordinary Resolution or (ii) in writing by the holders of at least 20 per cent. in aggregate principal amount of the Certificates then outstanding and in either case then only if it shall be indemnified and/or secured to its satisfaction against all liabilities to which it may thereby render itself liable or which it may incur by so doing.

In addition, the Transaction Administrator shall not be bound to provide any instructions pursuant to the final paragraph of Condition 13 (*Dissolution Events*) unless it has actual notice of a Potential Dissolution Event or Dissolution Event.

- (c) No Certificateholder shall be entitled to proceed directly against, or to provide instructions to, the Trustee to pursue any claim arising under the Trust Assets or the Certificates to enforce the performance of any provisions of any of the Transaction Documents except through the agency of the Transaction Administrator.
- (d) Paragraphs (a), (b) and (c) above are subject to this paragraph (d). After enforcing and distributing or realising the Trust Assets and distributing the net proceeds of the Trust Assets in accordance with Condition 4.2 (*Application of Proceeds from Trust Assets*), the obligations of the Transaction Administrator and the Trustee in respect of the Certificates shall be satisfied and no Certificateholder may take any steps against the Transaction Administrator or the Trustee to recover any sums in respect of the Certificates and the right to receive any such sums unpaid shall be extinguished. In particular, no Certificateholder shall be entitled in respect thereof to petition or to take any other steps for the winding-up of the Issuer or the Trust Assets of any other trust established by the Trustee.

In addition, following a Dissolution Event, the Transaction Administrator shall be entitled to take any enforcement action in the name of the Trustee against either the Obligor under the Purchase Undertaking or the Mudareb under the Mudaraba Agreement.

#### 15. Replacement of Certificates

Should any Certificate be lost, stolen, mutilated, defaced or destroyed it may be replaced at the specified offices of any Replacement Agents upon payment by the claimant of the expenses incurred in connection with the replacement and on such terms as to evidence and indemnity as the Issuer may reasonably require. Mutilated or defaced Certificates must be surrendered or an indemnity given before replacements will be issued.

#### 16. Notices

All notices to Certificateholders will be valid if posted to them by first class pre-paid registered post (or its equivalent) or (if posted to an overseas address) by airmail at their respective addresses in the Register. The Issuer shall also ensure that notices are duly given or published in a manner which complies with the rules and regulations of any stock exchange on which the Certificates are for the time being listed. Any notice shall be deemed to have been given on the seventh day after being so mailed or on the date of publication (whichever is earlier).

Notices to be given by any Certificateholder shall be given in writing and given by lodging the same (together with the relevant Certificates) with the Registrar and any relevant Agent.

#### 17. Meetings of Certificateholders, Modification, Waiver, Authorisation and Determination

- (a) It is a term of the Certificates that the Transaction Administrator shall act as agent of the Certificateholders for the purposes of providing instructions to the Trustee. No Certificateholder may directly provide instructions to the Trustee.
- (b) The Trustee or Transaction Administrator (as applicable) may convene meetings of Certificateholders to consider matters relating to the Certificates, including the modification of any provision of these Conditions or the Declaration of Trust, which modification may be made if sanctioned by an Extraordinary Resolution.

- (c) Request from Certificateholders: A meeting of Certificateholders may be convened by the Trustee or Transaction Administrator (as applicable) or the Issuer at any time and must be convened by the Trustee or Transaction Administrator (as applicable) (subject to it being indemnified and/or secured to its satisfaction) upon the request in writing of Certificateholders of a particular class holding not less than ten per cent. of the aggregate amount outstanding of the Certificates of that class.
- (d) Quorum: The quorum at any meeting convened to vote on:
  - (i) an Extraordinary Resolution, subject to sub paragraph (ii) below will be two or more persons holding or representing a majority of the amount outstanding (as defined in the Declaration of Trust) of the Certificates or, at any adjourned meeting, two or more persons being or representing Certificateholders, whatever the amount outstanding of the Certificates so held; and
  - (ii) an Extraordinary Resolution relating to a Reserved Matter (defined below) (which must be proposed to all Certificateholders) must be sanctioned by unanimous consent of all Certificateholders at such time.
  - A "Reserved Matter" means:
  - any proposal to:
  - (i) reduce the amount of any Periodic Distribution Amount or, Dissolution Distribution Amount payable in accordance with these Conditions; and/or
  - (ii) extend the Scheduled Redemption Date.
- (e) The Transaction Administrator may, on behalf of the Certificateholders, consent to a request made by the Issuer and direct the Trustee to agree, in each case without the consent or sanction of the Certificateholders, to any modification (save in the case of a Reserved Matter) of, or to the waiver or authorisation of any breach or proposed breach of, any of these Conditions or any of the provisions of the Declaration of Trust or any other Transaction Document, or determine, without any such consent as aforesaid, that any Dissolution Event or Potential Dissolution Event shall not be treated as such, which in any such case is not, in the opinion of the Transaction Administrator, materially prejudicial to the interests of Certificateholders or may agree, without any such consent as aforesaid, to any modification which, in the opinion of the Transaction Administrator, is of a formal, minor or technical nature or to correct a manifest error.
- (f) In connection with the exercise by it of any of its trusts, powers, authorities and discretions (including, without limitation, any modification, waiver, authorisation, determination or substitution) vested in it by the Transaction Documents or any of them, the Transaction Administrator (acting on behalf of the Certificateholders) shall have regard to the general interests of Certificateholders as a class but shall not have regard to any interests arising from circumstances particular to individual Certificateholders (whatever their number) and, in particular but without limitation, shall not have regard to the consequences of any such exercise for individual Certificateholders or groups of Certificateholders (whatever their number) resulting from their being for any purpose domiciled or resident in, or otherwise connected with, or subject to the jurisdiction of, any particular territory or any political subdivision thereof and neither the Trustee nor the Transaction Administrator shall be entitled to require, nor shall any Certificateholder be entitled to claim, from the Trustee, the Transaction Administrator or any other person any indemnification or payment in respect of any tax consequence of any such exercise upon individual Certificateholders.
- (g) Any modification, abrogation, waiver, authorisation, determination or substitution shall be binding on Certificateholders and any modification, abrogation, waiver, authorisation, determination or substitution may be notified by the Issuer to Certificateholders as soon as practicable thereafter in accordance with Condition 16 (*Notices*).

#### 18. Indemnification and Liability of the Trustee and the Transaction Administrator

(a) The Declaration of Trust and the Transaction Administration Deed contain provisions for the indemnification of the Trustee and indemnification of the Transaction Administrator, in each case in certain circumstances and for relief from responsibility, including provisions relieving it from taking action unless indemnified and/or secured to its satisfaction, in particular, in connection with the exercise of any of its rights in respect of the Trust Assets.

The Trustee shall in no circumstances take any action unless directed to do so by the Transaction Administrator, and then only if both the Trustee and the Transaction Administrator shall have been indemnified and/or secured to their satisfaction. Subject thereto, the Trustee waives any right to be indemnified by Certificateholders in circumstances where the Trust Assets are insufficient therefor.

- (b) The Transaction Administration Deed also contains provisions pursuant to which no director or officer of the Transaction Administrator or of any holding, affiliated or associated company of the Transaction Administrator shall be precluded from underwriting the Certificates or from purchasing or otherwise acquiring, holding, dealing in or disposing of any notes, bonds, debentures, shares or securities whatsoever or from being interested in any contract or transaction or from accepting and holding the office of trustee or administrator for the holders of any other securities, and in any case neither the Transaction Administrator nor any director officer of the Transaction Administrator shall be liable to the Certificateholders for any profit made by it or him thereby or in connection therewith.
- (c) The Transaction Administrator and the Trustee make no representation and assume no responsibility for the validity, sufficiency or enforceability of the obligations of the Mudareb or the Obligor under any Transaction Document to which it is a party and shall not under any circumstances have any liability or be obliged to account to Certificateholders in respect of any payment which should have been made by the Mudareb or the Obligor, as the case may be, but is not so made, and shall not in any circumstances have any liability arising from the Trust Assets other than as expressly provided in these Conditions, the Transaction Administration Deed and the Declaration of Trust.

The Transaction Administrator and the Trustee shall not be liable in respect of any loss or theft of the Trust Assets or any cash or for failure in any obligation to insure the Trust Assets or any cash or for any claim arising from the fact that the Trust Assets or any cash are held by or on behalf of the Trustee or on deposit or in an account with any depositary or clearing system or are registered in the name of the Trustee or its nominee, unless such loss or theft arises as a result of the fraud, wilful default or gross negligence of the Transaction Administrator or the Trustee.

#### **19.** Currency Indemnity

The Issuer agrees to indemnify each Certificateholder against any loss incurred by such holder as a result of any judgment or order being given or made for any amount due under such Certificate and such judgment or order is expressed and paid in a currency (the "Judgment Currency") other than US Dollars and as a result of any variation as between (a) the spot rate of exchange at which the US Dollar is converted into the Judgment Currency for the purpose of such judgment or order and (b) the spot rate of exchange at which the holder on the date of payment of such judgment or order is able to purchase US Dollars with the amount of the Judgment Currency actually received by the holder. This indemnification will constitute a separate and independent obligation of the Issuer and will continue in full force and effect notwithstanding any such judgment or order as aforesaid. The term "spot rate of exchange" includes any costs of exchange payable in connection with the purchase of, or conversion into, US Dollars.

#### 20. Contracts (Rights of Third Parties) Act 1999

No rights are conferred on any person under the Contracts (Rights of Third Parties) Act 1999 to enforce any term of these Conditions, but this does not affect any right or remedy of any person which exists or is available apart from that Act.

#### 21. Governing Law and Submission to Jurisdiction

- (a) The Declaration of Trust, the Agency Agreement and the Certificates are governed by, and will be construed in accordance with, English law.
- (b) The Issuer has in the Declaration of Trust irrevocably and unconditionally agreed for the benefit of the Trustee and Certificateholders that the courts of England are to have non-exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Declaration of

Trust or the Certificates and that accordingly any suit, action or proceedings arising therefrom or in connection therewith (together referred to as "**Proceedings**") may be brought in the courts of England.

- (c) The Issuer has in the Declaration of Trust and the Agency Agreement agreed that any dispute arising from or connected with the Declaration of Trust, the Agency Agreement and the Certificates may be referred by the Trustee, the Agents or the Certificateholders to arbitration in Paris in accordance with the rules of the London Court of International Arbitration. The number of arbitrators shall be three and the arbitration shall be conducted in English. Any arbitration award so made shall be binding.
- (d) The Issuer has in the Declaration of Trust irrevocably and unconditionally waived and agreed not to raise any objection which it may have now or subsequently to the laying of the venue of any Proceedings in the courts of England and any claim that any Proceedings have been brought in an inconvenient forum and has further irrevocably and unconditionally agreed that a judgment in any Proceedings brought in the courts of England shall be conclusive and binding upon the Issuer and may be enforced in the courts of any other jurisdiction. Nothing in this Condition shall limit any right to take Proceedings against the Issuer in any other court of competent jurisdiction, nor shall the taking of Proceedings in one or more jurisdictions preclude the taking of Proceedings in any other jurisdiction, whether concurrently or not.
- (e) The Issuer has in the Declaration of Trust irrevocably and unconditionally appointed an agent for service of process in England in respect of any Proceedings and has undertaken that in the event of such agent ceasing so to act it will appoint such other person as the Trustee may approve as its agent for that purpose. In the event that no such replacement agent for service of process in England has been appointed by the Issuer within 14 days, the Trustee shall have the power to appoint, on behalf of and at the expense of the Issuer, a replacement agent for service of process in England.

#### 22. Definitions

In these Conditions, all references to "**US**\$", "**\$**", "**US Dollars**" or "**United States dollars**" are to the lawful currency of the United States of America. In addition:

"Accrual Rate" means 6.25 per cent. per annum.

"Agency Agreement" shall have the meaning given to such term at the beginning of these Conditions.

"Agent" shall mean each of the Principal Paying Agent, the Paying Agents, the Transfer Agents, the Replacement Agents and the Calculation Agent.

"**Business Day**" means (except where otherwise defined) a day (other than a Friday) on which banks are open for general business in Dubai, London and (if a payment in US Dollars is required to be made on such day) New York.

"Calculation Agent" shall have the meaning given to such term at the beginning of these Conditions.

"**Capital**" means the proceeds of the sale of the Certificates applied as capital of the Mudaraba under the Mudaraba Agreement.

"Company" means DP World Limited.

"Certificates" shall have the meaning given to such term at the beginning of these Conditions.

"Certificateholder" and "holder" shall have the meaning given to such term in Condition 1.2 (Title).

"Certificate Payments" shall have the meaning given to such term in Condition 9.1 (*Payments in respect of Certificates*).

"Change of Control" shall have the meaning given to such term in Condition 6.3 (*Dissolution following a Change of Control*).

"Change of Control Put Date" shall have the meaning given to such term in Condition 6.3 (*Dissolution following a Change of Control*).

"Change of Control Put Exercise Notice" shall have the meaning given to such term in Condition 6.3 (*Dissolution following a Change of Control*).

"Change of Control Put Option Period" shall have the meaning given to such term in Condition 6.3 (*Dissolution following a Change of Control*).

"Closing Date" shall have the meaning given to such term in the first paragraph of these Conditions.

"**Day Count Fraction**" means, in relation to any Return Accumulation Period or any other period in respect of which a payment is due to be made, the number of days (such number of days being calculated on the basis of a year of 360 days with 12 30-day months) in that period divided by 360.

"**Declaration of Trust**" shall have the meaning given to such term in the paragraph at the beginning of these Conditions.

"**Dissolution Distribution Amount**" means, as of any Redemption Date other than the Change of Control Put Date, the aggregate principal amount of the Certificates outstanding as of such date plus the aggregate of all accrued and unpaid Periodic Distribution Amounts as of such date and in the case of Change of Control Put Date, the aggregate principal amount of the Certificates to be redeemed plus the aggregate of all accrued and unpaid Periodic Distribution Amounts, in respect of the Certificates to be redeemed, as of such date.

"Dissolution Event" shall have the meaning given to such term in Condition 13 (Dissolution Events).

"Dissolution Event Date" has the meaning given to such term in Condition 13 (Dissolution Events).

"Exercise Date" means the date on which the Exercise Price is due pursuant to the Purchase Undertaking or the Sale Undertaking, as the case may be.

"Exercise Price" means, in relation to any Exercise Date, the amount payable by the Obligor to the Trustee on such date pursuant to the Purchase Undertaking or the Sale Undertaking, as the case may be.

"Extraordinary Resolution" shall have the meaning given to such term in the Declaration of Trust.

"First Periodic Distribution Date" means January 2, 2008.

"Global Certificates" shall have the meaning given to such term in Condition 1.1 (Form and Denomination).

"Investment Plan" shall have the meaning given to such term in Condition 4.1 (Summary of the Trust).

"**Late Payment Amount**" means any late payment amount paid by the Obligor pursuant to clause 3.5 of the Purchase Undertaking.

"Liability" means any loss, damage, cost, charge, claim, demand, expense, judgment, action, proceeding or other liability whatsoever (including, without limitation, in respect of taxes, duties, levies, imposts and other charges) and including any value added tax or similar tax charged or chargeable in respect thereof and properly incurred legal fees and expenses on a full indemnity basis.

"Mudaraba" shall have the meaning given to such term in Condition 4.1 (Summary of the Trust).

"Mudaraba Agreement" shall have the meaning given to such term in Condition 4.1 (Summary of the Trust).

"**Mudaraba** Assets" means, at any time, the assets of the Mudaraba at such time in which the Capital of the Mudaraba has been invested.

"Mudareb" shall have the meaning given to such term in Condition 4.1 (Summary of the Trust).

"Obligor" shall have the meaning given to such term in Condition 4.1 (Summary of the Trust).

"Paying Agents" shall have the meaning given to such term at the beginning of these Conditions.

"Periodic Distribution Amount" shall have the meaning given to it in Condition 5.1 (Periodic Distribution Amounts and Periodic Distribution Dates).

"**Periodic Distribution Date**" shall have the meaning given to it in Condition 5.1 (*Periodic Distribution Amounts and Periodic Distribution Dates*).

"**Person**" means any individual, company, corporation, firm, limited liability company, partnership, joint venture, undertaking, incorporated association, organisation, official body or other entity, trust, state or agency of a state, in each case whether or not being a separate legal entity but it does not

include the subsidiaries of the Issuer that are wholly or majority owned, directly or indirectly, by the Issuer.

"**Potential Dissolution Event**" means an event which, with the giving of notice, lapse of time or fulfilment of any other applicable condition (or any combination of the foregoing), would constitute a Dissolution Event.

"Principal Paying Agent" shall have the meaning given to such term in the third paragraph of these Conditions.

"Proceedings" shall have the meaning given to such term in Condition 21 (Governing Law and Submission to Jurisdiction).

"**Purchase Undertaking**" shall have the meaning given to such term in Condition 4.1 (*Summary of the Trust*).

"Record Date" shall have the meaning given to such term in Condition 9.1 (Payments in respect of Certificates).

"**Redemption Date**" means each date specified in accordance with these Conditions for redemption of the Certificates, being any of the Scheduled Redemption Date, Dissolution Event Date, Tax Redemption Date or Change of Control Put Date.

"Register" shall have the meaning given to such term in Condition 1.1 (Form and Denomination).

"registered account" shall have the meaning given to such term in Condition 9.1 (*Payments in respect of Certificates*).

"Registrar" shall have the meaning given to such term at the beginning of these Conditions.

"**Relevant Date**" means the date on which a payment first becomes due but, if the full amount of the money payable has not been received by the Principal Paying and Agent or the Trustee on or before the due date, it means the date on which, the full amount of the money having been so received, notice to that effect shall have been duly given to Certificateholders by the Trustee in accordance with Condition 16 (*Notices*).

"Relevant Jurisdiction" means the United Arab Emirates, the Emirate of Dubai, the Dubai International Financial Centre or the Cayman Islands or any political subdivision or any authority thereof or therein having power to tax.

"**Replacement Agent**" shall have the meaning given to such term at the beginning of these Conditions and Replacement Agents shall be construed accordingly.

"Return Accumulation Period" shall have the meaning given to such term in Condition 5.1 (*Periodic Distribution Amounts and Periodic Distribution Dates*).

"Sale Undertaking" shall have the meaning given to such term in Condition 4.1 (*Trust—Summary of the Trust*).

"Scheduled Redemption Date" means July 2, 2017.

"Tax Redemption Date" shall have the meaning given to such term in Condition 6.4 (Dissolution following a Tax Event).

"Taxes" shall have the meaning given to such term in Condition 11 (Taxation).

"**Transaction Administration Deed**" shall have the meaning given to such term in the fourth paragraph of these Conditions.

"**Transaction Documents**" means the Mudaraba Agreement, the Purchase Undertaking, the Sale Undertaking, the Declaration of Trust, the Transaction Administration Deed, the Agency Agreement the Costs Undertaking, the Certificates (including the Global Certificates) and any other agreements and documents delivered or executed in connection therewith (each as defined in these Conditions).

"**Transfer Agent**" shall have the meaning given to such term in the third paragraph of these Conditions and Transfer Agents shall be construed accordingly.

"Trust" shall have the meaning given to such term in Condition 4.1 (Summary of the Trust).

"Trust Assets" shall have the meaning given to such term in Condition 4.1 (Summary of the Trust).

"**Trustee**" means the Issuer, acting in its capacity as trustee in accordance with the provisions of the Declaration of Trust.

#### SUMMARY OF PROVISIONS RELATING TO THE CERTIFICATES WHILE IN GLOBAL FORM

#### Form of the Certificates

The Certificates sold in reliance on Regulation S under the Securities Act will be represented on issue by one or more Global Certificates in fully registered form without coupons or principal receipts attached (each a "**Regulation S Global Certificate**"), which will be deposited with, and in the name of BT Globenet Nominees Limited, a nominee for the common depositary for Euroclear and Clearstream, Luxembourg. Beneficial interests in a Regulation S Global Certificate may be held only through Euroclear or Clearstream, Luxembourg or their participants at any time. See "*Clearance and Settlement—Book-Entry Ownership—Payments and relationship of participants with clearing systems*". By acquisition of a beneficial interest in the Regulation S Global Certificate, the purchaser thereof will be deemed to represent, among other things, that it acquired such beneficial interest in accordance with Regulation S, and that it will offer, sell, pledge or otherwise transfer such beneficial interest in an offshore transaction in accordance with Rule 903 or Rule 904 of Regulation S. See "*Transfer Restrictions*".

The Certificates sold in reliance on Rule 144A under the Securities Act will be represented on issue by one or more permanent Global Certificates, in fully registered form without coupons or principal receipts attached (each a "**Rule 144A Global Certificate**"), which will be deposited with a custodian for, and registered in the name of, Cede & Co. as nominee of, DTC. Beneficial interests in a Rule 144A Global Certificate may only be held through DTC or their participants at any time. See "*Clearance and Settlement—Book-Entry Ownership—Payments and relationships of participants with clearing systems*". Beneficial interests in a Rule 144A Global Certificate may only be held throw account or for the account of one or more QIBs that are QPs, holding their interests for their own account or for the account of one or more QIBs each of which is also a QP. By acquisition of a beneficial interest in a Rule 144A Global Certificate, the purchaser thereof will be deemed to represent, among other things, that it is a QIB that is a QP and that, if in the future it determines to transfer such beneficial interest, it will transfer such interest in accordance with the procedures and restrictions contained in the Rule 144A Global Certificate.

The Regulation S Global Certificates and the Rule 144A Global Certificates are referred to herein as "Global Certificates". Beneficial interests in Global Certificates will be subject to certain restrictions on transfer set out therein and in the Agency Agreement, and such Global Certificates will bear the applicable legends regarding the restrictions set out under "*Transfer Restrictions*". The Regulation S Global Certificates may be transferred only to another common depositary for Euroclear and Clearstream, Luxembourg and the Rule 144A Global Certificates may be transferred only to another common depositary for another custodian for DTC or DTC's nominee. On or prior to the 40th day after the later of the commencement of the offering and the issue date, ownership of interests in a Regulation S Global Certificate will be limited to persons who have accounts with Euroclear or Clearstream, Luxembourg, or persons who hold interests through Euroclear or Clearstream, Luxembourg and any sale or transfer of such interests to US persons shall not be permitted during such period unless such resale or transfer is made pursuant to Rule 144A as provided below.

No beneficial interest in a Regulation S Global Certificate may be transferred to a person who takes delivery in the form of a beneficial interest in a Rule 144A Global Certificate unless (i) the transfer is to a person that is both a QIB and a QP, (ii) such transfer is made in reliance on Rule 144A, and (iii) the transferor provides the relevant Registrar with a written certification substantially in the form set out in the Agency Agreement to the effect that the transferor reasonably believes that the transferee is a QIB that is also a QP, in a transaction meeting the requirements of Rule 144A and that such transaction is in accordance with any applicable securities laws of any state of the United States or any other jurisdiction. No beneficial interest in the Rule 144A Global Certificates may be transferred to a person who takes delivery in the form of a beneficial interest in a Regulation S Global Certificate unless the transfer is to a non-US Person in an offshore transaction in reliance on Regulation S and the transferor provides the relevant Registrar with a written certification substantially in the Agency Agreement to the effect that the transfer is being made to a person who is a non-US person in accordance with Regulation S.

Any beneficial interest in a Regulation S Global Certificate that is transferred to a person who takes delivery in the form of an interest in a Rule 144A Global Certificate will, upon transfer, cease to be an interest in such Regulation S Global Certificate and become an interest in the Rule 144A Global Certificate, and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in a Rule 144A Global Certificate for as long as it remains such an

interest. Any beneficial interest in a Rule 144A Global Certificate that is transferred to a person who takes delivery in the form of an interest in a Regulation S Global Certificate will, upon transfer, cease to be an interest in a Rule 144A Global Certificate and become an interest in the Regulation S Global Certificate and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in a Regulation S Global Certificate for so long as it remains such an interest. No service charge will be made for any registration of transfer or exchange of Certificates, but the Issuer may require payment of a sum sufficient to cover any tax or other governmental charge payable in connection therewith.

Except in the limited circumstances described below, owners of beneficial interests in Global Certificates will not be entitled to receive physical delivery of certificated Certificates.

#### Certificateholders

For so long as all of the Certificates are represented by the Global Certificates and the Global Certificates are held on behalf of a clearing system, each person (other than another clearing system) who is for the time being shown in the records of Euroclear, Clearstream, Luxembourg or DTC (as the case may be) as the holder of a particular aggregate principal amount of such Certificates (each, a "Certificateholder") (in which regard any certificate or other document issued by Euroclear, Clearstream, Luxembourg or DTC (as the account of any person shall be conclusive and binding for all purposes) shall be treated as the holder of such aggregate principal amount of such Certificateholders" and references to "holding of Certificates" and to "holders of Certificates, the right to which shall be vested, as against the Issuer and the Trustee solely in the Common Depositary for the relevant clearing system (the "Common Depositary") in accordance with and subject to the terms of the Global Certificates. Each Certificateholder must look solely to Euroclear, Clearstream, Luxembourg or DTC, as the case may be, for its share of each payment made to the Common Depositary.

#### Cancellation

Cancellation of any Certificate following its redemption by the Issuer will be effected by reduction in the aggregate principal amount of the Certificates in the register of Certificateholders and by the annotation of the appropriate schedule to the relevant Global Certificate but subject to the rules and procedures of the relevant clearing system.

#### Payments

Payment of any Dissolution Distribution Amount and Periodic Distribution Amount in respect of Certificates represented by the Global Certificates will be made upon presentation or, if no further payment falls to be made in respect of the Certificates, against presentation and surrender of the relevant Global Certificate to or to the order of the relevant Registrar as shall have been notified to the holder of the relevant Global Certificate for such purpose.

A record of each payment so made will be endorsed in the appropriate schedule to the relevant Global Certificate which endorsement will be prima facie evidence that such payment has been made in respect to the relevant Global Certificate.

#### Notices

So long as any Certificate is represented by a Global Certificate and such Global Certificate is held on behalf of the relevant clearing system, notices to Certificateholders may be given by delivery of the relevant notice to that clearing system for communication by it to entitled accountholders in substitution for notification as required by the Conditions or by delivery of the relevant notice to the Certificateholder.

#### Meetings

The holder of a Global Certificate shall (unless such Global Certificate represents only one Certificate) be treated as being two persons for the purpose of forming a quorum at a meeting of Certificateholders.

#### **Registration of Title**

Registration of title to Certificates in a name other than that of the Common Depositary or Cede & Co. or their respective nominees (as applicable) will not be permitted unless Euroclear, Clearstream, Luxembourg or DTC, as appropriate, notifies the Issuer that it is unwilling or unable to continue as a clearing system in connection with the Global Certificates, and in each case a successor clearing system approved by the Transaction Administrator is not appointed by the Issuer within 90 days after receiving such notice from Euroclear, Clearstream, Luxembourg or DTC. In these circumstances, title to a Certificate may be transferred into the names of holders notified by the Common Depositary or DTC, as applicable, in accordance with the Conditions, except that Definitive Certificates in respect of Certificates so transferred may not be available until 21 days after the request for transfer is duly made.

The relevant Registrar will not register title to the Global Certificates in a name other than that of the Common Depositary, Cede & Co. or their respective nominee for a period of seven calendar days preceding a Periodic Distribution Date in respect of the Certificates.

#### **Exchange for Definitive Certificates**

#### Exchange

Each Rule 144A Global Certificate will be exchangeable, free of charge to the holder, in whole but not in part, for certificates in definitive form ("**Rule 144A Definitive Certificates**") and each Regulation S Global Certificate will be exchangeable, free of charge to the holder, in whole but not in part, for certificates in definitive form ("**Regulation S Definitive Certificates**" and, together with the Rule 144A Definitive Certificates, the "**Definitive Certificates**"):

- (a) in the case of the Regulation S Global Certificate only, if Euroclear and/or Clearstream, Luxembourg or its successor clearing system is closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or announces that it is permanently to cease business or does in fact do so; or
- (b) in the case of the Rule 144A Global Certificate only, if DTC notifies the Issuer that it is no longer willing or able to discharge properly its responsibilities as depositary with respect to the relevant Global Certificate or DTC ceases to be a "clearing agency" registered under the Exchange Act or is at any time no longer eligible to act as such, and the Issuer is unable to locate a qualified successor within 90 days of receiving notice of such ineligibility on the part of DTC; or
- (c) in whole or in part, with the Issuer's consent,

provided that, in the case of any transfer pursuant to (a) or (b) above, the holder has given the relevant Registrar not less than 30 days' notice at its specified office of such holder's intention to effect such exchange.

In exchange for the relevant Global Certificate, as provided in the Agency Agreement, the relevant Registrar will deliver or procure the delivery of an equal aggregate principal amount of duly executed and authenticated Definitive Certificates in or substantially in the form set out in the Declaration of Trust.

#### Delivery

In such circumstances, the relevant Global Certificate shall be exchanged in full for Definitive Certificates and the Issuer will, at the cost of the Issuer (but against such indemnity as the relevant Registrar or any relevant Transfer Agent may require in respect of any tax or other duty of whatever nature which may be levied or imposed in connection with such exchange), cause sufficient Definitive Certificates to be executed and delivered to the relevant Registrar for completion, authentication and dispatch to the relevant Certificateholders. A person having an interest in a Global Certificate must provide the relevant Registrar with (a) a written order containing instructions and such other information as the Issuer and the relevant Registrar may require to complete, execute and deliver such Definitive Certificates and (b) in the case of the Rule 144A Global Certificate only, a fully completed, signed certification substantially to the effect that the exchanging holder is not transferring its interest at the time of such exchange or, in the case of simultaneous sale pursuant to Rule 144A, a certification that the transfer is being made in compliance with the provisions of Rule 144A to a purchaser that the transferor reasonably believes to be a QIB that is a QP. Definitive Certificates issued in exchange for a beneficial interest in the Rule 144A Global Certificate shall bear the legends applicable to transfers pursuant to Rule 144A, as set out under *"Transfer Restrictions"*.

#### Legends and transfers

The holder of a Definitive Certificate may transfer the Certificates represented thereby in whole or in part in the applicable minimum denomination by surrendering it at the specified office of the relevant Registrar or any Transfer Agent, together with the completed form of transfer thereon. Upon the transfer, exchange or replacement of a Definitive Certificate bearing the legend referred to under "Transfer Restrictions", or upon specific request for removal of the legend on a Definitive Certificate, the Issuer will deliver only Definitive Certificates that bear such legend, or will refuse to remove such legend, as the case may be, unless there is delivered to the Issuer and the relevant Registrar such satisfactory evidence, which may include an opinion of counsel, as may reasonably be required by the Issuer that neither the legend nor the restrictions on transfer set out therein are required to ensure compliance with the provisions of the Securities Act and the Investment Company Act. Definitive Certificates for the Rule 144A Certificates will bear the same legend as the legend for the Rule 144A Global Certificates set out under "Transfer Restrictions". The Rule 144A Definitive Certificates may not at any time be held by or on behalf of US persons that are not QIBs that are OPs. Before any Regulation S Definitive Certificate may be offered, resold, pledged or otherwise transferred to a person who takes delivery in the form of a Rule 144A Definitive Certificate, the transferor and/or transferee, as applicable, will be required to provide the relevant Registrar with a written certification substantially in the form set out in the Agency Agreement to the effect that the transferor reasonably believes that the transfer is (i) to a person that is both a OIB and a QP and (ii) such transfer is made in reliance on Rule 144A. Definitive Certificates for the Regulation S Certificates will bear the same legend as the legend for the Regulation S Global Certificates set out under "Transfer Restrictions". Before any Rule 144A Definitive Certificate may be offered, resold, pledged or otherwise transferred to a person who takes delivery in the form of a Regulation S Definitive Certificate, the transferor and/or transferee, as applicable, will be required to provide the relevant Registrar with a written certification substantially in the form set out in the Agency Agreement to the effect that the transfer is being made to a person who is a non-US person in accordance with Regulation S.

# **USE OF PROCEEDS**

The proceeds of the issue of the Certificates, being US\$1,496,475,000, will be applied as the Capital of the Mudareb in accordance with the terms of the Mudaraba Agreement.

## **EXCHANGE RATE INFORMATION**

Since November 1997, the UAE Dirham has been pegged to the US dollar at a rate equal to AED3.6725 =\$1.00 or 0.272294 = AED1.

The following table shows for each of the periods indicated (in each case rounded to the nearest hundredth) the high, low, average and period end noon buying rates for such period in The City of New York for cable transfers payable in Pounds Sterling as certified for customs purposes by the Federal Reserve Bank of New York and expenses in US dollars per £1.00. The rates set out below may differ from the actual rates used in the preparation of the financial statements and other financial information that appear elsewhere in this Prospectus. The inclusion of these exchange rates in this Prospectus is for illustrative purposes only and does not mean that any amounts reported herein actually represent a specific amount in another currency or that any such amounts could have been converted at any particular rate, if at all.

|                         | US dollars per £1.00 |      |         |            |  |  |  |  |
|-------------------------|----------------------|------|---------|------------|--|--|--|--|
| Year                    | High                 | Low  | Average | Period end |  |  |  |  |
| 2004                    | 1.95                 | 1.75 | 1.83    | 1.92       |  |  |  |  |
| 2005                    | 1.93                 | 1.71 | 1.82    | 1.72       |  |  |  |  |
| 2006                    | 1.98                 | 1.72 | 1.84    | 1.96       |  |  |  |  |
| 2007 (to June 22, 2007) | 2.01                 | 1.92 | 1.97    | 2.00       |  |  |  |  |

|                              | US dollars per £1.00 |      |         |            |  |  |  |
|------------------------------|----------------------|------|---------|------------|--|--|--|
| Month                        | High                 | Low  | Average | Period end |  |  |  |
| January 2007                 | 1.98                 | 1.93 | 1.96    | 1.96       |  |  |  |
| February 2007                | 1.97                 | 1.94 | 1.96    | 1.96       |  |  |  |
| March 2007                   | 1.97                 | 1.92 | 1.95    | 1.97       |  |  |  |
| April 2007                   | 2.01                 | 1.96 | 1.99    | 2.00       |  |  |  |
| May 2007                     | 2.00                 | 1.97 | 1.98    | 1.98       |  |  |  |
| June 2007 (to June 22, 2007) | 2.00                 | 1.97 | 1.98    | 2.00       |  |  |  |

Fluctuations in the exchange rate between certain currencies may affect our business. See "*Risk Factors*— *Risks Relating to the Company*—*Fluctuations in currency exchange rates could have an adverse effect on our results of operations*".

#### **DP WORLD SUKUK LIMITED**

DP World Sukuk Limited was incorporated in the Cayman Islands under registration no. 187634 as an exempted company with limited liability on May 17, 2007 in accordance with the Companies Law (2004 Revision). The registered office of the Issuer is at the offices of Maples Finance Limited, PO Box 1093GT, Queensgate House, South Church Street, George Town, Grand Cayman, Cayman Islands and its telephone number is +1345 945 7099.

The Issuer has been formed solely for the purpose of participation in the transactions contemplated in the Transaction Documents.

The authorised share capital of the Issuer is US\$50,000 divided into 50,000 shares with a par value of US\$1 of which 250 shares are fully paid up and issued. The Issuer's entire issued share capital is held by Maples Finance Limited, PO Box 1093GT, Queensgate House, South Church Street, George Town, Grand Cayman, Cayman Islands under the terms of a charitable purpose trust.

The directors of the Issuer and their principal occupations are as follows:

| Director          | Principal Occupation                            |  |  |  |  |
|-------------------|---|--|--|--|--|
| Guy Major         | Senior Vice President of Maples Finance Limited |  |  |  |  |
| Carlos Farjallah  | Vice President of Maples Finance Limited        |  |  |  |  |
| Stephen O'Donnell | Senior Vice President of Maples Finance Limited |  |  |  |  |

Maples Finance Limited shall provide administrative services to the Issuer pursuant to the terms of an administrative agreement between the Issuer and Maples Finance Limited.

The business address of the Directors of the Issuer is the offices of Maples Finance Limited, PO Box 1093GT, Queensgate House, South Church Street, George Town, Grand Cayman, Cayman Islands.

There are no potential conflicts of interest between the private interests or other duties of the Directors listed above and their duties to the Issuer save as disclosed herein.

The Issuer has no employees and will have no employees as at the Closing Date. The objects of the Issuer, as set out in its Memorandum of Association, permit the issue of the Certificates, the execution of the Transaction Documents to which it is a party and the other agreements necessary for the performance of its obligations under the transactions contemplated thereby and the undertaking of activities pursuant to or that are not inconsistent with the terms and conditions of the Certificates.

The Issuer has not published any accounts since the date of its incorporation.

Other than as described above, the Issuer does not have any loan capital, borrowings or contingent liabilities and has not changed its equity capital.

#### UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL INFORMATION

The unaudited pro forma consolidated statement of income of the Company for the year ended December 31, 2006 and the unaudited pro forma consolidated balance sheet of the Company as of December 31, 2006 are based on the audited consolidated statement of income of DPA for the year ended December 31, 2006 included in the Audited DPA Consolidated Financial Statements appearing in this Prospectus and the audited balance sheet of the Company as of December 31, 2006, respectively.

The unaudited pro forma consolidated statement of income for the year ended December 31, 2006 has been prepared for illustrative purposes only to show the effect of (i) the acquisition of P&O; (ii) the disposal of POPNA, the Shekou Terminals and the Colombo Terminal and the transfer to affiliates of the Company of the P&O Ferries Business and of P&O Estates; and (iii) the effective commencement of the concession agreement between DPA and DP World UAE Region FZE ("DP World UAE") relating to the transfer of operations of DP World Jebel Ali, Port Rashid (Dubai) and Hamriya Port (the "Concession Agreement") (collectively, the "P&L Transactions") as if such events had occurred on January 1, 2006.

The unaudited pro forma consolidated balance sheet as of December 31, 2006 has been prepared for illustrative purposes only to show the effect of (i) the transfer of the capital stock of DP World FZE and Thunder FZE to the Company and (ii) the disposal of POPNA, the Shekou Terminals and the Colombo Terminal and the transfer to affiliates of the Company of the P&O Ferries Business and of P&O Estates (collectively, the "Balance Sheet Transactions", and together with the P&L Transactions, the "Transactions").

The Unaudited Pro Forma Consolidated Financial Information, because of its nature, addresses a hypothetical situation and, therefore, does not represent our actual financial position or results had the Transactions been completed at the dates assumed or any other date and should not be regarded as an indication of the operating results generated by us or of our future financial position.

The Unaudited Pro Forma Consolidated Financial Information has been prepared on a basis consistent with the accounting policies of DPA as of and for the year ended December 31, 2006 as set out in Note 2.3, "Summary of Significant Accounting Policies", of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006. The Company has adopted these accounting policies from January 1, 2007.

You should read the Unaudited Pro Forma Consolidated Financial Information in conjunction with the information contained in "Use of Proceeds", "Selected Historical Consolidated Financial Data of DPA", "Selected Historical Consolidated Financial Data of P&O", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the Audited DPA Consolidated Financial Statements and the P&O Consolidated Financial Statements appearing in this Prospectus.

# Unaudited Pro Forma Consolidated Statement of Income

# For the year ended December 31, 2006

|  |                            |  | Pro forma adjustments   | ;   |                             |   |  |
|--|----------------------------|--|---|---|-----------------------------|---|--|
|  | DPA<br>historical          | Results of<br>P&O from<br>January 1<br>to March 8,<br>2006 <sup>(1)(2)</sup> | Disposal of POPNA,<br>Shekou and Colombo<br>and Transfer of P&O<br>Estates and P&O<br>Ferries Business <sup>(3)</sup> | Impact of<br>Concession<br>Agreement <sup>(4)</sup> | Company<br>pro forma        | Separately<br>disclosable<br>items <sup>(5)</sup> | Company<br>pro forma<br>before<br>separately<br>disclosable<br>items |
|  |                            |  | (US doll  | ars in thousand                                     | s)                          |   |  |
| Revenue from operations<br>Cost of sales | \$3,486,778<br>(2,522,491) | \$ 485,448<br>(423,178)  | \$(1,680,670)<br>1,422,994  | \$ <u> </u>   | \$ 2,291,556<br>(1,582,675) | \$  | \$ 2,291,556<br>(1,553,044)  |
| Gross profit                             | 964,287                    | 62,270   | (257,676)   | (60,000)  | 708,881                     | (29,631)  | 738,512  |
| expenses                                 | (524,808)                  | (126,658)  | 180,792   |   | (470,674)                   | (122,748)   | (347,926)  |
|  | 439,479                    | (64,388)   | (76,884)  | (60,000)  | 238,207                     | (152, 379)  | 390,586  |
| Other income                             | 42,933                     | 2,800  | (3,433)   |   | 42,300                      | 17,200  | 25,100   |
| Interest income                          | 95,113                     | 5,400  | _   | _   | 100,513                     |   | 100,513  |
| Finance costs                            | (403,082)                  | (14,200)   | 11,857  | _   | (405,425)                   | (61,146)  | (344,279)  |
| Share of profit (loss) of joint          |                            |  |   |   |                             |   |  |
| ventures and associates                  | 35,514                     | 9,477  | (19,269)  | _   | 25,722                      | _   | 25,722   |
| Profit before tax from                   |                            |  |   |   |                             |   |  |
| continuing operations                    | 209.957                    | (60,911)   | (87,729)  | (60,000)  | 1.317                       | (196,325)   | 197.642  |
| Income tax                               | (12,277)                   | 104,100  | 1,309   | (******)  | 93,132                      | 8,300   | 84,832   |
| Profit after tax from                    |                            |  |   |   |                             |   |  |
| continuing operations                    | 197,680                    | 43,189   | (86,420)  | (60,000)  | 94,449                      | (188,025)   | 282,474  |
| Profit after tax from                    | 197,000                    | 45,109   | (80,420)  | (00,000)  | 94,449                      | (188,025)   | 202,474  |
| discontinued operations                  | 19,233                     | 27,137   | (46,370)  |   |                             |   | _  |
| 1  |                            |  |   |   | <u></u>                     | + (100.0 <b>2</b> 5)                              | * 202 (5)  |
| Profit for the year                      | \$ 216,913                 | \$ 70,326  | \$ (132,790)  | \$ (60,000)   | \$ 94,449                   | \$ (188,025)                                      | \$ 282,474   |
| Attributable to:                         |                            |  |   |   |                             |   |  |
| Equity holder of the parent              | \$ 191,780                 | \$ 66,826  | \$ (132,790)  | \$ (60,000)   | \$ 65,816                   | \$ (188,025)                                      | \$ 253,841   |
| Minority interests                       | 25,133                     | 3,500  | _   | _   | 28,633                      | · -   | 28,633   |
|  |                            |  |   |   |                             |   |  |

See the accompanying Notes to Unaudited Pro Forma Consolidated Statement of Income

# DP WORLD LIMITED Notes to Unaudited Pro Forma Consolidated Statement of Income For the year ended December 31, 2006

- (1) Results of P&O from January 1, 2006 to March 8, 2006: P&O was acquired by DP World effective March 9, 2006. Therefore, the audited financial statements of DPA as of and for the year ended December 31, 2006 include the results of P&O from March 9, 2006. This adjustment adds the results of P&O from January 1, 2006 to March 8, 2006.
- (2) **Tax Credits:** Income tax includes tax credits of \$118.3 million, which represent the release of deferred tax provisions made in prior years in Australia and India after favourable rulings by local tax authorities, and of provisions for potential US tax liabilities related to periods that are beyond the statute of limitations.
- (3) Disposal of POPNA, Shekou and Colombo and the transfer of P&O Estates and P&O Ferries Business: This adjustment eliminates the results of operations of the businesses disposed of or transferred since December 31, 2006, which were reflected as discontinued operations in the audited financial statements of DPA as of and for the year ended December 31, 2006 (i.e., POPNA, the Shekou Terminals, the Colombo Terminal and P&O Estates). In addition, this adjustment also eliminates the results of the P&O Ferries Business, which was transferred post December 31, 2006 to an affiliate. Because no transfer had been agreed at December 31, 2006, the results of the P&O Ferries Business were reflected as continuing operations in the audited statement of income for DPA for the year ended December 31, 2006.
- (4) Impact of Concession Agreement: With effect from July 1, 2006, DPA transferred all of its assets and liabilities relating to the Dubai Ports operations to DP World UAE, a subsidiary of DPA. On the date of the transfer, property, plant and equipment were revalued and transferred at fair market value, which resulted in an additional depreciation charge of \$13.0 million per annum. In addition, under the Concession Agreement, a concession fee is payable by DP World to DPA in the amount of \$47.0 million per annum. The total impact of these adjustments is \$60.0 million per annum.
- (5) **Seperately disclosable items:** A reconciliation of historical separately disclosable items as per the audited financial statements of DPA for the year ended December 31, 2006 and pro forma separately disclosable items is provided below. DPA presents, as separately disclosable items on the face of the income statement, those material items of income and expense which, because of the nature and expected infrequency of the events giving rise to them, merit separate presentation to allow users to better understand the elements of our financial performance in the period, so as to facilitate a comparison with prior periods and a better assessment of trends in our financial performance.

# Notes to Unaudited Pro Forma Consolidated Statement of Income (Continued)

For the year ended December 31, 2006

## (5) Separately disclosable items (Continued)

|  | Separately disclosable items     |  |  |                      |  |  |
|--|----------------------------------|--|--|----------------------|--|--|
|  | DPA<br>historical <sup>(a)</sup> | Results of<br>P&O for the<br>period<br>January 1 to<br>March 8, 2006 | Transfer of<br>P&O<br>Ferries<br>Business <sup>(b)</sup> | Company<br>pro forma |  |  |
|  |                                  | (US dollars in   | thousands)   |                      |  |  |
| Revenue from operations                        | \$ —                             | \$ —   | \$ —   | \$ —                 |  |  |
| Cost of sales                                  | (32,400)                         |  | 2,769  | (29,631)             |  |  |
| Gross profit                                   | (32,400)                         |  | 2,769  | (29,631)             |  |  |
| General and administration expenses            | (51,338)                         | (67,800)   | (3,610)  | (122,748)            |  |  |
|  | (83,738)                         | (67,800)   | (841)  | (152,379)            |  |  |
| Other income                                   | 17,000                           | 200  |  | 17,200               |  |  |
| Interest income                                |                                  |  |  | , <u> </u>           |  |  |
| Finance costs                                  | (61,146)                         |  |  | (61,146)             |  |  |
| Share of profit (loss) of joint ventures and   |                                  |  |  |                      |  |  |
| associates                                     |                                  |  |  |                      |  |  |
| Profit before tax from continuing operations . | (127,884)                        | (67,600)   | (841)  | (196,325)            |  |  |
|  | 8,300                            |  |  | 8,300                |  |  |
| Profit after tax from continuing operations    | (119,584)                        | (67,600)   | (841)  | (188,025)            |  |  |
| Profit after tax from discontinued operations  |                                  |  |  |                      |  |  |
| Profit for the year                            | \$(119,584)                      | \$(67,600)   | \$ (841)   | \$(188,025)          |  |  |
| Attributable to:                               |                                  |  |  |                      |  |  |
| Equity holder of the parent                    | \$(119,584)                      | \$(67,600)   | \$ (841)   | \$(188,025)          |  |  |
| Minority interests                             |                                  |  | `—́  |                      |  |  |
|  |                                  |  |  |                      |  |  |

(a) See Note 7, "Separately Disclosable Items", of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006 for further information.

(b) Represents the elimination of separately disclosable items relating to the P&O Ferries Business included as part of continuing operations in the audited financial statements of DPA as of and for the year ended December 31, 2006.

# DP WORLD LIMITED Unaudited Pro Forma Consolidated Balance Sheet As at December 31, 2006

|   |                       | Pro forma  | adjustments  |                      |
|---|-----------------------|--|--|----------------------|
|   | Company<br>historical | Transfer of<br>DP World FZE<br>and<br>Thunder FZE <sup>(1)</sup> | Elimination of<br>balances relating<br>to business units<br>disposed of or<br>transferred <sup>(2)</sup> | Company<br>pro forma |
|   |                       | (US dollars  | in thousands)  |                      |
| ASSETS                                      |                       |  |  |                      |
| Non-current assets                          |                       |  |  |                      |
| Property, plant and equipment               | \$ —                  | \$ 3,702,579   | \$ (647,149)   | \$ 3,055,430         |
| Intangible assets                           |                       | 3,440,853  | (185,000)  | 3,255,853            |
| Goodwill                                    |                       | 3,103,870  |  | 3,103,870            |
| Investment in joint ventures and associates |                       | 2,940,715  | (5,470)  | 2,935,245            |
| Deferred tax assets                         |                       | 12,119   |  | 12,119               |
| Other investments                           |                       | 13,500   | (16)   | 13,484               |
| Accounts receivables and prepayments        |                       | 76,271   | 1,056,000  | 1,132,271            |
|   |                       | 13,289,907   | 218,365  | 13,508,272           |
| Current assets                              |                       |  |  |                      |
| Property held for development and sale      |                       | 137,400  | _  | 137,400              |
| Inventories                                 | _                     | 63,887   | (20,509)   | 43,378               |
| Accounts receivable and prepayments         |                       | 902,812  | (318,300)  | 584,512              |
| Tax recoverable                             |                       | 18,660   |  | 18,660               |
| Bank balances and cash                      | *                     | * 2,225,386  | 952,134  | 3,177,520            |
| Assets classified as held for sale          |                       | 1,263,621  | (1,263,621)  |                      |
|   |                       | 4,611,766  | (650,296)  | 3,961,470            |
| Total assets                                | \$                    | \$17,901,673   | \$ (431,931)   | \$17,469,742         |

\* On December 31, 2006, the Company's balance sheet reflected \$1.00 as cash and share capital.

See the accompanying Notes to Unaudited Pro Forma Consolidated Balance Sheet

# DP WORLD LIMITED Unaudited Pro Forma Consolidated Balance Sheet (Continued) As at December 31, 2006

|   |              |       | Pro forma  | adjus                      | tments   |                      |   |
|---|--------------|-------|--|----------------------------|--|----------------------|---|
|   | Com<br>histo |       | Transfer of<br>DP World FZE<br>and<br>Thunder FZE <sup>(1)</sup> | bala<br>to b<br>dis<br>tra | mination of<br>nces relating<br>usiness units<br>posed of or<br>ansferred <sup>(2)</sup> | Company<br>pro forma |   |
| EQUITY AND LIABILITIES                  |              |       | (US dollars  | in the                     | ousands)   |                      |   |
| Share capital                           | \$           | *<br> | \$   | \$                         | 616,610  | \$                   |   |
| Parent's equity                         |              |       |  |                            | 616,610  | 616,610              |   |
| Minority interests                      |              |       | 702,224  |                            |  | 702,224              |   |
| Total equity                            |              |       | 702,224  | _                          | 616,610  | 1,318,834            |   |
| Non-current liabilities                 |              |       |  |                            |  |                      |   |
| Pension and post employment benefits    |              |       | 275,311  |                            | (148,744)  | 126,567              |   |
| Interest bearing loans and borrowings   |              | _     | 5,526,061  |                            | (104,065)  | 5,421,996            |   |
| Deferred tax liabilities                |              |       | 1,277,528  |                            | (417)  | 1,277,111            |   |
| Provisions                              |              |       | 26,800   |                            | (44, 481)  | (17,681)             | ) |
| Accounts payable and accruals           |              |       | 191,293  |                            | (25,083)   | 166,210              |   |
|   |              |       | 7,296,993  | _                          | (322,790)  | 6,974,203            |   |
| Current liabilities                     |              |       |  |                            |  |                      |   |
| Accounts payable and accruals           |              | —     | 1,043,258  |                            | (334,313)  | 708,945              |   |
| Payable to an affiliate                 |              |       | 8,132,655  |                            | _  | 8,132,655            |   |
| Bank overdrafts                         |              |       | 4,301  |                            | 1,215  | 5,516                |   |
| Interest bearing loans and borrowings   |              |       | 191,977  |                            |  | 191,977              |   |
| Pension and post-employment benefits    |              |       | 66,464   |                            |  | 66,464               |   |
| Provisions                              |              |       | 73,800   |                            | (2,652)  | 71,148               |   |
| Liabilities classified as held for sale |              |       | 390,001  |                            | (390,001)  |                      |   |
|   |              |       | 9,902,456  |                            | (725,751)  | 9,176,705            |   |
| Total liabilities                       |              |       | 17,199,449   | (1                         | ,048,541)  | 16,150,908           |   |
| Total equity and liabilities            | \$           |       | \$17,901,673   | \$                         | (431,931)  | \$17,469,742         |   |

\* On December 31, 2006, the Company's balance sheet reflected \$1.00 as cash and share capital.

See the accompanying Notes to Unaudited Pro Forma Consolidated Balance Sheet

#### Notes to Unaudited Pro Forma Consolidated Balance Sheet

# As at December 31, 2006

(1) **Transfer of DP World FZE and Thunder FZE:** On January 1, 2007, DP World FZE and Thunder FZE (both limited liability companies registered in the Emirate of Dubai, UAE) were transferred from DPA, an affiliate of the Company, to the Company on behalf of Port & Free Zone World FZE, at the carrying value of net assets of \$8,132,655,000. The consideration is reflected as a payable to an affiliate.

The assets and liabilities of DP World FZE and Thunder FZE transferred on January 1, 2007 were as follows:

|   | Carrying value<br>(US dollars in<br>thousands) |
|---|--|
| ASSETS                                      |  |
| Property, plant and equipment               | \$3,702,579                                    |
| Intangible assets                           | 3,440,853                                      |
| Goodwill                                    | 3,103,870                                      |
| Investment in associates and joint ventures | 2,940,715                                      |
| Deferred tax assets                         | 12,119   |
| Other investments                           | 13,500   |
| Accounts receivable and prepayments         | 979,083  |
| Property held for development and sale      | 137,400  |
| Inventories                                 | 63,887   |
| Tax recoverable                             | 18,660   |
| Bank balances and cash                      | 2,225,386                                      |
| Assets classified as held for sale          | 1,263,621                                      |
| Total Assets                                | 17,901,673                                     |
| LIABILITIES                                 |  |
| Pension and post-employment benefits        | 341,775  |
| Interest bearing loans and borrowings       | 5,718,038                                      |
| Deferred tax liabilities                    | 1,277,528                                      |
| Provisions                                  | 100,600  |
| Accounts payable and accruals               | 1,234,551                                      |
| Bank overdrafts                             | 4,301  |
| Liabilities classified as held for sale     | 390,001  |
| Total Liabilities                           | 9,066,794                                      |
| Net assets acquired                         | 8,834,879                                      |
| Less: Attributable to minority shareholders | (702,224)                                      |
| Total acquisition value                     | \$8,132,655                                    |

#### Notes to Unaudited Pro Forma Consolidated Balance Sheet (Continued)

# As at December 31, 2006

### (1) Transfer of DP World FZE and Thunder FZE (Continued)

A reconciliation of the net assets transferred to the Company from those reflected in the audited financial statements for DPA as of and for the year ended December 31, 2006 is set out below:

## **Reconciliation Statement—Balance Sheet**

|   | DPA audited<br>financial<br>statements at<br>December 31,<br>2006 | Balances<br>retained in DPA | DP World FZE<br>and<br>Thunder FZE<br>balances<br>transferred to the<br>Company |
|---|---|-----------------------------|---|
|   | (1  | US dollars in thous         | ands)   |
| ASSETS                                      |   |                             |   |
| Non-current assets                          | * • ‹ › › • • •   | * * **                      | * * *** ***   |
| Property, plant and equipment               | \$ 3,681,973  | \$ 20,606                   | \$ 3,702,579  |
| Intangible assets                           | 3,440,853   |                             | 3,440,853   |
| Goodwill                                    | 3,103,870   |                             | 3,103,870   |
| Investment in joint ventures and associates | 2,940,715   |                             | 2,940,715   |
| Deferred tax assets                         | 12,119  |                             | 12,119  |
| Other investments                           | 13,500  |                             | 13,500  |
| Accounts receivables and prepayments        | 76,271  |                             | 76,271  |
|   | 13,269,301  | 20,606                      | 13,289,907  |
| Current assets                              |   |                             |   |
| Property held for development and sale      | 137,400   |                             | 137,400   |
| Inventories                                 | 63,887  |                             | 63,887  |
| Accounts receivable and prepayments         | 1,248,219   | (345,407)                   | 902,812   |
| Tax recoverable                             | 18,660  |                             | 18,660  |
| Bank balances and cash                      | 2,241,039   | (15,653)                    | 2,225,386   |
| Assets classified as held for sale          | 1,263,621   |                             | 1,263,621   |
|   | 4,972,826   | (361,060)                   | 4,611,766   |
| Total Assets                                | \$18,242,127  | \$ (340,454)                | \$17,901,673  |

#### Notes to Unaudited Pro Forma Consolidated Balance Sheet (Continued)

As at December 31, 2006

#### **Reconciliation Statement—Balance Sheet**

|  | DPA audited<br>financial<br>statements at<br>December 31,<br>2006 | Balances<br>retained in DPA | DP World and<br>Thunder FZE<br>balances<br>transferred to the<br>Company |
|--|---|-----------------------------|--|
|  | (   | US dollars in thousa        | ands)  |
| EQUITY AND LIABILITIES<br>Equity attributable to equity holder of the parent<br>Minority interests | \$ 8,429,188<br>702,224   | \$(8,429,188)               | \$   |
| Total equity   | 9,131,412   | (8,429,188)                 | 702,224  |
| Non-current liabilities  |   |                             |  |
| Pension and post-employment benefits   | 277,625   | (2,314)                     | 275,311  |
| Interest bearing loans and borrowings  | 5,526,061   |                             | 5,526,061  |
| Deferred tax liabilities   | 1,277,528   |                             | 1,277,528  |
| Provisions   | 26,800  |                             | 26,800   |
| Accounts payable and accruals  | 183,736   | 7,557                       | 191,293  |
|  | 7,291,750   | 5,243                       | 7,296,993  |
| Current liabilities  |   |                             |  |
| Accounts payable and accruals  | 1,092,422   | (49,164)                    | 1,043,258  |
| Payable to an affiliate  | _   | 8,132,655                   | 8,132,655  |
| Bank overdrafts  | 4,301   | —                           | 4,301  |
| Interest bearing loans and borrowings  | 191,977   | _                           | 191,977  |
| Pension and post-employment benefits   | 66,464  | _                           | 66,464   |
| Provisions   | 73,800  | —                           | 73,800   |
| Liabilities classified as held for sale  | 390,001   |                             | 390,001  |
|  | 1,818,965   | 8,083,491                   | 9,902,456  |
| Total liabilities  | 9,110,715   | 8,088,734                   | 17,199,449   |
| Total equity and liabilities   | \$18,242,127  | \$ (340,454)                | \$17,901,673   |

(2) Elimination of balances relating to business units disposed of or transferred: This adjustment eliminates the assets and liabilities related to POPNA, P&O Estates, the Shekou Terminals and the Colombo Terminal, which were classified as held for sale in the DPA audited financial statements as of and for the year ended December 31, 2006, and of the P&O Ferries Business, the assets and liabilities of which, because no transfer had been agreed at December 31, 2006, were not reflected as held for sale in the audited balance sheet of DPA. The sale proceeds relating to the disposal of POPNA, the Shekou Terminals, and the Colombo Terminal and the transfer of P&O Estates are included in cash and those for the P&O Ferries Business as an amount due from an affiliate in accounts receivable and prepayments. The profit on disposals and transfers is reflected in retained earnings.

# SELECTED HISTORICAL CONSOLIDATED FINANCIAL DATA OF DPA

The selected historical consolidated financial data as of and for the years ended December 31, 2004, 2005 and 2006 set forth below have been derived from the Audited DPA Consolidated Financial Statements appearing in this Prospectus.

The selected historical consolidated financial data set forth below should be read in conjunction with, and are qualified by reference to, "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" and the Audited DPA Consolidated Financial Statements. The results of operations for any period are not necessarily indicative of the results to be expected for any future period.

| Year ended December 31, |           |  |   |  |  |  |  |  |  |
|-------------------------|-----------|--|---|--|--|--|--|--|--|
|                         | 2004      |  | 2005  |  |  |  | <b>2006</b> <sup>(1)</sup>                             |  |  |
|                         | Total     |  | Total   |  |  |  |  |  | Total  |
|                         |           |  | (US   | doll   | ars in thousa  | nds  | )  |  |  |
|                         |           |  |   |  |  |  |  |  |  |
| \$                      |           | \$   | ,   |  | / /  | \$   |  |  | 3,486,778  |
|                         | (185,150) |  | (288,299)   | _(   | 2,490,091)   |  | (32,400)   | _(   | 2,522,491)   |
|                         | 278,731   |  | 386,621   |  | 996,687  |  | (32,400)   |  | 964,287  |
|                         | (27.5(4)) |  | (04, 417)   |  | (172, 170)   |  | (51 220)   |  | (524.000)  |
|                         | /         |  |   |  |  |  |  |  | (524,808)  |
|                         | ,         |  | ,   |  | ,  |  |  |  | 439,479  |
|                         |           |  | /   |  | ,  |  | 17,000   |  | 42,933   |
|                         | 1,107     |  | · · ·   |  | /  |  |  |  | 95,113   |
|                         |           |  | (58,397)  |  | (341,936)  |  | (61,146)   |  | (403,082)  |
|                         | (976)     |  | 8,022   |  | 35,514   |  | _  |  | 35,514   |
|                         | i         |  |   |  |  |  |  |  |  |
|                         | 253,883   |  | 246,670   |  | 337,841  |  | (127,884)  |  | 209,957  |
|                         | (390)     |  | (4,162)   |  | (20,577)   |  | 8,300  |  | (12,277)   |
|                         |           |  |   |  |  | _  |  |  |  |
|                         | 253,493   |  | 242,508   |  | 317,264  |  | (119,584)  |  | 197,680  |
|                         | ,         |  | ,   |  | ,  |  |  |  | ,  |
|                         |           |  |   |  | 19,233   |  | _  |  | 19,233   |
| \$                      | 253,493   | \$   | 242,508   | \$   | 336,497  | \$   | (119,584)  | \$   | 216,913  |
|                         |           |  |   |  |  |  |  |  |  |
| \$                      | 253,493   | \$   | 239,704   | \$   | 311,364  | \$   | (119,584)  | \$   | 191,780  |
|                         |           |  | 2,804   |  | 25,133   |  |  |  | 25,133   |
|                         | -         | Total           \$ 463,881<br>(185,150)           278,731           (27,564)           251,167           2,585           1,107           (976)           253,883           (390)           253,493 | $\begin{tabular}{ c c c c c } \hline Total & & \\ \hline Total & & \\ \hline \hline & & \\ \hline & & \\ \hline & & \\ \hline \hline & & \\ \hline & & \\ \hline & & \\ \hline & & \\ \hline \hline & & \hline \hline \\ \hline & & \\ \hline \hline & & \\ \hline \hline \hline \\ \hline & & \\ \hline \hline \hline \\ \hline \hline \\ \hline \hline & & \\ \hline \hline \hline \hline$ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ |

(1) The statement of income data for DPA include the results of operations of P&O for the period from March 9, 2006, the first day following the P&O Acquisition, through December 31, 2006 only.

(2) See Note 7, "Separately Disclosable Items", of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006 for further information.

(3) Includes \$7.7 million of separately disclosable items for the year ended December 31, 2005, which were related to the CSX WT Acquisition.

|  |              | As of December 3    | 1,          |
|--|--------------|---------------------|-------------|
|  | 2004         | 2005                | 2006        |
| alance Sheet Data:                                 | (US          | dollars in thousa   | nds)        |
| Non-current assets                                 |              |                     |             |
| Property, plant and equipment                      | \$ 583,873   | \$ 975,721          | \$ 3,681,97 |
| Intangible assets                                  | ¢ 000,070    | 186,156             | 3,440,853   |
| Goodwill   |              | 461,011             | 3,103,87    |
| Investment in associates and joint ventures        | 31           | 1,123,885           | 2,940,71    |
| Other non-current assets                           | 204,999      | 12,095              | 101,89      |
|  | 788,903      | 2,758,868           | 13,269,30   |
| Current assets                                     |              |                     |             |
| Property held for development and sale             |              |                     | 137,40      |
| Inventories  | 9,493        | 13,037              | 63,88       |
| Accounts receivable and prepayments                | 394,184      | 605,406             | 1,248,21    |
| Tax recoverable                                    |              |                     | 18,66       |
| Bank balances and cash                             | 240,283      | 250,238             | 2,241,03    |
| Assets held for sale                               |              |                     | 1,263,62    |
|  | 643,960      | 868,681             | 4,972,82    |
| Total assets                                       | \$ 1,432,863 | \$ 3,627,549        | \$18,242,12 |
| Equity attributable to equity holder of the parent |              |                     |             |
| Owner's account                                    | \$ 741,367   | \$ 915,721          | \$ 7,545,66 |
| Cumulative changes in fair value                   | —            | 10,781              | 27,92       |
| Actuarial reserve                                  | —            | —                   | 200,10      |
| Other reserve                                      | —            |                     | -           |
| Translation reserve                                |              | (15,015)            | 655,49      |
|  | 741,367      | 911,487             | 8,429,18    |
| Minority interests                                 |              | 226,466             | 702,22      |
| Total equity                                       | 741,367      | 1,137,953           | 9,131,41    |
| Non-current liabilities                            |              | <u> </u>            |             |
| Pension and post-employment benefits               | 67,026       | 69,444              | 277,62      |
| Interest bearing loans and borrowings              | 205,084      | 2,858               | 5,526,06    |
| Other non-current liabilities                      | ,            | 192,479             | 1,488,06    |
|  | 272,110      | 264,781             | 7,291,75    |
|  |              |                     | 7,271,75    |
| Current liabilities                                | 410 200      | F(0,40)             | 1 000 40    |
| Accounts payable and accruals                      | 419,386      | 568,406             | 1,092,42    |
| Bank overdrafts                                    |              | 1 (5( 100           | 4,30        |
| Interest bearing loans and borrowings              | —            | 1,656,409           | 191,97      |
| Pension and post-employment benefits               |              |                     | 66,46       |
| Provisions   |              |                     | 73,80       |
| Liabilities classified as held for sale            |              |                     | 390,00      |
|  | 419,386      | 2,224,815           | 1,818,96    |
| Total liabilities                                  | 691,496      | 2,489,596           | 9,110,71    |
| Total equity and liabilities                       | \$ 1,432,863 | \$ 3,627,549        | \$18,242,12 |
|  |              | <i>\$ 0,027,019</i> |             |

|   | Year ended December 31, |                   |              |           |  |           |  |
|---|-------------------------|-------------------|--------------|-----------|--|-----------|--|
|   | 2004                    | 2004 2005         |              | 2004 2005 |  | 2004 2005 |  |
|   | (US                     | dollars in thousa | nds)         |           |  |           |  |
| Statement of Cash Flows Data:                       |                         |                   |              |           |  |           |  |
| Net cash from operating activities                  | \$ 333,454              | \$ 245,363        | \$ 297,504   |           |  |           |  |
| Net cash used in investing activities               | (426,752)               | (1,615,694)       | (7,211,760)  |           |  |           |  |
| Net cash from financing activities                  | 139,733                 | 1,382,416         | 8,368,271    |           |  |           |  |
| Net increase in bank balances and cash              | 46,435                  | 12,085            | 1,454,015    |           |  |           |  |
| Net foreign exchange translation difference         | —                       | (2,130)           | 36,301       |           |  |           |  |
| Bank balances and cash at the beginning of the year | 193,848                 | 240,283           | 250,238      |           |  |           |  |
| Bank balances and cash at the end of the year       | \$ 240,283              | \$ 250,238        | \$ 1,740,554 |           |  |           |  |

(1) The statement of cash flows data for DPA include the cash flows of P&O for the period from March 9, 2006, the first day following the P&O Acquisition, through December 31, 2006 only.

|   | Year ended December 31,                  |         |      |         |    |                            |
|---|--|---------|------|---------|----|----------------------------|
|   | 2004                                     |         | 2005 |         |    | <b>2006</b> <sup>(1)</sup> |
|   | (unaudited)<br>(US dollars in thousands) |         |      |         |    |                            |
| Other Financial Data:                       |  |         |      |         |    |                            |
| Profit after tax from continuing operations | \$                                       | 253,493 | \$   | 242,508 | \$ | 197,680                    |
| Finance costs                               |  | —       |      | 58,397  |    | 403,082                    |
| Interest income                             |  | (1,107) |      | (3,407) |    | (95,113)                   |
| Taxes                                       |  | 390     |      | 4,162   |    | 12,277                     |
| Depreciation and amortisation               |  | 41,707  |      | 55,451  |    | 296,023                    |
| EBITDA <sup>(2)</sup>                       |  | 294,483 |      | 357,111 |    | 813,949                    |
| Separately disclosable items <sup>(3)</sup> |  |         |      | 7,713   |    | 66,738                     |
| Adjusted EBITDA <sup>(4)</sup>              | \$                                       | 294,483 | \$   | 364,824 | \$ | 880,687                    |

(1) The other financial data for DPA includes the results of operations of P&O for the period from March 9, 2006, the first day following the P&O Acquisition, through December 31, 2006 only.

(2) EBITDA, a measure used by management to measure operating performance, is defined as profit after tax from continuing operations plus finance costs (net of interest income), income tax, depreciation and amortisation. See "*Non-IFRS Measures*".

(3) See Note 7, "Separately Disclosable Items", of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006 for further information.

(4) Adjusted EBITDA is defined as EBITDA further adjusted to remove the impact of separately disclosable items. See "Non-IFRS Measures".

#### SELECTED HISTORICAL CONSOLIDATED FINANCIAL DATA OF P&O

The selected historical consolidated financial data as of and for the years ended December 31, 2004 and 2005 set forth below have been derived from the P&O Consolidated Financial Statements appearing elsewhere in this Prospectus. The P&O Consolidated Financial Statements were P&O's first consolidated financial statements prepared in accordance with IFRS, as adopted by the EU, and, consequently, IFRS 1, *"First-time Adoption of International Financial Reporting Standards"*, was applied. For additional information on the transition to IFRS, see Note 1, *"Significant accounting policies—Transitional arrangements"*, of the Notes to the P&O Consolidated Financial Statements.

The P&O Consolidated Financial Statements and, consequently, the selected historical consolidated financial data set forth below include the financial results of the P&O Ferries Business, P&O Estates and POPNA, which were disposed of or transferred prior to the date of this Prospectus, as described under *"Management's Discussion and Analysis of Financial Condition and Results of Operations—Factors Affecting the Comparability of the Periods under Review"*. You are therefore cautioned to consider the following information accordingly.

The selected historical consolidated financial data set forth below should be read in conjunction with, and are qualified by reference to, "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" and the P&O Consolidated Financial Statements. The results of operations for any period are not necessarily indicative of the results to be expected for any future period.

|   |  |   | Year ended D      | ecember 31,                                  |   |           |
|---|--|---|-------------------|--|---|-----------|
|   |  | 2004  |                   |  | 2005  |           |
|   | Before<br>separately<br>disclosable<br>items | Separately<br>disclosable<br>items <sup>(1)</sup> | Total             | Before<br>separately<br>disclosable<br>items | Separately<br>disclosable<br>items <sup>(1)</sup> | Total     |
|   |  | (Unaudited)                                       | (Darred a Stardin | ······································       |   |           |
| Statement of Income Data:   |  |   | (Pounds Sterlin   | g in millions)                               |   |           |
| Group revenue   | £ 2,265.9                                    | £   | £ 2,265.9         | £ 2,340.1                                    | £ —   | £ 2,340.1 |
| Cost of sales   | (1,908.4)                                    | ~ (122.9)   | (2,031.3)         | (2,014.4)                                    | ~   | (2,014.4) |
| Gross profit (loss)   | 357.5  | (122.9)   | 234.6             | 325.7  |   | 325.7     |
| Other operating income  | 19.5   | 13.5  | 33.0              | 12.8   | 4.1   | 16.9      |
| Administrative costs  | (216.9)                                      | (217.3)   | (434.2)           | (192.5)                                      | (18.7)  | (211.2)   |
| Share of results of joint   |  | · · · ·   | · · · · ·         |  | ~ /   |           |
| ventures and associates   | 30.5   | —   | 30.5              | 40.9   | (0.9)   | 40.0      |
| Group operating profit  |  |   |                   |  |   |           |
| (loss)  | 190.6  | (326.7)   | (136.1)           | 186.9  | (15.5)  | 171.4     |
| Profit on sale and  |  |   |                   |  |   |           |
| termination of businesses .   |  | 32.4  | 32.4              |  |   |           |
| Financial income  | 11.4   | —   | 11.4              | 7.9  | _   | 7.9       |
| Financial expenses  | (94.9)                                       |   | (94.9)            | (66.6)                                       | (12.1)  | (78.7)    |
| Profit (loss) before  |  |   |                   |  |   |           |
| taxation  | 107.1  | (294.3)   | (187.2)           | 128.2  | (27.6)  | 100.6     |
| Taxation  | (18.9)                                       | (1.9)   | (20.8)            | (23.6)                                       | (0.4)   | (24.0)    |
| <b>Profit</b> (loss) on continuing<br>operations after taxation<br>Profit from discontinued | 88.2   | (296.2)   | (208.0)           | 104.6  | (28.0)  | 76.6      |
| operations, net of tax  | 53.0   | 3.5   | 56.5              | 33.6   | 179.9   | 213.5     |
| Profit (loss) for the year  | £ 141.2                                      | £ (292.7)   | £ (151.5)         | £ 138.2                                      | £ 151.9   | £ 290.1   |

(1) See Note 4, "Separately disclosable items", of the Notes to the P&O Consolidated Financial Statements for further information.

| 2004     2004       (Unaudited)     (Pounds Sterling in million       Balance Sheet Data:        Non-current assets     £       Goodwill     £       92.7     £ | 85.5<br>153.5 |
|---|---------------|
| (Pounds Sterling in mi<br>Balance Sheet Data:<br>Non-current assets   | 85.5<br>153.5 |
| Balance Sheet Data:<br>Non-current assets   | 85.5<br>153.5 |
| Non-current assets  | 153.5         |
|   | 153.5         |
|   | 153.5         |
| Prepaid leases  |               |
| *   | ,160.8        |
| Investments   | 401.0         |
| Other non-current assets  | 15.7          |
| 2,007.9   | ,816.5        |
| Current assets  |               |
| Properties held for development and sale  | 149.8         |
| Inventories   | 36.6          |
| Trade and other receivables410.2  | 475.4         |
| Cash and cash equivalents   | 99.5          |
| Other current assets  | 35.7          |
| 1,018.1   | 797.0         |
| Current liabilities   |               |
| Bank overdrafts   | (17.3)        |
| Interest bearing loans and borrowings   | (30.6)        |
|   | (424.4)       |
| Employee benefits   | (23.0)        |
|   | (140.3)       |
|   | (635.6)       |
| Net current assets         310.4  | 161.4         |
| Non-current liabilities   |               |
|   | (656.2)       |
| Trade and other payables  | (35.1)        |
|   | (282.8)       |
|   | (132.6)       |
|   | ,106.7)       |
| Net assets $\dots \dots \dots$                                  | 871.2         |
| Equity  |               |
| Issued capital £ 813.5 £  | 822.2         |
| Share premium         782.9   | 792.2         |
| Reserves  | 172.6         |
|   | (969.8)       |
| Total equity attributable to equity holders of the parent       690.9   | 817.2         |
| Minority interests in subsidiaries  | 54.0          |
| Total equity         £         737.7         £  | 871.2         |

|  | Year ended December 31 |  |       | ıber 31,   |
|--|------------------------|--|-------|--|
|  |                        | 2004   |       | 2005   |
|  | (U)<br>(Po             | millions)  |       |  |
| Statement of Cash Flows Data:  |                        |  |       |  |
| Net cash inflow from operating activities  | £                      | 483.9  | £     | 408.8  |
| Net cash inflow from investing activities  |                        | 243.8  |       | 347.1  |
| Net cash outflow from financing activities   |                        | (736.5)  |       | (705.5)  |
| Net increase (decrease) in cash and cash equivalents   |                        | (8.8)  |       | 50.4   |
| Cash and cash equivalents at January 1   |                        | 36.5   |       | 29.4   |
| Effect of exchange rate fluctuations on cash held  |                        | 1.7  |       | 2.4  |
| Cash and cash equivalents at December 31   | £                      | 29.4   | £     | 82.2   |
|  |                        |  |       |  |
|  | Y                      | ear ended I  | )ecem | iber 31,   |
|  | _¥                     | Zear ended E   | ecen  | aber 31,<br>2005   |
|  | (Ui                    |  |       | 2005   |
| Other Financial Data:  | (Ui                    | 2004<br>naudited)  |       | 2005   |
| Other Financial Data:<br>Profit (loss) on continuing operations after taxation   | (U1<br>(Po             | 2004<br>naudited)  | ng in | 2005   |
|  | (U1<br>(Po             | 2004<br>naudited)<br>ounds Sterlin   | ng in | 2005<br>millions)  |
| Profit (loss) on continuing operations after taxation  | (U1<br>(Po             | 2004<br>naudited)<br>punds Sterlin<br>(208.0)                                    | ng in | <b>2005</b><br>millions)<br>76.6                                   |
| Profit (loss) on continuing operations after taxation  | (U1<br>(Po             | 2004<br>naudited)<br>bunds Sterlin<br>(208.0)<br>94.9                            | ng in | <b>2005</b><br>millions)<br>76.6<br>78.7                           |
| Profit (loss) on continuing operations after taxation         Financial expenses         Financial income  | (U1<br>(Po             | 2004<br>naudited)<br>bunds Sterlin<br>(208.0)<br>94.9<br>(11.4)                  | ng in | <b>2005</b><br><b>millions</b> )<br>76.6<br>78.7<br>(7.9)          |
| Profit (loss) on continuing operations after taxation         Financial expenses         Financial income         Taxation                                       | (U1<br>(Po             | 2004<br>naudited)<br>ounds Sterlin<br>(208.0)<br>94.9<br>(11.4)<br>20.8          | ng in | <b>2005</b><br><b>millions</b> )<br>76.6<br>78.7<br>(7.9)<br>24.0  |
| Profit (loss) on continuing operations after taxation         Financial expenses         Financial income         Taxation         Depreciation and amortisation | (U1<br>(Po             | 2004<br>maudited)<br>punds Sterlin<br>(208.0)<br>94.9<br>(11.4)<br>20.8<br>106.9 | ng in | <b>2005</b><br>millions)<br>76.6<br>78.7<br>(7.9)<br>24.0<br>100.8 |

(1) EBITDA, a measure used by management to measure operating performance, is defined as profit on continuing operations after taxation for the year plus financial expenses (net of financial income), taxation, depreciation and amortisation. See "*Non-IFRS Measures*".

(2) See Note 4, "Separately disclosable items", of the Notes to the P&O Consolidated Financial Statements for further information.

(3) Adjusted EBITDA is defined as EBITDA further adjusted to remove the impact of separately disclosable items. See "*Non-IFRS Measures*".

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with the information in "Selected Historical Consolidated Financial Data of DPA", "Selected Historical Consolidated Financial Data of P&O", "Unaudited Pro Forma Consolidated Financial Information" and the Audited DPA Consolidated Financial Statements and the P&O Consolidated Financial Statements appearing in this Prospectus.

This discussion and analysis contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including those discussed below and elsewhere in this Prospectus, particularly under the headings "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements".

# Overview

We are one of the largest container terminal operators in the world by capacity and throughput, with a portfolio of 42 container terminals spanning 22 countries. For the year ended December 31, 2006, we generated pro forma revenue from operations (which does not include revenue attributable to our joint ventures and associates) of \$2,291.6 million and pro forma Adjusted EBITDA of \$722.4 million.

For financial reporting purposes, prior to the transfers and disposals described under "*—Factors Affecting the Comparability of the Periods under Review*", our businesses had been organised and managed in three operating segments: (i) ports, which included our container terminal and other ports-related operations, as well as our maritime services company ("**P&O Maritime Services**"), (ii) ferries, which included the P&O Ferries Business, and (iii) properties, which included P&O Estates. As a result of such transfers and disposals, we now only have one operating segment, ports, which, for the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006, we divided into five geographic financial reporting regions, which consolidated certain of the eight operating regions that we use to manage our ports business, as well as P&O Maritime Services, as set forth below, as well as a head office reporting segment, which included unallocated financial results.

| Financial Reporting Region                 | Operating Region                                   |
|--|--|
| UAE, Middle East and South and East Africa | UAE<br>Africa<br>Middle East (excluding UAE)       |
| Asia-Pacific and Indian Subcontinent       | Asia-Pacific<br>Indian Subcontinent                |
| Europe and North and West Africa           | Europe and North Africa                            |
| Australia and New Zealand                  | Australia and New Zealand<br>P&O Maritime Services |
| Americas                                   | Americas   |

For future reporting periods, we intend to consolidate these five geographic financial reporting regions into three geographic financial reporting regions: (i) UAE, Middle East, Europe and Africa; (ii) Asia-Pacific and Indian Subcontinent; and (iii) Australia and New Zealand and Americas. For a presentation of how our revenue from operations and net profit for the year would have been presented if we reported on this information on a consolidated basis by these three reporting regions in 2006, see "Overview—Summary Historical and Pro Forma Consolidated Financial and Operating Data".

### Factors Affecting the Comparability of the Periods under Review

As a result of the evolution of our business during the periods under review as described below, our financial condition and results of operations for such periods were affected by the following principal factors.

### The Company

Pursuant to the Restructuring, which was designed to separate the ports-related commercial and regulatory activities of the Government of Dubai, the Company was incorporated in the DIFC on August 9, 2006 for

the purpose of becoming the holding company for the ports-related commercial activities of Dubai World. On January 1, 2007, DP World FZE and Thunder FZE, which is the holding company for P&O, were transferred from DPA, an affiliate of the Company, to the Company. Prior to the transfer of DP World FZE and Thunder FZE, the Company did not have any operations. As a result, the information presented in this "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" is based on the Audited DPA Consolidated Financial Statements and the P&O Consolidated Financial Statements.

# CSX WT Acquisition

In February 2005, we acquired CSX WT, the international terminal business of CSX Corporation, for \$1.2 billion (the "CSX WT Acquisition"). CSX WT was a leading global container terminal operator with key strategic assets in some of the world's fastest growing markets, including Asia and South America. The CSX WT Acquisition represented an important step in our global expansion strategy by increasing our international presence in the container terminal industry and enhancing our geographic diversification.

We conducted full purchase price adjustment accounting with respect to this transaction, which resulted in a step-up valuation of \$405.6 million and \$204.2 million for the tangible and intangible assets, respectively, as well as \$434.5 million of additional goodwill. The tangible and intangible assets will be depreciated and amortised over their remaining useful lives. For a discussion of how we account for the impairment of goodwill and intangible assets, see "—*Critical Accounting Policies and Estimates*—*Accounting for Impairment of Assets*—*Impairment of goodwill*" and "—*Critical Accounting Policies and Estimates*—*Accounting for Impairment of Assets*—*Impairment of intangible assets*", respectively, below. We have also recognised an additional deferred tax liability of \$138.1 million relating to the CSX WT Acquisition.

The annual impact of additional depreciation and amortisation net of minority interest, deferred taxes, and corresponding adjustments to investments in associates will be \$14.1 million.

# P&O Acquisition

In March 2006, we acquired P&O for \$7.2 billion (the "**P&O Acquisition**"). P&O was a leading global container terminal operator and also had significant operations in ferries, as well as maritime services and property development businesses. The P&O Acquisition represented a unique opportunity to significantly increase our global container terminal network and market position by incorporating P&O's largely complementary portfolio of terminals in Asia, India, Australia, the Americas, Europe and Africa into our terminal portfolio.

We conducted full purchase price adjustment accounting with respect to this transaction, which resulted in a step-up valuation of \$2,095.2 million and \$2,821.4 million for the tangible and intangible assets, respectively, as well as \$2,499.1 million of additional goodwill. The tangible and intangible assets will be depreciated and amortised over their remaining useful lives. We have also recognised an additional deferred tax liability of \$1,020.0 million relating to the P&O Acquisition.

The annual impact of additional depreciation and amortisation net of minority interest, deferred taxes and corresponding adjustments to investments in associates will be \$82.6 million, or \$72.7 million excluding discontinued operations.

# POPNA Disposal

In connection with the P&O Acquisition, we acquired the assets of POPNA, which included concessions at six container terminal operations and three non-container terminal operations in the United States, as well as stevedoring operations at an additional 16 US ports. On March 16, 2007, P&O Holdings, Inc., a wholly-owned subsidiary of ours, completed the sale of 100% of POPNA to a wholly-owned subsidiary of AIG Global Investment Group. In accordance with IFRS, the operations of POPNA were reflected as assets held for sale and discontinued operations in the Audited DPA Consolidated Financial Statements.

# P&O Ferries Business Transfer

On March 30, 2007, we entered into an agreement to transfer the P&O Ferries Business that we acquired in the P&O Acquisition to P&O Ferries Division Holdings Limited ("**P&O Ferries Division Holdings**"), Ship Management Holdings (Gibraltar) Limited and P&O Ferries Holdings Limited, affiliates of ours that are also indirect subsidiaries of Port & Free Zone World FZE, our direct parent company. See "*Related Party Transactions—Relationship with Dubai World and the Government of Dubai—Ongoing Relationship—*  *Transfer of P&O Ferries*". The operations of the P&O Ferries Business were reflected as continuing operations and not assets held for sale in the Audited DPA Consolidated Financial Statements because the decision to transfer this business was not taken until after December 31, 2006. Under the terms of the transfer of the P&O Ferries Business, which was completed on March 30, 2007, we have entered into an agreement in respect of pension arrangements, pursuant to which we expect that our net liabilities in respect of pension and post-retirement benefits will be reduced by approximately £66.7 million under existing funding requirements.

# **P&O** Estates Transfer

On May 11, 2007, we entered into an agreement to transfer the property development businesses ("**P&O Estates**") that we acquired in the P&O Acquisition to an affiliate of ours in the Istithmar group, which is also a portfolio company of Dubai World, our indirect parent company, for a transfer price equal to the market value of the assets transferred plus a premium, subject to specific adjustments. We expect that the completion of the transfer of P&O Estates will occur in the second half of 2007. See "*Related Party Transactions—Relationship with Dubai World and the Government of Dubai—Ongoing Relationship—Transfer of P&O Estates*". In accordance with IFRS, the operations of P&O Estates were reflected as assets held for sale and discontinued operations in the Audited DPA Consolidated Financial Statements.

### Shekou Disposal

On December 14, 2006, we entered into a share purchase agreement to sell the 22.5% and 22.05% interests in Shekou Container Terminal 1 and Shekou Container Terminal 2, respectively, which we acquired in the P&O Acquisition, to China Merchants Holdings (International) Company Limited for cash consideration of HK\$1,782 million (or approximately \$228.4 million as of February 22, 2007). Our minority interests in the Shekou Terminals, which are located in Shenzhen, China, did not meet our objectives with respect to maintaining day-to-day management control and influence over the terminals in our portfolio, and the sale is designed to rebalance our China portfolio in line with our strategic vision. The completion of the sale occurred in the first quarter of 2007. The Shekou Terminals were reflected as continuing operations and assets held for sale in the Audited DPA Consolidated Financial Statements.

## Colombo Disposal

On December 1, 2006, we entered into a share sale and purchase agreement to sell our 16.25% interests in South Asia Gateway Terminals (Private) Ltd ("**Colombo Terminal**") which we acquired as part of the P&O Acquisition, to Nedlloyd BV for cash consideration of \$60 million. Our strategy is to have either management or ownership control over our terminals, and our minority interest in the Colombo Terminal did not meet these objectives. Completion of the sale under the share sale and purchase agreement occurred on May 21, 2007. The Colombo Terminal was reflected as continuing operations and assets held for sale in the Audited DPA Consolidated Financial Statements.

### Separation of the Regulatory and Commercial Activities of DPA and Amended and Restated Credit Facility

Following the Restructuring, the Company, together with its operating subsidiaries, will conduct all of the ports-related commercial activities of Dubai World and DPA will conduct all of the ports-related regulatory activities of the Government of Dubai. Such regulatory activities have not been and will not be transferred to the Company. The regulatory activities of DPA did not account for a material amount of revenue from operations or profit for the year ended December 31, 2006 or net assets as of December 31, 2006.

On December 29, 2006, the Company became a borrower and guarantor under the Amended and Restated Credit Facility, which reflects amendments related to, among other things, (i) the transfer of a portion of the borrowings thereunder from Thunder FZE to JAFZA, (ii) the removal of the requirement that the proceeds from the sale of POPNA be used to prepay borrowings thereunder, (iii) upon the satisfaction of certain conditions (which have been satisfied), remove JAFZA as a borrower and guarantor thereunder and (iv) upon the satisfaction of certain conditions (which have not been satisfied), remove PCFC as a guarantor thereunder. For the year ended December 31, 2006 \$76.7 million of finance costs that were reflected in Audited DPA Consolidated Financial Statements relate to the portion of the borrowings transferred from Thunder FZE to JAFZA pursuant to the Amended and Restated Credit Facility.

For a description of the Amended and Restated Credit Facility, including the undertakings and covenants included therein, see "—*Liquidity and Capital Resources*—*Working Capital and Indebtedness*—*Syndicated Term Loan and Revolving Credit Facility*" below.

## Comparability of Historical Financial Information

The comparability of the historical financial information of DPA has been significantly affected by the CSX WT Acquisition in February 2005 and the P&O Acquisition in March 2006. Similarly, our future results of operations will not be directly comparable to the historical financial information of DPA principally because the Audited DPA Consolidated Financial Statements include the financial results of P&O for the period from March 9, 2006, the first day following the P&O Acquisition, through December 31, 2006 only, but also because the Audited DPA Consolidated Financial Statements include the financial statements include the financial results of the regulatory activities of DPA. In addition, the Audited DPA Consolidated Financial Statements as of and for the year ended December 31, 2006 include the financial results of (i) the P&O Ferries Business (which were reflected as continuing operations and not assets held for sale because the decision to transfer this business was not taken until after December 31, 2006) and (ii) POPNA and P&O Estates (which were reflected as assets held for sale and discontinued operations).

See "Unaudited Pro Forma Consolidated Financial Information" for a presentation of our financial results as if (i) the acquisition of P&O; (ii) the disposal of POPNA, the Shekou Terminals and the Colombo Terminal and the transfer to affiliates of ours of the P&O Ferries Business and of P&O Estates and (iii) the effective commencement of the Concession Agreement had occurred on January 1, 2006.

### Factors Affecting Financial Condition and Results of Operations

The following is a discussion of the most significant factors that have affected, or are expected to affect, our financial condition and results of operations.

### Volume

Our revenue is dependent to a significant extent on the throughput volumes at our container terminal operations. Factors that can impact throughput volumes include: (i) the levels of global and regional trade and the continuing increase in globalisation of world trade, (ii) competition from other global container terminal operators, (iii) developments in the container shipping industry and (iv) our capacity and ability to handle additional volumes.

### Levels of Global and Regional Trade and Globalisation

Our results of operations are affected by the volume of our business, which in turn depends on worldwide trade volumes as well as the import and export volumes of the regions in which we operate. Global trade volumes and the import and export volumes of the regions in which we operate are significantly affected by changes in global and regional economic, financial and political conditions that are outside of our control. The recent growth in container volumes has in large part been driven by a systemic shift in global manufacturing capacity and output from west to east, especially towards China. We believe that future growth in container volumes will be dependent on the health of East Asian economies and the continuing globalisation of the developing world, where the trend of increasing demand for the containerisation of cargo is most prevalent.

### **Competition from Other Global Container Terminal Operators**

The container terminal industry has been characterised in recent years by the consolidation of participants to create global terminal operators. According to Drewry, the four largest terminal operators collectively accounted for 43.0% of global gross capacity as of December 31, 2005 and 42.4% of global gross throughput for the year ended December 31, 2005. Global operators compete for throughput increasingly based on the size and diversification of their terminal portfolios, which enable them to offer global networks to their liner customers, which are themselves consolidating. While our terminal portfolio currently exhibits greater geographical diversification for us as other global operators are able to offer our shipping line customers alternative global networks and, in some cases, leverage existing relationships with shipping lines in one region to support growth in other regions.

#### Developments in the Container Shipping Industry

Because the main customers of container terminal operators are container shipping lines, developments in the container shipping industry directly influence the way in which we manage our operations.

Consolidation. In recent years, the container shipping industry has experienced significant consolidation as the major shipping lines seek to capitalise on economies of scale and enhance their global presence. It is expected that the share of container trade volume carried by the top ten global container shipping lines, which, according to Drewry, rose from 45.7% and 50.4% in 2004 and 2005, respectively, will continue to increase as major shipping lines continue to consolidate both for these reasons and also because of the excess of capacity over demand that is anticipated to characterise the container shipping industry over the next few years. This trend has decreased the number of different potential customers for the container terminal industry and increased the impact that losing an existing customer or gaining a new customer could have on a terminal operator's business. For the year ended December 31, 2006, our five and ten largest customers accounted for approximately 42% and 59%, respectively, of the full-year gross throughput for all terminals held by us as of December 31, 2006 (excluding the six container terminals operated by POPNA, the two Shekou Terminals and the one Colombo Terminal). While we have long-standing relationships with our top ten customers, many of whom have been customers of ours since the beginning of containerised operations at our terminal locations, a significant reduction in the amount of throughput we handle for any of our major customers could have a material negative impact on our revenue from operations or share of results of joint ventures and associates and, consequently, our profit for the year.

*Global network reach and mega-alliances.* In addition to consolidation through mergers and acquisitions, shipping lines have increasingly entered into various forms of intra-industry cooperative arrangements, including the creation of liner alliances designed to increase the number of times ships sail on certain routes and broaden geographic coverage. These alliances provide terminal operators with the potential to align themselves as network, or preferred, vendors and thereby mirror the growth of, and make network propositions with respect to, such alliances. We expect that this trend will benefit the largest container terminal operators because of the high investment costs associated with maintaining a portfolio with the geographic scope necessary to offer a network proposition to the major shipping lines.

*Equity relationships between container shipping lines and container terminal operators.* In an attempt to ensure guaranteed berthing in competitive locations and establish a predictable long-term cost structure, shipping lines are increasingly investing in container terminals. In addition, container terminal operators have acquired equity interests in container shipping lines. As a result, two of the top ten global container shipping lines currently have equity relationships with two of our three largest container terminal operators. By entering into an equity relationship with a shipping line, a terminal operator can achieve increased anchor volumes, but will have less flexibility to target other shipping line customers. Accordingly, such a relationship could positively or negatively affect throughput and revenue at a particular terminal depending on the relative strength of the shipping line partner as compared to its competitors in the relevant region. As discussed above, although we have entered into partnerships with shipping lines at the terminal level, and may be required by the terms of the relevant concession agreement to have a shipping line partner at a particular terminal, our global strategy has been to operate our business on a common-user basis and, consequently, we have not entered into an equity relationship to date with a major shipping company.

*Growing economies of scale.* The increasing containerisation of cargoes in recent years has resulted in the construction of larger container vessels, which benefit from lower operating and voyage unit costs, such as fuel, port and canal fees, manning, repairs, insurance and ship management costs. According to Drewry, the average size of container vessels in the global container fleet increased from 1,824 TEUs in 2000 to 2,229 TEUs in 2005 and vessels of 5,000 TEUs or more represented 31.5% of total fleet capacity as of July 2006. Drewry projects that this will increase to 38.8% of total fleet capacity by July 2010. The increasing number of relatively large ships puts pressure on container terminal operators to offer facilities with deepwater access and develop sophisticated shipping and port-related technology to meet the demands of these larger vessels. We expect that we and other terminal operators that invest in facilities and equipment to accommodate more and larger ships will see both volume and productivity benefits as shipping lines choose terminals that can most quickly and effectively handle their cargo. In addition, as the largest ships increasingly become too wide or too deep to call at many ports in the world, shipping lines may instead seek to, or be required to, rationalise the number of port calls they make and hence increase transhipment between hub ports and final destinations. As a result, terminals that are capable of handling the largest ships may have the potential to position themselves as transhipment hubs in a particular region. We believe that certain of our terminals, including our operations at DP World Jebel Ali, UAE, Pusan, South Korea and Qingdao, China, are well positioned to service these mega-ships and take advantage of the opportunity for increased transhipment throughput. We are also in the process of developing new terminals in Doraleh, Djibouti, Jebel Ali, UAE and Vallarpadam, India that will allow for the service of these mega-ships. However, there can be no assurance that the significant capital expenditures associated with our ability to accommodate the largest ships will be fully offset by increased throughput and revenue.

*Projected excess capacity in the container shipping industry.* According to Drewry, the aggregate capacity of new container ships on order as of July 2006 was equivalent to 49.6% of the then-existing global fleet capacity. As a result of this large order book, Drewry predicts that there will be an excess of capacity over demand in the container shipping industry over the next few years. Should the projected excess capacity in the container shipping industry trigger a fall in freight rates, shipping lines may attempt to reduce costs by pressuring container terminal operators to provide a reduction in rates relating to stevedoring or other services. However, the effectiveness of any such attempt would be affected by the balance between supply and demand for regional container terminal capacity. Based on confirmed expansion plans, Drewry predicts that demand for global container terminal capacity may outpace the supply of container terminal capacity by 2011, with the most pronounced capacity shortages anticipated to occur in Eastern Europe, the Far East and the Middle East.

#### Our Capacity and Ability to Handle Additional Volumes

We believe that we operate some of the most productive and efficient terminals in the world by using modern technology and processes. We believe that the maintenance and enhancement of our efficient operations are critically important as they have a direct impact on our results of operations. In particular, by operating more efficiently we seek to generate additional value out of our existing facilities by increasing capacity, which in turn permits increased throughput, and making each crane move more profitable. Increased operating efficiency also reduces our cost base as we are able to fully utilise our existing assets and do not need to invest additional capital in the deployment of new assets. See "*—Investment in the Development of New Terminals*" below. At certain of our terminals we are not able to expand our operations physically, and efficiency improvements are the only means for us to increase our capacity and throughput. Conversely, at terminals that could be expanded physically, we may use efficiency improvements to increase capacity until demand reaches a point that justifies the capital expenditure costs associated with physical expansion. Finally, efficient operations help us maintain good customer relations and reduce customer defection, thereby maintaining our competitive position.

Increases in operational efficiency can be achieved by, among other things:

- introducing new technologies to speed up processes and reduce labour costs;
- improving landside support to ensure that containers are quickly and efficiently transported to and from our terminals;
- using external depot functions to increase the capacity for container storage;
- actively managing container storage times by incentivising customers to take delivery of containers that have arrived in port as quickly as possible;
- maintaining schedule integrity with respect to vessel calls;
- increasing the number of berthing windows by loading and unloading vessels more quickly; and
- implementing rationalised berth utilisation, which involves arranging the timing of the arrival and departure of different-sized ships to ensure that a maximum of berth length is used.

Notable examples of increases in operational efficiency in our portfolio include our terminal in Constanta, Romania where, principally by improving landside support and using external depot functions, we were able to increase capacity utilisation beyond initial estimates, which enhanced the terminal's revenue and profitability beyond initial estimates. Similarly, at our terminal in Nhava Sheva, India, rationalised berth utilisation has allowed us to significantly increase the percentage of the terminal's 600 metre berth length that we are routinely able to use at any one time.

## **O&D** and Transhipment Mix

For the year ended December 31, 2006, approximately 76% of our gross throughput was O&D throughput. O&D throughput differs from transhipment throughput primarily in that O&D throughput is usually most cost-effectively handled by one terminal, preferably close to the point of consumption, which makes O&D throughput less likely to be lost to competitors and less price-sensitive than transhipment throughput. O&D throughput also provides terminal operators with an opportunity to earn additional revenue by charging for delivery or reception of the container from the shipper or consignee, as well as by providing ancillary services, such as container freight stations ("CFS") and container cleaning. We will endeavour to maintain a strong O&D component in each of our terminals or, where this is not possible, obtain volume commitments from shipping lines to make our terminals less susceptible to the loss of transhipment volumes, together with the limited number of terminals that can efficiently service the growing number of large container ships, increases the potential for, and attractiveness of, additional transhipment volume. See "*Developments in the Container Shipping Industry*—*Growing economies of scale*" above.

# Capacity Development

Growth in our revenue is driven in large part by expansion of capacity at our existing terminals, the development of new terminals and acquisitions. Our growth strategy is based on achieving a balance between our ability to handle the large volumes demanded by our customers and our ability to target regions that do not account for much of our total global throughput but deliver a high return on equity. We intend to pursue growth opportunities that will allow us to continue to diversify the geographic spread of our operations and allow us to take advantage of the typically stable returns on equity in lower-risk established markets such as Europe and Australia and the potential for greater returns on equity in higher-risk emerging markets such as Latin America and Africa. Notwithstanding the foregoing, from time to time, based on our ongoing business review, we may sell or divest businesses in the ordinary course of business.

### Ability to Increase Capacity at Existing Facilities

We are focused on maximising our existing asset base to facilitate organic growth, which typically requires less capital investment, generates incremental cash flow more quickly and has a lower opportunity cost as compared to new development opportunities. We aim to maximise our latent capacity through productivity improvements and concession extensions, which we expect will result in increasing returns on total capital employed. See "—*Investment in the Development of New Terminals*" below.

Our ability to achieve and manage future growth will depend upon a number of factors, both within and outside of our control, including our ability to maintain, expand or develop relationships with our customers, suppliers, contractors, lenders and other third parties, reach agreements with potential joint venture partners on commercial and technical terms satisfactory to us and expand our operating capacity on a timely and reasonable basis, as well as our ability to adjust and optimise the organisation of our operating structure. See "*Liquidity and Capital Resources*—*Capital Expenditures*" below.

### Ability to Win Concessions

We believe that we are able to differentiate ourselves from our competitors because of:

- our track-record of winning concessions globally based on our customer relationships and common-user status;
- our operating and technical credentials;
- our willingness and financial ability to invest in new capacity to meet demand;
- our ability to offer an "integrated port management" model, which combines container handling facilities with economic free zones and infrastructure developments; and
- our focus on key government issues such as security and sustainability.

Attractive concession opportunities will continue to arise globally and, as authorities granting concessions increase barriers to entry, we believe that our experience and qualifications will leave us well positioned to continue to win new concessions.

## Ability to Acquire and Effectively Integrate Other Operators

Growth through the acquisition of existing terminal operations has been one of the primary ways by which we have increased our gross capacity over the past two years. Generally, our acquisition strategy has in the past involved identifying and acquiring assets in target markets and then making operational or infrastructure investments to increase their efficiency and improve capacity. However, the changing nature of the industry has meant that growth through such acquisitions has become increasingly limited, and this has required a different approach to growth and value creation going forward. While acquisitions allow for the rapid expansion of capacity and generally generate cash flow immediately, they often require a greater capital investment, and are typically more expensive on a per-TEU basis, than other forms of capacity development. In addition, acquisitions involve risks inherent in identifying and assessing the value, strengths and weaknesses of suitable acquisition targets, as well as the potential for significant integration and efficiency improvement costs. However, we believe that our position as one of the four largest global terminal operators by capacity and throughput, together with our established track-record of acquiring and integrating other operators, will allow us to benefit from the trend of container terminal industry consolidation. While we seek to continue to exploit the synergies achieved through our recent acquisitions, some of the benefits that we have realised thus far include:

- our ability to leverage our strength across our terminal portfolio to procure equipment at more attractive rates;
- our negotiations with insurance companies have resulted in wider coverage with lower premiums, through which we have achieved annualised savings since the P&O Acquisition of \$5.3 million; and
- reductions in general and administration expenses associated with the maintenance of one head office instead of two and further rationalisation within our regional offices.

The success of the P&O integration process is demonstrated by the results to date from the time of the P&O Acquisition. We have stayed ahead of the integration schedule, achieved our objective of "business as usual" and maintained our customer base through the integration. More importantly, feedback from customers has confirmed that the integration has been achieved in a smooth and seamless manner without adverse impact on the customers' operations.

The integration has established a solid operational foundation through which we now manage our business. We believe that we are well positioned to execute our growth strategy as a result of this experience.

We will continue to consider and review potential acquisition targets, if and when they present themselves, as a strategic means of growing our portfolio, as well as strategic divestments as a means of ensuring that we maintain a balanced portfolio.

### **Regulatory Environment**

Container terminals operate under a number of different ownership, operating and regulatory structures, which can vary by region and country. The majority of container terminals around the world currently operate under a structure where both the state and private sector retain some form of involvement. However, the container terminal industry has experienced a trend over the past 15 years towards the privatisation of existing assets by state-owned operators and private participation in greenfield and build/ operate/transfer ("BOT") schemes. The trend towards privatisation and BOT schemes largely reflects an attempt on the part of governments to fund much-needed container port development projects in order to improve the trade competitiveness of their respective countries. Drewry estimates that the proportion of global throughput handled at state-run terminals, other than those controlled by global terminal operators with a state as the controlling shareholder, has declined from 42% in 1993 to 20.7% in 2005, which has increased the opportunities for global container terminal operators to broaden their portfolios. Similarly, the container terminal industry does not face stringent price regulation in general. In certain regions, most notably Africa and, to a lesser extent, South Asia and the Middle East, governments continue to have a significant ownership interest in container terminals and a considerable share of capacity and throughput in their particular region. In other jurisdictions, such as India, the relevant port authority will not operate terminals but will impose tariffs that set the rates that a terminal operator may charge. Conversely, in regions such as Northern Europe and Australia, governments retain an ownership interest in a relatively small amount of capacity and throughput and do not impose tariffs. We believe that our position as one of the four largest global terminal operators by capacity and throughput, together with our ability to significantly increase operational efficiency will allow us to capitalise on the trend in the container terminal industry towards increased privatisation.

## Investment in the Development of New Terminals

We believe that the development of our business and growth of our revenue is based upon increasing our global capacity by continuing to increase the size of our portfolio. This growth can generally be achieved by either acquiring existing terminals or building new terminals, whether on greenfield or brownfield sites, as a result of concession wins or otherwise. The development of a new terminal, however, is a long term and capital intensive process as compared to the acquisition of existing operations, which generally generate cash flow immediately. For example, a significant portion of our capital expenditure relates to developments, such as Phase 2 of the expansion project at our terminal in Pusan, South Korea, which is not expected to become operational or generate positive cash flow until 2009. Similarly, since 2003, we have made a significant investment in DP World Jebel Ali Terminal 2 in Dubai, which will only become operational and start generating positive cash flow in the third quarter of 2007. We expect to continue to undertake long-term projects, such as our proposed development of the London Gateway terminal, which will increase our expenses without contemporaneous growth in our revenues while in the development phase. See "*—Liquidity and Capital Resources—Capital Expenditures*" below.

# Foreign Exchange Movements

Our reporting currency is the US dollar, while the reporting currency of our subsidiaries, affiliates and associates varies depending on their geographic location. Accordingly, we are exposed to risks related to the translation of assets and liabilities denominated in currencies other than, or not pegged to, the US dollar. As of December 31, 2006, 79.7% of our pro forma assets were denominated in foreign currencies. In addition to these translation risks, we are exposed to transaction risks as a result of differences in the currency mix of our operating expenses, on the one hand, and cost of sales, on the other hand. As a result, a depreciation or appreciation of a particular local currency against the US dollar could have either a positive or negative impact on both our balance sheet and our profit margin and therefore our profit attributable to equity holder of the parent. For additional discussion of the impact of foreign currency transactions and translations on our results of operations, see "—Quantitative and Qualitative Disclosures About Market Risk—Currency risk" below and "Risk Factors—Risks Relating to the Company—Fluctuations in currency exchange rates could have an adverse effect on our results of operations".

### General Economic, Financial and Political Conditions

Our financial condition and results of operations are affected by global and regional economic, financial and political conditions that are outside of our control, including as a result of the imposition of trade barriers, sanctions, boycotts and other measures, significant variations in the exchange rates applicable to currencies in the regions in which we operate, trade disputes and work stoppages, particularly in the transportation services industry, and acts of war, hostilities, natural disasters, epidemics or terrorism. See *"Risk Factors—Risks Relating to the Company's Ports Business—Our operations could be adversely affected by terrorist attacks, natural disasters or other catastrophic events beyond our control"*.

### **Critical Accounting Policies and Estimates**

The preparation of our financial statements in conformity with IFRS requires us to make many estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses. Those estimates and judgments are based on historical experience, available information, future expectations and other factors and assumptions that we believe are reasonable under the circumstances. We review our estimates and judgments on an ongoing basis and revise them when necessary. Actual results may differ from the original or revised estimates. A summary of our significant accounting policies is contained in Note 2.3, "Summary of Significant Accounting Policies", of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006 for further information. A description of our most critical policies, which we believe involve a significant degree of judgment or complexity or are areas where assumptions and estimates are significant to the preparation of our financial statements, follows.

### Accounting for Impairment of Assets

# Impairment of goodwill

As at December 31, 2006, we had total goodwill on our balance sheet of \$3,103.9 million. We determine whether goodwill is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating the value in use requires us to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. These estimates can be significantly affected by future changes in market conditions, the economic environment and inflation.

# Impairment of intangible assets

As at December 31, 2006, we had total intangible assets on our balance sheet of \$3,440.9 million. We assess the impairment of our intangible assets, which principally comprise our concessions, when there is an indication that an impairment loss may exist and at least annually. The impairment review compares the estimated recoverable amount to the carrying amount of the asset. The recoverable amount is the higher of the estimated fair value less cost to sell or the asset's value-in-use. To estimate these values, we use the estimated market value or discounted cash flows, as relevant. An impairment loss is recognised when the recoverable amount of such asset is less than the carrying value of the asset. Estimates of future cash flows are judgments based on our experience and knowledge of our operations and the industries in which we operate. We also estimate the useful lives of other finite lived intangible assets based on estimates of the economic benefit expected to be received from the acquired assets, which could differ from actual results. These estimates can be significantly affected by future changes in market conditions, the economic environment and inflation.

# **DPA Historical Results of Operations**

The following discussion and analysis is based on the Audited DPA Consolidated Financial Statements.

# Explanation of key historical financial statement items

# Revenue from operations

DPA's revenue from operations is comprised of income earned from the provision of various services such as stevedoring, warehousing and storage, CFS cargo handling, trucking, port management fees, warehouse gate receipts and miscellaneous terminal services. See "*—Factors Affecting Financial Condition and Results of Operations—Volume*" and "*—Factors Affecting Financial Condition and Results of Operations—Regulatory Environment*" above.

# Cost of sales

Cost of sales are comprised of costs incurred in connection with the operation, maintenance and security of our facilities and other costs directly attributable to the various services provided by us. Major components of cost of sales include marine cost of sales, garage cost of sales, warehousing expenses, transportation expenses and yard and gate operations expenses.

### General and administration expenses

General and administration expenses include amortisation cost of port concessions, staff costs, facilities rental, travel and entertainment, insurance, advertising, marketing, printing and stationery, communication costs, legal expenses, consultancy costs, IT charges, repair and maintenance costs and other sundry expenses.

### Other income

Other income includes interest income and duty free rental income.

## Share of profit (loss) of joint ventures and associates

Share of profit (loss) of joint ventures and associates reflects DPA's share of profits or losses from entities that are associates or joint ventures. The results of operations of associates and joint ventures are not consolidated and, consequently, only the earnings impact of these entities based on DPA's shareholding is incorporated into DPA's results.

#### Year ended December 31, 2006 compared to year ended December 31, 2005

The following table sets forth selected consolidated income statement data for DPA for the years indicated.

|  |               | Year ended December 31,    |   |    |   |    |            |
|--|---------------|----------------------------|---|----|---|----|------------|
|  | <br>2005      | <b>2006</b> <sup>(1)</sup> |   |    |   |    |            |
|  | Total         |                            | Before<br>separately<br>isclosable<br>items |    | Separately<br>lisclosable<br>items <sup>(2)</sup> |    | Total      |
|  |               |                            | (US dollars in                              |    | ousands)  |    |            |
| Revenue from operations                            | \$<br>674,920 |                            | 3,486,778                                   | \$ | —   |    | 3,486,778  |
| Cost of sales                                      | <br>(288,299) | (.                         | 2,490,091)                                  |    | (32,400)  | (2 | 2,522,491) |
| Gross profit                                       | 386,621       |                            | 996,687                                     |    | (32,400)  |    | 964,287    |
| General and administration expenses <sup>(3)</sup> | (94,417)      |                            | (473,470)                                   |    | (51,338)  |    | (524,808)  |
|  | 292,204       |                            | 523,217                                     |    | (83,738)  |    | 439,479    |
| Other income                                       | 1,434         |                            | 25,933                                      |    | 17,000  |    | 42,933     |
| Interest income                                    | 3,407         |                            | 95,113                                      |    | —   |    | 95,113     |
| Finance costs                                      | (58,397)      |                            | (341,936)                                   |    | (61,146)  |    | (403,082)  |
| Share of profit of joint ventures and associates   | <br>8,022     |                            | 35,514                                      |    |   |    | 35,514     |
| Profit before tax from continuing operations.      | 246,670       |                            | 337,841                                     |    | (127,884)   |    | 209,957    |
| Income tax   | <br>(4,162)   |                            | (20,577)                                    |    | 8,300   |    | (12,277)   |
| Profit after tax from continuing operations .      | 242,508       |                            | 317,264                                     |    | (119,584)   |    | 197,680    |
| Profit after tax from discontinued operations      | <br>          |                            | 19,233                                      |    |   |    | 19,233     |
| Profit for the year                                | \$<br>242,508 | \$                         | 336,497                                     | \$ | (119,584)   | \$ | 216,913    |
| Attributable to:                                   | <br>          |                            |   |    |   |    |            |
| Equity holder of the parent                        | \$<br>239,704 | \$                         | 311,364                                     | \$ | (119,584)   | \$ | 191,780    |
| Minority interests                                 | 2,804         |                            | 25,133                                      |    | —   |    | 25,133     |

(1) The statement of income data include the results of operations of P&O for the period from March 9, 2006, the first day following the P&O Acquisition, through December 31, 2006 only.

(2) See Note 7, "Separately Disclosable Items", to the Notes of the Consolidated Audited Financial Statements of DPA for the years ended December 31, 2005 and 2006 for further information.

(3) Includes \$7.7 million of separately disclosable items for the year ended December 31, 2005, which were related to the CSX WT Acquisition. See Note 7, "Separately Disclosable Items", of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006 for further information.

#### *Revenue from operations*

Revenue from operations for the year ended December 31, 2006 was \$3,486.8 million as compared to \$674.9 million for the year ended December 31, 2005, an increase of \$2,811.9 million, or 4.2 times.

The following table presents revenue information regarding DPA's segments for the years ended December 31, 2005 and 2006.

|               | Year ended December 31,   |         |              |  |
|---------------|---------------------------|---------|--------------|--|
|               | 2005                      |         | 2006         |  |
|               | (US dollars in thousands) |         |              |  |
| Revenue       |                           |         |              |  |
| Ports         | \$                        | 674,920 | \$ 2,045,178 |  |
| Ferries       |                           |         | 1,436,000    |  |
| Properties    |                           |         | 5,600        |  |
| Total revenue | \$                        | 674,920 | \$ 3,486,778 |  |

*Ports.* Revenue from operations for the ports segment for the year ended December 31, 2006 was \$2,045.2 million as compared to \$674.9 million for the year ended December 31, 2005, an increase of \$1,370.3 million, or 2.0 times. This increase reflected (i) the inclusion of revenues in the UAE, Middle East and South and East Africa, Europe and North and West Africa, Asia-Pacific and Indian Subcontinent, Australia and New Zealand and Americas regions from operations acquired in the P&O Acquisition of \$1,169.3 million for the period from March 9, 2006, the first day following the P&O Acquisition, to

December 31, 2006, (ii) the inclusion of revenues in the UAE, Middle East and South and East Africa region from operations acquired in the second quarter 2006, (iii) an increase in revenue from existing operations in the UAE, Middle East and South and East Africa, Europe and North and West Africa, Asia-Pacific and Indian Subcontinent and Australia and New Zealand regions and (iv) an increase in unallocated revenue from operations. On average, terminals that contributed to revenue from operations as of December 31, 2006 experienced an increase in revenue generating volume over the previous year of 11.7%.

The following table presents revenue information regarding the ports segment for the years ended December 31, 2005 and 2006.

|  | Year ended December 31, |          |         |           |
|--|-------------------------|----------|---------|-----------|
|  | 2005                    |          | 2005 20 |           |
|  |                         | ousands) |         |           |
| Revenue                                    |                         |          |         |           |
| UAE, Middle East and South and East Africa | \$                      | 547,991  | \$      | 692,481   |
| Europe and North and West Africa           |                         | 63,714   |         | 379,771   |
| Asia-Pacific and Indian Subcontinent       |                         | 30,074   |         | 333,307   |
| Australia and New Zealand                  |                         | 24,295   |         | 495,033   |
| Americas                                   |                         | 446      |         | 131,322   |
|  |                         | 666,520  | 2       | 2,031,914 |
| Unallocated revenue                        |                         | 8,400    |         | 13,264    |
| Total revenue from operations              | \$                      | 674,920  | \$ 2    | 2,045,178 |

*UAE, Middle East and South and East Africa.* Revenue from operations for the UAE, Middle East and South and East Africa region for the year ended December 31, 2006 was \$692.5 million as compared to \$548.0 million for the year ended December 31, 2005, an increase of \$144.5 million, or 26.4%. This increase reflected (i) an increase in revenues from existing operations in the UAE, which was driven by an increase in revenue generating volume, as well as rate growth at such operations, (ii) the inclusion of revenues attributable to the commencement of operations acquired in the second quarter of 2006 at Mina Zayed (Abu Dhabi) and (iii) the inclusion of revenues from operations acquired in the P&O Acquisition at Maputo International Port Services, which experienced an increase in revenue generating volume over the previous year, and stevedoring operations in South Africa. The financial results of our existing operation at Port Autonome International de Djibouti in Djibouti are not allocated to, and therefore have not affected revenue from operations over the period under review for, the region. On average, terminals that contributed to revenue from operations for the region as of December 31, 2006 experienced an increase in revenue generating volume over the previous year of 15.0%.

Europe and North and West Africa. Revenue from operations for the Europe and North and West Africa region for the year ended December 31, 2006 was \$379.8 million as compared to \$63.7 million for the year ended December 31, 2005, an increase of \$316.1 million, or 5.0 times. This increase reflected (i) an increase in revenues from existing operations at DP World Constanta in Romania and at DP World Germersheim in Germany, which was driven by an increase in revenue generating volume at DP World Constanta, offset in part by a decrease in revenue generating volume at DP World Germersheim and (ii) the inclusion of revenues from operations acquired in the P&O Acquisition at Delwaide Docks (now DP World Antwerp), although this terminal experienced a reduction in revenue generating volume over the previous year due to lower-than-expected Middle East-destined cargo in certain lines, and Southampton Container Terminal in Southampton, United Kingdom, which experienced an increase in revenue generating volume over the previous year. Antwerp Gateway in Antwerp, Belgium; Terminal de Nord (Le Havre); Fos Container Terminal (Fos sur Mer); Mourepiane Container Terminal (Marseille); and Tilbury Container Services, all of which were acquired in the P&O Acquisition, as well as our new operation at Terminal de France (Le Havre), were not consolidated and therefore did not contribute to revenue from operations for the period under review. On average, terminals that contributed to revenue from operations for the region as of December 31, 2006 experienced an increase in revenue generating volume over the previous year of 4.2%.

Asia-Pacific and Indian Subcontinent. Revenue from operations for the Asia-Pacific and Indian Subcontinent region for the year ended December 31, 2006 was \$333.3 million as compared to \$30.1 million for the year ended December 31, 2005, an increase of \$303.2 million, or 10.1 times. This increase reflected (i) an increase in revenues from existing operations at CT3 (Hong Kong) and DP World

Cochin, which reflected increases in revenue generating volume at such operations, and (ii) the inclusion of revenues from operations acquired in the P&O Acquisition in Manila, Philippines, Chennai, Mundra and Nhava Sheva, India and Karachi, Pakistan, all of which experienced increases in revenue generating volume over the previous year. The terminals in Laem Chabang, Thailand; Qingdao and Shekou, China; Surabaya, Indonesia; Vostochnaya, Russia and Colombo, Sri Lanka, all of which were acquired in the P&O Acquisition, as well as our existing operations at ACT (CT8) (Hong Kong), Visakha Container Terminal, the logistics centres in Hong Kong, Yantian and Shanghai and the terminals in Yantai and Tianjin, China and our new operations for the period under review. On average, terminals that contribute to revenue from operations for the region as of December 31, 2006 experienced an increase in revenue generating volume over the previous year of 20.8%.

*Australia and New Zealand.* Revenue from operations for the Australia and New Zealand region for the year ended December 31, 2006 was \$495.0 million as compared to \$24.3 million for the year ended December 31, 2005, an increase of \$470.7 million, or 19.4 times. This increase reflected (i) an increase in revenues from existing operations at our terminal in Adelaide, Australia, which was driven by an increase in revenue generating volume, and (ii) the inclusion of revenues from operations acquired in the P&O Acquisition at the terminals in Melbourne, Sydney, Brisbane and Fremantle, all of which experienced increases in revenue generating volume over the previous year, as well as from P&O Maritime Services. On average, terminals that contributed to revenue from operations for the region as of December 31, 2006 experienced an increase in revenue generating volume over the previous year of 9.7%.

*Americas.* Revenue from operations for the Americas region for the year ended December 31, 2006 was \$131.3 million as compared to \$0.4 million for the year ended December 31, 2005, an increase of \$130.9 million. This increase reflected (i) an increase in management fees received by us from our existing operations at our terminals in Caucedo, Dominican Republic and Cabello, Venezuela, and (ii) the inclusion of revenues from operations acquired in the P&O Acquisition at Centerm (now DP World Vancouver), although this terminal experienced a reduction in revenue generating volume over the previous year, the terminal in Buenos Aires, Argentina, which experienced an increase in revenue generating volume over the previous year, the terminals operated by POPNA. The terminals in Caucedo and Cabello were not consolidated and, apart from management fees, did not contribute to revenue from operations for the period under review. On average, terminals that contributed to revenue from operations for the region as of December 31, 2006 experienced an increase in revenue generating volume over the previous year of 2.5%.

*Unallocated revenue*. Unallocated revenue from operations for the ports segment for the year ended December 31, 2006 was \$13.3 million as compared to \$8.4 million for the year ended December 31, 2005, an increase of \$4.9 million, or 58.3%. This increase was principally due to an increase in management fees earned by the corporate head office from our existing operation at our terminal in Djibouti pursuant to the terms of the applicable management agreement, which was attributable to an increase in revenue generating volume at the terminal.

*Ferries.* Revenue from operations for the ferries segment for the year ended December 31, 2006 was \$1,436.0 million.

*Property.* Revenue from operations for the property segment for the year ended December 31, 2006 was \$5.6 million.

#### Cost of sales

Cost of sales for the year ended December 31, 2006 were \$2,522.5 million as compared to \$288.3 million for the year ended December 31, 2005, an increase of \$2,234.2 million, or 7.7 times. This increase in cost of sales was principally due to (i) the inclusion of cost of sales relating to terminal operations acquired in the P&O Acquisition of \$2,158.1 million and (ii) an increase in cost of sales at our existing operations in the UAE, Middle East and South and East Africa, Europe and North and West Africa, Asia-Pacific and Indian Subcontinent and Australia and New Zealand regions of \$76.1 million.

Cost of sales for the year ended December 31, 2006 were also impacted by (i) the inclusion of cost of sales relating to the P&O Ferries Business and P&O Estates of \$1,388.9 million and (ii) the inclusion of \$32.4 million in cost of sales associated with separately disclosable items, which consisted primarily of expenses arising from the integration of P&O.

#### General and administration expenses

General and administration expenses for the year ended December 31, 2006 were \$524.8 million as compared to \$94.4 million for the year ended December 31, 2005, an increase of \$430.4 million, or 4.6 times. This increase in general and administration expenses was principally due to (i) the inclusion of general and administration expenses relating to terminal operations acquired in the P&O Acquisition of \$221.7 million, (ii) \$57.5 million in additional expenses relating to the integration of P&O, (iii) an increase in general and administration expenses at our existing operations in the UAE, Middle East and South and East Africa, Europe and North and West Africa, Asia-Pacific and Indian Subcontinent and Australia and New Zealand regions of \$77.4 million and (iv) the inclusion of general and administration expenses relating to operations acquired in the second quarter of 2006 at Mina Zayed (Abu Dhabi).

General and administration expenses for the year ended December 31, 2006 were also impacted by (i) the inclusion of general and administration expenses relating to the P&O Ferries Business and P&O Estates of \$152.5 million and (ii) the inclusion of \$51.3 million in general and administration expenses associated with separately disclosable items, which consisted primarily of expenses arising from the integration of P&O. General and administration expenses for the year ended December 31, 2005 were impacted by the inclusion of \$7.7 million in costs associated with separately disclosable items, which consisted of a one-time expense related to terminals acquired in the CSX WT Acquisition that could not be capitalised.

#### Other income

Other income for the year ended December 31, 2006 was \$42.9 million as compared to \$1.4 million for the year ended December 31, 2005, an increase of \$41.5 million, or 29.6 times. This increase in other income was principally due to an increase in hedge income.

Other income for the year ended December 31, 2006 was also impacted by (i) the inclusion of other income relating to the P&O Ferries Business and P&O Estates of \$2.9 million and (ii) the inclusion of a separately disclosable loss of \$17.0 million, which consisted primarily of gains in respect of the termination of an interest rate swap previously designated as a cash flow hedge and the disposal of property, plant and equipment.

#### Interest income

Interest income for the year ended December 31, 2006 was \$95.1 million as compared to \$3.4 million for the year ended December 31, 2005, an increase of \$91.7 million, or 27.0 times. This increase in interest income was principally due to interest earned on bank deposits.

### Finance costs

Finance costs for the year ended December 31, 2006 were \$403.1 million as compared to \$58.4 million for the year ended December 31, 2005, an increase of \$344.7 million, or 5.9 times. This increase in finance costs was principally due to the \$6,800.0 million term loan facility used to fund the acquisition of P&O.

Finance costs for the year ended December 31, 2006 were also impacted by (i) the inclusion of finance costs relating to the P&O Ferries Business and P&O Estates of \$9.7 million and (ii) the inclusion of \$61.1 million in finance costs associated with separately disclosable items, which consisted primarily of costs relating to derivative contracts entered into to hedge against variability in cash flows arising as a result of movements in foreign exchange rates up until the completion of the P&O Acquisition.

### Share of profit (loss) of joint ventures and associates

Share of profit (loss) of joint ventures and associates for the year ended December 31, 2006 was \$35.5 million as compared to \$8.0 million for the year ended December 31, 2005, an increase of \$27.5 million, or 3.4 times. This increase in share of profit (loss) of joint ventures and associates was principally due to (i) an increase in net earnings from existing operations at ACT (CT8) (Hong Kong) and the terminals in Yantai and Tianjin, China, which was driven by increases in revenue generating volume at such operations, as well as increases in net earnings from the logistics centres in Hong Kong and Yantian, offset in part by a decrease in net earnings from the logistics centre in Shanghai, (ii) a decrease in the net loss and an increase in net earnings from existing operations at the terminals in Caucedo, Dominican Republic and Cabello, Venezuela, respectively, which reflected higher revenues at both terminals despite a reduction in revenue generating volume at the terminal in Cabello, (iii) the inclusion of net earnings of operations at Terminal de Nord (Le Havre), Terminal de France (Le Havre), Fos Container Terminal (Fos sur Mer),

Mourepiane Container Terminal (Marseille) and Tilbury Container Services, all of which experienced increases in revenue generating volume, offset in part by the inclusion of a net loss at Antwerp Gateway despite an increase in revenue generating volume at the terminal, (iv) the inclusion of net earnings of operations at the terminals in Laem Chabang, Thailand; Qingdao and Shekou, China; Surabaya, Indonesia; Vostochnaya, Russia and Colombo, Sri Lanka, which was driven by a net increase in revenue generating volume at the terminals and (v) a net loss at our new terminal in Pusan, South Korea, which commenced operations in the first quarter of 2006. In addition, Visakha Container Terminal had a net loss in 2006 that did not impact share of profit (loss) of associates for the period under review because the carrying value of our investment in Visakha Container Terminal had been reduced to zero as of December 31, 2005. On average, the terminals that contributed to share of profit (loss) of joint ventures and associates as of December 31, 2006 experienced an increase in revenue generating volume over the previous year of 17.5%.

#### Income tax

Income tax for the year ended December 31, 2006 was \$12.3 million as compared to \$4.2 million for the year ended December 31, 2005, an increase of \$8.1 million, or 1.9 times. This increase in income tax was principally due to taxes related to our increased income attributable to the P&O Acquisition.

#### Profit for the year

As a result of the factors described above, profit for the year for the year ended December 31, 2006 was \$216.9 million as compared to \$242.5 million for the year ended December 31, 2005, a decrease of \$25.6 million, or 10.6%.

Our profit for the year ended December 31, 2006 included amounts attributable to minority interests of \$25.1 million as compared to \$2.8 million for the year ended December 31, 2005, an increase of \$22.3 million. This reflected our ownership of significant additional minority interests following the P&O Acquisition.

The following table presents profit information regarding DPA's segments for the years ended December 31, 2005 and 2006.

|                           | Year ended December 31, |         |                           |  |    |   |    |          |
|---------------------------|-------------------------|---------|---------------------------|--|----|---|----|----------|
|                           |                         | 2005    |                           |  |    | 2006  |    |          |
|                           |                         | Total   |                           | Before<br>separately<br>disclosable<br>items |    | Separately<br>lisclosable<br>items <sup>(1)</sup> |    | Total    |
|                           |                         |         | (US dollars in thousands) |  |    |   |    |          |
| Net profit for the year   |                         |         |                           |  |    |   |    |          |
| Ports                     | \$                      | 242,508 | \$                        | 252,197                                      | \$ | (119,584)   | \$ | 132,613  |
| Ferries                   |                         |         |                           | 98,900                                       |    |   |    | 98,900   |
| Properties                |                         |         |                           | (14,600)                                     | _  |   |    | (14,600) |
| Total profit for the year | \$                      | 242,508 | \$                        | 336,497                                      | \$ | (119,584)   | \$ | 216,913  |

(1) See Note 7, "Separately Disclosable Items", of the Notes to the Consolidated Audited Financial Statements of DPA for the years ended December 31, 2005 and 2006 for further information.

*Ports.* Profit for the ports segment for the year ended December 31, 2006 was \$132.6 million as compared to \$242.5 million for the year ended December 31, 2005, a decrease of \$109.9 million, or 45.3%.

The following table presents profit information regarding the ports segment for the years ended December 31, 2005 and 2006.

|   | Year ended December 31, |          |  |               |      |   |    |           |
|---|-------------------------|----------|--|---------------|------|---|----|-----------|
|   |                         | 2005     |  |               |      | 2006  |    |           |
|   | Total                   |          | Before<br>separately<br>disclosable<br>items |               | -    | Separately<br>lisclosable<br>items <sup>(1)</sup> | _  | Total     |
|   |                         |          |  | (US dollars i | n th | iousands)   |    |           |
| Net profit for the year                     |                         |          |  |               |      |   |    |           |
| UAE, Middle East and South and East Africa. | \$                      | 325,366  | \$   | 414,722       | \$   |   | \$ | 414,722   |
| Europe and North and West Africa            |                         | 2,017    |  | 9,317         |      |   |    | 9,317     |
| Asia-Pacific and Indian Subcontinent        |                         | (25,639) |  | 131,791       |      |   |    | 131,791   |
| Australia and New Zealand                   |                         | 1,281    |  | 61,007        |      |   |    | 61,007    |
| Americas                                    |                         | (5,326)  |  | 54,378        | _    |   |    | 54,378    |
|   |                         | 297,699  |  | 671,215       |      |   |    | 671,215   |
| Unallocated loss                            |                         | (55,191) |  | (419,018)     |      | (119,584)   |    | (538,602) |
| Total profit                                | \$                      | 242,508  | \$   | 252,197       | \$   | (119,584)   | \$ | 132,613   |

(1) See Note 7, "Separately Disclosable Items", of the Notes to the Consolidated Audited Financial Statements of DPA for the years ended December 31, 2005 and 2006 for further information.

*UAE, Middle East and South and East Africa.* As a result of the factors described above, the UAE, Middle East and South and East Africa region had a profit of \$414.7 million for the year ended December 31, 2006 as compared to \$325.4 million for the year ended December 31, 2005, an increase of \$89.3 million, or 27.4%.

*Europe and North and West Africa.* Profit for the Europe and North and West Africa region for the year ended December 31, 2006 was \$9.3 million as compared to \$2.0 million for the year ended December 31, 2005, an increase of \$7.3 million, or 3.7 times. This increase reflected (i) an increase in net profit at DP World Constanta in Romania, which was offset in part by a decrease in net profit at DP World Germersheim in Germany as a result of the factors described above, (ii) a net profit at DP World Antwerp where favourable rate realisation and efficiency improvements offset a reduction in revenue generating volume over the previous year and (iii) net profits at Southampton Container Terminal, Terminal de Nord (Le Havre), Terminal de France (Le Havre), Fos Container Terminal (Fos sur Mer), Mourepiane Container Terminal (Marseille) and Tilbury Container Services as a result of the factors described above, offset in part by the net loss at Antwerp Gateway.

Asia-Pacific and Indian Subcontinent. Profit for the Asia-Pacific and Indian Subcontinent region for the year ended December 31, 2006 was \$131.8 million as compared to a loss of \$25.6 million for the year ended December 31, 2005, an increase of \$157.4 million. This increase reflected (i) an increase in net profit at CT3 (Hong Kong) as a result of the factors described above, which was offset in part by an increase in net loss at DP World Cochin in India caused by an increase in cost of sales despite increased revenue generating volume at the terminal, (ii) an average increase in net earnings from existing operations at ACT (CT8) (Hong Kong) and the terminals in Yantai and Tianjin, China as a result of the factors described above, as well as increases in net earnings from the logistics centres in Hong Kong and Yantian, offset in part by a decrease in net earnings from the logistics centres in Shanghai, (iii) the net profits at the terminals in Manila, Philippines, Chennai and Nhava Sheva, India and Karachi, Pakistan, which were offset in part by a net loss at the terminal in Mundra, India as a result of high finance costs despite increased revenue generating volume at the terminal, (iv) the inclusion of net earnings of operations at the terminals in Laem Chabang, Thailand; Qingdao and Shekou, China; Surabaya, Indonesia; Vostochnaya, Russia and Colombo, Sri Lanka and (v) the net loss at our new terminal in Pusan, South Korea, which commenced operations in the first quarter of 2006.

*Australia and New Zealand.* Profit for the Australia and New Zealand region for the year ended December 31, 2006 was \$61.0 million as compared to \$1.3 million for the year ended December 31, 2005, an increase of \$59.7 million, or 45.9 times. This increase reflected (i) an increase in net profit at the terminal in Adelaide as a result of the factors described above and (ii) an aggregate net profit at the terminals in Melbourne, Sydney, Brisbane and Fremantle as a result of the factors described above.

*Americas.* Profit for the Americas region for the year ended December 31, 2006 was \$54.4 million as compared to a loss of \$5.3 million for the year ended December 31, 2005, an increase of \$59.7 million. This increase reflected (i) an increase in management fees received by us from our operations at our terminals in Caucedo and Cabello and an increase in net earnings from Cabello, offset in part by the net loss at Caucedo and (ii) the net profits at the terminal in Buenos Aires and the terminals operated by POPNA, offset in part by a net loss at DP World Vancouver as a result of the factors described above.

*Unallocated loss.* Unallocated loss for the ports segment for the year ended December 31, 2006 was \$538.6 million as compared to a loss of \$55.2 million for the year ended December 31, 2005, an increase of \$483.4 million or 8.8 times. This increase was principally due to (i) finance costs associated with the \$6,800.0 million term loan facility used to the fund the acquisition of P&O and (ii) offset by an increase in management fees earned by the corporate head office from our terminal in Djibouti.

Ferries. Profit for the ferries segment for the year ended December 31, 2006 was \$98.9 million.

Property. The property segment had a loss of \$14.6 million for the year ended December 31, 2006.

#### Year ended December 31, 2005 compared to year ended December 31, 2004

The following table sets forth selected consolidated income statement data for DPA for the years indicated.

|  | Year ended D                   | ecember 31,  |
|--|--------------------------------|--|
|  | 2004                           | 2005   |
|  | (US dollars in                 | thousands)   |
| Revenue from operations Operating expenses   | \$ 463,881<br>(185,150)        | \$ 674,920<br>(288,299)  |
| Gross profit   | 278,731<br>(26,090)<br>(1,474) | 386,621<br>(86,009)<br>(8,408)   |
| Other income   | 251,167<br>3,692<br>(976)      | 292,204<br>4,841<br>(58,397)<br>8,022  |
| Profit before tax  | 253,883<br>(390)<br>253,493    | $     \begin{array}{r}       246,670 \\       (4,162) \\       242,508     \end{array} $ |
| Profit for the year          Attributable to:       Profit for the year attributable to equity holder of the parent         Minority interests | \$ 253,493                     | \$ 239,704<br>2,804  |

(1) Includes \$7.7 million of separately disclosable items for the year ended December 31, 2005, which were related to the CSX WT Acquisition. See Note 7, *"Separately Disclosable Items"*, of the Notes to the Consolidated Audited Financial Statements of DPA as of and for the years ended December 31, 2005 and 2006 for further information.

#### Revenue from operations

Revenue from operations for the year ended December 31, 2005 was \$674.9 million as compared to \$463.9 million for the year ended December 31, 2004, an increase of \$211.0 million, or 45.5%. This increase in revenue from operations reflected (i) the inclusion of revenues in the Europe and North and West Africa, Asia-Pacific and Indian Subcontinent, Australia and New Zealand and Americas regions from operations acquired in the CSX WT Acquisition of \$82.2 million for the period from February 22, 2005, the date of the CSX WT Acquisition, to December 31, 2005, (ii) the inclusion of revenues in the Asia-Pacific and Indian Subcontinent and UAE, Middle East and South and East Africa regions from operations acquired in the first and second quarters of 2005, respectively, (iii) an aggregate increase in revenue from existing operations in the UAE, Middle East and South and East Africa and Europe and North and West Africa regions and (iv) an increase in unallocated revenue from operations. On average, terminals that contributed to revenue from operations as of December 31, 2005 experienced an increase in revenue generating volume over the previous year of 13.0%.

The following table presents revenue information regarding DPA's geographical segments for the years ended December 31, 2004 and 2005.

|  | Year ended December 31,   |         |      |         |
|--|---------------------------|---------|------|---------|
|  | 2004                      |         | 2005 |         |
|  | (US dollars in thousands) |         |      |         |
| Revenue                                    |                           |         |      |         |
| UAE, Middle East and South and East Africa | \$                        | 454,609 | \$   | 547,991 |
| Europe and North and West Africa           |                           | 4,577   |      | 63,714  |
| Asia-Pacific and Indian Subcontinent       |                           | _       |      | 30,074  |
| Australia and New Zealand                  |                           | _       |      | 24,295  |
| Americas                                   |                           |         |      | 446     |
|  |                           | 459,186 |      | 666,520 |
| Unallocated revenue                        |                           | 4,695   |      | 8,400   |
| Total revenue                              | \$                        | 463,881 | \$   | 674,920 |

*UAE, Middle East and South and East Africa.* Revenue from operations for the UAE, Middle East and South and East Africa region for the year ended December 31, 2005 was \$548.0 million as compared to \$454.6 million for the year ended December 31, 2004, an increase of \$93.4 million, or 20.5%. This increase reflected primarily an increase in revenues from operations at DP World Jebel Ali and Port Rashid (Dubai), but also the inclusion of revenues attributable to the commencement of operations acquired in the second quarter of 2005 at DP World Fujairah. The financial results of our existing operation at Port Autonome International de Djibouti are not allocated to, and therefore have not affected revenue from operations over the period under review for, the region. On average, our terminals that contributed to revenue from operations for the region experienced an increase in revenue generating volume over the previous year of 19.3%.

*Europe and North and West Africa.* Revenue from operations for the Europe and North and West Africa region for the year ended December 31, 2005 was \$63.7 million as compared to \$4.6 million for the year ended December 31, 2004, an increase of \$59.1 million, or 12.8 times. This increase reflected (i) an increase in revenues from operations at DP World Constanta in Romania, which was driven by an increase in revenue generating volume over the previous year, and (ii) the inclusion of revenues from operations at DP World Germersheim in Germany acquired in the CSX WT Acquisition, although this terminal experienced a decrease in revenue generating volume over the previous over the previous year. On average, terminals that contributed to revenue from operations for the region as of December 31, 2005 experienced an increase in revenue generating volume over the previous year of 3.0 times.

Asia-Pacific and Indian Subcontinent. Revenue from operations for the Asia-Pacific and Indian Subcontinent region for the year ended December 31, 2005 was \$30.1 million. Revenue from operations reflected (i) the inclusion of revenues from terminal, warehouse and depot operations acquired in the CSX WT Acquisition in Hong Kong, including CT3 (Hong Kong), although this terminal experienced a reduction in revenue generating volume over the previous year, principally because of the loss of two customers prior to our acquisition of CT3 (Hong Kong) due to competitive pressures on tariffs, and (ii) the inclusion of revenues attributable to the commencement of operations acquired in the first quarter of 2005 at DP World Cochin, although this terminal experienced a reduction in revenue generating volume over the previous year. On average, terminals that contributed to revenue from operations for the region as of 62.1%. ACT (CT8) (Hong Kong), the logistics centres in Hong Kong, Yantian and Shanghai and the terminals in Yantai and Tianjin, China, all of which were acquired in the CSX WT Acquisition, as well as our existing operation at Visakha Container Terminal, were not consolidated and therefore did not contribute to revenue from operations for the period under review.

*Australia and New Zealand.* Revenue from operations for the Australia and New Zealand region for the year ended December 31, 2005 was \$24.3 million. This reflected the inclusion of revenues from operations at the terminal in Adelaide that we acquired in the CSX WT Acquisition, which experienced an increase in revenue generating volume over the previous year and an increase in tariff rates over the previous year.

*Americas.* Revenue from operations for the Americas region for the year ended December 31, 2005 was \$0.4 million. This reflected the inclusion of management fees received by us from our operations at

our terminals in Caucedo, Dominican Republic and Cabello, Venezuela, which were acquired in the CSX WT Acquisition. These terminals were not consolidated and, apart from management fees, did not contribute to revenue from operations for the period under review.

*Unallocated revenue.* Unallocated revenue from operations for the year ended December 31, 2005 was \$8.4 million as compared to \$4.7 million for the year ended December 31, 2004, an increase of \$3.7 million, or 78.7%. This increase was principally due to an increase in management fees earned by the corporate head office from our existing operation at Port Autonome International de Djibouti pursuant to the terms of the applicable management agreement, which was attributable to an increase in revenue generating volume over the previous year at the terminal.

#### **Operating** expenses

Operating expenses for the year ended December 31, 2005 were \$288.3 million as compared to \$185.2 million for the year ended December 31, 2004, an increase of \$103.1 million, or 55.7%. This increase in operating expenses was principally due to (i) the inclusion of operating expenses relating to operations acquired in the CSX WT Acquisition of \$61.2 million, (ii) an increase in operating expenses at our operations in the UAE, Middle East and South and East Africa region of \$27.3 million, (iii) an increase in operating expenses at DP World Constanta in Romania of \$3.6 million and (iv) the inclusion of operating expenses relating to operating expenses caused by a substantial increase in personnel and a more geographically diverse portfolio following the CSX WT Acquisition contributed to an additional \$8.2 million increase in operating expenses.

#### General and administration expenses

General and administration expenses for the year ended December 31, 2005 were \$86.0 million as compared to \$26.1 million for the year ended December 31, 2004, an increase of \$59.9 million, or 2.3 times. This increase in general and administration expenses was principally due to (i) the inclusion of general and administration expenses was principally due to (i) the inclusion of \$45.2 million, (ii) the inclusion of general and administration expenses relating to operations at DP World Cochin in India of \$8.7 million, (iii) an increase in general and administration expenses at DP World Constanta in Romania of \$4.8 million and (iv) an increase in general and administration expenses at operations in the UAE, Middle East and South and East Africa region of \$1.1 million. In addition, legal, consultancy and other expenses associated with a business restructuring that we conducted following the CSX WT Acquisition. General and administration expenses for the year ended December 31, 2005 were also impacted by the inclusion of \$7.7 million in costs associated with separately disclosable items, which consisted of a one-time expense related to terminals acquired in the CSX WT Acquisition that could not be capitalised.

#### **Project development expenses**

Project development expenses for the year ended December 31, 2005 were \$8.4 million as compared to \$1.5 million for the year ended December 31, 2004, an increase of \$6.9 million, or 4.6 times. This increase in project development expenses was principally due to the incurrence of legal and consultancy fees of \$6.9 million related to the CSX WT Acquisition. Project development expenses for the year ended December 31, 2004 include expenses incurred in connection with unsuccessful projects and certain one-time consultancy expenses.

#### Other income

Other income for the year ended December 31, 2005 was \$4.8 million as compared to \$3.7 million for the year ended December 31, 2004, an increase of \$1.1 million, or 29.7%. This increase in other income was principally due to (i) an increase in interest income of \$2.3 million, which reflected \$1.2 million of interest income from operations acquired in the CSX WT Acquisition, and (ii) an increase in miscellaneous income of \$0.6 million. Other income for the year ended December 31, 2004 included a gain of \$1.3 million from the disposal of available-for-sale investments and a gain of \$0.5 million from the sale of property, plant and equipment.

#### Finance costs

Finance costs for the year ended December 31, 2005 were \$58.4 million, representing interest paid on amounts drawn under the \$1,650.0 million term loan facility used to fund the acquisition of Asia Container Terminals Holdings Limited and the CSX WT Acquisition.

#### Share of profit (loss) of joint ventures and associates

Share of profit (loss) of joint ventures and associates for the year ended December 31, 2005 was \$8.0 million as compared to a loss of \$1.0 million for the year ended December 31, 2004, an increase of \$9.0 million. This increase in share of profit (loss) of joint ventures and associates reflected (i) the inclusion of the net earnings of operations at ACT (CT8) (Hong Kong), the logistics centres in Hong Kong, Yantian and Shanghai and the terminals in Yantai and Tianjin, China, which experienced an increase in revenue generating volume over the previous year, but which were offset in part by a reduction in the amount of coal handled at the terminal in Tianjin, China, (ii) the inclusion of the net losses of operations at our terminals in Caucedo, Dominican Republic and Cabello, Venezuela, which reflected an increase in revenue generating volume over the previous year and increases in tariff rates over the previous year at such terminals, but which were offset in full by high finance costs incurred by the terminal in Caucedo, Dominican Republic as a result of financing incurred in connection with the development of the terminal and (iii) a loss at Visakha Container Terminal, which reduced the carrying value of our investment in Visakha Container Terminal to zero as of December 31, 2005. On average, the terminals that contributed to share of profit (loss) of joint ventures and associates as of December 31, 2005 experienced an increase in revenue generating volume over the previous year of 27.0%.

#### Income tax

Income tax for the year ended December 31, 2005 was \$4.2 million as compared to \$0.4 million for the year ended December 31, 2004, an increase of \$3.8 million. This increase in income tax was principally due to the inclusion of income tax liabilities associated with operations acquired in the CSX WT Acquisition, mostly relating to US deferred income tax on unrepatriated foreign earnings of subsidiaries of \$3.4 million, and an increase in withholding tax of \$0.3 million associated with an increase in management fees paid to the corporate head office by our existing operation at our terminal in Djibouti.

#### Profit for the year

As a result of the factors described above, profit for the year for the year ended December 31, 2005 was \$242.5 million as compared to \$253.5 million for the year ended December 31, 2004, a decrease of \$11.0 million, or 4.3%.

Our profit for the year ended December 31, 2005 included amounts attributable to minority interests of \$2.8 million related to minority interests acquired in connection with the CSX WT Acquisition. There were no minority interests for the year ended December 31, 2004.

The following table presents profit information regarding DPA's geographical segments for the years ended December 31, 2004 and 2005.

|  | Year ended December 31,   |         |      |          |
|--|---------------------------|---------|------|----------|
|  | 2004                      |         | 2005 |          |
|  | (US dollars in thousands) |         |      | ousands) |
| Net profit for the year                    |                           |         |      |          |
| UAE, Middle East and South and East Africa | \$                        | 260,789 | \$   | 325,366  |
| Europe and North and West Africa           |                           | (2,868) |      | 2,017    |
| Asia-Pacific and Indian Subcontinent       |                           | _       |      | (25,639) |
| Australia and New Zealand                  |                           |         |      | 1,281    |
| Americas                                   |                           |         |      | (5,326)  |
|  |                           | 257,921 |      | 297,699  |
| Unallocated loss                           |                           | (4,428) |      | (55,191) |
| Total profit                               | \$                        | 253,493 | \$   | 242,508  |

UAE, Middle East and South and East Africa. As a result of the factors described above, the UAE, Middle East and South and East Africa region had a profit of \$325.4 million for the year ended

December 31, 2005 as compared to \$260.8 million for the year ended December 31, 2004, an increase of \$64.6 million, or 24.8%.

*Europe and North and West Africa*. The Europe and North and West Africa region had a profit of \$2.0 million for the year ended December 31, 2005 as compared to a loss of \$2.9 million for the year ended December 31, 2004, an increase of \$4.9 million. This increase reflected net profits at DP World Constanta in Romania and DP World Germersheim in Germany as a result of the factors described above.

*Asia-Pacific and Indian Subcontinent.* The Asia-Pacific and Indian Subcontinent region had a loss of \$25.6 million for the year ended December 31, 2005. This loss reflected the net earnings of operations at ACT (CT8) (Hong Kong), the logistics centres in Hong Kong, Yantian and Shanghai and the terminals in Yantai and Tianjin, China, which were offset in full by net losses at CT3 (Hong Kong), DP World Cochin and Visakha Container Terminal as a result of the factors described above. In addition, interest paid on loans used to finance the operations at ACT (CT8) (Hong Kong) resulted in significant finance costs that were attributed to the Asia-Pacific and Indian Subcontinent region for the year ended December 31, 2005.

*Australia and New Zealand.* The Australia and New Zealand region had a profit of \$1.3 million for the year ended December 31, 2005, which reflected the net earnings of the terminal in Adelaide as a result of the factors described above.

*Americas.* As a result of the factors described above, the Americas region had a loss of \$5.3 million for the year ended December 31, 2005.

*Unallocated loss.* Unallocated loss for the year ended December 31, 2005 was \$55.2 million as compared to a loss of \$4.4 million for the year ended December 31, 2004, an increase of \$50.8 million, or 11.5 times. This increase was principally due to the incurrence of finance costs of \$58.4 million associated with the \$1,650.0 million term loan facility used to fund the acquisition of Asia Container Terminals Holdings Limited and the CSX WT Acquisition, partially offset by an increase in interest income of \$2.3 million and an increase in management fees earned by the corporate head office from Port Autonome International de Djibouti.

#### **P&O Historical Results of Operations**

The following discussion and analysis is based on the P&O Consolidated Financial Statements. The P&O Consolidated Financial Statements were P&O's first consolidated financial statements prepared in accordance with IFRS and, consequently, IFRS 1, *"First-time Adoption of International Financial Reporting Standards"*, was applied. For additional information on the transition to IFRS, see Note 1, *"Significant accounting policies—Transitional arrangements"*, of the Notes to the P&O Consolidated Financial Statements.

The P&O Consolidated Financial Statements include the financial results of the P&O Ferries Business, P&O Estates and POPNA. However, because of the disposal of POPNA and the transfer of the P&O Ferries Business and P&O Estates, as described under "*—Factors Affecting the Comparability of the Periods Under Review*" above, the following discussion of P&O's results of operations for the years ended December 31, 2004 and 2005 principally relates to the factors affecting the operating profit of P&O's ports segment.

#### Factors affecting historical financial condition and results of operations

In addition to the factors identified above under "*—Factors Affecting Financial Condition and Results of Operations*", the following is a discussion of the most significant factors that affected the business and financial condition of P&O's ports segment for the years ended December 31, 2004 and 2005.

#### Significant disposals and investments

During 2004 and 2005, P&O was involved in a significant ongoing strategic restructuring of its business which had commenced with the demerging of its cruise business in October 2000 and led to P&O's focus on the businesses where P&O had been a market leader, namely container terminal and ferries operations. The proceeds realised from this strategic restructuring were utilised to pay down P&O's debt and invest in P&O's ports business.

In accordance with IFRS, P&O did not include the revenue of businesses held for sale as group revenue, but rather accounted for the results of such businesses as profits from discontinued operations, net of tax.

P&O made the following significant business disposals during 2004 and 2005:

- on April 16, 2004, P&O sold its 50% stake in P&O Nedlloyd Container Line Limited for a consideration of €215.0 million in cash and a 25% stake in Royal Nedlloyd N.V., which was renamed Royal P&O Nedlloyd N.V.;
- on April 20, 2004, P&O sold part of its Irish Sea ferry operations for cash consideration of £50.0 million;
- on July 7, 2004, P&O sold its Australian resorts business for £81.0 million;
- on December 23, 2004, P&O sold its sports and leisure resort La Manga Club for £102.0 million;
- on June 29, 2005, P&O sold its remaining 25% stake in Royal P&O Nedlloyd N.V., which represented its entire Container Shipping division, for total proceeds before costs of £381.0 million; and
- on December 19, 2005, P&O sold its Cold Logistics business for £183 million.

Throughout 2004 and 2005, P&O continued its strategic sell down of its property portfolio, including major developments in Boston, Denver and Atlanta in the United States, Drakes Circus (Plymouth), Elizabeth House (Waterloo) and Kings Cross in the United Kingdom and Hamburg in Germany, as well as a number of other smaller developments.

In addition, during 2004 and 2005, P&O began participating in a number of new terminal operations that generated significant revenue and/or significantly increased expenses during the period:

- on March 23, 2004, P&O signed an agreement with the Vancouver Port Authority to operate the Centerm Container Terminal (now DP World Vancouver) in Vancouver harbour and invest in its expansion, which was completed in September 2006; and
- on April 20, 2004, P&O signed a concession with the Antwerp Port Authority to equip and operate the Deurgandok Container Terminal as part of the Antwerp Gateway consortium. The first vessels called at the terminal in September 2005.

During 2004 and 2005, P&O continued to develop its plans for London Gateway. On May 30, 2007, the UK Government announced that it had approved the development plan, which is planned to be a world class port and a logistics and business park at London Gateway in Thurrock, Essex. As of December 31, 2005, P&O had made total capital investments of £38.1 million in the development of London Gateway.

# Explanation of key historical financial statement items

#### **Revenue** from operations

Revenue from operations for P&O's ports segment is comprised of income earned from the provision of various services, such as stevedoring, warehousing and storage, CFS cargo handling, trucking, port management fees, warehouse gate receipts and miscellaneous terminal services. See "*—Factors Affecting Financial Condition and Results of Operations—Volume*" and "*—Factors Affecting Financial Condition and Results of Operations—Volume*" and "*—Factors Affecting Financial Condition and Results of Operations—Volume*" above.

#### Cost of sales

Cost of sales includes costs incurred in connection with the operation, maintenance and security of P&O's facilities and other costs directly attributable to the various services provided by P&O. Major components of operating expenses include marine operating expenses, garage operating expenses, warehousing expenses, transportation expenses, and yard and gate operations expenses.

#### General and administration expenses

General and administration expenses include amortisation cost of port concessions, staff costs, facilities rental, travel and entertainment, insurance, advertising, marketing, printing and stationery, communication costs, legal expenses, consultancy costs, IT charges, repair and maintenance costs and other sundry expenses.

#### Other income

Other income includes gains on asset sales and other sundry income receipts.

#### Share of profit (loss) of joint ventures and associates

Share of profit (loss) of joint ventures and associates reflects P&O's share of profits or losses from entities that are associates or joint ventures. The results of operations of associates and joint ventures are not consolidated and, consequently, only the earnings impact of these entities based on P&O's shareholding is incorporated into P&O's results.

#### Year ended December 31, 2005 compared to year ended December 31, 2004

As of December 31, 2005, P&O had three main business segments:

- ports, which includes the operation and development of terminals and related logistical operations worldwide as well as P&O Maritime Services, a maritime services company;
- ferries, which includes the operation of freight and passenger ferries within Europe and related road haulage; and
- property, which includes a development property portfolio in the United States, the United Kingdom and Continental Europe.

In addition, P&O historically had two additional business segments, Container Shipping and Cold Logistics, which were sold in June 2005 and December 2005, respectively, and are shown as discontinued operations in the P&O Consolidated Financial Statements.

P&O further divided its ports segment geographically into the following regions: (i) Asia, (ii) Australasia, (iii) Americas and (iv) Europe, which included operations in Maputo and South Africa. The financial results for the Maputo and South Africa operations are included in the UAE, Middle East and South and East Africa financial reporting segment in DPA's financial results for the year ended December 31, 2006.

As noted above, the following discussion of P&O's results of operations for the years ended December 31, 2004 and 2005 principally focuses on the material factors affecting the operating profit of P&O's ports segment because of the transfer of the P&O Ferries Business and P&O Estates.

The following table sets forth selected consolidated income statement data for P&O for the years indicated.

|  | Year ended December 31,  |                            |  |  |                        |                                  |  |  |  |  |
|--|--|----------------------------|--|--|------------------------|----------------------------------|--|--|--|--|
|  |  | 2004                       |  | 2005   |                        |                                  |  |  |  |  |
|  | separately Separately se<br>disclosable disclosable di<br>items items <sup>(1)</sup> Total |                            | Before<br>separately<br>disclosable<br>items | separately Separately<br>lisclosable disclosable |                        |                                  |  |  |  |  |
|  |  | (Unaudited)                | Pounds Storli                                | ng in millions)                                  |                        |                                  |  |  |  |  |
| Group revenue  | £ 2,265.9<br>(1,908.4)   | £(122.9)                   | £ 2,265.9<br>(2,031.3)                       | £ 2,340.1<br>(2,014.4)                           | £                      | £ 2,340.1<br>(2,014.4)           |  |  |  |  |
| Gross profit<br>Other operating income<br>Administrative costs<br>Share of results of joint ventures and<br>associates | 357.5<br>19.5<br>(216.9)<br>30.5   | (122.9)<br>13.5<br>(217.3) | 234.6<br>33.0<br>(434.2)<br>30.5             | 325.7<br>12.8<br>(192.5)<br>40.9                 | 4.1<br>(18.7)<br>(0.9) | 325.7<br>16.9<br>(211.2)<br>40.0 |  |  |  |  |
| Group operating profit Profit on sale and termination of   | 190.6  | (326.7)                    | (136.1)                                      | 186.9  | (15.5)                 | 171.4                            |  |  |  |  |
| businesses          Financial income          Financial expenses   | <br>11.4<br>(94.9)   | 32.4                       | 32.4<br>11.4<br>(94.9)                       | 7.9<br>(66.6)                                    | (12.1)                 | 7.9<br>(78.7)                    |  |  |  |  |
| <b>Profit before taxation</b>  | 107.1<br>(18.9)  | (294.3)<br>(1.9)           | (187.2)<br>(20.8)                            | 128.2<br>(23.6)                                  | (27.6)<br>(0.4)        | 100.6<br>(24.0)                  |  |  |  |  |
| Profit on continuing operations after<br>taxation<br>Profit from discontinued operations,                              | 88.2   | (296.2)                    | (208.0)                                      | 104.6  | (28.0)                 | 76.6                             |  |  |  |  |
| net of tax   | 53.0   | 3.5                        | 56.5   | 33.6   | 179.9                  | 213.5                            |  |  |  |  |
| Profit for the year  | £ 141.2  | £ (292.7)                  | £ (151.5)                                    | £ 138.2  | £ 151.9                | £ 290.1                          |  |  |  |  |

(1) See Note 4, "Separately disclosable items", of the Notes to the P&O Consolidated Financial Statements for further information.

#### Group revenue

Group revenue for the year ended December 31, 2005 was  $\pounds 2,340.1$  million as compared to  $\pounds 2,265.9$  million for the year ended December 31, 2004, an increase of  $\pounds 74.2$  million, or 3.3%.

The following table presents revenue information regarding P&O's segments for the years ended December 31, 2004 and 2005.

|                                      | Year ended December 31,                  |                  |   |         |  |
|--------------------------------------|--|------------------|---|---------|--|
|                                      |  | 2004             |   | 2005    |  |
| Revenue                              | (Unaudited)<br>(Pounds Sterling in milli |                  |   |         |  |
|                                      | C  | 844.4            | c | 913.9   |  |
| Ports                                | L  | 844.4<br>1,421.5 | L | 1,426.2 |  |
| Revenue from continuing operations   |  | 2,265.9          |   | 2,340.1 |  |
| Revenue from discontinued operations |  | 205.6            |   | 222.8   |  |
| Revenue for the financial year       | £  | 2,471.5          | £ | 2,562.9 |  |

Revenue for the ports segment for the year ended December 31, 2005 was £913.9 million as compared to £844.4 million for the year ended December 31, 2004, an increase of £69.5 million, or 8.2%. This increase in revenue for the ports segment was principally due to an increase in throughput volumes to 14.7 million TEUs for the year ended December 31, 2005 from 13.8 million TEUs for the year ended December 31, 2005 from 13.8 million TEUs for the year ended December 31, 2004, an increase of 868,000 TEUs, or 6.3%.

The remainder of the increase in group revenue reflected a net increase in revenues from the ferries and property segments of  $\pounds 4.7$  million.

#### Cost of sales

Cost of sales for the year ended December 31, 2005 was  $\pounds 2,014.4$  million as compared to  $\pounds 2,031.3$  million for the year ended December 31, 2004, a decrease of  $\pounds 16.9$  million, or 0.8%. This decrease in cost of sales was principally due to an increase before separately disclosable items in the ports segment of  $\pounds 53.6$  million, or 7.8%, and an increase before separately disclosable items of  $\pounds 52.4$  million, or 4.3%, in the ferries and property segments, which were offset by a reduction in total separately disclosable items of  $\pounds 122.9$  million. Cost of sales for the year ended December 31, 2004 was impacted by the inclusion of  $\pounds 122.9$  million in cost of sales associated with separately disclosable items, which consisted primarily of property and other impairments and ferries reorganisation and impairment costs.

#### Other operating income

Other operating income for the year ended December 31, 2005 was £16.9 million as compared to £33.0 million for the year ended December 31, 2004, a decrease of £16.1 million, or 48.8%. This decrease in other operating income was principally due to a decrease before separately disclosable items in the ports segment of £0.8 million, or 8.5%, a decrease before separately disclosable items of £9.4 million. Other operating income for the year ended December 31, 2005 was impacted by the inclusion of £4.1 million in other operating income associated with separately disclosable items, which consisted primarily of a net insurance recovery and a profit on the sale of premises, plant and equipment. Other operating income for the year ended December 31, 2004 was impacted by the inclusion of £13.5 million in other operating income associated with separately disclosable items, which consisted primarily of a net insurance recovery and a profit on the sale of premises, plant and equipment. Other operating income associated with separately disclosable items, which consisted primarily of one-time rental refunds and one-time pension contribution refunds.

#### Administrative costs

Administrative costs for the year ended December 31, 2005 were £211.2 million as compared to  $\pounds$ 434.2 million for the year ended December 31, 2004, a decrease of £223.0 million, or 51.4%. This decrease in administrative costs was principally due to an increase before separately disclosable items in the ports segment of £8.2 million, or 14.2%, which were offset by a decrease before separately disclosable items in the ferries and property segments of £32.6 million, or 20.4%, and a reduction in total separately disclosable items of £198.6 million. Administrative costs for the year ended December 31, 2005 were impacted by the inclusion of £18.7 million in administrative costs associated with separately disclosable items, which

consisted primarily of relocation and reorganisation costs of  $\pm 15.4$  million and costs associated with the P&O Acquisition of  $\pm 3.3$  million. Administrative costs for the year ended December 31, 2004 were impacted by the inclusion of  $\pm 217.3$  million in administrative costs associated with separately disclosable items, which consisted primarily of ferries reorganisation and impairment costs.

#### Share of results of joint ventures and associates

Share of results of joint ventures and associates for the year ended December 31, 2005 was £40.0 million as compared to £30.5 million for the year ended December 31, 2004, an increase of £9.5 million, or 31.1%. This increase in share of results of joint ventures and associates was principally due to an increase in the share of results of joint ventures and associates before separately disclosable items in the ports segment of £13.4 million, or 46.7%, which was offset by a decrease in the share of results of joint ventures and associates before separately disclosable items of £3.0 million and a total separately disclosable loss of £0.9 million. Share of results of joint ventures and associates for the year ended December 31, 2005 was impacted by the inclusion of a loss of £0.9 million associated with separately disclosable items, which consisted primarily of losses arising from the sale of assets in the property segment.

#### Group operating profit

Group operating profit for the year ended December 31, 2005 was  $\pm 171.4$  million as compared to a loss of  $\pm 136.1$  million for the year ended December 31, 2004, an increase of  $\pm 307.5$  million. This increase in group operating profit was principally due to an increase in the profit before separately disclosable items in the ports segment of  $\pm 20.3$  million, or 14.2%, which was offset by a decrease in profit before separately disclosable items in the ferries and property segments of  $\pm 24.0$  million, or 49.9%, and a reduction of  $\pm 311.2$  million in the losses from separately disclosable items described above. The  $\pm 16.0$  million of unallocated costs within separately disclosable items consisted primarily of corporate relocation and reorganisation costs and costs associated with the P&O Acquisition.

Historically, P&O presented underlying profit because of the distorting effect that net financing costs, taxation and minority interest relating to joint ventures and associates had on group operating profit. Underlying profit is a different financial measure from net profit for the year, as calculated by DPA. The following table presents underlying profit information regarding P&O's segments, as well as a reconciliation of underlying profit to group operating profit, for the years ended December 31, 2004 and 2005.

|  |  |       |     |           | Yea   | r ended D   | ece  | mber 31,    |   |        |   |        |
|--|--|-------|-----|-----------|-------|-------------|--|-------------|---|--------|---|--------|
|  |  |       |     | 2004      |       |             | 2005   |             |   |        |   |        |
|  | Before<br>separately<br>disclosable<br>items |       |     |           | Total |             | Before<br>separately<br>disclosable<br>items |             |   |        |   | Total  |
|  |  |       | (Ur | naudited) |       |             |  |             |   |        |   |        |
|  |  |       |     | (P        | 'oui  | ids Sterlii | ıg II  | n millions) | ) |        |   |        |
| Underlying profit                                  |  |       |     |           |       |             |  |             |   |        |   |        |
| Ports  | £  | 156.1 | £   | 7.9       | £     | 164.0       | £  | 176.7       | £ | (0.4)  | £ | 176.3  |
| Ferries, property and unallocated                  |  | 48.1  |     | (334.6)   |       | (286.5)     |  | 27.4        |   | (15.1) |   | 12.3   |
| Underlying profit for continuing operations        |  | 204.2 |     | (326.7)   |       | (122.5)     |  | 204.1       |   | (15.5) |   | 188.6  |
| Joint ventures and associates net financing costs  |  | (4.9) |     |           |       | (4.9)       |  | (5.0)       |   |        |   | (5.0)  |
| Joint ventures and associates taxation             |  | (8.4) |     | _         |       | (8.4)       |  | (11.1)      |   |        |   | (11.1) |
| Joint ventures and associates<br>minority interest |  | (0.3) |     | _         |       | (0.3)       |  | (1.1)       |   |        |   | (1.1)  |
| Group operating profit                             | £  | 190.6 | £   | (326.7)   | £     | (136.1)     | £  | 186.9       | £ | (15.5) | £ | 171.4  |

(1) See Note 4, "Separately disclosable items", of the Notes to the P&O Consolidated Financial Statements for further information.

Underlying profit for the ports segment for the year ended December 31, 2005 was £176.3 million as compared to £164.0 million for the year ended December 31, 2004, an increase of £12.3 million, or 7.5%.

This increase in underlying profit for the ports segment was significantly greater than the 6.3% growth in throughput to 14.7 million TEUs, due to increased terminal utilisation and cost savings, as well as the increase of the underlying profit of the maritime businesses.

The remainder of the increase in underlying profit for continuing operations reflected a net increase in underlying profit for the ferries and property segments and unallocated underlying profit of £298.8 million.

The following table presents underlying profit information regarding the ports segment for the years ended December 31, 2004 and 2005.

|                             | Year ended December 31, |   |      |   |   |         |            |   |      |  |   |       |
|-----------------------------|-------------------------|---|------|---|---|---------|------------|---|------|--|---|-------|
|                             | 2004                    |   |      |   |   |         |            | 2005                                    |      |  |   |       |
|                             | sej<br>dis              | Before<br>Darately<br>closable<br>items | disc | arately<br>losable<br>ms <sup>(1)</sup> |   | Total   | sep<br>dis | Before<br>Darately<br>closable<br>items | disc | oarately<br>closable<br>ems <sup>(1)</sup> |   | Total |
|                             |                         |   | (Una | udited)                                 | D | J. 64!! |            |   |      |  |   |       |
| Underlying profit           |                         |   |      | (1                                      |   |         | U          | millions)                               |      |  |   |       |
| Asia                        | £                       | 81.4                                    | £    |   | £ | 81.4    | £          | 95.6                                    | £    | (1.6)                                      | £ | 94.0  |
| Australasia                 |                         | 28.4                                    |      | 11.0                                    |   | 39.4    |            | 31.4                                    |      |  |   | 31.4  |
| Americas                    |                         | 19.4                                    |      | (0.1)                                   |   | 19.3    |            | 24.5                                    |      | 2.3  |   | 26.8  |
| Europe                      |                         | 19.9                                    |      | (3.0)                                   |   | 16.9    |            | 17.8                                    |      | (1.1)                                      |   | 16.7  |
|                             |                         | 149.1                                   |      | 7.9                                     |   | 157.0   |            | 169.3                                   |      | (0.4)                                      |   | 168.9 |
| Maritime services           |                         | 7.0                                     |      |   |   | 7.0     |            | 7.4                                     |      |  |   | 7.4   |
| Underlying profit for ports | £                       | 156.1                                   | £    | 7.9                                     | £ | 164.0   | £          | 176.7                                   | £    | (0.4)                                      | £ | 176.3 |

(1) See Note 4, "Separately disclosable items", of the Notes to the P&O Consolidated Financial Statements for further information.

*Asia.* Profit for the Asia region for the year ended December 31, 2005 was £94.0 million as compared to £81.4 million for the year ended December 31, 2004, an increase of £12.6 million or 15.5%, with organic volume growth of 12.6%.

In China, strong growth in underlying profit was achieved, driven by annual growth in volume over the previous year of 17.6%. Growth was particularly strong at the terminal in Qingdao, which reported annual growth in volume over the previous year of 23.2%. Terminal operations at Shekou also handled relatively high levels of throughput, but volume growth was restricted by capacity constraints.

In India, DP World Nhava Sheva achieved volume growth despite being capacity constrained. However, a reduction in the regulated tariff applicable to the terminal led to a decrease in operating profit of £3.0 million over the previous year. Growth in both volume and profit was achieved at the terminals in Chennai and Mundra. In Pakistan, volume growth combined with a significant temporary contribution from ancillary services, such as storage, resulted in a notable increase in profit at DP World Karachi in 2005.

In the Philippines, increases in the regulated tariff resulted in profit growth despite container volumes remaining static.

In Indonesia, container volumes and profit in 2005 were unchanged at the terminal in Surabaya as compared to 2004.

Profit for the Asia region for the year ended December 31, 2005 was impacted by the inclusion of a loss of  $\pounds 1.6$  million associated with separately disclosable items, which consisted primarily of restructuring and reorganisation.

*Australasia.* Profit for the Australasia region for the year ended December 31, 2005 was £31.4 million as compared to £39.4 million for the year ended December 31, 2004, a decrease of £8.0 million, or 20.3%, with an annual volume growth of 3.7%. There were also improved contributions in 2005 from the logistics and transport business, as well as non-container and container operations. Container volumes benefited from strong Asian trade volumes at the start of 2005. However, this was offset by weakening consumer demand through much of the rest of the year. Ancillary revenue from container operations was particularly strong at the end of 2005 because of the high level of container storage at the terminals.

Profit for the Australasia region for the year ended December 31, 2004 was impacted by the inclusion of a profit of £11.0 million associated with separately disclosable items, which consisted primarily of one-time rental refunds and one-time pension contribution refunds and holidays off-set by the write off/loss on sale of premises, plant and equipment.

*Americas.* Profit for the Americas region for the year ended December 31, 2005 was £26.8 million as compared to £19.3 million for the year ended December 31, 2004, an increase of £7.5 million or 38.9%, with organic volume growth of 9.0%. The non-containerised business performed well in 2005 despite disruptions caused by Hurricanes Katrina and Rita. The operations at New Orleans, Lake Charles and Houston were only temporarily affected, although the Gulfport terminal sustained long-term damage. Damage and business interruption costs were largely covered by insurance. The operations at the terminal in Miami performed particularly well in 2005 and benefited from high ancillary revenue. The terminal in Port Newark, New Jersey moved into profitability for 2005, benefiting from customer gains, improved volumes and enhanced utilisation following reconstruction of the main part of the terminal in 2004.

In Argentina, the market was competitive during 2005, with volumes at Terminales Rio de la Plata (Buenos Aires) under pressure from competition and the poor Argentinean economy in the first half of 2005 but with market share improving in the second half of the year. Consequently, overall volume growth of 11.0% was achieved, although profits were slightly lower for the year.

In Vancouver, the terminal achieved higher volumes and increased tariffs but redevelopment of the terminal and a truckers' strike in the second half of 2005 reduced profit growth.

Profit for the Americas region for the year ended December 31, 2005 was impacted by the inclusion of a profit of  $\pounds 2.3$  million associated with separately disclosable items, which consisted primarily of a net insurance recovery. Profit for the Americas region for the year ended December 31, 2004 was impacted by the inclusion of a loss of  $\pounds 0.1$  million associated with separately disclosable items, which consisted primarily of losses on the sale of premises, plant and equipment.

*Europe.* Profit for the Europe region for the year ended December 31, 2005 was £16.7 million as compared to £16.9 million for the year ended December 31, 2004, a decrease of £0.2 million, or 1.2%, with container volumes down by 3.3%. Volumes at the terminal in Southampton were down 4.6% over the previous year following the loss of a portion of a customer's business to another terminal at the end of 2004. Consequently, profits were reduced but were also impacted by an increase in local authority rates by £2.0 million per year and higher labour costs associated with an increase in gross capacity to 1.9 million TEUs per annum.

Volumes were also down at the terminal in Antwerp following the planned relocation of a less profitable customer. However, this improved the business mix at the terminal and meant that profits were significantly ahead of the prior year. The new Antwerp Gateway terminal opened in the third quarter of 2005. The volumes and profit at other European terminals improved year over year.

Profit for the Europe region for the year ended December 31, 2005 was impacted by the inclusion of a loss of  $\pounds$ 1.1 million associated with separately disclosable items, which consisted primarily of restructuring and reorganisation costs. Profit for the Europe region for the year ended December 31, 2004 was impacted by the inclusion of a loss of  $\pounds$ 3.0 million associated with separately disclosable items, which consisted primarily of the write-off of goodwill and losses on the sale of investment, premises, plant and equipment.

*Maritime services.* Profit for maritime services for the year ended December 31, 2005 was £7.4 million as compared to £7.0 million for the year ended December 31, 2004, an increase of £0.4 million, or 5.7%. This increase in profit for maritime services was principally due to a strong result from the specialised shipping contracts operated for the Australian Government and Royal Australian Navy.

# Liquidity and Capital Resources

We expect to meet our ongoing capital requirements, including in respect of our 12 ongoing terminal development projects and nine ongoing terminal expansion projects, as described in "Business—History— Future Expansion" and "Business—Our Ports Business—Portfolio", through dividends and repayments of loans from our subsidiaries, as well as debt financing or the issuance of equity to the extent necessary. We believe that we have sufficient working capital for the foreseeable future. Where available, we intend to finance terminal development and expansion projects through non-recourse debt of the relevant terminal operating company. See "Risk Factors—Risks Relating to the Company—Our businesses require substantial capital investment, and we may not have sufficient capital to make, or may be restricted by covenants in our financing agreements from making, future capital expenditures and other investments as we deem necessary or desirable." In addition, we may, from time to time, based on market conditions, access the banking and capital markets to borrow funds to meet our liquidity and other financing needs.

#### Cash Flow

#### **DPA**

The following table sets forth certain information about the consolidated cash flows of DPA for the years indicated.

|   | Year ended December 31,   |                            |              |  |  |  |
|---|---------------------------|----------------------------|--------------|--|--|--|
|   | 2004                      | <b>2006</b> <sup>(1)</sup> |              |  |  |  |
|   | (US dollars in thousands) |                            |              |  |  |  |
| Net cash from operating activities                  | \$ 333,454                | \$ 245,363                 | \$ 297,504   |  |  |  |
| Net cash used in investing activities               | (426,752)                 | ) (1,615,694)              | (7,211,760)  |  |  |  |
| Net cash from financing activities                  | 139,733                   | 1,382,416                  | 8,368,271    |  |  |  |
| Net increase in bank balances and cash              | 46,435                    | 12,085                     | 1,454,015    |  |  |  |
| Net foreign exchange translation difference         | —                         | (2,130)                    | 36,301       |  |  |  |
| Bank balances and cash at the beginning of the year | 193,848                   | 240,283                    | 250,238      |  |  |  |
| Bank balances and cash at the end of the year       | \$ 240,283                | \$ 250,238                 | \$ 1,740,554 |  |  |  |

(1) The cash flows of DPA include the cash flows of P&O for the period from March 9, 2006, the first day following the P&O Acquisition, through December 31, 2006 only.

*Net cash from operating activities.* Net cash from operating activities for the year ended December 31, 2006 was \$297.5 million as compared to \$245.4 million for the year ended December 31, 2005, an increase of \$52.1 million, or 21.2%. This increase in net cash from operating activities was principally due to an increase in revenue and gross margin due to the acquisition of P&O.

Net cash from operating activities for the year ended December 31, 2005 was \$245.4 million as compared to \$333.5 million for the year ended December 31, 2004, a decrease of \$88.1 million, or 26.4%. This decrease in net cash from operating activities was principally due to the inclusion of receivables and payables of operations acquired in the CSX WT Acquisition as well as the payment of \$58.4 million in finance costs associated with the \$1,650.0 million term loan facility used to fund the acquisition of Asia Container Terminals Holdings Limited and the CSX WT Acquisition.

*Net cash used in investing activities.* Net cash used in investing activities for the year ended December 31, 2006 was \$7,211.8 million as compared to \$1,615.7 million for the year ended December 31, 2005, an increase of \$5,596.1 million, or 3.5 times. This increase in net cash used in investing activities was principally due to the acquisition of P&O.

Net cash used in investing activities for the year ended December 31, 2005 was \$1,615.7 million as compared to \$426.8 million for the year ended December 31, 2004, an increase of \$1,188.9 million, or 2.8 times. This increase in net cash used in investing activities was principally due to the CSX WT Acquisition and DPA's acquisitions of a 100% ownership interest in Yarimca Porselen Sanayi Ve Ticaret A.S. and an additional 14.55% ownership interest in Pusan Newport Company Limited at a cost, collectively, of \$1,283.2 million.

*Net cash from financing activities.* Net cash from financing activities for the year ended December 31, 2006 was \$8,368.3 million as compared to \$1,382.4 million for the year ended December 31, 2005, an increase of \$6,985.9 million, or 5.1 times. This increase in net cash from financing activities was principally due to the re-financing of the \$1,650.0 million term loan facility used to fund the acquisition of Asia Container Terminals Holdings Limited and the CSX WT Acquisition, borrowings under the \$6,800.0 million term loan facility used to fund the acquisition of P&O and additional capital contributed by the owner.

Net cash from financing activities for the year ended December 31, 2005 was \$1,382.4 million as compared to \$139.7 million for the year ended December 31, 2004, an increase of \$1,242.7 million, or 8.9 times. This increase in net cash from financing activities was principally due to borrowings under the \$1,650.0 million term loan facility used to fund the acquisition of Asia Container Terminals Holdings Limited and the CSX WT Acquisition.

# P&0

The following table sets forth certain information about the consolidated cash flows of P&O for the years indicated.

|  | Year ended December 31,           |         |      |           |
|--|-----------------------------------|---------|------|-----------|
|  |                                   | 2004    | 2005 |           |
|  | (Unaudited)<br>(Pounds Sterling i |         |      | millions) |
| Net cash inflow from operating activities            | £                                 | 483.9   | £    | 408.8     |
| Net cash inflow from investing activities            |                                   | 243.8   |      | 347.1     |
| Net cash outflow from financing activities           |                                   | (736.5) |      | (705.5)   |
| Net increase (decrease) in cash and cash equivalents |                                   | (8.8)   |      | 50.4      |
| Cash and cash equivalents at January 1               |                                   | 36.5    |      | 29.4      |
| Effect of exchange rate fluctuations on cash held    |                                   | 1.7     |      | 2.4       |
| Cash and cash equivalents at December 31             | £                                 | 29.4    | £    | 82.2      |

Net cash inflow from operating activities. Net cash inflow from operating activities for the year ended December 31, 2005 was  $\pounds$ 408.8 million as compared to  $\pounds$ 483.9 million for the year ended December 31, 2004, a decrease of  $\pounds$ 75.1 million, or 15.5%. This decrease in net cash inflow from operating activities was principally due to a significant outflow from changes in working capital stemming from an increase in receivables in the property segment, provisions arising from the settlement of amounts provided for in the cost of the fundamental business review of the ferries segment and a £100 million payment into the P&O UK pension fund. The only cash flow for the year ended December 31, 2005 from the discontinued Container Shipping operation was a dividend receipt of £6.9 million. The discontinued Cold Logistics businesses contributed £22.8 million to net operating cash flow for the year ended December 31, 2005 as compared to £26.8 million for the year ended December 31, 2004.

*Net cash inflow from investing activities.* Net cash inflow from investing activities for the year ended December 31, 2005 was £347.1 million as compared to £243.8 million for the year ended December 31, 2004, an increase of £103.3 million, or 42.4%. This increase in net cash inflow from investing activities was principally due to an increase in cash inflows from corporate disposals of £183.7 million from £342.4 million for the year ended December 31, 2004 to £526.1 million for the year ended December 31, 2005 and a reduction of cash advances to and cash outflows arising on the purchase of joint ventures and associates of £21.0 million from £61.7 million for the year ended December 31, 2004 to £40.7 million for the year ended December 31, 2005, offset by an increase in capital expenditures of £30.7 million from £156.3 million for the year ended December 31, 2004 to £187.0 million for the year ended December 31, 2005 and a decrease in sales of property, plant, equipment and investments of £54.3 million from £103.0 million for the year ended December 31, 2004 to £48.7 million for the year ended December 31, 2005. In addition, for the year ended December 31, 2004, P&O received £16.4 million in interest arising mainly on deferred consideration from prior period corporate disposals. The discontinued Cold Logistics businesses generated £7.5 million for the year ended December 31, 2004.

*Net cash outflow from financing activities.* Net cash outflow from financing activities for the year ended December 31, 2005 was £705.5 million as compared to £736.5 million for the year ended December 31, 2004, a decrease of £31.0 million, or 4.2%. This decrease in net cash outflow from financing activities was principally due to an increase in the cash outflow arising on net loan and lease repayments of £47.8 million from £521.7 million for the year ended December 31, 2004 to £569.5 million for the year ended December 31, 2005, a decrease in interest payments of £41.5 million from £117.0 million for the year ended December 31, 2004 to £75.5 million for the year ended December 31, 2005 and a reduction in dividends paid of £23.3 million from £96.2 million for the year ended December 31, 2004 to £72.9 million for the year ended December 31, 2005 as compared to a net cash outflow of £12.4 million for the year ended December 31, 2005, in each case, from the issue/purchase of P&O stock. The discontinued Cold Logistics businesses utilised £6.5 million in respect of financing activities for the year ended December 31, 2005 as compared to £4.5 million for the year ended December 31, 2005 as compared to financing activities for the year ended December 31, 2005 as compared to a net cash outflow of £1.6 million for the year ended December 31, 2005 as compared to a net cash outflow of £4.5 million for the year ended December 31, 2005 as compared to a net cash outflow of £1.6 million for the year ended December 31, 2005 as compared to a net cash outflow of £1.6 million for the year ended December 31, 2005 as compared to a net cash outflow of £1.6 million for the year ended December 31, 2005 as compared to a net cash outflow of £1.6 million for the year ended December 31, 2005 as compared to financing activities for the year ended December 31, 2005 as compared to £4.5 million in respect of financing activities for the year ended December 31, 2005 as compared to £4.5 million for the year ended December 31, 2005.

#### Working Capital and Indebtedness

# Syndicated Term Loan and Revolving Credit Facility

In connection with the Restructuring, on December 29, 2006, the syndicated term loan and revolving credit facility (the "**Credit Facility**") among DPA, Thunder FZE and JAFZA, as borrowers, PCFC and the other the guarantors party thereto, as guarantors, the lenders from time to time party thereto and Deutsche Bank Luxembourg S.A., as facility agent, was amended and restated (the "Amended and Restated Credit Facility") to, among other things, (i) transfer a portion of borrowings thereunder from Thunder FZE to JAFZA, (ii) remove the requirement that the proceeds from the sale of POPNA be used to prepay borrowings thereunder, (iii) upon the satisfaction of certain conditions (which have been satisfied), remove JAFZA as a borrower and guarantor thereunder and (iv) upon the satisfaction of certain conditions (which have not been satisfied), remove PCFC as a guarantor thereunder. In addition, immediately prior to the transfer of Thunder FZE to the Company, the Company became a borrower and guarantor under the Amended and Restated Credit Facility. On March 29, 2007, the outstanding borrowings of DPA were transferred to DP World UAE and DP World UAE assumed all the obligations of DPA as a borrower under the Amended and Restated Credit Facility.

The Amended and Restated Credit Facility consists of a \$4,524.0 million term loan facility that matures in November 2010 and a \$500.0 million revolving credit facility with a five-year maturity (under which no amounts are currently drawn). We have fully hedged to fixed rates our outstanding floating rate borrowings under the Amended and Restated Credit Facility.

*Security and guarantees.* The obligations of the borrowers under the Amended and Restated Credit Facility are unconditionally and irrevocably guaranteed jointly and severally by the Company, Thunder FZE, DPA, DP World FZE, DPI Terminals (BVI) Ltd and DP World UAE and secured by a charge over all of the capital stock of P&O. PCFC also provides a guarantee of the Amended and Restated Credit Facility, but such guarantee is intended to be released upon the satisfaction of certain conditions.

*Repayment and voluntary prepayments.* All borrowings under the Amended and Restated Credit Facility must be repaid at final maturity. The Amended and Restated Credit Facility provides for voluntary prepayments of the loans, and voluntary cancellation of the unutilised portion of the commitments under the revolving credit facility, without penalty, subject to certain conditions pertaining to minimum notice and payment and cancellation amounts. Amounts voluntarily prepaid under the revolving credit facility may be reborrowed in accordance with the terms of the Amended and Restated Credit Facility. The Amended and Restated Credit Facility also contains mandatory repayment provisions that we believe are usual and customary for a senior secured credit agreement.

Undertakings and Covenants. The Amended and Restated Credit Facility contains affirmative and negative undertakings that we believe are usual and customary for a senior secured credit agreement. In addition, the Amended and Restated Credit Facility contains customary financial covenants including maximum leverage and minimum interest cover.

*Events of default.* The Amended and Restated Credit Facility contains certain customary events of default.

#### **DPA**

*Indebtedness.* Indebtedness outstanding as of December 31, 2006 was \$5,718.0 million, all of which was transferred to the Company, as compared to \$1,659.3 million as of December 31, 2005, an increase of \$4,058.7 million, or 2.4 times. Indebtedness outstanding as of December 31, 2006 was comprised principally of:

- \$4,524.0 million in borrowings under the Credit Facility;
- \$494.0 million in borrowings by P&O and P&O Australia that are secured by cash borrowed and placed on deposit;
- \$457.0 million in unsecured borrowings by subsidiaries of DPA;
- \$72.0 million in secured loans owed by subsidiaries of DPA; and
- \$171.0 million in non-recourse obligations owed by subsidiaries of DPA.

*Working capital.* We believe that we have sufficient working capital for the foreseeable future. Working capital as of December 31, 2006 was \$3,153.9 million as compared to \$(1,356.1) million as of December 31, 2005, an increase of \$4,510.0 million, or 3.3 times. Working capital as of December 31, 2005 was negative because of the inclusion as current liabilities of borrowings of \$1,650.8 million under the \$1,650.0 million term loan facility used to fund the acquisition of Asia Container Terminals Holdings Limited and the CSX WT Acquisition. In accordance with IFRS, these borrowings were included as current liabilities and resulted in a corresponding reduction in working capital as of December 31, 2005 because the \$1,650.0 million term loan facility was repaid on March 23, 2006 with borrowings under the \$6,800.0 million term loan facility established in connection with the P&O Acquisition. Accordingly, the increase in working capital was principally due to the elimination of a significant amount of short-term indebtedness due to the refinancing in 2006, the injection of additional equity and assets classified as held for sale.

Working capital as of December 31, 2005 was \$(1,356.1) million as compared to \$224.6 million as of December 31, 2004, a decrease of \$1,580.7 million. The decrease in working capital was principally due to the impact of receivables and payables of operations acquired in the CSX WT Acquisition and the early payment of the credit facility we incurred in connection with the CSX WT Acquisition as described above.

#### PCFC Development FZCO Sukuk

On January 26, 2006 (the "Sukuk Issue Date") PCFC Development FZCO (the "Sukuk Issuer"), an affiliate of ours, issued the Sukuk, which represents an undivided beneficial interest in certain assets. These assets primarily consist of all of the Sukuk Issuer's rights, title and interest in, to and under, the Musharaka (as defined below), the other Sukuk transaction documents (the "Sukuk Transaction Documents") and a Transaction Account and Custody Account, held by the Sukuk Issuer on trust for the holders of the Sukuk, pursuant to a declaration of trust, dated as of the Sukuk Issue Date, between the Sukuk Issuer and PCFC. The proceeds from the issuance of the Sukuk were used by the Sukuk Issuer to make its contribution to a joint venture (the "Musharaka") established pursuant to a musharaka agreement, dated as of the Sukuk Issue Date (the "Musharaka Agreement"), between the Sukuk Issuer and PCFC. Pursuant to the terms of the Sukuk Transaction Documents and in connection with the Restructuring, Dubai World, our indirect parent company, provided certain undertakings in respect of the Sukuk and Port & Free Zone World FZE, our direct parent, was granted a share pledge to the Sukuk Issuer over all of our shares, which, in each case, will remain in effect until the Sukuk is redeemed in full. In addition, in connection with certain equity offerings, a portion of the Sukuk is redeemable in exchange for our affiliates' shares or other equity interests as more fully described in the Sukuk Transaction Documents. Neither we, nor our subsidiaries, are directly subject to the covenants contained in the Sukuk Transaction Documents.

#### **Contractual Obligations**

The following table presents DPA's contractual obligations as of December 31, 2006, all of which were transferred to the Company.

|                                   | Payments due by period    |    |         |      |               |              |      |                      |  |
|-----------------------------------|---------------------------|----|---------|------|---------------|--------------|------|----------------------|--|
|                                   | Less than<br>Total 1 year |    |         |      |               | 3-5 years    | N    | fore than<br>5 years |  |
|                                   |                           |    | (US     | doll | ars in thousa | nds)         |      |                      |  |
| Long-term debt obligations        | \$ 5,718,038              | \$ | 191,977 | \$   | 342,621       | \$ 5,051,176 | \$   | 132,264              |  |
| Financial lease obligations       | 36,792                    |    | 4,697   |      | 7,824         | 6,071        |      | 18,200               |  |
| Operating lease obligations       | 3,844,589                 |    | 280,369 |      | 927,652       |              | 2    | 2,636,568            |  |
| Capital expenditure commitments . | 123,490                   |    | 123,490 |      |               |              |      |                      |  |
| Total                             | \$ 9,722,909              | \$ | 600,533 | \$   | 1,278,097     | \$ 5,057,247 | \$ 2 | 2,787,032            |  |

#### Capital Expenditures

For the years ended December 31, 2004, 2005 and 2006, DPA made capital expenditures relating to its ports segment of \$276.6 million, \$320.6 million and \$712.5 million, respectively. For the years ended December 31, 2004 and 2005, P&O made capital investments of approximately £140 million and £170 million, respectively, in developing its ports business.

We expect to finance our future commitments for capital expenditures, including in respect of our 12 ongoing terminal development projects and nine ongoing terminal expansion projects, through dividends

and repayments of loans from our subsidiaries, as well as debt financing or equity to the extent necessary. Where available, we intend to finance terminal development and expansion projects through non-recourse debt of the relevant terminal operating company level. In addition, we may elect or be required to make additional capital expenditures related to our concessions in the future and, as a result, our future capital expenditures may be significantly higher than the amounts discussed above. In addition, the amounts discussed above do not reflect other investments that we may make related to such concessions, or any capital expenditures or other investments that we may make in connection with any concessions that we acquire or are awarded in the future. We believe that our operating cash flows and borrowing capacity, taken together, provide adequate resources to fund capital expenditures relating to our ongoing operations and future investments associated with the expansion of our business for the foreseeable future. See "*—Factors Affecting Financial Condition and Results of Operations—Investment in the Development of New Terminals*" above.

#### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements that have or are reasonably expected to have a material current or future effect on our financial condition, revenues, expenses, results of operations, liquidity, capital expenditures or capital resources.

#### Quantitative and Qualitative Disclosures About Market Risk

#### Interest Rate Risk

A small proportion of our underlying borrowings are at fixed rates of interest. In addition, we use interest rate swaps to fix the interest cost on our floating rate borrowings in order to limit the impact of increases in interest rates. In the medium term, our policy is to maintain between 70% and 100% of borrowings at a fixed rate of interest. In the short term, the level of fixed rate borrowings may move out of the 70% to 100% range, in which case a plan is put in place to move back within this range. Interest rate swaps had a weighted average life of approximately four years at December 31, 2006. Virtually all of our pro forma US dollar-denominated borrowings as of December 31, 2006 were at fixed rates of interest, either directly or indirectly through swap agreements. Approximately \$400 million of principally Australian and Canadian dollar-denominated currency debt in our pro forma indebtedness as of December 31, 2006 were at variable rates. Accordingly, a hypothetical 1% change in interest rates would have a limited impact on our interest expense.

#### Credit Risk

We seek to trade only with recognised, creditworthy third parties. It is our policy that all customers who wish to trade on credit terms are subject to credit verification procedures and may be required to submit financial guarantees based on their creditworthiness. In addition, receivable balances are monitored on an ongoing basis with the result that our exposure to bad debts is not significant.

With respect to credit risk arising from our other financial assets, which comprise cash and cash equivalents and certain derivative instruments, our exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

#### Liquidity Risk

We have cash balances and undrawn committed facilities to provide liquidity as required. As of December 31, 2006, pro forma committed undrawn facilities totalled \$500 million. Most of this borrowing capacity is available under the revolving credit portion of the Amended and Restated Credit Facility. See "—*Liquidity and Capital Resources*—*Working Capital and Indebtedness*—*Syndicated Term Loan and Revolving Credit Facility*" above for a description of this facility.

#### Currency Risk

We have extensive overseas and international business operations and operate in a number of foreign currencies which gives rise to transactional and translational foreign exchange risk. The most important foreign currencies for us are the Pound Sterling, euro, Hong Kong Dollar, Indian Rupee, Chinese Yuan, Australian Dollar, Korean Won and Dominican Republic Peso. In general, our profits and shareholders' funds benefit if these currencies are strong against the US dollar.

#### Translational currency risk

As of December 31, 2006, approximately 79.7% of our pro forma assets were denominated in foreign currencies, with the result that our US dollar consolidated balance sheet, and in particular shareholders' funds, can be significantly affected by currency movements when underlying currency balance sheets are retranslated at each period end rate. We mitigate the effect of such movements by borrowing in the same currencies as those in which the assets are denominated and using cross-currency swaps. In addition the majority of our pro forma operating profit for the year ended December 31, 2006 was generated by businesses with functional currencies other than, or not pegged to, the US dollar. The results of these businesses are translated into US dollars at average exchange rates for the purposes of consolidation. The impact of currency movements on operating profit is mitigated partially by interest costs being incurred in foreign currencies, partially hedging net profit.

Exchange gains or losses arising on foreign currency investments are taken directly to equity. Most foreign currency loans are accounted for as hedges and the exchange arising from retranslating these loans at each balance sheet date is taken to equity to the extent that this hedge is deemed to be effective. Where cross currency swaps are used to hedge overseas equity investments the movement in the fair value of the instrument is also taken to equity.

#### Transactional currency risk

A portion of our businesses generate part of their revenue and incur some costs outside their main functional currency. Due to the diverse number of locations in which we operate there is some natural hedging that occurs within the Company. When it is considered that currency volatility could have a material impact on the results of an operation, hedging, generally up to 12 months using forward contracts, is undertaken to reduce the short term effect of currency movements.

When our businesses enter into capital expenditure or lease commitments in currencies other than their main functional currency, these commitments are hedged in most instances using forward contracts and currency swaps in order to fix the cost when converted to the functional currency. The main exposure of our foreign currency commitments of this nature is in respect of ferry operating lease commitments. Forward contracts match the expected cash flows of capital and lease commitments.

As well as the direct effect on cash flows, exchange rates also affect our businesses because of their overall economic influence. In particular, exchange rates affect international trade flows which impact on our activities.

## **INDUSTRY OVERVIEW**

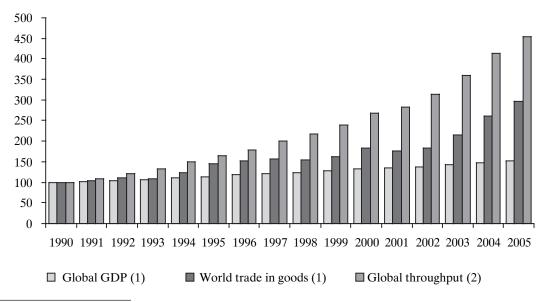
# Overview

The container terminal industry has grown in line with the growth of the container shipping industry, which in turn has benefited in particular from the globalisation of world trade. Container shipping was first introduced in the 1950s and has expanded rapidly and continuously since that time to emerge as the dominant method for the international transportation of a broad spectrum of industrial and consumer goods, including agricultural products, raw materials and semi-manufactured and finished consumer goods. According to Drewry, global throughput reached 399.2 million TEUs in 2005, up from 235.6 million TEUs in 2000, a compound annual growth rate of 11.1%.

Global seaborne trade consists of three main segments: general cargo, which is carried by conventional shipping vessels; liquid cargo, which is carried by specialised vessels such as tankers; and containerised cargo, which is carried by container vessels.

The containerisation of cargo increases the efficiency of its transportation by standardising the container used for both seaborne and overland transportation of cargo. This facilitates the integrated multi-modal transportation of cargo by sea, rail and road. Containerisation also allows for the efficient storage of goods on ships or on land, provides protection against damage to goods in transit, increases the security of the cargo during transport and enables faster loading and unloading of cargo.

Global container terminal throughput has historically grown at a multiple of approximately four times that of global gross domestic product ("**GDP**"), which reflects the important relationship noted above between containerisation and globalisation. In particular, containerisation has made possible, and become significantly more prevalent because of, a systematic shift in global manufacturing capacity and output from west to east, especially towards China. As illustrated in the graph below, global throughput has increased on average by 10.6% per annum between 1990 and 2005, as compared to average growth of 7.8% and 2.8% in the world trade in goods and global GDP, respectively, over the same period.



(1) Source: Economist Intelligence Unit.

(2) Source: Drewry Shipping Consultants Ltd.

We believe that future growth in global throughput will be dependent on the health of East Asian economies and the continuing globalisation of the developing world, where the trend of increasing demand for the containerisation of cargo is most prevalent. According to a Drewry report published in 2006, global throughput is expected to reach 441.8 million TEUs in 2006 and 672.9 million TEUs in 2011, which represents a compound annual growth rate of 8.8%, while throughput in Eastern Europe, South Asia, the Far East and Africa is expected to increase at compound annual growth rates of 20.2%, 10.5%, 10.2% and 9.5%, respectively, over the same period.

#### **O&D** versus Transhipment

The two main categories of throughput are O&D, which is also often referred to as import and export, and transhipment. Every container shipped by sea is by definition an export container at the origination terminal and an import container at the destination terminal. A container that is transferred from one ship to another at some point during the journey is said to be transhipped, which gives rise to transhipment throughput at an intermediate terminal somewhere between the load terminal and the discharge terminal. O&D throughput is almost always preferred by container terminal operators for the following reasons:

- terminal operators typically earn more revenue per quay crane lift from O&D throughput than from transhipment throughput;
- terminal operators earn additional revenue by charging for delivery or reception of the container from the shipper or consignee;
- terminal operators have the opportunity to generate additional revenue from ancillary services, such as CFS and container cleaning; and
- whereas shipping lines can relatively easily transfer transhipment throughput to other ports in the same region, O&D throughput is usually most cost-effectively handled by one terminal, preferably close to the point of consumption, which makes O&D throughput less likely to be lost to competitors and less price-sensitive than transhipment throughput.

Despite the advantages of O&D throughput, there are numerous large container terminals around the world for which transhipment accounts for a very high percentage of total throughput. Current examples include Singapore; Salalah, Oman; Algeciras, Spain; Freeport, Bahamas; and Kingston, Jamaica. Many of these terminals are operated by, or involve an equity stake holding by, a major shipping line, which benefits from the transhipment capacity and provides the terminal with a reliable level of volume.

#### Market Fundamentals

The container terminal industry is characterised by a small number of large operators, the four largest of which collectively accounted for 43.0% of global gross capacity as of December 31, 2005 and 42.4% of global gross throughput for the year ended December 31, 2005. Global terminal operators compete increasingly based on the size and diversification of their terminal portfolios, which enable them to offer global networks to their liner customers, who are themselves consolidating and becoming increasingly large. Consequently, new container terminal market participants face significant barriers to entry.

The following table provides a breakdown of terminal operators by gross throughput and equity-adjusted throughput for the year ended December 31, 2005.

|   | Gros                      | 55                                 | Equity-adjusted <sup>(2)</sup> |                                    |  |  |
|---|---------------------------|------------------------------------|--------------------------------|------------------------------------|--|--|
|   | Throughput <sup>(1)</sup> | Percent<br>of global<br>throughput | Throughput                     | Percent<br>of global<br>throughput |  |  |
|   | (TE                       | Us in millions, e                  | xcept percentages              | )                                  |  |  |
| Hutchison Port Holdings                       | 51.8                      | 13.0%                              | 33.2                           | 8.3%                               |  |  |
| APM Terminals                                 | 40.4                      | 10.1%                              | 24.1                           | 6.0%                               |  |  |
| PSA International <sup>(3)</sup>              | 40.3                      | 10.1%                              | 32.4                           | 8.1%                               |  |  |
| DP World <sup>(4)</sup>                       | 36.7                      | 9.2%                               | 22.7                           | 5.7%                               |  |  |
| Cosco <sup>(5)</sup>                          | 14.7                      | 3.7%                               | 5.9                            | 1.5%                               |  |  |
| Eurogate                                      | 12.1                      | 3.0%                               | 6.3                            | 1.6%                               |  |  |
| Evergreen                                     | 8.7                       | 2.2%                               | 6.6                            | 1.7%                               |  |  |
| MSC   | 7.8                       | 2.0%                               | 3.5                            | 0.9%                               |  |  |
| SSA Marine                                    | 7.3                       | 1.8%                               | 5.4                            | 1.4%                               |  |  |
| HHLA  | 6.0                       | 1.5%                               | 5.3                            | 1.3%                               |  |  |
| Ten largest terminal operators <sup>(6)</sup> | 225.8                     | 56.6%                              | 145.4                          | 36.4%                              |  |  |
| Remaining terminal operators                  | 173.4                     | 43.4%                              | 253.8                          | 63.6%                              |  |  |
| Total   | 399.2                     | 100%                               | 399.2                          | 100%                               |  |  |

Source: Drewry Shipping Consultants Ltd.

(1) Figures include throughput for all terminals in which 10% or more shareholding was held as of December 31, 2005.

- (2) Equity-adjusted throughput is determined by multiplying the gross throughput of a particular container terminal by the relevant terminal operator's economic interest in such terminal.
- (3) PSA acquired 20% of HPH in 2006. Figures do not include throughput at PSA's barge terminal in Rotterdam.
- (4) Includes gross throughput and equity-adjusted throughput of 23.8 million TEUs and 12.8 million TEUs, respectively, handled by P&O.
- (5) Includes Cosco Container Lines and Cosco Pacific.
- (6) Represents ten largest terminal operators by gross throughput.

Demand for container terminal services is primarily based on growth in international trade and increased use of containers for transporting general cargo. However, demand for container terminal services is also driven by growth in worldwide transhipment levels. According to Drewry, the incidence of transhipment at container terminals worldwide (as a percentage of global throughput) increased from 17.6% in 1990 to 27.2% in 2005 and did not experience any annual decline during that period. As the latest generation of container ships on order have nominal capacities of approximately 13,000 TEUs or more and are too wide and too deep to call at many ports in the world, shipping lines may instead seek to, or be required to, rationalise the number of port calls they make and hence increase transhipment between hub ports and final destinations. To compete effectively, container terminal operators will need to be able to handle larger vessels and some operators already have the necessary infrastructure in place or are constructing new facilities with this factor in mind.

The container terminal industry faces high barriers to entry. Principal factors affecting capacity in the container terminal industry include:

- government restrictions and/or prohibitions on the development of private terminals on freehold land;
- long planning and environmental approval processes, particularly in Europe and North America, where the average gestation period for a greenfield container terminal development is in the region of ten to twelve years;
- significant capital and technology requirements, which mean that smaller private operators and government port authorities often lack the necessary resources to maximise capacity; and
- lack of mobility of assets. A large capacity expansion within, or excess capacity at, a single terminal, port or even region will not necessarily alleviate capacity issues elsewhere in the world, since cargo must often flow to a specified or local terminal and cannot easily take alternate routes.

#### **Regional Variations**

Despite strong global growth in container traffic, there have been significant regional variations in the growth of container traffic. Asia and the Middle East have recorded the fastest growth in recent years, resulting in a number of new ports emerging as handling the largest container volumes globally. According to Drewry, between 2000 and 2005, container terminals in the Far East and Middle East experienced compound annual growth in throughput of 14.5% and 15.3%, respectively.

According to a Drewry report published in 2006, global throughput is expected to grow at a compound annual growth rate of 9.1% between 2005 and 2011, driven by anticipated growth in Eastern Europe, South Asia, the Far East and Africa. During the same period, according to Drewry, container terminal capacity is estimated to grow at a compound annual growth rate of 4.8% based on confirmed expansion plans, meaning developments that have been confirmed and are not, for instance, subject to governmental approval. Global demand for container terminal capacity may therefore outpace the supply of container terminal capacity by 2011, which will result in higher utilisation levels. If no capacity other than that already confirmed were to be added within this time scale, according to Drewry, global container terminal utilisation would rise from 78.7% in 2005 to 100.1% in 2011. However, in our view, this scenario is unlikely as, faced with a supply-demand imbalance, container terminal operators will be pressured to respond by making additional investments in existing facilities to expand capacity beyond currently projected levels.

The following table provides a breakdown by region of the balance between container terminal supply and demand for the periods indicated.

|  | Compound an 2005–2 | nual growth<br>011 <sup>(1)</sup> | Capacity ut | ilisation                  |
|--|--------------------|-----------------------------------|-------------|----------------------------|
|  | Throughput         | Capacity                          | 2005        | <b>2011</b> <sup>(1)</sup> |
| North America, Central America/Caribbean and |                    |                                   |             |                            |
| South America                                | 7.4%               | 3.3%                              | 71.8%       | 90.6%                      |
| Middle East and Africa                       | 9.5%               | 6.5%                              | 90.7%       | 107.0%                     |
| North Europe, South Europe and East Europe   | 8.5%               | 4.6%                              | 69.8%       | 87.0%                      |
| Oceania                                      | 6.9%               | 0.9%                              | 77.9%       | 110.6%                     |
| South Asia                                   | 11.1%              | 5.5%                              | 77.4%       | 105.3%                     |
| Far East and South East Asia                 | 9.8%               | 5.3%                              | 84.2%       | 108.2%                     |
| Global                                       | 9.1%               | 4.8%                              | 78.7%       | 100.1%                     |

Source: Drewry Shipping Consultants Ltd.

(1) Estimated based on confirmed expansion plans.

#### Leading Container Terminal Operators

The anticipated global demand-supply imbalance presents growth opportunities for container terminal operators to benefit from the underlying containerised trade growth as well as the increasing need for new terminal capacity. As part of their growth strategy, many container terminal operators not only aim to maximise the capacity at their existing facilities, but also plan to expand through greenfield and brownfield projects. Expansion projects are generally characterised by high up-front capital investments, a combination of equity and debt financing and subsequent long-term positive cash flows. However, unlike global container terminal operators, not all small independent or government-run operators have access to necessary capital to fund such expansion projects. These investment and service requirements have thus prompted a number of smaller and government run operators to seek partnerships or change the ownership structure of the ports that they operate to ensure that their terminals remain competitive. This presents expansion opportunities for larger operators with access to capital and has led to a trend towards privatisation of existing assets and private participation in greenfield and BOT schemes over the last fifteen years.

The trend towards privatisation and BOT schemes has been driven largely by governments attempting to fund much-needed container port development projects in order to improve the trade competitiveness of their respective countries. Drewry estimates that the proportion of global throughput handled at state-run terminals, other than those controlled by global terminal operators with a state as the controlling shareholder, has declined from 42.0% in 1993 to 20.7% in 2005. Privatisation and BOT initiatives are aimed specifically at expanding quay length and yard area to increase throughput capacity, increasing port efficiency by adding container handling equipment and implementing technological improvements. Recent privatisations include the ports of Callao, Peru and Apapa, Nigeria, whereas recent BOT schemes include Yarimca, Turkey and Mumbai, India.

# **Ownership and Operating Structures**

Container terminals operate under a number of different ownership and operating structures, which can vary by region. The various ownership models are summarised in the table below.

| Mode of<br>ownership                | Land area          | Terminal<br>infrastructure                    | Terminal<br>superstructure<br>(cranes/yard<br>equipment) | Quayside<br>operations                              | Landside operations  | Example  |
|-------------------------------------|--------------------|---|--|---|----------------------|--|
| 100% state<br>owned and<br>operated | State owned        | Owned and<br>constructed by<br>port authority | State owned  | Port authority                                      | Port authority       | Durban, South<br>Africa  |
| "Suitcase"<br>stevedores            | State owned        | Owned and<br>constructed by<br>port authority | State owned  | Private<br>stevedores (on<br>common-user<br>berths) | Port authority       | Hampton<br>Roads, USA  |
| Management<br>contract              | State owned        | Owned and<br>constructed by<br>port authority | State owned  | Terminal operator                                   | Terminal operator    | Djibouti <sup>(1)</sup>  |
| Leased<br>terminal                  | State owned        | Owned and<br>constructed by<br>port authority | Privately<br>owned or<br>rented from<br>port authority   | Terminal operator                                   | Terminal operator    | Constanta,<br>Romania <sup>(1)</sup>   |
| Concession agreement                | State owned        | Owned and<br>constructed by<br>port authority | Privately<br>owned                                       | Terminal operator                                   | Terminal operator    | Le Havre,<br>France <sup>(1)</sup>   |
| BOT<br>concession                   | State owned        | Construction<br>privately<br>funded           | Privately<br>owned                                       | Terminal operator                                   | Terminal operator    | Laem<br>Chabang,<br>Thailand <sup>(1)</sup>                                      |
| 100% privately<br>owned             | Privately<br>owned | Privately<br>owned                            | Privately<br>owned                                       | Terminal<br>operator                                | Terminal<br>operator | London<br>Gateway (if<br>developed and<br>operated as<br>planned) <sup>(1)</sup> |

Source: Drewry Shipping Consultants Ltd.

(1) Denotes a terminal that we operate.

A large number of countries around the world still operate under the state-owned model, whereby the port land remains the property of the state and an operator has varying degrees of rights and obligations. In the United Kingdom, most container terminals are 100% privately owned, although this is a relatively rare structure. Conversely, in the United States, container terminal operators will usually lease the terminal infrastructure and equipment from the state. Concession agreements have traditionally been used in developed economies, but in recent years have started to be used as a privatisation vehicle for emerging economies. Typical concession terms include: royalty fees as a percentage of revenue and/or volume; up-front payment and/or commitment to make capital expenditure; nominal rent per hectare or per metre; and 25 to 50 year duration.

Due to the typical length of concession agreements and the recent proliferation of their use, factors influencing concession renewal are likely to become more apparent in the future. Based on our experience, we would expect that incumbent operators will typically be granted concession renewal, often because it can be costly, both administratively and due to initial inexperience or inefficiency of a new operator, for a port owner to switch operators.

In general, the container terminal industry does not face stringent price regulation. However, in certain jurisdictions, such as India, the relevant port authority will impose tariffs that set the rates that a terminal operator may charge. See "*Risk Factors*—*Risks Relating to the Company's Ports Business*—*We are subject to a wide variety of regulations and may face substantial liability if we fail to comply with existing or future regulations applicable to our businesses*".

#### Revenue and Cost Structures

Revenue and cost structures are typically similar among container terminal operators using similar operating models.

The following revenue streams are often generated by companies operating container terminals:

- lift-on/lift-off tariff for lifting containers on and off the vessel, usually charged on a per-container basis, sometimes with variation between 20-foot and 40-foot containers, and between full and empty containers;
- storage of containers, typically on a per TEU per day basis, although a number of free days of storage are usually included as part of the lift-on/lift-off tariff;
- delivery and reception fees to and from the consignee's or shipper's truck, rail, or barge;
- electricity and monitoring charges for refrigerated containers while being stored;
- removal and replacement of ship hatchcovers;
- re-stowing of containers on board a ship;
- cleaning of empty containers; and
- stuffing and unstuffing of containerised cargo into a warehouse.

In a typical container terminal operation, the core services of lift-on/lift-off, storage and delivery or reception are the key drivers of revenue, with ancillary services of varying prevalence and importance making up the balance.

The typical cost structure of a container terminal includes:

- land rent and/or concession fees payable to the relevant port authority;
- labour costs for management, supervision, administration and stevedoring;
- electricity and/or diesel fuel for operating equipment;
- depreciation on civil works, if any, and equipment, such as quay cranes and yard cranes; and
- interest payments for debt servicing.

In developing economies, electricity and fuel costs tend to be the largest single cost item, whereas in Europe and North America, the labour cost is typically the single largest operating cost and may have a greater fixed cost element than in a developing economy.

#### **Customers**

The main customers of container terminal operators are container shipping lines, which transport containerised cargo in container vessels between ports. Container shipping lines and, consequently, container terminal operators are highly dependent on the levels of world seaborne trade and the corresponding demand for container terminal services that such levels generate. According to Drewry, global container trade volume reached 115.9 million TEUs in 2005, up from 91.9 million TEUs in 2003, a compound annual growth rate of 12.3%. Container trade volume relates to trade rather than throughput and excludes, among other things, the handling of empty containers and transhipments.

The following table provides a breakdown by shipping line of container trade volume in 2003, 2004 and 2005.

|   | Conta  | ıe                | Compound<br>annual<br>growth |           |
|---|--------|-------------------|------------------------------|-----------|
|   | 2003   | 2004              | 2005                         | 2003-2005 |
| -   | (TEU   | s in thousands, e | except percentag             | es)       |
| Maersk Line <sup>(1)</sup>                | 14,493 | 15,550            | 16,600                       | 7.0%      |
| MSC                                       | 4,410  | 5,600             | 6,500                        | 21.4%     |
| Evergreen                                 | 4,750  | 5,100             | 5,304                        | 5.7%      |
| Hapag-Lloyd <sup>(2)</sup>                | 4,352  | 4,693             | 4,735                        | 4.3%      |
| CMA CGM                                   | 2,800  | 3,891             | 4,675                        | 29.2%     |
| CSCL                                      | 2,834  | 3,655             | 4,597                        | 27.4%     |
| COSCO                                     | 3,019  | 3,788             | 4,535                        | 22.6%     |
| NYK                                       | 3,412  | 3,750             | 4,000                        | 8.3%      |
| APL                                       | 3,032  | 3,580             | 3,891                        | 13.3%     |
| OOCL                                      | 2,688  | 3,268             | 3,523                        | 14.5%     |
| Ten largest shipping lines <sup>(3)</sup> | 45,789 | 52,875            | 58,360                       | 12.9%     |
| Remaining shipping lines                  | 46,111 | 52,525            | 57,539                       | 11.7%     |
| Total                                     | 91,900 | 105,400           | 115,900                      | 12.3%     |

Source: Drewry Shipping Consultants Ltd.

(1) Includes volumes of 3,743 thousand TEUs, 4,050 thousand TEUs and 2,000 thousand TEUs for 2003, 2004 and 2005, respectively, handled by P&O Nedlloyd prior to its acquisition by the A.P. Moller-Maersk Group in 2005.

(2) Includes volumes of 2,195 thousand TEUs, 2,278 thousand TEUs and 1,660 thousand TEUs for 2003, 2004 and 2005, respectively, handled by CP Ships prior to its acquisition by Hapag Lloyd in 2005.

(3) Represents ten largest shipping lines in 2006.

In recent years, the growth in container trade volume has resulted in shipping lines carrying increasing volumes of containerised cargo along the major global sea trade routes. These routes consist of the East-West routes, including the Trans-Pacific, Europe-Far East and Trans-Atlantic routes, the North-South routes and the Intra-Continental routes. A number of individual shipping lines operate on each route, each with different frequencies, transit times and port calls. The Trans-Pacific and Europe-Far East routes are typically served by large ships and global carriers and, according to Drewry, accounted for an estimated 18.0 million TEUs and 14.1 million TEUs, respectively, of container trade volume in 2005. The Trans-Atlantic route, which covers trade between North America and Europe, is typically served by mediumsized ships and, according to Drewry, accounted for an estimated 5.9 million TEUs of container trade volume in 2005. Smaller tonnage dominates the Intra-Asia routes and the Intra-Europe routes, which, according to Drewry, accounted for an estimated 32.3 million TEUs and 9.0 million TEUs, respectively, of container trade volume in 2005. The North-South routes, which cover trade between developing countries and the major production and consumption centres in Europe, the Far East and North America, are typically served by small- to medium-sized ships and, according to Drewry, accounted for an estimated 20.3 million TEUs of container trade volume in 2005. A further 13 smaller trades, as defined by Drewry, accounted for an estimated 16.3 million TEUs of container trade volume in 2005.

The considerable export-driven growth experienced by China and other South-East Asian nations in recent years has led to significant increases in container trade volumes on the Trans-Pacific and Europe-Far East routes, but has also caused imbalances in the direction of container flow. For example, according to Drewry, the Trans-Pacific route accounted for an estimated 18.0 million TEUs of container trade volume in 2005, with container flows on the dominant leg from Asia to North America accounting for 71.6% of the total. A similar imbalance in the direction of container flows was experienced on the Europe-Far East route, which, according to Drewry, accounted for an estimated 14.1 million TEUs of container trade volume in 2005, with container flows on the dominant leg from Asia to Europe accounting for 65.5% of the total. These flow imbalances remain a major concern for shipping lines as they require the ongoing repositioning of empty containers, an activity that does not generate revenue for the shipping lines. Conversely, container terminal operators are able to generate revenue streams from the loading, unloading and storage of empty containers, although often at a lower rate than is the case for full containers.

Accordingly, the flow imbalances are more of a concern for shipping lines than for container terminal operators.

# Trend towards Bigger Ships

Increasing containerisation of cargoes has also resulted in the construction of larger container vessels. These larger vessels benefit from lower operating and voyage unit costs, such as fuel, port and canal fees, manning, repairs, insurance and ship management costs. According to Drewry, the average size of container vessels in the global container fleet increased from 1,824 TEUs in 2000 to 2,229 TEUs in 2005 and vessels of 5,000 TEUs or more represented close to 31.5% of total global fleet capacity as of July 2006. Drewry projects that this will increase to 38.8% of total fleet capacity by July 2010. The shift to larger vessels has been particularly prominent on the Europe-Far East and Trans-Pacific routes, which traditionally exhibit some of the most intense volume and competitive pressures in the container shipping line industry. The increasing number of relatively large ships puts pressure on container terminal operators to offer facilities with deepwater access and to develop sophisticated shipping and port-related technology to meet the demands of these larger vessels. Only a handful of terminal operators can compete globally with such ongoing investment needs. This has resulted in a select group of four, including us, who are moving steadily ahead of other operators as this barrier to entry in the industry becomes an increasingly significant factor.

# Consolidation of Shipping Lines

The container shipping industry remains highly fragmented and very competitive, with over 400 liner companies operating in the international container shipping market. In recent years, however, the container shipping industry has experienced significant consolidation as the major shipping lines seek to capitalise on economies of scale and enhance their global presence. It is expected that the share of container trade volume carried by the top ten global container shipping lines will continue to increase, from 45.7% and 50.4% in 2004 and 2005, respectively, as major shipping lines continue to consolidate both for these reasons and also because of the excess of capacity over demand that is anticipated in the shipping line industry over the next few years. In addition to consolidation through mergers and acquisitions, shipping lines have increasingly entered into various forms of intra-industry cooperation, including the creation of liner alliances designed to increase frequency on certain routes and broaden geographic coverage, as well by agreeing to vessel sharing and swap and slot purchase arrangements. As of December 31, 2005, five of the top ten container shipping lines, comprising Hapag-Lloyd, Cosco, NYK, APL and OOCL, were members of liner alliances. This trend towards consolidation and intra-industry cooperation has placed pressure on container terminal operators to pursue similar forms of consolidation to meet the needs of shipping lines and to maintain bargaining power when dealing with larger customers.

#### BUSINESS

# Overview

We are one of the largest container terminal operators in the world by capacity and throughput. We are also one of the most geographically diversified container terminal operators in the world. Our 42 container terminals, which span 22 countries, had a gross capacity of approximately 48.6 million TEUs as of December 31, 2006 and generated gross throughput of 36.8 million TEUs for the year ended December 31, 2006 (excluding the six container terminals operated by POPNA, the two Shekou Terminals and the one Colombo Terminal). For the year ended December 31, 2006, we generated pro forma revenue from operations (which does not include revenue attributable to our joint ventures and associates) of \$2,291.6 million and pro forma Adjusted EBITDA of \$722.4 million.

The creation of the Company represents an important step in the development of a global container terminal business designed to serve the needs of a "globalising" customer base. As a result of new concessions and our acquisitions of CSX WT in February 2005 and P&O in March 2006, our business has been transformed from one focused principally on container terminal operations located primarily in the UAE to a truly global container terminal business, reporting across the following three regions:

# UAE, Middle East, Europe and Africa

- UAE—Our UAE operating region is at the core of our portfolio and is comprised of four operating terminals, with a fifth terminal under construction at DP World Jebel Ali Terminal 2, which is scheduled to begin operations in the third quarter of 2007 and has been designed to add 5.0 million TEUs of capacity to our existing terminal operations at DP World Jebel Ali when fully developed.
- Middle East (excluding UAE)—We currently have one operating terminal in this region. In addition, we have a development project in Dakar, Senegal.
- Africa—We currently have two operating terminals in this region, with a third terminal under construction in Doraleh, Djibouti (which will replace our existing terminal in Djibouti).
- Europe and North Africa—In Europe, we operate ten terminals in five countries. In addition, we have development projects in the United Kingdom, Turkey and France, as well as terminal expansion projects in Germany, Romania and Belgium.

#### Asia-Pacific and Indian Subcontinent

- Asia-Pacific—We have an extensive network of ten container terminals throughout the Asia-Pacific region. Additionally, we operate three logistics centres in the region, which are located in Hong Kong (ATL Logistics Centre), Yantian (ATL Logistics Centre Yantian) and Shanghai (Shanghai Ji Fa). Currently, we have development projects in Vietnam and China, as well as terminal expansion projects in China and South Korea.
- Indian Subcontinent—With five terminals in India and one in Pakistan, we have the largest presence of any container terminal operator in the Indian Subcontinent region, and currently have development projects in both India and Pakistan.

#### Australia and New Zealand and Americas

- Australia and New Zealand—We operate five container terminals in Australia and have the widest geographical spread of container facilities in the country. In addition, we are currently pursuing a terminal expansion project in Adelaide. In addition to our container terminal and related operations, we operate a maritime services company in the region and also provide, through our interest in a joint venture, automotive and general cargo stevedoring in 33 locations throughout Australia. We currently have no operations in New Zealand.
- Americas—Our Americas portfolio is comprised of four terminals in four countries. In addition, we have a development project in Peru, as well as terminal expansion projects in Canada, the Dominican Republic and Argentina.

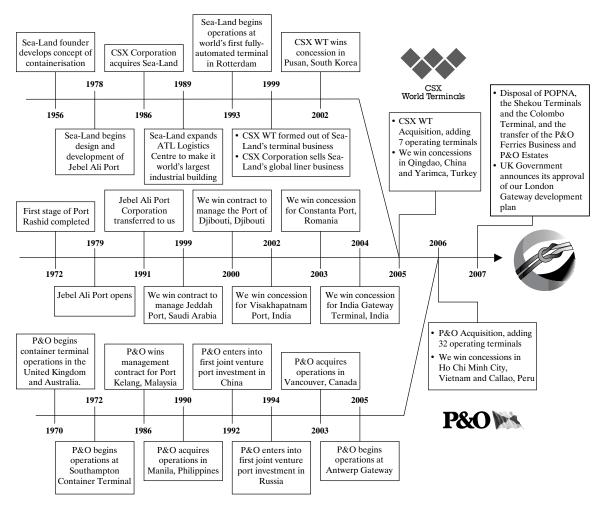
The following table provides information regarding the number of terminals, as well as the gross throughput and equity-adjusted throughput for the year ended December 31, 2006 and gross capacity as of December 31, 2006 of our terminal portfolio.

|  | Terminals                                      | Gross<br>throughput | Equity-<br>adjusted<br>throughput | Gross<br>capacity |
|--|--|---------------------|-----------------------------------|-------------------|
|  | (TEUs in millions, except number of terminals) |                     |                                   |                   |
| UAE, Middle East, Europe and Africa      | 17   | 17.1                | 12.9                              | 22.6              |
| Asia-Pacific and Indian Subcontinent     | 16   | 15.7                | 7.6                               | 20.9              |
| Australia and New Zealand and Americas . | 9  | 4.0                 | 3.2                               | 5.1               |
| Total                                    | 42   | 36.8                | 23.8                              | 48.6              |

#### History

Pursuant to the Restructuring, the Company was incorporated in the DIFC on August 9, 2006 for the purpose of becoming the holding company for the ports-related commercial activities of Dubai World. On January 1, 2007, DP World FZE and Thunder FZE, which is the holding company for P&O, were transferred from DPA, an affiliate of the Company, to the Company. Prior to the transfer of DP World FZE and Thunder FZE, the Company did not have any operations. Immediately prior to the transfer of Thunder FZE to the Company, the Company became a borrower and guarantor under the Amended and Restated Credit Facility, which was amended in connection with the Restructuring. For a description of the Amended and Restated Credit Facility, including the undertakings and covenants included therein, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Working Capital and Indebtedness—Syndicated Term Loan and Revolving Credit Facility".

Set forth below is a chronological overview of the principal events, history and growth of our container terminal business.



As described below, as a result of new concessions and our acquisitions of CSX WT and P&O, our business has been transformed from one focused principally on container terminal operations located primarily in the UAE to a truly global container terminal business.

# Local Origin

Port Rashid and Jebel Ali Port commenced operations in 1972 and 1979, respectively, and were originally managed separately. In 1991, the operations of Port Rashid and Jebel Ali Port were combined under our control as part of a strategy to create the key ports operator in the Arab Gulf Cooperation Council ("GCC") region.

# Regional and International Growth

In 1999, we formed a wholly-owned subsidiary to manage and operate container terminals and other facilities outside of Dubai. Our first international project was at Jeddah Islamic Port, Saudi Arabia, where we, in collaboration with a local partner, began container terminal operations in September 1999. In June 2000, we won the contract to manage the entire Port of Djibouti and Djibouti Airport in Djibouti, including its marine, bulk and container operations, logistics zone and administration. We expanded our international footprint with concession wins at Visakhapatnam Port, India in 2002, Constanta, Romania in 2003 and Cochin, India in 2004, at which we began operations in early 2005. As of December 31, 2004, we had a combined portfolio of six operating container terminals in five countries.

# Global Expansion

# CSX WT

In February 2005, we completed the CSX WT Acquisition. CSX WT was a leading global container terminal operator with key strategic assets in some of the world's fastest growing markets, including Asia and South America. Following our successful bids in Saudi Arabia, Djibouti, India and Romania, the CSX WT Acquisition represented an important step in our global expansion strategy by increasing our international presence in the container terminal industry and enhancing our geographic diversification.

The CSX WT Acquisition provided us with a portfolio of terminals in Asia, Australia, Europe and the Americas that was a complementary fit with our existing terminal portfolio. Among other things, the CSX WT Acquisition was designed to allow us to:

- participate more fully in the growth of the global transportation and logistics industry;
- serve our customers from a broader geographic base;
- exploit immediate and long-term synergies between our and CSX WT's businesses;
- access new high-growth markets, especially Asia and South America; and
- achieve revenue growth through the opportunity to increase volumes and expand our level of service.

CSX WT's key operations included CT3 (Hong Kong), ACT (CT8) (Hong Kong) and the ATL Logistics Centre at Hong Kong's Kwai Chung port, as well as the terminal facilities at the Ports of Yantai and Tianjin in China. The CSX WT Acquisition also provided us with a project pipeline for further development and expansion of our global network through greenfield and expansion projects in Pusan, South Korea and Qingdao, China.

The CSX WT Acquisition contributed interests in seven operating terminals and three terminals under construction or in the planning stage. As of the closing of the CSX WT Acquisition, our terminal portfolio included 14 operating container terminals in ten countries.

# P&0

In March 2006, we completed the P&O Acquisition. P&O was a leading global container terminal operator and also had significant operations in ferries, as well as maritime services and property development businesses. The P&O Acquisition represented a unique opportunity to significantly increase our global network and market position by incorporating P&O's largely complementary portfolio of terminals in Asia, India, Australia, the Americas, Europe and Africa into our terminal portfolio. We believe that the P&O Acquisition has, among other things, enabled us to:

- reduce our dependence on the transhipment market because of the relatively high percentage of origin and destination trade conducted at P&O's terminals;
- diversify our customer base and address the changing needs of a consolidating customer pool by offering our customers a globally balanced portfolio of container terminals;
- gain further exposure to high-growth markets in Asia and South America, while strengthening our position in more established markets in Europe and Australia;
- benefit from the collective experience of P&O's operational management; and
- improve the efficiency of certain aspects of the management and operational structure of P&O and realise synergies through greater economies of scale.

P&O's portfolio included key operations in Australia and at Qingdao Qianwan Container Terminal, where we already had a business development project that we acquired in the CSX WT Acquisition, in Navi Mumbai, India, at two terminals in Antwerp, Belgium and in Southampton, United Kingdom. In addition, P&O had significant projects in development in Ho Chi Minh City, Vietnam and Kulpi Port, India and was in the process of obtaining regulatory approval to develop London Gateway, a new deep-sea container terminal that is expected to be constructed on the River Thames near London, all of which we have continued to pursue. On May 30, 2007, the UK Government announced that it had approved the development plan.

The P&O Acquisition contributed interests in 32 operating terminals and five terminals under construction or in the planning stage. As of the closing of the P&O Acquisition, our terminal portfolio included 49 operating container terminals in 24 countries.

In connection with the P&O Acquisition, we acquired the assets of POPNA, which included concessions at six container terminal operations and three non-container terminal operations in the United States, as well as stevedoring operations at an additional 16 US ports. On March 16, 2007, P&O Holdings, Inc., a wholly-owned subsidiary of ours, completed the sale of 100% of POPNA to a wholly-owned subsidiary of AIG Global Investment Group.

To focus our business on container terminal operations, we have transferred and have entered into agreements to transfer the P&O Ferries Business and P&O Estates, respectively, which we acquired in the P&O Acquisition, to affiliates of ours. See "*Related Party Transactions—Relationship with Dubai World and the Government of Dubai—Ongoing Relationship—Transfer of P&O Estates*" and "*Related Party Transactions—Relationship with Dubai World and the Government of Dubai—Ongoing Relationship—Transfer of P&O Estates*" and "*Related Party Transactions—Relationship with Dubai World and the Government of Dubai—Ongoing Relationship—Transfer of P&O Ferries*".

# Future Expansion

Following the P&O Acquisition, we continued to enhance our portfolio by securing new development projects in Qasim, Pakistan; Callao, Peru and Dakar, Senegal. These were in addition to our existing development projects in Jebel Ali, UAE; Ho Chi Minh City, Vietnam; Doraleh, Djibouti; Vallarpadam and Kulpi, India; Yarimca, Turkey; Fos, France; Qingdao, China; and London Gateway, United Kingdom. In addition, we currently have a total of nine terminal expansion projects at Qingdao, China; Caucedo, Dominican Republic; Germersheim, Germany; Vancouver, Canada; Constanta, Romania; Buenos Aires, Argentina; Antwerp, Belgium; Pusan, South Korea and Adelaide, Australia. In some cases, projects are subject to various final regulatory approvals. We intend to continue to evaluate and review opportunities for expansion and construction projects in line with our growth strategy.

#### **Competitive Strengths**

As described above, we have built our global container terminal business through the combination of our regional and international operations, the CSX WT Acquisition, the P&O Acquisition and our terminal development and expansion projects. We believe that each of these components provides us with complementary strengths, which together position us as a market leader in the global container terminal industry. In particular, we believe that our business is characterised by the following key competitive strengths.

# A Globally Diversified, Market-Leading and Balanced Portfolio of Terminals

With 42 terminals in 22 countries, we believe that we have the most geographically diversified portfolio of terminals in the industry and that the size and diversity of our portfolio gives us a competitive advantage over smaller and more concentrated operators because of the relatively high barriers to entry that characterise the container terminal industry. Our asset base includes a diverse mixture of both established and newer terminals and a significant number of greenfield and brownfield projects that we are in the process of developing. We believe that this combination of development sites and fully operating facilities is key to facilitating our future growth strategies and that our portfolio allows us to take advantage of the typically stable returns on equity in lower-risk established markets such as Europe and Australia and the potential for greater returns on equity in higher-risk emerging markets such as Latin America and Africa. In addition, we believe that our portfolio, which is diversified within the regions in which we operate, should help to mitigate region-specific downturns.

# Strong Pipeline of New Projects and Additional Growth Potential

We have extensive experience in developing terminal operations around the globe, including by constructing new terminals on both greenfield sites and brownfield sites as a result of concession wins. We have a strong track record of winning concessions globally based on our customer and business partner relationships, operating and technical credentials, willingness to invest in new capacity to meet demand and focus on key governmental issues, such as security and sustainability. Consequently, we believe that we will win, on economic terms, the majority of the concessions that we actively pursue and where we submit a bid. Our new projects currently in development include a total of 12 terminal projects, which, subject to various final regulatory approvals in some cases, are expected to become operational at various times between 2007 and 2011 and to add 13.4 million TEUs of gross capacity to our portfolio, based on anticipated capacity as of commencement of operations. In addition, we currently have a total of nine terminal expansion projects underway which are expected to become operational at various times between 2007 and 2011 and to add 8.9 million TEUs of gross capacity to our portfolio, based on anticipated capacity once fully operational. We also have a pipeline of potential projects in various stages of review, and continue to look for innovative opportunities for the ownership and management of terminal and terminal-related assets both inside and outside of ports.

#### Strong Relationships with Key Customers

We maintain a diverse customer base and enjoy close and long-standing relationships with our key customers, who are, for the most part, leaders in the global shipping industry. We believe that we have been successful in attracting and maintaining key customers as a result of our strong reputation in the industry, continued achievement of operational excellence and the diversification of our global portfolio, each of which helps our customers succeed in their businesses. For example, seven of our current top ten global customers were also our customers ten years ago. We target key customers and attempt to build strategic relationships based on an internal programme of customer segmentation, which we believe is unique to our industry. Through this programme, we seek to identify key commercial relationships by considering a number of different factors that we believe will assist us in evaluating our customers and determining how we can best serve them in the future.

#### Strategic Relationships with Dubai World and its Affiliates

As a wholly-owned indirect subsidiary of Dubai World, a holding company owned by the Government of Dubai, we expect to continue to benefit from the commitment of Dubai World to promote Dubai and its portfolio of businesses and projects both domestically and internationally. In addition, we have in the past benefited from and expect to continue to leverage our relationships with affiliates that engage in complementary businesses, which we believe allows us to offer a combination of services that is unique in the container terminal industry and provides us with an advantage over our competitors.

# **Operational Excellence and Innovation**

We are one of the innovators in the container terminal industry and have been successful in developing and enhancing container terminal capacity and efficiency in the regions in which we operate based on the needs and attributes of particular terminals. In 2007, our international achievements were recognised by our winning *Best Seaport in the Middle East* for DP World Jebel Ali for the 13<sup>th</sup> year in a row and *Best Container Terminal in Asia under 4 million TEUs per annum* for CT3 (Hong Kong) at the Asian Freight & Supply

Chain Awards. We also won various awards in 2006, including the *Lloyd's List's Port Operator of the Year Award*. Our commitment to operational excellence is reflected in the increase in our average global crane productivity from approximately 25 gross moves per hour for the year ended December 31, 2005 to approximately 27 gross moves per hour for the year ended December 31, 2006. This increase in our average global crane productivity is made possible not only through the implementation of new technologies but also by significant improvements in operating efficiency that we have been able to make at existing terminals as well as at new terminals constructed on greenfield sites.

## Experienced and International Management Team

Our global business is run out of our head office in Dubai by the 11 members of our executive management team, who have significant industry experience, and some of whom also have experience in the container shipping industry. In addition, our local operations are managed by eight regional managers, who also have significant experience in the container terminal industry and extensive local and regional knowledge, and are supported by a highly experienced team of local container terminal managers. See "Management".

# **Our Vision and Mission**

Our vision is to be the "Port of Choice" for our customers in each of our locations, to excel in operations, sales and customer service to our clients and to enhance the position of the local communities and countries in which we operate as gateways for global trade. Our mission is to provide world-class port services and to be a global player in operating and managing ports. We aim to provide value-for-money, high quality services to our customers through motivated and innovative employees who are empowered to make optimum utilisation of modern facilities, technology and resources while ensuring a reasonable return on investment.

# **Corporate Strategy**

We have historically focused on pursuing a growth strategy based on acquisitions to establish our global footprint, fundamentally changing the composition and dynamics of the industry in the process by increasing the concentration of global throughput and capacity accounted for by the top global terminal operators. The changing nature of the industry has meant that growth through such acquisitions has become increasingly limited, and this has required a different approach to growth and value creation going forward. The following strategic principles have therefore been developed to aid our objectives, with a focus on people, customers, quality and global reach.

# **Optimise Existing Asset Base and Current Capacity**

We believe that operational excellence and innovation create opportunities to generate additional value out of our existing facilities. We seek to improve our operational efficiency and increase the capacity of our existing facilities by investing in advanced handling equipment and streamlining our operational processes. We believe that this strategy is one of the most cost-effective methods for increasing capacity at our existing facilities. In addition, we continually re-examine our communication links with our customers and essential stakeholders in the port and shipping community to maximise the connectivity, responsiveness, accuracy and speed that we are able to offer.

#### Maximise Customer Satisfaction with Innovative and Tailored Solutions

Providing our global customers and their customers with value enhancing port and logistics solutions is a cornerstone of our operating strategy. We seek to sustain our consultative approach to customer relationship management to ensure we invest in facilities around the globe where our services are required. We employ a proactive management process that focuses on the key elements of connectivity, information sharing and security, which can provide strategic solutions in inventory and cost control in the global supply chain. We believe that the reliability and efficiency of our operations and information flow will enhance our customers' competitive edge.

# Develop Relationship with Sector Participants

We continually re-evaluate our relationships with both current and potential future partners and stakeholders to ensure that we stay at the forefront of our industry, seizing the most attractive commercial opportunities by involving the relevant stakeholders from the outset. We believe that our credentials as one

of the world's largest container terminal operators make us a natural partner of choice, and we seek to enhance this perception across the globe. In addition, we intend to leverage our relationships with our affiliates within Dubai World as we explore new opportunities that ultimately transform the local economies of the countries in which we operate and consequently enhance the value proposition for our business.

# Deploy Capital for Sustained Growth, Profitability and Market Leadership

We intend to pursue investment opportunities based on our assessment of their potential for value creation, growth and sustained profitability. We continue to ensure that our assessment of potential investment opportunities is performed on a risk-adjusted basis, such that any capital deployed in more volatile markets is accompanied by a commensurate increase in the expected return to enhance our value proposition. Within this framework, we emphasise operational control of new projects while ensuring that we have the most appropriate partners on board where required. We seek to position ourselves to react to changes in both our and our customers' industries to ensure that we remain the port operator of choice.

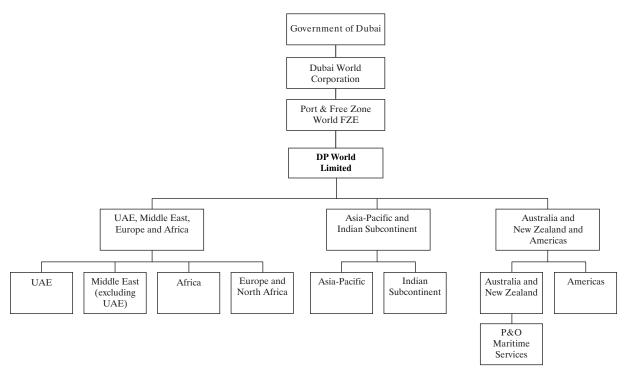
# Create a Place of Great Opportunity and Professional Enhancement for Employees

We believe that our achievement of operational excellence and innovation depends on the abilities, creativity and dedication of our employees. By implementing policies that allow us to be a good employer and good corporate citizen, we seek to create a culture of global excellence that will define our organisation and the container terminal industry. We plan to continue to invest in the personal development of our employees to ensure that we attract and retain the most experienced, motivated and knowledgeable workforce.

# **Reporting and Operational Structure**

Dubai World, through its shareholding of our parent company, Port & Free Zone World FZE, beneficially owns 100% of our issued and outstanding share capital. For a description of historical and ongoing relationships between us, on the one hand, and entities owned by, or affiliated with, the Government of Dubai, on the other hand, see "*Related Party Transactions—Relationship with Dubai World and the Government of Dubai*".

The following chart illustrates the three reporting and eight operating regions for our principal business activities.



# **Our Ports Businesses**

# Overview

The following chart lists our container terminals by reporting and operating regions.

# UAE, Middle East, Europe and Africa

# **UAE Region**

UAE

- DP World Jebel Ali
- Port Rashid (Dubai)
- Mina Zayed (Abu Dhabi)
- DP World Fujairah

# Middle East (excluding UAE) Region Saudi Arabia

• Jeddah South Container Terminal

# Africa Region

Djibouti

• Port Autonome International de Djibouti

# Mozambique

• Maputo International Port Services

# Asia-Pacific Region

# China

- Qingdao Qianwan Container Terminal
- Tianjin Orient Container Terminals
- ACT (CT8) (Hong Kong)
- CT3 (Hong Kong)
- DP World Yantai

# Indonesia

- Terminal Petikemas Surabaya
- Philippines
- Asia Terminals Incorporated
- Russia
- Vostochnaya Stevedore Company
- South Korea
- Pusan Newport Company

# Thailand

• Laem Chabang International Terminal

Australia and New Zealand and Americas

# Australia and New Zealand Region *Australia*

- DP World Melbourne
- DP World Sydney
- DP World Brisbane
- DP World Fremantle
- DP World Adelaide

# Europe and North Africa Region *Belgium*

- DP World Antwerp
- Antwerp Gateway
- France
- Terminal de Nord (Le Havre)
- Terminal de France (Le Havre)
- Fos Container Terminal (Fos sur Mer)
- Mourepiane Container Terminal (Marseille)
- Germany
- DP World Germersheim
- Romania
- DP World Constanta
- United Kingdom
- Southampton Container Terminal
- Tilbury Container Services

# Asia-Pacific and Indian Subcontinent

- Indian Subcontinent Region India
- DP World Nhava Sheva
- DP World Chennai
- Mundra International Container Terminal
- DP World Cochin
- Visakha Container Terminal
- Pakistan
- DP World Karachi

- Terminales Rio de la Plata (Buenos Aires)
- Canada

Argentina

• DP World Vancouver

# Dominican Republic

**Americas Region** 

- DP World Caucedo
- Venezuela
- DP World Puerto Cabello

We operate in three of the top ten, and seven of the top twenty, container ports in the world, as measured by throughput for the year ended December 31, 2005. We believe that our portfolio represents a well-diversified business in terms of geographic spread, political risk, currency fluctuation and level of economic development, with operations divided into the following eight operating regions: UAE, Asia-Pacific, Indian Subcontinent, Europe and North Africa, Australia and New Zealand, Americas, Middle East (excluding UAE) and Africa.

#### Core Services

Our core ports services are comprised of container cargo handling and storage, general cargo handling and Roll On-Roll Off ("**Ro-Ro**") services.

#### Container cargo handling and storage

The core services for containerised handling consist of lifting containers on and off of vessels, storing containers in the relevant terminal and facilitating the delivery and receipt of containers. The two main categories of throughput are O&D, which is also often referred to as import and export, and transhipment. O&D throughput differs from transhipment throughput primarily in that O&D throughput is usually most cost effectively handled by one terminal, preferably close to the point of consumption, which makes O&D throughput less likely to be lost to competitors and less price-sensitive than transhipment throughput. O&D throughput also provides us with opportunity to earn additional revenue by charging for delivery or reception of the container from the shipper or consignee, as well as by providing ancillary services, such as CFS and container cleaning. For the year ended December 31, 2006, approximately 76% of our gross throughput was O&D throughput.

The storage of containers on behalf of customers for varying periods of time within our terminals represents an additional income stream and is based on charging an amount per TEU rather than per lift based on the size of container. Rates vary between locations and among customers within the same location and are different for full and empty containers and also vary depending on the duration of storage.

# General cargo handling and Ro-Ro services

In addition to container cargo handling and storage services, we also offer general cargo handling and Ro-Ro services. By offering superior service and handling facilities, we have attracted general cargo vessels carrying a wide variety of non-containerised goods. As well as serving the growing local markets for commodities and specialised cargos, such as frozen and chilled foodstuffs and various construction materials, the location of many of our general cargo handling facilities at hubs of the east-west and north-south trade routes makes them attractive for stockpiling cargo for re-export. Our Ro-Ro facilities are designed to accommodate vessels that carry wheeled cargo, such as automobiles. The defining feature of Ro-Ro vessels is a built-in ramp, which allows cargo to be efficiently "rolled on" and "rolled off" the vessel when in port.

We consider our general cargo handling and Ro-Ro businesses to be vital components of our business. We offer general cargo handling at 23 locations, including Dubai, Vancouver and Antwerp, among others, and operate a Ro-Ro facility and/or offer other Ro-Ro services at 19 locations. We believe that we are well placed to benefit from growing global trade volumes and we expect to continue to develop and expand our facilities and special equipment for handling non-containerised cargo with a view to increasing revenue from our general cargo handling and Ro-Ro services.

In addition to the foregoing core services, certain of our ports operations offer one or more of the following other services: refrigerated container, or reefer, facilities, sea-air cargo, commercial trucking, passenger services and logistics.

# **P&O** Maritime Services

As part of the P&O Acquisition, we acquired P&O Maritime Services based in Melbourne, Australia. Through its ownership, operation and management of a fleet of specialised vessels, P&O Maritime Services provides government shipping, cargo, defence and port and charter and agency services to a diverse range of government and industrial customers in Australia, as well as Papua New Guinea, Singapore, Ireland and Argentina.

A significant majority of the revenue of P&O Maritime Services is derived from contracts with a term of five or more years with its major clients, including the Australian Government Antarctic Division, the Department of Defence, Australian Customs Service, CSIRO and Xstrata. The defence business of P&O Maritime Services in Australia is operated through Defence Maritime Services Pty Ltd, a 50% owned joint venture with Serco Group plc of the United Kingdom.

# Customers

Our customers comprise over 150 carriers and cargo interests, including all of the top ten global container shipping lines, as well as general cargo and car carriers. We also perform logistics activities whereby we deal directly with both transport companies and the ultimate owners of the relevant cargo, such as manufacturers, traders and importers. For the year ended December 31, 2006, our top five, ten and twenty customers accounted for approximately 42%, 59% and 76%, respectively, of the full-year gross throughput for all terminals as of December 31, 2006 (excluding the six container terminals operated by POPNA the two Shekou Terminals and the one Colombo Terminal). We have long-standing relationships with our top ten customers, many of whom have been customers of ours since the beginning of containerised operations at our terminal locations. Eight of our top ten customers are also among the top ten largest global shipping companies. Selected customers of ours include: Maersk Line, MSC, Evergreen, Hapag-Lloyd, CMA CGM, CSCL, NYK, APL, OOCL, UASC and ZIM. We believe that these relationships are increasingly important because of the consolidation of the shipping line industry, which has resulted in a smaller pool of major customers. Customer relations are managed on a local, regional and global basis.

Contracts in the container terminal industry are characterised by relatively long terms, usually in the range of two to five years, and typically, although not exclusively, require cause in operational failing to allow early termination. Shipping lines tend to change terminal operators infrequently as they have a limited selection of operators in many ports and are often tied to the hinterland served by a particular port. Terminal operators attach importance to long-term relationships with carriers and the ability to offer these carriers a global portfolio, thereby encouraging an alignment of interests and a structured commercial approach at a global and regional level, rather than just at an individual terminal level. We believe that we are well positioned in these important areas.

We believe that the most important factors that our customers take into consideration when selecting a vendor are a commitment to the provision of a fixed day berthing slot and defined crane productivity rates, which we believe we are well placed to deliver because of our operating efficiency.

# **Business Development**

We have dedicated teams of business development professionals located in each of our operating regions, as well as a core team of staff in Dubai that supports and augments our regional teams. In addition to unsolicited project proposals, our head office, regional and local terminal management teams are constantly working to develop new projects. Our strong relationships with our container shipping line customers also provide an additional source of new projects. These business development opportunities come in the form of acquisitions of existing single or multi-site operations and new greenfield and brownfield terminal projects. We typically maintain a project pipeline comprised of between 20 and 40 developments that we are actively reviewing at any one time. Our Senior Vice President of Business Development reports directly to our Chief Executive Officer, reflecting the importance of this function within the organisation.

New opportunities are identified by multiple sources throughout the organisation and through the many different channels yielded by our extensive network, including discussion with our customers and with government representatives and authorities. We have a clearly defined strategy for our business development activity that allows us to efficiently short-list and pursue opportunities that will likely add the greatest potential value to our business. We evaluate new business opportunities based both on the initial investment we will be required to make and the potential future expected growth opportunity associated with the asset. Therefore, on certain projects, we have elected to put in place management contracts to operate the asset, which has allowed us to minimise our investment but remain well-positioned for future growth. An efficient portfolio of terminals must have an appropriate balance between established, developing and greenfield sites; O&D and transhipment throughput; and locations in emerging market and developed economies. We constantly re-evaluate our current portfolio position and adjust our business development priorities as we deem appropriate.

Our new projects currently in development include a total of 12 terminal projects in the UAE, Vietnam, Djibouti, Pakistan, India (Kulpi and Vallarpadam), Turkey, France, China, Peru, Senegal and the United Kingdom. We also currently have a total of nine terminal expansion projects in China, the Dominican Republic, Germany, Canada, Romania, Argentina, Belgium, South Korea and Australia. In some cases, projects are subject to receipt of various final regulatory approvals. In addition, we are in advanced negotiations on several other projects and have signed confidential memoranda of understanding for numerous other projects in a range of geographical regions, mostly in emerging markets, but also within developed markets, which may or may not lead to definitive agreements. Finally, from time to time, based on our ongoing business review, we may sell or divest businesses in the ordinary course of business.

#### **Concessions**

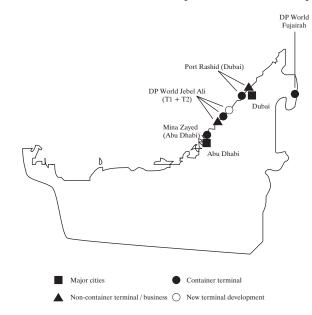
Substantially all of our terminal operations are conducted pursuant to long-term operating concessions or leases entered into with the owner of a relevant port for terms generally between 25 and 50 years. We commonly start negotiations regarding the renewal of concession agreements with approximately five to ten years remaining on the term and often obtain renewals of or extensions on concession agreements in advance of their expiration in return for a commitment to make certain capital expenditures in respect of the subject terminal. In addition, such negotiations may result in a re-base of rental charges to reflect current market rates. Due to the typical length of concession agreements and the recent proliferation of their use, factors influencing concession renewal are likely to become more apparent in the future. However, based on our experience, incumbent operators are typically granted renewal, often because it can be costly, both administratively and due to initial inexperience or inefficiency of a new operator, for a port owner to switch operators.

#### **Portfolio**

UAE, Middle East, Europe and Africa

#### **UAE Region**

The following map indicates the locations of our operations and developments in the UAE region.



*Overview.* The UAE region is an important trading hub for the Middle East and Indian Ocean rim countries, particularly in the transhipment of containers and general cargo. We have been operating in the UAE since 1972, initially at Port Rashid, Dubai and subsequently at DP World Jebel Ali, Dubai, Mina Zayed (Abu Dhabi), Abu Dhabi and DP World Fujairah, Fujairah. DP World Jebel Ali Terminal 1 is our flagship facility, both in terms of container and bulk traffic, and is one of the largest single container terminals in the world by capacity and throughput. In addition, we have a significant development project underway at DP World Jebel Ali Terminal 2. We do not currently have an economic interest in our terminal at Mina Zayed, although we hold operational control over the facility through a management contract pursuant to which we are entitled to a fixed fee in respect of our services.

*Throughput.* All of our facilities in the UAE handle O&D traffic for the region with significant transhipment volumes also present at DP World Jebel Ali. Our UAE volumes have grown significantly and have outpaced the growth of overall world container trade volumes. In addition, our UAE volumes have also demonstrated resilience during market downturns, such as experienced in 2001, and through geopolitical conflicts in the region, and maintained their growth levels despite an overall slowing in global growth.

*Competitive position.* We believe we hold the strongest market position as a terminal operator compared to any other operator in the UAE and Middle East. Our Jebel Ali, Port Rashid, Fujairah and Mina Zayed facilities do not face intra-port competition and do not compete with each other for business. Further, the position of our container operations at DP World Jebel Ali is strengthened by their location adjacent to the Jebel Ali Free Zone, which is home to over 5,500 international companies and generates significant volumes of captive container traffic for us. Our competition in the UAE Region is with other regional ports such as Khorfakkan, UAE and Salalah, Oman.

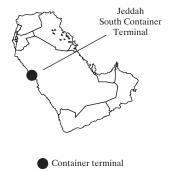
*Other activities.* In addition to container cargo handling, certain of our facilities in the region offer general and bulk cargo handling, Ro-Ro, reefer and tanker facilities and container repair, commercial trucking, sea-air cargo, logistics and/or other terminal services.

*Strategy and business development.* Our strategy at DP World Jebel Ali and Port Rashid (Dubai) is to continue to operate the two facilities as a combined operation in Dubai. At the request of our customers, we are currently moving the container handling facilities at Port Rashid (Dubai) to DP World Jebel Ali, which will allow Port Rashid (Dubai) to focus on bulk cargo, Ro-Ro and cruise ship handling. Given its significant excess capacity, DP World Fujairah holds the potential to develop as a deep-sea transhipment facility and we are exploring opportunities to further advance the facility as an attractive location for container shipping lines. At Mina Zayed (Abu Dhabi), we aim to focus operations on capturing growth from the robust economic developments that Abu Dhabi is experiencing.

Our current pipeline in the UAE is the terminal expansion at DP World Jebel Ali. Jebel Ali Terminal 2 is scheduled to begin operations in the third quarter of 2007 and has been designed to add 5.0 million TEUs of capacity when fully developed, which will ensure that DP World Jebel Ali remains the largest container port by capacity and throughput in the wider Middle East region by a considerable margin for the foreseeable future. In addition, in the second quarter of 2007, we and an affiliate of ours entered into cooperation agreements with Abu Dhabi Ports Company, which will see us operating the Khalifa Port in Abu Dhabi.

#### Middle East (excluding UAE) Region

The following map indicates the locations of our operation in the Middle East (excluding UAE) operating region.



*Overview.* We are present in Jeddah, Saudi Arabia, where we hold a management contract to manage our terminal at Jeddah, where we also hold a 10% economic interest in the joint venture company that holds the concession for the largest facility by capacity on the Red Sea. Our operations in this region are managed from Jeddah.

*Throughput.* Jeddah South Container Terminal targets both O&D and transhipment traffic, with transhipment constituting the majority of throughput at the terminal.

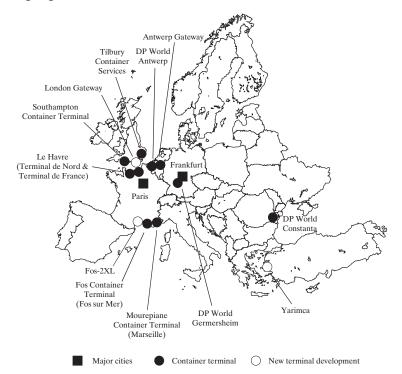
*Competitive position.* Jeddah South Container Terminal faces intra-port competition and also competes on a regional basis for transhipment volumes.

*Other activities.* In addition to our container terminal business, our terminal at Jeddah offers reefer facilities.

*Strategy and business development.* Our strategy at Jeddah Port is to focus our efforts on securing a higher proportion of high-paying domestic traffic at the expense of transhipment activity. Over the medium term, we will be working to ensure that our shipping line customers remain at the terminal when additional capacity is introduced to the market.

# **Europe and North Africa Region**

The following map indicates the locations of our operations and developments in the Europe and North Africa operating region.



*Overview.* We can trace our presence in the United Kingdom back to P&O's formation in 1853 and we currently operate container terminals in the ports of Southampton and Tilbury in the United Kingdom. With its acquisition of facilities in Belgium in 2000, P&O started a period of expansion into Continental Europe and we have since acquired or built facilities in France, Romania and Germany. Our terminals offer deep-water facilities, which are strategically located to reach the major markets of the United Kingdom and Continental Europe. Our European operations are managed from London. Although we do not currently have any operations in North Africa, our business development initiatives for this region are managed from London.

*Throughput.* Most of our facilities in Europe are focused on O&D traffic, which accounts for a significant majority of regional throughput. Our portfolio in Europe is well established and enjoys moderate growth.

*Competitive position.* Western Europe is a well-established market characterised by high stability by throughput with moderate growth. Competition between ports across Western Europe is well developed, and our key global competitors HPH, APMT and PSA are well established there.

The Eastern European market is less well developed and has recently enjoyed high volume growth. Our DP World Constanta terminal is the largest and most modern facility on the Black Sea and acts as a hub for other Black Sea ports in Ukraine, Bulgaria and Turkey.

Other activities. In addition to container cargo handling, certain of our facilities in the region offer general and bulk cargo handling, Ro-Ro services, container freight station, stuffing and unstuffing

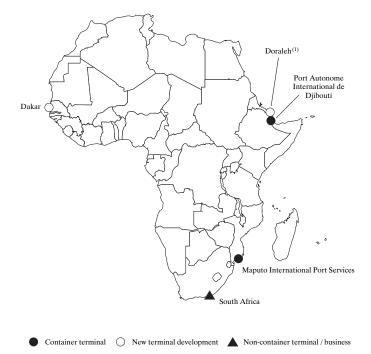
warehousing and reefer facilities and logistics, empty depot, custom documentation and/or other terminal services.

*Strategy and business development.* Our strategy differs by terminal and is dependent on the dynamics of the local market. In Western Europe, we will expand our operations where our customers have a strong requirement for container handling capacity, most notably in the United Kingdom and France, which currently have a considerable deficit of container-handling capacity. To meet demand for capacity, we are planning to construct a greenfield port and business park at London Gateway near London, United Kingdom. London Gateway will be a state-of-the-art freehold container terminal facility and we believe that, once developed, it will be our flagship facility in the United Kingdom.

We will seek to expand our presence in the Mediterranean and Black Sea regions and also establish a base in North Africa, as we believe that this region offers untapped potential for rapid throughput growth and strong earnings and will be an important region for future business development. As part of this strategy, we secured a new concession at Yarimca, Turkey, where we expect considerable growth in demand from local manufacturers to support development as a major O&D terminal for the region.

#### Africa Region

The following map indicates the locations of our operations and developments in the Africa operating region.



(1) Will replace Port Autonome International de Djibouti.

*Overview.* We are present in Djibouti, Djibouti, where we are the sole port operator and have a significant development project. We hold management contracts to operate the entire port of Djibouti and Djibouti Airport. We do not have an economic interest in our terminal at Djibouti, although we hold operational control over the facility through a management contract pursuant to which we are entitled to a fixed fee as well as a portion of the facility's profit in respect of our services. We are also the majority partner in Maputo International Port Services, which is the only container terminal in the port of Maputo. However, the region has been identified as an important area for future business development. Our operations in this region are managed from Dubai.

*Throughput.* Both our Djibouti and Maputo facilities are today almost entirely focused on O&D throughput. The new facility at Doraleh, Djibouti is expected to attract significant regional transhipment traffic.

*Competitive position.* As an emerging region, competitor presence is limited relative to other regions globally. We hold strong positions in our operating locations. Both Djibouti and Maputo have no intra-port competition and limited regional competition.

*Other activities.* In addition to our container terminal business, we operate the entire Port of Djibouti, which includes container terminal activities, bulk cargo and a logistics zone, and Djibouti Airport. Additionally, we operate general and bulk cargo stevedoring in all five of South Africa's state-owned container terminal operations.

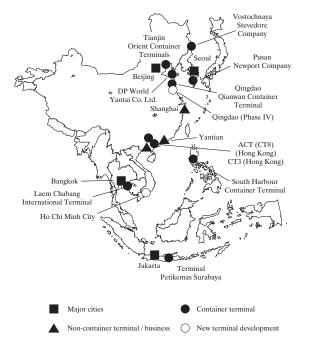
*Strategy and business development.* Our focus for the region is on future development, while strengthening our competitive position at existing locations. Although volumes in the region are relatively low, we anticipate significant potential for profitable growth, particularly in Africa.

Our key pipeline development in the region is our new terminal at Doraleh, Djibouti, which will replace the existing terminal in Djibouti. We expect this new facility to commence operations in 2009. Given the capacity constraints of our existing site, we have chosen to replace our facility with a newly-constructed terminal within close proximity of the current operations. In addition, a new free zone is planned for Doraleh, which we believe will contribute greatly to increasing future port traffic. Also, in the second quarter of 2007, we were awarded the concession to develop and operate the existing container terminal in the Port of Dakar, Senegal and invest in a new terminal at the Port. We expect that the first phase of development of the existing terminal will be operational by 2008 and complete by 2010 and that the new terminal will be operational by 2011.

Asia-Pacific and Indian Subcontinent

#### Asia-Pacific Region

The following map indicates the locations of our operations and developments in the Asia-Pacific operating region.



*Overview.* We can trace our presence in the region back to 1986 when P&O participated in the privatisation of the container terminal at Port Kelang, Malaysia, which it subsequently divested. Since the early 1990s, P&O gradually acquired or built facilities in China (including Hong Kong), the Philippines, Indonesia, Russia and Thailand. In addition, Sea-Land Service, Inc. ("Sea-Land"), which CSX Corporation acquired in 1986, has had a presence in the region since 1973 when it developed CT3 (Hong Kong). CSX WT subsequently developed additional significant operations in China (including Hong Kong), as well as a greenfield project in Pusan, South Korea, which commenced operations in 2006. We currently have a strong presence in key manufacturing heartlands of China and also have interests in the fast growing economies of South-East Asia. Our Asia-Pacific operations are managed from Hong

Kong, with sub-regional offices in Shanghai, which focuses on north and central China, and Manila, which focuses on South-East Asia and Russia.

*Throughput.* For most of the past decade, China and, to a lesser extent, the other South-East Asian nations have been driving world trade growth. Our terminals are focused on O&D trade, with the exception of Hong Kong, which, alongside Singapore, is a major transhipment hub for the region. Our new facility at Pusan, South Korea targets both O&D and regional transhipment volume.

*Competitive position.* With ten container terminals, we have a significant presence in the Asia-Pacific market, with a strong presence in the key gateway ports in China and in many strategic locations across the region. We face intra-port competition at many of our terminals, and our key global competitors HPH and PSA both have a strong presence in the region, particularly in China and Singapore, respectively. Compared to our competitors, our focus in China is in Bohai Basin, which is one of the key manufacturing regions in China, and Southern China.

*Other activities.* In addition to container cargo handling, certain of our facilities in the region offer general and bulk cargo handling, ferry, Ro-Ro, reefer and container freight station facilities and container repair and/or other terminal services.

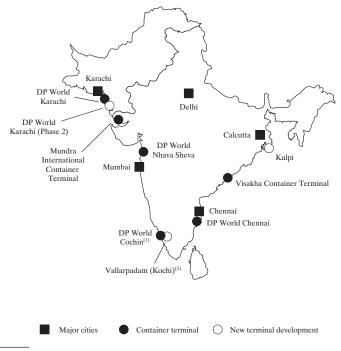
We also operate logistics facilities in Hong Kong, Yantian and Shanghai. The most significant of these operations is the ATL Logistics Centre in Hong Kong, which encompasses a gross area of 865,937 squaremetres and is the largest industrial building in the world by area. The ATL Logistics Centre is a market leader in the premium warehouse leasing segment in southern China and we plan to continue to leverage our strong regional presence to identify new development opportunities.

*Strategy and business development.* Having established an extremely strong presence in this dynamic region, we believe that we are competitively positioned for the future. We will seek to optimise capacity utilisation in our existing terminals, while preparing for expected future growth through the addition of incremental capacity.

We also plan to undertake selective new developments. Our three most advanced development projects in the region, Qingdao (Phase IV), Ho Chi Minh City and Pusan Phase 2, will enable us to reinforce our position at Qingdao port, enter the Vietnamese market, which is emerging as a manufacturing base and which management expects will enjoy rapid volume growth, and expand our operations in South Korea.

#### **Indian Subcontinent Region**

The following map indicates the locations of our operations and developments in the Indian Subcontinent region.



- (1) Will be replaced by new development
- (2) Will replace DP World Cochin

*Overview.* We can trace our presence in the region back to 1997 when P&O obtained the concession to operate Qasim International Container Terminal (now DP World Karachi) in Bin Qasim, Pakistan and participated in the first Indian port privatisation at Nhava Sheva International Container Terminal (now DP World Nhava Sheva) in the Jawaharlal Nehru Port Trust, Navi Mumbai. Since then, we have expanded our presence in the region significantly. Our terminals are well-positioned to service customers in the hinterlands of India and Pakistan and, with the addition of Kulpi, we will have a strategic gateway presence around the entire circumference of the Subcontinent. We manage our activities in the Indian Subcontinent region from our regional office in Mumbai.

*Throughput.* Our terminals in the region have experienced strong volume growth driven by robust economic activity levels.

*Competitive position.* We are a market leader in the Indian Subcontinent region. We face intra-port and regional competition from other global operators. Our strong position, combined with a high proportion of O&D traffic and market growth potential, makes the region an extremely important part of our global portfolio.

*Other activities.* In addition to container cargo handling, certain of our facilities in the region offer general and bulk cargo handling, container storage, internal terminal transport, reefer and container freight station facilities, lashing, stuffing and de-stuffing and/or other terminal services.

*Strategy and business development.* The outlook for demand in the region is very promising, given the emergence of India as a major manufacturing base and the growing levels of consumer demand. Against this backdrop, supply of capacity remains very limited, in part due to landside logistic limitations.

Our regional strategy is to maximise the capacity of our existing terminals and to seek further expansion opportunities. In 2006, the Indian government liberalised the provision of container rail services and we have already secured licences to operate container trains throughout India, which we believe will serve to improve traffic efficiency and give us a competitive advantage in linking our terminals with the beneficial cargo owners.

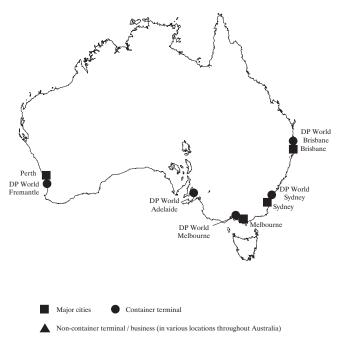
We have several developments in the pipeline that will enhance our presence in India and Pakistan. In India, we are finalising construction of a new container terminal in Vallarpadam, which will replace DP World Cochin and target not only southern India O&D volumes but also regional transhipment traffic. The terminal is being designed to be the largest terminal in India and will have access to road and rail links when developed. Also, we have submitted our binding commitment to the Government of India to develop a terminal in Kulpi, India. Our investment will include the development of a planned free zone, which we believe will positively impact local volumes.

In addition, we recently signed an agreement to develop a new terminal adjacent to DP World Karachi in Pakistan.

#### Australia and New Zealand and Americas

#### Australia and New Zealand Region

The following map indicates the locations of our operations and developments in the Australia and New Zealand operating region.



*Overview.* We operate container terminals in each of the five state capital cities of Australia— Brisbane, Sydney, Melbourne, Adelaide and Fremantle (serving Perth)—and can trace the origins of our operations in Australia to the formation of P&O in 1853. In addition, we have significant investments in Australia in automotive and general cargo stevedoring and logistics businesses, which act as an off-wharf complement to our container terminals. Our facilities in the Australia and New Zealand region are managed out of our Sydney office.

Throughput. Our facilities in Australia are principally focused on O&D traffic.

*Competitive position.* We are one of only two companies that currently operate container terminals in Australia. Our competitor is the Toll Group's Patrick Stevedores division, which it acquired in 2006. Toll is present in every port in which we operate except Adelaide, where we operate the only container terminal. Historically, the major Australian ports of Sydney, Melbourne, Brisbane and Fremantle have each developed dual container terminal operator structures to ensure that competition exists within each port. In April 2007, the Port of Brisbane announced that its preferred operator in respect of two new container terminals is HPH, thereby introducing a third operator into the Australian market. These two new terminals are expected to commence operations in 2012 and 2014.

*Other activities.* In addition to our container terminals, we are one of two national automotive stevedores in Australia and operate general and bulk cargo services throughout Australia, generally from common user or shared facilities. We also operate a landside logistics business at each of our container terminal locations that offers container transport, pack and unpack services, delivery, storage, container repair and cleaning.

We have sold a 50% stake in our landside logistics business (other than in South Australia) and a 75% stake in our wholly-owned automotive and general stevedoring businesses to a consortium led by Kaplan Equity Limited.

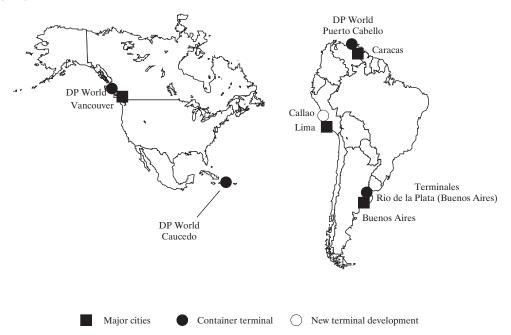
P&O Maritime Services, our maritime services company, is based in Australia and provides government shipping, cargo, defence and port and charter and agency services to a diverse range of government and industrial customers in Australia, as well as Papua New Guinea, Singapore, Ireland and Argentina.

*Strategy and business development.* Given our presence in the Australian container terminal market, our strategy in the Australia and New Zealand region is concentrated on gradual capacity enhancement of our existing facilities to meet the future requirements of our customers and investment in container-related value added services, including our logistics joint ventures. We currently intend to increase incrementally the capacity of our existing facilities by fully equipping them, completing their development, adding adjoining berth and lands as they become available and increasing operational efficiency.

Although we currently do not maintain any operations in New Zealand, we would selectively consider investments in New Zealand container handling operations as such opportunities arise.

#### **Americas Region**

The following map indicates the locations of our operations and developments in the Americas operating region.



*Overview.* We can trace our presence in South America back to 1994 when P&O was awarded the concession to operate Terminales Rio de la Plata (Buenos Aires). In addition, CSX WT has had a presence in South America since 2001 when it commenced operations in Cabello, Venezuela. Since then, CSX WT developed additional operations at Caucedo, Dominican Republic and P&O acquired operations in Vancouver, Canada. Our portfolio in the Americas region has been recently strengthened by a concession win at Callao, Peru, which is expected to commence operations in 2009.

*Throughput.* Container traffic in Vancouver, Cabello and Buenos Aires is primarily O&D. DP World Caucedo competes for both O&D and transhipment traffic.

*Competitive position.* The Americas operating region remains highly fragmented, with many independent companies operating single terminals in key markets and government-owned entities maintaining a significant presence. Given the strategic position of our facilities as regional gateway ports, our facilities have a strong position in their respective selected markets.

*Other activities.* In addition to container cargo handling, certain of our facilities in the region offer general and bulk cargo handling, reefer, on-dock rail and cruise and ferry passenger facilities and/or other terminal services.

*Strategy and business development.* Our focus in the Americas region is to optimise the performance of our existing portfolio, including through the expansion of our terminals in Vancouver and Buenos Aires, to meet project growth requirements. In addition, we will continue to seek additional growth opportunities, particularly in Latin America, which we believe is starting to exhibit some of the same growth fundamentals that China and India have experienced in past years and expect will provide prospects for similar opportunities for growth in container traffic. Our concession to build a terminal in Callao, Peru will position us to continue to expand our presence in this region. Callao, with access to Lima, already handles 85% of domestic traffic. We are currently in the planning stages for a new facility that we expect will attract further transhipment traffic, once operational.

#### Security and Business Resilience

We are committed to improving our security on an ongoing basis in order to enhance our position as a leading global operator, while assuring quality service and continued customer satisfaction. Our corporate security policy is designed to protect our personnel, assets, reputation and customers' interests by employing the highest corporate, ethical and operational standards to meet our vision of excellence.

We have dedicated strategic security resources at the corporate level, which provide expert counsel to our executive management and direction to our business units around the world. We have set ourselves a series of primary security objectives that are designed to implement our corporate security policy across our network of container terminals. Simultaneously, in conjunction with other internal departmental objectives, we are building business resilience capacity in the critical areas of asset protection, corporate governance, information assurance, business continuity, reputation management and crisis management.

Our security and business resilience objectives are met through the implementation of a planned set of security initiatives and internal programs. These are consistent with international security legislation and appropriately recognised and accredited quality management systems. For example, we hold the ISO 9001:2000 accreditation, which sets forth the criteria for a quality management system. Similarly, in accordance with our commitment to quality assurance, our corporate head office in Dubai and our operations at Port Autonome International de Djibouti in Djibouti, Vancouver, Canada and Caucedo, Dominican Republic have been certified ISO/PAS 28000:2005/2006-compliant by Lloyd's Register Quality Assurance. ISO/PAS 28000, which was published by the International Organisation for Standardisation at the end of 2005, outlines the requirements to enable an organisation to establish, implement, maintain and improve a security management system, including those aspects critical to security assurance of the supply chain.

In connection with our corporate security policy, we have initiated an ISO 28000 roll-out programme to obtain ISO/PAS 28000:2005 certification for 12 of our terminals in 2007, which have been strategically selected based on their geographical, political and commercial attributes. We plan to continue our roll-out plan at our flagship terminals in the UAE region and our terminals in the European Union, which will serve as a precursor to acceptance into the EU "Approved Economic Operator" customs security initiative expected to be legislated in 2008 and 2009. As a result of our ISO 28000 commitment and roll-out programme, we have been invited by the US Department of Homeland Security to participate in the US Customs Trade Partnership Against Terrorism supply chain initiative as an exceptional member.

#### Information Technology and Operating Systems

Our IT strategy is designed to enable local IT groups at our terminals to meet their requirements with little dependency on a company-wide IT infrastructure, although we provide some centralised IT services, such as hosting and network services, to varying degrees at a regional level. While our central IT department plays a vital role in strategic planning, governance and standardisation of IT across our portfolio and, in the case of new terminal operations, provides guidance, consulting and reviews, it is not involved in the day-to-day IT operations of our terminals. We believe that this strategy provides our local IT groups with the flexibility to design IT solutions that best fit the needs of a particular terminal. When designing such solutions, we encourage our local IT groups to purchase readily available off-the-shelf software wherever possible.

Our systems can be categorised into core business applications and value added systems. We use core business applications to deliver efficient terminal processes to our container shipping line customers and value added systems to differentiate our services from those of our competitors and facilitate integration with local authorities and trading partners. We consider the terminal operating system to be at the core of all business applications at the terminal level. The majority of our terminals currently use the synchronous planning and real time control system (SPARCS) as their terminal operating system, which is a software solution designed by Navis, a vendor of supply chain-related software. Our relationship with Navis is governed by a master agreement that outlines software licence structures, maintenance and support and other professional services. See "*Risk Factors—Risks Relating to the Company's Ports Business—Failure in our information and technology systems could result in delays to our business operations*".

Each of our terminals, based on the nature of its business, is configured to keep its systems operational, including with respect to business processes and procedures, under abnormal conditions. Although IT systems are essential to the functioning of our terminals, proper manual backup procedures have been devised to support our operations in case of a rare unexpected system downtime. We have defined IT component topologies and recovery time objectives for each business process, which prescribe the appropriate level of IT infrastructure depending on the importance of the relevant business process. For example, a business process, such as container movement operations at a large terminal, that is categorised as "mission critical" would be allocated an IT infrastructure consisting of a clustered server environment with significant resilience, extensive focus on backup and IT disaster recovery plans, with the aim of providing for 99.99% availability.

## Marketing and Promotion

At a corporate level, the marketing and promotion function sits within our commercial division. It is focused on promoting and protecting the reputation of the Company and building relationships with key stakeholders, including customers and the communities in which we operate. Our aim is to provide information to generate confidence and credibility in the Company and our operations in order to achieve our business objectives.

Marketing and promotion activities for our container terminal operations are devolved to the regions and are tightly targeted and focused on customers and community and government relations. Resources vary among the eight regions, with the greatest concentration in the UAE.

There is a dotted line reporting relationship between regional and business unit communication personnel and the head office in Dubai to maintain consistency, coordinate messaging and ensure effective, timely issues or crisis management.

The integration process following the P&O Acquisition involved the rebranding of our wholly-owned container terminals under the DP World name. This initial exercise is largely complete and efforts will be made to work with joint venture partners to rebrand the remainder of our terminals under the DP World name over time.

# Employees

As of December 31, 2004 and 2005, DPA had 3,784 and 4,375 employees, respectively. As of December 31, 2006, we had approximately 28,000 employees (excluding employees of the P&O Ferries Business, P&O Estates, POPNA, the Shekou Terminals and the Colombo Terminal). Our employees are engaged under a variety of employment arrangements, including as direct hires, pursuant to collective bargaining agreements and through third-party sourcing. A significant majority of our employees in Australia, Argentina, Peru, Venezuela, Dominican Republic, Canada, the United Kingdom, France, Belgium, South East Asia, China, Korea, South Africa, India and Pakistan operate pursuant to collective bargaining agreements that typically cover employees in the relevant countries. We believe that the material terms of our collective bargaining agreements and other terms of employment are customary for the countries and industries in which we operate and that we have a good relationship with our employees.

# Legal Proceedings

Although we are involved in legal proceedings, including commercial arbitration, employment matters, disputes with port authorities and general commercial disputes that arise from time to time in the ordinary course of our business, there are, and have been, no governmental, legal or arbitration proceedings (including any such proceedings that are pending or threatened of which we are aware) during the twelve

months preceding the date of this Prospectus that may have, or have had, significant effects on our financial position or profitability.

## Insurance

Our operations are subject to normal hazards of operational and geographic risks, including accidents, fire and weather-related perils. Globally, we maintain various types of insurance policies to protect against the financial impact arising from unexpected events when the amount of the potential loss would be significant enough to prevent normal business operations. The purchase of these policies is co-ordinated by an internal insurance department, with applicable limits, coverage, scope and deductibles that we, with the advice of our insurance advisors, believe are reasonable and prudent after all means of controlling or preventing the risk have been considered. We cannot, however, assure you that this insurance will be adequate to protect us from all expenses related to potential future claims for personal injury and property damage or that these levels of insurance will be available in the future at commercially reasonable prices. We do not fully insure against certain risks to the extent that such risks may not be fully insurable or related coverage is unavailable at what we consider to be appropriate price levels. See "*Risk Factors—Risks Relating to the Company—We may not maintain sufficient insurance coverage for the risks associated with the operation of our business*".

## Safety and Environment

We consider safety and environment ("S&E") to be of fundamental importance in every aspect of our global operations. We understand and take very seriously the S&E responsibilities that we have to employees, customers, contractors, visitors, government agencies and communities.

We have dedicated S&E resources throughout the world that provide expert advice for management in exercising our corporate obligations in this critical area. Management, staff and employees are guided by our corporate Safety and Environment Policy, which has been authorised by our Chief Executive Officer, and all business units, irrespective of the jurisdiction in which they operate, are required to implement this policy.

Complementing our Safety and Environment Policy are a set of primary S&E objectives that we have established, including:

- elimination of workplace fatalities by targeting major hazards and establishing robust management controls;
- 20% reduction in workplace injury rates per annum;
- zero serious environmental spills;
- 1% improvement in energy efficiency to reduce greenhouse gases; and
- zero fines or prosecutions for S&E breaches.

We believe that these goals will be achieved through implementation of a structured set of initiatives and S&E programmes that are consistent with industry-leading practice and internationally-recognised management systems. For example, environmental pilot projects have been initiated to progress spill prevention and response plans, as well as to improve energy efficiency in an effort to achieve greenhouse gas reduction targets. In addition, many of our operations are already accredited to ISO 14001 Environment and OHSAS 18001 Safety standards and it is our intention for all of our operations to work progressively towards this level of S&E management.

#### MANAGEMENT

We are managed by a Board of Directors which may delegate some of its powers to a committee and/or one of its members.

#### **Board of Directors**

## **General Information**

Pursuant to our Articles of Association (the "Articles"), our Board must be comprised of not less than two members. With the exception of Yuvraj Narayan (who was appointed on incorporation of the Company), the remainder of the Board was appointed by resolution of our sole shareholder passed on May 30, 2007.

Under our Articles, all of the Directors will retire at the first annual general meeting at which the financial statements for the year ending December 31, 2007 are approved. At every subsequent annual general meeting at least one-third or the number nearest to one-third of the Directors who are subject to rotation will retire. The Executive Directors are not subject to retirement by rotation. The Directors subject to retirement by rotation are those that have been longest in office since their last appointment. In respect of those Directors appointed on the same day, those that are to retire are determined by the order in which their name appears in the Company's Register of Directors.

A Director who is subject to retirement by rotation will remain in office, if he is willing to do so, if our shareholders resolve not to fill the vacancy at the meeting at which he retires. Notwithstanding the Articles, our Non-Executive Directors have agreed to serve for an initial term of three years, subject to re-election when appropriate by the Company in general meeting.

As at the date of this Prospectus, the Board is comprised of the seven members (each, a "**Director**") listed below.

| Name                            | Position(s)                       | Date of<br>appointment |
|---------------------------------|-----------------------------------|------------------------|
| Sultan Ahmed Bin Sulayem        | Chairman of the Board             | May 30, 2007           |
| Mohammed Sharaf                 | Chief Executive Officer; Director | May 30, 2007           |
| Yuvraj Narayan                  | Chief Financial Officer; Director | August 9, 2006         |
| Jamal Majid Bin Thaniah         | Director                          | May 30, 2007           |
| Cho Ying Davy Ho <sup>(1)</sup> | Director                          | May 30, 2007           |
| Sir John Parker <sup>(1)</sup>  | Director                          | May 30, 2007           |
| David Williams <sup>(1)</sup>   | Director                          | May 30, 2007           |
|                                 |                                   |                        |

(1) Denotes a Non-Executive Director.

**Sultan Ahmed Bin Sulayem** has served as Chairman of the Board of the Company since May 30, 2007. He is also Chairman of Dubai World. As leader of Dubai World, he oversees businesses in industries as diverse as real estate development, hospitality, retail, e-commerce and various commodities exchanges, as well as those associated with transportation and logistics. He has more than 25 years' experience in the marine terminal industry and is a leading Dubai and international businessman.

**Mohammed Sharaf** has served as Chief Executive Officer and a Director of the Company since May 30, 2007. He joined DPA in 1992 and became Managing Director of Dubai Ports International in 2003. He began his shipping career at Holland Hook terminal in The Port of New York/New Jersey and has more than 20 years' experience in the transport and logistics business.

**Yuvraj Narayan** has served as Chief Financial Officer since 2005 and a Director of the Company since August 9, 2006. He joined DP World in 2004. He previously served as ANZ Group's Head of Corporate and Project Finance for South Asia before becoming Chief Financial Officer of Salah Port Services in Oman. He is a qualified Chartered Accountant and has more than 23 years' experience in the ports and international banking sectors.

**Jamal Majid Bin Thaniah** has served as a Director and Vice Chairman of the Company since May 30, 2007. He joined Dubai Ports in 1981 and, from 2001, led DPA, which operated DP World Jebel Ali and Port Rashid (Dubai). He is also Group Chief Executive Officer of Port and Free Zone World FZE. As Group Chief Executive Officer of Port and Free Zone World FZE, he also oversees the free zone and business park company, Economic Zones World, which includes Jafza International, Jebel Ali Free Zone and the P&O Ferries Business. As Executive Director of the Board of Dubai World, he also acts as Vice Chairman supporting the Dubai World Chairman in managing the portfolio.

**Cho Ying Davy Ho** has served as a Director of the Company since May 30, 2007. He joined the Swire Group in 1970 and currently serves as a director of various Swire Group entities. In addition, he is a director of Cathay Pacific Airways Ltd., Hong Kong Aircraft Engineering Company Limited, Shekou Container Terminals Ltd., Hongkong United Dockyards Ltd., Hongkong Salvage & Towage Co. Ltd. and Hong Kong Air Cargo Terminals Ltd. He previously served as Chairman of the Shipping Committee of Hong Kong General Chamber of Commerce.

**Sir John Parker** has served as a Director and Vice Chairman of the Company since May 30, 2007. He has served as a Non-Executive Director of Carnival plc and Carnival Inc., Non-Executive Chairman of National Grid plc, Senior Non-Executive Director (Chair) of the Court of the Bank of England, Deputy Chairman of Port and Free World Zone FZE and Joint Chairman of Mondi plc. He previously served as a Non-Executive Director and Deputy Chairman and, subsequently, Chairman of P&O.

**David Williams** has served as a Director of the Company since May 30, 2007. He is currently a director of George Wimpey plc, Tullow Oil plc, Meggitt plc and Mondi plc. He previously served as Non-Executive Director of P&O. He has also served as Non-Executive Director of Dewhirst Group plc, a Non-Executive Director of Medeva plc and a Non-Executive Director of Kirkgate Group Ltd. He is a qualified Chartered Accountant.

Our Directors are not under service contracts with us with respect to their roles as directors and we do not have contractual obligations to provide benefits to our Directors upon termination of their directorships.

The business address for each of our Directors is c/o DP World Limited, PO Box 17000, Dubai, UAE.

We are not aware of any potential conflicts of interest between the duties owed by the Directors to the Company and their private interests or other duties.

#### Senior Management

In addition to the executive management appointed to the Board, the day-to-day management of our business is conducted by the following senior managers (the "Senior Managers") who are considered relevant to establishing that the Company has the appropriate expertise and experience for the management of its business:

Senior Management—Head Office

| Name                           | Position(s)  |
|--------------------------------|--|
| Mohammed Sharaf <sup>(1)</sup> | Chief Executive Officer                              |
| Anil Wats                      | Executive Vice President and Chief Operating Officer |
| Yuvraj Narayan <sup>(1)</sup>  | Chief Financial Officer                              |
| Suhail Al Banna                | Acting Chief Information Officer                     |
| Adnan Al Abbar                 | Senior Vice President—Planning and Development       |
| George Dalton                  | Senior Vice President—Legal                          |
| Paul Hayward Smith             | Senior Vice President—Human Resources                |
| Matthew Leech                  | Senior Vice President—Business Development           |
| Michael Moore                  | Senior Vice President—Commercial                     |
| Anwar Wajdi                    | Senior Vice President—Corporate Strategy             |
|                                |  |

(1) Please refer to "- Board of Directors - General Information" for biographical details.

**Anil Wats** has served as Executive Vice President and Chief Operating Officer since 2005. He joined DP World in 2003 as Global Commercial Director. He began his career with Sea-Land and served as Vice President and, later, Chief Executive Officer responsible for group activities covering the Middle East and the Subcontinent. Following the acquisition of Sea-Land by the A.P. Moller-Maersk Group, he was appointed Chief Executive Officer for the A.P. Moller-Maersk Group activities for Indonesia and, later, the UAE. He has more than 25 years' experience in the international shipping and logistics industry.

**Suhail Al Banna** serves as Acting Chief Information Officer. He also serves as Director and Executive Vice President for Asian Terminals Incorporated in Manila, Philippines. As Acting Chief Information Officer, he plays a decisive role in strategy, planning, project management and development of the Company's IT direction, particularly at the port and terminal sites.

Adnan Al Abbar serves as Senior Vice President—Planning and Development and is responsible for leading the planning and infrastructure development activities for the Company generally. He joined DP World in 1991 and has served as Container Terminal Manager, Development Manager, Director of Port Planning & Information Systems and Chief Operating Officer. He has more than 15 years' experience with DP World and has headed projects relating to master planning, IT development, process re-engineering and operations development.

**George Dalton** serves as Senior Vice President—Legal. He previously served as Vice President and General Counsel of CSX WT which he joined in 1999, and was with Sea-Land beginning in 1995 as counsel to the North America Terminal Operating Group and the Americas Division, which covered activities in Latin America and the Caribbean. He has more than 25 years' legal experience, including private practice, with a background in corporate, financing and international transactions.

**Paul Hayward Smith** serves as Senior Vice President—Human Resources. He previously served as a managing consultant for the Hay Group based in Dubai, and for six years before that he was the Corporate Head of Reward/Policy for the Boots Company plc. He has 30 years' business experience across HR Management, HR Consulting and Line Management, operating across a range of sectors and geographies. He has led international HR projects and worked extensively in Turkey and Egypt.

**Matthew Leech** serves as Senior Vice President—Business Development and joined the Company in 2005 following the acquisition of CSX WT. He previously served as Vice President, Operations and Business Development at CSX WT, and led many of their key expansion initiatives, including the acquisition of terminal facilities in Korea, China and Venezuela, as well as managing their terminals in Australia, Germany, Venezuela and Russia. He has extensive experience in both the finance and container transportation industries.

**Michael Moore** serves as Senior Vice President—Commercial and joined the Company in 2005. He previously served as Vice President of Global Sales – Europe for the A.P. Moller-Maersk Group for six years. He has more than 20 years' experience in the transportation industry, having started as a management trainee in the trucking industry in the United States and later with Sea-Land in 1984. His broad experience in container shipping spans terminal operations, sales, logistics, and pricing and trade management.

Anwar Wajdi serves as Senior Vice President—Corporate Strategy. He joined DP World in 1992 as a trainee and previously served as Deputy Managing Director for the UAE Region. He has played a role in securing projects for the Company and has led the development of the DP World UAE commercial systems, procedures and policies.

| Name                    | Position(s)   |
|-------------------------|---|
| Mohammed Al Muallem .   | Senior Vice President and Managing Director—UAE Region                          |
| Joost Kruijning         | Senior Vice President—Operations and acting Managing Director—Africa<br>Region  |
| Dakheel Saad Al Nagem . | Senior Vice President and Managing Director-Middle East Region                  |
| Peter Wong              | Senior Vice President and Managing Director-Asia-Pacific Region                 |
| Ganesh Raj              | Senior Vice President and Managing Director—Indian Subcontinent<br>Region       |
| Patrick Walters         | Senior Vice President and Managing Director—Europe and North Africa<br>Region   |
| Jack Williams           | Senior Vice President and Managing Director—Australia and<br>New Zealand Region |
| Dave Sanborn            | Senior Vice President and Managing Director-Americas Region                     |

Senior Management—Regional Managers

**Mohammed Al Muallem** serves as Senior Vice President and Managing Director – UAE Region. He began his career with DP World at Port Rashid more than 20 years ago and has led the integration of DPA, Dubai Customs and the Free Zone Organisation.

**Joost Kruijning** serves as Senior Vice President—Operations and acting Managing Director—Africa Region. He joined DP World in 2001 and began his career in 1998 when he joined Sea-Land, where his 13 years included assignments in Russia and the Sultanate of Oman.

**Dakheel Saad Al Nagem** serves as Senior Vice President and Managing Director—Middle East Region and joined the Company in 2007. He previously led the business of a major terminal in Jeddah. He has worked previously in the United States and Saudi Arabia. He has extensive experience both within and outside of the ports industry.

**Peter Wong** serves as Senior Vice President and Managing Director—Asia-Pacific Region and joined DP World as part of the acquisition of CSX WT in 2005. He has extensive experience in the shipping industry, having worked in North America, Europe and the Far East.

**Ganesh Raj** serves as Senior Vice President and Managing Director—Indian Subcontinent Region. He previously served as Terminal Manager at Nhava Sheva International Container Terminal (now DP World Nhava Sheva) and as Chief Executive Officer of the P&O Ports Chennai Facility. He has 20 years' experience in the port and liner industry, having worked for the A.P. Moller-Maersk Group and P&O Ports prior to joining DP World.

**Patrick Walters** serves as Senior Vice President and Managing Director—Europe and North Africa Region. He joined the P&O Group in 1995 where his roles included Managing Director of Southampton Container Terminal Ltd. and Tilbury Container Services Ltd. He has nearly 20 years' experience in international business, primarily in the ports and container terminals sector.

**Jack Williams** serves as Senior Vice President and Managing Director—Australia and New Zealand Region and joined the Company in 2005. He spent many years in the United States, where he managed shipping operations for various national and international carriers and agents. He has more than 45 years' experience in the shipping and ports industry and has lived and worked in Asia, Africa and Europe.

**Dave Sanborn** serves as Senior Vice President and Managing Director—Americas Region since 2005. He previously worked with Sea-Land Service and then served various senior management positions with APL and CMA-CGM. He has managed numerous container ports and has been involved in concept and design processes for logistics facilities around the world.

Each of the Senior Managers can be contacted at our registered office, c/o DP World Limited, PO Box 17000, Dubai, UAE.

## Compensation

For the year ended December 31, 2006, the aggregate total remuneration paid by DPA (including contingent or deferred compensation) to its directors and key management was \$7.02 million. Following the Restructuring and appointment of additional Directors and Senior Management of the Company, the Company's Directors and Senior Management group is now larger than DPA's corresponding group for 2006.

#### **Corporate Governance**

Our Board has established a Remuneration Committee, an Audit Committee and Nominations & Governance Committee, with formally delegated duties and responsibilities and with written terms of reference. From time to time, separate committees may be set up by the Board to consider specific issues when the need arises. None of these committees had met as of the date of this Prospectus.

#### **Remuneration Committee**

The Remuneration Committee will assist the Board in determining its responsibilities in relation to remuneration, including making recommendations to the Board on the Company's policy on executive remuneration, determining the individual remuneration and benefits package of each of the Executive Directors and recommending and monitoring the remuneration of senior management below Board level.

The membership of the company's Remuneration Committee comprises three Non-Executive Directors (namely, Sir John Parker, David Williams and Cho Ying Davy Ho). The Chairman of the Remuneration Committee will be Sir John Parker.

The Remuneration Committee will meet formally at least once a year and otherwise as required.

# Audit Committee

The Audit Committee will assist the Board in discharging its responsibilities with regard to financial reporting, external and internal audits and controls, including reviewing the Company's annual financial

statements, reviewing and monitoring the extent of the non audit work undertaken by external auditors, advising on the appointment of external auditors and reviewing the effectiveness of the Company's internal audit activities, internal controls and risk management systems. The ultimate responsibility for reviewing and approving the accounts and the half yearly reports remains with the Board.

The membership of the company's Audit Committee comprises three independent Non-Executive Directors (namely, Sir John Parker, David Williams and Cho Ying Davy Ho). David Williams is considered by the Board to have recent and relevant financial experience and therefore has been appointed as Chairman of the Audit Committee.

The Audit Committee will meet formally at least three times a year and otherwise as required.

## Nominations & Governance Committee

The Nominations & Governance Committee will assist the Board in (i) identifying individuals qualified to become Board members, and recommending individuals that the Board of Directors select as director nominees to be considered for election at the next annual general meeting of the Company or to fill vacancies and (ii) developing and recommending to the Board appropriate corporate governance guidelines.

The Nominations & Governance Committee comprises three Non-Executive Directors (namely, Sir John Parker, David Williams and Cho Ying Davy Ho) and two Executive Directors (namely Jamal Majid Bin Thaniah and Mohammed Sharaf). The Chairman of the Nominations & Governance Committee is Sir John Parker.

The Nominations & Governance Committee will meet formally at least once a year and otherwise as required.

#### **RELATED PARTY TRANSACTIONS**

Save as described below or in Note 25, "Related Party Transactions", of the Notes to the Consolidated Audited Financial Statements of DPA, no related party transactions between the Company and its affiliates or shareholders or directors have occurred or been entered into in the past three fiscal years.

#### Relationship with Dubai World and the Government of Dubai

#### **Formation**

Pursuant to the Restructuring, the Company was incorporated in the DIFC on August 9, 2006 for the purpose of becoming the holding company for the ports-related commercial activities of Dubai World. On January 1, 2007, DP World FZE and Thunder FZE were transferred from DPA, an affiliate of the Company, to the Company. Prior to the transfer of DP World FZE and Thunder FZE, the Company did not have any operations.

#### **Ongoing Relationship**

Amended and Restated Credit Agreement. Immediately prior to the transfer of Thunder FZE to the Company, the Company became a borrower and guarantor under the Amended and Restated Credit Facility, which reflects amendments related to, among other things, (i) the transfer of a portion of borrowings thereunder from Thunder FZE to JAFZA, (ii) the removal of the requirement that the proceeds from the sale of POPNA be used to prepay borrowings thereunder, (iii) on the satisfaction of certain conditions (which have been met), the removal of JAFZA as a borrower and guarantor thereunder and (iv) on the satisfaction of certain conditions, the removal of PCFC as a guarantor thereunder. DPA and, until certain conditions are met, PCFC will continue to provide credit support for the outstanding amounts under the Amended and Restated Credit Facility in the form of an unconditional and irrevocable guarantee. Approximately \$76.7 million of finance costs for the year ended December 31, 2006 reflected in Audited DPA Consolidated Financial Statements relate to the portion of borrowings transferred from Thunder FZE to JAFZA pursuant to the Amended and Restated Credit Facility.

For a description of the Amended and Restated Credit Facility, including the undertakings and covenants included therein, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Working Capital and Indebtedness—Syndicated Term Loan and Revolving Credit Facility".

*Concession Agreement.* On December 31, 2006, our wholly-owned subsidiary DP World UAE entered into the Concession Agreement with DPA to operate DP World Jebel Ali, Port Rashid (Dubai) and Hamriya Port in Dubai on an arm's-length basis. The Concession Agreement became effective as of July 1, 2006 for a term of 99 years and is governed by the federal law of the UAE and the laws of the Emirate of Dubai.

During the term of the Concession Agreement, DP World UAE has exclusive rights to use the relevant land and existing infrastructure and superstructure within the concession area. DP World UAE has paid consideration calculated on a fair market basis for such infrastructure and superstructure as if those assets were transferred outright to it. Other existing assets have also been transferred by DPA to DP World UAE for consideration calculated on a fair market basis. On expiration of the term, all assets developed, leased, acquired by or transferred to DP World UAE shall be transferred to DPA on a fair market valuation basis.

DPA has the right to nominate priority users to be given priority access to the ports at tariffs stipulated by DPA.

DP World UAE is not obliged to pay any annual concession fee until December 31, 2012. After that date, calculation of the annual concession fee is based on the greater of a certain percentage of revenue and a fixed monetary amount.

DPA has the right to terminate the Concession Agreement on an event of default by DP World UAE, which include material breach of an obligation, failure to pay, abandonment and change of control. Change of control means a change in the ability to appoint or remove a majority of the board of directors or the power to control the affairs of DP World UAE or in the ownership of 51% or more of its shares. DP World UAE can be relieved from performance of its obligations under the Concession Agreement as a result of natural or political force majoure events and/or change of law.

*Commercial Agreements.* From time to time in the ordinary course of our business, we enter into commercial contracts with affiliates. These commercial agreements are generally on an arm's length basis and subject to customary market terms.

*Transfer of P&O Estates.* On May 11, 2007, P&O entered into an agreement with Istithmar P&O Estates FZE ("Istithmar P&O"), an indirect wholly-owned subsidiary of Dubai World, pursuant to which P&O Estates would be transferred to Istithmar P&O or its subsidiaries for a purchase price equal to the market value of the assets transferred plus a premium, subject to specific adjustments. We transferred P&O Estates in furtherance of our aim to focus our business on container terminal operations. The consideration for this transfer has not been paid and none of the shares of P&O Estates have been transferred. It is anticipated that the transfer will be completed later this year.

In addition to assuming liabilities for all matters relating to P&O Estates, Istithmar P&O has also agreed to indemnify P&O in the event that P&O pays any amounts or incurs any actual liabilities in respect of certain guarantees provided by P&O in respect of the operations of P&O Estates, which could not be released or transferred prior to the sale. The parties have agreed to seek the release of these guarantees, and pending such release, Istithmar P&O has agreed to provide indemnification. Additionally, P&O is entitled to receive fees in respect of the provision of some of these guarantees.

P&O and Istithmar P&O are also parties to a transitional services agreement, under which P&O is to provide certain administrative and other support services to P&O Estates, including payroll services, pensions administration, tax services and IT support. Payment for these services will be on an arm's length basis. The agreement may be terminated by either party following breach, insolvency or the provision of notice.

*Transfer of P&O Ferries.* On March 30, 2007, P&O and certain of its subsidiaries entered into an agreement with P&O Ferries Division Holdings, an indirect wholly-owned subsidiary of Port & Free Zone World FZE, and certain of its subsidiaries pursuant to which the P&O Ferries Business was transferred to P&O Ferries Division Holdings for a market value consideration. We transferred the P&O Ferries Business in furtherance of our aim to focus our business on container terminal operations. This transaction has now completed.

Under the terms of the agreement, P&O Ferries Division Holdings and its subsidiaries agreed to indemnify P&O and its subsidiaries if P&O pays any amounts or incurs any actual liabilities in respect of the P&O Ferries Business. Additionally, P&O had granted a number of guarantees in respect of the P&O Ferries Business that could not be released or transferred prior to completion of the transfer of the P&O Ferries Business. The parties are obliged to continue to seek the release of these guarantees and, until they are released, P&O Ferries Division Holdings and its subsidiaries have agreed to indemnify P&O in respect of any liability arising under such guarantees.

P&O continues to provide certain administrative and other support services with respect to the P&O Ferries Business, including payroll services, pensions administration and tax services. Payment for these services is on an arm's-length basis. The arrangements may be terminated by either party on the provision of notice.

As part of the transitional arrangements following the transfer of the P&O Ferries Business, P&O has agreed to allow certain entities within P&O Ferries Division Holdings group to continue to be part of its working capital pooling arrangements and to fund their working capital needs from such arrangements. P&O Ferries Division Holdings is presently seeking to put in place its own separate working capital facility with third party financiers and it has granted indemnities to P&O in respect of any liabilities or costs incurred by P&O in connection with the use of the working capital pooling arrangements.

# THE TRUST ASSETS

Pursuant to the Declaration of Trust, the Issuer will declare that it will hold the Trust Assets upon trust absolutely for the holders of the Certificates *pro rata* according to the principal amount of Certificates held by each Certificateholder subject to and in accordance with the Declaration of Trust and the Conditions.

The "**Trust Assets**" comprise the Issuer's interest under Shari'a in the Mudaraba Assets and all of its rights, benefits and entitlements, present and future, under each of the Transaction Documents (other than in relation to any representations given to the Issuer by the Obligor or the Mudareb pursuant to any of the Transaction Documents), all moneys which on the Closing Date, or thereafter from time to time, are standing to the credit of the Transaction Account and all proceeds of the foregoing.

The Declaration of Trust is governed by English law and is subject to the jurisdiction of the English courts.

#### THE MUDARABA ASSETS

Pursuant to the Mudaraba Agreement to be dated on or about the Closing Date and entered into between the Mudareb and the Trustee, the proceeds of the sale of the Certificates will be applied as the Capital of the Mudaraba.

All of the assets of the Mudaraba, including, all assets acquired after, from or through the investment of the Capital shall be the Mudaraba Assets. It is anticipated that on the Closing Date, the initial investment by the Mudareb will be in Terminal 2, a second terminal adjacent to the current Jebel Ali Terminal within the Jebel Ali Free Zone ("T2"). DP World UAE Region FZE, an indirect subsidiary of the Mudareb, has secured full permissions and operating rights for, and development has begun on, an extension of the current Jebel Ali Terminal within the Jebel Ali Free Zone. With a depth of 17m, T2 will be capable of handling the largest container vessels currently in operation. T2 will be developed in two phases. Phase one, due to be operational in the third quarter of 2007, will consist of 1.2km of quay with 4 berths.

# Mudaraba

The Mudaraba will commence on the Closing Date and will end on either (i) on the later of July 2, 2017 and the date on which the Certificates are redeemed in full; or (ii) in the event all the Certificates are redeemed in full prior to July 2, 2017, on the day immediately following such redemption. The Mudareb will invest the Capital in accordance with an Investment Plan prepared by the Mudareb, the form of which will be attached to the Mudaraba Agreement. The Mudaraba is expected to generate an average net profit of 6.35 per cent. per annum net of any withholding taxes. Profit generated by the Mudaraba will be distributed by the Mudareb one Business Day prior to each Periodic Distribution Date. Ninety nine per cent. of such profit shall be distributed to the Trustee and one per cent. of such profit shall be distributed to the Mudareb.

If the profit payable to the Trustee is greater than the relevant Periodic Distribution Amount, the Trustee shall forego any excess amounts it would otherwise be entitled to under the Mudaraba Agreement and the Mudareb shall be entitled to such excess amounts for its own account by way of an incentive fee for acting as Mudareb. If such profit is less than the Periodic Distribution Amount or if for any other reason the funds available in the Trustee to pay the relevant Periodic Distribution Amount or the Dissolution Date are not sufficient to enable the Trustee to pay the relevant Periodic Distribution Amount or the Dissolution Distribution Amount, as the case may be, due on that date, together, in each case, with any additional amounts due in respect of the relevant payment pursuant to the terms of the Certificates, in full for any reason the Mudaraba Assets or the Trustee) to the Trustee pursuant to the Mudaraba Agreement to ensure that the funds available to the Trustee are sufficient to pay the relevant amount due in full on such date. Any amounts so advanced will be required to be repaid following the redemption of all the Certificates in full in accordance with the priority of payments set out in Condition 4.2 ("Application of Proceeds from Trust Assets").

Under the terms of the Mudaraba Agreement, the Mudareb shall be entitled to comingle its own assets with the Mudaraba Assets.

#### Purchase Undertaking

Under the Purchase Undertaking, the Company (acting in its capacity as Obligor and not as Mudareb) will undertake that upon the Trustee exercising its option to oblige the Obligor to purchase all (or, as the case may be, a pro-rata part) of the Trustee's interest under Shari'a in the Mudaraba Assets, the Obligor shall purchase the same (without, if applicable, any warranty express or implied as to condition, fitness for purpose, suitability for use or otherwise and if any warranty is implied by law, it shall be excluded to the full extent permitted by law) at the Exercise Price (as more particularly described below) on the relevant Exercise Date following the issue of a notice under the Purchase Undertaking from the Trustee (an "Exercise Notice").

On the exercise of the Trustee's option under the Purchase Undertaking by delivery of an Exercise Notice no later than five Business Days prior to the Scheduled Redemption Date, a Change of Control Put Date or, as the case may be, the Dissolution Event Date, the Obligor shall purchase in the case of the Scheduled Redemption Date or the Dissolution Event Date, all of the Trustee's interest under Shari'a in the Mudaraba Assets, and in the case of a Change of Control Put Date, the pro-rata part specified in the relevant Exercise Notice of the Trustee's interest under Shari'a in the Mudaraba Assets, in each case for an amount equal to the Exercise Price.

If the Obligor fails to settle all or, as the case may be, the relevant pro-rata part of the Exercise Price that is due in accordance with the Purchase Undertaking (the "**Outstanding Exercise Price**"), the Obligor will irrevocably undertake to pay the Trustee a late payment amount in respect of the period from, and including, the due date for settlement to, but excluding, the date of full settlement, calculated on a daily basis, as the product of (a) one per cent. per annum, (b) the Outstanding Exercise Price and (c) on the basis of 12 months of 30 days each. Any late payment amount received by the Trustee must be donated (on behalf of the Obligor) to The Red Crescent Society, being the charity of the Obligor's choice.

To the extent that all the Certificates are redeemed in full, the Exercise Price shall be equal to the Dissolution Distribution Amount as of such date, plus (i) the amount which is equal to the aggregate of all amounts previously advanced to the Trustee by the Mudareb pursuant to the Mudaraba Agreement by way of Liquidity Funding and (ii) the amount which is equal to the aggregate amount of any Taxes that the Mudareb (to the extent not covered by (i) above) or the Obligor is required to withhold from any payment to the Trustee under any Transaction Document.

To the extent that all the Certificates are not redeemed in full, the Exercise Price shall be equal to the Dissolution Distribution Amount as of such date plus the amount which is equal to the aggregate amount of any Taxes that the Mudareb (to the extent that such amount has not previously been advanced to the Trustee by the Mudareb pursuant to the Mudaraba Agreement by way of Liquidity Funding) or the Obligor is required to withhold from any payment to the Trustee under any Transaction Document.

Under the Purchase Undertaking, the Obligor will enter into the following covenants:

## Negative Pledge

So long as any Certificate remains outstanding (as defined in the Declaration of Trust), the Obligor will not, and will ensure that none of its Subsidiaries will create, or have outstanding, any mortgage, charge, lien, pledge or other security interest (each a "Security Interest"), other than a Permitted Security Interest, upon the whole or any part of its present or future undertaking, assets or revenues (including any uncalled capital) to secure any Relevant Indebtedness, or any guarantee or indemnity in respect of any Relevant Indebtedness, without at the same time or prior thereto according to the Certificates the same security as is created or subsisting to secure any such Relevant Indebtedness, guarantee or indemnity or such other security as either (i) the Transaction Administrator shall in its absolute discretion deem not materially less beneficial to the interests of the Certificateholders or (ii) shall be approved by an Extraordinary Resolution (as defined in the Declaration of Trust) of the Certificateholders.

For these purposes:

"Excluded Subsidiary" means any Subsidiary:

- (a) which is a single purpose company whose principal assets and business are constituted by the ownership, acquisition, leasing, construction, development (including any subsequent development) or operation of any project or asset (or group of related assets); and
- (b) whose indebtedness for borrowed money in respect of the financing of such ownership, acquisition, leasing, construction, development (including any subsequent development) or operation of any project or asset (or group of related assets) is subject to no recourse (other than any Permitted Recourse) to the Obligor or any Subsidiary (other than another Excluded Subsidiary) in respect of the repayment thereof;

"**Permitted Recourse**" means recourse to the Obligor or any Subsidiary in respect of any financing or refinancing of all or part of the costs of the ownership, acquisition, leasing, construction, development (including any subsequent development) or operation of any project or asset (or group of related assets), so long as the terms of such recourse are restricted such that:

(i) it shall be released following completion of the development or construction of the relevant asset (or group of related assets) to the satisfaction of the holders of such indebtedness; or

- (ii) it is limited to:
  - (a) an agreed cash amount, and may only be enforced in the event that the development or construction of such project or asset (or group of related assets) cannot be completed or is subject to cost overruns or delays; or
  - (b) the cash flow or net cash flow (other than historic cash flow or historic net cash flow) from such project or asset (or group of related assets); or
  - (c) shares, securities or other instruments representing ownership in, or indebtedness of, an Excluded Subsidiary; or
  - (d) an agreement by the Obligor or any Subsidiary not to dispose of any or all of such shares, securities or other instruments as are referred to in paragraph (c) above; or
  - (e) an agreement by the Obligor or any Subsidiary to subordinate its rights in respect of such shares, securities or other instruments for the benefit of the holders of indebtedness incurred by an Excluded Subsidiary; or
  - (f) recourse in respect of any policy of insurance (or similar instrument, but for the avoidance of doubt not including any financial guarantee) which may be granted by the Obligor or any Subsidiary (other than an Excluded Subsidiary) for the benefit of an Excluded Subsidiary;

#### "Permitted Security Interest" means:

- (i) any Security Interest existing on the date on which agreement is reached to issue the Certificates;
- (ii) any Security Interest securing Relevant Indebtedness of a person and/or its subsidiaries existing at the time that such person is merged into, or consolidated with, the Obligor or any Subsidiary, provided that such Security Interest was not created in contemplation of such merger or consolidation and does not extend to any other assets or property of the Obligor or any Subsidiary;
- (iii) any Security Interest existing on any property or assets prior to the acquisition thereof by the Obligor or any Subsidiary and not created in contemplation of such acquisition;
- (iv) any renewal of or substitution for any Security Interest permitted by any of paragraphs (i) to
   (iii) (inclusive) of this definition, provided that with respect to any such Security Interest the principal amount secured has not increased and the Security Interest has not been extended to any additional assets (other than the proceeds of such assets); or
- (v) any Security Interest in respect of any Relevant Indebtedness not otherwise permitted under any other paragraph of this definition, provided that the aggregate outstanding amount secured thereby shall not at any time exceed an amount equal to 10 per cent. of the Total Assets of the Obligor;

"**Pro-forma Financial Statements**" means the pro-forma financial statements of the Obligor for the year ended 31 December 2006;

"**Project Financing Indebtedness**" means any indebtedness incurred in connection with the financing or refinancing of all or part of the costs of the ownership, acquisition, leasing, construction, development (including any subsequent development) or operation of any project or asset (or group of related assets), provided that the principal source of payment or repayment of such indebtedness is (i) the project or asset (or group of related assets) so financed or refinanced and/or the revenues or cashflows derived from such project or asset; or (ii) the assets and undertaking of an Excluded Subsidiary and/or shares, securities or other instruments representing ownership in, or indebtedness of, an Excluded Subsidiary and provided further that the person or persons to whom any such indebtedness is or may be owed by the relevant obligor has no recourse (other than Permitted Recourse) to the Obligor or any Subsidiary;

"**Relevant Indebtedness**" means any indebtedness other than (i) Project Financing Indebtedness and (ii) Securitisation Indebtedness which is in the form of, or represented or evidenced by, bonds, notes, debentures, loan stock, sukuk certificates or other securities which for the time being are, or are intended to be, or capable of being, quoted, listed or dealt in or traded on any stock exchange or over-the-counter or other securities market;

"Securitisation" means any securitisation (Islamic or otherwise) of existing or future assets and/or revenues, provided that (i) any Security Interest given by the Obligor or any Subsidiary in connection therewith is limited solely to the assets and/or revenues which are the subject of the securitisation; (ii) each person participating in such securitisation expressly agrees to limit its recourse to the assets and/or

revenues so securitised as the principal source of repayment for the money advanced or payment of any other liability; and (iii) there is no other recourse to the Obligor or any Subsidiary in respect of any default by any person under the securitisation;

"Securitisation Indebtedness" means any indebtedness incurred in connection with Securitisation;

"**Subsidiary**" means, at any particular time, any company which is then directly or indirectly controlled, or more than 50 per cent. of whose issued equity share capital (or equivalent) is then beneficially owned, by the Obligor. For a company to be "**controlled**" by the Obligor means that the Obligor (whether directly or indirectly and whether by the ownership of share capital, the possession of voting power, contract, trust or otherwise) has the power to appoint and/or remove all or the majority of the members of the board of directors or other governing body of that company or otherwise controls, or has the power to control, the affairs and policies of that company; and

"**Total Assets**" means at any time (i) in relation to the Obligor, the consolidated total assets of the Obligor, calculated by reference to the then latest audited consolidated financial statements of the Obligor (or until publication of the first such audited consolidated financial statements, the Pro-forma Financial Statements) and (ii) in relation to any Subsidiary, the total assets (consolidated in the case of a Subsidiary which itself has subsidiaries) of such Subsidiary calculated by reference to the then latest financial statements (consolidated or, as the case may be, unconsolidated) of such Subsidiary, provided that for this purpose, in calculating the amount of the total assets of any Subsidiary, any receivables due from the Obligor or any other Subsidiary shall be excluded and provided further that if at any time the relevant financial statements (after consultation with its external auditors) to be the amount of the relevant total assets (consolidated or, as the case may be, unconsolidated) in accordance with the accounting principles used in preparation of the then latest consolidated financial statements or, where applicable, until publication of the first such audited consolidated financial statements, the Pro-forma Financial Statements.

The Purchase Undertaking also contains the following events of default:

- (a) **Non-Payment:** a default is made in the payment of any Periodic Distribution Amount for more than seven days or in the payment of any Dissolution Distribution Amount for more than 14 days, as the case may be, in respect of any of the Certificates; or
- (b) Breach of Other Obligations: either the Obligor or the Mudareb does not perform or comply with any one or more of its other obligations under the Transaction Documents to which it is a party and such default is incapable of remedy or, if in the opinion of the Transaction Administrator is capable of remedy, is not in the opinion of the Transaction Administrator remedied within 30 days after notice of such default shall have been given to the Obligor or the Mudareb by the Transaction Administrator; or
- (c) Cross-Acceleration: (i) any other present or future indebtedness of the Obligor or any Material Subsidiary for or in respect of moneys borrowed or raised becomes due and payable prior to its stated maturity by reason of an event of default or the like (howsoever described), or (ii) any such indebtedness is not paid when due or, as the case may be, within any applicable grace period, or (iii) the Obligor or any Material Subsidiary fails to pay when due or, as the case may be, within any applicable grace period any amount payable by it under any present or future guarantee for, or indemnity in respect of, any moneys borrowed or raised save in each case where the liability in respect of the relevant indebtedness, guarantee or indemnity is being contested by the Obligor or such Material Subsidiary, as the case may be, in good faith and by all appropriate means and provided that the aggregate amount of the relevant indebtedness, guarantees and indemnities in respect of which one or more of the events mentioned above in this paragraph (c) have occurred equals or exceeds US\$50,000,000 or its equivalent (as determined by the Transaction Administrator on the basis of the middle spot rate for the relevant currency against the US dollar as determined by any leading bank on the day on which this paragraph falls to be applied); or
- (d) Enforcement Proceedings: a distress, attachment, execution or other legal process is levied, enforced or sued out on or against all or (in the opinion of the Transaction Administrator) a material part of the property, assets or revenues of the Obligor or any Material Subsidiary and is not discharged, withdrawn or stayed within 60 days; or
- (e) **Security Enforced:** any mortgage, charge, pledge, lien or other encumbrance, present or future, created or assumed by the Obligor or any Material Subsidiary in respect of all or (in the opinion of the Transaction Administrator) a material part of the property, assets or revenues of the Obligor or such

Material Subsidiary, as the case may be, becomes enforceable and any step is taken to enforce it (including the taking of possession or the appointment of a receiver, administrative receiver, manager or other similar person); or

- (f) Insolvency: the Obligor or any Material Subsidiary is (or is deemed by a court to be) insolvent or bankrupt or unable to pay its debts, stops, suspends or threatens to stop or suspend payment of all or (in the opinion of the Transaction Administrator) a material part of its debts, proposes or makes a general assignment or an arrangement or composition with or for the benefit of the relevant creditors in respect of any of such debts or a moratorium is agreed or declared in respect of or affecting all or any part of the debts of the Obligor, or any Material Subsidiary; or
- (g) Winding-up: an order is made or an effective resolution passed for the winding-up or dissolution of the Obligor or any Material Subsidiary or the Obligor or any Material Subsidiary ceases or threatens to cease, or is required to cease, to carry on all or (in the opinion of the Transaction Administrator) substantially all of its business or operations, in each case except for the purpose of and followed by a reconstruction, amalgamation, reorganisation, merger or consolidation (i) on terms approved by the Transaction Administrator or by an Extraordinary Resolution of the Certificateholders or (ii) in the case of a Material Subsidiary, whereby the undertaking and assets of the Material Subsidiary are transferred to or otherwise vested in another Subsidiary; or
- (h) Authorisation and Consents: any action, condition or thing (including the obtaining or effecting of any necessary consent, approval, authorisation, exemption, filing, licence, order, recording or registration) at any time required to be taken, fulfilled or done in order (i) to enable the Obligor or the Mudareb lawfully to enter into, exercise its rights and perform and comply with its obligations under the Certificates and the Declaration of Trust, (ii) to ensure that those obligations are legally binding and enforceable and (iii) to make the Certificates and the Declaration of Trust admissible in evidence in the courts of the United Arab Emirates or the Emirate of Dubai is not taken, fulfilled or done; or
- (i) **Illegality:** it is or will become unlawful for the Obligor or the Mudareb to perform or comply with any one or more of its obligations under the Transaction Documents to which it is a party; or
- (j) **Analogous Events:** any event occurs that under the laws of any relevant jurisdiction has an analogous effect to any of the events referred to in any of the foregoing paragraphs,

provided that (other than in the case of paragraphs (a) and (c), paragraph (f) and paragraph (g) (to the extent it relates to the winding-up or dissolution of the Obligor)) the Transaction Administrator shall have certified that in its opinion such event is materially prejudicial to the interests of the Certificateholders.

#### For these purposes,

"EBITDA" means, in respect of any period, profit in respect of such period, plus (i) finance costs (net of interest income), (ii) income tax (if any) and (iii) depreciation and amortisation, in each case in respect of such period, and at any time (A) in relation to the Obligor, shall be calculated by reference to the relevant amounts shown in the then latest audited consolidated financial statements of the Obligor (or until publication of the first such audited consolidated financial statements, the Pro-forma Financial Statements) and (B) in relation to any Subsidiary, shall be calculated by reference to the relevant amounts (consolidated in the case of a Subsidiary which itself has subsidiaries) shown in the then latest financial statements (consolidated or, as the case may be, unconsolidated) of such Subsidiary; and

"Material Subsidiary" means any Subsidiary:

- (i) whose EBITDA (consolidated in the case of a Subsidiary which itself has subsidiaries) or whose Total Assets (consolidated in the case of a Subsidiary which itself has subsidiaries) represent not less than 10 per cent. of the consolidated EBITDA, or, as the case may be, the consolidated Total Assets of the Obligor; and/or
- (ii) to which is transferred all or substantially all of the business, undertaking and assets of another Subsidiary which immediately prior to such transfer is a Material Subsidiary, whereupon (a) in the case of a transfer by a Material Subsidiary, the transferor Material Subsidiary shall immediately cease to be a Material Subsidiary and (b) the transferee Subsidiary shall immediately become a Material Subsidiary, provided that on or after the date on which the relevant audited financial statements for the financial period current at the date of such transfer are published, whether such transferor Subsidiary or such transferee Subsidiary is or is not a Material Subsidiary shall be determined pursuant to the provisions of sub-paragraph (i) above,

provided that if any acquisition or disposal has occurred after the end of the financial period to which the then latest audited consolidated financial statements of the Obligor, or, as the case may be, the Pro-forma Financial Statements relate, in applying each of the above tests the reference in the relevant defined terms to the latest audited consolidated financial statements or, as the case may be, the Pro-forma Financial Statements, shall be deemed to be a reference to such audited consolidated financial statements as if the relevant acquisition or disposal had been reflected in such audited consolidated financial statements or, as the case may be, the Pro-forma Financial Statements by reference (where applicable) to any relevant Subsidiary's then latest relevant financial statements (consolidated in the case of a Subsidiary which itself has subsidiaries), adjusted as set out in the immediately following paragraph.

A report by two duly authorised officers of the Obligor that in their opinion (making such adjustments (if any) as they shall deem appropriate) a Subsidiary is or is not or was or was not at any particular time or during any particular period a Material Subsidiary shall, in the absence of manifest error, be conclusive and binding on the Obligor, the Transaction Administrator and the Certificateholders.

## Sale Undertaking

The Trustee will execute a sale undertaking (the **"Sale Undertaking"**) in favour of the Obligor. Pursuant to the Sale Undertaking, subject to the Issuer being entitled to redeem the Certificates early pursuant to Condition 6.4 (*"Dissolution following a Tax Event"*), the Obligor may, by exercising its option under the Sale Undertaking and serving notice on the Trustee no earlier than 30 days and no later than 60 days prior to the Tax Redemption Date, oblige the Trustee to sell to it all of the Trustee's interest under Shari'a in the Mudaraba Assets on the Tax Redemption Date at the Exercise Price.

For the purpose of the foregoing paragraph, the Exercise Price shall be equal to the Dissolution Distribution Amount as of such date, plus (i) the amount which is equal to the aggregate of all amounts previously advanced to the Trustee by the Mudareb pursuant to the Mudaraba Agreement by way of Liquidity Funding and (ii) the amount which is equal to the aggregate amount of any Taxes that the Mudareb (to the extent not covered by (i) above) or the Obligor is required to withhold from any payment to the Trustee under any Transaction Document.

#### Withholding tax

All payments by or on behalf of (i) the Obligor pursuant to the Purchase Undertaking or the Sale Undertaking and (ii) the Mudareb pursuant to the Mudaraba Agreement shall be made without withholding or deduction for, or on account of, any present or future taxes, levies, duties, fees, assessments or other charges of whatever nature, imposed or levied by or on behalf of a Relevant Jurisdiction and all charges, penalties or similar liabilities with respect thereto ("**Taxes**") unless the withholding or deduction of such Taxes is required by law.

In each case, pursuant to the Mudaraba Agreement, the Mudareb will be obliged to provide Liquidity Funding to the Trustee to ensure, *inter alia*, that the Trustee has sufficient funds available to pay the relevant Periodic Distribution Amount or, as the case may be, the Dissolution Distribution Amount, together in each case with any additional amounts in respect of the Certificates as are provided for in Condition 11 ("**Taxation**"), in full on the relevant due date.

For the purpose of the foregoing "**Relevant Jurisdiction**" means the UAE, the Emirate of Dubai and the DIFC (in the case of payments made by or on behalf of the Obligor or the Mudareb) or any political subdivision or any authority thereof or therein having power to tax.

#### OVERVIEW OF THE EMIRATE OF DUBAI

#### Introduction

The UAE is a federation of seven emirates made up of Abu Dhabi, Dubai, Sharjah, Ajman, Umm Al Quwain, Fujairah and Ras Al Khaimah. The UAE has one of the most liberal business environments in the Middle East focused around economic liberalisation and promoting the role of the private sector. There are currently no corporate taxes in most business sectors, other than oil producing companies and foreign banks, no personal taxes and no exchange controls on the remittance of profits or repatriation of capital. Additionally, the UAE enjoys low tariffs and there are virtually no restrictions on foreign trade.

#### Legal System

There are three primary sources or types of law in the UAE: federal laws and decrees, local laws and Shari'a (Islamic law). The secondary source of law is trade custom or practice. In the absence of federal legislation on areas specifically reserved to federal authority, the ruler or local government of each emirate will apply his or its own rules, regulations and practices. As is its right under the Constitution, Dubai, like the emirate of Ras Al Khaimah, has elected to maintain its own court system, separate from that of the federation, and the courts of Dubai have sole jurisdiction to hear cases brought in Dubai. Although both federal and Dubai courts have a similar three-tier structure (Court of First Instance, Court of Appeal and Court of Cassation/Supreme Court), Dubai has retained complete autonomy over its courts in all matters, including the appointment of judges. In accordance with the Constitution, however, the Dubai courts will first apply federal law where this exists and, in its absence, the laws of Dubai. The Company is incorporated in the DIFC, which is a newly established jurisdiction with its own legal and regulatory regime applicable to it and other companies domiciled in the DIFC. As such the DIFC will have jurisdiction on matters which fall within the laws of the DIFC. DIFC Law No. 12 of 2004 states that judgments, awards or orders made by the DIFC Court will be enforced by the Dubai Courts (provided the judgment, award or order is final and "appropriate" for enforcement. The Dubai Courts have no jurisdiction to review the merit of a DIFC judgment. See "Risk Factors-Risks Relating to Enforcement-We are a DIFC company, and it may be difficult for you to enforce judgments against us".

#### The Emirate of Dubai

Dubai is, after the emirate of Abu Dhabi, the largest emirate in the UAE, and is situated on the west coast of the UAE in the south western part of the Arabian Gulf. It covers an area of 3,885 square kilometres and lies approximately at longitude 55 degrees east and latitude 25 degrees north. Except for a tiny enclave in the Hajar Mountains at Hatta, the emirate of Dubai comprises one contiguous block of territory.

The population of Dubai was estimated at 1,300,000 in 2006. Approximately 75% of the population is estimated to be non-UAE nationals, mainly drawn from the Indian subcontinent, Europe and other Arab countries. Approximately 75% of the population is estimated to be male and 25% female, reflecting the large male expatriate workforce.

#### History

Dubai started as a pearl and fishing village sometime in the first half of the eighteenth century. From the 1850s until the formation of the UAE in 1971, the British were the dominant influence in the region, and each emirate entered into a separate treaty with Great Britain. The emirates were then collectively known as the Trucial States or Sheikhdoms and the area was generally known as the Trucial Coast. The Sheikhdoms were each led by a sheikh, who usually belonged to the most influential tribe in that area.

The growth of Dubai began in the early part of the nineteenth century when members of the Bani Yas tribe, led by Sheikh Maktoum Bin Butti, left Abu Dhabi and migrated north to found an independent Sheikhdom in the area now known as Dubai.

During the nineteenth century, Dubai, split by a 14 kilometre long creek, which led into a natural harbour, established itself as a flourishing centre for the import and re-export of merchandise (the entrepôt trade). Another important economic activity at that time was pearling. Offshore from Dubai and Abu Dhabi, the waters were rich with pearl beds. However, the Great Depression of the 1930s and the emergence of artificial pearls in 1929 dented Dubai's prosperity.

To counter the loss of economic activity from the decline in pearling, Dubai encouraged traders from India and Iran to establish their business in Dubai. Traders, attracted by Dubai's liberal policies, especially its

lower taxes on foreigners compared to its neighbours, made it their base and Dubai quickly established itself as a leading centre for trade in gold bullion, textiles and consumer durables.

In the 1930s and 1940s, oil was discovered in Kuwait, Qatar and Saudi Arabia—adding to that already found in Bahrain, Iran and Iraq. In 1958, oil was found off the shore of Abu Dhabi and, in 1966, oil was first discovered by the Dubai Petroleum Company at Fateh, which lies 92 kilometres off the coast of Dubai. As the primary regional trading hub, Dubai was well placed to capitalise on the upturn in Middle East business activity that came with oil exports.

#### The Economy of Dubai

Dubai's strategic position at the crossroads between the East and West has helped establish it as a leading trading and services hub between the Far East and Europe.

Dubai's economy is more diversified than that of Abu Dhabi and it is one of the most important commercial centres in the Middle East, with growing banking, tourism and real estate sectors. However, with only a fraction of the fossil fuel reserves of Abu Dhabi, it has gradually reduced its dependency on oil and gas revenues. The Government of Dubai continues to invest heavily in the infrastructure of the emirate and its economic development. Much of the infrastructure that has been created in recent years, both public and private, is aimed at reinforcing Dubai's strategic position at the East-West crossroads.

Dubai has focused on developing itself as a centre for tourism, trade and commerce in order to diversify its economy away from oil. The emirate has successfully pioneered the use of free zones to spur economic activity and attract companies to its shores. These free zones offer 100% ownership to non-nationals, and serve as an attractive location for companies seeking to serve the growing markets of the Middle East, South Asia and Central Asia.

Some free zones currently operating in Dubai include JAFZ, the Technology Electronic Commerce and Media Free Zone (TECOM) and the DIFC. The DIFC is a financial free zone, aimed at attracting international commercial banks, investment banks, insurance companies and other financial institutions. TECOM consists of Dubai Internet City, Dubai Media City and Knowledge Village and aims to attract global companies that serve the technology, media and training industry. TECOM's tenants include prestigious international and regional IT and media companies such as Microsoft, IBM, Reuters, CNN, CNBC, and MBC, among others. JAFZA was established in 1980 with the specific purpose of facilitating investment in manufacturing and distribution businesses. Currently, around 6,000 companies are registered with JAFZA, including over 160 Fortune Global 500 companies.

Other free zones include the Dubai Multi Commodities Centre, the Airport Free Zone and Dubai Healthcare City. Upcoming free zones include Dubai Logistics City, Dubai Aid City, Dubai Biotech FZ, and Dubai Silicon Oasis, in addition to a number of others.

For more information on the DIFC, see "DIFC" below.

# The Government of Dubai

All powers of government in Dubai are vested in the Ruler. The various departments and other arms of the Government and their respective executives operate under the powers and responsibilities specifically delegated to them from time to time by the Ruler. Laws of Dubai are passed by Decree of the Ruler. The present Ruler is H.H. General Sheikh Mohammed bin Rashid Al Maktoum.

In Dubai, there are various local governing bodies charged with regulating and administering local law and policy, including the Dubai Department of Economic Development, Dubai Municipality and the Department of Civil Aviation.

# DIFC

The DIFC is a financial free zone with an independent legal system established in 2004 in the emirate of Dubai. The DIFC has been granted authority to self-legislate in civil and commercial areas. Companies operating in the DIFC are subject to the Companies Law. Financial activities in the DIFC are governed by the DIFC Regulatory Law No. 1 of 2004, which also governs the operation of the Dubai Financial Services Authority, a financially and administratively independent body created by Law No. (9) of 2004 issued by the Ruler of Dubai on September 13, 2004 (the "DIFC Law") that acts as the independent financial regulator in the DIFC. Legislation, rules and regulations governing companies incorporated in the DIFC and financial activities in the DIFC are available on the websites of the DIFC and the DFSA at *www.difc.ae* and *www.dfsa.ae*, respectively. We have not independently verified the information contained on these websites, can provide no assurance as to the accuracy or completeness of such information and do not incorporate the information contained on these websites into, or otherwise include in, this Prospectus.

#### TAXATION

The following summary of certain United Kingdom, United States, European Union, Cayman Islands, United Arab Emirates and DIFC tax consequences of ownership of Certificates is based upon laws, regulations, decrees, rulings, income tax conventions, administrative practice and judicial decisions in effect at the date of this Prospectus. Legislative, judicial or administrative changes or interpretations may, however, be forthcoming that could alter or modify the statements and conclusions set forth herein. Any such changes or interpretations may be retroactive and could affect the tax consequences to holders of the Certificates. This summary does not purport to be a legal opinion or to address all tax aspects that may be relevant to a holder of Certificates. Each prospective holder is urged to consult its own tax adviser as to the particular tax consequences to such holder of the ownership and disposition of Certificates, including the applicability and effect of any other tax laws or tax treaties, and of pending or proposed changes in applicable tax laws as of the date of this Prospectus, and of any actual changes in applicable tax laws after such date.

#### United Kingdom Taxation

The comments below are of a general nature based on current United Kingdom law and HM Revenue & Custom's published practice as at the date hereof. They describe the United Kingdom withholding tax treatment of payments made in respect of the Certificates, certain aspects of United Kingdom income, capital gains and corporation tax and the extent to which United Kingdom stamp duty and stamp duty reserve tax may be payable on the issue, transfer and redemption of the Certificates. They relate only to the position of persons who are the absolute beneficial owners of their Certificates and may not apply to certain classes of persons. They do not necessarily apply where the income is deemed for tax purposes to be the income of any other person.

# Any Certificateholders who are in doubt as to their own tax position, or who may be subject to tax in a jurisdiction other than the United Kingdom, should consult their professional advisers.

The comments below are made on the assumption that:

- (a) the Issuer is neither incorporated nor resident for tax purposes in the United Kingdom;
- (b) the Certificates are not registered in a register kept in the United Kingdom by or on behalf of the Issuer;
- (c) payments made to Certificateholders in respect of the Certificates do not have a United Kingdom source for the purposes of United Kingdom tax; and
- (d) the Trust Assets do not include interests in or in respect of land in the United Kingdom.

#### United Kingdom Withholding Tax

Payments made to Certificateholders in respect of the Certificates will be payable without withholding or deduction for or on account of United Kingdom tax.

#### Information Reporting

Where a payment is made by the Issuer in respect of a Certificates to a Certificateholder (or to any person acting on their behalf), or paid by any person in the United Kingdom acting on behalf of the Issuer (a paying agent), or is received by any person in the United Kingdom acting on behalf of the relevant Certificateholder (other than solely by clearing or arranging the clearing of a cheque) (a collecting agent), then the Issuer, the paying agent or the collecting agent (as the case may be) may, in certain cases, be required to supply to the H.M. Revenue & Customs details of the payment and certain details relating to the Certificateholder (including the Certificateholder's name and address). These provisions will apply whether or not the payment has been paid subject to withholding or deduction for or on account of United Kingdom income tax and whether or not the Certificateholder is resident in the United Kingdom for United Kingdom taxation purposes. Where the Certificateholder is not so resident, the details provided to H.M. Revenue & Customs may, in certain cases, be passed by H.M. Revenue & Customs to the tax authorities of the jurisdiction in which the Certificateholder is resident for taxation purposes.

#### United Kingdom Tax

Certificateholders who are resident in the United Kingdom for the purposes of United Kingdom taxation or who carry on a trade, profession or vocation through a branch or agency, or in the case of a corporate

holder, a permanent establishment in the United Kingdom in connection with which payments in respect of their Certificates are received or to which their Certificates are attributable, (subject to exemptions for interest received by certain categories of agent) may be subject to United Kingdom taxation on payments paid in respect of their Certificates or on income or gains arising to the Trust, or on a disposal of their Certificates.

The Finance Bill 2007 contains provisions under which certain listed securities will, broadly, be treated for the purposes of United Kingdom taxation as if they were loans made to the issuer on which interest and principal were repayable. If those provisions are enacted in their current form, such treatment may apply to the Certificates and payments made in respect of the Certificates.

#### United Kingdom Stamp Duty ("Stamp Duty") and Stamp Duty Reserve Tax ("SDRT")

No SDRT should be payable on the issue, transfer or redemption of a Certificate.

No Stamp Duty should be payable on the issue or redemption of a Certificate. Any instrument by which a Certificate is transferred on sale which is executed in the United Kingdom or which (if not executed in the United Kingdom) relates to any matters or thing done or to be done in the United Kingdom may be subject to Stamp Duty on the sale consideration at a rate of 0.5%.

## **United States Taxation**

The discussion in this Prospectus is not intended or written to be used, and cannot be used by any person, for the purpose of avoiding US federal, state or local tax penalties, and was written to support the promotion or marketing of the Certificates. Each investor should seek advice based on their particular circumstances from an independent tax advisor.

The following is a summary of certain US federal income tax consequences of the acquisition, ownership and disposition of a Certificate by a US Holder (as defined below). This summary deals only with purchasers of Certificates that will hold the Certificates as capital assets and who purchase Certificates at their original issuance and at their original issue price. This discussion does not cover all aspects of US federal income taxation that may be relevant to, or the actual tax effect that any of the matters described herein will have on, the acquisition, ownership or disposition of Certificates by particular investors, and does not address state, local, non-US or other tax laws. In particular, this summary does not discuss all of the tax considerations that may be relevant to certain types of investors subject to special treatment under US federal income tax laws (such as financial institutions, insurance companies, investors liable for the alternative minimum tax, individual retirement accounts and other tax-deferred accounts, tax-exempt organisations, dealers in securities or currencies, investors that will hold the Certificates as part of straddles, hedging transactions or conversion transactions for US federal income tax purposes or investors whose functional currency is not the US dollar).

As used herein, the term "**US Holder**" means a beneficial owner of Certificates that is, for US federal income tax purposes, (i) an individual citizen or resident of the United States, (ii) a corporation created or organised under the laws of the United States or any State or locality thereof, (iii) an estate the income of which is subject to US federal income tax without regard to its source or (iv) a trust if a court within the United States is able to exercise primary supervision over the administration of the trust and one or more US persons have the authority to control all substantial decisions of the trust.

The US federal income tax treatment of a partner in a partnership that holds Certificates will depend on the status of the partner and the activities of the partnership. Prospective purchasers that are partnerships should consult their tax adviser concerning the US federal income tax consequences to their partners of the acquisition, ownership and disposition of Certificates by the partnership.

This summary is based on the tax laws of the United States including the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed regulations thereunder, published rulings and court decisions, all as currently in effect and all subject to change at any time, possibly with retroactive effect.

# Classification of the Certificates

The Company and the Issuer intend to treat the Certificates as representing a beneficial interest in indebtedness for US federal income tax purposes and each holder and beneficial owner of a Certificate, by acceptance of such Certificate or a beneficial interest therein, will likewise agree to treat the Certificates as representing a beneficial interest in indebtedness for such purposes. This treatment is not binding on the

US Internal Revenue Service (the "**IRS**") and no ruling will be sought from the IRS regarding this or any other aspect of the tax treatment of the Certificates. The remainder of this discussion assumes that the Certificates represent a beneficial interest in indebtedness for US federal income tax purposes.

## Classification of the Issuer

The Company and the Issuer intend to treat the arrangement under which the Issuer issues the Certificates as a grantor trust for US federal income tax purposes and not as an association or publicly traded partnership taxable as a corporation. Accordingly, it is expected that the Company, and not the Issuer, will be treated as the obligor of the indebtedness of which the Certificates represent a beneficial interest for US federal income tax purposes. This treatment is not binding on the IRS and no ruling will be sought from the IRS regarding this or any other aspect of the tax classification of the Issuer. There can be no assurance that the IRS will not contend, and that a court would not ultimately hold, that the Issuer is a business entity and the Certificates represent indebtedness or equity of the Issuer. If, for US federal income tax purposes, the Issuer were treated as a business entity, and the Certificates were treated as indebtedness or equity of the Issuer, the US federal income tax consequences of owning the Certificates could vary significantly from how they are described herein. The remainder of this discussion assumes that the Company is the obligor of the indebtedness of which the Certificates represent a beneficial interest for US federal income tax purposes.

## Periodic Distribution Amount

Periodic Distribution Amounts on a Certificate will be taxable to a US Holder as foreign source, ordinary interest income at the time it is received or accrued by the Issuer, depending on the holder's method of accounting for tax purposes.

## Purchase, Sale and Retirement of Certificates

A US Holder will generally recognise gain or loss on the sale, exchange or retirement of a Certificate equal to the difference between its amount realised upon such disposition and its tax basis in the Certificate. A US Holder's tax basis in a Certificate will generally be its cost. The amount realised does not include the amount attributable to accrued but unpaid interest, which will be taxable as foreign source, ordinary interest income to the extent not previously included in income. Gain or loss recognised on the sale, exchange or retirement of a Certificate will be US source and, if the US Holder's holding period in the Certificate exceeds one year, will be long-term.

#### Reportable Transactions

A US taxpayer that participates in a "reportable transaction" will be required to disclose its participation to the IRS. The scope and application of these rules is not entirely clear. In the event the acquisition, holding or disposition of Certificates constitutes participation in a reportable transaction for purposes of these rules, a US Holder will be required to disclose its investment by filing Form 8886 with the IRS. Pursuant to US tax legislation enacted in 2004, a penalty in the amount of US \$10,000 in the case of a natural person and US\$50,000 in all other cases is generally imposed on any taxpayer that fails to timely file an information return with the IRS with respect to a transaction resulting in a loss that is treated as a reportable transaction. Accordingly, if a US Holder realizes a loss on any Certificate (or, possibly, aggregate losses from the Certificates) satisfying the monetary thresholds discussed above, the US Holder could be required to file an information return with the IRS, and failure to do so may subject the US Holder to the penalties described above. In addition, the Issuer or the Company and their advisers may also be required to disclose the transaction to the IRS, and to maintain a list of US Holders, and to furnish this list and certain other information to the IRS upon written request. Prospective purchasers are urged to consult their tax advisers regarding the application of these rules to the acquisition, holding or disposition of Certificates.

# Backup Withholding and Information Reporting

Information returns may be filed with the IRS in connection with payments on, and proceeds from the sale, exchange or redemption of a Certificate, unless the US Holder establishes that it is exempt from the information reporting rules, for example by properly establishing that it is a corporation. If the US Holder does not establish that it is exempt from these rules, it may be subject to backup withholding on these payments if it fails to provide its taxpayer identification number or otherwise comply with the backup withholding rules. The amount of any backup withholding from a payment to the US Holder will be

allowed as a credit against the US Holder's US federal income tax liability and may entitle it to a refund, provided that the required information is timely furnished to the IRS.

## Tax Filing Obligations

US Holders generally will be required to report, to the IRS, their purchase of a Certificate and any distribution received from the Issuer, in conformance with the rules applicable to US persons that own non-US grantor trusts. US Holders that fail to timely comply with such information reporting requirements may be subject to significant penalties, including a penalty equal to 35% of the amount paid for a Certificate and 35% of distributions received from the Issuer. Moreover, a US Holder that does not file the appropriate information return within 90 days after the date on which the IRS mails notice of such failure to such holder would be liable for a penalty (in addition to the penalty described in the preceding sentence) of US\$10,000 for each 30 day period (or fraction thereof) during which such failure continues after the expiration of such 90 day period, generally in an amount not exceeding the distribution received from the Issuer or the amount paid for the Certificate. A US Holder will also be liable for penalties, generally in an amount not exceeding the gross value of the US Holder's Certificate, if the Issuer fails to file a US annual information return and provide each US Holder with a foreign grantor trust owner statement. The Issuer intends to file such return and, upon the request of a US Holder that has not timely received such ownership statement made by the first of February of each year, to provide such holder with such ownership statement.

# UAE and DIFC Taxation

The following summary of the anticipated tax treatment in the UAE and the DIFC in relation to the payments on the Certificates is based on the taxation law and practice in force at the date of this Prospectus, and does not constitute legal or tax advice and prospective investors should be aware that the relevant fiscal rules and practice and their interpretation may change. Prospective investors should consult their own professional advisers on the implications of subscribing for, buying, holding, selling, redeeming or disposing of Certificates and the receipt of any payments in respect of any Periodic Distribution Amounts and distributions (whether or not on a winding-up) with respect to such Certificates under the laws of the jurisdictions in which they may be liable to taxation.

There is currently in force in the Emirate of Dubai Legislation establishing a general corporate taxation region (the Dubai Income Tax Decree 1969 (as amended)). The regime is, however, not enforced save in respect of companies active in the hydrocarbon industry, some related service industries and branches of foreign banks operating in the United Arab Emirates. It is not known whether the legislation will or will not be enforced more generally or within other industry sectors in the future. Under current legislation, there is no requirement for withholding or deduction for or on account of UAE, DIFC or Dubai taxation in respect of payments on debt securities (including Periodic Distribution Amounts or the Dissolution Distribution Amount in relation to the Certificates).

The Constitution of the UAE specifically reserves to the Federal Government of the UAE the right to raise taxes on a Federal basis for purposes of funding its budget. It is not known whether this right will be exercised in the future.

The United Arab Emirates has entered into Double Taxation Arrangements with a number of countries, but these are not extensive in number.

Pursuant to Article 14 of DIFC Law, entities licensed, registered or otherwise authorised to carry on financial services in the DIFC and their employees shall be subject to a zero rate of tax for a period of 50 years from September 13, 2004. This zero rate of tax applies to income, corporation and capital gains tax. In addition, this zero rate of tax will also extend to repatriation of capital and to transfers of assets or profits or salaries to any party outside the DIFC. Article 14 of the DIFC Law also provides that it is possible to renew the 50-year period to a similar period upon issuance of a resolution by the ruler of the Emirate of Dubai. As a result, no payments by the Mudareb under the Mudaraba Agreement, the Obligor pursuant to the Purchase Undertaking or the Sale Undertaking and the Issuer under the Certificates are subject to any DIFC tax, whether by withholding or otherwise.

#### EU Directive on the Taxation of Savings Income

Under EC Council Directive 2003/48/EC on the taxation of savings income, each Member State is required, to provide to the tax authorities of another Member State details of payments of interest (or similar income) paid by a person within its jurisdiction to, or collected by such a person for, an individual resident in that other Member State, except that, for a transitional period, Austria, Belgium and Luxembourg may instead enforce a withholding tax in relation to such payments by deducting amounts on account of tax at rates rising over time to 35%. This transitional period is to end at the end of first full fiscal year following agreement by certain non-EU countries and territories to the exchange of information relating to such payments.

A number of non-EU countries, and certain dependent or associated territories of certain Member States, have adopted similar measures (either provision of information or transitional withholding) in relation to payments made by a person within its jurisdiction to, or collected by such a person for, an individual resident or certain limited types of entity established in a Member State. In addition, the Member States have entered into provision of information or transitional withholding arrangements with certain of those dependent or associated territories in relation to payments made by a person in a Member State to, or collected by such a person for, an individual resident or certain limited types of entity established in certain limited types of entity established in the payments made by a person in a Member State to, or collected by such a person for, an individual resident or certain limited types of entity established in one of those territories.

## Cayman Islands Taxation

The Government of the Cayman Islands, will not, under existing legislation, impose any income, corporate or capital gains tax, estate duty, inheritance tax, gift tax or withholding tax upon the Issuer or the Certificateholders. The Cayman Islands are not party to any double taxation treaties.

The Issuer has applied for and expects to receive an undertaking from the Governor-in-Cabinet of the Cayman Islands that, in accordance with section 6 of the Tax Concessions Law (1999 Revision) of the Cayman Islands, for a period of 20 years from the date of the undertaking, no law which is enacted in the Cayman Islands imposing any tax to be levied on profits, income, gains or appreciations shall apply to the Issuer or, its operations and, in addition, that no tax to be levied in profits, income, gains or appreciations or which is in the nature of estate duty or inheritance tax shall be payable (i) on the shares, debentures or other obligations of the Issuer or (ii) by way of the withholding in whole or in part, of any relevant payment as defined in Section 6(3) of the Tax Concession Law (1999 Revision).

#### **CERTAIN ERISA CONSIDERATIONS**

ERISA imposes fiduciary standards and certain other requirements on employee benefit plans subject thereto (collectively, "ERISA Plans"), including collective investment funds, separate accounts, and other entities or accounts whose underlying assets are treated as assets of such plans pursuant to the U.S. Department of Labor "plan assets" regulation, 29 CFR Section 2510.3-101, as modified by section 3(42) of ERISA (the "Plan Assets Rules"), and on those persons who are fiduciaries with respect to ERISA Plans.

Section 406 of ERISA and Section 4975 of the Code prohibit certain transactions involving the assets of an ERISA Plan (as well as those plans that are not subject to ERISA but which are subject to Section 4975 of the Code (together with ERISA Plans "**Plans**")) and certain persons (referred to as "parties in interest" or "disqualified persons") having certain relationships to such Plans, unless a statutory or administrative exemption applies to the transaction. In particular, an extension of credit between a Plan and a "party in interest" or "disqualified person" may constitute a prohibited transaction. It is possible that the Notes, even if regarded as equity for purposes of the Plan Assets Rules (as discussed below) would nevertheless be regarded as debt for purposes of the prohibited transaction rules of ERISA and Section 4975 of the Code. A party in interest or disqualified person who engages in a prohibited transaction may be subject to excise taxes or other liabilities under ERISA and the Code.

The Issuer, the Trustee or the Fiduciary, directly or through affiliates, may be considered a party in interest or disqualified person with respect to many Plans. Prohibited transactions within the meaning of Section 406 of ERISA or Section 4975 of the Code may arise if the Notes are acquired by a Plan with respect to which the Issuer, the Trustee or the Fiduciary or any of their respective affiliates is a party in interest or a disqualified person, unless the Notes are acquired pursuant to and in accordance with an applicable exemption. Certain exemptions from the prohibited transaction provisions of Section 406 of ERISA and Section 4975 of the Code may apply depending in part on the type of Plan fiduciary making the decision to acquire a Note and the circumstances under which that decision is made. However, Notes may not be acquired by any Plans as discussed below.

Under a "look-through rule" set forth in the Plan Assets Rules, if a Plan invests in an "equity interest" of an entity and no other exception applies, the Plan's assets include both the equity interest and an undivided interest in each of the entity's underlying assets. This rule will only apply where equity participation in an entity by benefit plan investors is "significant." Equity participation by benefit plan investors is significant if 25 per cent, or more of the value of any class of equity interest in the entity is held by benefit plan investors. An equity interest does not include debt (as determined by applicable local law) which does not have substantial equity features. The term "benefit plan investor" means (a) an employee benefit plan (as defined in Section 3(3) of ERISA) subject to Title 1 of ERISA, (b) a plan described in Section 4975(e)(1) of the Code and (c) an entity whose underlying assets include "plan assets" by reason of any such plan or employee benefit plan's investment in the entity. Where the value of an interest in an entity relates solely to identified property of the entity, that property is treated as the sole property of a separate entity.

Because the Certificates are not treated as debt under local law, and, neither the Issuer nor the Fiduciary will be able to monitor the Certificateholders' possible status as benefit plan investors. Accordingly, the Certificates should not be acquired by any benefit plan investor.

BY ITS PURCHASE AND HOLDING OF A CERTIFICATE OR ANY INTEREST THEREIN, THE PURCHASER AND/OR HOLDER THEREOF AND EACH TRANSFEREE WILL BE DEEMED TO HAVE REPRESENTED AND WARRANTED AT THE TIME OF ITS PURCHASE AND THROUGHOUT THE PERIOD THAT IT HOLDS SUCH NOTE OR INTEREST THEREIN, THAT (1) IT IS NOT, AND IS NOT ACTING ON BEHALF OF, A BENEFIT PLAN INVESTOR (AS DEFINED IN THE PLAN ASSETS RULES) AND (2) IT WILL NOT SELL OR OTHERWISE TRANSFER ANY SUCH NOTE OR INTEREST TO ANY PERSON WITHOUT FIRST OBTAINING THESE SAME FOREGOING REPRESENTATIONS AND WARRANTIES FROM THAT PERSON.

#### SUBSCRIPTION AND SALE

The Joint Lead Managers have pursuant to a subscription agreement dated June 27, 2007 (the "**Subscription Agreement**") and made between the Issuer, the Company and the Joint Lead Managers agreed, subject to the satisfaction of certain conditions contained set forth and on a joint and several basis, to subscribe and pay for the Certificates at their issue price of 99.765 per cent. of their principal amount of the Certificates.

The Company has agreed to pay to the Joint Lead Managers certain commissions for acting in such capacity. In addition, the Company has agreed to reimburse the Joint Lead Managers for certain of their expenses in connection with the issue of the Certificates.

#### Selling Restrictions

#### United States

Each Joint Lead Manager acknowledges that the Certificates have not been and will not be registered under the Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, US persons, except in certain transactions exempt from the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S.

Each Joint Leader Manager has agreed that, except as permitted under the Subscription Agreement, and as described below, it will not offer, sell or deliver the Certificates (i) as part of their distribution at any time or (ii) otherwise until 40 days after completion of the distribution of the Certificates, within the United States or to, or for the account or benefit of, US persons, and it will have sent to each dealer to which it sells the Certificates during the distribution compliance period (other than resales pursuant to Rule 144A) a confirmation or other notice setting forth the restrictions on offers and sales of the Certificates within the United States, or to, or for the account or benefit of, US persons. Terms used in the preceding sentence have the meanings given to them by Regulation S.

The Certificates are being offered and sold outside of the United States to non-US persons in reliance on Regulation S. The Joint Lead Managers may directly or through their respective US broker-dealer affiliates, arrange for the offer and resale of the Certificates within the United States to QIBs that are QPs in reliance on Rule 144A.

In addition, until 40 days after the commencement of the offering of the Regulation S Certificates, an offer or sale of the Regulation S Certificates within United States by any dealer that is not participating in the offering of the Regulation S Certificates may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with Rule 144A or another exemption from registration under the Securities Act.

#### United Kingdom

Each Joint Lead Manager has represented and agreed that:

- (a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement in connection with the Certificates to persons to whom such an invitation or inducement can lawfully be communicated or caused to be communicated under applicable United Kingdom law (including Section 21 and Section 238 of the FSMA); and
- (b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the Certificates in, from or otherwise involving the United Kingdom.

#### UAE and DIFC

Each Joint Lead Manager has represented and agreed that the Certificates have not been and will not be offered, sold or publicly promoted or advertised by it in the UAE or the DIFC other than in compliance with any laws applicable in the UAE or the DIFC, as the case may be, governing the issue, offer and sale to the public of securities.

# Bahrain

Each Joint Leader Manager has represented and undertaken that it has not offered and will not offer, Certificates to the Public (as defined in Articles 142-146 of the Commercial Companies Law (decree Law No. 21/2001) of Bahrain) in Bahrain.

## Saudi Arabia

Any investor in the Kingdom of Saudi Arabia or who is a Saudi person (a "Saudi Investor") who acquires Certificates pursuant to the offering should note that the offer of Certificates is an exempt offer under subparagraph (3) of paragraph (a) of Article 16 of the "Offer of Securities Regulations" as issued by the board of the Capital Market Authority resolution number 2-11-2004 dated 4 October 2004 and amended by Resolution of the Board of the Capital Market Authority resolution number 1-33-2004 dated 21 December 2004 (the "KSA Regulations"). Each Joint Lead Manager has acknowledged and agreed that the Certificates may be offered to no more than 60 Saudi Investors and the minimum amount payable by each Saudi Investor must not be less than Saudi Riyal ("SR") 1 million or an equivalent amount. The offer of Certificates is therefore exempt from the public offer of the KSA Regulations, but is subject to the following restrictions on secondary market activity:

- (a) a Saudi Investor (the transferor) who has acquired Certificates pursuant to this exempt offer may not offer or sell Certificates to any person (referred to as a transferee) unless the price to be paid by the transferee for such Certificates equals or exceeds SR 1 million,
- (b) if the provisions of paragraph (a) cannot be fulfilled because the price of the Certificates being offered or sold to the transferee has declined since the date of the original exempt offer, the transferor may offer or sell the Certificates to the transferee if their purchase price during the period of the original exempt offer was equal to or exceeded SR 1 million,
- (c) if the provisions of (a) and (b) cannot be fulfilled, the transferor may offer or sell Certificates if he/she sells his entire holding of Certificates to one transferee, the provisions of paragraphs (a), (b) and (c) shall apply to all subsequent transferees of the Certificates.

## Kuwait

The Certificates have not been licensed for offering in Kuwait by the Ministry of Commerce and Industry or the Central Bank of Kuwait or any other relevant Kuwaiti government agency. The offering of the Certificates in Kuwait on the basis of a private placement or public offering is, therefore, restricted in accordance with Decree Law No. 31 of 1990, as amended, and Ministerial Order No. 113 of 1992, as amended. Each Joint Lead Manager has acknowledged and agreed that no private or public offering of the Certificates is being made in Kuwait, and no agreement relating to the sale of the Certificates will be concluded in Kuwait. No marketing or solicitation or inducement activities are being used to offer or market the Certificates in Kuwait.

#### Qatar

Each Joint Lead Manager has acknowledged and agreed that the Certificates have not been offered, sold or delivered and will not be offered, sold or delivered at any time, directly or indirectly, in the State of Qatar ("**Qatar**") in a manner that would constitute a public offer of securities in Qatar in accordance with the Commercial Companies Law, Law No. 5 of 2002 (as amended) or otherwise. This Prospectus has not been and will not be reviewed or registered with Qatari Government Authorities, whether under Law No. 25 (2002) and Ministerial Decision No. 69 of 2004 concerning investment funds or with the Qatar Central Bank. Therefore, this Prospectus is strictly private and confidential, and is being issued to a limited number of sophisticated investors, and may not be reproduced or used for any other purpose, nor provided to any person other than the original recipient. Any agreement or document in relation to the Prospectus and interests herein shall only be executed or entered into by the selected investors outside of Qatar.

#### Singapore

The Prospectus has not been registered as a prospectus with the Monetary Authority of Singapore under the Securities and Futures Act (the "SFA") and the Certificates are offered by the Issuer pursuant to exemptions invoked under Sections 304 and 305 of the SFA. Accordingly each Joint Leader Manager has represented and agreed that it has not offered or sold and that it will not offer or sell any Certificates or cause such Certificates to be made the subject of an invitation for subscription or purchase, nor will it circulate or distribute this Prospectus or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Certificates, whether directly or indirectly, to the public or any member of the public in Singapore other than (a) to an institutional investor or other person specified in Section 304 of the SFA, or (b) pursuant to, and in accordance with the conditions, of any other applicable provision of the SFA.

# Hong Kong

Each Joint Lead Manager has represented and agreed that:

- (a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, the Certificates other than (i) to persons whose ordinary business is to buy or sell shares or debentures (whether as principal or agent); or (ii) in other circumstances which do not result in the document being an offer to the public within the meaning of the Companies Ordinance (Cap. 32) the ("CO"); or (iii) to "professional investors" within the meaning of the Securities and Futures Ordinance (Cap. 571) (the "SFO") and any rules made under the SFO; or (iv) in other circumstances which do not result in the document being a "prospectus" which do not constitute an offer to the public within the meaning of the CO; and
- (b) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue (in each case whether in Hong Kong or elsewhere), any advertisement, invitation or document relating to the Certificates, which is directed at, or the contents of which are likely to be accessed or ready by, the public in Hong Kong (except if permitted to do so under the laws of Hong Kong) other than with respect to the Certificates which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" within the meaning of the SFO and any rules made under the SFO.

# Malaysia

The Certificates may not be issued, subscribed for or purchased and no invitation to subscribe for or purchase the Certificates may be made, directly or indirectly, to persons in Malaysia unless permitted to do so under the laws of Malaysia. Each Joint Lead Manager has acknowledged and agreed that the Certificates have not been and will not be offered or sold and no invitation to purchase or subscribe for the Certificates has been issued or will be issued directly or indirectly, to any persons in Malaysia unless permitted to do so under the laws of Malaysia. This Prospectus and any other document relating to the Certificates has not been and will not be circulated or distributed directly or indirectly to any persons in Malaysia unless permitted to do so under the laws of Malaysia.

#### Switzerland

This Prospectus does not constitute an issue prospectus pursuant to Article 652a or Article 1156 of the Swiss Code of Obligations and the Issuer has not and will not register with the Swiss Federal Banking Commission ("SFBC") as a foreign collective investment scheme. This Prospectus has therefore not been approved or disapproved by the SFBC. As a result, an investor in the Certificates does not benefit from the specific investor protection and/or supervision by the SFBC afforded under the Federal Act on Collective Investment Schemes and its implementing ordinances. Each Joint Lead Manager has acknowledged and agreed that any offer or sale must therefore be in strict compliance with the Swiss law and in particular with the rules of the Federal Act on Collective Investment Schemes, its implementing ordinances and the circular 03/1 of the SFBC on public solicitation.

Accordingly, each Joint Lead Manager has acknowledged and agreed that the Certificates will not be offered, promoted, sold or distributed to the public in or from Switzerland, but only to qualified investors in accordance with the Federal Act on Collective Investment Schemes and its implementing ordinances.

This Prospectus is personal to each offeree and does not constitute an offer to any other person. The Prospectus may only be used by those persons to whom it has been handed out in connection with the offer described therein and may neither be copied or directly nor indirectly be distributed or made available to other persons without express consent of the Issuer.

#### Republic of Italy

Each Joint Lead Manager has acknowledged and agreed that no prospectus has been nor will be published in Italy in connection with the offering of the Certificates and that such offering has not been cleared by

the Italian Securities Exchange Commission (Commissione Nazionale per le Societe la Borsa, the "CONSOB") nor by the Bank of Italy pursuant to Italian securities legislation and, accordingly, has represented and agreed that the Certificates may not and will not be offered, sold or delivered, nor may or will copies of the Certificates or any other document relating to the Certificates or the offering thereof be distributed in Italy.

## Cayman Islands

Each Joint Lead Manager has represented and agreed that no offer or invitation to subscribe for the Certificates has been or will be made to the public in the Cayman Islands.

## Japan

The Certificates have not been and will not be registered under the Securities and Exchange Law of Japan (the "Securities and Exchange Law"). Accordingly, each Joint Lead Manager has represented and agreed that it has not, directly or indirectly, offered or sold and will not, directly or indirectly, offer or sell any Certificates in Japan or to, or for the benefit of, a resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organised under the laws of Japan) or to others for re-offering or re-sale, directly or indirectly, in Japan or to, or for the benefit of, any resident in Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Securities and Exchange Law and other relevant laws and regulations of Japan.

## General

These selling restrictions may be modified by the agreement between the Issuer and the Joint Lead Managers following a change in relevant law, regulation or directive.

No representation is made that any action has been taken in any jurisdiction that would permit a public offering of the Certificates, or possesion or distribution of this Prospectus, or any other offering material in any country or jurisdiction where action for that purpose is required.

Each Joint Lead Manager has agreed that it will, to the best of its knowledge, comply with all relevant laws, regulations and directives in each jurisdiction in which it purchases, offers, sells or delivers Certificates or has in its possession or distributes this Prospectus or any other offering material, and neither the Issuer nor the Joint Lead Managers shall have any responsibility therefor.

# TRANSFER RESTRICTIONS

# Rule 144A Certificate

Each purchaser of Rule 144A Certificates, by accepting delivery of this Prospectus and the Rule 144A Certificates, will be deemed to have represented, agreed and acknowledged that:

- 1. It (a) is a QIB that is also a QP, (b) is not a broker-dealer which owns and invests on a discretionary basis less than US\$25,000,000 in securities of unaffiliated issuers, (c) is not a participant-directed employee plan such as a 401(k) plan, (d) is acting for its own account, or the account of one or more QIBs each of which is also a QP, (e) is not formed for the purpose of investing in the Certificates or the Issuer and (f) is aware, and each beneficial owner of the Certificates has been advised, that the sale of the Certificates to it is being made in reliance on Rule 144A.
- 2. It will (a) along with each account for which it is purchasing, hold and transfer beneficial interests in the Rule 144A Certificates in a principal amount that is not less than US\$100,000 and (b) provide notice of these transfer restrictions to any subsequent transferees. In addition, it understands that the Issuer may receive a list of participants holding positions in the Rule 144A Certificates from one or more book-entry depositaries.
- 3. (i) The Rule 144A Certificates have not been and will not be registered under the Securities Act and may not be offered, sold, pledged or otherwise transferred except (a) in accordance with Rule 144A to a person that it, and any person acting on its behalf, reasonably believes is a QIB that is also a QP purchasing for its own account or for the account of one or more QIBs, (b) in an offshore transaction in accordance with Rule 903 or Rule 904 of Regulation S under the Securities Act, (c) pursuant to an exemption from registration under the Securities Act provided by Rule 144 thereunder (if available) or (d) pursuant to an effective registration statement under the Securities Act, in each case in accordance with any applicable securities laws of any State of the United States and (ii) it will, and each subsequent holder of the Rule 144A Certificates is required to, notify any purchaser of the Rule 144A Certificates from it of the resale restrictions on the Rule 144A Certificates.
- 4. It understands that the Issuer has the power to compel any beneficial owner of the Rule 144A Certificates that is a US person and is not a QIB and a QP to sell its interest in the Rule 144A Certificates, or may sell such interest on behalf of such owner. The Issuer has the right to refuse to honour the transfer of an interest in the Rule 144A Certificates to a US person who is not a QIB and a QP. Any purported transfer of the Rule 144A Certificates to a purchaser that does not comply with the requirements of the transfer restrictions herein will be of no force and effect and will be void ab initio.
- 5. With respect to the Rule 144A Certificate (or any interest therein), the purchaser represents and agrees that (i) it is not (and is not deemed for the purposes of ERISA or Section 4975 of the Code to be) and is not acting on behalf of and for so long as it holds the Rule 144A Certificate (or any interest therein), will not be (or be deemed for such purposes to be) or be acting on behalf of an "employee benefit plan" subject to Title I of ERISA or a "plan" subject to Section 4975 of the Code, or any entity whose underlying assets include (or are deemed to include) for purposes of ERISA or the Code "plan assets" by reason of such plan investment in the entity (any of the foregoing, a "Benefit Plan Investor") and (ii) if it is an employee benefit plan that is not a Benefit Plan Investor which is subject to any federal, state, or local law that is substantially similar to Section 406 of ERISA or Section 4975 of the Code ("Similar Law"), the purchase and holding of the Rule 144A Certificates (or any interest therein), as applicable, do not and will not violate any such substantially Similar Law. Any purported purchase or transfer of such a Certificate that does not comply with the foregoing shall be null and void ab initio.
- 6. The Rule 144A Global Certificates, unless the Issuer determines otherwise in accordance with applicable law, will bear a legend in or substantially in the following form:

THE CERTIFICATE HAS NOT BEEN AND WILL NOT BE REGISTERED UNDER THE US SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED EXCEPT (1) IN ACCORDANCE WITH RULE 144A UNDER THE SECURITIES ACT ("RULE 144A") TO A PERSON WHOM THE SELLER REASONABLY BELIEVES IS BOTH A QUALIFIED INSTITUTIONAL BUYER ("QIB") WITHIN THE MEANING OF RULE 144A UNDER THE SECURITIES ACT AND A QUALIFIED PURCHASER ("QP") WITHIN THE MEANING OF SECTION 2(a)(51)(A) OF THE INVESTMENT COMPANY ACT OF 1940, AS AMENDED (THE "INVESTMENT COMPANY ACT"), AND THE RULES AND REGULATIONS THEREUNDER PURCHASING FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF ONE OR MORE QIBs EACH OF WHICH IS ALSO A QP WHOM THE HOLDER HAS INFORMED, IN EACH CASE, THAT SUCH OFFER, SALE, PLEDGE OR OTHER TRANSFER IS BEING MADE IN RELIANCE ON RULE 144A UNDER THE SECURITIES ACT AND IN AN AMOUNT FOR EACH ACCOUNT OF NOT LESS THAN US\$100,000, (2) IN AN OFFSHORE TRANSACTION IN ACCORDANCE WITH RULE 903 OR 904 UNDER THE SECURITIES ACT, (3) PURSUANT TO AN EXEMPTION FROM REGISTRATION UNDER RULE 144 UNDER THE SECURITIES ACT ("RULE 144"). IF AVAILABLE OR (4) PURSUANT TO AN EFFECTIVE REGISTRATION STATEMENT UNDER THE SECURITIES ACT, IN EACH CASE IN ACCORDANCE WITH ANY APPLICABLE SECURITIES LAW OF ANY STATE OF THE UNITED STATES. THE HOLDER WILL, AND EACH SUBSEQUENT HOLDER IS REQUIRED TO, NOTIFY ANY PURCHASER FROM IT OF THE CERTIFICATES IN RESPECT HEREOF OF THE RESALE RESTRICTIONS REFERRED TO ABOVE. TRANSFER IN VIOLATION OF THE FOREGOING WILL BE OF NO FORCE OR EFFECT AND WILL BE VOID AB INITIO. NO REPRESENTATION CAN BE MADE AS TO THE AVAILABILITY OF ANY EXEMPTION UNDER THE SECURITIES ACT FOR RESALES OF THIS CERTIFICATE.

EACH PERSON WHO PURCHASES OR OTHERWISE ACOUIRES THIS CERTIFICATE (OR A BENEFICIAL INTEREST THEREIN) IN A TRANSACTION MEETING THE REQUIREMENTS OF RULE 144A, BY PURCHASING SUCH INTEREST, IS ALSO DEEMED TO REPRESENT, WARRANT, ACKNOWLEDGE AND AGREE FOR THE BENEFIT OF THE ISSUER THAT IT, AND EACH PERSON FOR WHICH IT IS ACTING, (i) IS A QIB THAT IS A OP, (ii) IS NOT A BROKER-DEALER WHICH OWNS AND INVESTS ON A DISCRETIONARY BASIS LESS THAN US\$25,000,000 IN SECURITIES OF UNAFFILIATED ISSUERS, (iii) IS NOT A PARTICIPANT- DIRECTED EMPLOYEE PLAN, SUCH AS A 401(k) PLAN, (iv) IS ACTING FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF ONE OR MORE QIBs EACH OF WHICH IS ALSO A QP, (v) WAS NOT FORMED FOR THE PURPOSE OF INVESTING IN THE ISSUER OR THE CERTIFICATES, (vi) IT, AND EACH ACCOUNT FOR WHICH IT HOLDS THE CERTIFICATES, WILL HOLD AND TRANSFER AT LEAST US\$100,000 IN PRINCIPAL AMOUNT OF CERTIFICATES; (vii) IT UNDERSTANDS THAT THE ISSUER MAY RECEIVE A LIST OF PARTICIPANTS HOLDING POSITIONS IN THE CERTIFICATES FROM ONE OR MORE BOOK-ENTRY DEPOSITARIES AND (viii) IT WILL PROVIDE NOTICE OF THE FOREGOING TRANSFER RESTRICTIONS TO ANY SUBSEQUENT TRANSFEREES.

ANY RESALE OR OTHER TRANSFER OF THIS CERTIFICATE (OR BENEFICIAL INTEREST THEREIN) WHICH IS NOT MADE IN COMPLIANCE WITH THE RESTRICTIONS SET FORTH HEREIN WILL BE OF NO FORCE AND EFFECT, WILL BE NULL AND VOID AB INITIO AND WILL NOT OPERATE TO TRANSFER ANY RIGHTS TO THE TRANSFEREE, NOTWITHSTANDING ANY INSTRUCTIONS TO THE CONTRARY TO THE ISSUER. IN ADDITION TO THE FOREGOING, IN THE EVENT OF A TRANSFER OF THIS CERTIFICATE (OR BENEFICIAL INTEREST THEREIN) TO A US PERSON WITHIN THE MEANING OF REGULATION S THAT IS NOT A QIB AND A QP, THE ISSUER MAY (A) COMPEL SUCH TRANSFEREE TO SELL THIS CERTIFICATE OR ITS INTEREST THEREIN TO A PERSON WHO IS (I) A US PERSON WHO IS A QIB AND A QP THAT IS, IN EACH CASE, OTHERWISE OUALIFIED TO PURCHASE THIS CERTIFICATE OR INTEREST THEREIN IN A TRANSACTION EXEMPT FROM REGISTRATION UNDER THE SECURITIES ACT OR (II) IS NOT A US PERSON WITHIN THE MEANING OF REGULATION S OR (B) COMPEL SUCH TRANSFEREE TO SELL THIS CERTIFICATE OR ITS INTEREST THEREIN TO A PERSON DESIGNATED BY OR ACCEPTABLE TO THE ISSUER AT A PRICE EQUAL TO THE LESSER OF (X) THE PURCHASE PRICE THEREFOR PAID BY THE ORIGINAL TRANSFEREE, (Y) 100 PER CENT. OF THE PRINCIPAL AMOUNT THEREOF OR (Z) THE FAIR MARKET VALUE THEREOF. THE ISSUER HAS THE RIGHT TO REFUSE TO HONOUR A TRANSFER OF THIS CERTIFICATE OR INTEREST THEREIN TO A US PERSON WHO IS NOT A OIB AND A OP. EACH TRANSFEROR OF THIS CERTIFICATE WILL PROVIDE NOTICE OF THE TRANSFER RESTRICTIONS SET FORTH

HEREIN AND IN THE AGENCY AGREEMENT TO ITS TRANSFEREE. THE ISSUER HAS NOT AND DOES NOT INTEND TO REGISTER UNDER THE INVESTMENT COMPANY ACT.

THIS CERTIFICATE (OR ANY INTEREST HEREIN) MAY NOT BE PURCHASED BY OR OTHERWISE ACQUIRED BY ANY EMPLOYEE BENEFIT PLAN WITHIN THE MEANING OF AND SUBJECT TO TITLE I OF THE EMPLOYEE RETIREMENT INCOME SECURITY ACT OF 1974, AS AMENDED ("ERISA"), A PLAN SUBJECT TO SECTION 4975 OF THE INTERNAL REVENUE CODE OF 1986, AS AMENDED (THE "CODE"), OR ANY PERSON OR ENTITY WHOSE ASSETS INCLUDE (OR ARE DEEMED TO INCLUDE) THE ASSETS OF ANY SUCH EMPLOYEE BENEFIT PLAN OR PLAN BY REASON OF 29 C.F.R. 2510.3-101 (AS MODIFIED BY ERISA) OR THE CODE (ANY OF THE FOREGOING, A "BENEFIT PLAN INVESTOR"). EACH HOLDER WILL BE DEEMED TO HAVE REPRESENTED AND AGREED THAT EITHER (A) IT IS NOT (AND IS NOT DEEMED FOR PURPOSES OF ERISA OR SECTION 4975 OF THE CODE TO BE) AND FOR SO LONG AS IT HOLDS THIS CERTIFICATE WILL NOT BE (OR BE DEEMED FOR SUCH PURPOSES TO BE) A BENEFIT PLAN INVESTOR AND (B) IF IT IS AN "EMPLOYEE BENEFIT PLAN" THAT IS NOT A BENEFIT PLAN INVESTOR WHICH IS SUBJECT TO ANY FEDERAL, STATE OR LOCAL LAW THAT IS SUBSTANTIALLY SIMILAR TO SECTION 406 OF ERISA OR SECTION 4975 OF THE CODE ("SIMILAR LAW"), THE PURCHASE AND HOLDING OF THIS CERTIFICATE (OR ANY INTEREST HEREIN) DO NOT AND WILL NOT VIOLATE ANY SUCH SUBSTANTIALLY SIMILAR LAW. ANY PURPORTED PURCHASE OR TRANSFER OF A CERTIFICATE THAT DOES NOT COMPLY WITH THE FOREGOING SHALL BE NULL AND VOID AB INITIO.

THE ISSUER MAY COMPEL EACH BENEFICIAL HOLDER HEREOF TO CERTIFY PERIODICALLY THAT SUCH OWNER IS A QIB AND A QP.

7. It understands that the Issuer, the Trustee and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements and agrees that, if any of the acknowledgements, representations or agreements deemed to have been made by it by its purchase of Rule 144A Certificates is no longer accurate, it shall promptly notify the Issuer and the relevant Registrar. If it is acquiring any Rule 144A Certificates for the account of one or more QIBs that are QPs, it represents that it has sole investment discretion with respect to each of those accounts and that it has full power to make the foregoing acknowledgements, representations and agreements on behalf of each such account.

Prospective purchasers are hereby notified that sellers of the Rule 144A Certificates may be relying on the exemption from the provisions of Section 5 of the Securities Act provided by Rule 144A.

#### **Regulation S Certificate**

Each purchaser of any Certificate represented by a Regulation S Global Certificate (or beneficial interest therein) and each subsequent purchaser of such Regulation S Certificates in resales prior to the expiration of the distribution compliance period, by accepting delivery of this Prospectus and the Regulation S Certificates will be deemed to have represented, warranted, agreed and acknowledged that:

- 1. It is, or at the time the Regulation S Certificates are purchased will be, the beneficial holder of such Certificate and (a) it is not a US Person and it is located outside the United States (within the meaning of Regulation S) and (b) it is not an affiliate of the Issuer or any person acting on behalf of such affiliate.
- 2. It understands that the Regulation S Certificates have not been and will not be registered under the Securities Act and that, prior to the expiration of the distribution compliance period, it will not offer, sell, pledge or otherwise transfer such Regulation S Certificates except (a) in accordance with Rule 144A under the Securities Act to a person that it and any person acting on its behalf reasonably believes is a QIB that is also a QP purchasing for its own account, or for the account of one or more QIBs that is also a QP in a principal amount of not less than US\$100,000, in a transaction that meets the requirements of Rule 144A and takes delivery in the form of a Rule 144A Certificate or (b) in an offshore transaction in accordance with Rule 903 or Rule 904 of Regulation S, in each case in accordance with any applicable securities laws of any State of the United States.

- 3. It understands that before any interest in a Regulation S Global Certificate may be offered, resold, pledged or otherwise transferred to a person who takes delivery in the form of an interest in a Rule 144A Global Certificate, the transferor and/ or transferee, as applicable, will be required to provide the Registrar with a written certification substantially in the form set out in the Agency Agreement.
- 4. It represents and agrees that (i) it is not (and is not deemed for the purposes of ERISA or Section 4975 of the Code to be) and is not acting on behalf of and for so long as it holds the Regulation S Certificate (or any interest therein), will not be (or be deemed for such purposes to be) or be acting on behalf of an "employee benefit plan" subject to Title I of ERISA or a "plan" subject to Section 4975 of the Code, or any entity whose underlying assets include (or are deemed to include) for purposes of ERISA or the Code "plan assets" by reason of such plan investment in the entity (any of the foregoing, a "Benefit Plan Investor") and (ii) if it is an employee benefit plan that is not a Benefit Plan Investor which is subject to any federal, state, or local law that is substantially similar to Section 406 of ERISA or Section 4975 of the Code ("Similar Law"), the purchase and holding of the Regulation S Certificates (or any interest therein), as applicable, do not and will not violate any such substantially Similar Law. Any purported purchase or transfer of such a Certificate that does not comply with the foregoing shall be null and void ab initio.
- 5. It understands that the Regulation S Global Certificate, unless otherwise determined by the Issuer in accordance with applicable law, will bear a legend in or substantially in the following form:

"THIS CERTIFICATE HAS NOT BEEN AND WILL NOT BE REGISTERED UNDER THE US SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES AND MAY NOT BE OFFERED OR SOLD, PLEDGED OR OTHERWISE TRANSFERRED WITHIN THE UNITED STATES EXCEPT PURSUANT TO AN EXEMPTION FROM REGISTRATION UNDER THE SECURITIES ACT."

6. It understands that the Issuer, the Trustee and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements.

#### CLEARANCE AND SETTLEMENT

The information set out below is subject to any change in or reinterpretation of the rules, regulations and procedures of Euroclear, Clearstream, Luxembourg or DTC currently in effect. The information in this section concerning such clearing systems has been obtained from sources that the Issuer believes to be reliable, but none of the Issuer, the Company, the Joint Lead Managers and the Transaction Administrator take any responsibility for the accuracy of this section. The Issuer only takes responsibility for the correct extraction and reproduction of the information in this section. Investors wishing to use the facilities of any of the Clearing Systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant Clearing System. None of the Issuer, the Company, nor any other party to the Agency Agreement will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Certificates held through the facilities of any Clearing System or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

# Euroclear, Clearstream, Luxembourg and DTC

Custodial and depositary links have been established between Euroclear and Clearstream, Luxembourg and DTC to facilitate the initial issue of each of the Certificates and cross-market transfers of the Certificates associated with secondary market trading. See "—*Settlement and transfer of Certificates*" below.

# Euroclear and Clearstream, Luxembourg

Euroclear and Clearstream, Luxembourg each hold securities for their customers and facilitate the clearance and settlement of securities transactions through electronic book-entry transfer between their respective accountholders. Indirect access to Euroclear and Clearstream, Luxembourg is available to other institutions which clear through or maintain a custodial relationship with an accountholder of either system. Euroclear and Clearstream, Luxembourg provide various services including safekeeping, administration, clearance and settlement of internationally-traded securities and securities lending and borrowing. Euroclear and Clearstream, Luxembourg also deal with domestic securities markets in several countries through established depositary and custodial relationships. Euroclear and Clearstream, Luxembourg have established an electronic bridge between their two systems across which their respective customers may settle trades with each other. Their customers are worldwide financial institutions. Investors may hold their interests in such Global Certificates directly through Euroclear or Clearstream, Luxembourg if they are accountholders ("direct participants") or indirectly ("indirect participants" and together with direct participants, "participants") through organisations which are accountholders therein.

# DTC

DTC has advised the Issuer as follows: DTC is a limited purpose trust company organised under the laws of the State of New York, a "banking organisation" under the laws of the State of New York, a member of the US Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code and a "clearing agency" registered pursuant to the provisions of Section 17A of the Exchange Act. DTC was created to hold securities for its participants and facilitate the clearance and settlement of securities transactions between participants through electronic computerised book-entry changes in accounts of its participants, thereby eliminating the need for physical movement of certificates. Participants include securities brokers and dealers, banks, trust companies, clearing corporations and certain other organisations. Indirect access to DTC is available to others, such as banks, securities brokers, dealers and trust companies, that clear through or maintain a custodial relationship with a DTC direct participant, either directly or indirectly.

Investors may hold their interests in a Rule 144A Global Certificate directly through DTC if they are participants ("**direct participants**") in the DTC system, or indirectly through organisations which are participants in such system ("**indirect participants**" and together with direct participants, "**participants**").

DTC has advised the Issuer that it will take any action permitted to be taken by a Certificateholder (including, without limitation, the presentation of certificates for exchange as described under "Summary of Provisions Relating to the Certificates While in Global Form—Exchange for Definitive Certificates") only at the direction of one or more participants in whose accounts with DTC interests in Global Certificates are credited and only in respect of such portion of the aggregate principal amount of the relevant Global

Certificates as to which such participant or participants has or have given such direction. However, in the circumstances described under "Summary of Provisions Relating to the Certificates While in Global Form— Exchange for Definitive Certificates" above, DTC will surrender the relevant Rule 144A Global Certificates for exchange for Rule 144A Definitive Certificates (which will bear the legend applicable to transfers pursuant to Rule 144A).

# Book-entry ownership

# Euroclear and Clearstream, Luxembourg

Each Regulation S Global Certificate will have an ISIN and a common code and will be registered in the name of a nominee for, and be deposited with a common depositary on behalf of, Euroclear and Clearstream, Luxembourg.

# DTC

Each Rule 144A Global Certificate will have an ISIN and a CUSIP number and will be deposited with the custodian (the "**Custodian**") for, and registered in the name of Cede & Co. as nominee of, DTC. The Custodian and DTC will electronically record the principal amount of the Certificates held within the DTC System.

# Payments and relationship of participants with clearing systems

Each of the persons shown in the records of Euroclear, Clearstream, Luxembourg or DTC as the holder of a Certificate represented by a Global Certificate must look solely to Euroclear, Clearstream, Luxembourg or DTC (as the case may be) for his share of each payment made by the Issuer to the holder of such Global Certificate referred to below and in relation to all other rights arising under the Global Certificate, subject to and in accordance with the respective rules and procedures of Euroclear, Clearstream, Luxembourg or DTC (as the case may be). The Issuer expects that, upon receipt of any payment in respect of Certificates represented by a Global Certificate, the common depositary by whom such Certificate is held, or nominee in whose name it is registered, will immediately credit the relevant participants' or accountholders' accounts in the relevant clearing system with payments in amounts proportionate to their respective beneficial interests in the principal amount of the relevant Global Certificate as shown on the records of the relevant clearing system or its nominee. The Issuer also expects that payments by direct participants in any clearing system to owners of beneficial interests in any Global Certificate held through such direct participants in any clearing system will be governed by standing instructions and customary practices. Save as aforesaid, such persons shall have no claim directly against the Issuer in respect of payments due on the Certificates for so long as the Certificates are represented by such Global Certificate and the obligations of the Issuer will be discharged by payment to the registered holder, as the case may be, of such Global Certificate in respect of each amount so paid. None of the Issuer, the Transaction Administrator or any Agent shall have any responsibility or liability for any aspect of the records relating to or payments made on account of ownership interests in any Global Certificate or for maintaining, supervising or revewing any records relating to such ownership interests.

# Settlement and transfer of Certificates

Subject to the rules and procedures of each applicable clearing system, purchases of Certificates held within a clearing system must be made by or through direct participants, which will receive a credit for such Certificates on the clearing system's records. The ownership interest of each actual purchaser of each such Certificate (the "**beneficial owner**") will in turn be recorded on the direct and indirect participant's records. Beneficial owners will not receive written confirmation from any clearing system of their purchase, but beneficial owners are expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the direct or indirect participant through which such beneficial owner entered into the transaction. Transfers of ownership interests in Certificates held within the clearing system will be effected by entries made on the books of participants acting on behalf of beneficial owners. Beneficial owners will not receive certificates representing their ownership interests in such Certificates, unless and until interests in any Global Certificate held within a clearing system are exchanged for Definitive Certificates.

No clearing system has knowledge of the actual beneficial owners of the Certificates held within such clearing system and their records will reflect only the identity of the direct participants to whose accounts such Certificates are credited, which may or may not be the beneficial owners. The participants will remain

responsible for keeping account of their holdings on behalf of their customers. Conveyance of notices and other communications by the clearing systems to direct participants, by direct participants to indirect participants, and by direct participants and indirect participants to beneficial owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

The laws of some jurisdictions may require that certain persons take physical delivery in definitive form of securities. Consequently, the ability to transfer interests in a Global Certificate to such persons may be limited. DTC can only act on behalf of direct participants, who in turn act on behalf of indirect participants, so the ability of a person having an interest in a Global Certificate to pledge such interest to persons or entities that do not participate in DTC, or otherwise take actions in respect of such interest, may be affected by a lack of a physical certificate in respect of such interest.

## Trading between Euroclear and/or Clearstream, Luxembourg participants

Secondary market sales of book-entry interests in the Certificates held through Euroclear or Clearstream, Luxembourg to purchasers of book-entry interests in the Certificates held through Euroclear or Clearstream, Luxembourg will be conducted in accordance with the normal rules and operating procedures of Euroclear and Clearstream, Luxembourg and will be settled using the procedures applicable to conventional Eurobonds and US dollar denominated bonds.

# Trading between DTC participants

Secondary market sales of book-entry interests in the Certificates between DTC participants will occur in the ordinary way in accordance with DTC rules and will be settled using the procedures applicable to United States corporate debt obligations in DTC's same-day funds settlement ("SDFS") system in same-day funds, if payment is effected in US dollars, or free of payment, if payment is not effected in US dollars. Where payment is not effected in US dollars, separate payment arrangements outside DTC are required to be made between the DTC participants.

# Trading between DTC seller and Euroclear/Clearstream, Luxembourg purchaser

When book-entry interests in Certificates are to be transferred from the account of a DTC participant holding a beneficial interest in a Global Certificate to the account of a Euroclear or Clearstream, Luxembourg accountholder wishing to purchase a beneficial interest in that Global Certificate (subject to the certification procedures provided in the Agency Agreement), the DTC participant will deliver instructions for delivery to the relevant Euroclear or Clearstream, Luxembourg accountholder to DTC by 12 noon, New York time, on the settlement date. Separate payment arrangements are required to be made between the DTC participant and the relevant Euroclear or Clearstream, Luxembourg participant. On the settlement date, the custodian of the Global Certificate will instruct the Registrar to (i) decrease the amount of Certificate and (ii) increase the amount of Certificates registered in the name of Cede & Co, and evidenced by the relevant Global Certificate. Book-entry interests will be delivered free of payment to Euroclear or Clearstream, Luxembourg, as the case may be, for credit to the relevant accountholder on the first business day following the settlement date.

# Trading between Euroclear/Clearstream, Luxembourg seller and DTC purchaser

When book-entry interests in the Certificates are to be transferred from the account of a Euroclear or Clearstream, Luxembourg accountholder to the account of a DTC participant wishing to purchase a beneficial interest in a Global Certificate (subject to the certification procedures provided in the Agency Agreement), the Euroclear or Clearstream, Luxembourg participant must send to Euroclear or Clearstream, Luxembourg delivery free of payment instructions by 7.45 p.m., Brussels or Luxembourg time, one business day prior to the settlement date. Euroclear or Clearstream, Luxembourg, as the case may be, will in turn transmit appropriate instructions to the Common Depositary for Euroclear and Clearstream, Luxembourg and the Registrar to arrange delivery to the DTC participant on the settlement date. Separate payment arrangements are required to be made between the DTC participant and the relevant Euroclear or Clearstream, Luxembourg accountholder, as the case may be. On the settlement date, the Common Depositary for Euroclear and Clearstream, Luxembourg will (a) transmit appropriate instructions to the custodian of the Global Certificate who will in turn deliver evidence of such book-entry

interests in the Certificates free of payment to the relevant account of the DTC participant and (b) instruct the Registrar to (i) decrease the amount of Certificates registered in the name of the nominee of the Common Depositary for Euroclear and Clearstream, Luxembourg and evidenced by the relevant Global Certificate and (ii) increase the amount of Certificates registered in the name of Cede & Co. and evidenced by the relevant Global Certificate.

Although DTC, Clearstream, Luxembourg and Euroclear have agreed to the foregoing procedures in order to facilitate transfers of beneficial interests in Global Certificates among participants and accountholders of DTC, Clearstream, Luxembourg and Euroclear, they are under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. None of the Issuer, DP World Limited, the Trustee, the Transaction Administrator or any of their agents will have any responsibility for the performance by DTC, Clearstream, Luxembourg or Euroclear or their respective direct or indirect participants of their respective obligations under the rules and procedures governing their operations.

# Pre-issue trades settlement

It is expected that delivery of Certificates will be made against payment therefor on or about July 2, 2007, which will be the seventh business day following the date of pricing (such settlement cycle herein being referred to as "T+7"). Under Rule 15c6-1 under the Exchange Act, trades in the US secondary market generally are required to settle within three business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade Certificates in the United States on the date of pricing or the next three succeeding business days will be required, by virtue of the fact the Certificates initially will settle T+7, to specify an alternative settlement cycle at the time of any such trade to prevent a failed settlement. Settlement procedures in other countries will vary. Purchasers of Certificates may be affected by such local settlement practices and purchasers of Certificates who wish to trade Certificates on the date of pricing or the next three succeeding business days should consult their own adviser.

#### SUMMARY OF CERTAIN SIGNIFICANT DIFFERENCES BETWEEN IFRS AND US GAAP

Our consolidated financial statements have been prepared in accordance with IFRS. There are a number of significant differences between IFRS and US generally accepted accounting procedures ("US GAAP") (hereafter referred to as "GAAP differences").

The discussion below primarily focuses on GAAP differences in recognition and measurement requirements affecting our balance sheet and income statement. Consequently, this summary does not describe differences related to the statement of cash flows, statement of recognised income and expenses, and presentation and disclosure requirements.

For purposes of this summary, the GAAP differences described are differences that existed during 2006. IFRS and US GAAP have moved towards convergence in recent years. Accordingly, additional GAAP differences that existed prior to 2006 are not described below. Also, as accounting rules are further developed or changed over time, additional GAAP differences may arise in the future.

Accordingly, no assurance is provided that the following summary of GAAP differences is complete. Potential investors should consult their own professional advisers for an understanding of the GAAP differences and how those differences might affect the financial information included in this Prospectus.

#### Impairment of assets

Under IFRS, when there is an indication of impairment, a detailed calculation must be performed. If an asset's carrying value exceeds the higher of the asset's value-in-use (discounted present value of the asset's expected future cash flows) and net selling price (after deducting selling costs), an impairment loss should be recognised. Subsequent reversal of previously recognised impairment losses is required if certain criteria are met.

Under US GAAP, where impairment is indicated, a detailed calculation also must be performed. If an asset's carrying value exceeds the expected future cash flows to be derived from the asset on an undiscounted basis then the measurement of an impairment loss is based on fair value. Subsequent reversal of previously recognised impairment losses is prohibited under US GAAP.

#### Goodwill

Under IFRS, goodwill is not amortised but is tested for impairment annually or more frequently if events or circumstances indicate that the asset might be impaired. The impairment testing is performed in a one-step test by comparing the carrying value of the cash-generating unit including goodwill with its recoverable amount. If the carrying value of the cash-generating unit exceeds the recoverable amount an impairment loss is recognised.

Under US GAAP, goodwill is not amortised but is tested for impairment annually or more frequently if events or circumstances indicate that the asset might be impaired. The impairment testing is performed in a two-step test. In the first step, the fair value of the reporting unit is compared to the carrying value of the reporting unit including goodwill. If the carrying value of the reporting unit exceeds the fair value of the reporting unit, then the second step must be performed requiring the impairment to be measured, and recorded, as the excess of recorded goodwill over the implied fair value of goodwill. The implied fair value of goodwill is calculated as the excess of the fair value of the reporting unit over the amount allocated to the assets and liabilities of the reporting unit.

#### **GENERAL INFORMATION**

1. Application has been made to the UK Listing Authority for the Certificates to be listed to be admitted to the Official List. Application has been made to the London Stock Exchange for the Certificates to be admitted to trading on the Market. It is expected that admission of the Certificates to the Official List and admission to trading of the Certificates on the Market will be granted on or about June 29, 2007, subject only to the issue of the Global Certificates.

Application has also been made for the Certificates to be listed on the primary market of the DIFX.

- 2. The issue of the Certificates has been duly authorised by a resolution of the board of directors of the Issuer. The entry by the Company into the Transaction Documents to which it is a party was duly authorised by a resolution of the board of directors of the Company on May 30, 2007. Both the Issuer and the Company have obtained all necessary consents, approvals and authorisations in connection with the issuance of the Certificates and entry into of the Transaction Documents (as applicable) to which each is a party.
- 3. The Regulation S Certificates have been accepted for clearance through Euroclear and Clearstream, Luxembourg. The ISIN for the Regulation S Certificates is XS0307408152. The Common Code for the Regulation S Certificates is 030740815. The Rule 144A Certificates have been accepted for clearance through DTC. The ISIN for the Rule 144A Certificates is US23330NAA00. The CUSIP number for the Rule 144A Certificates is 23330N AA0. The address of Euroclear is 1 Boulevard du Roi Albert II, B-1210 Brussels, Belgium, the address of Clearstream, Luxembourg is 42 Avenue J.F. Kennedy L-1855 Luxembourg and the address of DTC is 55 Water Street, New York, New York 10041.
- 4. There has been no significant change in the financial or trading position of the Issuer and no material adverse change in the prospects of the Issuer since its incorporation on May 17, 2007.
- 5. There has been no significant change in the financial or trading position of the Company or of the Group since December 31, 2006 and no material adverse change in the prospects of the Company or the Group since December 31, 2006.
- 6. The Issuer is not or has not been involved in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer is aware) which may have or have had in the recent past significant effects on the financial position or profitability of the Issuer.
- 7. Neither the Company nor any of its Subsidiaries has been involved in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Company is aware) during the 12 months preceding the date of this Prospectus which may have or have had in the recent past significant effects on the financial position or profitability of the Company or the Group.
- 8. The first financial year of the Issuer will end on 31 December 2007. The Issuer has no subsidiaries.
- 9. Each Certificate will bear the following legend:

"No offer of the Certificates may be made to any person in the DIFC unless such offer is (a) deemed to be an "Exempt Offer" in accordance with the Offered Securities Rules of the Dubai Financial Services Authority (the "**Rules**") and (b) made to Qualified Investors as defined in the Rules. Persons into whose possession this Certificate may come must inform themselves about, and observe, any applicable restrictions in any relevant jurisdiction on the offering, purchase and sale of the Certificates".

- 10. Where information in this Prospectus has been sourced from third parties this information has been accurately reproduced and as far as we are aware and are able to ascertain from the information published by such third parties no facts have been omitted which would render the reproduced information inaccurate or misleading The source of third party information is identified where used.
- 11. The Audited DPA Consolidated Financial Statements included in this Prospectus have been audited by Ernst & Young, independent auditors, as stated in their audit reports appearing herein. The registered office of Ernst & Young is P.O. box 9267, Al Attar Business Tower, Sheikh Zayed Road, Dubai, UAE.

- 12. We expect that our future consolidated financial statements will be audited by KPMG, independent auditors. The registered office of KPMG is P.O. Box 3800, Level 32, Emirates Towers, Sheikh Zayed Road, Dubai, UAE.
- 13. The Audited P&O Consolidated Financial Statements included in this Prospectus have been audited by KPMG Audit Plc, independent auditors and members of the Institute of Chartered Accountants in England and Wales, as stated in their audit reports appearing herein. The registered office of KPMG Audit Plc is at 8 Salisbury Square, London EC4Y 8BB, United Kingdom. We expect that our future consolidated financial statements will be audited by KPMG, independent auditors. The registered office of KPMG is P.O. Box 3800, Level 32, Emirates Towers, Sheikh Zayed Road, Dubai, UAE.
- 14. So long as any of the Certificates remains outstanding, copies of the following documents will be available in English for inspection and obtainable free of charge, during normal business hours on any weekday (excluding public holidays) from the registered office of the Issuer and from the specified office of each of the Paying Agents:
  - (a) the constitutional documents of the Issuer and the Company;
  - (b) the Audited DPA Consolidated Financial Statements, including the audit reports of Ernst & Young in respect thereof;
  - (c) the Audited P&O Consolidated Financial Statements, including the audit report of KPMG Audit Plc in respect thereof;
  - (d) the Audited Company Balance Sheet, including the audit report of Ernst & Young in respect thereof;
  - (e) the Mudaraba Agreement;
  - (f) the Purchase Undertaking (and any sale agreement entered into thereunder);
  - (g) the Sale Undertaking (and any sale agreement entered into thereunder);
  - (h) the Declaration of Trust;
  - (i) the Transaction Administration Deed;
  - (j) the Agency Agreement; and
  - (k) the Costs Undertaking.

This Prospectus has been published on the website of the Regulatory News Service operated by the London Stock Exchange at *www.londonstockexchange.com/en-gb/pricesnews/marketnews*.

15. The expenses, including the Joint Lead Managers' commissions, relating to the issue of the Certificates are expected to amount to approximately US\$6.7 million, all of which will be paid by the Company.

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<sup>(1)</sup> The consolidated audited financial statements of The Peninsular and Oriental Steam Navigation Company set forth on pages F-104 to F-211 have been reproduced from those included in the Annual Report of The Peninsular and Oriental Steam Navigation Company for the year ended December 31, 2005, save for certain references to page numbers, which have been altered to conform to the pagination of this Prospectus. References to page numbers that have not been altered to conform to the pagination of this Prospectus refer to pages that are contained in the Annual Report of The Peninsular and Oriental Steam Navigation Company for the year ended December 31, 2005, but have not been reproduced herein. In addition, these financial statements contain references to the Directors' Report and Directors' Renumeration Report that are contained in the Annual Report of The Peninsular and Oriental Steam Navigation Company for the year ended December 31, 2005, but have not been reproduced herein. In addition, these financial statements contain references to the Directors' Report and Directors' Renumeration Report that are contained in the Annual Report of The Peninsular and Oriental Steam Navigation Company for the year ended December 31, 2005, but have not been reproduced in full herein.

#### AUDITORS' REPORT TO THE OWNER OF DUBAI PORTS AUTHORITY AND ITS SUBSIDIARIES

We have audited the accompanying financial statements of Dubai Ports Authority (the "Authority") and its subsidiaries (together "the Group"), which comprise the consolidated balance sheets as at 31 December 2006 and 31 December 2005 and the consolidated income statements, consolidated statements of recognised income and expense and consolidated cash flow statements for the years then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate for the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as of 31 December 2006 and 31 December 2005, and of its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

/s/ Ernst & Young Ernst & Young

Signed by: Edward B Quinlan Partner Registration No. 93

15 March 2007

Dubai

# Dubai Ports Authority and its Subsidiaries Consolidated Statements of Income Year ended 31 December 2006

|   |    | Year en   | ded 31 Decembe  | r 2006                   | Year ended 31 December 2005                             |   | 2005                 |
|---|----|---|---|--------------------------|---|---|----------------------|
|   |    | Before<br>separately<br>disclosable<br>items<br>USD'000 | Separately<br>disclosable<br>items<br>(note 7)<br>USD'000 | Total<br>USD'000         | Before<br>separately<br>disclosable<br>items<br>USD'000 | Separately<br>disclosable<br>items<br>(note 7)<br>USD'000 | Total<br>USD'000     |
| <b>Continuing operations:</b><br>Revenue from   |    |   |   |                          |   |   |                      |
| operations Cost of sales  |    | 3,486,778<br>(2,490,091)                                | (32,400)  | 3,486,778<br>(2,522,491) | 674,920<br>(288,299)                                    |   | 674,920<br>(288,299) |
| GROSS PROFIT<br>General and<br>administration   |    | 996,687   | (32,400)  | 964,287                  | 386,621   |   | 386,621              |
| expenses  | 3  | (473,470)   | (51,338)  | (524,808)                | (86,704)  | (7,713)   | (94,417)             |
| Other income  | 4  | 523,217<br>25,933                                       | (83,738)<br>17,000  | 439,479<br>42,933        | 299,917<br>1,434  | (7,713)   | 292,204<br>1,434     |
| Interest income<br>Finance costs<br>Share of profit of<br>associates and joint                  |    | 95,113<br>(341,936)                                     | (61,146)  | 95,113<br>(403,082)      | 3,407<br>(58,397)                                       | _   | 3,407<br>(58,397)    |
| ventures  | 13 | 35,514  |   | 35,514                   | 8,022   |   | 8,022                |
| PROFIT BEFORE TAX<br>FROM<br>CONTINUING<br>OPERATIONS<br>Income tax<br>PROFIT AFTER TAX<br>FROM | 6  | 337,841<br>(20,577)                                     | (127,884)<br>   | 209,957<br>(12,277)      | 254,383<br>(4,162)                                      | (7,713)   | 246,670<br>(4,162)   |
| CONTINUING<br>OPERATIONS  |    | 317,264   | (119,584)   | 197,680                  | 250,221   | (7,713)   | 242,508              |
| Discontinued<br>operations:<br>Profit after tax from<br>discontinued<br>operations              | 30 | 19,233  | _   | 19,233                   | _   | _   | _                    |
| PROFIT FOR THE<br>YEAR  | 5  | 336,497   | (119,584)   | 216,913                  | 250,221   | (7,713)   | 242,508              |
| Attributable to:<br>Equity holder of the<br>parent<br>Minority interests                        |    | 311,364<br>25,133<br>226,407                            | (119,584)   | 191,780<br>25,133        | 247,417<br>2,804  | (7,713)   | 239,704<br>2,804     |
|   |    | 336,497   | (119,584)   | 216,913                  | 250,221   | (7,713)   | 242,508              |
|   |    |   |   |                          |   |   |                      |

# Dubai Ports Authority and its Subsidiaries Consolidated Statements of Recognised Income and Expense Year ended 31 December 2006

|  | 2006<br>USD'000  | 2005<br>USD'000 |
|--|------------------|-----------------|
| Income and expense recognised directly in equity   |                  |                 |
| Fair value movements in available for sale financial assets  | 2,200            |                 |
| Foreign exchange translation differences   | 677,509          | (15,015)        |
| Effective portion of net changes in fair value of cash flow hedge  | 17,628           | 10,781          |
| Net actuarial gain on pension schemes  | 197,800          |                 |
| Income and expense recognised directly in equity   | 895,137          | (4,234)         |
| Transfers to income statement         On disposal of available for sale financial assets         On cash flow hedges | (2,200)<br>(881) |                 |
| Tax on items taken directly to equity  | 4,100            |                 |
| Profit for the year  | 216,913          | 242,508         |
| Total recognised income and expense for the year   | 1,113,069        | 238,274         |
| Attributable to:   |                  |                 |
| Equity holders of the parent   | 1,083,636        | 235,470         |
| Minority interests   | 29,433           | 2,804           |
|  | 1,113,069        | 238,274         |

The Group holds certain foreign currency borrowings as a hedge against net investments in foreign currency operations. Gains or losses on the retranslation of those borrowings are transferred to equity to offset any gains or losses on translation of these net investments. Included in foreign exchange translation differences is a gain of USD 9,500 thousand (2005: Nil) in respect of foreign currency liability hedges of net investments in foreign currency operations.

Tax of USD 4,100 thousand (2005: Nil) has been credited directly to equity in the consolidated statements of recognised income and expense. This consists of an income tax charge of USD 1,700 thousand arising on foreign exchange translation differences and a net tax credit of USD 3,800 thousand (USD 1,100 thousand income tax plus USD 3,300 thousand deferred tax, less USD 600 thousand arising in joint ventures and associates) arising on actuarial gains and losses and a credit of USD 2,000 thousand arising on other payments.

The effective portion of net changes in fair value of cash flow hedge mainly represents the increase in positive fair value of interest rate swaps.

# Dubai Ports Authority and its Subsidiaries Consolidated Balance Sheets At 31 December 2006

|   | Notes | 2006<br>USD'000 | 2005<br>USD'000 |
|---|-------|-----------------|-----------------|
| ASSETS                                      |       |                 |                 |
| Non-current assets                          |       |                 |                 |
| Property, plant and equipment               | 8     | 3,681,973       | 975,721         |
| Intangible assets                           | 11    | 3,440,853       | 186,156         |
| Goodwill                                    | 11    | 3,103,870       | 461,011         |
| Investment in associates and joint ventures | 13    | 2,940,715       | 1,123,885       |
| Deferred tax assets                         | 6     | 12,119          | 1,003           |
| Other investments                           | 14    | 13,500          |                 |
| Accounts receivable and prepayments         | 17    | 76,271          | 11,092          |
|   |       | 13,269,301      | 2,758,868       |
| Current assets                              |       |                 |                 |
| Property held for development and sale      | 15    | 137,400         |                 |
| Inventories                                 | 16    | 63,887          | 13,037          |
| Accounts receivable and prepayments         | 17    | 1,248,219       | 605,406         |
| Tax recoverable                             |       | 18,660          |                 |
| Bank balances and cash                      | 18    | 2,241,039       | 250,238         |
| Assets classified as held for sale          | 30    | 1,263,621       |                 |
|   |       | 4,972,826       | 868,681         |
| TOTAL ASSETS                                |       | 18,242,127      | 3,627,549       |
|   |       |                 |                 |

# Dubai Ports Authority and its Subsidiaries

**Consolidated Balance Sheets (Continued)** 

At 31 December 2006

| Notes  | 2006<br>USD'000 | 2005<br>USD'000 |
|--|-----------------|-----------------|
| EQUITY AND LIABILITIES                             |                 |                 |
| Equity attributable to equity holder of the parent |                 |                 |
| Owner's account                                    | 7,545,666       | 915,721         |
| Cumulative changes in fair value 19                | 27,928          | 10,781          |
| Actuarial reserve                                  | 200,100         |                 |
| Translation reserve19                              | 655,494         | (15,015)        |
|  | 8,429,188       | 911,487         |
| <b>Minority interests</b>                          | 702,224         | 226,466         |
| Total equity                                       | 9,131,412       | 1,137,953       |
| Non-current liabilities                            |                 |                 |
| Pension and post-employment benefits 23            | 277,625         | 69,444          |
| Interest bearing loans and borrowings              | 5,526,061       | 2,858           |
| Deferred tax liabilities                           | 1,277,528       | 183,244         |
| Provisions   | 26,800          |                 |
| Accounts payable and accruals                      | 183,736         | 9,235           |
|  | 7,291,750       | 264,781         |
| Current liabilities                                |                 |                 |
| Accounts payable and accruals                      | 1,092,422       | 568,406         |
| Bank overdrafts 18                                 | 4,301           |                 |
| Interest bearing loans and borrowings              | 191,977         | 1,656,409       |
| Pension and post-employment benefits 23            | 66,464          |                 |
| Provisions   | 73,800          |                 |
| Liabilities classified as held for sale30          | 390,001         |                 |
|  | 1,818,965       | 2,224,815       |
| Total liabilities                                  | 9,110,715       | 2,489,596       |
| TOTAL EQUITY AND LIABILITIES                       | 18,242,127      | 3,627,549       |

The financial statements were authorised for issue on 15 March 2007.

/s/ Mohammed Sharaf Chief Executive Officer /s/ Yuvraj Narayan Chief Financial Officer

# Dubai Ports Authority and its Subsidiaries Consolidated Statements of Cash Flows Year ended 31 December 2006

| -  | Notes | 2006<br>USD'000        | 2005<br>USD'000 |
|--|-------|------------------------|-----------------|
| OPERATING ACTIVITIES   |       |                        |                 |
| Profit before tax from continuing operations                             |       | 209,957                | 246,670         |
| Profit before tax from discontinued operations<br>Adjustments for:       |       | 29,045                 |                 |
| Depreciation and amortisation  |       | 296,023                | 55,451          |
| Finance costs  |       | 403,082                | 58,397          |
| (Profit)/loss on disposal of property, plant and equipment               |       | (5,900)                | 351             |
| Interest income  |       | (95,113)               | (3,407)         |
| Movements in provisions, pensions and post-employment benefits           |       | 9,111                  | 2,418           |
|  |       | 846,205                | 359,880         |
| Working capital adjustments:   |       | 040,205                | 557,000         |
| Inventories  |       | 12,350                 | (1,616)         |
| Receivables  |       | 113,309                | (175,170)       |
| Payables   |       | (198,004)              | 124,738         |
| Cash from operations   |       | 773,860                | 307,832         |
| Taxes paid   |       | (94,260)               | (4,072)         |
| Interest paid  |       | (382,096)              | (58,397)        |
| Net cash flow from operating activities                                  |       | 297,504                | 245,363         |
| INVESTING ACTIVITIES   |       |                        |                 |
| Purchase of property, plant and equipment                                |       | (712,528)              | (320,604)       |
| Proceeds from disposal of property, plant and equipment                  |       | 55,497                 | 13,309          |
| Investments, net   |       | 23,594                 | (27,120)        |
| Other investment   |       | (13,500)               | —               |
| Interest received  |       | 77,077                 | 3,407           |
| Loan given during the year   | 0     |                        | (1,473)         |
| Cost of business combinations, net of cash acquired                      | 9     | (6,971,976)            | (1,283,213)     |
| Deposits under lien  |       | (496,184)              | _               |
| Property held for development and sale                                   | 10    | (9,000)<br>835,260     |                 |
| Cash inflow on acquisition of subsidiary                                 | 10    |                        | (1 (15 (04)))   |
| Net cash used in investing activities                                    |       | (7,211,760)            | (1,615,694)     |
| FINANCING ACTIVITIES   | 10    | (1 < 220)              | ((5.250))       |
| Amounts paid to owner  | 19    | (16,338)               | (65,350)        |
| Term loan paid   |       | (1,656,000)            | 1 454 102       |
| Term loan, net   |       | 6,065,471<br>4 000 000 | 1,454,183       |
| Capital contributed by the Owner<br>Dividends paid to minority interests |       | 4,000,000<br>(26,791)  | (10,314)        |
| Contribution by minority interest holders                                |       | 1,929                  | 3,897           |
| Net cash flows from financing activities                                 |       | 8,368,271              | 1,382,416       |
| INCREASE IN CASH AND CASH EQUIVALENTS                                    |       | 1,454,015              | 12,085          |
| Net foreign exchange translation difference                              |       | 36,301                 | (2,130)         |
| Cash and cash equivalents at the beginning of the year                   |       | 250,238                | 240,283         |
| CASH AND CASH EQUIVALENTS AT THE END OF                                  |       |                        |                 |
| THE YEAR   | 18    | 1,740,554              | 250,238         |

# 1.1 Activities

Dubai Ports Authority (the "Authority") was originally formed in Dubai as Port Rashid Authority under Decree number 1 of 1990 issued by HH The Ruler of Dubai on 7 January 1990 to acquire and operate Port Rashid in the Emirate of Dubai.

Pursuant to Decree number 4 of 1991 issued by HH The Ruler of Dubai on 11 May 1991, the assets, liabilities and results of the operations of Jebel Ali Port Corporation along with the rights in relation to construction, operation, maintenance, repairs and renewals of Jebel Ali Port were transferred to Port Rashid Authority and Jebel Ali Port Corporation was dissolved.

On 12 May 1991, by Decree number 5 of 1991 issued by HH The Ruler of Dubai, the name of Port Rashid Authority was changed to Dubai Ports Authority.

Pursuant to Law No. (1) of 2001 on Ports, Customs and Free Zone Corporation ("PCFC") issued by HH The Ruler of Dubai on 1 April 2001, Dubai Ports Authority became a wholly owned subsidiary of PCFC (the "Ultimate Parent Company") as of that date. PCFC is wholly owned by The Government of Dubai.

With effect from 1 January 2002, the operations of Hamriya Port and Dubai Creek Operations, along with all their assets, were transferred to the Authority at nil value.

The Authority owns and operates three ports namely Jebel Ali Port, Port Rashid and Hamriya Port and Creek Operations in the Emirate of Dubai, United Arab Emirates. The registered address of the Authority is P.O.Box 17000, Dubai, United Arab Emirates.

Effective 1 January 2006, the Authority acquired a 100% beneficial ownership interest in Thunder FZE, a limited liability company registered in Dubai, United Arab Emirates, from the Ultimate Parent Company (note 10).

On 8 March 2006, the Authority, through its 100% owned subsidiary (Thunder FZE), acquired a 100% ownership interest in Peninsular and Oriental Steam Navigation Company (P&O), a Public Limited Company registered in United Kingdom. This Company is primarily engaged in the business of management and operation of seaports worldwide. Following its acquisition by Thunder FZE, P&O was de-listed from the official list of UK FSA and trading on the regulated market of London Stock Exchange was ceased (note 9).

The Group made the following acquisitions during 2005:

- 1. On 22 February 2005 the Authority, through its 100% owned subsidiary (Dubai Ports International FZE), acquired from CSX Corporation Limited, a 100% ownership interest in SL Service Inc. (a limited liability company registered in Delaware, United States of America) and in Orange Blossom Investment Company Limited (a limited liability company registered in British Virgin Islands). During June 2005, the Authority through its 100% owned subsidiary acquired an additional 14.55% ownership interest in Pusan Newport Company Limited (PNC). The Group previously held 25% ownership interest in PNC as part of its acquisition of SL Service Inc. and Orange Blossom Investment Company Limited. The Group had planned this acquisition of additional ownership interest in PNC at the time of acquiring initial 25% ownership interest in PNC at the time of acquiring initial 25% ownership interest and accordingly, the above acquisitions are treated as one transaction by the Group. These Companies are engaged in the business of management and operation of seaports worldwide (note 9); and
- 2. On 30 Nov 2005 the Authority, through its 100% owned subsidiary acquired a 100% ownership interest in Yarimca Porselen Sanayi Ve Ticaret A.S., a limited liability Company registered in Turkey. That company holds the right to develop and operate a seaport in Yarimca, Turkey (note 9).

# **1.2** Events after the Balance Sheet Date

On 1 January 2007, DP World FZE and Thunder FZE (Limited Liability Companies registered in the Emirate of Dubai, United Arab Emirates and wholly owned subsidiaries of the Authority), were transferred to an affiliate of the Authority, Galaxy Investments Limited (the Company), a Limited Liability Company incorporated in Dubai International Financial Centre, Dubai, United Arab Emirates. As a result of this transfer, all the ports related commercial activities of the Group were transferred to the Company and the activities of the Authority will be confined to the function of port regulator in respect of ports located in Dubai, United Arab Emirates. Consequently, only certain immaterial revenues and expenses will arise in the Authority.

# 2.1 Basis of Preparation

The functional currency of the Authority is UAE Dirhams. However, the consolidated financial statements have been presented in thousands of US Dollars, which management believes is the most appropriate reporting currency in view of the global presence of the Group.

#### Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and applicable requirements of UAE Law.

#### **Basis of consolidation**

The consolidated financial statements comprise the financial statements of Dubai Ports Authority and its subsidiaries. The accounting policies used by the subsidiaries are consistent with the policies adopted by the Group. All inter company balances and transactions are eliminated on consolidation.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Non current assets (disposal groups) and discontinued operations that are classified as held for sale in accordance with IFRS 5-Non-current Assets Held for Sale and Discontinued Operations are shown at lower of the cost and fair value less costs to sell.

Minority interests represent that portion, of profit or loss and net assets in certain subsidiaries, which is not held by the Group and, as such, is presented separately in the consolidated statement of income and within equity in the consolidated balance sheet, separately from owner's equity.

# 2.2 Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial years' except as follows:

The Group has adopted the following new and amended IFRS and IFRIC interpretations during 2006. Adoption of these revised standards and interpretations did not have any effect on the financial statements of the Group. They did however give rise to additional disclosures.

- IAS 19 Amendment-Employee Benefits
- IAS 39 Amendments-Financial/instruments: Recognition and Measurement
- IFRIC 4 Determining whether an Arrangement contains a Lease

The principal effects of these changes are as follows:

#### IAS 19 Employee Benefits

As of 1 January 2006, the Group adopted the amendments to IAS 19. As a result, additional disclosures are made providing information about trends in the assets and liabilities in its defined benefit plans and the assumptions underlying the components of the defined benefit cost. This change has resulted in additional

#### 2.2 Changes in Accounting Policies (Continued)

disclosures being included for the years ending 31 December 2006 and 31 December 2005. The Group has also adopted the new option offered to recognise actuarial gains and losses outside of the income statement in a statement of recognised income and expenses. In the opinion of the management, this change results in the consolidated financial statements providing reliable and more relevant information about the effects of transactions, other events or conditions on the Group's financial position, financial performance or cash flows. This change has no material recognition or measurement impact on the previously recognised equity or other comparative amounts.

# IAS 39 Financial Instruments: Recognition and Measurement

Amendment for financial guarantee contracts (issued August 2005)—amended the scope of IAS 39 to require financial guarantee contracts that are not considered to be insurance contracts to be recognised initially at fair value and to be remeasured at the higher of the amount determined in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets and the amount initially recognised less, when appropriate, cumulative amortisation recognised in accordance with IAS 18 Revenue. This amendment did not have an effect on the financial statements.

Amendment for hedges of forecast intragroup transactions (issued April 2005)—amended IAS 39 to permit the foreign currency risk of a highly probable intragroup forecast transaction to qualify as the hedged item in a cash flow hedge, provided that the transaction is denominated in a currency other than the functional currency of the entity entering into that transaction and that the foreign currency risk will affect the consolidated income statement. As the Group currently has no such transactions, the amendment did not have an effect on the financial statements.

Amendment for the fair value option (issued June 2005)—amended IAS 39 to restrict the use of the option to designate any financial asset or any financial liability to be measured at fair value through the income statement. The Group had not previously used this option, hence the amendment did not have an effect on the financial statements.

#### IFRIC 4 Determining Whether an Arrangement contains a Lease

The Group adopted IFRIC Interpretation 4 as of 1 January 2006, which provides guidance in determining whether arrangements contain a lease to which lease accounting must be applied. This change in accounting policy has not had a significant impact on the Group as at 31 December 2006 or 31 December 2005.

The management has made the following other voluntary changes in their accounting policies during 2006. In the view of management those changes results in the financial statements providing reliable and more relevant information about the effects of the transactions, other events or conditions on the Group's financial position, financial performance or cash flows:

#### IAS 1 Presentation of financial statements

Due to the significance of certain item of income and expenses occurring during the year, the management has decided to present such items on the face of the income statements as separately disclosable items. The accounting policy of the management in respect of separately disclosable items is set out under note 2.3. This change has no material recognition or measurement impact on the previously recognised equity or other comparative amounts.

The management has decided to use the option available under IAS 1 Presentation of financial statements to present the statement of recognised income and expense as a primary statement instead of statement of changes in equity, which was used in the previous years'. As a result of this change profit and loss for the years, each item of income and expense for the years that is required by other standards or interpretations to be recognised in equity and effects of changes in accounting policies that impacts the components of equity are shown under the statement of recognised income and expense. The movement of capital and reserves is shown in the notes to the financial statements.

# 2.3 Summary of Significant Accounting Policies

#### Revenue recognition

Revenue comprises amounts derived from the provision of goods and services (excluding VAT and similar sales taxes) and includes rent receivable from properties. Revenue from the provision of goods includes income from the sale of properties held for development and sale, which is recognised when contracts become unconditional. Revenue from the provision of services is recognised on the delivery of those services; which, for Ports, is once the relevant throughput has taken place; for Ferries, is on provision of carriage; and for commercial trucking, cold storage and document processing is recognised when the relevant services have been rendered.

Interest income is recognised as the interest accrues (using the effective interest method; that is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset).

#### Income tax

#### Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the consolidated balance sheet date.

#### Deferred tax

Deferred income tax is provided using the liability method on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries and associates, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax credits and unused tax losses can be utilised except:

- where the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Unrecognised deferred income tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

#### 2.3 Summary of Significant Accounting Policies (Continued)

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

Income tax relating to items recognised directly in equity is recognised in equity and not in the consolidated statement of income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Cost of sales

Cost of sales include those costs incurred for the operation, maintenance and security of the Group's facilities and other costs directly attributable to the various services provided by the Group.

#### **Borrowing costs**

Borrowing costs are recognised as an expense when incurred except when such borrowing costs are directly attributable to the acquisition, construction or production of qualifying assets such as property held for development and sale. In those cases, borrowing costs are capitalised as part of the cost of the qualifying asset.

#### Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment in value.

Depreciation is calculated on a straight line basis over the estimated useful lives of property, plant and equipment as follows:

| Buildings and infrastructure           | 5 to 50 years  |
|--|----------------|
| Cranes and marine equipment            | 5 to 25 years  |
| Plant, equipment, furniture and others | 3 to 40 years  |
| Ships                                  | 10 to 35 years |

Land and capital work in progress are not depreciated.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount.

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written off. An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposable proceeds and the carrying amount of the asset) is included in the income statement in the year the asset is derecognised.

The asset's residual values, useful lives and methods of depreciation, are reviewed and adjusted if appropriate at each financial year end.

#### Business combination and goodwill

Except for transactions involving entities under common control, where the provisions of IFRS 3-Business Combinations are not applicable, business combinations are accounted for using the acquisition accounting

#### 2.3 Summary of Significant Accounting Policies (Continued)

method. This involves recognising identifiable assets (including previously unrecognised intangible assets) and liabilities (including contingent liabilities and excluding future restructuring) of the acquired business at fair value. Transactions with entities under common control are accounted using the merger accounting method.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost of the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units, or groups of cash generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Each unit or group of units to which the goodwill is allocated represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and is not larger than a segment based on either the Group's primary or the Group's secondary reporting format determined in accordance with IAS 14 Segment Reporting.

Where goodwill forms part of a cash-generating unit (group of cash generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

When subsidiaries are sold, the difference between the selling price and the net assets plus cumulative translation differences and unamortised goodwill is recognised in the income statement.

# Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is charged against profits in the year in which the expenditure is incurred. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and amortisation method for an intangible asset with a finite useful life is reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the assets are accounted for by changing the amortisation period or method, as appropriate, and treated as changes in accounting estimates. The amortisation expense on intangible assets with finite useful lives is recognised in the consolidated statement of income in the expense category consistent with the function of the intangible asset.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangibles are not amortised. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the income statement when the asset is derecognised.

# 2.3 Summary of Significant Accounting Policies (Continued)

#### Investment in associates

The Group's investment in associates is accounted for under the equity method of accounting. An associate is an entity in which the Group exerts significant influence, and is neither a subsidiary nor a joint venture, usually where the group has between 20% to 50% of the voting power. Investment in associates is carried in the consolidated balance sheet at cost, plus post-acquisition changes in the Group's share of net assets of the associate, less any impairment in value. Goodwill relating to an associate which is acquired directly is included in the carrying amount of the investment and is not amortised. After application of the equity method, the Group determines whether it is necessary to recognise any additional impairment loss with respect to the Group's net investment in the associate. The consolidated income statement reflects the Group's share of the results of its associates. When there has been a change recognised directly in the equity of the associate, the Group recognise its share of any changes and discloses this, when applicable, in the consolidated statement of changes in equity.

The reporting dates of the associates and the Group are identical and the associates' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

# Interest in joint ventures

The Group has interests in joint ventures which are jointly controlled entities. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control, and a jointly controlled entity is a joint venture that involves the establishment of a separate entity in which each venturer has an interest. The Group's investment in joint ventures is accounted for under the equity method of accounting. Investment in joint ventures is carried in the consolidated balance sheet at cost, plus post-acquisition changes in the Group's share of net assets of the joint venture, less any impairment in value.

Goodwill relating to a joint venture which is acquired directly is included in the carrying amount of the investment and is not amortised. After application of the equity method, the Group determines whether it is necessary to recognise any additional impairment loss with respect to the Group's net investment in the joint venture. The consolidated income statement reflects the Group's share of the results of its joint ventures. When there has been a change recognised directly in the equity of the joint venture, the Group recognises its share of any changes and discloses this, when applicable, in the consolidated statement of changes in equity.

The reporting dates of the joint ventures and the Group are identical and the joint ventures' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets which carry fixed or determinable payments and fixed maturities and which the Group has the positive intention and ability to hold to maturity. After initial measurement, held to maturity investments are measured at amortised cost. This cost is computed as the amount initially recognised minus principal repayments, plus or minus the cumulative amortisation, using the effective interest method, of any difference between the initially recognised amount and the maturity amount, less allowance for impairment. This calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums and discounts. Gains and losses are recognised in the income statement when the investments are derecognised or impaired, as well as through the amortisation process.

# 2.3 Summary of Significant Accounting Policies (Continued)

#### Impairment of assets

The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's fair value, less costs to sell, and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognised in the consolidated statement of income in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life. Impairment losses recognised in relation to goodwill are not reversed for subsequent increase in its recoverable amount.

The following criteria are also applied in assessing impairment of specific assets:

# Goodwill

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the cash-generating unit (or group of cash-generating units), to which the goodwill relates. Where the recoverable amount of the cash-generating unit (or group of cash-generating units) is less than the carrying amount of the cash-generating unit (group of cash-generating units) to which goodwill has been allocated, an impairment loss is recognised. Impairment losses relating to Goodwill cannot be reversed in future periods. The Group performs its annual impairment test of goodwill as at 31 December.

#### Intangible assets

Intangible assets with indefinite useful lives are tested for impairment annually as of 31 December either individually or at the cash generating unit level, as appropriate.

#### Inventories

Inventories mainly consist of spare parts and consumables. Inventories are stated at cost less provision for obsolete and slow moving items. Cost represents those expenses incurred in bringing each product to its present location and condition, as determined on a weighted average basis.

# 2.3 Summary of Significant Accounting Policies (Continued)

#### Accounts receivable

Accounts receivable are stated at original invoice amount less a provision for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off as incurred.

# Bank balances and cash

Bank balances and cash comprise cash at hand, bank balances and short-term deposits with an original maturity of three months or less.

For the purpose of the consolidated cash flow statements, cash and cash equivalents consists of bank balances and cash as defined above, net of outstanding bank overdrafts and deposits under lien.

# Accounts payable and accruals

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

Retentions payable are presented as current liabilities although they may not be payable within twelve months of the balance sheet date.

# Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

#### Properties held for development and sale

Properties held for development and sale are included under current assets at the lower of cost and net realisable value, with any resultant gain or loss recognised in the income statement. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. Interest and other outgoings less income receivable are charged to the income statement during development, except in respect of properties where the development period is extensive, when such amounts are included in cost.

# Pension and post employment benefits

# UAE Region

The Group provides end of service benefits to its expatriate employees in the United Arab Emirates. The entitlement to these benefits is based upon the employees' basic salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

With respect to its UAE national employees, the Group makes a provision for contributions to be made to the UAE Pension Authority calculated as a percentage of the employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due.

# 2.3 Summary of Significant Accounting Policies (Continued)

#### Outside UAE Region

The Group's net obligation in respect of defined benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine the present value, and the fair value of any plan assets is deducted. The calculation is performed by a qualified actuary using the projected unit credit method. The discount rate is the yield at the balance sheet date on AA credit rated bonds or local equivalent that have maturity dates approximating to the terms of the Group's obligations.

When the benefits of a plan are improved, the portion of the increased benefit relating to past service by employees is recognised as an expense in the income statement on a straight line basis over the average period until the benefits become vested. To the extent that the benefits vest immediately, the expense is recognised immediately in the income statement.

Actuarial gains and losses that arise in calculating the Group's obligation in respect of a plan are recognised in the period in which they arise directly in the statement of recognised income and expenses. The cost of providing benefits under the defined benefit plans is determined separately for each plan using the projected unit credit method, which attributes entitlement to benefits to the current period (to determine current service cost) and to the current and prior periods (to determine the present value of defined benefit obligation) and is based on actuarial advice.

Contributions, including lump sum payments, in respect of defined contribution pension schemes and multi employer defined benefit schemes where it is not possible to identify the Group's share of the scheme, are charged to the income statement as they fall due.

# Long term service benefits

The Group's net obligation in respect of long term service benefits, other than pension plans, is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using the projected unit credit method and is discounted to its present value and the fair value of any related assets is deducted. The discount rate is the yield at the balance sheet date on AA credit rated bonds (or local equivalent) that have maturity dates approximating to the terms of the Group's obligations.

# Interest bearing loans and borrowings

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method.

Gains and losses are recognised in net profit or loss when the liabilities are derecognised as well as through the amortisation process.

#### Foreign currency translation

The consolidated financial statements are presented in United States Dollars, which is the Authority's presentation currency. All the assets and liabilities are translated at the closing rate at the date of balance sheet; income and expenses are translated at the average exchange rate for the year. The UAE Dirham, which is the Authority's functional currency is effectively pegged to the United States Dollar and the exchange rate used for translation is 1 United States Dollar = 3.6725 UAE Dirhams, which remained constant during the year. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the translated at the

#### 2.3 Summary of Significant Accounting Policies (Continued)

functional currency rate of exchange ruling at the balance sheet date. All differences are taken to profit or loss with the exception of differences on foreign currency borrowings that provide an effective hedge against a net investment in a foreign entity. These are taken directly to equity until the disposal of the net investment, at which time they are recognised in profit or loss. Tax charges and credits attributable to exchange differences on those borrowings are also dealt with in equity. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

All the assets and liabilities of the foreign subsidiaries are translated into the presentation currency of the Group at the rate of exchange ruling at the balance sheet date and their income statements are translated at the weighted average exchange rates for the year. The exchange differences arising on the translation are taken directly to a separate component of equity. On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in the income statement.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition of that foreign operation are treated as assets and liabilities of the foreign operations. Those assets and liabilities are translated into the presentation currency of the Group at the rate of exchange ruling at the balance sheet date. The exchange differences arising on the translation are taken directly to a separate component of equity. On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in the income statement.

# Derivatives

# Derivative financial instruments and hedging

The Group uses derivative financial instruments such as forward currency contracts and interest rate swaps to hedge its risks associated with interest rate and foreign currency fluctuations. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value on derivatives during the year that do not qualify for hedge accounting are taken directly to the income statement.

The fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles. The fair value of interest rate swap contracts is determined by reference to market values for similar instruments.

For the purpose of hedge accounting, hedges are classified as:

- cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk in an unrecognised firm commitment; or
- hedge of a net investment in a foreign operation.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they

# 2.3 Summary of Significant Accounting Policies (Continued)

actually have been highly effective throughout the financial reporting periods for which they were designated.

Hedges which meet the strict criteria for hedge accounting are accounted for as follows:

# Cash flow hedges

The effective portion of the gain or loss on the hedging instrument is recognised directly in equity, while any ineffective portion is recognised immediately in the income statement.

Amounts taken to equity are transferred to the income statement when the hedged transaction affects the income statement, such as when the hedged financial income or financial expense is recognised or when a forecast sale occurs. Where the hedged item is the cost of a non-financial asset or non-financial liability, the amounts taken to equity are transferred to the initial carrying amount of the non-financial asset or liability.

If the forecast transaction or firm commitment is no longer expected to occur, amounts previously recognised in equity are transferred to the income statement. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, amounts previously recognised in equity remain in equity until the forecast transaction or firm commitment occurs.

#### Hedges of a net investment

Hedges of a net investment in a foreign operation, including a hedge of a monetary item that is accounted for as part of the net investment, are accounted for in a way similar to cash flow hedges. Gains or losses on the hedging instrument relating to the effective portion of the hedge are recognised directly in equity while any gains or losses relating to the ineffective portion are recognised in the income statement. On disposal of the foreign operation, the cumulative value of any such gains or losses recognised directly in equity is transferred to the income statement.

#### Fair values

For derivatives quoted in an active market, fair value is determined by reference to quoted market prices. Bid prices are used for assets and offer prices are used for liabilities.

The fair value of unquoted derivatives is determined either by discounted cash flows, (internal) pricing models, or by reference to broker's quotes.

#### Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfilment is dependent on a specified asset; or
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting commences or ceases from the date when the change in circumstances gave rise to the reassessment for scenarios a), c) or d) and at the date of renewal or extension period for scenario b).

#### 2.3 Summary of Significant Accounting Policies (Continued)

For arrangements entered into prior to 1 January 2005, the date of inception is deemed to be 1 January 2005 in accordance with the transitional requirements of IFRIC 4.

#### Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

# Group as a lessor

Leases where the Group retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income.

# Leasing and sub-leasing transactions

A series of leasing and sub-leasing transactions between and the Group and third parties, which are closely interrelated, negotiated as a single transaction, and take place concurrently or in a continuous sequence are considered linked and accounted for as one transaction when the overall economic effect cannot be understood without reference to the series of transactions as a whole.

These leasing and sub-leasing transactions are designed to achieve certain benefits for the third parties in overseas locations in return for a cash benefit to the Group. Such cash benefit is accounted for as upfront income in the consolidated statements of income.

Under these leasing and sub-leasing transactions, current and non-current liabilities have been defeased by the loan receivable and the placement of deposits. Those liabilities, receivable and deposits (and income and charges arising therefrom) are netted off in the consolidated financial statements, in order to reflect the overall commercial effect of the arrangement.

#### Separately disclosable items

The Group presents, as separately disclosable items on the face of the income statement, those material items of income and expense which, because of the nature and expected infrequency of the events giving rise to them, merit separate presentation to allow users to understand better the elements of financial performance in the period, so as to facilitate a comparison with prior periods and a better assessment of trends in financial performance.

#### Non-current assets held for sale

The Group classifies a non-current asset (or disposal group) as held for sale if its carrying amount will be recovered through a sale transaction rather than continuing use and the sale transaction is expected to complete within one year from the date of classification.

Liabilities directly associated with such non-current assets (or disposal group) are classified as liabilities held for sale.

A non-current asset (disposal group) classified as held for sale is measured at the lower of its net carrying amount and fair value less costs to sell.

# 2.3 Summary of Significant Accounting Policies (Continued)

A discontinued operation is a component of the Group that is classified as held for sale and which represents a separate major line of business or geographical area of operations; is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operation; or is a subsidiary acquired exclusively with a view to resale.

# 2.4 Future Changes in Accounting Policies

#### IFRIC Interpretations not yet effective

IFRIC 9 was issued in March 2006, and becomes effective for financial years beginning on or after 1 June 2006. This interpretation establishes that the date to assess the existence of an embedded derivative is the date an entity first becomes a party to the contract, with reassessment only if there is a change to the contract that significantly modifies the cash flows. The Group is still evaluating the effect of this interpretation and expects that adoption of this interpretation will have no impact on the Group's financial statements when implemented in 2007.

IFRIC 12 becomes effective for financial years beginning on or after 1 January 2008. This interpretation gives guidance on the accounting by operators for public-to-private service concession arrangements. The Group is currently evaluating the effect of this interpretation and expects that its adoption will have no material impact on the Group's financial statements when implemented in 2008.

# IFRS not yet effective

# IFRS 7 Financial Instruments: Disclosures

The application of IFRS 7, which will be effective for the year ending 31 December 2007 will result in amended and additional disclosures relating to financial instruments and associated risks. This IFRS is not expected to have any material impact on the Group's financial statements in the period of initial application.

# IAS 1 Presentation of financial statements (amended)

The application of IAS 1 (amended), which will be effective for the year ending 31 December 2007 will result in amended and additional disclosures relating to the Group's objectives, policies and procedures for managing capital. This IFRS is not expected to have any material impact on the Group's financial statements in the period of initial application.

#### IFRS 8 Operating Segments

The application of IFRS 8, which will be effective for the year ending 31 December 2009 will result in the disclosure of certain information about the Group's operating segments, its products and services, the geographical areas in which it operates, and its major customers. This IFRS is not expected to have any material impact on the Group's financial statements in the period of initial application.

Other IFRS and IFRIC interpretations have been issued but are not yet effective and are not relevant to the activities of the Group

#### **3** General and Administration Expenses

General and administration expenses include certain staff costs, depreciation, repair and maintenance costs and other sundry expenses.

# 4 Other Income

|   | 2006<br>USD'000 | 2005<br>USD'000 |
|---|-----------------|-----------------|
| Gain on sale of property, plant and equipment                             | 5,900           | _               |
| Duty free rental income   | 545             | 545             |
| Gain on termination of interest rate swap previously designated as a cash |                 |                 |
| flow hedge  | 11,100          | —               |
| Miscellaneous income  | 25,388          | 889             |
|   | 42,933          | 1,434           |

# 5 Profits for the year

|   | 2006<br>USD'000 | 2005<br>USD'000 |
|---|-----------------|-----------------|
| The profit for the year is stated after charging the following costs: |                 |                 |
| Staff costs   | 792,065         | 148,586         |
| Operating leases  | 307,298         | 8,253           |
| Depreciation and amortisation   | 296,023         | 55,451          |

# 6 Income Tax

The major components of income tax expense for the years ended 31 December 2006 and 2005 are:

# **Consolidated income statements**

|  | 2006<br>USD'000     | 2005<br>USD'000 |
|--|---------------------|-----------------|
| Current income tax<br>Current income tax charge  | (56,986)            | (2,438)         |
| Deferred income tax<br>Relating to origination and reversal of temporary differences                               | 44,709              | (1,724)         |
| Income tax reported in the consolidated statements of income<br>Income tax attributable to discontinued operations | (12,277)<br>(9,812) | (4,162)         |
| Ĩ  | (22,089)            | (4,162)         |

# 6 Income Tax (Continued)

The Group is not subject to income tax on its domestic operations. A reconciliation between the tax expense and the product of accounting profit multiplied by the tax rate applicable to foreign subsidiaries of the Group for the years ended 31 December 2006 and 2005 is as follows:

|  | 2006<br>USD'000 | 2005<br>USD'000 |
|--|-----------------|-----------------|
| Accounting profit before income tax                          | 209,957         | 246,670         |
| Profit before tax from discontinued operations               | 29,045          |                 |
| Accounting profit before income tax                          | 239,002         | 246,670         |
| At the Group's domestic income tax rate of 0% (2005: 0%)     |                 |                 |
| Expenses not deductible and other permanent difference       | (12,400)        | —               |
| Profit and losses not subject to taxation                    | 20,300          | —               |
| Unutilised tax losses arising in the year                    | (2,200)         |                 |
| Effect of joint ventures and associates                      | 20,700          |                 |
| Higher Income tax on foreign earnings                        | (66,903)        | (5,855)         |
| Deferred tax in respect of fair value adjustments            | 24,124          |                 |
| Deferred tax benefits on temporary differences               | (1,898)         | 327             |
| Adjustments in respect of income tax of previous years       | 5,600           | (14)            |
| Deferred tax benefits on tax losses carried forward          | _               | 1,380           |
| Others   | 400             |                 |
| Income tax reported in the consolidated statements of income | (12,277)        | (4,162)         |
| Income tax attributable to discontinued operations           | (9,812)         |                 |
|  | (22,089)        | (4,162)         |

#### 6 Income Tax (Continued)

#### Deferred income tax

Deferred income tax at 31 December relates to the following:

|  | Consolidated<br>Balance sheets |                 | Consolio<br>Income Sta |                 |
|--|--------------------------------|-----------------|------------------------|-----------------|
|  | 2006<br>USD'000                | 2005<br>USD'000 | 2006<br>USD'000        | 2005<br>USD'000 |
| Deferred tax liability                         |                                |                 |                        |                 |
| Accelerated depreciation for tax purposes      | (108,924)                      | 5,425           | 25,868                 | 404             |
| Investments in joint ventures                  | (13,300)                       |                 | 3,500                  |                 |
| Employees' end of service benefits             | (200)                          | 801             | —                      | (4)             |
| Unrepatriated foreign earnings of subsidiaries | —                              | 13,903          | —                      | (3,432)         |
| Fair value adjustment on acquisitions          | 1,342,072                      | 165,192         | (12,259)               |                 |
| Tax losses carry forward                       |                                | (1, 380)        | (8,800)                | 1,380           |
| Others   | (5,920)                        | (697)           | (7,400)                | (77)            |
| Utilised tax losses carry forward              | 63,800                         |                 |                        |                 |
|  | 1,277,528                      | 183,244         |                        |                 |
| Deferred income tax assets                     |                                |                 |                        |                 |
| Decelerated depreciation for tax purposes      | 1,319                          | 1,003           | (2,600)                | 5               |
| Equity losses                                  | 2,200                          | _               |                        | _               |
| Prepaid inventories                            | (200)                          |                 | —                      |                 |
| Employees' end of service benefits             | 30,700                         | —               | 23,600                 | —               |
| Provisions                                     | 17,400                         | _               | 23,800                 |                 |
| Tax value of loss carry-forwards recognised    | (50,300)                       |                 | _                      |                 |
| Others   | 11,000                         |                 | (1,000)                |                 |
|  | 12,119                         | 1,003           |                        |                 |
| Deferred income tax                            |                                |                 | 44,709                 | (1,724)         |

The Group has tax losses of USD 278,945 thousand (2005: USD 11,021 thousand) in certain foreign operations that are available for offset against future taxable profits of the companies in which the losses arose. Deferred tax benefit of USD 12,281 thousand (2005: USD 1,380 thousand) has been recognised during the year in respect of such tax losses.

At 31 December 2006, the Group has recorded USD 1,629 thousand (2005: USD 3,431 thousand) of U.S. deferred income tax related to USD 4,654 thousand (2005: USD 16,070 thousand) of undistributed earnings of foreign subsidiaries owned through SL Service Inc, a U.S. intermediary holding company of the Group. The Group has not recognised deferred tax liability for taxes that would be payable on unremitted earnings of certain of the Group's other subsidiaries and associates as the Group has determined that the undistributed profits in those entities will not be distributed in the foreseeable future.

The temporary differences associated with investments in subsidiaries and associates, for which deferred tax liability has not been recognised aggregate to USD 56,667 thousand (2005: USD 13,039 thousand).

### 7 Separately Disclosable Items

|   | 2006<br>USD'000 | 2005<br>USD'000 |
|---|-----------------|-----------------|
| Expenses incurred on integration of acquired business                     | (83,738)        | (7,713)         |
| Profit on disposal of property, plant and equipment                       | 5,900           |                 |
| Gain on termination of interest rate swap previously designated as a cash |                 |                 |
| flow hedge  | 11,100          |                 |
| Finance cost  | (61,146)        |                 |
| Tax impact of above separately disclosable items                          | 8,300           |                 |
|   | (119,584)       | (7,713)         |

#### Expenses incurred on integration of acquired business

During the year, the Group has incurred USD 83,738 thousand (2005: USD 7,713 thousand relating to acquisition of SL Service Inc. and Orange Blossom Investment Company Limited—note 1) in expenses in respect of relocation, redundancies and reorganisation related costs arising as a result of its acquisition of P&O. Those costs are not indicative of a trend in financial performance of the Group.

### Profit on disposal of property, plant and equipment

The above profits or losses on property, plant and equipment are classified as separately disclosable items on the basis that they arise from transactions to dispose of assets other than at the end of their usual expected lives or at values significantly different to their previously assessed residual value. As such, the amounts earned or charged in any given period are not indicative of a trend in financial performance.

#### Gain on termination of interest rate swap previously designated as cash flow hedge

The gain on termination of interest rate swap previously designated as a cash flow hedge arose as a result of group restructuring and has, therefore, been treated as a separately disclosable item as it is not expected to recur and is not indicative of a trend in financial performance of the group.

### Finance cost

During the period, the Group entered into various derivative contracts to hedge against the variability in cash flows arising as a result of movements in foreign exchange rates up to the time of acquisition of P&O. Those costs are regarded as separately disclosable items because they were incurred due to the acquisition of P&O and are not indicative of a trend in financial performance of the Group.

### 8 Property, Plant and Equipment (Continued)

| 2006:                              | Land,<br>buildings and<br>infrastructure<br>USD'000 | Cranes and<br>marine<br>equipment<br>USD'000 | Plant,<br>equipment,<br>furniture<br>and other<br>USD'000 | Ships<br>USD'000 | Total<br>USD'000 |
|------------------------------------|---|--|---|------------------|------------------|
| $\overline{Cost}$                  |   |  |   |                  |                  |
| At 1 January 2006                  | 506,570   | 408,630                                      | 456,422   |                  | 1,371,622        |
| Additions                          | 459,406   | 65,815                                       | 181,907   | 5,400            | 712,528          |
| Acquired in business combinations  | 701,835   | 59,427                                       | 844,054   | 555,600          | 2,160,916        |
| Translation adjustment             | 27,116  | 855  | 139,076   | 92,900           | 259,947          |
| Transfers to assets held for sale  | (10,000)  |  | (112,700)   |                  | (122,700)        |
| Disposals                          | (11,460)  | (19,935)                                     | (71,758)  | (7,100)          | (110,253)        |
| At 31 December 2006                | 1,673,467   | 514,792                                      | 1,437,001   | 646,800          | 4,272,060        |
| Depreciation                       |   |  |   |                  |                  |
| At 1 January 2006                  | 89,031  | 140,296                                      | 166,574   |                  | 395,901          |
| Depreciation charge for the year . | 44,536  | 21,806                                       | 121,033   | 39,700           | 227,075          |
| Translation adjustment             | 13,333  | 2,076  | 57,558  | 25,800           | 98,767           |
| Transfer to assets held for sale   | (5,300)   |  | (65,700)  |                  | (71,000)         |
| Relating to disposals              | (7,100)   | —  | (46,656)  | (6,900)          | (60,656)         |
| At 31 December 2006                | 134,500   | 164,178                                      | 232,809   | 58,600           | 590,087          |
| Net carrying amount                |   |  |   |                  |                  |
| At 31 December 2006                | 1,538,967   | 350,614                                      | 1,204,192   | 588,200          | 3,681,973        |

During the year, the Group has entered into agreements with third parties pursuant to which the Group participated in a series of linked transactions including leasing and sub-leasing of certain cranes of the Group (the "Crane French Lease Arrangements"). As at 31 December 2006, cranes with aggregate net book value amounting to USD 107,328 thousand (2005: Nil) were covered by these Crane French Lease Arrangements. These cranes are accounted for as property, plant and equipment as the Group retains all the risks and rewards incidental to the ownership of the underlying assets.

Property, plant and equipment includes capital work in progress amounting to USD 485,149 thousand under the various categories as follows: land, buildings and infrastructure USD 403,882 thousand; cranes and marine equipment USD 38,627 thousand; and plant, equipment, furniture and others USD 42,640 thousand.

### 8 Property, Plant and Equipment (Continued)

| 2005:                             | Land,<br>buildings and<br>infrastructure<br>USD'000 | Cranes and<br>marine<br>equipment<br>USD'000 | Plant,<br>equipment,<br>furniture<br>and other<br>USD'000 | Total<br>USD'000 |
|-----------------------------------|---|--|---|------------------|
| Cost                              |   |  |   |                  |
| At 1 January 2005                 | 431,980   | 267,200                                      | 239,847   | 939,027          |
| Additions                         | 32,622  | 124,612                                      | 163,370   | 320,604          |
| Acquired in business combinations | 44,874  | 32,065                                       | 59,266  | 136,205          |
| Translation adjustment            |   | (283)  | (1,949)   | (2,232)          |
| Disposals                         | (2,906)   | (14,964)                                     | (4,112)   | (21,982)         |
| At 31 December 2005               | 506,570   | 408,630                                      | 456,422   | 1,371,622        |
| Depreciation                      |   |  |   |                  |
| At 1 January 2005                 | 79,689  | 131,631                                      | 143,834   | 355,154          |
| Depreciation charge for the year  | 10,939  | 14,398                                       | 24,289  | 49,626           |
| Translation adjustment            |   | (60)   | (497)   | (557)            |
| Relating to disposals             | (1,597)   | (5,673)                                      | (1,052)   | (8,322)          |
| At 31 December 2005               | 89,031  | 140,296                                      | 166,574   | 395,901          |
| Net carrying amount               |   |  |   |                  |
| At 31 December 2005               | 417,539   | 268,334                                      | 289,848   | 975,721          |

Property, plant and equipment includes capital work in progress amounting to USD 137,042 thousand under the various categories as follows: land, buildings and infrastructure USD 89,220 thousand; cranes and marine equipment USD 25,959 thousand and plant, equipment, furniture and other USD 21,863 thousand.

### 9 **Business Combinations**

On 8 March 2006, the Authority, through its 100% owned subsidiary (Thunder FZE), acquired a 100% ownership interest in Peninsular and Oriental Steam Navigation Company (note 1).

The fair values of the identifiable assets and liabilities acquired by the Group are as follows:

|  | Recognised<br>on<br>acquisition<br>USD'000 | Carrying<br>value<br>USD'000 |
|--|--|------------------------------|
| Property, plant and equipment                  | 2,160,916                                  | 1,976,005                    |
| Deferred tax asset                             | 8,800                                      | 8,800                        |
| Cash and cash equivalents                      | 220,074                                    | 220,074                      |
| Trade receivables                              | 719,428                                    | 719,428                      |
| Inventories                                    | 63,200                                     | 63,200                       |
| Intangible assets                              | 3,084,426                                  | 263,000                      |
| Investment in associates and joint ventures    | 1,840,424                                  | 577,870                      |
| Assets held for sale                           | 843,844                                    | 203,625                      |
| Property held for development and sale         | 181,000                                    | 181,000                      |
| Others   | 99,184                                     | 91,698                       |
|  | 9,221,296                                  | 4,304,700                    |
| Trade payables                                 | (704,198)                                  | (704,198)                    |
| Accrued liabilities and other payables         | (147,817)                                  | (147,817)                    |
| Long term loans                                | (1, 149, 300)                              | (1,149,300)                  |
| Pensions and post-employment benefits          | (460,234)                                  | (460,234)                    |
| Deferred tax liability                         | (1,089,269)                                | (69,285)                     |
| Liabilities held for sale                      | (373,381)                                  | (136,914)                    |
| Others   | (132,977)                                  | (129,453)                    |
|  | (4,057,176)                                | (2,797,201)                  |
| Fair value of net assets                       | 5,164,120                                  |                              |
| Less: Attributable to minority shareholders    | (471,187)                                  |                              |
| Fair value of net assets acquired by the Group | 4,692,933                                  |                              |
| Goodwill arising on acquisition                | 2,499,117                                  |                              |
| Total acquisition cost                         | 7,192,050                                  |                              |

The total acquisition cost of USD 7,192,050 thousand comprised a cash payment of USD 7,119,252 thousand and costs of USD 72,798 thousand directly attributable to the acquisition.

Cash outflow on acquisition:

|   | USD'000     |
|---|-------------|
| Net cash acquired in business combination | 220,074     |
| Cash paid.                                | (7,119,252) |
| Acquisition costs                         | (72,798)    |
| Net cash outflow                          | (6,971,976) |

From the date of acquisition, P&O has contributed a profit of USD 159,300 thousand to the Group. If the combination had taken place at the beginning of the year, the profit of the Group would have been USD 274,513 thousand and revenue from continuing operations would have been USD 4,118,378 thousand. The goodwill of USD 2,499,117 thousand comprise the fair value of expected synergies arising from the acquisition.

#### 9 Business Combinations (Continued)

The goodwill of USD 2,499,117 thousand comprises the value attributable to such intangibles as expected synergies arising from the acquisition, potential development opportunities, customer loyalty and the readily assembled workforce, which cannot be recognised separately.

2005:

The Group had made the following acquisitions during 2005:

(1) On 22 February 2005 the Authority, through its 100% owned subsidiary (Dubai Ports International FZE), acquired from CSX Corporation Limited, a 100% ownership interest in SL Service Inc. (a limited liability company registered in Delaware, United States of America) and in Orange Blossom Investment Company Limited (a limited liability company registered in British Virgin Islands). During June 2005, the Authority through its 100% owned subsidiary acquired an additional 14.55% ownership interest in Pusan Newport Company Limited (PNC). The Group previously held 25% ownership interest in PNC as part of its acquisition of SL Service Inc. and Orange Blossom Investment Company Limited. The Group had planned this acquisition of additional ownership interest in PNC at the time of acquiring initial 25% ownership interest and accordingly, the above acquisitions are treated as one transaction by the Group. These Companies are engaged in the business of management and operation of seaports worldwide (note 1).

The fair values of the identifiable assets and liabilities acquired by the Group are as follows:

|  | 2005                                       | 5                            |
|--|--|------------------------------|
|  | Recognised<br>on<br>acquisition<br>USD'000 | Carrying<br>value<br>USD'000 |
| Property, plant and equipment                  | 91,331                                     | 85,840                       |
| Deferred tax asset                             | 1,080                                      | 1,080                        |
| Cash and cash equivalents                      | 57,163                                     | 57,163                       |
| Trade receivables                              | 24,515                                     | 24,515                       |
| Inventories                                    | 1,928                                      | 1,928                        |
| Intangible assets                              | 265,396                                    | 61,167                       |
| Investment in associates                       | 993,382                                    | 593,327                      |
| Others   | 4,408                                      | 4,408                        |
|  | 1,439,203                                  | 829,428                      |
| Trade payables                                 | (3,737)                                    | (3,737)                      |
| Accrued liabilities and other payables         | (28,411)                                   | (28,411)                     |
| Long term loans                                | (219,948)                                  | (219,948)                    |
| Deferred tax liability                         | (155,968)                                  | (17,884)                     |
|  | (408,064)                                  | (269,980)                    |
| Fair value of net assets                       | 1,031,139                                  |                              |
| Less: Attributable to minority shareholders    | (230,079)                                  |                              |
| Fair value of net assets acquired by the Group | 801,060                                    |                              |
| Goodwill arising on acquisition                | 434,496                                    |                              |
| Total acquisition cost                         | 1,235,556                                  |                              |

### 9 Business Combinations (Continued)

|                           | USD'000   |
|---------------------------|-----------|
| Cash flow on acquisition: |           |
| Cost of acquisition       | 1,235,556 |
| Net cash acquired         | (57,163)  |
| Net cash outflow          | 1,178,393 |

<sup>(2)</sup> On 30 November 2005, the Authority, through its 100% owned subsidiary, (Dubai Ports International FZE), acquired a 100% ownership interest in Yarimca Porselen Sanayi Ve Ticaret A.S., a limited liability Company registered in Turkey. That company holds the rights to develop and operate a sea port in Yarimca, Turkey (note 1).

The fair values of the identifiable assets and liabilities acquired by the Group are as follows:

|  | Recognised<br>on<br>Acquisition<br>USD'000 | Carrying<br>Value<br>USD'000 |
|--|--|------------------------------|
| Property, plant and equipment                  | 44,874                                     | 6,823                        |
| Cash and cash equivalents                      | 22,232                                     | 22,232                       |
| Intangible assets                              | 59,938                                     |                              |
| Other  | 8  | 8                            |
|  | 127,052                                    | 29,063                       |
| Tax payable                                    | (20, 401)                                  |                              |
| Deferred tax liability                         | (29,401)                                   |                              |
|  | (29,401)                                   |                              |
| Fair value of net assets acquired by the Group | 97,651                                     |                              |
| Goodwill arising on acquisition                | 29,401                                     |                              |
| Total acquisition cost                         | 127,052                                    |                              |
| Cash flow on acquisition:                      |  |                              |
| Cost of acquisition                            | 127,052                                    |                              |
| Net cash acquired                              | (22,232)                                   |                              |
| Net cash outflow                               | 104,820                                    |                              |

The above acquisitions made the following contributions to the net profit of the Group in 2005 from the date of acquisition.

- SL Service Inc. and Orange Blossom Investment Company Limited (including additional equity stake of 14.55% in PNC) have incurred a net loss of USD 43,121 thousand.
- Yarimca Porselen Sanayi Ve Ticaret A.S. has incurred a net loss of USD 173 thousand.

If the above combinations had taken place at the beginning of 2005, the profit for the Group in 2005 would have been USD 251,945 thousand and revenue from continuing operations would have been USD 689,109 thousand.

### **10** Acquisition of Subsidiary

Effective 1 January 2006, the Authority acquired a 100% beneficial ownership interest in Thunder FZE, a limited liability company registered in Dubai, United Arab Emirates, from PCFC (note 1). The assets and liabilities of Thunder FZE as on 1 January 2006 were as follows:

|                                | Carrying<br>value<br>USD'000 |
|--------------------------------|------------------------------|
| Available-for-sale investments | 109,091                      |
| Other assets                   | 60,605                       |
| Bank balances and cash         | 835,260                      |
|                                | 1,004,956                    |
| Accruals and other payables    | (54,553)                     |
| Net assets acquired            | 950,403                      |

The above acquisition was made at the carrying value of net assets of Thunder FZE and since this acquisition involved entities under common control, the provisions of IFRS 3 Business Combinations are not applicable (note 25).

### 11 Intangible Assets

|                                  | Concession<br>agreements<br>USD'000 | Goodwill<br>USD'000 | Total<br>USD'000 |
|----------------------------------|-------------------------------------|---------------------|------------------|
| Cost:                            |                                     |                     |                  |
| At 1 January 2005                |                                     |                     |                  |
| Acquisition of business (note 9) | 202,205                             | 463,897             | 666,102          |
| Translation adjustment           | (10,224)                            | (2,886)             | (13,110)         |
| At 31 December 2005              | 191,981                             | 461,011             | 652,992          |
| Acquisition of business          | 3,084,426                           | 2,499,117           | 5,583,543        |
| Transfer to assets held for sale |                                     | (79,067)            | (79,067)         |
| Translation adjustment           | 239,219                             | 222,809             | 462,028          |
| At 31 December 2006              | 3,515,626                           | 3,103,870           | 6,619,496        |
| Amortisation and impairment:     |                                     |                     |                  |
| At 1 January 2005                |                                     |                     |                  |
| Amortisation                     | (5,825)                             |                     | (5,825)          |
| At 31 December 2005              | (5,825)                             | _                   | (5,825)          |
| Amortisation                     | (68,948)                            | _                   | (68,948)         |
| At 31 December 2006              | (74,773)                            |                     | (74,773)         |
| Net book value:                  |                                     |                     |                  |
| At 31 December 2006              | 3,440,853                           | 3,103,870           | 6,544,723        |
| At 31 December 2005              | 186,156                             | 461,011             | 647,167          |

Concession agreements comprise intangible assets acquired through business combinations. Those intangibles were determined to have finite useful lives based on the term of the respective concession agreement and the income approach model was used for the purpose of determining their fair value. The terms of these concessions range from 9 to 50 years based on the respective concession agreements.

#### 11 Intangible Assets (Continued)

Concession agreements are amortised using the straight-line method over the concession period. If an indication of impairment arises, the recoverable amount is estimated and an impairment loss is recognised if the recoverable amount is lower than the carrying amount.

### 12 Impairment Testing of Goodwill

Goodwill acquired through business combinations has been allocated to various cash-generating units, which are reportable business units, for the purpose of impairment testing. An aggregation of such cash generating units is shown below.

### 2006:

### Cash generating units aggregated as follows:

|  | Carrying<br>amount of<br>goodwill<br>USD'000 | Weighted<br>average<br>discount rate<br>applied to<br>cash flows<br>projections | Weighted<br>average<br>perpetual<br>growth rate |
|--|--|---|---|
| Asia Pacific and Indian Subcontinent       | 741,533                                      | 9.92%   | 2.55%   |
| Americas                                   | 165,902                                      | 6.93%   | 2.53%   |
| Australia                                  | 648,502                                      | 7.94%   | 2.38%   |
| Europe and North and West Africa           | 1,543,277                                    | 6.86%   | 2.48%   |
| UAE, Middle East and South and East Africa | 4,656  | 13.00%  | 2.50%   |
| Total                                      | 3,103,870                                    |   |   |

The recoverable amount of the above cash-generating units has been determined based on their value in use calculated using cash flow projections based on the financial budgets approved by senior management covering a three-year period and a further outlook for five years, which is considered appropriate in view of the outlook for the industry and the long-term nature of the concession agreements held.

In the view of the senior management, the perpetual growth rate is the minimum growth rate expected to be achieved beyond the eight-year period.

#### Key assumptions used in the value in use calculations

The following describes each key assumption on which management has based its cash flow projections to undertake impairment testing of goodwill.

*Budgeted gross margins*—The basis used to determine the value assigned to the budgeted gross margin is the average gross margins achieved in the year immediately before the budgeted year, adjusted for expected efficiency improvements, price fluctuations and manpower costs.

*Discounting rates*—These represents the cost of capital for the Group adjusted for the respective location risk factors.

*Cost inflation*—The basis used to determine cost inflation is the forecast general price index during the budget year for the respective countries where the Group is operating.

The values assigned to key assumptions are consistent with the past experience of the management.

#### Sensitivity to changes in assumptions

With regard to assessment of value in use of the above cash generating units, management believes that no reasonably possible change in any of the above key assumptions will cause the carrying value of the unit to materially exceed its recoverable amount.

### 12 Impairment Testing of Goodwill (Continued)

2005:

Cash generating units aggregated as follows:

|                                      | Carrying<br>amount of<br>goodwill<br>USD'000 | Weighted<br>average<br>discount rate<br>applied to<br>cash flows<br>projections | Weighted<br>average<br>perpetual<br>growth rate |
|--------------------------------------|--|---|---|
| Asia Pacific and Indian Subcontinent | 345,018                                      | 8.77%   | 2.59%   |
| Americas                             | 10,141                                       | 10.00%  | 3.00%   |
| Australia                            | 29,533                                       | 8.00%   | 0.00%   |
| Europe and North and West Africa     | 76,319                                       | 8.24%   | 2.03%   |
| Total                                | 461,011                                      |   |   |

The recoverable amount of the above cash-generating units has been determined based on their value in use calculated using cash flow projections based on the financial budgets approved by senior management covering a three-year period and a further outlook for five years, which is considered appropriate in view of the outlook for the industry and the long-term nature of the concession agreements held.

In the view of the senior management, the perpetual growth rate is the minimum growth rate expected to be achieved beyond the eight-year period.

#### Key assumptions used in the value in use calculations

The following describes each key assumption on which management has based its cash flow projections to undertake impairment testing of goodwill.

*Budgeted gross margins*—The basis used to determine the value assigned to the budgeted gross margin is the average gross margins achieved in the year immediately before the budgeted year, adjusted for expected efficiency improvements, price fluctuations and manpower costs.

*Discounting rates*—These represents the cost of capital for the Group adjusted for the respective location risk factors.

*Cost inflation*—The basis used to determine cost inflation is the forecast general price index during the budget year for the respective countries where the Group is operating.

The values assigned to key assumptions are consistent with the past experience of the management.

#### Sensitivity to changes in assumptions

With regard to assessment of value in use of the above cash generating units, management believes that no reasonably possible change in any of the above key assumptions will cause the carrying value of the unit to materially exceed its recoverable amount.

### 13 Investment in Associates and Joint Ventures

The significant associates of the Group are shown in note 25. Summarised financial information for the Group's share of the aggregate total of revenues, profit, assets and liabilities of the associates and joint ventures is set out below:

|  | 2006<br>USD'000 | 2005<br>USD'000 |
|--|-----------------|-----------------|
| Current assets   | 218,545         | 100,267         |
| Non-current assets   | 3,364,899       | 1,269,845       |
| Current liabilities  | (352,333)       | (56,987)        |
| Non-current liabilities  | (504,811)       | (402,908)       |
| Net assets   | 2,726,300       | 910,217         |
| Group investment in associates and joint ventures              |                 |                 |
| Group share of net assets (as above)                           | 2,726,300       | 910,217         |
| Loans made by group companies to associates and joint ventures | 209,236         | 211,767         |
| Translation adjustment   | 5,179           | 1,901           |
|  | 2,940,715       | 1,123,885       |
| Share of associates' and joint ventures revenues and results:  |                 |                 |
| Revenues   | 694,993         | 99,149          |
| Result   | 35,514          | 8,022           |

### 14 Other Investments

|                                     | 2006<br>USD'000 | 2005<br>USD'000 |
|-------------------------------------|-----------------|-----------------|
| Debt securities held to maturity    | 12,100          | _               |
| Available-for-sale financial assets | 1,400           |                 |
|                                     | 13,500          |                 |

Debt securities held to maturity carry an effective interest rate of 5.35%.

Available-for-sale financial assets comprise unquoted equity shares.

#### 15 Property Held for Development and Sale

|  | 2006<br>USD'000 | 2005<br>USD'000 |
|--|-----------------|-----------------|
| As on 1 January                                | _               |                 |
| Acquired in business combination               | 181,000         |                 |
| Exchange movements                             | 18,000          |                 |
| Additions                                      | 17,500          |                 |
| Transfer to assets classified as held for sale | (70,600)        |                 |
| Disposals                                      | (7,600)         |                 |
| Write-down                                     | (900)           |                 |
| Balance at 31 December                         | 137,400         |                 |

All properties held for development and sale are currently under development in the UK and are mainly in respect of the separate London Gateway Port and Business Park proposals.

### 16 Inventories

|  | 2006<br>USD'000 | 2005<br>USD'000 |
|--|-----------------|-----------------|
| Spare parts and consumables, net of provisions | 63,475          | 12,727          |
| Others   | 412             | 310             |
|  | 63,887          | 13,037          |

The amount of write-down of inventories recognised as an expense is USD 204 thousand (2005: USD 391 thousand).

### 17 Accounts Receivable and Prepayments

|                                     | 2006<br>USD'000 |             | 2005<br>USD'000 |             |
|-------------------------------------|-----------------|-------------|-----------------|-------------|
|                                     | Current         | Non-current | Current         | Non-current |
| Trade accounts receivable           | 511,860         | 8,400       | 75,508          |             |
| Advances paid to suppliers          | 377             | _           | 6,557           |             |
| Other receivables and prepayments   | 272,349         | 26,790      | 20,448          | 4,089       |
| Fair value of derivatives (note 26) | 8,025           | 28,103      | 10,781          |             |
| Other assets                        | 4,128           | _           |                 |             |
| Due from related parties (note 25)  | 451,480         | 12,978      | 492,112         | 7,003       |
|                                     | 1,248,219       | 76,271      | 605,406         | 11,092      |

### 18 Cash and Term Deposits

|                           | 2006<br>USD'000 | 2005<br>USD'000 |
|---------------------------|-----------------|-----------------|
| Cash at banks and in hand | 1,022,176       | 159,095         |
| Term deposits             | 1,218,863       | 91,143          |
|                           | 2,241,039       | 250,238         |
| Deposits under lien       | (496,184)       |                 |
| Bank Overdrafts           | (4,301)         |                 |
| Cash and cash equivalents | 1,740,554       | 250,238         |

Term deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group, and earn interest at an effective rates ranging from 4.8% to 5.6%.

At 31 December 2006, the Group had available USD 637,900 thousand (2005: Nil) of undrawn committed borrowing facilities in respect of which all conditions precedent had been met.

Bank balances of USD 8,100 thousand (2005: USD 122,200 thousand) are held in the name of PCFC, in a fiduciary capacity, on behalf of the Group.

Out of the Deposits under lien, USD 368,000 thousand arises from amounts drawn down under the Group's syndicated term loan facility and placed on deposit to collaterise some of the borrowings of P&O. The balance of USD 128,184 thousand is under lien in respect of certain loan notes issued to the erstwhile shareholders of P&O.

### 19 Capital and Reserves

2006:

|                                  |                               | Attributable to                                   |                                 |                                   |                  |                                  |                  |
|----------------------------------|-------------------------------|---|---------------------------------|-----------------------------------|------------------|----------------------------------|------------------|
|                                  | Owner's<br>account<br>USD'000 | Cumulative<br>changes in<br>fair value<br>USD'000 | Actuarial<br>reserve<br>USD'000 | Translation<br>reserve<br>USD'000 | Total<br>USD'000 | Minority<br>interests<br>USD'000 | Total<br>USD'000 |
| As of 1 January 2006             | 915,721                       | 10,781  |                                 | (15,015)                          | 911,487          | 226,466                          | 1,137,953        |
| Total recognised income and      |                               |   |                                 |                                   |                  |                                  |                  |
| expenses for the year            | 195,880                       | 17,147  | 200,100                         | 670,509                           | 1,083,636        | 29,433                           | 1,113,069        |
| Capital contributed by the Owner |                               |   |                                 |                                   |                  |                                  |                  |
| (note 25)                        | 6,450,403                     |   |                                 | _                                 | 6,450,403        | —                                | 6,450,403        |
| Recognised in business           |                               |   |                                 |                                   |                  |                                  |                  |
| combination                      | —                             | —   |                                 | —                                 | —                | 471,187                          | 471,187          |
| Amounts contributed by minority  |                               |   |                                 |                                   |                  |                                  |                  |
| interests                        | —                             |   |                                 | —                                 |                  | 1,929                            | 1,929            |
| Dividends paid to minority       |                               |   |                                 |                                   |                  |                                  |                  |
| interests                        | —                             | —   |                                 | —                                 | —                | (26,791)                         | (26,791)         |
| Amounts distributed to owner     | (16,338)                      |   |                                 |                                   | (16,338)         |                                  | (16,338)         |
| Balance at 31 December 2006      | 7,545,666                     | 27,928  | 200,100                         | 655,494                           | 8,429,188        | 702,224                          | 9,131,412        |

## **Owner's Account**

Owner's account comprises undistributed accumulated net profits of the Group and capital contributions made by the Owner.

#### 2005:

|   | Attribu                       | itable to equity                                  | arent                             |                  |                                  |                  |
|---|-------------------------------|---|-----------------------------------|------------------|----------------------------------|------------------|
|   | Owner's<br>account<br>USD'000 | Cumulative<br>changes in<br>fair value<br>USD'000 | Translation<br>reserve<br>USD'000 | Total<br>USD'000 | Minority<br>interests<br>USD'000 | Total<br>USD'000 |
| Balance at 1 January 2005<br>Total recognised income and expenses for the | 741,367                       | —   |                                   | 741,367          |                                  | 741,367          |
| year  | 239,704                       | 10,781  | (15,015)                          | 235,470          | 2,804                            | 238,274          |
| combinations  | _                             | _   | _                                 | _                | 230,079                          | 230,079          |
| Amounts contributed by minority interests                                 | —                             |   | —                                 | _                | 3,897                            | 3,897            |
| Dividends paid to minority interests                                      | —                             | —   | —                                 | —                | (10,314)                         | (10,314)         |
| Amounts distributed to owner  | (65,350)                      |   |                                   | (65,350)         |                                  | (65,350)         |
| Balance at 31 December 2005   | 915,721                       | 10,781  | (15,015)                          | 911,487          | 226,466                          | 1,137,953        |

### **Owner's Account**

Owner's account comprises undistributed accumulated net profits of the Group and capital contributions made by the Owner.

### 20 Interest-bearing Loans and Borrowings

|   | 2006<br>USD'000 | 2005<br>USD'000 |
|---|-----------------|-----------------|
| US dollar bonds and notes 2007-2027 (unsecured) | 23,100          |                 |
| Term loans: secured                             | 4,676,480       | 1,656,205       |
| unsecured                                       | 914,300         |                 |
| Finance leases                                  | 92,000          |                 |
| Mortgage loan                                   | 2,858           | 3,062           |
| Mortgage debentures stocks                      | 2,700           |                 |
| Unsecured loan stock                            | 6,600           |                 |
|   | 5,718,038       | 1,659,267       |

The secured term loans include USD 4,608 million drawn under a USD 6,800 million credit facility obtained during 2005 by the Group (Thunder FZE and Authority) along with a fellow subsidiary of PCFC ("other joint borrower") from its bankers. The purpose of that credit facility was to fund the acquisition of Peninsular and Oriental Steam Navigation Company (a Public Limited Company registered in United Kingdom). The balance amount in the credit facility was drawn by the other joint borrower.

The credit facility was jointly and severally guaranteed by the Group and other joint borrower. The credit facility is also secured by a charge over all of the shares and stock acquired in Peninsular and Oriental Steam Navigation Company (note 9). The term loan carries interest at floating interest rates.

Subsequent to the year-end, the bankers have agreed to release the other joint borrower as a guarantor in respect of the above mentioned USD 4,608 million term loan.

Under the terms of the loan agreement, the loan is fully repayable after five years from the date of the loan agreement.

Group loans are denominated in the following currencies:

|                    | 2006<br>USD'000 | 2005<br>USD'000 |
|--------------------|-----------------|-----------------|
| Sterling           | 279,700         |                 |
| US Dollars         | 4,747,476       | 1,650,674       |
| Canadian Dollars   | 175,500         |                 |
| Australian Dollars | 122,747         |                 |
| Euro               | 12,503          | 5,531           |
| Indian Rupees      | 292,854         |                 |
| Other              | 87,258          | 3,062           |
|                    | 5,718,038       | 1,659,267       |

#### 20 Interest-bearing Loans and Borrowings (Continued)

An analysis of the maturity and interest rates of Group loans is as follows:

#### 2006:

|                      | Within<br>one year<br>USD'000 | Between<br>one and<br>two years<br>USD'000 | Between<br>two and<br>three years<br>USD'000 | Between<br>three and<br>four years<br>USD'000 | Between<br>four and<br>five years<br>USD'000 | Between<br>five and<br>ten years<br>USD'000 | Over ten<br>years<br>USD'000 | Total<br>USD'000 |
|----------------------|-------------------------------|--|--|---|--|---|------------------------------|------------------|
| Between 5% and 6%    | 128,562                       | 67,462                                     | 28,388                                       | _   | 4,579,776                                    | 43,323                                      | 4,514                        | 4,852,025        |
| Over 6% to 8%        | 35,015                        | 187,282                                    | 7,889  | 441,800                                       | 9,500  | 47,427                                      | 37,000                       | 765,913          |
| Over 8% to 10%       | 28,400                        | 35,000                                     | 16,600                                       | 6,800   | 13,300                                       |   |                              | 100,100          |
| At 31 December 2006  | 191,977                       | 289,744                                    | 52,877                                       | 448,600                                       | 4,602,576                                    | 90,750                                      | 41,514                       | 5,718,038        |
| Current              | 191,977                       | _  | _  | _   | _  | _   | _                            | 191,977          |
| Non-current          | _                             | 289,744                                    | 52,877                                       | 448,600                                       | 4,602,576                                    | 90,750                                      | 41,514                       | 5,526,061        |
|                      |                               |  |  |   |  |   |                              | 5,718,038        |
| 2005:                |                               |  |  |   |  |   |                              |                  |
| Between 4% and 6%    | 1,656,409                     | _  | _  | _   | _  | _   | _                            | 1,656,409        |
| Over 6% to 8%        | —                             | —  | —  | _   | —  | —   | —                            | _                |
| Over $8\%$ to $10\%$ |                               |  |  |   |  |   | 2,858                        | 2,858            |
| At 31 December 2005  | 1,656,409                     |  |  |   |  |   | 2,858                        | 1,659,267        |

| At 31 December 2005 | 1,656,409 | <br>  |   |   |   | 2,858 | 1,659,267 |
|---------------------|-----------|-------|---|---|---|-------|-----------|
| Current             | 1,656,409 | <br>  |   |   |   |       | 1,656,409 |
| Non- current        | —         | <br>— | — | _ | — | 2,858 | 2,858     |

1,659,267

#### 21 Provisions

| 21 Provisions                                 | Employee<br>compensation<br>USD'000 | Reorganisation<br>and<br>restructuring<br>USD'000 | Other<br>provisions<br>USD'000 | Total<br>USD'000 |
|---|-------------------------------------|---|--------------------------------|------------------|
| At 1 January 2005                             |                                     | _   | _                              |                  |
| At 31 December 2005                           |                                     | _   |                                |                  |
| Liabilities acquired in business combinations | 6,000                               | 35,500  | 62,200                         | 103,700          |
| Exchange movements                            | (800)                               | 3,500   | 8,400                          | 11,100           |
| Amounts provided during the year              | 27,600                              | 1,500   | 58,700                         | 87,800           |
| Unused amounts reversed during the year       | —                                   | (8,800)   | (6,600)                        | (15,400)         |
| Transfers to liabilities held for sale        | (16,800)                            | (2,000)   | (3,500)                        | (22,300)         |
| On disposal of subsidiaries                   | —                                   | —   | (200)                          | (200)            |
| Paid during the year                          | (16,000)                            | (17,900)  | (30,200)                       | (64,100)         |
| Total Provisions                              |                                     | 11,800  | 88,800                         | 100,600          |
| Disclosed as:                                 |                                     |   |                                |                  |
| Current                                       |                                     | 11,000  | 62,800                         | 73,800           |
| Non current                                   |                                     | 800   | 26,000                         | 26,800           |
| Total Provisions                              |                                     | 11,800  | 88,800                         | 100,600          |

Reorganisation and restructuring provision mainly represents the Group's liability in respect of various restructuring and reorganisation activities undertaken by P&O prior to its acquisition by the Authority. This liability primarily relates to the ferries division of the Group.

Other provisions include USD 26,600 thousand in respect of rental guarantees for properties in Germany and the UK, USD 12,700 thousand relating to the repayment of state aid following a European Commission ruling, USD 20,900 thousand in respect of certain claims raised by the previous employees of P&O, USD 8,500 thousand in respect of certain liabilities in the ferries division, and other miscellaneous items.

## 22 Accounts Payable and Accruals

|  | 2006<br>USD'000 |             | 20<br>USD |             |
|--|-----------------|-------------|-----------|-------------|
|  | Current         | Non-current | Current   | Non-current |
| Trade payables                                   | 193,869         | 4,300       | 23,346    | _           |
| Amounts payable to joint ventures and associates |                 |             |           |             |
| (note 25)  | 123,100         | 4,500       |           |             |
| Tax payables                                     | 67,606          | _           | 2,138     |             |
| Other payables and accruals                      | 550,401         | 69,751      | 122,764   | 9,235       |
| Fair value of derivatives (note 26)              | 23,700          | 9,800       |           | _           |
| Due to other parent group entities (note 25)     | 133,746         | 95,385      | 420,158   |             |
|  | 1,092,422       | 183,736     | 568,406   | 9,235       |

### 23 Pension and Post-Employment Benefits

|            | 2006<br>USD'000   | 2005<br>USD'000 |
|------------|-------------------|-----------------|
| UAE region | 41,589<br>297,800 | 69,444          |
|            | 339,389           | 69,444          |

## UAE REGION

Movements in the provision recognised in the consolidated balance sheets are as follows:

|  | 2006<br>USD'000 | 2005<br>USD'000 |
|--|-----------------|-----------------|
| Provision at 1 January   | 69,444          | 67,026          |
| Provision during the year  | 9,493           | 6,194           |
| Amounts paid during the year or transferred to related parties (net) | (37,348)        | (3,776)         |
| Provision as at 31 December  | 41,589          | 69,444          |
|  | 2006<br>USD'000 | 2005<br>USD'000 |
| Provision as at 31 December  |                 |                 |
| Non current  | 23,625          | 69,444          |
| Current  | 17,964          |                 |
|  | 41,589          | 69,444          |

Pension and post-employment benefits at 31 December 2006 include provision for pension costs of UAE National employees of the Authority amounting to USD 24,534 thousand in respect of periods of service prior to 31 December 2002. Payment of this amount to the Pension Authority is being effected through monthly instalments of USD 1,497 thousand (2005: Nil) as agreed with the Pension Authority during 2006.

## 23 Pension and Post-Employment Benefits (Continued)

### NON UAE REGION

Reconciliation of assets and liabilities recognised in the balance sheet

|  | 2006<br>USD'000 | 2005<br>USD'000 |
|--|-----------------|-----------------|
| Non current  |                 |                 |
| Defined benefit schemes net liabilities                              | 243,400         |                 |
| Liabilities from defined contribution schemes                        | 1,000           |                 |
| Liability in respect of long service leave                           | 3,900           |                 |
| Liability for other non-current deferred compensation                | 1,000           |                 |
|  | 249,300         |                 |
| Current  | - )             |                 |
| Liability for current deferred compensation                          | 48,500          |                 |
| Net liabilities  | 297,800         |                 |
|  | 2006<br>USD'000 | 2005<br>USD'000 |
| Net liabilities  |                 |                 |
| Reflected in balance sheet as follows:                               |                 |                 |
| Employee benefits assets (included within other receivables note 17) | (4,700)         |                 |
| Employee benefits liabilities: Non-current                           | 254,000         |                 |
| Employee benefits liabilities: Current                               | 48,500          | _               |
|  | 297,800         |                 |
|  |                 |                 |

The defined benefit pension schemes net liabilities of USD 243,400 thousand is in respect of the total P&O schemes shown below. The USD 4,300 thousand net liabilities in respect of the P&O's share of joint ventures and associates are included within investments in joint ventures and associates in the consolidated balance sheet.

The current portion of employee benefits liabilities includes a liability of USD 27,202 thousand in respect of annual leave, USD 13,699 thousand in respect of long service leave, and USD 7,599 thousand in respect of sick leave and other miscellaneous employee benefit items.

#### Pensions

The P&O participates in a number of pension schemes throughout the world. The principal scheme is located in the UK (the "P&O UK Scheme"). The P&O UK Scheme is a funded defined benefit scheme and was closed to routine new members on 1 January 2002. The assets of the scheme are managed on behalf of the trustee by independent fund managers.

The P&O also operates a number of smaller defined benefit and defined contribution schemes. In addition, the P&O participates in various industry schemes, the most significant of which is the Merchant Navy Officers' Pension Fund (the "MNOPF Scheme"). These generally have assets held in separate trustee administered funds.

### 23 Pension and Post-Employment Benefits (Continued)

#### Expenses recognised in income statement

|  | De                          | efined Benefit P           | ension schemes              |                                    | Share of<br>Joint                         |  |                          |
|--|-----------------------------|----------------------------|-----------------------------|------------------------------------|---|--|--------------------------|
|  | P&O UK<br>Scheme<br>USD'000 | MNOPF<br>Scheme<br>USD'000 | Other<br>schemes<br>USD'000 | P&O<br>Group<br>schemes<br>USD'000 | Total<br>Associates<br>schemes<br>USD'000 | Ventures &<br>2006<br>Total<br>USD'000 | 2005<br>Total<br>USD'000 |
| Employer's current                                 | 11 500                      | 1 500                      | 0.700                       | 22 700                             | 400                                       | 22 100                                 |                          |
| service cost<br>Employer's past                    | 11,500                      | 1,500                      | 9,700                       | 22,700                             | 400                                       | 23,100                                 |                          |
| service cost                                       | 3,900                       | _                          | 200                         | 4,100                              | _   | 4,100                                  |                          |
| Gain due to settlements/                           |                             |                            |                             |                                    |   |  |                          |
| curtailments                                       |                             |                            | (900)                       | (900)                              |   | (900)                                  |                          |
|  | 15,400                      | 1,500                      | 9,000                       | 25,900                             | 400                                       | 26,300                                 | _                        |
| Expected return on                                 |                             |                            |                             |                                    |   |  |                          |
| scheme assets                                      | (108,700)                   | (31,400)                   | (13,800)                    | (153,900)                          | (900)                                     | (154,800)                              |                          |
| Interest cost                                      | 95,800                      | 33,000                     | 13,100                      | 141,900                            | 1,100                                     | 143,000                                |                          |
|  | (12,900)                    | 1,600                      | (700)                       | (12,000)                           | 200                                       | (11,800)                               |                          |
| Total defined benefit<br>expenses<br>Total defined | 2,500                       | 3,100                      | 8,300                       | 13,900                             | 600                                       | 14,500                                 | _                        |
| contribution<br>expense                            |                             | _                          | _                           | 34,927                             | 3,493                                     | 38,420                                 |                          |
| r  | 2,500                       | 3,100                      | 8,300                       | 48,827                             | 4,093                                     | 52,920                                 |                          |

The expenses for defined benefit and defined contribution schemes are recognised in the following line items in the income statement:

|  | Defined B                   | enefit Pension             | schemes                         | Defined<br>Contribution | Total                       | Share of<br>Joint<br>Ventures &  |                          |                          |
|--|-----------------------------|----------------------------|---------------------------------|-------------------------|-----------------------------|----------------------------------|--------------------------|--------------------------|
|  | P&O UK<br>Scheme<br>USD'000 | MNOPF<br>Scheme<br>USD'000 | <b>Other</b><br>schemes schemes |                         | Group<br>schemes<br>USD'000 | Associates<br>schemes<br>USD'000 | 2006<br>Total<br>USD'000 | 2005<br>Total<br>USD'000 |
| Cost of sales<br>General and<br>administration             | 2,600                       | 1,500                      | 4,500                           | 29,612                  | 38,212                      | _                                | 38,212                   | _                        |
| expenses Share of results of joint ventures and associates | 12,800                      | _                          | 4,500                           | 5,315                   | 22,615                      | 4,093                            | 22,615<br>4,093          | _                        |
| associates   |                             | 1.500                      | 0.000                           |                         |                             | ,                                |                          |                          |
| Financial expense/   | 15,400                      | 1,500                      | 9,000                           | 34,927                  | 60,827                      | 4,093                            | 64,920                   | _                        |
| (income)   | (12,900)                    | 1,600                      | (700)                           |                         | (12,000)                    |                                  | (12,000)                 |                          |
|  | 2,500                       | 3,100                      | 8,300                           | 34,927                  | 48,827                      | 4,093                            | 52,920                   |                          |

Total pension expenses in relation to defined benefit other schemes include an expense of USD 1,658 thousand in relation to discontinued operations which comprises general and administration costs of USD 737 thousand, cost of sales of USD 553 thousand and net financing costs of USD 368 thousand. Total pension expenses in relation to defined contribution schemes include an expense of USD 4,449 thousand in relation to discontinued operations recognised in operating expenses.

### 23 Pension and Post-Employment Benefits (Continued)

Total amount of actuarial gains recognised in the statement of recognised income and expense.

| 2006<br>USD'000 | 2005<br>USD'000 |
|-----------------|-----------------|
|                 |                 |
| 197,800         |                 |
|                 | USD'000         |

The cumulative amount of actuarial gains recognised in the statement of recognised income and expense is a gain of USD 197,800 thousand (2005: Nil).

#### Actuarial valuations and assumptions

The latest valuations of the defined benefit schemes have been updated to 31 December 2006 by qualified independent actuaries. The principal assumptions are included in the table below.

The assumptions used by the actuaries are the best estimates chosen from a range of possible actuarial assumptions, which, due to the timescale covered, may not necessarily be borne out in practice.

Share of Joint

Actuarial valuations and assumptions

|   | P&O UK Scheme |      | MNOPF Scheme |      | Other schemes |      | Ventures & Associates<br>schemes |      |
|---|---------------|------|--------------|------|---------------|------|----------------------------------|------|
| -   | 2006          | 2005 | 2006         | 2005 | 2006          | 2005 | 2006                             | 2005 |
| Discount rates<br>Expected rates of         | 5.10%         | _    | 5.10%        | _    | 5.30%         | _    | 5.40%                            | _    |
| salary increases                            | 4.40%         | _    | 4.40%        | _    | 3.75%         |      | 3.55%                            | _    |
| Pension increases:                          |               |      |              |      |               |      |                                  |      |
| Deferment                                   | 2.90%         | _    | 2.90%        | _    | _             | _    |                                  |      |
| Payment                                     | 2.70%         | _    | 2.70%        | _    | 2.30%         | _    | 3.00%                            | _    |
| Inflation<br>Expected rates of<br>return on | 2.90%         | _    | 2.90%        | _    | 2.70%         | —    | 3.00%                            |      |
| scheme assets                               | 5.70%         | _    | 6.85%        | —    | 6.20%         |      | 6.50%                            | _    |

In addition to the assumption for expected rates of salary increases set out in the table above, a further allowance for pay increases of up to 3% per annum is applied to members under 50 years of age, the allowance being greater at younger ages.

The assumptions for pensioner longevity under both the P&O UK Scheme and the MNOPF Scheme are based on analyses of pensioner death trends under the respective schemes over many years. For the P&O UK Scheme the PA92U2004 tables are used (with a +1 year age rating applied for females), together with a reduction of 0.1 per cent applied to the discount rate disclosed above to allow for any further longevity improvements, as adopted for the most recent funding valuation of the scheme. This rate is due to be reviewed at the next funding valuation (due to take place at 31 March 2007), and in advance of that review the assumption at this accounting year-end has been strengthened by a further 0.15 per cent p.a. reduction in the discount rate for non-pensioners. For the MNOPF scheme the PA80C2006 tables are used (with a -1 year age rating applied for both males and females), together with a reduction of 0.25 per cent in the discount rate.

#### 23 Pension and Post-Employment Benefits (Continued)

For illustration, the life expectancies for the two schemes at age 65 now and in the future are detailed in the table below.

|               | Ma         | le                             | Female     |                                |
|---------------|------------|--------------------------------|------------|--------------------------------|
|               | Age 65 now | Age 65 in<br>20 years'<br>time | Age 65 now | Age 65 in<br>20 years'<br>time |
| P&O UK Scheme | 19.7       | 23.1                           | 21.9       | 25.4                           |
| MNOPF Scheme  | 18.0       | 19.5                           | 22.1       | 23.7                           |

The expected long-term rates of return for each of the main asset classes are subjective judgements based on market indicators, economic background, historical analysis of returns and industry forecasts. They take into account the schemes' strategic asset allocations across the sectors of the main asset classes.

|                   | P&O UK   | Scheme                | MNOPF  | Scheme                | Other S  | Schemes               |  | Share of<br>joint<br>ventures                         |                                |
|-------------------|--|-----------------------|--|-----------------------|--|-----------------------|--|---|--------------------------------|
|                   | Expected<br>long term<br>rate of<br>return<br>% pa | Fair value<br>USD'000 | Expected<br>long term<br>rate of<br>return<br>% pa | Fair value<br>USD'000 | Expected<br>long term<br>rate of<br>return<br>% pa | Fair value<br>USD'000 | Total<br>Group<br>schemes<br>fair value<br>USD'000 | and<br>associates<br>schemes<br>fair value<br>USD'000 | Total fair<br>value<br>USD'000 |
| 2006:             |  |                       |  |                       |  |                       |  |   |                                |
| Equities          | 7.70   | 939,800               | 7.70   | 435,000               | 7.85   | 124,900               | 1,499,700  | 10,000  | 1,509,700                      |
| Bonds             | 4.60   | 1,571,700             | 5.00   | 178,300               | 4.15   | 74,400                | 1,824,400  | 7,600   | 1,832,000                      |
| <b>Other</b>      | 4.20   | 66,800                | 6.05   | 67,000                | 5.55   | 34,000                | 167,800  |   | 167,800                        |
|                   | 5.70   | 2,578,300             | 6.85   | 680,300               | 6.40   | 233,300               | 3,491,900  | 17,600  | 3,509,500                      |
|                   | P&O UK   | Scheme                | MNOPF Scheme                                       |                       | e Other Schemes                                    |                       |  | Share of<br>joint<br>ventures                         |                                |
|                   | Expected<br>long term<br>rate of<br>return<br>% pa | Fair value<br>USD'000 | Expected<br>long term<br>rate of<br>return<br>% pa | Fair value<br>USD'000 | Expected<br>long term<br>rate of<br>return<br>% pa | Fair value<br>USD'000 | Total<br>Group<br>schemes<br>fair value<br>USD'000 | and<br>associates<br>schemes<br>fair value<br>USD'000 | Total fair<br>value<br>USD'000 |
| 2005:<br>Equities | _  | _                     | _  | _                     | _  | _                     | _  | _   | _                              |

## 23 Pension and Post-Employment Benefits (Continued)

Reconciliation of the opening and closing fair value scheme assets and present value defined benefit obligations:

| 0  |                             |                            |                             |                                      | Share of  |                          |                          |
|--|-----------------------------|----------------------------|-----------------------------|--------------------------------------|---|--------------------------|--------------------------|
|  | P&O UK<br>Scheme<br>USD'000 | MNOPF<br>Scheme<br>USD'000 | Other<br>schemes<br>USD'000 | Total<br>Group<br>schemes<br>USD'000 | Joint<br>Ventures &<br>Associates<br>schemes<br>USD'000 | 2006<br>Total<br>USD'000 | 2005<br>Total<br>USD'000 |
| Present value of obligation on   |                             |                            |                             |                                      |   |                          |                          |
| acquisition  | (2,406,600)                 | (814,900)                  | (270,000)                   | (3,491,500)                          | (20,000)  | (3,511,500)              |                          |
| Employer's interest cost   | (95,800)                    | (33,000)                   | (13,100)                    | (141,900)                            | (1,100)   | (143,000)                |                          |
| Employer's current service   |                             |                            |                             |                                      |   |                          |                          |
| cost   | (11,500)                    | (1,500)                    | (9,700)                     | (22,700)                             | (400)   | (23,100)                 |                          |
| Past service costs-vested  |                             |                            |                             |                                      |   |                          |                          |
| benefits   | (3,900)                     | —                          | (200)                       | (4,100)                              | —   | (4,100)                  |                          |
| Contributions by scheme  |                             |                            |                             |                                      |   |                          |                          |
| participants   | (2,400)                     | (1,100)                    | (3,300)                     | · · · ·                              | · · ·   | (7,000)                  |                          |
| Foreign currency exchange  | (300,400)                   | (99,400)                   | (23,000)                    | · · · · · ·                          | · · · · · ·   | (425,300)                |                          |
| Benefits paid  | 101,700                     | 24,600                     | 21,900                      | 148,200                              | 600   | 148,800                  |                          |
| Curtailments   | —                           | —                          | 900                         | 900                                  | —   | 900                      |                          |
| Amounts recognised in the<br>statement of recognised<br>income and expense |                             |                            |                             |                                      |   |                          |                          |
| Actuarial gain on obligation   | 95,900                      | 79,900                     | 2,900                       | 178,700                              | 1,700   | 180,400                  |                          |
| Transfer to assets/liabilities classified as held for sale                 |                             |                            | 26,700                      | 26,700                               |   | 26,700                   |                          |
| Present value of obligation at 31 December                                 | (2,623,000)                 | (845,400)                  | (266,900)                   | (3,735,300)                          | (21,900)  | (3,757,200)              |                          |

|  | P&O UK<br>Scheme<br>USD'000 | MNOPF<br>Scheme<br>USD'000 | Other<br>schemes<br>USD'000 | Total<br>Group<br>schemes<br>USD'000 | Share of<br>Joint<br>Ventures &<br>Associates<br>schemes<br>USD'000 | 2006<br>Total<br>USD'000 | 2005<br>Total<br>USD'000 |
|--|-----------------------------|----------------------------|-----------------------------|--------------------------------------|---|--------------------------|--------------------------|
| Fair value of scheme assets  |                             |                            |                             |                                      |   |                          |                          |
| on acquisition   | 2,231,000                   | 580,900                    | 223,100                     | 3,035,000                            | 14,200  | 3,049,200                |                          |
| Expected return on scheme  |                             |                            |                             |                                      |   |                          |                          |
| assets   | 108,700                     | 31,400                     | 13,800                      | 153,900                              | 900   | 154,800                  |                          |
| Contributions by employer  | 40,100                      | 12,800                     | 12,200                      | 65,100                               | 700   | 65,800                   |                          |
| Contributions by scheme  |                             |                            |                             |                                      |   |                          |                          |
| participants   | 2,400                       | 1,100                      | 3,300                       | 6,800                                | 200   | 7,000                    |                          |
| Foreign currency exchange  | 285,300                     | 75,200                     | 19,800                      | 380,300                              | 2,000   | 382,300                  |                          |
| Benefits paid  | (101,700)                   | (24,600)                   | (21,900)                    | (148,200)                            | (600)   | (148,800)                |                          |
| Amounts recognised in the<br>statement of recognised<br>income and expense<br>Actuarial gain on assets | 12,500                      | 3,500                      | 1,200                       | 17,200                               | 200   | 17,400                   | _                        |
| Transfer to assets/liabilities   |                             |                            |                             |                                      |   |                          |                          |
| classified as held for sale  |                             |                            | (18,200)                    | (18,200)                             |   | (18,200)                 |                          |
| Fair value of scheme assets at 31 December   | 2,578,300                   | 680,300                    | 233,300                     | 3,491,900                            | 17,600  | 3,509,500                |                          |
| Defined benefit schemes net liabilities  | (44,700)                    | (165,100)                  | (33,600)                    | (243,400)                            | (4,300)   | (247,700)                |                          |
| Actual gain on scheme assets .   | 121,200                     | 34,900                     | 15,000                      | 171,100                              | 1,100   | 172,200                  |                          |

#### 23 Pension and Post-Employment Benefits (Continued)

It is anticipated that the Group will make the following contributions to the pension schemes in 2007:

| Pension scheme                            | P&O U<br>Schen<br>USD'0 | ne Sche                     | eme s                      | Other<br>schemes<br>JSD'000 | Total Group<br>schemes<br>USD'000 | Share of<br>Joint<br>Ventures &<br>Associates<br>schemes<br>USD'000 | 2007<br>Total<br>USD'000 |
|---|-------------------------|-----------------------------|----------------------------|-----------------------------|-----------------------------------|---|--------------------------|
| contributions                             | 37                      | ,700 1                      | 2,700                      | 10,900                      | 61,300                            | 2,600   | 63,900                   |
|   |                         | P&O UK<br>Scheme<br>USD'000 | MNOPF<br>Scheme<br>USD'000 | Other<br>schemes<br>USD'000 | Total Group<br>schemes<br>USD'000 | Share of Joint<br>Ventures &<br>Associates<br>schemes<br>USD'000    | 2006<br>Total<br>USD'000 |
| 2006                                      |                         |                             |                            |                             |                                   |   |                          |
| Present value of defined be               |                         | (2, (22, 000))              | (945 400                   | ) (266.00                   | (2, 725, 200)                     | (21.000)  | (2, 757, 200)            |
| obligation<br>Fair value of scheme assets |                         | (2,623,000)<br>2,578,300    | (845,400                   |                             | , , , ,                           |   | (3,757,200)              |
| Surplus or deficit in the sch             | neme .                  | (44,700)                    | 680,300<br>(165,100        | ,                           |                                   | (4,300) 17,600  | 3,509,500<br>(247,700)   |
| Experience gains on scheme<br>assets      |                         | 12,500                      | 3,500                      | 1,20                        | 00 17,200                         | 200   | 17,400                   |
| Experience gains on scheme<br>liabilities |                         | 95,900                      | 79,900                     | 2,90                        | 00 178,700                        | 1,700   | 180,400                  |

### P&O UK Scheme

Formal actuarial valuations of the P&O UK Scheme are normally carried out triennially by qualified independent actuaries, the latest completed regular valuation report for the scheme being at 1 April 2003, using the projected unit method. As a result of the decision by P&O Nedlloyd to form its own UK scheme and the request to transfer its share of the assets and liabilities of the P&O UK Scheme into that new scheme, an additional valuation was carried out as at 30 September 2004 using the projected unit method.

At this date, allowing for the P&O Nedlloyd transfer and related transactions, the market value of the P&O UK Scheme's assets were USD 1,786,470 thousand and the value of accrued benefits to members allowing for future increases in earnings was USD 2,128,560 thousand giving a deficit of USD 342,090 thousand and a funding ratio of 83.9 per cent.

The valuation report for 1 April 2006 is currently underway.

Excluding the deficit reduction payments, the average contribution rates for the P&O UK Scheme were 23.7 per cent for the year to 31 December 2006 and 23.7 per cent from 1 January 2007.

The principal long term assumptions in the P&O UK Scheme's 2004 valuation are:

|   | Nominal %<br>per annum |
|---|------------------------|
| Price inflation   | 3.00                   |
| Investment return on pre-employment portfolio                           | 6.50                   |
| Investment return on post-employment portfolio                          | 5.50                   |
| Earnings escalation   | 4.50                   |
| LEL escalation  | 3.00                   |
| Increase in accrued pensions on excess over Guaranteed Minimum Pensions | 2.75                   |

As a result of this valuation and the subsequent take over of P&O by the Group, the P&O made a further deficit contribution to the scheme of USD 46,500 thousand in March 2006 and has committed to further

### 23 Pension and Post-Employment Benefits (Continued)

regular monthly deficit payments totalling USD 139,500 thousand over the next five years. These monthly payments are supported by bank guarantees.

### Merchant Navy Officers' Pension Fund

The MNOPF Scheme is a defined benefit multi-employer scheme in which officers employed by companies within the Group have participated and continue to participate.

The scheme is divided into two sections, the Old Section and the New Section, both of which are closed to new members and the latest valuation was carried out at 31 March 2003.

The Old Section has been closed to benefit accrual since 1978. The scheme's independent actuary advised that at 31 March 2003 the market value of the scheme's assets for the Old Section was USD 2,080,596 thousand representing approximately 115 per cent of the value of the benefits accrued to members. The assets of the Old Section were substantially invested in bonds.

As at 31 March 2003, the date of the most recent formal actuarial valuation, the New Section had assets with a market value of USD 1,846,608 thousand, representing approximately 86 per cent of the benefits accrued to members. The valuation assumptions were as follows:

|   | Nominal %<br>per annum |
|---|------------------------|
| Discount rate                                     | 7.80                   |
| Rate of national average earnings increase        | 4.00                   |
| Rate of pension increases (where increases apply) | 2.50                   |

At the date of the valuation, approximately 59 per cent of the New Section's assets were invested in equities, 28 per cent in bonds and 13 per cent in property and cash.

Following a court decision in 2005, the trustee advised the P&O that its share of the net deficit of the New Section was 18.319 per cent and issued a schedule of regular deficit payments from P&O companies totalling USD 10,010 thousand per annum commencing on 30 September 2005 and payable annually on 31 March thereafter until 31 March 2014. In addition part of the deficit payments being made by Carnival plc are attributable to the P&O under the terms of the demerger agreement relating to the deficit. The proportion of the deficit attributable to the P&O will change following the next actuarial valuation, to be prepared as at 31 March 2006, as not all employers have made their deficit payments, with shortfalls to be reallocated to other employers. The valuation report for the scheme at 31 March 2006 is currently underway.

#### Merchant Navy Ratings' Pension Fund

The Merchant Navy Ratings' Pension Fund (the "MNRPF Scheme") is an industry wide multi-employer defined benefit pension scheme in which sea staff employed by companies within the P&O have participated. The scheme has a significant funding deficit and has been closed to further benefit accrual.

As at 31 March 2005, the date of the most recent full triennial actuarial valuation carried out by an independent actuary, the scheme had assets with a market value of USD 1,115,100 thousand, representing 86 per cent of the benefits accrued to members allowing for future increases. Approximately 68 per cent of

### 23 Pension and Post-Employment Benefits (Continued)

the scheme's assets were invested in bonds, 25 per cent in equities and 7 per cent in property and cash. The valuation assumptions were as follows:

|   | Nominal %<br>per annum |
|---|------------------------|
| Investment return on pre-employment portfolio     | 6.50                   |
| Investment return on post-employment portfolio    | 5.00                   |
| Rate of national average earnings increase        | 4.20                   |
| Rate of pension increases (where increases apply) | 2.70                   |

Following this valuation the P&O is yet to receive any adjustments to the previous schedule of payments. The P&O is making current contributions in respect of subsidiaries that are current employers in the scheme and voluntary payments in respect of subsidiaries that have settled the relevant statutory debt obligations and are no longer current employers within the scheme. Current contributions and voluntary payments by the P&O to the scheme in 2006 totalled USD 10,868 thousand, which included amounts previously provided for. These payments are included within total defined contribution expense for the P&O.

P&O has appointed an independent actuary to estimate the deficit of the MNRPF Scheme at 31 December 2006 using the same assumptions as applied for the IAS 19 valuation of the P&O UK Scheme as set out above. Based on the share of current contributions to the scheme by P&O companies, the Group's share of the estimated deficit could be between USD 11,742 thousand and USD 15,656 thousand.

The Group cannot identify its share of the underlying assets and liabilities of the MNRPF Scheme on a consistent and reasonable basis and is therefore accounting for contributions and payments to the MNRPF Scheme under IAS 19 as if it were a defined contribution scheme.

#### Other schemes

Other defined benefit schemes include schemes in Australia, Ireland, Canada, Indonesia, South Africa, Pakistan, North America, Hong Kong and the Philippines.

Other industry schemes are mainly overseas multi-employer schemes, in which the Group is unable to identify its share of the underlying assets and liabilities on a consistent and reasonable basis. The Group is therefore accounting for contributions to these schemes as if they were defined contribution schemes for IAS 19 purposes.

The Group operates a defined contribution Mandatory Provident Fund retirement benefits scheme (the "MPF Scheme") in Hong Kong, under the Mandatory Provident Fund Schemes Ordinance, for those employees who are eligible to participate in the MPF Scheme. Contributions are made based on a percentage of the employees' basic salaries and are charged to the consolidated statement income as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme.

The Group also operates a defined contribution retirement benefits scheme (the "ORSO Scheme") in Hong Kong for those employees who are eligible to participate in this scheme. The ORSO Scheme operates in a similar way to the MPF Scheme, except that when an employee leaves the ORSO Scheme before his/her interest in the Group's employer contributions vesting fully, the ongoing contributions payable by the Group are reduced by the relevant amount of the forfeited employer contributions.

The Group operates one defined benefit pension plan in Australia through the Stevedoring Employees' Retirement Fund (SERF), which requires contributions to be made to a separately administered fund. This fund is a multi-employer superannuation plan, and as such, there is no reliable basis for allocating benefits, assets and costs between employers. The Group has therefore adopted multi employer provisions when

### 23 Pension and Post-Employment Benefits (Continued)

reporting under IFRS. Those provisions allow the employers to report as if the fund was a defined contribution fund.

SERF is a superannuation fund which, in addition to providing defined contribution benefits to some categories of members, provides other members with defined benefits. There is no basis that could be used to definitively apportion the benefits, assets and costs associated with the fund, between the various full participating employers.

A total surplus of Australian Dollars 126.4 million was determined in SERF as at 30 June 2004, using a net of tax discount rate of 5.04% p.a. and an assumed future salary escalation rate of 3.5% p.a. Other assumptions relating to decrements are as set out in the report on the most recent actuarial valuation of SERF.

From time to time, surpluses arise in SERF, which allow a reduction in the rate of contributions the employers pay. Typically, any surplus is shared between members and employees, on a basis agreed by the trustee, from time to time. The trust deed and rules of SERF limit the amount of contributions payable by an employer in respect of defined benefits. Hence, if there were a deficit, it is expected that the employers would not be required to pay any more contributions at 12.6%.

A contractual agreement exists between the Group and SERF as to how part of surplus in the employers' fund can be used and, accordingly, the Group has recognised the asset attributable to them.

#### 24 Segment Information

Following the acquisition of P&O during 2006 (note 1), the primary segment reporting format was changed to business segments as the Group's risks and rates of return are now affected predominantly by different business segments in which the Group operates. Secondary information is reported geographically. During 2005, the Group had only one major business segment; being port operations and for reporting purposes it used to segment those operations by geographical locations. However, with the acquisition of P&O, 2005 comparatives have been changed in accordance with 2006 presentation. The operating businesses are organised and managed separately according to the nature of the services provided, with each segment representing a strategic business unit that offers different services and also serves a different market.

Segment revenue, segment expense and segment result include transfers between business segments. Those transfers are eliminated in consolidation.

The Group's geographical segments are based on the location of the Group's assets. Sales to external customers disclosed in geographical segments are based on the geographical location of its customers.

## 24 Segment Information (Continued)

The following table presents revenue and profit and certain assets and liability information regarding the Group's geographical segments for the years ended 31 December 2006 and 2005.

#### 2006:

### Segment analysis by business segments

|  | Ports<br>USD'000 | Ferries<br>USD'000 | Properties<br>USD'000 | Head office<br>USD'000 | Total<br>USD'000 |
|--|------------------|--------------------|-----------------------|------------------------|------------------|
| Revenue                                  | 2,315,478        | 1,436,000          | 48,400                |                        | 3,799,878        |
| Less: Revenue from discounted operations | (270,300)        | _                  | (42,800)              |                        | (313,100)        |
| Revenue from continuing                  |                  |                    |                       |                        |                  |
| operations                               | 2,045,178        | 1,436,000          | 5,600                 |                        | 3,486,778        |
| Segment result                           | 549,652          | 98,900             | (3,437)               | (101,000)              | 544,115          |
| Less: Segment result from                |                  |                    |                       |                        |                  |
| discontinued business                    | (8,070)          |                    | (11,163)              |                        | (19,233)         |
| Segment result from continuing           |                  |                    |                       |                        |                  |
| operations                               | 541,582          | 98,900             | (14,600)              | (101,000)              | 524,882          |
| Net finance cost                         | (269, 569)       |                    | _                     | (38,400)               | (307,969)        |
| Profit/(loss) for the year               | 280,083          | 98,900             | (3,437)               | (139,400)              | 236,146          |
| Less: Loss from discontinued             |                  |                    |                       | . ,                    |                  |
| business                                 | (8,070)          |                    | (11,163)              |                        | (19,233)         |
| Profit/(loss) from continuing            |                  |                    |                       |                        |                  |
| operations                               | 272,013          | 98,900             | (14,600)              | (139,400)              | 216,913          |
| Segment assets                           | 16,521,627       | 975,400            | 506,100               | 239,000                | 18,242,127       |
| Segment liabilities                      | 5,778,580        | 572,600            | 239,900               | 1,174,501              | 7,765,581        |
| Add: Tax liabilities                     |                  |                    |                       |                        | 1,345,134        |
| Total liabilities                        |                  |                    |                       |                        | 9,110,715        |
| Capex                                    | 690,028          | 21,900             | 600                   |                        | 712,528          |
| Depreciation                             | 175,775          | 50,500             | 400                   | 400                    | 227,075          |
| Amortisation                             | 68,948           |                    | _                     |                        | 68,948           |

#### 2006:

#### Segment analysis by geographical segments

|   | Asia<br>Pacific and<br>Indian Sub-<br>continent<br>USD'000 | Americas<br>USD'000 | Australia<br>USD'000 | Europe and<br>North and<br>West Africa<br>USD'000 | UAE,<br>Middle<br>East and<br>South and<br>East Africa<br>USD'000 | Head Office<br>USD'000 | Total<br>USD'000 |
|---|--|---------------------|----------------------|---|---|------------------------|------------------|
| Revenue                                   | 333,307  | 407,222             | 495,033              | 1,858,571   | 692,481   | 13,264                 | 3,799,878        |
| Less: Revenue from discounted operations  | _  | (270,300)           | _                    | (42,800)  | _   | _                      | (313,100)        |
| Revenue from continuing operations        | 333,307  | 136,922             | 495,033              | 1,815,771   | 692,481   | 13,264                 | 3,486,778        |
| Segment assets                            |  | 1,580,036           | 1,876,222            | 5,860,411   | 1,739,330   | 1,451,163              | 18,242,127       |
| Profit/(loss) for the year                | 131,791  | 47,848              | 61,007               | 119,380   | 414,722   | (538,602)              | 236,146          |
| Less: Profit from discontinued operations | _  | (8,070)             | _                    | (11,163)  | _   | _                      | (19,233)         |
| Profit/(loss) from continued operations   | 131,791  | 39,778              | 61,007               | 108,217   | 414,722   | (538,602)              | 216,913          |
| Depreciation                              | 46,748   | 16,694              | 31,326               | 82,396  | 49,911  | _                      | 227,075          |

#### 24 Segment Information (Continued)

2005:

Segment analysis by business segments

|                                | Ports<br>USD'000 | Ferries<br>USD'000 | Properties<br>USD'000 | Head office<br>USD'000 | Total<br>USD'000 |
|--------------------------------|------------------|--------------------|-----------------------|------------------------|------------------|
| Revenue                        | 674,920          |                    |                       |                        | 674,920          |
| Profit for the year before net |                  |                    |                       |                        |                  |
| finance cost                   | 297,498          |                    |                       | _                      | 297,498          |
| Net finance cost               |                  |                    |                       | (54,990)               | (54,990)         |
| Profit / (loss) for the year   | 297,498          |                    |                       | (54,990)               | 242,508          |
| Segment assets                 | 3,627,549        |                    |                       |                        | 3,627,549        |
| Segment liabilities            | 2,304,214        |                    |                       |                        | 2,304,214        |
| Add: Tax liabilities           |                  |                    |                       |                        | 185,382          |
| Total liabilities              |                  |                    |                       |                        | 2,489,596        |
| Сарех                          | 320,604          |                    |                       |                        | 320,604          |
| Depreciation                   | 49,626           |                    |                       |                        | 49,626           |
| Amortisation                   | 5,825            | —                  |                       |                        | 5,825            |

Segment analysis by geographical segments

|                       | Asia<br>Pacific and<br>Indian Sub-<br>continent<br>USD'000 | Americas<br>USD'000 | Australia<br>USD'000 | Europe and<br>North and<br>West Africa<br>USD'000 | UAE, Middle<br>East and<br>South and<br>East Africa<br>USD'000 | Head Office<br>USD'000 | Total<br>USD'000 |
|-----------------------|--|---------------------|----------------------|---|--|------------------------|------------------|
| Revenue               | 30,074   | 446                 | 24,295               | 63,714  | 547,991  | 8,400                  | 674,920          |
| Segment assets        | 1,644,893  | 92,829              | 66,663               | 209,244   | 1,485,936  | 127,984                | 3,627,549        |
| Loss (profit) for the |  |                     |                      |   |  |                        |                  |
| year                  | (25,639)   | (5,326)             | 1,281                | 2,017   | 325,366  | (55,191)               | 242,508          |
| Depreciation          | 6,647  | 334                 | 958                  | 3,221   | 36,967   | 1,499                  | 49,626           |

### 25 Related Party Transactions

For the purpose of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over it in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or significant influence i.e. part of the same Parent Group.

Related parties represent associated companies, major shareholders, directors and key management personnel of the Group, and entities jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

Transactions with related parties during the years are as follows:

- a) The Parent Group operates a Shared Services Unit (SSU) which processes and maintains the accounting records of the Authority and other companies within the Parent Group and provides certain other administrative services to the Authority and such other companies. During 2006, effective 1 July 2006, the Authority has ceased to use the services of SSU in respect of maintaining and processing its accounting records. This function is now performed by the finance and accounting department of the Authority. SSU recharged the proportionate costs of services provided to the Authority and the other companies. SSU also processes the payroll for the Authority and such companies and recharges the respective payroll costs to them.
- b) All liabilities in respect of amounts payable to third parties by certain companies in the Parent Group were previously taken over by the Authority, which disbursed funds on behalf of those companies. In addition, surplus funds of the Parent Group were transferred to the Authority for the purpose of

### 25 Related Party Transactions (Continued)

central cash management of the Parent Group (the "Central Treasury Functions"). Amounts disbursed on behalf of certain companies in the Parent Group and surplus funds of the Parent Group transferred to the Authority did not bear any interest. With effect from 1 July 2006, the Authority has transferred the treasury function in respect of other Parent Group entities to PCFC and all amounts due from and due to related parties in respect thereof were taken over by PCFC. Consequently, the Group now only operates its own treasury function.

- c) PCFC's bankers have issued letters of credit amounting to Nil (2005: USD 87,750 thousand) on behalf of the Group;
- d) The Owner has made a capital contribution of USD 6,450,403 thousand during 2006 (note 19). The details of the Owner's capital contribution are as follows:

|   | USD'000   |
|---|-----------|
| Amounts contributed in cash   | 4,000,000 |
| Long term payable to a related party taken over by the Owner (refer note (i) below) | 1,500,000 |
| Amounts in respect of acquisition of Thunder FZE (refer note (ii) below)            | 950,403   |
|   | 6,450,403 |

#### Note (i)

During 2006, the Authority agreed with the banks to transfer a portion of its liability under a secured term loan amounting to USD 1,500,000 thousand to the other joint borrower (a fellow subsidiary of PCFC). The liability to the fellow subsidiary which arose as result of above transfer was taken over by the Owner of the Group. This amount has been transferred to the Owner's account at the request of the Owner.

#### Note (ii)

During 2006, the Authority acquired a 100% beneficial ownership in Thunder FZE from PCFC for USD 950,403 thousand. This amount payable to PCFC has been transferred to the Owner's account.

Transactions with related parties included in the financial statements are as follows:

|  | 2006<br>Other related<br>parties<br>USD'000 | 2005<br>Other related<br>parties<br>USD'000 |
|--|---|---|
| Shared services costs charged by a related party | 19,104                                      | 17,052                                      |
| Expenses charged by other Parent Group entities  | 12,274                                      | 839   |
| Management fee charged to associates             | 1,042                                       | 2,887                                       |

Balances with related parties included in the balance sheet are as follows:

|                               | 2006  |   | 2005  |   |
|-------------------------------|---|---|---|---|
|                               | Amounts due<br>from related<br>parties<br>USD'000 | Amounts due<br>to related<br>parties<br>USD'000 | Amounts due<br>from related<br>parties<br>USD'000 | Amounts due<br>to related<br>parties<br>USD'000 |
| Associates and joint ventures | 21,267  | 127,600   | 14,237  |   |
| Other Parent Group entities   | 443,191   | 229,131   | 484,878   | 420,158   |
|                               | 464,458   | 356,731   | 499,115   | 420,158   |

## 25 Related Party Transactions (Continued)

The extent of the Authority's ownership in its various subsidiaries and associates and their principal activities are as follows:

|   | Owne<br>Inte |        | Country of                  |  |  |  |
|---|--------------|--------|-----------------------------|--|--|--|
| Name  | 2006         | 2005   | incorporation               | Principal Activities   |  |  |
| <b>Subsidiaries:</b><br>DP World FZE                        | 100%         | 100%   | United Arab<br>Emirates     | Management and operation of<br>Seaports and airports and leasing<br>of port equipment                                  |  |  |
| Peninsular and Oriental Steam<br>Navigation Company Limited | 100%         |        | United Kingdom              | Management and operations of<br>Seaports, running ferries and real<br>estate investment, development and<br>management |  |  |
| CSX World Crane Services<br>(Shanghai) Limited              | 100%         | 100%   | People's Republic of China  | Technical Support, Services and<br>Consulting to Crane Manufacturers   |  |  |
| DPI Crane Services UK Limited                               | 100%         | 100%   | United Kingdom              | Investment Holding Company   |  |  |
| DPI Terminals (Bermuda) Limited                             | 100%         | 100%   | Bermuda                     | Holding Company  |  |  |
| DPI Terminals (Europe) Limited                              | 100%         | 100%   | United Kingdom              | Holding Company  |  |  |
| DP World Germersheim<br>Beteiligungs, GmbH                  | 100%         | 100%   | Germany                     | Holding Company  |  |  |
| DP World Germersheim, GmbH<br>and Co. KG                    | 100%         | 100%   | Germany                     | Terminal and Barge Management<br>(Operator)  |  |  |
| CSX World Terminals Hong Kong<br>Limited                    | 66.66%       | 66.66% | Hong Kong                   | Terminal Operator (Construction,<br>Maintenance, Warehousing)  |  |  |
| DPI Terminals Latin Holdings<br>Limited                     | 100%         | 100%   | Bermuda                     | Holding Company  |  |  |
| CSX World Terminals South<br>African (Proprietary) Limited  | 100%         | 100%   | Republic of<br>South Africa | Holding Company  |  |  |
| DP World Zurich I LLC                                       | 100%         | 100%   | Delaware, USA               | Holding Company  |  |  |
| DP World Asia Limited                                       | 100%         | 100%   | Hong Kong                   | Investment Holding Company   |  |  |
| DP World Zurich II LLC                                      | 100%         | 100%   | Delaware, USA               | Holding Company  |  |  |
| DP World China (Qingdao)<br>Limited                         | 100%         | 100%   | Cayman Islands              | Holding Company  |  |  |
| DP World China (Yantai) Limited                             | 100%         | 100%   | Cayman Islands              | Holding Company  |  |  |
| DPI Terminals (Latin America)<br>Management Ltd.            | 100%         | 100%   | British Virgin<br>Islands   | Management Company   |  |  |
| DP World 8 Limited  | 66.66%       | 66.66% | British Virgin<br>Islands   | Investment Holding Company   |  |  |
| DP World Adelaide PTY Ltd.                                  | 85.47%       | 85.47% | Australia                   | Terminal Operations  |  |  |
| DPI Terminals Asia (BVI) Ltd.                               | 100%         | 100%   | British Virgin<br>Islands   | Holding Company  |  |  |
| DPI Terminals Asia Holdings Ltd.                            | 100%         | 100%   | British Virgin<br>Islands   | Holding Company  |  |  |
| DP World Australia Pty. Ltd                                 | 100%         | 100%   | Australia                   | Holding Company  |  |  |

|   | Ownership<br>Interest |        |                            |                              |
|---|-----------------------|--------|----------------------------|------------------------------|
| Name  | 2006                  | 2005   | Country of incorporation   | Principal Activities         |
| Subsidiaries:   |                       |        |                            |                              |
| DPI Terminals (BVI) Limited                                 | 100%                  | 100%   | British Virgin<br>Islands  | Holding Company              |
| DPI Terminals Dominicana Limited                            | 70%                   | 70%    | British Virgin<br>Islands  | Holding Company              |
| DP World Germesheim B.V.                                    | 100%                  | 100%   | The Netherlands            | Terminal and Barge Operator  |
| DPI Terminals Holding C.V.                                  | 100%                  | 100%   | The Netherlands            | Holding Company              |
| DPI Terminals International B.V.                            | 100%                  | 100%   | The Netherlands            | Holding Company              |
| DPI Terminals Management B.V.                               | 100%                  | 100%   | The Netherlands            | Management Company           |
| DPI Terminals Management<br>Consultation (Shanghai) Co. Ltd | 100%                  | 100%   | People's Republic of China | Management Company           |
| Dubai International Djibouti FZE                            | 100%                  | 100%   | UAE                        | Terminal Operator            |
| Greenstone Overseas, Inc.                                   | 100%                  | 100%   | British Virgin<br>Islands  | Holding Company              |
| India Gateway Terminal Pvt. Ltd                             | 76%                   | 76.%   | Cochin, India              | Terminal Operator            |
| Kingsfund Limited   | 100%                  | 100%   | Hong Kong                  | Investment Holding Company   |
| Linerbulk Shipping Pty Limited                              | 100%                  | 100%   | Australia                  | Investment Holding Company   |
| Network Financing, B.V.                                     | 100%                  | 100%   | The Netherlands            | Holding and Finance Company  |
| Pacific Container Limited                                   | 66.66%                | 66.66% | British Virgin<br>Islands  | Holding Company              |
| Pacific Owner Limited                                       | 66.66%                | 66.66% | British Virgin<br>Islands  | Investment Holding Company   |
| DP World Switzerland LLC                                    | 100%                  | 100%   | Delaware, USA              | Holding Company              |
| Yarimca Porselen Sanayi Ve<br>Ticaret A.S                   | 100%                  | 100%   | Turkey                     | Terminal Operator            |
| Constanta South Container<br>Terminal SRL                   | 100%                  | 100%   | Romania                    | Terminal Operator            |
| Asia Container Terminals Holdings<br>Limited                | 55.16%                | 58.76% | Cayman Islands             | Holding Company              |
| DP World Infrastructure Ltd                                 | 100%                  | 100%   | Hong Kong                  | Holding Company              |
| DP World Financial<br>Management Inc.                       | 100%                  | 100%   | Delaware, USA              | Holding Company              |
| DP World China Investments Ltd                              | 100%                  | 100%   | British Virgin<br>Islands  | Holding Company              |
| DP World Luxembourg S.A.R.L.                                | 100%                  | 100%   | Luxembourg                 | Holding Company              |
| DP World Crane Services LLC                                 | 100%                  | 100%   | Delaware, USA              | Crane Maintenance and Repair |
| DP World Crane Services<br>International LLC                | 100%                  | 100%   | Delaware, USA              | Holding Company              |
| DP World China Holdings Ltd                                 | 100%                  | 100%   | Hong Kong                  | Holding Company              |
| Rail Rhine BV   | 100%                  | 100%   | The Netherlands            | Holding Company (Dormant)    |

|  | Owne<br>Inte |      | Country of                 |  |
|--|--------------|------|----------------------------|--|
| Name   | 2006         | 2005 | incorporation              | Principal Activities   |
| Subsidiaries:  |              |      |                            |  |
| DP World LLC   | 100%         | 100% | Delaware, USA              | Holding Company  |
| CSX World Crane Services<br>International Mauritius Ltd      | 100%         | 100% | Mauritius                  | Holding Company  |
| DP World Qingdao Company Ltd.                                | 100%         | 100% | People's Republic of China | Terminal Operator  |
| Dubai Ports International UK Ltd                             | 100%         | 100% | United Kingdom             | Terminal Management Service<br>Provider                            |
| Orange Blossom Investment<br>Co. Ltd.                        | 100%         | 100% | British Virgin<br>Islands  | Holding Company  |
| SL Service, Inc.   | 100%         | 100% | Delaware, USA              | Containerized Transportation<br>Company                            |
| Container Terminals Australia Ltd.                           | 100%         |      | Australia                  | Container terminal operations                                      |
| Mundra International Container<br>Terminal Limited           | 100%         |      | India                      | Container Terminal Operations                                      |
| Nhava Sheva International<br>Container Terminal Private Ltd. | 100%         |      | India                      | Container Terminal Operations                                      |
| P&O Australia Potts Pty Ltd.                                 | 100%         |      | Australia                  | Holding Company  |
| P&O Maritime Services Pty Ltd.                               | 100%         |      | Australia                  | Off shore services, ships agency and chartering                    |
| P&O Polar Australia Pty Ltd.                                 | 100%         | —    | Australia                  | Antartic research and resupply services                            |
| P&O PNG Ltd.   | 100%         | —    | Papua New<br>Guinea        | Port and maritime services   |
| P&O Ports Antwerp NV   | 100%         | —    | Belgium                    | Container terminal and other port operations                       |
| P&O Ports Canada Inc   | 100%         |      | Canada                     | Container Terminals and Stevedoring                                |
| P&O Ports Ltd.   | 100%         |      | Australia                  | Container Terminals, stevedoring and international port management |
| P&O Ports North America Inc.                                 | 100%         | —    | USA                        | Stevedoring and Passenger<br>Terminal services                     |
| Ports Insurance Company Inc                                  | 100%         | —    | Delaware, USA              | Workers Compensation Insurance                                     |
| Qasim International Container<br>Terminal Pakistan Ltd       | 55%          | —    | Pakistan                   | Container terminal operations                                      |
| Southampton Container<br>Terminals Ltd                       | 51%          |      | United Kingdom             | Container terminal operations                                      |
| Terminales Rio de la Plata SA                                | 53.1%        |      | Argentina                  | Container terminal operations                                      |
| Lame Harbour Ltd   | 100%         |      | Northern Ireland           | Harbour operator   |
| P&O European Ferries (Irish<br>Sea) Ltd                      | 100%         | _    | United Kingdom             | Ferry services   |

|   |        | ership<br>erest | Country of                  |                               |  |
|---|--------|-----------------|-----------------------------|-------------------------------|--|
| Name  | 2006   | 2005            | incorporation               | Principal Activities          |  |
| Subsidiaries:   |        |                 |                             |                               |  |
| P&O European Ferries<br>(Portsmouth) Ltd                | 100%   | —               | United Kingdom              | Ferry services                |  |
| P&O European Ferries<br>(Holdings) Ltd                  | 100%   | —               | United Kingdom              | Holding Company               |  |
| P&O Ferries Ltd   | 100%   | _               | United Kingdom              | Ferry services                |  |
| P&O Ferrymasters Ltd                                    | 100%   | —               | Northern Ireland            | International unit loads      |  |
| P&O North Sea Ferries BV                                | 100%   | _               | Netherland                  | Ferry services                |  |
| P&O North Sea Ferries Ltd                               | 100%   | _               | United Kingdom              | Ferry services                |  |
| HTC Hanseatic Trade Center<br>Gmbh & Co Grundbesitz KG  | 47.5%  | —               | Germany                     | Property development          |  |
| P&O Developments Ltd                                    | 100%   | —               | United Kingdom              | Property development          |  |
| P&O Properties Inc                                      | 100%   | —               | USA                         | Holding Company               |  |
| P&O Properties Ltd                                      | 100%   | —               | United Kingdom              | Property management           |  |
| P&O Property Holdings Ltd                               | 100%   | —               | United Kingdom              | Property investment           |  |
| Asian Terminals Inc                                     | 84.1%  | —               | The Philippines             | Container Terminal Operations |  |
| Chennai Container Terminal                              | 75%    | _               | India                       | Container Terminal Operations |  |
| Joint ventures and associates:                          |        |                 |                             |                               |  |
| Asia Container Terminals Limited                        | 55.16% | 58.7647%        | Hong Kong                   | Terminal Operator             |  |
| ATL Logistics Centre Hong Kong<br>Limited               | 34.00% | 34.00%          | Hong Kong                   | Warehouse Owner/Operator      |  |
| ATL Logistics Centre Yantian<br>Limited                 | 48.83% | 48.83%          | Hong Kong                   | Warehousing and Logistics     |  |
| Caucedo Investment Inc.                                 | 35.00% | 35.00%          | British Virgin<br>Islands   | Terminal Operator             |  |
| Caucedo Logistics Center, Inc.                          | 35.00% | 35.00%          | British Virgin<br>Islands   | Logistics Company             |  |
| Caucedo Services Inc.                                   | 35.00% | 35.00%          | British Virgin<br>Islands   | Marketing Company             |  |
| CSX Orient (Tianjin) Container<br>Terminals Co. Limited | 24.50% | 24.50%          | People's Republic of China  | Terminal Operator             |  |
| Pusan New Port Co. Ltd.                                 | 39.55% | 39.55%          | Korea                       | Terminal Operator             |  |
| DP World New World Limited                              | 50.00% | 50.00%          | British Virgin<br>Islands   | Holding Company               |  |
| DPI Terminals Yantai Company<br>Limited                 | 32.50% | 50.00%          | People's Republic of China  | Terminal Operator             |  |
| Dudula-CSX World Terminals<br>(Proprietary) Limited     | 50%    | 50.00%          | Republic of<br>South Africa | Terminal Operator             |  |

|  | Owne<br>Inte |        | Country of                    |  |
|--|--------------|--------|-------------------------------|--|
| Name   | 2006         | 2005   | incorporation                 | Principal Activities   |
| Joint ventures and associates:                         |              |        |                               |  |
| Venezuela Terminals and Logistics<br>VTA CA            | 50%          | 50%    | Venezuela                     | Holding Company  |
| Shanghai JIFA Logistics Co. Ltd.                       | 21.99%       | 21.99% | People's Republic of China    | Warehousing and Logistics  |
| CT9 Project Management Limited                         | 19.59%       | 19.59% | Hong Kong                     | Project Management Holding<br>Company                              |
| Shanghai Pudong JiFa Logistics<br>Company Limited      | 19.79%       | 19.79% | People's Republic of China    | Warehouse and Logistics  |
| PT Terminal PetikemasSurabaya                          | 49%          | _      | Indonesia                     | Container Terminal operations                                      |
| Port Newark Container<br>Terminal LLC                  | 50%          | —      | USA                           | Container Terminal operations                                      |
| Port Synergy SAS                                       | 50%          |        | France                        | Container Terminal operations                                      |
| ATL Logistics Centre Yantian<br>(Shenzhen) Ltd.        | 48.83%       | 48.83% | People's Republic<br>of China | Warehousing and Logistics<br>Management Information<br>Consultancy |
| Vishaka Container Terminals<br>Private Limited         | 26%          | 26%    | India                         | Terminal Operator  |
| CSX World Terminals Boulton<br>Puerto Cabello, C.A.    | 50.00%       | 50.00% | Venezuela                     | Terminal Operator  |
| DP World New World (Tianjin)<br>Limited                | 50.00%       | 50.00% | Cayman Islands                | Investment Holding Company   |
| Zona Franca Multimodal<br>Caucedo S.A.                 | 35%          | 35%    | Dominican<br>Republic         | Terminal Management Service<br>Provider                            |
| Asia Container Terminals French<br>Leasing Limited     | 55.76%       | 58.76% | Hong Kong                     | Holding Company  |
| Antwerp Gateway N.V.                                   | 42.5%        | _      | Belgium                       | Container Terminal Operations                                      |
| Laem Chabang International<br>Terminal Co. Ltd.        | 34.5%        | —      | Thailand                      | Container Terminal Operations                                      |
| Manutention General<br>Mediterraneene SA (Marseille)   | 25.5%        |        | France                        | Container Terminal Operations                                      |
| Manutention Terminal Nord<br>Development SA (Le Havre) | 41.67%       | —      | France                        | Container Terminal Operations                                      |
| Qingdao Qianwan Container<br>Terminal                  | 29%          |        | People's Republic of China    | Container Terminal Operations                                      |
| Shekou Container Terminals Ltd                         | 22%          | —      | People's Republic of China    | Container Terminal Operations                                      |
| South Asia Gateway Terminals<br>Pte Ltd.               | 16.2%        | —      | Sri Lanka                     | Container Terminal Operations                                      |
| Tilbury Container Services Ltd.                        | 34%          | _      | United Kingdom                | Container Terminal Operations                                      |

#### 25 Related Party Transactions (Continued)

#### Compensation of key management personnel

The remuneration of directors and other key members of the management during the years were as follows:

|                                    | 2006<br>USD'000 | 2005<br>USD'000 |
|------------------------------------|-----------------|-----------------|
| Short-term benefits                | 7,017           | 4,811           |
| Employees' end of service benefits | 540             | 454             |
|                                    | 7,557           | 5,265           |

### 26 Derivatives

The table below shows the positive and negative fair values of derivative financial instruments, which are equivalent to the fair values, together with the notional amounts analysed by the term to maturity. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the years end and are neither indicative of the market risk nor credit risk.

#### **31 December 2006:**

|  |                                      | Notional amounts b                   |  | y term to maturity            |   |  |                                    |
|--|--------------------------------------|--------------------------------------|--|-------------------------------|---|--|------------------------------------|
|  | Positive<br>fair<br>value<br>USD'000 | Negative<br>fair<br>value<br>USD'000 | Notional<br>amount<br>Total<br>USD'000 | Within<br>3 months<br>USD'000 | Over<br>3 months<br>to<br>6 months<br>USD'000 | Over<br>6 months<br>to<br>12 months<br>USD'000 | Over<br>1 to 5<br>years<br>USD'000 |
| Derivatives held as cash flow hedges:        |                                      |                                      |  |                               |   |  |                                    |
| Interest rate swaps Forward foreign exchange | 35,291                               | 16,576                               | 6,498,739                              | —                             | —   | 695,575  | 5,803,164                          |
| contracts                                    | 837                                  | 6,893                                | 183,874                                | _                             |   | 173,997  | 9,877                              |
| Others                                       |                                      | 10,031                               | 62,775                                 |                               |   | 58,170   | 4,605                              |
|  | 36,128                               | 33,500                               | 6,745,388                              |                               |   | 927,742  | 5,817,646                          |

#### 31 December 2005:

|  |                                      |                                      |  | Notional amounts by term to maturity |   |  |                                    |
|--|--------------------------------------|--------------------------------------|--|--------------------------------------|---|--|------------------------------------|
|  | Positive<br>fair<br>value<br>USD'000 | Negative<br>fair<br>value<br>USD'000 | Notional<br>amount<br>Total<br>USD'000 | Within<br>3 months<br>USD'000        | Over<br>3 months<br>to<br>6 months<br>USD'000 | Over<br>6 months<br>to<br>12 months<br>USD'000 | Over<br>1 to 5<br>years<br>USD'000 |
| Derivatives held as cash flow<br>hedges: |                                      |                                      |  |                                      |   |  |                                    |
| Interest rate swap                       | 10,781                               |                                      | 1,360,555                              |                                      |   |  | 1,360,555                          |

#### Derivative product types

Swaps are contractual agreements between two parties to exchange interest or foreign currency differentials based on a specific notional amount. For interest rate swaps, counterparties generally exchange fixed and floating rate interest payments based on a notional value in a single currency.

Forwards are contractual agreements to either buy or sell a specified currency, commodity or financial instrument at a specific price and date in future. Forwards are customised contracts transacted in the over-the-counter market.

#### 26 Derivatives (Continued)

Others mainly includes commodity futures contracts which are standardised, transferable, exchange-traded contracts that require delivery of a commodity, bond, currency, or stock index, at a specified price, on a specified future date.

### Derivative related credit risk

Credit risk in respect of derivative financial instruments arises from the potential for a counterparty to default on its contractual obligations and is limited to the positive fair value of instruments that are favourable to the Group. All the derivative contracts of the Group are entered into with reputable financial institutions.

### Derivatives held or issued for hedging purposes

The Group uses interest rate swaps to hedge against the cash flow risks arising on interest payments on long term loans. Forward foreign exchange contracts are used to hedge against the variability in cash flows arising as a result of movements in foreign exchange rates that are either associated with a recognised asset or liability or a highly probable firm commitment. In all such cases, the hedging relationship and objective, including details of the hedged item and hedging instrument, are formally documented and the transactions are accounted for as cash flow hedges.

### 27 Capital Commitments

|  | 2006<br>USD'000 | 2005<br>USD'000 |
|--|-----------------|-----------------|
| Estimated capital expenditure contracted for at the balance sheet date but |                 |                 |
| not provided for   | 123,490         | 38,641          |

### 28 Contingencies

Legislation and regulations regarding taxation are constantly evolving in a number of the territories in which the Group operates. The various legislation and regulations are not always clearly written and their interpretation is subject to the opinions of both local authorities and national authorities.

The Group's policy is to accrue for contingencies, including those relating to taxation, whenever there is a probable outflow of resources embodying economic benefits in order to settle an obligation and the amount is reasonably determinable.

The Group has contingent liabilities amounting to USD 5,720 thousand mainly in respect of performance guarantees (2005: USD 5,720 thousand) issued by the Group's bankers and letters of credit amounting to Nil (2005: USD 87,750 thousand) issued by PCFC's bankers. Loan and lease guarantees issued on behalf of joint ventures and associates amount to USD 221,600 thousand (2005: nil). Other contingent liabilities amount to USD 282,000 thousand (2005: nil).

Included within amounts receivable relating to previous corporate disposals is an amount outstanding of USD 4,700 thousand net of relevant provisions arising following the sale of Bovis Group plc in 1999 by P&O. Pursuant to the sale terms P&O is obliged to provide loan funding and partial indemnification for one of Bovis' projects, the construction of which is now completed and is the subject of litigation.

A contingent liability exists in a joint venture of the Group relating to a value added tax assessment resulting from a tax audit for the year 2003. The joint venture company believes that there is no liability. Accordingly, it has objected to the assessment and is currently awaiting rulings from the tax authority. The Group's share of the contingent liability relating to the 2003 assessment is USD 4.3 million. If the assessment for 2003 is upheld, there may be liabilities relating to other years but these cannot be reliably estimated until tax rulings following the objection have been published.

#### 28 Contingencies (Continued)

#### **Operating lease commitments—Group as lessee**

Future minimum rentals payable under non-cancellable operating leases as at 31 December are as follows:

|   | 2006<br>USD'000 | 2005<br>USD'000 |
|---|-----------------|-----------------|
| Within one year                             | 280,369         | 7,408           |
| After one year but not more than five years | 927,652         | 16,377          |
| More than five years                        | 2,636,568       | 97,879          |
|   | 3,844,589       | 121,664         |

### Operating lease commitments—Group as lessor

Future minimum rentals receivable under non-cancellable operating leases as at 31 December are as follows:

|   | 2006<br>USD'000 | 2005<br>USD'000 |
|---|-----------------|-----------------|
| Within one year                             | 10,979          | 1,000           |
| After one year but not more than five years | 3,245           | 7,795           |
| More than five years                        | 1,469           | 7,838           |
|   | 15,693          | 16,633          |

#### Finance lease commitments

Finance lease liabilities are payable as follows:

|                            |   | 2006                |                      | 2005                                    |                     |                      |  |
|----------------------------|---|---------------------|----------------------|---|---------------------|----------------------|--|
|                            | Minimum<br>lease<br>payments<br>USD'000 | Interest<br>USD'000 | Principal<br>USD'000 | Minimum<br>lease<br>payments<br>USD'000 | Interest<br>USD'000 | Principal<br>USD'000 |  |
| Less than one year         | 14,894                                  | 4,697               | 10,197               |   |                     | _                    |  |
| Between one and five years | 45,990                                  | 13,895              | 32,095               |   | _                   | _                    |  |
| More than five years       | 67,908                                  | 18,200              | 49,708               |   |                     |                      |  |
|                            | 128,792                                 | 36,792              | 92,000               |   |                     |                      |  |

#### 29 Risk Management

The Group's principal financial instruments, other than derivatives, comprise bank loans and cash and short-term deposits. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The Group also enters into derivative transaction including, principally, interest rate swaps. The purpose is to manage the interest rate risk arising from the Group's sources of finance.

It is, and has been throughout the years under review, the Group's policy that no trading in financial instruments shall be undertaken.

The main risks arising from the Group's financial instruments are cash flow interest rate risk, liquidity risk, foreign currency risk and credit risk. The senior management reviews and agrees policies for managing each of these risks and they are summarised below. The Group's accounting policies in relation to derivatives are set out in note 2.3.

### 29 Risk Management (Continued)

Cash flow interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term debt obligations with a floating interest rate and bank deposits.

The Group's policy is to manage its interest cost by entering into interest rate swap agreements, in which the Group agrees to exchange, at specified intervals, the difference between fixed and variable rate interest amounts calculated by reference to an agreed-upon notional principal amount. These swaps are designated to hedge underlying debt obligations.

At 31 December 2006, after taking into account the effect of interest rate swaps, approximately 99% of the Group's borrowings are at a fixed rate of interest.

#### Foreign currency risk

As a result of significant investment operations in Hong Kong, China, India, Australia, Korea and the Dominican Republic, the Group's balance sheet can be affected significantly by movements in exchange rates of the Hong Kong Dollar, Indian Rupee, Chinese Yuan, Australian Dollar, Korean Won and Dominican Republic Pesos with the US Dollar exchange rates. The Group did not seek to hedge these currency exposures.

### Translational currency risk

The proportion of the Group's net operating assets denominated in foreign currencies is 82 per cent with the result that the Group's US Dollar consolidated balance sheet, and in particular owner's equity, can be significantly affected by currency movements when it is retranslated at each period end rate. The Group mitigates the effect of such movements by borrowing in the same currencies as those in which the assets are denominated and using cross currency swaps. In addition the majority of the Group's operating profit in 2006 was generated by businesses with functional currencies other than US Dollar. The results of these businesses are translated into US Dollar at average exchange rates for the purposes of consolidation. The impact of currency movements on operating profit is mitigated partially by interest costs being incurred in foreign currencies.

Exchange differences arising on foreign currency investments are taken directly to equity. Most foreign currency loans are accounted for as hedges and the exchange difference arising from retranslating these loans at each balance sheet date is taken to equity to the extent that this hedge is deemed to be effective. Where cross currency swaps are used to hedge overseas equity investments, the movement in the fair value of the instrument is also taken to equity.

#### Transactional currency risk

A portion of the Group's businesses generate part of their revenue and incur some costs outside their main functional currency. Due to the diverse number of locations in which the Group operates there is some natural hedging that occurs within the Group. When it is considered that currency volatility could have a material impact on the results of an operation, hedging, generally up to 12 months using forward contracts, is undertaken to reduce the short term effect of currency movements.

When the Group's businesses enter into capital expenditure or lease commitments in currencies other than their main functional currency, these commitments are hedged in most instances using forward contracts and currency swaps in order to fix the cost when converted to the functional currency. The main exposure of the Group's foreign currency commitments of this nature is in respect of ferry operating lease commitments. Forward contracts match the expected cash flows of capital and lease commitments.

The Group classifies its forward exchange contracts hedging forecasted transactions as cash flow hedges and in accordance with IAS 39 states them at fair value. The fair values of hedges of forecasted transactions at 31 December 2006 are shown in the fair value table below.

#### 29 Risk Management (Continued)

As well as the direct effect on cash flows, exchange rates also affect the Group's businesses because of their overall economic influence. In particular, exchange rates affect international trade flows which impact on the activities of the Group.

### Commodity price risk

The Group has no significant commodity price risk.

#### Credit risk

The Group trades only with recognised, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures and required to submit financial guarantees based on their creditworthiness. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

With respect to credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents and certain derivative instruments, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

The Group limits its credit risk with regard to bank deposits by only dealing with reputable banks.

### Liquidity risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank facilities and by ensuring adequate internally generated funds and funds from the Parent Group are available when required. The Group's terms of business require amounts to be paid within 60 days of the date of provision of the service. Trade payables are normally settled within 45 days of the date of purchase.

### 30 Assets held for sale and discontinued operations

#### (a) P&O Ports North America

P&O Ports North America ('POPNA') was classified as a discontinued operation held for sale at the time of acquisition of P&O. Pursuant thereto, on 10 December 2006, the Group entered into an agreement to sell 100% of POPNA. POPNA is part of the Ports business segment within the Americas operations. During the period from 9 March 2006 to 31 December 2006 POPNA contributed USD 34,500 thousand to the Group's net operating cash flow, generated USD 17,300 thousand cash outflow from investing activities, and utilised USD 2,700 thousand in respect of financing activities.

The results of P&O North America for 2006 are presented below:

|  | 9 March<br>2006 to<br>31 December<br>2006<br>USD'000 |
|--|--|
| Revenue  | 270,300<br>(251,955)                                 |
| Share of results of joint ventures and associates          | 18,345<br>3,638                                      |
| Operating profit<br>Financial income<br>Financial expenses | 21,983<br>3,300<br>(10,900)                          |
| Profit before tax from discontinued operation              | 14,383<br>(6,313)                                    |
| Profit for the period from discontinued operation          | 8,070  |

The major classes of assets and liabilities of P&O Ports North America as at 31 December 2006 were as follows:

|  | 2006<br>USD'000 |
|--|-----------------|
| Assets                                       |                 |
| Non-current assets                           |                 |
| Intangibles                                  | 392,699         |
| Property, plant and equipment                | 77,800          |
| Investments in joint ventures and associates | 295,586         |
|  | 766,085         |
| Current assets                               |                 |
| Trade and other receivables                  | 52,500          |
| Tax recoverable                              | (5,700)         |
| Cash and cash equivalents                    | 77,500          |
|  | 124,300         |
| Assets classified as held for sale           | 890,385         |

### 30 Assets held for sale and discontinued operations (Continued)

|  | 2006<br>USD'000           |
|--|---------------------------|
| Liabilities<br>Current liabilities<br>Trada and other psychlas | 40.000                    |
| Trade and other payables Provisions                            | 49,900<br>16,800          |
| Non-current liabilities  | 66,700                    |
| Deferred tax liabilitiesEmployee benefits                      | 197,976<br>13,100         |
| Provisions   | 72,600                    |
| Liabilities classified as held for sale                        | <u>283,676</u><br>350,376 |

#### (b) P&O Estates

P&O Estates is part of the Property business segment within the UK and Continental Europe operations. As at 31 December 2006 P&O Estates was classified as a disposal group held for sale as Group is in the process of selling this business unit to a related party forming part of the Parent Group. During the period from 9 March 2006 to 31 December 2006 P&O Estates contributed USD 71,400 thousand to the Group's net operating cash flow, generated USD 300 thousand cash outflow from investing activities, and utilised USD 900 thousand in respect of financing activities.

The results of P&O Estates for 2006 are presented below:

|   | 9 March<br>2006 to<br>31 Dec 2006<br>USD'000 |
|---|--|
| Revenue   | 42,800<br>(35,838)                           |
| Share of results of joint ventures and associates | 6,962<br>7,500                               |
| Operating profit                                  | 14,462<br>700<br>(500)                       |
| Profit before tax from discontinued operation     | 14,662<br>(3,499)                            |
| Profit for the period from discontinued operation | 11,163                                       |

### 30 Assets held for sale and discontinued operations (Continued)

The major classes of assets and liabilities of P&O Estates as at 31 December 2006 were as follows:

|  | 2006<br>USD'000 |
|--|-----------------|
| Assets                                       |                 |
| Non-current assets                           |                 |
| Property, plant and equipment                | 37,669          |
| Intangible assets                            | 79,067          |
| Investments in joint ventures and associates | 56,000          |
| Other investments                            | 2,300           |
|  | 175,036         |
| Current assets                               |                 |
| Trade and other receivables                  | 27,300          |
| Properties held for development and sale     | 70,600          |
| Inventories                                  | 11,500          |
| Cash and cash equivalents                    | 16,000          |
|  | 125,400         |
| Assets classified as held for sale           | 300,436         |
| Liabilities                                  |                 |
| Current liabilities                          |                 |
| Trade and other payables                     | 27,600          |
| Provisions                                   | 1,625           |
|  | 29,225          |
| Non-current liabilities                      |                 |
| Other payables                               | 9,000           |
| Provisions                                   | 1,400           |
|  | 10,400          |
| Liabilities classified as held for sale      | 39,625          |

#### (c) Shekou and Colombo

Shekou and Colombo (together "the units") are part of the Ports business segment within the Asia operations. During 2006 the Group entered into memorandum of understanding agreements with third parties to sell those business units and accordingly, these business units have been classified as disposal groups held for sale.

The Group's share of the net assets of Shekou and Colombo as at 31 December 2006 was as follows:

|  | 2006<br>USD'000 |
|--|-----------------|
| Assets                                       |                 |
| Non-current assets                           |                 |
| Investments in joint ventures and associates | 72,800          |
| Assets classified as held for sale           | 72,800          |

### **31** Financial Instruments

#### Fair value

Set out below is a comparison by category of carrying amounts and fair values of all of the Group's financial instruments, including classified under discontinued operations, that are carried in the financial statements.

|  | Carrying value   |  | Fair value   |   |
|--|--|--|--|---|
|  | 2006<br>USD'000  | 2005<br>USD'000                              | 2006<br>USD'000  | 2005<br>USD'000                               |
| Primary financial instruments held or issued to finance the Group's operations:  |  |  |  |   |
| Financial assetsTrade and other receivablesTrade and other payablesCash and cash equivalentsLoans to associatesAvailable-for-sale financial assetsDebt securities held to maturityAssets classified as held for sale | 819,399<br>818,321<br>2,241,039<br>313,336<br>1,400<br>12,100<br>1,263,621 | 100,045<br>164,580<br>250,238<br>211,767<br> | 819,399<br>818,321<br>2,241,039<br>313,336<br>1,400<br>12,100<br>1,263,621 | 100,045<br>164,580<br>250,238<br>211,767<br>— |
| Financial liabilities         Loans         Bank overdrafts         Loans from associates         Liabilities classified as held for sale  | (5,718,038)<br>(4,301)<br>(139,100)<br>(390,001)                           | (1,659,267)<br>                              | (5,719,238)<br>(4,301)<br>(139,100)<br>(390,001)                           | (1,659,267)                                   |
| Derivative financial instruments held to manage<br>the interest rate and currency profile:   |  |  |  |   |
| Interest rate swaps:<br>Assets   | 33,630<br>(16,700)   | 10,781                                       | 33,630<br>(16,700)   | 10,781  |
| Currency swaps:<br>Assets<br>Liabilities   | 800  |  | 800  |   |
| Derivative financial instruments held or issued to<br>hedge the currency exposure on expected<br>future transactions:  |  |  |  |   |
| Forward foreign currency contracts:<br>Assets<br>Liabilities   | (6,800)  |  | (6,800)  |   |
| Other derivatives:<br>Assets<br>Liabilities  | (10,000)   | _  | (10,000)   | _   |
|  | (781,294)  | (921,856)                                    | (782,494)  | (921,856)                                     |

The following valuation methods have been used for the years ended 31 December 2006 and 31 December 2005.

The fair value of trade and other receivables and trade and other payables approximates to book value due to the short term maturity of these instruments.

#### 31 Financial Instruments (Continued)

The fair value of non-convertible bonds and dollar notes included in loans above is based on the quoted market price of comparable debt. Other loans include term loans and finance leases. These are largely at variable interest rates and, therefore, the book value normally equates to the fair value.

The fair values of debt securities held to maturity and available-for-sale financial assets are based on the quoted market value of similar assets.

The fair value of other investments is based on the year end quoted price for listed investments and the estimated recoverable amount for unlisted investments.

The fair value of cash and bank overdrafts approximates to the book value due to the short term maturity of the instruments.

The fair value of derivative financial instruments is discounted to the net present value using prevailing market rates and foreign currency rates at the balance sheet date.

#### 32 Significant Accounting Estimates and Assumptions

#### Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Impairment of Goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The carrying amount of goodwill at 31 December 2006 was USD 3,103,870 thousand (2005: USD 461,011 thousand). More details are given in note 12.

#### Pension and Other Post-Employment Benefits

The cost of defined benefit pension plans and other post employment benefits is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, expected rates of return on assets, future salary increases, mortality rates and future pension increases. Due to the long term nature of these plans, such estimates are subject to significant uncertainty. The employee benefit liability at 31 December 2006 is USD 344,089 thousand (2005: 69,444 thousand). Further details are given in Note 23.

### Useful life of property, plant and equipment

The useful life of property, plant and equipment is determined by the Group's management based on their estimate of the period over which an asset is expected to be available for use by the Group. This estimate is reviewed and adjusted if appropriate at each financial year end.

### Purchase price allocation

The Group allocates the cost of business combinations by recognising the acquiree's identifiable assets, liabilities, and contingent liabilities that satisfy the recognition criteria, at their fair values on the date of acquisition. The Group uses third party experts to establish the estimated fair value of the acquiree's property, plant and equipment, and intangibles. The fair values of other assets, liabilities and contingent liabilities are estimated by the management based on the discounted cash flow projections of future expected cash inflows arising as a result of realising such assets and cash outflows expected on settlement of liabilities.

#### 32 Significant Accounting Estimates and Assumptions (Continued)

In respect of assets held for sale and liabilities held for sale on the date of acquisition the Group uses third party experts and internal discounted cash flow projections model to establish the estimated fair value.

#### Impairment of accounts receivable

An estimate of the collectible amount of trade accounts receivable is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and a provision applied according to the length of time past due, based on historical recovery rates.

At the balance sheet date, gross trade accounts receivable were USD 544,574 thousand (2005: USD 78,331 thousand), and the provision for doubtful debts was USD 24,314 thousand (2005: USD 2,823 thousand). Any difference between the amounts actually collected in future periods and the amounts expected will be recognised in the consolidated statement of income.

#### **33** Comparative Information

Certain of the corresponding figures in the income statement, balance sheet and notes to financial statements for 2005 have been reclassified in order to conform to the presentation for the current year and to improve the quality of information presented.

#### Income statement

Project development expenses amounting to USD 8,408 thousand were shown separately on the face of income statement in the previous years' financial statements. These have now been clubbed under general and administration expenses.

### **Balance** sheet

Long term receivables amounting to USD 4,089 thousand, due from an associate amounting to USD 7,003 thousand and other assets amounting to USD 2,368 thousand were shown separately on the face of balance sheet in the previous years' financial statements. These have now been clubbed under accounts receivable and prepayments.

The management has used the caption "pension and post-employment benefits" to include employees' end of service benefits during 2006. Accordingly, previous year comparatives of employees' end of service benefits were clubbed under pension and post-employment benefits in the balance sheets.

#### Notes to the financial statements

Management has changed the presentation of the property, plant and equipment note to the financial statements to reduce the number of categories by aggregating land, buildings and infrastructure into one category; cranes and marine equipment into one category and plant, equipment, furniture and other into one category. Capital work in progress has also been allocated to respective categories of property, plant and equipment. The presentation for 2005 has been reclassified in line with that for 2006.

### AUDITORS' REPORT TO THE OWNER OF DUBAI PORTS AUTHORITY AND ITS SUBSIDIARIES

We have audited the accompanying consolidated balance sheets of Dubai Ports Authority (the "Authority") and its subsidiaries (together "the Group") as of 31 December 2005 and 31 December 2004, and the related consolidated statements of income, cash flows and changes in equity for the years then ended. These consolidated financial statements are the responsibility of the Group's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with International Standards on Auditing. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of 31 December 2005 and 31 December 2004 and the consolidated results of its operations and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

/s/ Ernst & Young Ernst & Young

Signed by: Edward B Quinlan Partner Registration No. 93

28 June 2006

Dubai

# Dubai Ports Authority and its Subsidiaries Consolidated Statements of Income Year ended 31 December 2005

|                                      | Notes | 2005<br>USD'000 | 2004<br>USD'000 |
|--------------------------------------|-------|-----------------|-----------------|
| Revenue from operations              |       | 674,920         | 463,881         |
| Operating expenses                   |       | (288,299)       | (185,150)       |
| GROSS PROFIT                         |       | 386,621         | 278,731         |
| General and administration expenses  | 3     | (86,009)        | (26,090)        |
| Project development expenses         | 4     | (8,408)         | (1,474)         |
|                                      |       | 292,204         | 251,167         |
| Other income                         | 5     | 4,841           | 3,692           |
| Finance costs                        |       | (58,397)        |                 |
| Share of Profit/(loss) of associates | 12    | 8,022           | (976)           |
| PROFIT BEFORE TAX                    |       | 246,670         | 253,883         |
| Income tax                           | 7     | (4,162)         | (390)           |
| PROFIT FOR THE YEAR                  | 6     | 242,508         | 253,493         |
| Attributable to:                     |       |                 |                 |
| Equity holder of the parent          |       | 239,704         | 253,493         |
| Minority interests                   |       | 2,804           |                 |
|                                      |       | 242,508         | 253,493         |

### Dubai Ports Authority and its Subsidiaries Consolidated Balance Sheets At 31 December 2005

|  | Notes    | 2005<br>USD'000 | 2004<br>USD'000  |
|--|----------|-----------------|------------------|
| ASSETS   |          |                 |                  |
| Non-current assets                                 |          |                 |                  |
| Property, plant and equipment                      | 8        | 975,721         | 583,873          |
| Intangible assets                                  | 10       | 186,156         |                  |
| Goodwill   | 11       | 461,011         |                  |
| Investments  | 12       | 1,123,885       | 31               |
| Deferred tax assets                                | 7        | 1,003           | 1 057            |
| Long term receivables                              | 13       | 4,089           | 1,857<br>203,142 |
| Due from an associate                              | 15       | 7,003           | 203,142          |
|  |          |                 |                  |
|  |          | 2,758,868       | 788,903          |
| Current assets                                     | 14       | 13,037          | 9,493            |
| Inventories Accounts receivable and prepayments    | 14<br>15 | 603,043         | 9,495<br>394,184 |
| Bank balances and cash                             | 15<br>16 | 250,238         | 240,283          |
| Other assets                                       | 10       | 2,363           | 240,205          |
|  |          | 868,681         | 643,960          |
| TOTAL ASSETS                                       |          |                 |                  |
| TOTAL ASSETS                                       |          | 3,627,549       | 1,432,863        |
| EQUITY AND LIABILITIES                             |          |                 |                  |
| Equity attributable to equity holder of the parent |          |                 |                  |
| Owner's account                                    |          | 915,721         | 741,367          |
| Cumulative changes in fair value                   |          | 10,781          |                  |
| Translation reserve                                |          | (15,015)        |                  |
|  |          | 911,487         | 741,367          |
| Minority interests                                 |          | 226,466         |                  |
| Total equity                                       |          | 1,137,953       | 741,367          |
| Non-current liabilities                            |          |                 |                  |
| Employees' end of service benefits                 | 17       | 69,444          | 67,026           |
| Interest bearing loans and borrowings              | 18       | 2,858           | 205,084          |
| Deferred tax liabilities                           | 7        | 183,244         |                  |
| Others   |          | 9,235           |                  |
|  |          | 264,781         | 272,110          |
| Current liabilities                                |          |                 |                  |
| Accounts payable and accruals                      | 19       | 568,406         | 419,386          |
| Interest bearing loans and borrowings              | 18       | 1,656,409       |                  |
|  |          | 2,224,815       | 419,386          |
| Total liabilities                                  |          | 2,489,596       | 691,496          |
| TOTAL EQUITY AND LIABILITIES                       |          | 3,627,549       | 1,432,863        |
|  |          |                 |                  |

The financial statements were authorised for issue on 28 June 2006.

| /s/ Jamal Majid Bin Thanian   | /s/ Maryam Sharaf             |
|-------------------------------|-------------------------------|
| Group Chief Executive Officer | Group Chief Financial Officer |

# Dubai Ports Authority and its Subsidiaries Consolidated Statements of Cash Flows Year ended 31 December 2005

|  | Notes | 2005<br>USD'000     | 2004<br>USD'000  |
|--|-------|---------------------|------------------|
| OPERATING ACTIVITIES   |       |                     |                  |
| Profit before tax  |       | 246,670             | 253,883          |
| Adjustments for:   |       |                     |                  |
| Gain on disposal of available-for-sale investments   |       |                     | (1,303)          |
| Depreciation and amortisation  | 17    | 55,451              | 41,707           |
| Provision for employees' end of service benefits   | 17    | 6,194<br>58 207     | 5,629            |
| Finance costs  |       | 58,397              | (401)            |
| Loss (profit) on disposal of property, plant and equipment   |       | 351<br>(3,407)      | (491)            |
| Interest income  |       |                     | (1,107)          |
|  |       | 363,656             | 298,318          |
| Working capital changes:   |       |                     |                  |
| Inventories  |       | (1,616)             | (556)            |
| Receivables  |       | (175,170)           | (1,994)          |
| Payables   |       | 124,738             | 42,628           |
| Cash from operations   |       | 311,608             | 338,396          |
| Taxes paid   |       | (4,072)             | (390)            |
| Interest paid  |       | (58,397)            |                  |
| Employees' end of service benefits paid  | 17    | (3,776)             | (4,552)          |
| Net cash from operating activities   |       | 245,363             | 333,454          |
|  |       |                     |                  |
| INVESTING ACTIVITIES   | 8     | (220 604)           | (276, 624)       |
| Purchase of property, plant and equipment<br>Proceeds from disposal of property, plant and equipment | 0     | (320,604)<br>13,309 | (276,634)<br>624 |
| Investments, net   |       | (27,120)            | 51,293           |
| Interest received  |       | 3,407               | 1,107            |
| Loan given during the year   |       | (1,473)             | (203,142)        |
| Cost of business combinations, net of cash acquired  | 9     | (1,283,213)         | ()               |
| Net cash used in investing activities  |       | (1,615,694)         | (426,752)        |
|  |       |                     | /                |
| FINANCING ACTIVITIES   |       |                     |                  |
| Amounts paid to owner  | 10    | (65,350)            | (65,351)         |
| Term loan  | 18    | 1,454,183           | 205,084          |
| Dividends paid to minority interests, net  |       | (6,417)             |                  |
| Net cash from financing activities   |       | 1,382,416           | 139,733          |
| INCREASE IN BANK BALANCES AND CASH   |       | 12,085              | 46,435           |
| Net foreign exchange translation difference  |       | (2,130)             |                  |
| Bank balances and cash at the beginning of the year  |       | 240,283             | 193,848          |
| BANK BALANCES AND CASH AT THE END OF THE YEAR  |       | 250,238             | 240,283          |
|  |       |                     |                  |

# Dubai Ports Authority and its Subsidiaries Consolidated Statement of Changes in Equity Year ended 31 December 2004

|  | Attributable to equity holder of the parent |   |                                   |                  |                                  |                  |
|--|---|---|-----------------------------------|------------------|----------------------------------|------------------|
|  | Owner's<br>account<br>USD'000               | Cumulative<br>changes in<br>fair value<br>USD'000 | Translation<br>reserve<br>USD'000 | Total<br>USD'000 | Minority<br>interests<br>USD'000 | Total<br>USD'000 |
| Balance at 1 January 2004 Gains on sale of available-for-sale investments transferred to income statement upon | 553,225                                     | 901   | _                                 | 554,126          | _                                | 554,126          |
| derecognition  |   | (901)   |                                   | (901)            |                                  | (901)            |
| Total income and expense for the year recognised directly in equity  |   | (901)   |                                   | (901)            |                                  | (901)            |
| Profit for the year  | 253,493                                     |   | _                                 | 253,493          | _                                | 253,493          |
| Total income and expense for the year  | 253,493                                     | (901)   |                                   | 252,592          |                                  | 252,592          |
| Amounts distributed to owner   | (65,351)                                    |   |                                   | (65,351)         |                                  | (65,351)         |
| Balance at 31 December 2004  | 741,367                                     |   |                                   | 741,367          |                                  | 741,367          |

# Dubai Ports Authority and its Subsidiaries Consolidated Statement of Changes in Equity Year ended 31 December 2005

|  | Attributable to equity holder of the parent |   |                                   |                  |                                  |                  |
|--|---|---|-----------------------------------|------------------|----------------------------------|------------------|
|  | Owner's<br>account<br>USD'000               | Cumulative<br>changes in<br>fair value<br>USD'000 | Translation<br>reserve<br>USD'000 | Total<br>USD'000 | Minority<br>interests<br>USD'000 | Total<br>USD'000 |
| Balance at 1 January 2005<br>Translation difference arising  | 741,367                                     | _   | _                                 | 741,367          | _                                | 741,367          |
| during the year<br>Translation difference arising<br>on fair value adjustments to<br>assets, liabilities and | _   | _   | (3,806)                           | (3,806)          | _                                | (3,806)          |
| goodwill on acquisitions<br>Net movement in cumulative   | —   | —   | (11,209)                          | (11,209)         | _                                | (11,209)         |
| changes in fair value  |   | 10,781  |                                   | 10,781           |                                  | 10,781           |
| Total income and expense for<br>the year recognised directly<br>in equity                                    | _   | 10,781  | (15,015)                          | (4,234)          | _                                | (4,234)          |
| Profit for the year  | 239,704                                     |   |                                   | 239,704          | 2,804                            | 242,508          |
| Total income and expense for<br>the year   | 239,704                                     | 10,781  | (15,015)                          | 235,470          | 2,804                            | 238,274          |
| Minority interests recognised<br>on business combination<br>Amounts contributed by                           | _   | _   | _                                 | _                | 230,079                          | 230,079          |
| minority interests (note<br>below)<br>Dividends paid to minority   | —   | —   | —                                 | —                | 3,897                            | 3,897            |
| interests  |   |   |                                   | _                | (10,314)                         | (10,314)         |
| Amounts distributed to owner .   | (65,350)                                    |   |                                   | (65,350)         |                                  | (65,350)         |
| Balance at 31 December 2005 .  | 915,721                                     | 10,781  | (15,015)                          | 911,487          | 226,466                          | 1,137,953        |

Note—Amounts contributed by minority interests represent their share of additional share capital contributed to certain subsidiaries during the year.

#### 1 Activities

Dubai Ports Authority (the "Authority") was originally formed in Dubai as Port Rashid Authority under Decree number 1 of 1990 issued by HH The Ruler of Dubai on 7 January 1990 to acquire and operate Port Rashid in the Emirate of Dubai.

Pursuant to Decree number 4 of 1991 issued by HH The Ruler of Dubai on 11 May 1991, the assets, liabilities and results of the operations of Jebel Ali Port Corporation along with the rights in relation to construction, operation, maintenance, repairs and renewals of Jebel Ali Port were transferred to Port Rashid Authority and Jebel Ali Port Corporation was dissolved.

On 12 May 1991, by Decree number 5 of 1991 issued by HH The Ruler of Dubai, the name of Port Rashid Authority was changed to Dubai Ports Authority.

Pursuant to Law No. (1) of 2001 on Ports, Customs and Free Zone Corporation ("PCFC") issued by HH The Ruler of Dubai on 1 April 2001, Dubai Ports Authority became a wholly owned subsidiary of PCFC (the "Ultimate Parent Company") as of that date. PCFC is wholly owned by The Government of Dubai.

With effect from 1 January 2002, the operations of Hamriya Port and Dubai Creek Operations, along with all their assets, were transferred to the Authority at nil value.

The Authority owns and operates three ports namely Jebel Ali Port, Port Rashid and Hamriya Port and Creek Operations in the Emirate of Dubai, United Arab Emirates and had 4,375 employees at 31 December 2005 (2004: 3,784 employees). The registered address of the Authority is P.O.Box 17000, Dubai, United Arab Emirates.

The Group has made the following acquisitions during the current year:

- 1. On 22 February 2005 the Authority, through its 100% owned subsidiary (Dubai Ports International FZE), acquired from CSX Corporation Limited, a 100% ownership interest in SL Service, Inc. (a limited liability company registered in Delaware, United States of America) and in Orange Blossom Investment Company Limited (a limited liability company registered in British Virgin Islands). These Companies are engaged in the business of management and operation of seaports worldwide (note 9);
- 2. On 30 Nov 2005 the Authority, through its 100% owned subsidiary (Dubai Ports International FZE) acquired a 100% ownership interest in Yarimca Porselen Sanayi Ve Ticaret A.S., a limited liability Company registered in Turkey. The Company holds the right to develop and operate a seaport in Yarimca, Turkey (note 9); and
- 3. During June 2005, the Authority through its 100% owned subsidiary, acquired a 14.55% ownership interest in Pusan Newport Company Limited, a limited liability company registered in Korea. The company holds the right to develop and operate a seaport in Pusan, Korea (note 9).

#### 2 Significant Accounting Policies

The significant accounting policies adopted in the preparation of the consolidated financial statements are set out below:

#### Basis of preparation

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and applicable requirements of UAE Law.

The functional currency of the Authority is UAE Dirhams. However, the consolidated financial statements have been presented in thousands of United States Dollars, which management believes is the most appropriate reporting currency in view of the global presence of the Group.

### 2 Significant Accounting Policies (Continued)

#### Accounting convention

The accompanying consolidated financial statements are prepared under the historical cost convention as modified for the measurement at fair value of derivatives.

The accounting policies adopted are consistent with those of the previous financial year except that the Group has adopted the new standard IFRS 3 Business Combinations which is mandatory for financial years beginning on or after 1 January 2005.

The Group's accounting policies in respect of the adoption of IFRS 3 Business Combinations are mentioned below.

#### **Basis of consolidation**

The consolidated financial statements comprise the financial statements of Dubai Ports Authority and its subsidiaries. The accounting policies used by the subsidiaries are consistent with the policies adopted by the Group. All inter company balances and transactions are eliminated on consolidation. Minority interests represents that portion, of profit or loss and net assets in certain subsidiaries, which is not held by the Group and, as such, is presented separately in the consolidated statement of income and within equity in the consolidated balance sheet, separately from owner's equity.

#### Revenue recognition

Revenue represents the invoiced value of services rendered by the Group during the year.

Services rendered by the Group include container terminal handling, container freight services, general cargo handling, marine operations, commercial trucking, cold storage, bulk cargo handling, document processing, management and operation of seaports and airports, leasing of port equipment and other services in connection with the use of and privileges granted at the Group's facilities.

Interest income is recognised as the interest accrues.

#### Income tax

#### Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the consolidated balance sheet date.

### Deferred tax

Deferred income tax is provided using the liability method on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries and associates, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be

### 2 Significant Accounting Policies (Continued)

available against which the deductible temporary differences, and the carry-forward of unused tax credits and unused tax losses can be utilised except:

- where the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Unrecognised deferred income tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

Income tax relating to items recognised directly in equity is recognised in equity and not in the consolidated statement of income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### **Operating expenses**

Operating expenses include those costs incurred for the operation, maintenance and security of the Group's facilities and other costs directly attributable to the various services provided by the Group.

#### **Borrowing costs**

Borrowing costs are recognised as an expense when incurred.

#### Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment in value.

Depreciation is calculated on a straight line basis over the estimated useful lives of property, plant and equipment as follows:

| Buildings and infrastructure           | 5 to 30 years  |
|--|----------------|
| Cranes                                 | 5 to 20 years  |
| Marine equipment                       | 10 to 15 years |
| Plant, equipment, furniture and others | 3 to 20 years  |
| Motor vehicles                         | over 4 years   |
|  |                |

Capital work in progress is not depreciated.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where

### 2 Significant Accounting Policies (Continued)

the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount.

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written off. Other subsequent expenditure is capitalised only when it increases future economic benefits of the related item of property, plant and equipment. All other expenditure is recognised in the consolidated statement of income as the expense is incurred.

#### Goodwill

Goodwill acquired in a business combination is initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or group of units. Each unit or group of units to which the goodwill is so allocated represents the lowest level within the Group at which the goodwill is monitored for internal management purposes.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units), to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. Where goodwill forms part of a cash-generating unit (group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

#### Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Internally generated intangible assets, excluding capitalised development cost, are not capitalised and expenditure is charged against profits in the year in which the expenditure is incurred. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and amortisation method for an intangible asset with a finite useful life is reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and treated as changes in accounting estimates. The amortisation expense on intangible assets with finite useful lives is recognised in the consolidated statement of income in the expense category consistent with the function of the intangible asset.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangibles are not amortised. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

#### 2 Significant Accounting Policies (Continued)

#### Investments

#### Investment in associates

The Group's investment in associates is accounted for under the equity method of accounting. An associate is an entity in which the Group has between 20% to 50% of the voting power or over which it exerts significant influence. Investment in associates is carried in the consolidated balance sheet at cost, plus post-acquisition changes in the Group's share of net assets of the associate, less any impairment in value. Goodwill relating to an associate which is acquired directly is included in the carrying amount of the investment and is not amortised. After application of the equity method, the Group's net investment in the associate. The consolidated income statement reflects the Group's share of the results of its associates. When there has been a change recognised directly in the equity of the associate, the Group recognise its share of any changes and discloses this, when applicable, in the consolidated statement of changes in equity.

The reporting dates of the associates and the Group are identical and the associates' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

#### Available-for-sale investments

Available for sale investments are initially recognised at cost, being the fair value of the consideration given and including acquisition charges associated with the investment. After initial recognition, investments are remeasured at fair value. Unrealised gains and losses are reported as a separate component of equity until the investment is derecognised or the investment is determined to be impaired. On derecognition or impairment, the cumulative gain or loss previously reported in equity is included in the consolidated statement of income for the year.

#### Long term receivables

The Group is entitled to a profit share in certain seaports managed and operated by the Group. The long term receivables represent that portion of such profit share which is to be received at the expiry of the current management / license agreements with these seaports.

#### Impairment of assets

The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's fair value, less costs to sell, and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognised in the consolidated statement of income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is

### 2 Significant Accounting Policies (Continued)

recognised in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

#### Inventories

Inventories mainly consist of spare parts and consumables. Inventories are stated at cost less provision for obsolete and slow moving items. Cost represents those expenses incurred in bringing each product to its present location and condition, as determined on a weighted average basis.

#### Accounts receivable

Accounts receivable are stated at original invoice amount less a provision for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off as incurred.

#### Bank balances and cash

Bank balances and cash comprise cash at hand, bank balances and short-term deposits with an original maturity of three months or less.

#### Accounts payable and accruals

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

Retentions payable are presented as current liabilities although they may not be payable within twelve months of the balance sheet date.

### Provisions

Provisions are recognised when the Group has an obligation (legal or constructive) arising from a past event, and the costs to settle the obligation are both probable and able to be reliably measured.

#### Employees' end of service benefits

The Group provides end of service benefits to its expatriate employees in the United Arab Emirates. The entitlement to these benefits is based upon the employees' basic salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

With respect to its UAE national employees, the Group makes a provision for contributions to be made to the UAE Pension Authority calculated as a percentage of the employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due.

The Group operates a defined contribution Mandatory Provident Fund retirement benefits scheme (the "MPF Scheme") in Hong Kong, under the Mandatory Provident Fund Schemes Ordinance, for those employees who are eligible to participate in the MPF Scheme. Contributions are made based on a percentage of the employees' basic salaries and are charged to the consolidated statement income as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme.

The Group also operates a defined contribution retirement benefits scheme (the "ORSO Scheme") in Hong Kong for those employees who are eligible to participate in this scheme. The ORSO Scheme operates in a similar way to the MPF Scheme, except that when an employee leaves the ORSO Scheme

#### 2 Significant Accounting Policies (Continued)

before his/her interest in the Group's employer contributions vesting fully, the ongoing contributions payable by the Group are reduced by the relevant amount of the forfeited employer contributions.

The Group operates one defined benefit pension plan in Australia through the Stevedoring Employees' Retirement Fund (SERF), which requires contributions to be made to a separately administered fund. This fund is a multi-employer superannuation plan, and as such, there is no reliable basis for allocating benefits, assets and costs between employers. The Group has therefore adopted multi employer provisions when reporting under IFRS. Those provisions allow the employers to report as if the fund was a defined contribution fund.

SERF is a superannuation fund which, in addition to providing defined contribution benefits to some categories of members, provides other members with defined benefits. There is no basis that could be used to definitively apportion the benefits, assets and costs associated with the fund, between the various full participating employers.

A total surplus of Australian Dollars 126.4 million was determined in SERF as at 30 June 2004, using a net of tax discount rate of 5.04% p.a. and an assumed future salary escalation rate of 3.5% p.a. Other assumptions relating to decrements are as set out in the report on the most recent actuarial valuation of SERF.

From time to time, surpluses arise in SERF, which allow a reduction in the rate of contributions the employers pay. Typically, any surplus is shared between members and employees, on a basis agreed by the trustee, from time to time. The trust deed and rules of SERF limit the amount of contributions payable by an employer in respect of defined benefits. Hence, if there were a deficit, it is expected that the employers would not be required to pay any more contributions at 12.6%.

A contractual agreement exists between the Group and SERF as to how part of surplus in the employers' fund can be used and, accordingly, the Group has recognised the asset attributable to them.

All actuarial gains (losses) are recognised in the income statement.

#### Interest bearing loans and borrowings

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the effective interest method.

Gains and losses are recognised in net profit or loss when the liabilities are derecognized as well as through the amortisation process.

#### Foreign currency translation

The consolidated financial statements are presented in United States Dollars, which is the Authority's presentation currency. All the assets and liabilities are translated at the closing rate at the date of balance sheet; income and expenses are translated at the average exchange rate for the year. The UAE Dirham, which is the Authority's functional currency, is effectively pegged to the United States Dollar and the exchange rate used for translation is 1 United States Dollar = 3.6725 UAE Dirhams. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are taken to profit or loss with the exception of differences on foreign currency borrowings that provide a hedge against a net investment in a foreign entity. These are taken directly to equity until the disposal of the net investment, at which time they are recognised in profit or loss. Tax charges and credits attributable to exchange differences on those borrowings are also dealt with in equity.

#### 2 Significant Accounting Policies (Continued)

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

All the assets and liabilities of the foreign subsidiaries are translated into the presentation currency of the Group at the rate of exchange ruling at the balance sheet date and, their income statements are translated at the weighted average exchange rates for the year. The exchange differences arising on the translation are taken directly to a separate component of equity. On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in the income statement.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition of that foreign operation are treated as assets and liabilities of the foreign operations. Those assets and liabilities are translated into the presentation currency of the Group at the rate of exchange ruling at the balance sheet date. The exchange differences arising on the translation are taken directly to a separate component of equity. On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in the income statement.

### Derivatives

Derivatives are stated at fair value.

For the purposes of hedge accounting, hedges are classified into two categories: (a) fair value hedges which hedge the exposure to changes in the fair value of a recognised asset or liability; and (b) cash flow hedges which hedge exposure to variability in cash flows of a recognised asset or liability or a forecasted transaction.

In relation to effective fair value hedges, any gain or loss from remeasuring the hedging instrument to fair value as well as related changes in fair value of the item being hedged are recognised immediately in the consolidated statement of income.

In relation to effective cash flow hedges, the gain or loss on the hedging instrument is recognised initially in equity and either transferred to the consolidated statement of income in the period in which the hedged transaction impacts the consolidated statement of income, or included in the initial measurement of the cost of the related asset or liability.

For hedges which do not qualify for hedge accounting, any gains or losses arising from changes in the fair value of the hedging instrument are taken directly to the consolidated statement of income for the period.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. At that point in time:

- (a) for fair value hedges of financial instruments with fixed maturities, any adjustment arising from hedge accounting is amortised over the remaining term to maturity.
- (b) for cash flow hedges, any cumulative gain or loss on the hedging instrument recognised in equity remains in equity until the hedged transaction occurs. If the hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is transferred to the consolidated statement of income.

#### Fair values

For derivatives quoted in an active market, fair value is determined by reference to quoted market prices. Bid prices are used for assets and offer prices are used for liabilities.

The fair value of unquoted derivatives is determined either by discounted cash flows, (internal) pricing models or by reference to broker's quotes.

### 2 Significant Accounting Policies (Continued)

#### Leases

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

#### Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

#### Group as a lessor

Leases where the Group retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income.

#### 2a. Adoption of IFRSs During the Year

The Group has adopted the following revised standards during the year. The adoption of these revised standards does not have any effect on equity as at 1 January 2004 or 1 January 2005.

- IAS 1 Presentation of Financial Statements;
- IAS 2 Inventories;
- IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors;
- IAS 10 Events after the Balance Sheet Date;
- IAS 16 Property, Plant and Equipment;
- IAS 17 Leases;
- IAS 19 Employee Benefits;
- IAS 21 The Effects of Changes in Foreign Exchange Rates;
- IAS 24 Related Party Disclosures;
- IAS 27 Consolidated and Separate Financial Statements;
- IAS 28 Investments in Associates;
- IAS 31 Interests in Joint Ventures;
- IAS 32 Financial Instruments: Disclosure and Presentation;
- IAS 36 Impairment of Assets;
- IAS 38 Intangible Assets; and
- IAS 39 Financial Instruments: Recognition and Measurement

#### 2a. Adoption of IFRSs During the Year (Continued)

#### Standards and Interpretations issued but not yet effective

The Group has not applied IFRS 7 Financial Instruments Disclosures which has been issued but is not yet effective: This IFRS is required to be applied for annual periods beginning on or after 1 January 2006, but is not expected to be have any material impact on the Group's financial statements in the period of initial application.

Other IFRS and IFRIC interpretations have been issued but are not yet effective and are not relevant to the activities of the Group.

#### **2b.** Siginificant Accounting Estimates

#### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Impairment of Goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The carrying amount of goodwill at 31 December 2005 was USD 461,011 thousand (2004: NIL). More details are given in note 11.

#### Impairment of accounts receivable

An estimate of the collectible amount of trade accounts receivable is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and a provision applied according to the length of time past due, based on historical recovery rates.

At the balance sheet date, gross trade accounts receivable were USD 78,331 thousand, and the provision for doubtful debts was USD 2,823 thousand. Any difference between the amounts actually collected in future periods and the amounts expected will be recognised in the consolidated statement of income.

#### Impairment of inventories

Inventories are held at the lower of cost and net realisable value. When inventories become old or obsolete, an estimate is made of their net realisable value. For individually significant amounts this estimation is performed on an individual basis. Amounts which are not individually significant, but which are old or obsolete, are assessed collectively and a provision applied according to the inventory type and the degree of ageing or obsolescence, based on historical selling prices.

At the balance sheet date, gross inventories were USD 16,029 thousand, with provisions for old and obsolete inventories of USD 2,992 thousand. Any difference between the amounts actually realised in future periods and the amounts expected will be recognised in the consolidated statement of income.

#### **3** General and Administration Expenses

General and administration expenses include staff costs, depreciation, repair and maintenance costs and other sundry expenses.

### 4 Project Development Expenses

Project development expenses include expenses incurred on unsuccessful projects and certain one time consultancy expenses incurred by the Group.

#### 5 Other Income

|  | 2005<br>USD'000 | 2004<br>USD'000 |
|--|-----------------|-----------------|
| Gain from disposal of available-for-sale investments |                 | 1,303           |
| Interest income                                      | 3,407           | 1,107           |
| Gain on sale of property, plant and equipment        |                 | 491             |
| Duty free rental income                              | 545             | 545             |
| Miscellaneous income                                 | 889             | 246             |
|  | 4,841           | 3,692           |

### 6 Profit for the Year

|   | 2005<br>USD'000 | 2004<br>USD'000 |
|---|-----------------|-----------------|
| The profit for the year is stated after charging the following costs: |                 |                 |
| Staff costs   | 148,586         | 95,044          |
| Operating leases  | 8,253           | 1,281           |
| Depreciation and amortisation   | 55,451          | 41,707          |

### 7 Income Tax

The major components of income tax expense for the years ended 31 December 2005 and 2004 are:

### Consolidated income statement

|   | 2005<br>USD'000 | 2004<br>USD'000 |
|---|-----------------|-----------------|
| Current income tax  |                 |                 |
| Current income tax charge   | 2,438           | 390             |
| Deferred income tax   |                 |                 |
| Relating to origination and reversal of temporary differences       | 1,724           |                 |
| Income tax expense reported in the consolidated statement of income | 4,162           | 390             |

#### 7 Income Tax (Continued)

The Group is not subject to income tax on its domestic operations. A reconciliation between tax expense and the product of accounting profit multiplied by tax rate of foreign subsidiaries of the Group for the years ended 31 December 2005 and 2004 is as follows:

|  | 2005<br>USD'000 | 2004<br>USD'000 |
|--|-----------------|-----------------|
| Accounting profit before income tax                                      | 246,670         | 253,883         |
|  | 2005<br>USD'000 | 2004<br>USD'000 |
| At the Group's domestic income tax rate of 0% (2004: 0%)                 | _               |                 |
| Higher income tax on foreign earnings                                    | 2,423           | 390             |
| U.S. tax on unremitted foreign earnings                                  | 3,432           |                 |
| Foreign operations deferred tax benefit on property, plant and equipment |                 |                 |
| temporary differences  | (327)           |                 |
| Adjustments in respect of current income tax of previous years           | 14              |                 |
| Hong Kong deferred tax benefit on tax losses carry forward               | (1,380)         |                 |
|  | 4,162           | 390             |

### Deferred income tax

Deferred income tax at 31 December relates to the following:

|  | Consolidated<br>Balance sheet |                 | Consoli<br>Income St |                 |
|--|-------------------------------|-----------------|----------------------|-----------------|
|  | 2005<br>USD'000               | 2004<br>USD'000 | 2005<br>USD'000      | 2004<br>USD'000 |
| Deferred tax liability                         |                               |                 |                      |                 |
| Accelerated depreciation for tax purposes      | (5,425)                       |                 | (404)                |                 |
| Employees' end of service benefits             | (801)                         |                 | 4                    |                 |
| Unrepatriated foreign earnings of subsidiaries | (13,903)                      |                 | 3,432                |                 |
| Fair value adjustment on acquisitions          | (165,192)                     | —               | —                    |                 |
| Tax losses carry forward                       | 1,380                         | —               | (1,380)              |                 |
| Others   | 697                           |                 | 77                   |                 |
|  | (183,244)                     |                 |                      |                 |
| Deferred income tax assets                     |                               |                 |                      |                 |
| Decelerated depreciation for tax purposes      | 1,003                         |                 | (5)                  |                 |
|  | 1,003                         |                 |                      |                 |
| Deferred income tax income                     |                               |                 | 1,724                |                 |

The Group has tax losses of USD 11,021 thousand (2004: Nil) in certain foreign operations that are available for offset against future taxable profits of the companies in which the losses arose. Deferred tax benefit of USD 1,380 thousand has been recognised during the year in respect of such tax losses.

At 31 December 2005, the Group has recorded USD 3,431 thousand (2004: Nil) of U.S. deferred income tax related to USD 16,070 thousand (2004: Nil) of undistributed earnings of foreign subsidiaries owned through SL Service Inc, a U.S. intermediary holding company of the Group. The Group has not recognised deferred tax liability for taxes that would be payable on unremitted earnings of certain of the Group's other subsidiaries and associates as the Group has determined that the undistributed profits in those entities will not be distributed in the foreseeable future.

The temporary differences associated with investments in subsidiaries and associates, for which deferred tax liability has not been recognised aggregate to USD 13,039 thousand (2004: Nil).

#### 8 Property, Plant and Equipment

2005:

|                         | Land<br>USD'000 | Buildings and<br>infrastructure<br>USD'000 | Cranes<br>USD'000 | Marine<br>equipment<br>USD'000 | Plant,<br>equipment,<br>furniture<br>and others<br>USD'000 | Motor<br>vehicles<br>USD'000 | Capital<br>work-in<br>progress<br>USD'000 | Total     |
|-------------------------|-----------------|--|-------------------|--------------------------------|--|------------------------------|---|-----------|
| Cost                    |                 |  |                   |                                |  |                              |   |           |
| At 1 January 2005       | —               | 156,815                                    | 223,742           | 43,458                         | 239,483  | 364                          | 275,165                                   | 939,027   |
| Additions               |                 | 362  |                   | 69                             | 29,495   | 57                           | 290,621                                   | 320,604   |
| Transfers               |                 | 218,205                                    | 98,550            | 34                             | 112,970  | _                            | (429,759)                                 | —         |
| Acquired in business    |                 |  |                   |                                |  |                              |   |           |
| combinations            | 44,874          | —  | 32,065            | —                              | 58,102   | —                            | 1,164                                     | 136,205   |
| Translation adjustment  |                 | —  | (283)             | —                              | (1,800)  | —                            | (149)                                     | (2,232)   |
| Disposals               | —               | (2,906)                                    | (12,359)          | (2,605)                        | (4,112)  | —                            |   | (21,982)  |
| At 31 December 2005     | 44,874          | 372,476                                    | 341,715           | 40,956                         | 434,138  | 421                          | 137,042                                   | 1,371,622 |
| Depreciation            |                 |  |                   |                                |  |                              |   |           |
| At 1 January 2005       | _               | 79,689                                     | 111,993           | 19,638                         | 143,797  | 37                           | _   | 355,154   |
| Depreciation charge for |                 |  |                   |                                |  |                              |   |           |
| the year                |                 | 10,939                                     | 11,789            | 2,609                          | 24,218   | 71                           |   | 49,626    |
| Translation adjustment. |                 | _  | (60)              | _                              | (497)  | _                            |   | (557)     |
| Relating to disposals   |                 | (1,597)                                    | (3,219)           | (2,454)                        | (1,052)  |                              |   | (8,322)   |
| At 31 December 2005     |                 | 89,031                                     | 120,503           | 19,793                         | 166,466  | 108                          |   | 395,901   |
| Net carrying amount     |                 |  |                   |                                |  |                              |   |           |
| At 31 December 2005     | 44,874          | 283,445                                    | 221,212           | 21,163                         | 267,672  | 313                          | 137,042                                   | 975,721   |
| At 31 December 2004     |                 | 77,126                                     | 111,749           | 23,820                         | 95,686   | 327                          | 275,165                                   | 583,873   |

Certain buildings, infrastructure and other port facilities are constructed on land owned by the Government of Dubai.

Prior to 1 January 1992, expenditure incurred on the development of infrastructure including land and buildings and major infrastructure repairs was either expensed or charged to the Government of Dubai.

Following the acquisition of SL Service Inc. and Orange Blossom Investment Company Limited from CSX Corporation Limited (note 1), the management conducted its annual review of the estimated useful lives of property, plant and equipment and determined that it was appropriate to make certain changes in view of the historical experience of the acquired subsidiaries. Consequently, with effect from 1 January 2005, the estimated useful lives that previously were 20 years for buildings, 30 years for infrastructure, 15 years for cranes, and between 15 and 8 years for plant equipment, furniture and others have been changed to 30 years for buildings, 20 years for infrastructure, 25 years for cranes, and between 20 and 10 years for plant equipment, furniture and others. The change had the effect of reducing depreciation expense and increasing the net profit for the year 2005 and subsequent years by USD 22.3 million per year.

#### 8 Property, Plant and Equipment (Continued)

2004:

|  | Buildings and<br>infrastructure<br>USD'000 | Cranes<br>USD'000   | Marine<br>equipment<br>USD'000  | Plant,<br>equipment,<br>furniture<br>and others<br>USD'000  | Motor<br>vehicles<br>USD'000 | Capital<br>work-in<br>progress<br>USD'000            | Total   |
|--|--|---|---|---|------------------------------|--|---|
| Cost   |  |   |   |   |                              |  |   |
| At 1 January 2004  | 146,393                                    | 195,233   | 35,961  | 188,295   | _                            | 99,338   | 665,220   |
| Additions  | 685  |   |   | 2,103   | 364                          | 273,482  | 276,634   |
| Transfers  | 9,737                                      | 28,509  | 8,355   | 51,054  | —                            | (97,655)   | _   |
| Disposals  |  |   | (858)   | (1,969)   |                              |  | (2,827)   |
| At 31 December 2004  | 156,815                                    | 223,742   | 43,458  | 239,483   | 364                          | 275,165  | 939,027   |
| Depreciation   |  |   |   |   |                              |  |   |
| At 1 January 2004  | 69,152                                     | 98,440  | 18,307  | 130,242   | _                            | —  | 316,141   |
| Depreciation charge for the year   | 10,537                                     | 13,553  | 2,177   | 15,403  | 37                           | _  | 41,707  |
| Relating to disposals  | —  | —   | (846)   | (1,848)   | —                            | —  | (2,694)   |
| At 31 December 2004  | 79,689                                     | 111,993   | 19,638  | 143,797   | 37                           |  | 355,154   |
| Net carrying amount  |  |   |   |   |                              |  |   |
| At 31 December 2004  | 77,126                                     | 111,749   | 23,820  | 95,686  | 327                          | 275,165  | 583,873   |
| At 31 December 2003  | 77,241                                     | 96,793  | 17,654  | 58,053  |                              | 99,338   | 349,079   |
| At 1 January 2004AdditionsTransfersDisposalsAt 31 December 2004DepreciationAt 1 January 2004Depreciation charge for the yearRelating to disposalsAt 31 December 2004Net carrying amountAt 31 December 2004 | 685<br>9,737<br>                           | 28,509<br>223,742<br>98,440<br>13,553<br>111,993<br>111,749 | 8,355<br>(858)<br><b>43,458</b><br>18,307<br>2,177<br>(846)<br><b>19,638</b><br><b>23,820</b> | 2,103<br>51,054<br>(1,969)<br><b>239,483</b><br>130,242<br>15,403<br>(1,848)<br><b>143,797</b><br><b>95,686</b> |                              | 273,482<br>(97,655)<br>275,165<br>275,165<br>275,165 | 276,<br>(2,<br><b>939</b> ,<br>316,<br>41,<br>(2,<br><b>355</b> ,<br><b>583</b> , |

Buildings, infrastructure and other port facilities are constructed on land owned by the Government of Dubai.

Prior to 1 January 1992, expenditure incurred on the development of infrastructure including land and buildings and major infrastructure repairs was either expensed or charged to the Government of Dubai.

#### 9 **Business Combinations**

The Group has made the following acquisitions during the current year:

(1) On 22 February 2005 the Authority, through its 100% owned subsidiary (Dubai Ports International FZE), acquired from CSX Corporation Limited, a 100% ownership interest in SL Service Inc. (a limited liability company registered in Delaware, United States of America) and in Orange Blossom Investment Company Limited (a limited liability company registered in British Virgin Islands). During June 2005, the Authority through its 100% owned subsidiary acquired an additional 14.55% ownership interest in Pusan Newport Company Limited (PNC). The Group previously held 25% ownership interest in PNC as part of its acquisition of SL Service Inc. and Orange Blossom Investment Company Limited. The Group had planned this acquisition of additional ownership interest in PNC at the time of acquiring initial 25% ownership interest and accordingly, the above acquisitions are treated as one transaction by the Group. These Companies are engaged in the business of management and operation of seaports worldwide (note 1).

### 9 Business Combinations (Continued)

The fair values of the identifiable assets and liabilities acquired by the Group are as follows:

|  | USD'000<br>Recognised<br>on acquisition | USD'000<br>Carrying<br>value |
|--|---|------------------------------|
| Property, plant and equipment                  | 91,331                                  | 85,840                       |
| Deferred tax asset                             | 1,080                                   | 1,080                        |
| Cash and cash equivalents                      | 57,163                                  | 57,163                       |
| Trade receivables                              | 24,515                                  | 24,515                       |
| Inventories                                    | 1,928                                   | 1,928                        |
| Intangible assets                              | 265,396                                 | 61,167                       |
| Investment in associates                       | 993,382                                 | 593,327                      |
| Others   | 4,408                                   | 4,408                        |
|  | 1,439,203                               | 829,428                      |
| Trade payables                                 | (3,737)                                 | (3,737)                      |
| Accrued liabilities and other payables         | (28,411)                                | (28,411)                     |
| Long term loan                                 | (219,948)                               | (219,948)                    |
| Deferred tax liability                         | (155,968)                               | (17,884)                     |
|  | (408,064)                               | (269,980)                    |
| Fair value of net assets                       | 1,031,139                               |                              |
| Less: Attributable to minority shareholders    | 230,079                                 |                              |
| Fair value of net assets acquired by the Group | 801,060                                 |                              |
| Goodwill arising on acquisition                | 434,496                                 |                              |
| Total acquisition cost                         | 1,235,556                               |                              |
| Cash flow on acquisition:                      |   |                              |
|  | USD'000                                 |                              |
| Cost of acquisition                            | 1,235,556                               |                              |
| Net cash acquired                              | (57,163)                                |                              |
| Net cash outflow                               | 1,178,393                               |                              |

### 9 **Business Combinations (Continued)**

(2) On 30 November 2005 the Authority, through its 100% owned subsidiary (Dubai Ports International FZE), acquired a 100% ownership interest in Yarimca Porselen Sanayi Ve Ticaret A.S., a limited liability Company registered in Turkey. The Company holds the rights to develop and operate a seaport in Yarimca, Turkey (note 1).

The fair values of the identifiable assets and liabilities acquired by the Group are as follows:

|  | USD'000<br>Recognised<br>on acquisition | USD'000<br>Carrying<br>value |
|--|---|------------------------------|
| Property, plant and equipment                  | 44,874                                  | 6,823                        |
| Cash and cash equivalents                      | 22,232                                  | 22,232                       |
| Intangible assets                              | 59,938                                  |                              |
| Other  | 8                                       | 8                            |
|  | 127,052                                 | 29,063                       |
| Tax payable                                    | _                                       |                              |
| Deferred tax liability                         | (29,401)                                |                              |
|  | (29,401)                                |                              |
| Fair value of net assets acquired by the Group | 97,651                                  |                              |
| Goodwill arising on acquisition                | 29,401                                  |                              |
| Total acquisition cost                         | 127,052                                 |                              |
| Cash flow on acquisition:                      |   |                              |
| -  | USD'000                                 |                              |
| Cost of acquisition                            | 127,052                                 |                              |
| Net cash acquired                              | (22,232)                                |                              |
| Net cash outflow                               | 104,820                                 |                              |

The above acquisitions have made the following contributions to the net profit of the Group from the date of acquisition.

- SL Service Inc. and Orange Blossom Investment Company Limited (including additional equity stake of 14.55% in PNC) have incurred a net loss of USD 43,121 thousand.
- Yarimca Porselen Sanayi Ve Ticaret A.S. has incurred a net loss of USD 173 thousand.

If the above combinations had taken place at the beginning of the year, the profit for the Group would have been USD 251,945 thousand and revenue from continuing operations would have been USD 689,109 thousand.

#### **10** Intangible Assets

|                                  | Concession<br>agreements<br>USD'000 | Goodwill<br>USD'000 | Total<br>USD'000 |
|----------------------------------|-------------------------------------|---------------------|------------------|
| Balance at 1 January 2005        | _                                   | _                   | _                |
| Acquisition of business (note 9) | 202,205                             | 463,897             | 666,102          |
| Amortisation                     | (5,825)                             | _                   | (5,825)          |
| Translation adjustment           | (10,224)                            | (2,886)             | (13,110)         |
| At 31 December 2005              | 186,156                             | 461,011             | 647,167          |

Concession agreements include intangible assets acquired through business combinations. Those intangibles were determined to have finite useful lives based on the term of the respective concession

#### 10 Intangible Assets (Continued)

agreement and the income approach model was used for the purpose of determining their fair value. The terms of these concessions range from 9 to 50 years based on the respective concession agreements.

Concession agreements are amortised using the straight-line method over the concession period. If an indication of impairment arises, the recoverable amount is estimated and an impairment loss is recognised if the recoverable amount is lower than the carrying amount.

As from 1 January 2005, the date of adoption of IFRS 3, goodwill is subject to annual impairment testing (note 11).

#### **11 Impairment Testing of Goodwill**

Goodwill acquired through business combinations has been allocated to various cash-generating units, which are reportable business units, for the purpose of impairment testing. An aggregation of such cash generating units is shown below

2005:

| Cash generating units aggregated as follows: | Carrying<br>amount of<br>goodwill<br>USD'000 | Weighted<br>average<br>discount rate<br>applied to<br>cash<br>flows<br>projections | Weighted<br>average<br>perpetual<br>growth rate |
|--|--|--|---|
| Asia Pacific and Indian Subcontinent         | 345,018                                      | 8.77%  | 2.59%   |
| Americas                                     | 10,141                                       | 10.00%   | 3.00%   |
| Australia                                    | 29,533                                       | 8.00%  | 0.00%   |
| Europe and North and West Africa             | 76,319                                       | 8.24%  | 2.03%   |
| Total  | 461,011                                      |  |   |

The recoverable amount of above cash-generating units has been determined based on the value in use calculated using cash flow projections based on the financial budgets approved by senior management covering a three-year period and a further outlook for five years, which is considered appropriate in view of the outlook for the industry and the long-term nature of the concession agreements held.

In the view of the senior management, the perpetual growth rate is the minimum growth rate expected to be achieved beyond the eight-year period.

# Key assumptions used in the value in use calculations for various cash generating units for 31 December 2005.

The following describes each key assumption on which management has based its cash flow projections to undertake impairment testing of goodwill.

*Budgeted gross margins*—The basis used to determine the value assigned to the budgeted gross margin is the average gross margins achieved in the year immediately before the budgeted year, adjusted for expected efficiency improvements, price fluctuations and manpower costs.

*Discounting rates*—These represents the cost of borrowing for the Group adjusted for the respective country risk factors.

*Cost inflation*—The basis used to determine the value assigned to the cost inflation is the forecast general price index during the budget year for the respective countries where the Group is operating.

The values assigned to key assumptions are consistent with the past experience of the management.

### 12 Investments

#### a) Investment in associates

The significant associates of the Group are shown in note 21. Summarised financial information for the Group's share of the aggregate total of revenues, profit, assets and liabilities of the associates is set out below:

|   | 2005<br>USD'000 | 2004<br>USD'000 |
|---|-----------------|-----------------|
| Current assets                              | 100,267         | 299             |
| Non-current assets                          | 1,269,845       | 3,975           |
| Current liabilities                         | (56,987)        | (448)           |
| Non-current liabilities                     | (402,908)       | (3,795)         |
| Net assets                                  | 910,217         | 31              |
| Group investment in associates              |                 |                 |
| Group share of net assets (as above)        | 910,217         | 31              |
| Loans made by group companies to associates | 211,767         |                 |
| Translation adjustment                      | 1,901           |                 |
|   | 1,123,885       | 31              |
| Share of associates' revenues and results:  |                 |                 |
| Revenues                                    | 99,149          | 490             |
| Result                                      | 8,022           | (976)           |

#### b) Available-for-sale investments

|  | 2005<br>USD'000 | 2004<br>USD'000 |
|--|-----------------|-----------------|
| At 1 January                           | _               | 50,922          |
| Purchased during the year              | _               |                 |
| Increase in fair value during the year | _               | 402             |
| Sold during the year                   |                 | (51,324)        |
| At 31 December                         |                 |                 |
| Total Investments                      | 1,123,885       | 31              |

Available-for-sale investments represented United States Dollar denominated investments in quoted shares of a mutual fund.

#### 13 Loan

|                                  | 2005<br>USD'000 | 2004<br>USD'000 |
|----------------------------------|-----------------|-----------------|
| Loan to CSXWT Terminal 8 Limited |                 | 203,142         |

During the previous year, the Group gave a loan amounting to USD 203 million to CSXWT Terminal 8 Limited, a corporation organised under the laws of British Virgin Islands, to fund the acquisition of shares in Asia Container Terminals Holdings Limited (ACT) by CSXWT Terminal 8 Limited.

The loan is unsecured and carries interest at a fixed rate of 10%. In addition, under the terms of the loan agreement, certain restrictions are placed on the borrower in respect of dividend payments and carrying out certain other activities.

### 13 Loan (Continued)

Under the terms of the loan agreement, the loan is fully repayable on 31 December 2009. The borrower may repay the loan prior to 31 December 2009, subject to the approval of the Group's management.

During the year, the Group acquired a majority shareholding in the above corporation and accordingly, the loan balance is now eliminated on consolidation.

#### 14 Inventories

|  | 2005<br>USD'000 | 2004<br>USD'000 |
|--|-----------------|-----------------|
| Spare parts and consumables, net of provisions | 12,727<br>310   | 8,914<br>579    |
|  | 13,037          | 9,493           |

The amount of write-down of inventories recognised as an expense is USD 391 thousand (2004: USD 329 thousand). This expense is included in general and administration expenses in the consolidated statement of income.

#### 15 Accounts Receivable and Prepayments

|  | 2005<br>USD'000 | 2004<br>USD'000 |
|--|-----------------|-----------------|
| Trade accounts receivable                    | 75,508          | 47,277          |
| Advances paid to suppliers                   | 6,557           | 14,751          |
| Other receivables and prepayments            | 18,085          | 26,267          |
| Positive fair value of derivatives (note 22) | 10,781          |                 |
| Due from related parties (note 21)           | 492,112         | 305,889         |
|  | 603,043         | 394,184         |

### 16 Cash and Short-Term Deposits

|                           | 2005<br>USD'000 | 2004<br>USD'000 |
|---------------------------|-----------------|-----------------|
| Cash at banks and in hand | 159,095         | 56,512          |
| Short-term deposits       | 91,143          | 183,771         |
|                           | 250,238         | 240,283         |

Short-term deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit market rates. The fair value of cash and cash equivalents is USD 250,238 thousand (2004: USD 240,283 thousand).

At 31 December 2005, the Group had available USD Nil (2004: USD 1245.5 million) of undrawn committed borrowing facilities in respect of which all conditions precedent had been met.

Bank balances of USD 122.20 million (2004: USD 183.8 million) are held in the name of PCFC, in a fiduciary capacity, on behalf of the Group.

### 17 Employees' End of Service Benefits

Movements in the provision recognised in the consolidated balance sheet are as follows:

|  | 2005<br>USD'000 | 2004<br>USD'000 |
|--|-----------------|-----------------|
| Provision at 1 January   | 67,026          | 65,949          |
| Provision during the year  | 6,194           | 5,629           |
| Amounts paid during the year or transferred to related parties (net) | (3,776)         | (4,552)         |
| Provision as at 31 December  | 69,444          | 67,026          |

Employees' end of service benefits at 31 December 2005 include provision for pension costs of UAE National employees of the Authority amounting to USD 13 million in respect of periods of service prior to 31 December 2002. These amounts will be paid to the UAE Pension Authority upon completion of service of the relevant UAE National employees.

#### 18 Interest-Bearing Loans and Borrowings

|             | Effective<br>Interest rate % | Maturity  | 2005<br>USD'000 | 2004<br>USD'000 |
|-------------|------------------------------|-----------|-----------------|-----------------|
| Loans:      |                              |           |                 |                 |
| Current     |                              |           |                 |                 |
| Loan 1      | 2.25% p.a.                   | Year 2020 | 204             |                 |
| Loan 2      | 7.50% p.a.                   | Year 2006 | 2,765           |                 |
| Loan 3      | 7.50% p.a.                   | Year 2006 | 2,765           |                 |
| Loan 4      | 4.15% to 5.037% p.a.         | Year 2008 | 1,650,675       |                 |
|             |                              |           | 1,656,409       |                 |
|             |                              |           | 1,050,105       |                 |
| Non-current |                              |           |                 |                 |
| Loan 1      | 2.25% p.a.                   | Year 2020 | 2,858           |                 |
| Loan 4      | 4.15% to 5.037% p.a.         | Year 2008 |                 | 205,084         |
|             |                              |           | 2,858           | 205,084         |
|             |                              |           |                 |                 |

### Loan 1

This term loan represents amounts borrowed by the Group from its bankers to finance the acquisition of certain property, plant and equipment. The term loan is secured by a mortgage over such assets. The term loan is denominated in Hong Kong Dollars and bears interest at floating interest rates.

#### Loan 2 and 3

Term loans 2 and 3 represent amounts drawn under an Indian Rupee credit facility obtained by a subsidiary of the Group from its bankers. These loans are secured by a charge over the movable assets of the subsidiary and pledge of the Group's shares in the subsidiary.

#### Loan 4

This term loan represents amounts drawn under a US Dollar 1.65 billion credit facility obtained during the previous year by the Group from its bankers. The facility was obtained to fund the acquisition of Asia Container Terminals Holdings Limited and the purchase of shares of SL Service, Inc. (a subsidiary of CSX Corporation Limited).

#### 18 Interest-Bearing Loans and Borrowings (Continued)

The term loan is unsecured and carries interest at floating interest rates. The Group has obtained an interest rate swap to hedge a significant portion of the cash flow risks arising on interest payments on this loan (note 22).

Also, under the terms of the loan agreement, the loan is fully repayable after 36 months from the date of the loan agreement. The date of the repayment may be extended by 12 months on approval by the Group's bankers.

Subsequent to the year end, on 23 March 2006, the Group has repaid the above term loan. Consequently, it has been included in current liabilities as at 31 December 2005. The above term loan was refinanced by a new term loan obtained by the Authority (see below).

On 29 November 2005, the Authority along with certain related parties has obtained a credit facility of US Dollar 6.5 billion from its bankers to fund the acquisition by Thunder FZE, a related party registered in United Arab Emirates of Peninsular and Oriental Steam Navigation Company, a limited liability company registered in United Kingdom and to refinance the previous term loan (loan 4) obtained by the Authority. No funds were drawn from the above facility as of 31 December 2005.

Subsequent to the year end, the bankers increased the term loan facility to US Dollar 6.8 billion.

#### **19** Accounts Payable and Accruals

|                                  | 2005<br>USD'000 | 2004<br>USD'000 |
|----------------------------------|-----------------|-----------------|
| Trade payables                   | 23,346          | 20,815          |
| Tax payables                     | 2,138           |                 |
| Other payables and accruals      | 122,764         | 75,668          |
| Due to related parties (note 21) | 420,158         | 322,903         |
|                                  | 568,406         | 419,386         |

### 20 Segment Information

The Group has only one major business segment; being ports operations. However, for reporting purposes it segments these operations by geographical location as its risks and rates of return are affected predominantly by the various locations in which the Group operates.

### 20 Segment Information (Continued)

The following table presents revenue and profit and certain assets and liability information regarding the Group's geographical segments for the years ended 31 December 2005 and 2004.

|     |  | Year 2005       |                     |                      |                                 |                                |                      |
|-----|--|-----------------|---------------------|----------------------|---------------------------------|--------------------------------|----------------------|
|     |  | Asia<br>USD'000 | Americas<br>USD'000 | Australia<br>USD'000 | Europe<br>and Africa<br>USD'000 | UAE/<br>Middle East<br>USD'000 | Total<br>USD'000     |
| 1.  | Revenue  | 30,074          | 446                 | 24,295               | 63,714                          | 547,991                        | 666,520<br>8,400     |
|     | Total revenue  |                 |                     |                      |                                 |                                | 674,920              |
| 2.  | (Loss)/profit for the year before net finance<br>cost and unallocated expenses<br>Unallocated profit | (6,764)         | (4,556)             | 1,145                | 1,627                           | 323,246                        | 314,698<br>13,486    |
|     | Total profit before net finance cost and<br>unallocated expenses                                     |                 |                     |                      |                                 |                                | 328,184              |
| 3.  | Net finance (cost)/income Unallocated net finance cost   | (18,875)        | (770)               | 136                  | 390                             | 2,120                          | (16,999)<br>(37,991) |
|     | Total net finance cost   |                 |                     |                      |                                 |                                | (54,990)             |
| 4.  | Unallocated expense  |                 |                     |                      |                                 |                                | (30,686)             |
| 5.  | Net (loss)/profit for the year<br>Unallocated net loss   | (25,639)        | (5,326)             | 1,281                | 2,017                           | 325,366                        | 297,699<br>(55,191)  |
|     | Total profit   |                 |                     |                      |                                 |                                | 242,508              |
| 6.  | Segment assets   | 1,644,893       | 92,829              | 66,663               | 209,244                         | 1,485,936                      | 3,499,565<br>127,984 |
|     | Total assets   | 1,644,893       | 92,829              | 66,663               | 209,244                         | 1,485,936                      | 3,627,549            |
| 7.  | Segment liabilities  | 143,316         | 30,885              | 17,548               | 29,002                          | 2,234,313                      | 2,455,064<br>34,532  |
|     | Total liabilities  |                 |                     |                      |                                 |                                | 2,489,596            |
| 8.  | Capex<br>Unallocated capex   | 20,958          | —                   | 25,664               | 8,991                           | 252,765                        | 308,378<br>12,226    |
|     | Total capex  |                 |                     |                      |                                 |                                | 320,604              |
| 9.  | Depreciation   | 6,647           | 334                 | 958                  | 3,221                           | 36,967                         | 48,127<br>1,499      |
|     | Total depreciation   |                 |                     |                      |                                 |                                | 49,626               |
| 10. | Amortisation   | 555             | —                   | 4,107                | 1,163                           | —                              | 5,825                |

| 20       | Segment Information (Continued)   |                                 | Year 2004                      |                      |
|----------|---|---------------------------------|--------------------------------|----------------------|
|          |   | Europe<br>and Africa<br>USD'000 | UAE/<br>Middle East<br>USD'000 | Total<br>USD'000     |
| 1.       | Revenue   | 4,577                           | 454,609                        | 459,186<br>4,695     |
|          | Total revenue   |                                 |                                | 463,881              |
| 2.       | (Loss)/profit for the year before net finance cost and<br>unallocated expense<br>Unallocated profit | (2,868)                         | 259,682                        | 256,814<br>2,922     |
|          | Total profit before net finance cost and unallocated expenses .                                     |                                 |                                | 259,736              |
| 3.<br>4. |   |                                 | 1,107                          | 1,107<br>(7,350)     |
| 5.       | Net (loss)/profit for the year  | (2,868)                         | 260,789                        | 257,921<br>(4,428)   |
|          | Total profit  |                                 |                                | 253,493              |
| 6.       | Segment assets  | 5,013                           | 1,179,665                      | 1,184,678<br>248,185 |
|          | Total assets  | 5,013                           | 1,179,665                      | 1,432,863            |
| 7.       | Segment liabilities   | 1,015                           | 687,165                        | 688,180<br>3,316     |
|          | Total liabilities   |                                 |                                | 691,496              |
| 8.       | Capex   | 3,146                           | 250,603                        | 253,749<br>22,885    |
|          | Total capex   |                                 |                                | 276,634              |
| 9.       | Depreciation  | 223                             | 41,399                         | 41,622<br>85         |
|          | Total depreciation  |                                 |                                | 41,707               |
| 10.      | Amortisation  | —                               | —                              | _                    |

### 21 Related Party Transactions

For the purpose of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or significant influence i.e. part of the same Parent Group.

Related parties represent associated companies, major shareholders, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

The Parent Group operates a Shared Services Unit (SSU) which processes and maintains the accounting records of the Authority and other companies within the Parent Group and provides certain other administrative services to the Authority and such other companies. SSU recharges the proportionate costs of services provided to the Authority and the other companies. SSU also processes the payroll for the Authority and such companies and recharges the respective payroll costs to them.

All liabilities in respect of amounts payable to third parties by certain companies in the Parent Group are taken over by the Authority, which disburses funds on behalf of those companies. In addition, surplus funds of the Parent Group are transferred to the Authority for the purpose of central cash management of

# 21 Related Party Transactions (Continued)

the Parent Group. Amounts disbursed on behalf of certain companies in the Parent Group and surplus funds of the Parent Group transferred to the Authority do not bear any interest.

PCFC's bankers have issued letters of credit amounting to USD 87.75 million on behalf of the Group.

Transactions with related parties included in the financial statements are as follows:

|  | 2005<br>Other related<br>parties<br>USD'000 | 2004<br>Other related<br>parties<br>USD'000 |
|--|---|---|
| Shared services costs charged by a related party | 17,052                                      | 13,577                                      |
| Expenses charged by a related party              | 839   | 48  |
| Management fee charged to associates             | 2,887                                       | 200   |

Balances with related parties included in the balance sheet are as follows:

|                       | 20  | 05  | 2004                                    |         |  |
|-----------------------|---|---|---|---------|--|
|                       | Amounts due<br>from related<br>parties<br>USD'000 | Amounts due<br>to related<br>parties<br>USD'000 | to related from related parties parties |         |  |
| Associates            | 7,234   |   | _                                       |         |  |
| Other related parties | 484,878   | 420,158   | 305,889                                 | 322,903 |  |
|                       | 492,112   | 420,158   | 305,889                                 | 322,903 |  |

The extent of the Authority's ownership in its various subsidiaries and associates and their principal activities are as follows:

|  | Ownership<br>Interest |      |                            |   |  |  | Country of |  |
|--|-----------------------|------|----------------------------|---|--|--|------------|--|
| Name   | 2005                  | 2004 | incorporation              | <b>Principal Activities</b>   |  |  |            |  |
| Subsidiaries:<br>DP World FZE                  | 100%                  | 100% | United Arab Emirates       | Management and operation of<br>Seaports and airports and<br>leasing of port equipment |  |  |            |  |
| CSX World Crane Services<br>(Shanghai) Limited | 100%                  | _    | People's Republic of China | Technical Support, Services and<br>Consulting to Crane<br>Manufacturers               |  |  |            |  |
| DPI Crane Services UK Limited                  | 100%                  | _    | United Kingdom             | Investment Holding Company  |  |  |            |  |
| DPI Terminals (Bermuda)<br>Limited             | 100%                  | _    | Bermuda                    | Holding company   |  |  |            |  |
| DPI Terminals (Europe) Limited                 | 100%                  | _    | United Kingdom             | Holding company   |  |  |            |  |
| DP World Germersheim<br>Beteiligungs, GmbH     | 100%                  | _    | Germany                    | Holding Company   |  |  |            |  |
| DP World Germersheim, GmbH<br>and Co. KG       | 100%                  | _    | Germany                    | Terminal and Barge<br>Management (Operator)   |  |  |            |  |
| CSX World Terminals Hong<br>Kong Limited       | 66.66%                | _    | Hong Kong                  | Terminal Operator<br>(Construction, Maintenance,<br>Warehousing)                      |  |  |            |  |

# 21 Related Party Transactions (Continued)

|  | Owners<br>Intere |      | Country of                    |                             |
|--|------------------|------|-------------------------------|-----------------------------|
| Name   | 2005             | 2004 | incorporation                 | Principal Activities        |
| Subsidiaries:<br>DPI Terminals Latin Holdings<br>Limited       | 100%             | _    | Bermuda                       | Holding Company             |
| CSX World Terminals South<br>African (Proprietary) Limited.    | 100%             | _    | Republic of South<br>Africa   | Holding Company             |
| DP World Zurich I LLC  | 100%             | —    | Delaware, USA                 | Holding Company             |
| DP World Asia Limited  | 100%             | _    | Hong Kong                     | Investment Holding Company  |
| DP World Zurich II LLC   | 100%             | —    | Delaware, USA                 | Holding Company             |
| DP World China (Qingdao)<br>Limited                            | 100%             | _    | Cayman Islands                | Holding Company             |
| DP World China (Yantai)<br>Limited                             | 100%             | _    | Cayman Islands                | Holding Company             |
| DP World Logistics Hong Kong<br>Limited                        | 100%             | _    | Hong Kong                     | Investment Holding Company  |
| DPI Terminals (Latin America)<br>Management Ltd                | 100%             | _    | British Virgin Islands        | Management Company          |
| DP World 8 Limited   | 66.66%           | —    | British Virgin Islands        | Investment Holding Company  |
| DP World Adelaide PTY Ltd                                      | 85.47%           | —    | Australia                     | Terminal Operations         |
| DPI Terminals Asia (BVI) Ltd                                   | 100%             | —    | British Virgin Islands        | Holding Company             |
| DPI Terminals Asia Holdings<br>Ltd                             | 100%             | _    | British Virgin Islands        | Holding Company             |
| DP World Australia Pty. Ltd                                    | 100%             | —    | Australia                     | Holding Company             |
| DPI Terminals (BVI) Limited                                    | 100%             | —    | British Virgin Islands        | Holding Company             |
| DPI Terminals Dominicana<br>Limited                            | 70%              | _    | British Virgin Islands        | Holding Company             |
| DP World Germesheim B.V  | 100%             | —    | The Netherlands               | Terminal and Barge Operator |
| DPI Terminals Holding C.V                                      | 100%             | —    | The Netherlands               | Holding Company             |
| DPI Terminals International<br>B.V.                            | 100%             | _    | The Netherlands               | Holding Company             |
| DPI Terminals Management<br>B.V.                               | 100%             | _    | The Netherlands               | Management Company          |
| DPI Terminals Management<br>Consultation (Shanghai) Co.<br>Ltd | 100%             |      | People's Republic of<br>China | Management Company          |
| Dubai International Djibouti<br>FZE                            | 100%             | _    | UAE                           | Terminal Operator           |
| Greenstone Overseas, Inc                                       | 100%             | —    | British Virgin Islands        | Holding Company             |
| India Gateway Terminal Pvt. Ltd                                | 76.00%           | —    | Cochin, India                 | Terminal Operator           |
| Kingsfund Limited  | 100%             | _    | Hong Kong                     | Investment Holding Company  |
| Linerbulk Shipping Pty Limited .                               | 100%             | —    | Australia                     | Investment Holding Company  |

# 21 Related Party Transactions (Continued)

|   | Owners<br>Intere |      | Country of                 |   |
|---|------------------|------|----------------------------|---|
| Name  | 2005             | 2004 | incorporation              | Principal Activities                    |
| Subsidiaries:<br>Network Financing, B.V                 | 100%             | _    | The Netherlands            | Holding and Finance Company             |
| Pacific Container Limited                               | 66.66%           | —    | British Virgin Islands     | Holding Company                         |
| Pacific Owner Limited                                   | 66.66%           | _    | British Virgin Islands     | Investment Holding Company              |
| DP World Switzerland LLC                                | 100%             | _    | Delaware, USA              | Holding Company                         |
| Yarimca Porselen Sanayi Ve<br>Ticaret A.S               | 100%             | _    | Turkey                     | Terminal Operator                       |
| Constanta South Container<br>Terminal SRL               | 100%             | 100% | Romania                    | Terminal Operator                       |
| Asia Container Terminals<br>Holdings Limited            | 58.764%          | _    | Cayman Islands             | Holding Company                         |
| DP World Infrastructure Ltd                             | 100%             | —    | Hong Kong                  | Holding Company                         |
| DP World Financial<br>Management Inc                    | 100%             | _    | Delaware, USA              | Holding Company                         |
| DP World China Investments<br>Ltd                       | 100%             | _    | British Virgin Islands     | Holding Company                         |
| DP World Luxembourg S.A.R.L.                            | 100%             | —    | Luxembourg                 | Holding Company                         |
| DP World Crane Services LLC .                           | 100%             |      | Delaware, USA              | Crane Maintenance and Repair            |
| DP World Crane Services<br>International LLC            | 100%             | _    | Delaware, USA              | Holding Company                         |
| DP World China Holdings Ltd .                           | 100%             | _    | Hong Kong                  | Holding Company                         |
| Rail Rhine BV   | 100%             | _    | The Netherlands            | Holding Company (Dormant)               |
| DP World LLC  | 100%             | _    | Delaware, USA              | Holding Company                         |
| CSX World Crane Services<br>International Mauritius Ltd | 100%             | _    | Mauritius                  | Holding Company                         |
| DP World Qingdao Company<br>Ltd                         | 100%             |      | People's Republic of China | Terminal Operator                       |
| Dubai Ports International UK<br>Ltd                     | 100%             | _    | United Kingdom             | Terminal Management Service<br>Provider |
| Orange Blossom Investment Co.<br>Ltd.                   | 100%             |      | Pritich Virgin Islands     | Holding Company                         |
|   |                  | _    | British Virgin Islands     | Holding Company                         |
| SL Service, Inc   | 100%             | _    | Delaware, USA              | Containerized Transportation<br>Company |

# 21 Related Party Transactions (Continued)

|   | Ownership<br>Interest |     | Interest                      |  | Country of |  |
|---|-----------------------|-----|-------------------------------|--|------------|--|
| Name  | 2005 2004             |     |                               | <b>Principal Activities</b>  |            |  |
| Associates:<br>Asia Container Terminals<br>Limited      | 58.7647%              |     | Hong Kong                     | Terminal Operator  |            |  |
| ATL Logistics Centre Hong<br>Kong Limited               | 33.9966%              | _   | Hong Kong                     | Warehouse Owner/Operator   |            |  |
| ATL Logistics Centre Yantian<br>(Shenzhen) Ltd          | 48.8283%              |     | People's Republic of China    | Warehousing and Logistics<br>Management Information<br>Consultancy |            |  |
| ATL Logistics Centre Yantian<br>Limited                 | 48.8283%              |     | Hong Kong                     | Warehousing and Logistics  |            |  |
| Caucedo Investment Inc                                  | 35.00%                | _   | British Virgin Islands        | Terminal Operator  |            |  |
| Caucedo Logistics Center, Inc                           | 35.00%                | _   | British Virgin Islands        | Logistics Company  |            |  |
| Caucedo Services Inc.                                   | 35.00%                | _   | British Virgin Islands        | Marketing Company  |            |  |
| CSX Orient (Tianjin) Container<br>Terminals Co. Limited | 24.50%                | _   | People's Republic of<br>China | Terminal Operator  |            |  |
| Vishaka Container Terminals<br>Private Limited          | 26%                   | 26% | India                         | Terminal Operator  |            |  |
| Pusan New Port Co.Ltd                                   | 39.55%                |     | Korea                         | Terminal Operator  |            |  |
| CSX World Terminals Boulton<br>Puerto Cabello, C.A.     | 50.00%                | _   | Venezuela                     | Terminal Operator  |            |  |
| DP World New World (Tianjin)<br>Limited                 | 50.00%                | _   | Cayman Islands                | Investment Holding Company   |            |  |
| DP World New World Limited .                            | 50.00%                | _   | British Virgin Islands        | Holding Company  |            |  |
| DPI Terminals Yantai Company<br>Limited                 | 50.00%                | _   | People's Republic of China    | Terminal Operator  |            |  |
| Dudula-CSX World Terminals<br>(Proprietary) Limited     | 50.00%                | _   | Republic of South<br>Africa   | Terminal Operator  |            |  |
| Venezuela Terminals and<br>Logistics VTA CA             | 50%                   | _   | Venezuela                     | Holding Company  |            |  |
| Zona Franca Multimodal<br>Caucedo S.A.                  | 35%                   | _   | Dominican Republic            | Terminal Management Service<br>Provider                            |            |  |
| Shanghai JIFA Logistics Co.<br>Ltd                      | 21.99%                | _   | People's Republic of China    | Warehousing and Logistics  |            |  |
| Asia Container Terminals<br>French Leasing Limited      | 58.7647%              | _   | Hong Kong                     | Holding Company  |            |  |
| CT9 Project Management<br>Limited                       | 19.5882%              | _   | Hong Kong                     | Project Management Holding<br>Company                              |            |  |
| Shanghai Pudong JiFa Logistics<br>Company Limited       | 19.79%                | _   | People's Republic of China    | Warehouse and Logistics  |            |  |

# 21 Related Party Transactions (Continued)

#### Compensation of key management personnel

The remuneration of directors and other key members of the management during the year was as follows:

|                                    | 2005<br>USD'000 | 2004<br>USD'000 |
|------------------------------------|-----------------|-----------------|
| Short-term benefits                | 4,811           | 2,789           |
| Employees' end of service benefits | 454             | 120             |
|                                    | 5,265           | 2,909           |

# 22 Derivatives

The table below shows the positive and negative fair values of derivative financial instruments, which are equivalent to the market values, together with the notional amounts analysed by the term to maturity. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are neither indicative of the market risk nor credit risk.

#### **31 December 2005:**

|                                       |                                      |                                      |  | Notional amounts by term to maturi |   |  |                                    |
|---------------------------------------|--------------------------------------|--------------------------------------|--|------------------------------------|---|--|------------------------------------|
|                                       | Positive<br>fair<br>value<br>USD'000 | Negative<br>fair<br>value<br>USD'000 | Notional<br>amount<br>Total<br>USD'000 | Within<br>3 months<br>USD'000      | Over 3<br>months<br>to<br>6 months<br>USD'000 | Over 6<br>months<br>to<br>12 months<br>USD'000 | Over 1<br>to 5<br>years<br>USD'000 |
| Derivatives held as cash flow hedges: |                                      |                                      |  |                                    |   |  |                                    |
| Interest rate swap                    | 10,781                               |                                      | 1,360,555                              |                                    |   |  | 1,360,555                          |

#### Derivative product types

Swaps are contractual agreements between two parties to exchange interest or foreign currency differentials based on a specific notional amount. For interest rate swaps, counterparties generally exchange fixed and floating rate interest payments based on a notional value in a single currency.

#### Derivative related credit risk

Credit risk in respect of derivative financial instruments arises from the potential for a counterparty to default on its contractual obligations and is limited to the positive fair value of instruments that are favourable to the Group. All the derivative contracts of the Group are entered into with reputable financial institutions.

#### Derivatives held or issued for hedging purposes

The Group uses interest rate swaps to hedge against the cash flow risks arising on interest payments on long term loans. In all such cases, the hedging relationship and objective, including details of the hedged item and hedging instrument, are formally documented and the transactions are accounted for as cash flow hedges.

# 23 Capital Commitments

|  | 2005<br>USD'000 | 2004<br>USD'000 |
|--|-----------------|-----------------|
| Estimated capital expenditure contracted for at the balance sheet date but |                 |                 |
| not provided for   | 38,641          | 292,222         |

# 24 Contingencies

The Group has contingent liabilities for letters of guarantee amounting to USD 5.72 million issued by the Group's bankers and letters of credit amounting to USD 87.75 million issued by PCFC's bankers (note 21).

#### Operating lease commitments—Group as lessee

Future minimum rentals payable under non-cancellable operating leases as at 31 December are as follows:

|   | 2005<br>USD'000 | 2004<br>USD'000 |
|---|-----------------|-----------------|
| Within one year                             | 7,408           | 1,278           |
| After one year but not more than five years | 16,377          | 3,382           |
| More than five years                        | 97,879          |                 |
|   | 121,664         | 4,660           |

#### Operating lease commitments—Group as lessor

Future minimum rentals receivable under non-cancellable operating leases as at 31 December are as follows:

|   | 2005<br>USD'000 | 2004<br>USD'000 |
|---|-----------------|-----------------|
| Within one year                             | 1,000           |                 |
| After one year but not more than five years | 7,795           | 6,349           |
| More than five years                        | 7,838           | 2,862           |
|   | 16,633          | 9,211           |

## 25 Risk Management

The Group's principal financial instruments, other than derivatives, comprise bank loans and cash and short-term deposits. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The Group also enters into derivative transactions, including principally interest rate swaps. The purpose is to manage the interest rate risk arising from the Group's sources of finance.

It is, and has been throughout the year under review, the Group's policy that no trading in financial instruments shall be undertaken.

The main risks arising from the Group's financial instruments are cash flow interest rate risk, liquidity risk, foreign currency risk and credit risk. The senior management reviews and agrees policies for managing each of these risks and they are summarised below. The Group's accounting policies in relation to derivatives are set out in note 2.

## 25 Risk Management (Continued)

#### Cash flow interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term debt obligations with a floating interest rate and bank deposits.

The Group's policy is to manage its interest cost by entering into interest rate swap agreements, in which the Group agrees to exchange, at specified intervals, the difference between fixed and variable rate interest amounts calculated by reference to an agreed-upon notional principal amount. These swaps are designated to hedge underlying debt obligations.

At 31 December 2005, after taking into account the effect of interest rate swaps, approximately 99% of the Group's borrowings are at a fixed rate of interest.

#### Foreign currency risk

As a result of significant investment operations in Hong Kong, China, India, Australia, Korea and the Dominican Republic, the Group's balance sheet can be affected significantly by movements in exchange rates of the Hong Kong Dollar, Indian Rupee, Chinese Yuan, Australian Dollar, Korean Won and Dominican Republic Pesos with the United States Dollar exchange rates. The Group did not seek to hedge these currency exposures.

## Commodity price risk

The Group has no significant commodity price risk.

## Credit risk

The Group trades only with recognised, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures and required to submit financial guarantees based on their creditworthiness. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

With respect to credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents and certain derivative instruments, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

#### Liquidity risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank facilities and ensuring adequate internally generated funds and funds from the Parent Group are available when required. The Group's terms of business require amounts to be paid within 60 days of the date of provision of the service. Trade payables are normally settled within 45 days of the date of purchase.

#### 26 Fair Value of Financial Instruments

Financial instruments comprise financial assets and financial liabilities.

Financial assets consist of bank balances and cash, trade receivables, long term receivables, loan and due from related parties. Financial liabilities consist of trade payables, due to related parties, retentions payable, other payables and accrued expenses and interest bearing loans or borrowings.

The fair values of financial assets and liabilities are not materially different from their carrying values.

# The Peninsular and Oriental Steam Navigation Company Audited Extract from the Directors' Remuneration Report

## Details of directors' remuneration

The following sections of the remuneration report have been audited.

# **Directors' emoluments**

|   | Salary<br>and fees<br>2005 | Bonus<br>2005 | Benefits<br>in kind<br>2005 | Cash in<br>lieu of<br>benefits<br>2005 | Total<br>2005 | Total<br>2004 |
|---|----------------------------|---------------|-----------------------------|--|---------------|---------------|
|   | £000                       | £000          | £000                        | £000                                   | £000          | £000          |
| Executive directors                       |                            |               |                             |  |               |               |
| Robert Woods                              | 500                        | 338           | 21                          | _                                      | 859           | 767           |
| Michael Gradon                            | 325                        | 219           | 20                          |  | 564           | 480           |
| Nick Luff                                 | 375                        | 253           | 7                           | 109                                    | 744           | 693           |
| Russ Peters                               | 265                        | 186           | 18                          |  | 469           | 320           |
| Peter Smith                               | 245                        | 165           | 41                          |  | 451           | 422           |
| Lord Sterling#                            | 135                        | 91            | 31                          | —                                      | 257           | 660           |
| Non-executive directors                   |                            |               |                             |  |               |               |
| Sir John Parker†                          | 310                        | —             |                             |  | 310           |               |
| Sir David Brown                           | 40                         | —             |                             |  | 40            | 33            |
| Sir John Collins                          | 48                         | —             |                             |  | 48            | 39            |
| David Williams                            | 43                         | —             |                             |  | 43            |               |
| The Rt Hon the Baroness Symons of Vernham |                            |               |                             |  |               |               |
| Dean†                                     | 3                          | —             |                             |  | 3             |               |
| Mike Turner <sup>†</sup>                  | 3                          | —             |                             |  | 3             |               |
| Richard Cousins <sup>†</sup>              | 2                          |               |                             |  | 2             |               |
| Michael Everard                           | 40                         |               |                             |  | 40            | 33            |
| Rodney Galpin#                            | 19                         |               |                             |  | 19            | 44            |
|   | 2,353                      | 1,252         | 138                         | 109                                    | 3,852         | 3,491         |

† from date of appointment

*#* up to date of cessation of directorship

Aggregate emoluments in respect of qualifying services amounted to  $\pounds 3,852,000$  (2004  $\pounds 3,491,000$ ) and the aggregate amount paid to pension schemes in respect of qualifying services amounted to  $\pounds 433,000$  (2004  $\pounds 374,000$ ).

Nick Luff received a cash equivalent payment in place of certain benefits in kind and pension benefits.

**Lord Sterling** purchased a property (with related fixtures and fittings) on 18 October 2005 from the Group for  $\pounds 1,035,000$  being the open market value as determined by independent valuers. The Group's profit on disposal was  $\pounds 418,000$ .

**Sir Bruce MacPhail** who retired as a director of the Company on 31 December 2003 worked on a part-time basis for the Company until 31 December 2005 managing the disposal of the development property portfolio for which he received a salary of  $\pm 137,500$ , benefits in kind of  $\pm 72,816$  and a bonus of  $\pm 206,250$ .

**Richard Hein** who retired as a director of the Company on 17 May 2002 was Chairman of P&O Australia Limited throughout 2005 for which he received a salary of £67,846, benefits in kind of £12,614 and a bonus of £20,956.

#### Directors' interests in shares

The following is a table of the executive directors' deferred stock, long term incentive awards and option grants (in units of £1 nominal of deferred stock) under the Matching Plan, Performance Share Plan, 2005 Matching Share Plan, P&O Option Plan, P&O SAYE Scheme and the 2004 Plan. The terms of these plans

are set out under the heading "Long term incentives" on page 28. Further details of the stock option grants are set out on page F-107.

|  | Matching<br>Plan Stock<br>Awards | Matching<br>Plan<br>Invested<br>Stock | Maximum<br>Matching<br>Plan<br>Matching<br>Awards | Maximum<br>Performance<br>Share Plan<br>Awards | Maximum<br>2005<br>Matching<br>Share Plan<br>Awards | Stock<br>Options |
|--|----------------------------------|---------------------------------------|---|--|---|------------------|
| Lord Sterling<br>At 1 January 2005   | 16,114                           | 154,638                               | 273,036   |  |   | 1,110,025        |
| Dividend stock*  | _                                | (91,360)                              | (152,266)   |  |   |                  |
| Own stock invested   | 16 114                           | (2.279                                | 120 770   |  |   | 1 110 025        |
| At 13 May 2005 Robert Woods  | 16,114                           | 63,278                                | 120,770   |  |   | 1,110,025        |
| At 1 January 2005  | 18,533<br>1,252                  | 124,573                               | 225,225   | 1,450  | 453   | 1,192,747        |
| Vested, exercised and sold <sup>#(1,2)</sup><br>Own stock invested               |                                  | (89,690)<br>88,447                    | (149,483)   | _  |   | _                |
| Granted <sup>(3,4,5)</sup>   | 29,907                           |                                       | 111,939   | 212,765  | 66,488  |                  |
| At 31 December 2005  | 49,692                           | 123,330                               | 187,681   | 214,215  | 66,941  | 1,192,747        |
| Michael Gradon<br>At 1 January 2005<br>Dividend stock*                           | 10,635                           | 84,365                                | 150,711   | 870  | 206   | 818,198          |
| Vested, exercised and sold <sup><math>\#(1,2)</math></sup><br>Own stock invested | 776                              | (45,526)<br>48,478                    | (75,876)  |  |   | _                |
| Granted <sup>(3,4,5)</sup>   | 19,417                           | -0,-70                                | 70,397  | 127,659  | 30,322  |                  |
| At 31 December 2005  | 30,828                           | 87,317                                | 145,232   | 128,529  | 30,528  | 818,198          |
| Nick Luff<br>At 1 January 2005   | 10,475                           | 179,987                               | 309,928   |  | _   | 689,660          |
| Dividend stock*  | 905                              |                                       |   | 1,088  | 339   |                  |
| Vested, exercised and sold <sup>(1,2)</sup><br>Own stock invested                | _                                | (67,500)<br>68,222                    | (112,500)   | _  |   |                  |
| Granted <sup>(3,4,5)</sup>   | 24,571                           |                                       | 89,239  | 159,574  | 49,866  |                  |
| At 31 December 2005  | 35,951                           | 180,709                               | 286,667   | 160,662  | 50,205  | 689,660          |
| Russ PetersAt 1 January 2005   | 2,013                            | 16,195                                | 28,905  | _  |   | 386,858          |
| Dividend stock*  | 183                              |                                       |   | 768  |   |                  |
| Granted <sup>(3,4,5)</sup>   | 5,156                            |                                       | 5,156   | 112,765  |   |                  |
| At 31 December 2005  | 7,352                            | 16,195                                | 34,061  | 113,533  |   | 386,858          |
| Peter Smith<br>At 1 January 2005   | 8,863                            | 91,230                                | 160,469   |  |   | 671,630          |
| Dividend stock* $\dots$ Vested, exercised and sold <sup>#(1,2)</sup> $\dots$     | 647                              | (59,210)                              | (98,683)  | 710  | 222   | _                |
| Own stock invested   |                                  | 44,773                                |   |  |   | —                |
| $Granted^{(3,4,5)}$  | $\frac{16,181}{25,601}$          |                                       | 58,768  | 104,255  | 32,577  |                  |
| At 31 December 2005  | 25,691                           | 76,793                                | 120,554   | 104,965  | 32,799  | 671,630          |

# The figures for vested, exercised and sold include the exercise of Matching Plan awards and the release of Matching Plan Invested Stock and are stated to show the amount of stock retained (being the increase in the deferred stock column) and the amount sold (being the decrease in the total interests column) after exercise.

\* Dividend stock includes stock purchased in lieu of dividends for the stock held in the Employee Benefit Trust and stock purchased with dividends for stock in PEPs and ISAs.

(1) The Matching Plan Stock Awards, which had been granted on 21 March 2003, vested on 9 March 2005. The market value of the deferred stock constituting these awards on the day of grant was 184p and on the day of vesting was 303p.

- (2) The date of exercise of the Matching Plan Stock Award was 9 March 2005. The market value of the deferred stock constituting these awards on the day of exercise was 303p.
- (3) The 2005 Matching Plan Awards were granted on 9 March 2005 and the market value of the deferred stock constituting these awards on the day of the grant was 303p. The performance conditions and performance period for these awards are described on page 29.
- (4) The 2005 Performance Share Plan awards were granted on 13 May 2005 and the market value of the deferred stock constituting these awards on the day of the grant was 282p. The performance conditions and performance period for these awards are described on page 29.
- (5) The 2005 Matching Share Plan awards were granted on 13 May 2005 and the market value of the deferred stock constituting these awards on the day of the grant was 282p. The performance conditions and performance period for these awards are described on page 29.

"Invested stock" includes invested stock under both the Matching Plan and the 2005 Matching share Plan.

The aggregate net value of assets received or receivable by directors during the year under long term incentive plans was  $\pounds 3,826,138$  (2004  $\pounds 1,544,555$ ).

No director had interests, whether beneficial or non-beneficial, in the Company's preferred stock or debenture stocks or in the share capital, loan stocks or debenture stocks of the Company's subsidiaries at the beginning or end of the year or at the date of this report. No director had a material interest in any contract of significance with the Company or any subsidiary, joint venture or associate during the year.

As potential beneficiaries of the P&O Employee Benefit Trust (the "Trust"), the executive directors are technically deemed to be interested in deferred stock of the Company held by the Trust. At 31 December 2005, the Trust held £12,207,682 nominal of deferred stock.

#### Stock Awards

The Trustee waives its right to receive dividends on stock held in the Trust and the amount of stock to which Stock Awards relate increased during the year, due to additional P&O deferred stock purchased by the Trustee which had a value equivalent to the value of the dividend forgone. Stock Awards are eligible for Matching Awards in accordance with the rules of the Matching Plan as described above. The terms of the Matching Plan (including the performance conditions) are summarised on page 29. Stock Awards are subject to a retention period of two years from the date of grant. Stock Awards granted in 2004 and 2005 would normally have become exercisable from the announcement of the 2005 and 2006 preliminary results respectively. However, upon the change of control of P&O on 8 March 2006, Stock Awards under the Matching Plan and 2005 Matching Share Plan became exercisable in accordance with the rules of the plans. Under the Matching Plan, Stock Awards vested in full. Under all plans, Matching and Performance Awards vested in full (subject to pro-rating to the date of departure for those who had left the Company before the end of the relevant performance period).

# **Stock options**

Further details of the stock options granted to directors under the P&O Option Plan and the P&O SAYE Scheme are set out below:

|                            | January and<br>December | Exerc    | isable   |
|----------------------------|-------------------------|----------|----------|
| 51                         | 2005                    | From     | То       |
| Lord Sterling <sup>*</sup> | 229,533                 | 23/10/03 | 23/10/10 |
|                            | 282,615                 | 17/9/04  | 17/9/11  |
|                            | 355,673                 | 24/9/05  | 24/9/12  |
| _                          | 242,204                 | 29/9/06  | 29/9/13  |
| $\underline{1}$            | ,110,025                |          |          |
| Robert Woods               | 226,014                 | 23/10/03 | 23/10/10 |
|                            | 277,962                 | 17/9/04  | 17/9/11  |
|                            | 409,755                 | 24/9/05  | 24/9/12  |
|                            | 279,016                 | 29/9/06  | 29/9/13  |
| 1,                         | ,192,747                |          |          |
| Michael Gradon             | 162,908                 | 23/10/03 | 23/10/10 |
|                            | 207,592                 | 17/9/04  | 17/9/11  |
|                            | 261,228                 | 24/9/05  | 24/9/12  |
|                            | 186,470                 | 29/9/06  | 29/9/13  |
| _                          | 818,198                 |          |          |
| Nick Luff                  | 447,915                 | 18/6/06  | 18/6/13  |
|                            | 241,745                 | 29/9/06  | 29/9/13  |
|                            | 689,660                 |          |          |
| Russ Peters                | 206,768                 | 24/9/05  | 24/9/12  |
|                            | 7,382#                  | 1/6/06   | 1/11/06  |
| _                          | 172,708                 | 29/9/06  | 29/9/13  |
| _                          | 386,858                 |          |          |
| Peter Smith                | 124,432                 | 23/10/03 | 23/10/10 |
|                            | 170,250                 | 17/9/04  | 17/9/11  |
|                            | 214,175                 | 24/9/05  | 24/9/12  |
|                            | 7,382#                  | 1/6/06   | 1/11/06  |
|                            | 155,391                 | 29/9/06  | 29/9/13  |
|                            | 671,630                 |          |          |

\* Lord Sterling retired from the Board on 13 May 2005 and the stock options listed above are at that date.

<sup>#</sup> P&O SAYE Plan options.

The performance conditions for each of the above stock options are described on page 30. The performance conditions for all options are based on EPS growth, except for the options exercisable from 29 September 2006.

The Company had a Directors' Shareholding Guideline whereby executive directors were expected to build up over a three year period, and maintain thereafter, a holding of deferred stock in the Company (including Stock Awards and Invested Stock) with a value broadly equivalent to at least 100 per cent of salary. This guideline was applied flexibly, where appropriate, for example to recognise the possibility of directors wishing to reduce their holding as they neared retirement or to take account of other special circumstances.

The aggregate gains made by directors on the exercise of deferred stock under option were  $\pounds$ nil (2004  $\pounds$ 137,743).

The mid-market price of the deferred stock at 30 December 2005 was 466.0p (2004 297.5p). The highest mid-market price during the year was 494.0p and the lowest mid-market price was 265.0p.

|                | Current<br>age | Increase<br>in accrued<br>pension<br>(net of<br>inflation/<br>revaluation)<br>during<br>the year<br>(A) | Transfer value<br>of the increase<br>in accrued<br>pension<br>(net of<br>inflation/<br>revaluation)<br>director's<br>less<br>contribution<br>31 December<br>2005<br>(B) | Accrued<br>pension at<br>31 December<br>2005<br>(C) | Increase<br>in accrued<br>pension<br>during<br>the year<br>(D) | Transfer<br>value of<br>accrued<br>pension<br>during<br>31 December<br>2005<br>(E) | Transfer<br>value of<br>accrued<br>pension at<br>31 December<br>2004<br>(F) | Increase/<br>(decrease)<br>in transfer<br>value over<br>the year,<br>less<br>director's<br>contribution<br>(G) |
|----------------|----------------|---|---|---|--|--|---|--|
|                | - 4            | £000 p.a.   | £000  | £000 p.a.   | £000 p.a.  | £000   | £000  | £000   |
| Lord Sterling  | 71             |   |   | 586   | 37   | 12,096   | 11,201  | 896  |
| Robert Woods   | 59             | 21  | 435   | 345   | 45   | 7,842  | 6,828   | 981  |
| Michael Gradon | 46             | 18  | 144   | 130   | 21   | 1,183  | 920   | 241  |
| Russ Peters    | 57             | 10  | 156   | 156   | 13   | 2,790  | 2,281   | 492  |
| Peter Smith    | 54             | 3   | 32  | 69  | 4  | 947  | 795   | 145  |

Notes:

(i) All executive directors during the year, except Nick Luff, were members of the P&O Pension Scheme (the "P&O UK Scheme").

(ii) The accrued pensions indicated in column (C) are the pensions payable on reaching age 60, except for Lord Sterling whose pension is now in payment and Robert Woods whose pension could be payable immediately.

(iii) Where applicable the rate of inflation used in columns (A) and (B) is 2.7 per cent.

(iv) The pensions and transfer values indicated in columns (A) to (G) above, exclude the effect of any Additional Voluntary Contributions paid by the directors.

Lord Sterling has ceased to accrue further pension rights and his pension is in payment from 31 May 2005. The pension in columns (C) and (D) above, reflect the P&O UK Scheme's late retirement provisions. The transfer values indicated in columns (E), (F) and (G) demonstrate the change in cost to the P&O UK Scheme of providing the late retirement benefits, given prevailing market conditions. In accordance with Inland Revenue Regulations he is not entitled to transfer his benefits out of the P&O UK Scheme. For column (E) the pension has been valued when it came into payment, based on market conditions as at 31 December 2005.

**Robert Woods'** accrued pension in column (C) is the total pension earned, which could be paid immediately in the event of retirement. For the purpose of the UK Listing Authority's Listing Rules the figure in column (A) is consistent with him being entitled to an immediate pension last year.

**Michael Gradon's** pension rights in the event of early retirement would be affected by various historical provisions, which have not been available to new directors for some years. The actual pension payable would depend on his age and service and whether his retirement was voluntary or compulsory. The various provisions would start to apply from age 47 and begin to fall away gradually after age 55. The maximum effect of these provisions would be on retirement from service at age 55, where the value of the standard provisions reflected above could be enhanced by up to 40 per cent.

**Peter Smith's** pension rights are restricted by the current earnings cap, which was introduced by the government in 1989. The Company has therefore established a Funded Unapproved Retirement Benefits Scheme ("FURBS") which operates on a defined contribution basis. The Company's contribution to the FURBS is paid quarterly in arrears and it amounted to £45,567 in 2005 (2004 £43,741).

**Nick Luff** receives no pension benefit from the Company. The Company provides life insurance for which an insurance policy is in place, the cost of which is included within the directors' emoluments table on page F-104.

## General provisions of the P&O UK Scheme

The Normal Retirement Age for Senior Executives is 60. The maximum pension is normally two thirds of pensionable salary. Only basic salary is pensionable. Early retirement pensions are normally reduced to take account of the longer period over which they will be paid. However in certain circumstances the Scheme rules will allow unreduced pensions to be paid, providing they are funded by the employer at the time of retirement.

The P&O UK Scheme's rules guarantee pension increases during retirement fully in line with RPI increases up to 3 per cent, subject to the minimum introduced in the Pensions Act 1995. Increases above 3 per cent are not guaranteed but the trustee has the power to grant them, if circumstances permit, without referring to the Company. Increases greater than 80 per cent of the increase in RPI may only be given with the agreement of the Company. The current policy of the Company and the trustee is to fund the P&O UK Scheme for increases up to 80 per cent of the increase in RPI, subject to the above guarantees, allowance for which is made in transfer value calculations.

In the event of death before retirement, the P&O UK Scheme provides a capital sum equal to four times basic salary (or four times the earnings cap for those joining after 1989) plus spouse pensions or, at the trustee's discretion, a dependents pension of up to 66 per cent of the member's pension. Children's allowances are also payable at the rate of 25 per cent of the spouse/dependents pension.

## The Peninsular and Oriental Steam Navigation Company

#### Statement of Directors' Responsibilities in Respect of the Annual Report and the Financial Statements

The directors are responsible for preparing the Annual Report and the Group and parent company financial statements, in accordance with applicable law and regulations.

Company law requires the directors to prepare Group and parent company financial statements for each financial year. Under that law the directors are required to prepare the Group financial statements in accordance with IFRSs as adopted by the EU and have elected to prepare the parent company financial statements in accordance with UK Accounting Standards.

The Group financial statements are required by law and IFRSs as adopted by the EU to present fairly the financial position and performance of the Group; the Companies Act 1985 provides in relation to such financial statements that references in the relevant part of that Act to financial statements giving a true and fair view are references to their achieving a fair presentation.

The parent company financial statements are required by law to give a true and fair view of the state of affairs of the parent company.

In preparing each of the Group and parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- for the Group financial statements, state whether they have been prepared in accordance with IFRSs as adopted by the EU;
- for the parent company financial statements, state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the parent company financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and the parent company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

Under applicable law and regulations, the directors are also responsible for preparing a Directors' Report and Directors' Remuneration Report that comply with that law and those regulations.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# The Peninsular and Oriental Steam Navigation Company Report of the Independent Auditors

## Independent auditors' report to the members of The Peninsular and Oriental Steam Navigation Company

We have audited the Group and Parent company financial statements (the "financial statements") of The Peninsular and Oriental Steam Navigation Company for the year ended 31 December 2005 which comprise the Consolidated income statement, the Consolidated and Parent company balance sheets, the Consolidated statement of cash flows, the Consolidated statement of recognised income and expense and the related notes. These financial statements have been prepared under the accounting policies set out therein. We have also audited the information in the Directors' Remuneration Report that is described as having been audited.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## **Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the Annual Report and the Group financial statements in accordance with applicable law and International Financial Reporting Standards (IFRSs) as adopted by the EU, and for preparing the parent company financial statements and the Directors' Remuneration Report in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page F-110.

Our responsibility is to audit the financial statements and the part of the Directors' Remuneration Report to be audited in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and whether the financial statements and the part of the Directors' Remuneration Report to be audited have been properly prepared in accordance with the Companies Act 1985 and whether, in addition, the Group financial statements have been properly prepared in accordance with Article 4 of the IAS Regulation. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

# Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements and the part of the Directors' Remuneration Report to be audited. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements and the part of the Directors' Remuneration Report to be audited are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements and the part of the Directors' Remuneration.

# Opinion

In our opinion:

- the Group financial statements give a true and fair view, in accordance with IFRSs as adopted by the EU, of the state of the Group's affairs as at 31 December 2005 and of its profit for the year then ended;
- the Group financial statements have been properly prepared in accordance with the Companies Act 1985 and Article 4 of the IAS Regulation;
- the Parent company financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the Parent company's affairs as at 31 December 2005; and
- the Parent company financial statements and the part of the Directors' Remuneration Report to be audited have been properly prepared in accordance with the Companies Act 1985.

**KPMG Audit Plc** Chartered Accountants Registered Auditor 8 Salisbury Square London EC4Y 8BB 1 June 2006

# The Peninsular and Oriental Steam Navigation Company Consolidated Income Statement for the Year Ended 31 December 2005

|  | Note | Before<br>separately<br>disclosable<br>items<br>2005 | Separately<br>disclosable<br>items<br>(note 4)<br>2005 | Total<br>2005 | Before<br>separately<br>disclosable<br>items<br>2004 | Separately<br>disclosable<br>items<br>(note 4)<br>2004 | Total<br>2004 |
|--|------|--|--|---------------|--|--|---------------|
|  |      | £m   | £m   | £m            | £m   | £m   | £m            |
| Group revenue  | 2(a) | 2,340.1  | —  | 2,340.1       | 2,265.9  | —  | 2,265.9       |
| Cost of sales  | 3    | (2,014.4)  | —  | (2,014.4)     | (1,908.4)  | (122.9)  | (2,031.3)     |
| Gross profit   |      | 325.7  |  | 325.7         | 357.5  | (122.9)  | 234.6         |
| Other operating income   | 3    | 12.8   | 4.1  | 16.9          | 19.5   | 13.5   | 33.0          |
| Administrative costs   | 3    | (192.5)  | (18.7)   | (211.2)       | (216.9)  | (217.3)  | (434.2)       |
| Share of results of joint  |      | 146.0  | (14.6)   | 131.4         | 160.1  | (326.7)  | (166.6)       |
| ventures and associates  |      | 40.9   | (0.9)  | 40.0          | 30.5   |  | 30.5          |
| <b>Group operating profit</b> /( <b>loss</b> )<br>Profit on sale and termination   |      | 186.9  | (15.5)   | 171.4         | 190.6  | (326.7)  | (136.1)       |
| of businesses  |      |  |  | _             |  | 32.4   | 32.4          |
| Profit/(loss) before financing   |      |  |  |               |  |  |               |
| costs  | 2(b) | 186.9  | (15.5)   | 171.4         | 190.6  | (294.3)  | (103.7)       |
| Financial income   | 5    | 7.9  | _  | 7.9           | 11.4   | _  | 11.4          |
| Financial expenses   | 5    | (66.6)   | (12.1)   | (78.7)        | (94.9)   |  | (94.9)        |
| Net financing costs  | 5    | (58.7)   | (12.1)   | (70.8)        | (83.5)   |  | (83.5)        |
| Profit/(loss) before taxation  |      | 128.2  | (27.6)   | 100.6         | 107.1  | (294.3)  | (187.2)       |
| Taxation   | 6(a) | (23.6)   | (0.4)  | (24.0)        | (18.9)   | (1.9)  | (20.8)        |
| Profit/(loss) on continuing<br>operations after taxation<br>Profit from discontinued<br>operations and profit on sale<br>of discontinued operations, |      | 104.6  | (28.0)   | 76.6          | 88.2   | (296.2)  | (208.0)       |
| net of tax   | 2(b) | 33.6   | 179.9  | 213.5         | 53.0   | 3.5  | 56.5          |
| Profit/(loss) for the financial year   |      | 138.2  | 151.9  | 290.1         | 141.2  | (292.7)  | (151.5)       |
| Attributable to:   |      |  |  |               |  |  |               |
| Equity stockholders of the   |      |  |  |               |  |  |               |
| parent   |      |  |  | 279.8         |  |  | (161.6)       |
| Minority interests in subsidiaries .   |      |  |  | 10.3          |  | -  | 10.1          |
|  |      |  |  | 290.1         |  |  | (151.5)       |
| Earnings per £1 nominal of deferred stock:   |      |  |  |               |  | -  |               |
| Basic EPS  | 9    |  |  | 37.4p         |  |  | (22.6)p       |
| Diluted EPS  | 9    |  |  | 37.0p         |  |  | (22.6)p       |
| <b>Basic EPS from continuing</b>   |      |  |  |               |  |  |               |
| operations   |      |  |  | 8.5p          |  |  | (30.3)p       |
| Diluted EPS from continuing  |      |  |  |               |  |  |               |
| operations   |      |  |  | 8.4p          |  |  | (30.3)p       |
| Basic EPS from discontinued operations   |      |  |  | 28.9p         |  |  | 7.7p          |
| Diluted EPS from discontinued  |      |  |  | 20.9p         |  |  | /./p          |
| operations   |      |  |  | 28.6p         |  |  | 7.7p          |
| ·*·····  |      |  |  | -0.0P         |  |  | · · · F       |

For underlying measures of EPS see note 9.

# The Peninsular and Oriental Steam Navigation Company Consolidated Statement of Recognised Income and Expense for the Year Ended 31 December 2005

|  | Note     | 2005    | 2004    |
|--|----------|---------|---------|
|  |          | £m      | £m      |
| Foreign exchange translation differences   |          | 94.4    | (54.7)  |
| Net gain/(loss) on hedge of net investments in foreign                             |          |         |         |
| subsidiaries   |          | (18.6)  |         |
| Recycled exchange on disposals   |          | 0.1     |         |
| Effective portion of net changes in fair value of cash flow                        |          |         |         |
| hedges   |          | (1.0)   |         |
| Cash flow hedges transferred to income statement                                   |          | 17.5    |         |
| Fair value movements on available-for-sale financial assets                        |          | 0.6     |         |
| Net actuarial losses   |          | (167.3) | (48.6)  |
| Income and expense recognised directly in equity                                   |          | (74.3)  | (103.3) |
| Profit/(loss) for the financial year   |          | 290.1   | (151.5) |
|  | 25       |         | ′       |
| Total recognised income and expense for the financial year                         | 25       | 215.8   | (254.8) |
| Effect of change in accounting policy  |          |         |         |
| Effect of adoption of IAS 32 and 39 on 1 January 2005 (with 2004 not restated) on: |          |         |         |
| Retained earnings  |          | (4.2)   |         |
| Cash flow hedge reserve  |          | (23.0)  |         |
|  | 36       | (27.2)  |         |
| Total recognised income and expense is attributable to:                            | :        |         |         |
| Equity stockholders of the parent  | 25       | 205.7   | (263.4) |
| Minority interests in subsidiaries   | 25<br>25 | 10.1    | (203.4) |
|  | 23       |         |         |
|  |          | 215.8   | (254.8) |

Of the income and expense recognised directly in equity for the financial year, £26.7m net gain has arisen in joint ventures and associates (2004 £44.7m net loss), of which £40.3m gain (2004 £38.7m loss) is in respect of foreign exchange translation differences, £4.9m loss (2004 £nil) is in respect of the effective portion of net changes in the fair value of cash flow hedges and £8.7m loss (2004 £6.0m loss) relates to net actuarial gains and losses, net of a £0.1m credit (2004 £nil) in respect of deferred tax.

Tax of £3.3m (2004 £9.6m credit) has been charged directly to equity in the consolidated statement of recognised income and expense. This consists of an income tax charge of £1.4m (2004 £3.5m credit) arising on foreign exchange translation differences and a deferred tax charge of £1.9m (2004 £6.1m credit) made up of a charge of £2.0m (2004 £6.1m credit) arising on actuarial gains and losses less a credit of £0.1m (2004 £nil) arising on the effective portion of net changes in the fair value of cash flow hedges. In addition, the effect of adoption of IAS 32 and 39 on 1 January 2005 gave rise to a £0.6m credit in respect of deferred tax.

Net actuarial gains and losses includes a £122.6m charge being the Group's share of the Merchant Navy Officers' Pension Fund deficit at 30 September 2005, when the Group commenced accounting for the fund as a defined benefit pension scheme, as set out in note 28 on page F-166 and also includes a charge of £17.5m being the Group's share of the exit payments made by P&O Nedlloyd into the P&O UK Pension scheme on forming its own UK scheme, as set out in note 28 on page F-167.

# The Peninsular and Oriental Steam Navigation Company Consolidated Balance Sheet at 31 December 2005

|   | Note     | 2005             | 2004             |
|---|----------|------------------|------------------|
|   |          | £m               | £m               |
| Non-current assets  | 10       | 05.5             | 02.7             |
| Intangible assets   | 10<br>11 | 85.5             | 92.7<br>145.0    |
| Prepaid leases  | 11 12    | 153.5            | 145.0            |
| Property, plant and equipment                                     | 12       | 1,160.8<br>386.6 | 1,233.7<br>501.4 |
| Investments in joint ventures and associates<br>Other investments | 13<br>19 | 380.0<br>14.4    | 11.2             |
| Deferred tax assets   | 19       | 6.5              | 11.2             |
| Trade and other receivables                                       | 14       | 9.2              | 7.2              |
|   | 10       | 1,816.5          | 2,007.9          |
| Current assets  |          | 1,010.5          | 2,007.9          |
| Properties held for development and sale                          | 16       | 149.8            | 508.5            |
| Inventories   | 10       | 36.6             | 43.2             |
| Other investments   | 19       | 34.6             | 5.2              |
| Trade and other receivables                                       | 18       | 475.4            | 410.2            |
| Tax recoverable.  | 15       |                  | 0.8              |
| Cash and cash equivalents   | 20       | 99.5             | 50.2             |
| Non-current assets held for sale                                  | 8        | 1.1              |                  |
|   | 0        | 797.0            | 1 010 1          |
|   |          | /9/.0            | 1,018.1          |
| Current liabilities   |          |                  | <i>/</i>         |
| Bank overdrafts   | 20       | (17.3)           | (20.8)           |
| Interest bearing loans and borrowings                             | 21       | (30.6)           | (79.7)           |
| Trade and other payables  | 22       | (424.4)          | (383.2)          |
| Income tax liabilities  | 15       | (89.1)           | (105.7)          |
| Employee benefits   | 28       | (23.0)           | (24.2)           |
| Provisions  | 23       | (51.2)           | (94.1)           |
|   |          | (635.6)          | (707.7)          |
| Net current assets  |          | 161.4            | 310.4            |
| Non-current liabilities   |          |                  |                  |
| Interest bearing loans and borrowings                             | 21       | (656.2)          | (1,131.3)        |
| Trade and other payables  | 22       | (35.1)           | (56.2)           |
| Deferred tax liabilities  | 14       | (64.8)           | (83.3)           |
| Employee benefits   | 28       | (282.8)          | (268.9)          |
| Provisions  | 23       | (67.8)           | (40.9)           |
|   |          | (1,106.7)        | (1,580.6)        |
| Net assets  |          | 871.2            | 737.7            |
| Equity  |          |                  |                  |
| Issued capital  | 24       | 822.2            | 813.5            |
| Share premium   | 25       | 792.2            | 782.9            |
| Reserves  | 25       | 172.6            | 111.6            |
| Retained earnings   | 25       | (969.8)          | (1,017.1)        |
| Total equity attributable to equity holders of the parent         |          | 817.2            | 690.9            |
| Minority interests in subsidiaries                                | 25       | 54.0             | 46.8             |
| Total equity  |          | 871.2            | 737.7            |
|   |          |                  |                  |

The accounts were approved by a duly authorised committee of the Board of directors and signed on its behalf on 1 June 2006 by:

Robert Woods Michael Gradon

# The Peninsular and Oriental Steam Navigation Company Consolidated Statement of Cash Flows for the Year Ended 31 December 2005

|  | Note  | 2005      | 2004      |
|--|-------|-----------|-----------|
|  |       | £m        | £m        |
| Profit/(loss) for the year                                 |       | 290.1     | (151.5)   |
| Share of results of joint ventures and associates          |       | (62.5)    | (78.3)    |
| (Profit)/loss on sale of property, plant and equipment     |       | (3.9)     | 11.2      |
| Profit on sale and termination of businesses               |       | (178.3)   | (43.1)    |
| Amounts written off investments                            |       | —         | 1.1       |
| Net financing costs  |       | 75.0      | 88.9      |
| Interest received  |       | 3.9       | 10.0      |
| Share-based payments                                       |       | 5.4       | 4.5       |
| Taxation expense   |       | 28.1      | 22.3      |
| Depreciation, amortisation and impairment charges          |       | 109.9     | 322.3     |
| Decrease in properties held for development and sale       |       | 352.0     | 267.2     |
| Decrease inventories                                       |       | 3.3       | 8.2       |
| Increase in trade and other receivables                    |       | (87.1)    | (14.3)    |
| Increase in trade and other payables                       |       | 31.2      | 36.3      |
| (Decrease)/increase in provisions                          |       | (39.5)    | 50.2      |
| Decrease in liabilities for pensions and employee benefits |       | (111.5)   | (35.9)    |
| Taxation paid  |       | (57.0)    | (37.3)    |
| Dividends received from joint ventures and associates      | -     | 49.7      | 22.1      |
| Net cash inflow from operating activities                  | =     | 408.8     | 483.9     |
| Purchase of property, plant and equipment                  |       | (186.6)   | (154.1)   |
| Purchase of investments                                    |       | (0.4)     | (2.2)     |
| Sale of property, plant and equipment                      |       | 48.6      | 102.9     |
| Sale of investments  |       | 0.1       | 0.1       |
| Interest received  |       | _         | 16.4      |
| Purchase of subsidiaries and businesses                    | 31(a) | _         | 1.6       |
| Advances to and purchase of joint ventures and associates  |       | (40.7)    | (63.3)    |
| Sale of subsidiaries and termination of businesses         | 31(b) | 128.0     | 186.5     |
| Repayments by and sale of joint ventures and associates    | _     | 398.1     | 155.9     |
| Net cash inflow from investing activities                  | _     | 347.1     | 243.8     |
| Issue of stock   | -     | 18.2      | 12.6      |
| Purchase of own stock                                      |       | (5.8)     | (14.2)    |
| Loan drawdowns   |       | 1,289.2   | 838.6     |
| Loan repayments  |       | (1,848.5) | (1,329.6) |
| Finance lease capital payments                             |       | (10.2)    | (30.7)    |
| Interest paid.   |       | (73.4)    | (114.6)   |
| Finance lease interest paid                                |       | (2.1)     | (2.4)     |
| Dividends paid to minority interests                       |       | (2.9)     | (4.6)     |
| Dividends paid   |       | (70.0)    | (91.6)    |
| Net cash outflow from financing activities                 | -     | (705.5)   | (736.5)   |
| Net increase/(decrease) in cash and cash equivalents       | =     | 50.4      | (8.8)     |
| Cash and cash equivalents at 1 January                     | 20    | 29.4      | 36.5      |
| Effect of exchange rate fluctuations on cash held          | -     | 2.4       | 1.7       |
| Cash and cash equivalents at 31 December                   | 20    | 82.2      | 29.4      |

# **1** Significant accounting policies

The Peninsular and Oriental Steam Navigation Company is a company domiciled in the United Kingdom. The consolidated financial statements of the Company for the year ended 31 December 2005 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interests in associates and jointly controlled entities.

The consolidated financial statements were authorised for issuance by the directors on 1 June 2006.

## Transition to International Financial Reporting Standards ("IFRS")

The consolidated financial statements have been prepared in accordance with IFRS as adopted by the EU and its interpretations adopted by the International Accounting Standards Board ("IASB"). These are the Group's first consolidated financial statements under IFRS and IFRS 1 'First-time Adoption of International Financial Reporting Standards' has been applied.

An explanation of how the transition to IFRS has affected the reported financial position, financial performance and cash flows of the Group is provided in note 36.

The Company has elected to prepare its financial statements in accordance with UK GAAP. These are presented on pages F-189 to F-211.

#### **Basis of preparation**

These financial statements are presented in sterling, the Group's functional currency, rounded to the nearest 0.1 million. They are prepared on the historical cost basis except for derivative financial instruments and available-for-sale assets, which are stated at fair value, and non-current assets held for sale which are stated at the lower of previous carrying amount and fair value less costs to sell.

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 35.

The following accounting policies, unless otherwise stated, have been applied consistently to all periods presented in these consolidated financial statements in dealing with items which are considered material in relation to these consolidated financial statements and in preparing an opening IFRS balance sheet at 1 January 2004 for the purposes of transition to IFRS.

They have been applied consistently by Group entities.

#### Transitional arrangements

The rules for first time adoption of IFRS are set out in IFRS 1. In general a company is required to determine its IFRS accounting policies and apply these retrospectively to determine the opening IFRS compliant balance sheet. The standard permits a number of exceptions to this general principle to assist companies as they transition to IFRS.

# 1 Significant accounting policies (Continued)

When preparing the Group's IFRS balance sheet at 1 January 2004, the date of transition, the following optional exemptions, provided by IFRS 1, from full retrospective application of IFRS accounting policies have been adopted:

- IFRS 3 'Business Combinations'—the provisions of IFRS 3 have been applied prospectively from 1 January 2004, and the classification and accounting treatment of business combinations that occurred prior to this date have not been reconsidered in the preparation of the Group's opening IFRS balance sheet at 1 January 2004;
- IAS 32 'Financial Instruments: Disclosure and Presentation' and IAS 39 'Financial Instruments: Recognition and Measurement'—the provisions of IAS 32 and IAS 39 have not been applied to the financial statements for the year ended 31 December 2004, which form the comparative period to the Group's first IFRS compliant financial statements and which, for these purposes, have been prepared on the basis of previous UK GAAP accounting policies. The Group has applied the exemption available under IFRS 1 that allows comparatives not to be restated for IAS 32 and IAS 39. The effect of adopting IAS 32 and IAS 39 is explained in note 36;
- Until 31 December 2004 the Group adopted hedge accounting for interest rate transactions and foreign exchange transactions in accordance with UK GAAP. With effect from 1 January 2005, subject to specific criteria, derivative financial instruments, financial assets and financial liabilities may be designated as forming hedge relationships as a result of which fair value changes are offset in the income statement or recognised directly in the statement of recognised income and expense depending on the nature of the hedge relationship;
- Where items of property, plant and equipment have previously been revalued, the revalued amount at 1 January 2004 has been deemed to be the cost at that date;
- Cumulative translation differences arising on consolidation of subsidiaries—IAS 21 'The Effects of Changes in Foreign Exchange Rates' requires such differences to be held in a separate reserve, rather than included in the profit and loss reserve under UK GAAP. This reserve has been deemed to be nil on 1 January 2004; and
- IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations' has been applied prospectively from 1 January 2005 (see page F-126).

# **Basis of consolidation**

Intragroup balances and any unrealised gains and losses or income and expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains from transactions with joint ventures and associates are eliminated to the extent of the Group's interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### Subsidiaries

The Group financial statements include the results of the Company and its subsidiary undertakings together with the Group's share of the results of its joint ventures and associates. A subsidiary is an entity controlled by the Company. Control is regarded as the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that are presently exercisable or convertible are taken into account. The financial statements of subsidiaries are consolidated from the date that control commences until the date that control ceases.

#### Associates

An associate is an undertaking in which the Group has significant influence, but not control, over the financial and operating policies. The Group's share of the total recognised gains and losses of associates is included on an equity accounted basis in the consolidated income statement or statement of recognised

## **1** Significant accounting policies (Continued)

income and expense (as appropriate) and its interest in their net assets is included within investments in the consolidated balance sheet from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds the carrying amount of the associate, the carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations in respect of the associate.

#### Joint ventures

A joint venture is an undertaking in which the Group has joint control, established by a contractual arrangement with one or more other parties. The Group equity accounts for its joint ventures and therefore its share of the profits less losses of joint ventures are included in the consolidated income statement or statement of recognised income and expense (as appropriate) and its interest in their net assets is included in investments in the consolidated balance sheet.

#### Foreign currency

## Foreign currency transactions

Transactions in foreign currencies are recorded at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated into sterling at the rate of exchange ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement. Non-monetary asset and liabilities that are measured in terms of historical cost in a foreign currency are translated using the rate of exchange ruling at the date of the transaction.

## Financial statements of foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to sterling at the rates of exchange ruling at the balance sheet date. The revenues and expenses of foreign operations are translated into sterling at rates approximating to the rates of exchange ruling at the dates of the transactions. Foreign exchange differences arising on retranslation are recognised directly in a separate component of equity.

#### Net investment in foreign operations

Exchange differences arising from the translation of the net investment in foreign operations, and of related hedges, are taken to the translation reserve in accordance with the hedging policy described below.

#### Financial instruments

IAS 32 and IAS 39 address the accounting for, and reporting of, financial instruments. IAS 39 sets out detailed accounting requirements in relation to financial assets and liabilities. As outlined above under transitional arrangements, this has been applied by the Group for the first time for the year ended 31 December 2005. Under the exemption available in IFRS 1 the comparatives have not been restated for IAS 32 and IAS 39 and continue to reflect previously applied UK GAAP. The respective accounting policies are described below.

The Group uses derivative financial instruments, including interest rate swaps, foreign exchange contracts and options to hedge its exposure to foreign exchange and interest rate risks arising from operating, financing and investing activities. In accordance with its treasury policy, the Group does not hold or issue derivative financial instruments for speculative purposes.

Derivative financial instruments are recognised initially at cost. Subsequent to initial recognition, derivative financial instruments are stated at fair value. Where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged (see accounting policy for hedging), otherwise the gain or loss on remeasurement to fair value is recognised immediately in profit or loss.

## **1** Significant accounting policies (Continued)

The fair value of interest rate swaps is the estimated amount that the Group would receive or pay to terminate the swap at the balance sheet date, taking into account current interest rates and the current creditworthiness of the swap counterparties. The fair value of forward exchange contracts is their quoted market price at the balance sheet date.

## Hedging

## **Cash flow hedges**

Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognised asset or liability, or a highly probable forecasted transaction, the effective part of any gain or loss on the derivative financial instrument is recognised directly in equity. When the forecasted transaction subsequently results in the recognition of a non-financial asset or non-financial liability, or the forecast transaction for a non-financial asset or non-financial liability becomes a firm commitment for which fair value hedge accounting is applied, the associated cumulative gain or loss is removed from equity and included in the initial cost or other carrying amount of the non-financial asset or non-financial liability. If a hedge of a forecasted transaction subsequently results in the recognised directly in equity are reclassified into profit or loss in the same period or periods during which the asset acquired or liability assumed affects profit or loss (i.e. when interest income or expense is recognised). For cash flow hedges other than those covered by the preceding two policy statements, the associated cumulative gain or loss is removed from equity and recognised in the income statement in the same period or periods during which the hedge directive part of a hedge transaction is recognised in the income statement in the same period or periods during which the hedged forecast transaction affects profit or loss. Any gain or loss arising on an ineffective part of a hedge transaction is recognised in the income statement immediately.

When a hedging instrument expires or is sold, terminated or exercised, or the entity revokes designation of the hedge relationship but the hedged forecast transaction is still expected to occur, the cumulative gain or loss at that point remains in equity and is recognised in accordance with the above policy when the transaction occurs. If the hedged transaction is no longer expected to take place, the cumulative unrealised gain or loss recognised in equity is recognised immediately in the income statement.

#### Hedge of net investment in foreign operations

Where a foreign currency liability hedges a net investment in a foreign operation, the portion of foreign exchange differences arising on translation of the liability that is determined to be an effective hedge is recognised directly in equity. The ineffective portion is recognised immediately in profit or loss. Where exchange differences have been deferred in equity, they are recycled to the income statement upon disposal of the respective foreign operation.

As noted above, the comparatives have not been restated for IAS 32 and IAS 39. Accordingly the Group has continued to apply its previous UK GAAP accounting policy, in its comparative figures. Under this accounting policy amounts payable or receivable in respect of interest rate swaps are recognised within the interest expense over the period of the contracts. Non interest bearing amounts due after one year are discounted at a rate approximating to current interest rates. Gains and losses on instruments used for hedging are not recognised until the exposure that is being hedged is itself recognised.

#### Financial guarantees

The Group has not adopted amendments to IAS 39 and IFRS 4 in relation to financial guarantee contracts which will apply for periods commencing on or after 1 January 2006.

Where the Group enters into financial guarantee contracts to guarantee the indebtedness of joint ventures or associates, the Group considers these to be insurance arrangements, and accounts for them as such. In this respect, the Group treats the guarantee contract as a contingent liability until such time as it becomes probable that the Group will be required to make a payment under the guarantee.

# **1** Significant accounting policies (Continued)

The Group does not expect the amendments to have any impact on the financial statements for the period commencing 1 January 2006.

## Investments

## Investments in debt and equity securities

Where the Group has the positive intent and ability to hold debt instruments to maturity, they are stated at amortised cost less impairment losses.

Other investments in debt and equity securities held by the Group are classified as being available-for-sale and are stated at fair value, with any resultant gain or loss being recognised directly in equity, except for impairment losses and, in the case of monetary items such as debt securities, foreign exchange gains and losses. When these investments are derecognised, the cumulative gain or loss previously recognised in equity is recognised in profit or loss. Where these investments are interest-bearing, interest calculated using the effective interest method is recognised in profit or loss.

The fair value of financial instruments classified as available-for-sale is their quoted bid-price at the balance sheet date. Available-for-sale investments are recognised/derecognised by the Group on the date it commits to purchase/sell the investments. Securities held-to-maturity are recognised/derecognised on the day they are transferred to/by the Group.

The Group does not hold investments in debt or equity securities for trading purposes.

The comparative information for other investments are presented in accordance with UK GAAP and are stated at historical cost net of provisions for impairment.

## Intangible assets

#### Goodwill arising on consolidation

Purchased goodwill represents amounts arising on acquisition of subsidiaries, associates and joint ventures. Goodwill represents the difference between the cost of the acquisition and the fair value of the net identifiable assets acquired.

In respect of acquisitions prior to 1 January 2004, goodwill is included on the basis of its deemed cost which represents the carrying amount (net of accumulated amortisation) as recorded previously under UK GAAP.

Goodwill is stated at cost or deemed cost less any accumulated impairment losses. Goodwill is allocated to cash generating units and is not amortised but is tested annually for impairments (see accounting policy for impairment). In respect of associates and joint ventures the carrying amount of goodwill is included as part of the carrying amount of the investment in the associate or joint venture.

Negative goodwill arising on acquisition is recognised directly in the income statement.

The Group's policy prior to 1998 was to eliminate goodwill arising upon acquisitions against reserves. Under IFRS 1 and IFRS 3, such goodwill remains eliminated against reserves.

## Property, plant and equipment

#### **Owned** assets

Items of property, plant and equipment are stated at cost or deemed cost less accumulated depreciation (see below) and impairment losses (see accounting policy for impairment). The cost of self-constructed assets includes the cost of materials, direct labour and an appropriate proportion of production overheads. Interest incurred in respect of costs relating to assets under construction is capitalised into the cost of the asset concerned.

# **1** Significant accounting policies (Continued)

Certain items of property, plant and equipment that had been revalued to fair value on or prior to 1 January 2004, the date of transition to IFRS, are measured on the basis of deemed costs, being the revalued amount at the date of that revaluation.

Where an item of property, plant and equipment comprises major components having different useful lives, they are accounted for as separate items of property, plant and equipment.

#### Leased assets

Leases under which the Group assumes substantially all of the risks and rewards of ownership are classified as finance leases. An asset acquired by way of a finance lease is stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation (see below) and impairment losses (see accounting policy for impairment). The capital element of future lease payments is treated as a liability. The interest element is charged to the income statement over the period of the finance lease in proportion to the balance of capital repayments.

All other leases are classified as operating leases with the lease rentals payable being charged to the income statement on a systematic basis over the term of the lease.

#### Subsequent expenditure

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately, including major inspection and overhaul expenditure, is capitalised. Other subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property, plant and equipment. All other expenditure is recognised in the income statement as an expense as incurred.

## Depreciation

Depreciation is calculated to write down the cost of property, plant and equipment to their estimated residual value on a straight line basis over the expected useful life of the asset concerned. Generally for ships this is between 10 and 35 years, for freehold property 50 years and for other fixed assets (reported within plant and machinery, fixtures and fittings) various periods of up to 40 years, the most significant of which are cold storage facilities (up to 40 years), port equipment, such as cranes and straddle carriers (up to 25 years), Ports IT systems (up to 10 years) and other port equipment, such as forklifts, tractors and trailers (5 to 10 years). Leased assets are depreciated over the remainder of the lease period. No depreciation is provided on freehold land.

Assets constructed by the Group are depreciated from the date on which they come into use.

# Prepaid leases

Advance payments at the inception of operating leases are recognised as prepayments in respect of that lease and recognised in profit or loss over the lease term on a systematic basis.

#### Properties held for development and sale

Properties held for development and sale are included in current assets at the lower of cost and net realisable value, with any resultant gain or loss recognised in the income statement. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. Interest and other outgoings less income receivable are charged to the income statement during development, except in respect of properties where the development period is extensive, when such amounts are included in cost.

# **1** Significant accounting policies (Continued)

## Inventories

Inventories and work in progress are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. The cost of inventories within Ferries is based on the First-in-First-out principle, whilst within Ports inventories are accounted for on a weighted average basis.

## Trade and other receivables

Trade and other receivables are stated at their cost less impairment losses (see accounting policy for impairment).

## Cash and cash equivalents

Cash and cash equivalents comprises cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

## Trade and other payables

Trade and other payables are stated at cost.

## Impairment

The carrying amounts of the Group's assets, other than properties held for development and sale (see accounting policy for properties held for development and sale), inventories (see accounting policy for inventories) and deferred tax assets (see accounting policy for taxation), are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. For goodwill the recoverable amount is estimated at each balance sheet date as well as when there are indications that the carrying value may not be recoverable. An impairment loss is recognised whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement.

Impairment losses recognised in respect of cash generating units are allocated first to reduce the carrying amount of any goodwill allocated to cash generating units, and then to reduce the carrying amount of the other assets in the unit on a pro rata basis. A cash generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash flows from other assets or groups of assets.

On transition to IFRS all goodwill was tested for impairment as at 1 January 2004, the date of transition, even though no indication of impairment existed.

#### Calculation of recoverable amount

The recoverable amount of assets other than receivables, is the greater of their net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash generating unit to which the asset belongs.

#### **Reversals of impairment**

An impairment loss in respect of goodwill is not reversed.

In respect of other assets, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

## **1** Significant accounting policies (Continued)

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of deprecation or amortisation, if no impairment loss had been recognised.

## Interest bearing loans and borrowings

Interest bearing loans and borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest bearing loans and borrowings are stated at amortised costs with any difference between cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest basis.

#### Share capital

## Preference and concessionary stock

Preference and concessionary stock are classified as equity as they are non-redeemable and the directors retain discretion over dividend payments. Dividends are recognised as distributions within equity and are recognised as a liability in the period in which they are declared.

## Repurchase of share capital

When share capital recognised as equity is purchased by the Company, the amount of the consideration paid, including directly attributable costs, is recognised as a change in equity. Repurchased shares are classified as treasury shares and are presented as a deduction from total equity.

## **Employee benefits**

## Pensions

The Group's net obligation in respect of defined benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine the present value, and the fair value of any plan assets is deducted. The calculation is performed by a qualified actuary using the projected unit credit method. The discount rate is the yield at the balance sheet date on AA credit rated bonds or local equivalent that have maturity dates approximating to the terms of the Group's obligations.

When the benefits of a plan are improved, the portion of the increased benefit relating to past service by employees is recognised as an expense in the income statement on a straight line basis over the average period until the benefits become vested. To the extent that the benefits vest immediately, the expense is recognised immediately in the income statement.

Actuarial gains and losses that arise in calculating the Group's obligation in respect of a plan are recognised in the period in which they arise directly in the statement of recognised income and expenses.

The operating and financing costs of defined benefit pension plans are recognised separately in the income statement; current service costs are spread systematically over the expected average remaining service lives of employees and financing costs are recognised in the periods within which they arise.

Contributions, including lump sum payments, in respect of defined contribution pension schemes and multi employer defined benefit schemes where it is not possible to identify the Group's share of the scheme, are charged to the income statement as they fall due.

#### Share-based payments

The Group operated five employee share plans: the Executive Stock Option Plan ("P&O Option Plan"), the P&O 2004 UK Sharesave Plan ("2004 Plan"), the Deferred Bonus and Co-investment Matching Plan ("Matching Plan"), the P&O Performance Share Plan ("Performance Share Plan") and the P&O 2005 Matching Share Plan ("2005 Matching Share Plan"). The fair values of grants under the P&O Option Plan

# **1** Significant accounting policies (Continued)

and 2004 Plan were calculated using binomial valuation models. The fair values of awards under the Matching Plan, Performance Share Plan and 2005 Matching Share Plan are calculated by discounting the share price at the date of award in respect of the relevant performance conditions. The fair value is measured at grant date and, in accordance with IFRS 2 'Share-based Payment', the resulting cost is charged to the income statement over the period during which the employees become unconditionally entitled to the options or shares. The amount recognised as an expense is adjusted to reflect changes in expected and actual levels of options vesting.

#### Long term service benefits

The Group's net obligation in respect of long term service benefits, other than pension plans, is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using the projected unit credit method and is discounted to its present value and the fair value of any related assets is deducted. The discount rate is the yield at the balance sheet date on AA credit rated bonds (or local equivalent) that have maturity dates approximating to the terms of the Group's obligations.

#### Provisions

A provision is recognised in the balance sheet when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation, and where the amount of the associated costs can be reliably estimated. If the effect is material, provisions are calculated by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money, and where appropriate the risks specific to the liability.

A provision for restructuring is recognised when the Group has approved a detailed and formal restructuring plan, and the restructuring has either commenced or has been announced publicly. Future operating costs are not provided for.

A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract.

#### Revenue

Revenue comprises amounts derived from the provision of goods and services to third parties (excluding VAT and similar sales taxes) and includes rent receivable from properties. Revenue from the provision of goods includes sales of properties held for development and sale, recognised when contracts become unconditional. Revenue from the provision of services is recognised on the delivery of those services, which for Ports is once the relevant throughput has taken place, for Ferries is on provision of carriage and for Container Shipping is on completion of the shipping or transport operation. For Cold Logistics storage revenue is recognised over the period during which storage is provided and for its handling and transport operations on completion of the service.

#### Net financing costs

Net financing costs comprise interest payable on borrowings calculated using the effective interest rate method, the interest expense element of finance lease payments, interest receivable on funds invested, foreign exchange gains and losses reflected in the income statement, dividend income, the unwinding of discounts on provisions and gains and losses on interest hedging instruments that are recognised in the income statement.

The interest expense component of finance lease payments is recognised in the income statement using the effective interest rate method.

# 1 Significant accounting policies (Continued)

## Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that the Group can control the timing of reversal of the differences and that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services (business segment), or in providing products or services within a particular environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

#### **Discontinued operations**

A discontinued operation is a clearly distinguishable component of the Group's business that is abandoned or terminated pursuant to a single plan, and which represents a separate major line of business or geographical area of operations.

#### Non-current assets held for sale

Immediately before classification as held for sale, the measurement of the assets (and all assets and liabilities in a disposal group) is brought up-to-date in accordance with applicable IFRS. Then, on initial classification as held for sale, non-current assets and disposal groups are recognised at the lower of carrying amount and fair value less costs to sell.

Impairment losses on initial classification as held for sale are included in profit or loss, even when there is a revaluation. The same applies to gains and losses on subsequent remeasurement.

## Separately disclosable items

Separately disclosable items are outside the normal course of business and include write-down or disposal of property, plant and equipment; restructuring costs and reversals of any provisions for restructuring costs; disposals of investments and profit/loss on disposal of discontinued operations.

#### 2 Segment reporting

The segment information is presented in the consolidated financial statements in respect of the Group's business and geographical segments. The primary format, business segments, reflects the Group's management and internal reporting structure.

# 2 Segment reporting (Continued)

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one period.

# **Business segments**

The Group is comprised of the following main business segments:

- Ports The operation and development of terminals and related logistical operations worldwide.
- Ferries The operation of freight and passenger ferries within Europe and related road haulage.
- **Property** A development property portfolio in the US, the UK and Continental Europe.

The Container Shipping and Cold Logistics business segments were sold during June 2005 and December 2005, respectively (see note 8).

# 2 Segment reporting (Continued)

## **Geographical segments**

The Ports segment is managed on a global basis, but operates in four principal geographical areas: Europe, Americas, Australasia and Asia. The Property segment operates in Europe and Americas. Ferries operates in Europe only.

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers. Segment assets are based on the geographical location of the assets.

#### (a) Segmental analysis of revenue

| By division:                         | Group<br>2005 | Joint<br>ventures<br>2005 | Total<br>2005 | Group<br>2004 | Joint<br>ventures<br>2004 | Total<br>2004 |
|--------------------------------------|---------------|---------------------------|---------------|---------------|---------------------------|---------------|
|                                      | £m            | £m                        | £m            | £m            | £m                        | £m            |
| Continuing operations                |               |                           |               |               |                           |               |
| Ports                                | 913.9         | 235.3                     | 1,149.2       | 844.4         | 174.9                     | 1,019.3       |
| Ferries                              | 895.4         | _                         | 895.4         | 984.0         |                           | 984.0         |
| Property                             | 530.8         | 3.9                       | 534.7         | 437.5         | 6.1                       | 443.6         |
| Revenue from continuing operations . | 2,340.1       | 239.2                     | 2,579.3       | 2,265.9       | 181.0                     | 2,446.9       |
| Discontinued operations              |               |                           |               |               |                           |               |
| Cold Logistics                       | 222.8         | _                         | 222.8         | 205.6         |                           | 205.6         |
| Container Shipping                   | _             | _                         | _             | _             | 478.9                     | 478.9         |
| Revenue for the financial year       | 2,562.9       | 239.2                     | 2,802.1       | 2,471.5       | 659.9                     | 3,131.4       |
| By geographical area of origin:      | Group<br>2005 | Joint<br>ventures<br>2005 | Total<br>2005 | Group<br>2004 | Joint<br>ventures<br>2004 | Total<br>2004 |

| 2005    | 2005   | 2005   | 2004   | 2004   | 2004   |
|---------|--|--|--|--|--|
| £m      | £m   | £m   | £m   | £m   | £m   |
|         |  |  |  |  |  |
| 1,492.0 | 65.1   | 1,557.1  | 1,329.6  | 60.3   | 1,389.9  |
| 362.2   | 106.8  | 469.0  | 489.6  | 73.6   | 563.2  |
| 308.5   | 38.1   | 346.6  | 293.7  | 18.0   | 311.7  |
| 177.4   | 29.2   | 206.6  | 153.0  | 29.1   | 182.1  |
| 2,340.1 | 239.2  | 2,579.3  | 2,265.9  | 181.0  | 2,446.9  |
|         |  |  |  |  |  |
| _       |  | _  | _  | 142.3  | 142.3  |
| 134.0   |  | 134.0  | 126.8  | 84.8   | 211.6  |
| 88.8    |  | 88.8   | 78.8   | 31.8   | 110.6  |
|         |  |  |  | 220.0  | 220.0  |
| 2,562.9 | 239.2  | 2,802.1  | 2,471.5  | 659.9  | 3,131.4  |
|         | 2005<br>£m<br>1,492.0<br>362.2<br>308.5<br>177.4<br>2,340.1<br>134.0<br>88.8<br> | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | 2005         2005         2004           £m         £m         £m         £m           1,492.0         65.1         1,557.1         1,329.6           362.2         106.8         469.0         489.6           308.5         38.1         346.6         293.7           177.4         29.2         206.6         153.0           2,340.1         239.2         2,579.3         2,265.9           134.0         —         134.0         126.8           88.8         —         88.8         78.8 | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ |

# 2 Segment reporting (Continued)

# (b) Segmental analysis of operating profit/(loss) and discontinued operations

| By division:                        | Group<br>2005 | Joint<br>ventures<br>and<br>associates<br>2005 | Total<br>2005 | Group<br>2004 | Joint<br>ventures<br>and<br>associates<br>2004 | Total<br>2004 |
|-------------------------------------|---------------|--|---------------|---------------|--|---------------|
|                                     | £m            | £m   | £m            | £m            | £m   | £m            |
| Continuing operations               |               |  |               |               |  |               |
| Before separately disclosable items |               |  |               |               |  |               |
| Ports                               | 120.7         | 56.0   | 176.7         | 113.8         | 42.3   | 156.1         |
| Ferries                             | 14.7          |  | 14.7          | (5.9)         |  | (5.9)         |
| Property                            | 10.6          | 2.1  | 12.7          | 52.2          | 1.8  | 54.0          |
|                                     | 146.0         | 58.1   | 204.1         | 160.1         | 44.1   | 204.2         |
| Separately disclosable items        |               |  |               |               |  |               |
| Ports                               | (0.4)         | _  | (0.4)         | 7.9           |  | 7.9           |
| Ferries                             | 1.6           | _  | 1.6           | (280.6)       |  | (280.6)       |
| Property                            | 0.2           | (0.9)  | (0.7)         | (54.0)        |  | (54.0)        |
| Unallocated                         | (16.0)        | _  | (16.0)        |               |  | _             |
| -                                   | (14.6)        | (0.9)  | (15.5)        | (326.7)       |  | (326.7)       |
| Total                               |               |  |               |               |  |               |
| Ports                               | 120.3         | 56.0   | 176.3         | 121.7         | 42.3   | 164.0         |
| Ferries                             | 16.3          | —  | 16.3          | (286.5)       | _  | (286.5)       |
| Property                            | 10.8          | 1.2  | 12.0          | (1.8)         | 1.8  |               |
| Unallocated                         | (16.0)        |  | (16.0)        |               |  |               |
|                                     | 131.4         | 57.2   | 188.6         | (166.6)       | 44.1   | (122.5)       |
| Less:                               |               |  |               |               |  |               |
| Joint ventures and associates net   |               |  |               |               |  |               |
| financing costs                     | —             | (5.0)  | (5.0)         |               | (4.9)  | (4.9)         |
| Joint ventures and associates       |               |  |               |               |  |               |
| taxation                            | —             | (11.1)   | (11.1)        |               | (8.4)  | (8.4)         |
| Joint ventures and associates       |               |  |               |               |  |               |
| minority interest                   |               | (1.1)  | (1.1)         |               | (0.3)  | (0.3)         |
| Operating profit/(loss)             | 131.4         | 40.0   | 171.4         | (166.6)       | 30.5   | (136.1)       |

# 2 Segment reporting (Continued)

| By division:                         | Group<br>2005 | Joint<br>ventures<br>and<br>associates<br>2005 | Total<br>2005 | Group<br>2004 | Joint<br>ventures<br>and<br>associates<br>2004 | Total<br>2004 |
|--------------------------------------|---------------|--|---------------|---------------|--|---------------|
|                                      | £m            | £m   | £m            | £m            | £m   | £m            |
| Discontinued operations              |               |  |               |               |  |               |
| Before separately disclosable items  |               |  |               |               |  |               |
| Container Shipping                   | (2.1)         | 29.0   | 26.9          | (3.9)         | 63.7   | 59.8          |
| Cold Logistics                       | 21.0          | —  | 21.0          | 18.4          |  | 18.4          |
| -                                    | 18.9          | 29.0   | 47.9          | 14.5          | 63.7   | 78.2          |
| Separately disclosable items         |               |  |               |               |  |               |
| Container Shipping                   | _             | _  | _             | (0.4)         | 0.3  | (0.1)         |
| Cold Logistics                       | 2.1           | _  | 2.1           | (9.2)         |  | (9.2)         |
| -                                    | 2.1           |  | 2.1           | (9.6)         | 0.3  | (9.3)         |
| Total                                |               |  |               |               |  |               |
| Container Shipping                   | (2.1)         | 29.0   | 26.9          | (4.3)         | 64.0   | 59.7          |
| Cold Logistics                       | 23.1          | _  | 23.1          | 9.2           |  | 9.2           |
|                                      | 21.0          | 29.0   | 50.0          | 4.9           | 64.0   | 68.9          |
| Less:                                |               |  |               |               |  |               |
| Net financing costs                  | (4.2)         | (4.8)  | (9.0)         | (5.4)         | (12.3)   | (17.7)        |
| Taxation                             | (3.6)         | (1.7)  | (5.3)         | (1.5)         | (3.4)  | (4.9)         |
| Minority interest                    | _             |  | —             |               | (0.5)  | (0.5)         |
| Net profit from discontinued         |               |  |               |               |  |               |
| operations                           | 13.2          | 22.5   | 35.7          | (2.0)         | 47.8   | 45.8          |
| interests                            |               |  | 188.0         |               |  | 9.6           |
| Loss on sale of Cold Logistics       |               |  | (15.0)        |               |  |               |
| Profit on sale of other discontinued |               |  |               |               |  |               |
| businesses                           |               |  | 4.8           |               |  | 1.1           |
| Profit from discontinued operations  |               |  |               |               |  |               |
| and profit on sale of discontinued   |               |  |               |               |  |               |
| operations, net of tax               |               |  | 213.5         |               |  | 56.5          |
| =                                    |               | =  | =             |               | =  |               |

## 2 Segment reporting (Continued)

# (c) Geographical analysis of operating profit/(loss) before joint venture and associate net financing costs, taxation and minority interests

| By geographical area of origin: | Group<br>2005 | Joint<br>ventures<br>2005 | Associates<br>2005 | Total<br>2005 | Group<br>2004 | Joint<br>ventures<br>2004 | Associates<br>2004 | Total<br>2004 |
|---------------------------------|---------------|---------------------------|--------------------|---------------|---------------|---------------------------|--------------------|---------------|
|                                 | £m            | £m                        | £m                 | £m            | £m            | £m                        | £m                 | £m            |
| Continuing operations           |               |                           |                    |               |               |                           |                    |               |
| Europe                          | 20.5          | 5.1                       | (0.8)              | 24.8          | (327.1)       | 2.7                       | 2.5                | (321.9)       |
| Americas                        | 23.0          | 8.0                       | _                  | 31.0          | 69.3          | 0.3                       |                    | 69.6          |
| Australasia                     | 33.8          | 3.3                       | 1.1                | 38.2          | 43.4          | 3.7                       | 0.1                | 47.2          |
| Asia                            | 54.1          | 7.2                       | 33.3               | 94.6          | 47.8          | 7.7                       | 27.1               | 82.6          |
|                                 | 131.4         | 23.6                      | 33.6               | 188.6         | (166.6)       | 14.4                      | 29.7               | (122.5)       |
| Discontinued operations         |               |                           |                    |               |               |                           |                    |               |
| Europe                          | (2.1)         | _                         | 29.0               | 26.9          | (2.0)         | 3.7                       | 14.5               | 16.2          |
| Americas                        | 12.1          | _                         | _                  | 12.1          | 10.9          | 2.1                       | 9.0                | 22.0          |
| Australasia                     | 11.0          | _                         | _                  | 11.0          | (1.5)         | 0.8                       | 3.3                | 2.6           |
| Asia                            |               |                           |                    |               | (2.5)         | 5.4                       | 25.2               | 28.1          |
|                                 | 152.4         | 23.6                      | 62.6               | 238.6         | (161.7)       | 26.4                      | 81.7               | (53.6)        |

## (d) Segmental analysis of total assets

| By division:            | Segment<br>assets<br>2005<br>£m | Investment<br>in joint<br>ventures<br>and<br>associates<br>2005<br>£m | Taxation<br>assets<br>2005<br>£m | Total<br>assets<br>2005<br>£m | Segment<br>assets<br>2004<br>£m | Investment<br>in joint<br>ventures<br>and<br>associates<br>2004<br>£m | Taxation<br>assets<br>2004<br>£m | Total<br>assets<br>2004<br>£m |
|-------------------------|---------------------------------|---|----------------------------------|-------------------------------|---------------------------------|---|----------------------------------|-------------------------------|
| Continuing operations   |                                 |   |                                  |                               |                                 |   |                                  |                               |
| Ports                   | 1,364.3                         | 289.9   | 6.5                              | 1,660.7                       | 1,109.9                         | 235.6   | 8.0                              | 1,353.5                       |
| Ferries                 | 552.9                           | 2.1   | _                                | 555.0                         | 566.3                           | 0.9   | 2.3                              | 569.5                         |
| Property                | 303.2                           | 94.6  |                                  | 397.8                         | 598.5                           | 89.5  | 4.9                              | 692.9                         |
|                         | 2,220.4                         | 386.6   | 6.5                              | 2,613.5                       | 2,274.7                         | 326.0   | 15.2                             | 2,615.9                       |
| Discontinued operations | ,                               |   |                                  | ,                             |                                 |   |                                  |                               |
| Container Shipping      |                                 | _   | _                                | _                             | 3.5                             | 175.2   | 1.7                              | 180.4                         |
| Cold Logistics          |                                 |   |                                  |                               | 228.9                           | 0.2   | 0.6                              | 229.7                         |
| Total assets            | 2,220.4                         | 386.6   | 6.5                              | 2,613.5                       | 2,507.1                         | 501.4   | 17.5                             | 3,026.0                       |

# 2 Segment reporting (Continued)

| By geographical area of origin: | Segment<br>assets<br>2005 | Investment<br>in joint<br>ventures<br>and<br>associates<br>2005 | Taxation<br>assets<br>2005 | Total<br>assets<br>2005 | Segment<br>assets<br>2004 | Investment<br>in joint<br>ventures<br>and<br>associates<br>2004 | Taxation<br>assets<br>2004 | Total<br>assets<br>2004 |
|---------------------------------|---------------------------|---|----------------------------|-------------------------|---------------------------|---|----------------------------|-------------------------|
|                                 | £m                        | £m  | £m                         | £m                      | £m                        | £m  | £m                         | £m                      |
| Continuing operations           |                           |   |                            |                         |                           |   |                            |                         |
| Europe                          | 958.3                     | 99.1  | 1.9                        | 1,059.3                 | 1,191.1                   | 90.7  | 4.8                        | 1,286.6                 |
| Americas                        | 412.8                     | 65.4  | 1.5                        | 479.7                   | 214.6                     | 53.3  | 9.8                        | 277.7                   |
| Australasia                     | 290.9                     | 17.6  | 1.8                        | 310.3                   | 422.4                     | 7.9   | (0.3)                      | 430.0                   |
| Asia                            | 558.4                     | 204.5   | 1.3                        | 764.2                   | 446.6                     | 174.1   | 0.9                        | 621.6                   |
|                                 | 2,220.4                   | 386.6   | 6.5                        | 2,613.5                 | 2,274.7                   | 326.0   | 15.2                       | 2,615.9                 |
| Discontinued operations         |                           |   |                            |                         |                           |   |                            |                         |
| Europe                          | _                         | _   | _                          | _                       | 0.8                       | 43.3  | 0.4                        | 44.5                    |
| Americas                        | _                         |   | —                          | _                       | 152.8                     | 30.6  | 0.7                        | 184.1                   |
| Australasia                     | _                         | _   | _                          | _                       | 77.0                      | 11.2  | 0.3                        | 88.5                    |
| Asia                            |                           |   |                            |                         | 1.8                       | 90.3  | 0.9                        | 93.0                    |
| Total assets                    | 2,220.4                   | 386.6   | 6.5                        | 2,613.5                 | 2,507.1                   | 501.4   | 17.5                       | 3,026.0                 |

# (e) Segmental analysis of total liabilities

| By division:            | Segment<br>liabilities<br>2005 | Taxation<br>liabilities<br>2005 | Total<br>liabilities<br>2005 | Segment<br>liabilities<br>2004 | Taxation<br>liabilities<br>2004 | Total<br>liabilities<br>2004 |
|-------------------------|--------------------------------|---------------------------------|------------------------------|--------------------------------|---------------------------------|------------------------------|
|                         | £m                             | £m                              | £m                           | £m                             | £m                              | £m                           |
| Continuing operations   |                                |                                 |                              |                                |                                 |                              |
| Ports                   | 768.4                          | 100.5                           | 868.9                        | 683.1                          | 90.0                            | 773.1                        |
| Ferries                 | 577.0                          | 15.7                            | 592.7                        | 736.9                          | 12.1                            | 749.0                        |
| Property                | 243.0                          | 37.7                            | 280.7                        | 478.7                          | 66.0                            | 544.7                        |
|                         | 1,588.4                        | 153.9                           | 1,742.3                      | 1,898.7                        | 168.1                           | 2,066.8                      |
| Discontinued operations |                                |                                 |                              |                                |                                 |                              |
| Container Shipping      |                                | _                               | _                            | 75.6                           | 11.1                            | 86.7                         |
| Cold Logistics          |                                |                                 |                              | 125.0                          | 9.8                             | 134.8                        |
| Total liabilities       | 1,588.4                        | 153.9                           | 1,742.3                      | 2,099.3                        | 189.0                           | 2,288.3                      |

# (f) Segmental analysis of additions to intangible assets, prepaid leases and property, plant and equipment

| By division:            | 2005  | 2004  |
|-------------------------|-------|-------|
|                         | £m    | £m    |
| Continuing operations   |       |       |
| Ports                   | 164.0 | 130.7 |
| Ferries                 | 15.3  | 19.1  |
| Property                | 1.9   | 9.5   |
|                         | 181.2 | 159.3 |
| Discontinued operations |       |       |
| Cold Logistics          | 7.7   | 6.3   |
| Total additions         | 188.9 | 165.6 |

#### 2 Segment reporting (Continued)

| By geographical area of origin: | 2005  | 2004  |
|---------------------------------|-------|-------|
|                                 | £m    | £m    |
| Continuing operations           |       |       |
| Europe                          | 54.1  | 79.5  |
| Americas                        | 47.0  | 14.3  |
| Australasia                     | 27.8  | 18.7  |
| Asia                            | 52.3  | 46.8  |
|                                 | 181.2 | 159.3 |
| Discontinued operations         |       |       |
| Americas                        | 4.5   | 4.7   |
| Australasia                     | 3.2   | 1.6   |
| Total additions                 | 188.9 | 165.6 |

#### (g) Segmental analysis of depreciation and other significant non-cash expenses

| By division:            | Depreciation<br>and<br>amortisation<br>2005 | Impairments<br>2005 | Total<br>2005 | Depreciation<br>and<br>amortisation<br>2004 | Impairments<br>2004 | Total<br>2004 |
|-------------------------|---|---------------------|---------------|---|---------------------|---------------|
|                         | £m  | £m                  | £m            | £m  | £m                  | £m            |
| Continuing operations   |   |                     |               |   |                     |               |
| Ports                   | 92.3  | _                   | 92.3          | 78.7  | 6.6                 | 85.3          |
| Ferries                 | 30.2  | _                   | 30.2          | 45.8  | 188.4               | 234.2         |
| Property                | 1.6   |                     | 1.6           | 5.6   |                     | 5.6           |
|                         | 124.1                                       | _                   | 124.1         | 130.1                                       | 195.0               | 325.1         |
| Discontinued operations |   |                     |               |   |                     |               |
| Container Shipping      | 20.2  | _                   | 20.2          | 40.5  |                     | 40.5          |
| Cold Logistics          | 9.1   |                     | 9.1           | 10.3  | 10.1                | 20.4          |
|                         | 153.4                                       |                     | 153.4         | 180.9                                       | 205.1               | 386.0         |

Included in the above is a depreciation and amortisation charge of £43.5m (2004 £63.7m) in relation to the Group's share of its joint venture and associates.

#### (h) Segmental analysis of net operating assets

|                         | 1                                  |               | Group share of joint<br>ventures<br>and associates                 |               |                                    | Group sha<br>vent<br>and as |  |               |
|-------------------------|------------------------------------|---------------|--|---------------|------------------------------------|-----------------------------|--|---------------|
| By division:            | Net<br>operating<br>assets<br>2005 | Loans<br>2005 | Other net<br>non-<br>operating<br>assets/<br>(liabilities)<br>2005 | Total<br>2005 | Net<br>operating<br>assets<br>2004 | Loans<br>2004               | Other net<br>non-<br>operating<br>assets/<br>(liabilities)<br>2004 | Total<br>2004 |
|                         | £m                                 | £m            | £m   | £m            | £m                                 | £m                          | £m   | £m            |
| Continuing operations   |                                    |               |  |               |                                    |                             |  |               |
| Ports                   | 1,457.6                            | (90.6)        | (24.4)   | 1,342.6       | 1,223.8                            | (59.7)                      | (7.9)  | 1,156.2       |
| Ferries                 | 321.8                              |               | _  | 321.8         | 279.6                              |                             | _  | 279.6         |
| Property                | 217.7                              | (13.5)        | 19.1   | 223.3         | 539.4                              | (26.2)                      | 19.7   | 532.9         |
|                         | 1,997.1                            | (104.1)       | (5.3)  | 1,887.7       | 2,042.8                            | (85.9)                      | 11.8   | 1,968.7       |
| Discontinued operations |                                    |               |  |               |                                    |                             |  |               |
| Container Shipping      | _                                  | _             |  | _             | 259.5                              | (25.4)                      | (62.9)   | 171.2         |
| Cold Logistics          |                                    |               |  | _             | 198.1                              |                             |  | 198.1         |
|                         | 1,997.1                            | (104.1)       | (5.3)  | 1,887.7       | 2,500.4                            | (111.3)                     | (51.1)   | 2,338.0       |

## 2 Segment reporting (Continued)

| By geographical area of origin: | Net<br>operating<br>assets<br>2005 | Net<br>operating<br>assets<br>2004 |
|---------------------------------|------------------------------------|------------------------------------|
|                                 | £m                                 | £m                                 |
| Continuing operations           |                                    |                                    |
| Europe                          | 702.0                              | 895.6                              |
| Americas                        | 361.2                              | 334.2                              |
| Australasia                     | 252.4                              | 241.7                              |
| Asia                            | 681.5                              | 571.3                              |
|                                 | 1,997.1                            | 2,042.8                            |
| Discontinued operations         |                                    |                                    |
| Europe                          | _                                  | 73.3                               |
| Americas                        | _                                  | 174.9                              |
| Australasia                     | _                                  | 85.1                               |
| Asia                            |                                    | 124.3                              |
|                                 | 1,997.1                            | 2,500.4                            |

Net operating assets are reconciled to net assets as follows:

|  | 2005    | 2004       |
|--|---------|------------|
|  | £m      | £m         |
| Net operating assets   | 1,997.1 | 2,500.4    |
| Group share of joint venture and associate loans                   | (104.1) | (111.3)    |
| Group share of joint venture and associate other net non-operating |         |            |
| liabilities  | (5.3)   | (51.1)     |
|  | 1,887.7 | 2,338.0    |
| Net derivative financial instruments                               | (21.3)  |            |
| Net borrowings   | (604.6) | (1, 181.6) |
| Amounts relating to previous corporate disposals                   | 48.4    | 35.7       |
| Other investments  | 11.7    | 10.2       |
| Net employee benefit liabilities                                   | (303.3) | (293.1)    |
| Net corporation and deferred taxation                              | (147.4) | (171.5)    |
| Net assets   | 871.2   | 737.7      |

## (i) Ports operating profit and net operating assets

|                   | Operating profit                                     |  |               |               | Net operating assets |         |  |
|-------------------|--|--|---------------|---------------|----------------------|---------|--|
|                   | Before<br>separately<br>disclosable<br>items<br>2005 | Separately<br>disclosable<br>items<br>2005 | Total<br>2005 | Total<br>2004 | 2005                 | 2004    |  |
|                   | £m   | £m   | £m            | £m            | £m                   | £m      |  |
| Asia              | 95.6   | (1.6)                                      | 94.0          | 81.4          | 679.7                | 563.1   |  |
| Americas          | 24.5   | 2.3  | 26.8          | 19.3          | 252.9                | 193.4   |  |
| Australasia       | 31.4   | _  | 31.4          | 39.4          | 226.2                | 212.3   |  |
| Europe            | 17.8   | (1.1)                                      | 16.7          | 16.9          | 273.7                | 225.8   |  |
|                   | 169.3  | (0.4)                                      | 168.9         | 157.0         | 1,432.5              | 1,194.6 |  |
| Maritime Services | 7.4  |  | 7.4           | 7.0           | 25.1                 | 29.2    |  |
|                   | 176.7  | (0.4)                                      | 176.3         | 164.0         | 1,457.6              | 1,223.8 |  |

Ports net operating assets include assets under construction of £27.7m (2004 £39.2m).

#### **3** Net operating costs

|                               | Before<br>separately<br>disclosable<br>items<br>2005 | Separately<br>disclosable<br>items<br>2005 | Total<br>2005 | Before<br>separately<br>disclosable<br>items<br>2004 | Separately<br>disclosable<br>items<br>2004 | Total<br>2004 |
|-------------------------------|--|--|---------------|--|--|---------------|
|                               | £m   | £m   | £m            | £m   | £m   | £m            |
| Continuing operations         |  |  |               |  |  |               |
| Cost of sales                 | (2,014.4)  | _  | (2,014.4)     | (1,908.4)  | (122.9)                                    | (2,031.3)     |
| Other operating income        | 12.8   | 4.1  | 16.9          | 19.5   | 13.5                                       | 33.0          |
| Administrative costs          | (192.5)  | (18.7)                                     | (211.2)       | (216.9)  | (217.3)                                    | (434.2)       |
|                               | (2,194.1)  | (14.6)                                     | (2,208.7)     | (2,105.8)  | (326.7)                                    | (2,432.5)     |
| Discontinued operations       |  |  |               |  |  |               |
| Cost of sales                 | (191.9)  | —  | (191.9)       | (178.9)  | 0.8  | (178.1)       |
| Administrative costs          | (12.0)   |  | (12.0)        | (12.2)   | (10.4)                                     | (22.6)        |
|                               | (2,398.0)  | (14.6)                                     | (2,412.6)     | (2,296.9)  | (336.3)                                    | (2,633.2)     |
| Not opporting posts includes  |  |  |               |  | 2005                                       | 2004          |
| Net operating costs include:  |  |  |               |  | £m   |               |
| Depreciation and amortisation | of propoid la  | asses and pror                             | orty plant    | and  | tm   | £m            |
| equipment                     | · ·  |  | • •           |  | (109.9)                                    | (117.2)       |
| Impairment charge             |  |  |               |  | —  | (205.1)       |
| Audit fee                     |  |  |               |  |  | (2.3)         |
| Rental of land and buildings  |  |  |               |  |  | (100.2)       |
| Hire of ships                 |  |  |               |  | (49.3)                                     | (60.3)        |

Other operating income includes insurance claim proceeds of £5.9m in respect of business interruption and fixed assets damaged due to hurricane Katrina.

(34.4)

(35.5)

Hire of plant and machinery .....

The administrative costs within continuing operations includes an impairment charge of  $\pounds$ nil (2004  $\pounds$ 205.6m).

| UK<br>2005 | Overseas<br>2005   | Total<br>2005   | Percentage<br>of total fees<br>2005                    | UK<br>2004   | Overseas<br>2004                                       | Total<br>2004  | Percentage<br>of total fees<br>2004                    |
|------------|--|---|--|--|--|--|--|
| £m         | £m   | £m  | %  | £m   | £m   | £m   | %  |
|            |  |   |  |  |  |  |  |
| 1.8        | 0.4  | 2.2   | 37.9   | 1.2  | 1.0  | 2.2  | 42.3   |
| 0.5        | 0.1  | 0.6   | 10.4   | 0.2  | _  | 0.2  | 3.9  |
| 2.3        | 0.5  | 2.8   | 48.3   | 1.4  | 1.0  | 2.4  | 46.2   |
| 0.2        | 1.5  | 1.7   | 29.3   | 1.1  | 0.1  | 1.2  | 23.0   |
|            |  |   |  |  |  |  |  |
| _          | 0.3  | 0.3   | 5.2  | _  | 0.4  | 0.4  | 7.7  |
| 0.2        | 0.6  | 0.8   | 13.8   | 0.4  | 0.5  | 0.9  | 17.3   |
| 0.2        | 0.9  | 1.1   | 19.0   | 0.4  | 0.9  | 1.3  | 25.0   |
| 0.1        | 0.1  | 0.2   | 3.4  | 0.2  | 0.1  | 0.3  | 5.8  |
| 0.5        | 2.5  | 3.0   | 51.7   | 1.7  | 1.1  | 2.8  | 53.8   |
|            |  |   |  |  |  |  |  |
| 2.8        | 3.0  | 5.8   | 100.0  | 3.1  | 2.1  | 5.2  | 100.0  |
|            | 2005<br>£m<br>1.8<br>0.5<br>2.3<br>0.2<br>0.2<br>0.2<br>0.2<br>0.2<br>0.1<br>0.5 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ |

Fees for further assurance services in 2005 principally relate to due diligence work in respect of the disposal of the Cold Logistics business.

#### 3 Net operating costs (Continued)

In addition to the above £0.1m (2004 £0.1m) was paid to secondary auditors in respect of audit fees bringing the statutory audit fee for the Group to £2.3m (2004 £2.3m). The Group's share of fees paid to KPMG by joint ventures and associates was £nil (2004 £1.1m), of which £nil (2004 £0.6m) was in respect of audit work and £nil (2004 £0.5m) was in respect of non-audit work.

Drofit on

### 4 Separately disclosable items

Separately disclosable items consist of:

|                                      | Operating<br>profit<br>2005 | Net financing<br>costs<br>2005 | Taxation<br>2005 | Profit on<br>sale of<br>discontinued<br>operations<br>net of tax<br>2005 | Total<br>2005 | Total<br>2004 |
|--------------------------------------|-----------------------------|--------------------------------|------------------|--|---------------|---------------|
|                                      | £m                          | £m                             | £m               | £m   | £m            | £m            |
| Profit/(loss) on sale of property,   |                             |                                |                  |  |               |               |
| plant and equipment                  | 0.9                         |                                | —                | 2.1  | 3.0           | (11.8)        |
| Profit on sale of Container Shipping |                             |                                |                  |  |               |               |
| interests                            | —                           | _                              | _                | 188.0  | 188.0         | 9.6           |
| Loss on sale of Cold Logistics       | —                           | _                              | _                | (15.0)   | (15.0)        | _             |
| Profit on sale of other discontinued |                             |                                |                  |  |               |               |
| businesses                           | —                           | _                              | —                | 4.8  | 4.8           | 1.1           |
| Loss on ineffective hedges           | —                           | (12.1)                         | —                | _  | (12.1)        | _             |
| Corporate relocation and             |                             |                                |                  |  |               |               |
| reorganisation                       | (15.4)                      | _                              | 0.4              | —  | (15.0)        | _             |
| Takeover costs                       | (3.3)                       | _                              | —                | _  | (3.3)         | _             |
| Other income                         | 2.3                         | _                              | (0.8)            | _  | 1.5           | 11.6          |
| Profit on sale of businesses         | —                           |                                | —                | —  | _             | 30.9          |
| Property and other impairments       | —                           | _                              | _                | _  | —             | (60.7)        |
| Ferries reorganisation and           |                             |                                |                  |  |               |               |
| impairment                           |                             |                                |                  |  |               | (273.4)       |
|                                      | (15.5)                      | (12.1)                         | (0.4)            | 179.9  | 151.9         | (292.7)       |
|                                      |                             |                                |                  |  |               |               |

The loss on ineffective hedges arose due to the reduction in net borrowings following the sale of the Group's interest in Royal P&O Nedlloyd.

The other income in 2005 relates to a gain arising from the recovery of insured losses on fixed assets damaged by hurricane Katrina in the US Ports. In 2004 the balance relates to other income received in the year by the Australian operation of the Ports division.

### 5 Net financing costs

|   | 2005   | 2004   |
|---|--------|--------|
|   | £m     | £m     |
| Financial income  |        |        |
| Interest income and similar items                                   | 4.1    | 6.8    |
| Exchange gains  | 3.8    |        |
| Gain on refinancing   |        | 4.6    |
|   | 7.9    | 11.4   |
| Financial expenses  |        |        |
| Interest payable and similar items                                  | (60.1) | (92.6) |
| Debt redemption and other costs                                     | (0.2)  | (2.1)  |
| Ineffective portion of cash flow hedges recycled through the income |        |        |
| statement   | (12.1) | —      |
| Exchange losses   | (2.1)  | —      |
| Interest capitalised  | 2.8    | 5.3    |
| Unwinding of discounts on provisions                                | (5.4)  | (2.7)  |
| Other net financing costs in respect of pension plans               | (1.6)  | (1.5)  |
| Breakage of swap contracts  |        | (1.3)  |
|   | (78.7) | (94.9) |
| Net financing costs   | (70.8) | (83.5) |

Interest capitalised in the year comprises  $\pounds 1.0m$  (2004  $\pounds 1.4m$ ) in respect of property, plant and equipment and  $\pounds 1.8m$  (2004  $\pounds 3.9m$ ) in respect of properties held for development and sale. At the year end the aggregate interest capitalised was  $\pounds 2.4m$  (2004  $\pounds 2.0m$ ) on property, plant and equipment and  $\pounds 2.1m$  (2004  $\pounds 8.1m$ ) on properties held for development and sale.

The net financing costs is before an interest charge of  $\pounds 4.2m$  (2004  $\pounds 5.4m$ ) in respect of discontinued operations.

### 6 Taxation

### (a) Analysis of taxation on profit/(loss) on ordinary activities

|   | 2005   | 2005                                    | 2004   | 2004   |
|---|--------|---|--------|--------|
|   | £m     | £m                                      | £m     | £m     |
| UK corporation tax                            |        |   |        |        |
| Current tax on income for the period          |        | (29.1)                                  |        | (18.6) |
| Adjustment in respect of prior periods        |        | 4.4                                     |        | 5.3    |
|   |        | (24.7)                                  |        | (13.3) |
| Double taxation relief                        |        | 28.2                                    |        | 17.1   |
|   |        | 3.5                                     |        | 3.8    |
| Overseas tax                                  |        |   |        |        |
| Current tax on income for the period          | (45.1) |   | (66.7) |        |
| Adjustment in respect of prior periods        | 14.3   |   | 37.3   |        |
|   |        | (30.8)                                  |        | (29.4) |
| Total current tax                             |        | (27.3)                                  |        | (25.6) |
| Deferred tax                                  |        | (_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |        | ()     |
| Origination/reversal of temporary differences | 1.3    |   | 9.8    |        |
| Adjustment in respect of prior years          | 2.0    |   | (5.0)  |        |
|   |        | 3.3                                     |        | 4.8    |
| Tax on profit/(loss) on ordinary activities   |        | (24.0)                                  |        | (20.8) |

The tax on profit/(loss) on ordinary activities is after a taxation charge of  $\pounds 0.4m$  (2004  $\pounds 1.9m$ ) in respect of separately disclosable items.

## (b) Factors affecting the taxation charge for the current period

The total taxation charge is lower (2004 higher) than the profit/(loss) on ordinary activities multiplied by the standard rate of corporation tax in the UK, 30 per cent (2004 30 per cent). The differences are explained below:

|   | 2005   | 2005   | 2004   | 2004    |
|---|--------|--------|--------|---------|
|   | %      | £m     | %      | £m      |
| Profit/(loss) on ordinary activities before taxation  |        | 100.6  |        | (187.2) |
| Profit/(loss) on ordinary activities before taxation<br>multiplied by standard rate of corporation tax in the<br>UK of 30 per cent (2004 30 per cent) | 30.0   | (30.2) | 30.0   | 56.2    |
| Effects of:   |        |        |        |         |
| Profits and losses on sale of fixed assets and<br>businesses not subject to taxation<br>Expenses not deductible and other permanent                   | 9.2    | (9.3)  | 5.4    | 10.1    |
| adjustments   | 3.1    | (3.1)  | (0.8)  | (1.5)   |
| Unutilised tax losses arising in the year   | 11.6   | (11.7) | (4.2)  | (7.9)   |
| Impairments   | _      | _      | (43.4) | (81.2)  |
| Write off of investments  | _      | _      | (3.4)  | (6.4)   |
| Tonnage tax in UK Group   | (2.2)  | 2.2    | (5.3)  | (9.9)   |
| Effect of tax rates in foreign jurisdictions  | 4.8    | (4.8)  | (7.5)  | (14.0)  |
| Effect of joint ventures and associates   | (12.2) | 12.3   | (2.0)  | (3.8)   |
| Adjustments in respect of prior periods   | (20.5) | 20.6   | 20.1   | 37.6    |
| Taxation charge for the year  | 23.8   | (24.0) | (11.1) | (20.8)  |

### 6 Taxation (Continued)

The profit before tax of £100.6m (2004 £187.2m loss) includes the Group's share of profits of joint ventures and associates within continuing operations of £40.0m (2004 £30.5m) which is net of a tax charge of £11.1m (2004 £8.4m). In addition, the profit on discontinued items of £213.5m (2004 £56.5m) is net of a tax charge of £5.8m (2004 £4.9m).

The Group's principal shipping businesses operate under the UK tonnage tax regime under which the current year tax charge arising is calculated by reference to the net tonnage of the ships operated by the business rather than the tax adjusted profit or loss of the business.

The Group's overseas tax rates are typically a mixture of rates higher and lower than 30 per cent. They include the effect of overseas tax benefits available to some infrastructure projects.

The prior year credit of  $\pounds 20.6m$  (2004  $\pounds 37.6m$ ) arises from the finalisation and agreement of tax computations for years up to and including the year ended 31 December 2004 for companies in the UK and overseas.

### 7 Dividends on share capital

| Dividends paid are as follows: | 2005   | 2004   |
|--------------------------------|--------|--------|
|                                | £m     | £m     |
| Deferred stock                 | (66.2) | (87.8) |
| Preferred stock                | (0.1)  | (0.1)  |
| 5.5% concessionary stock       | (3.7)  | (3.7)  |
|                                | (70.0) | (91.6) |

After the balance sheet date a dividend of 6.0p per £1 nominal of deferred stock was proposed by the directors in respect of 2005 (2004 6.0p). This dividend has not been provided.

#### 8 Discontinued operations and non-current assets held for sale

#### **Discontinued operations**

In June 2005 the Group sold its 25 per cent holding in Royal P&O Nedlloyd N.V. ("RPONL"), which represented the entire Container Shipping division (a separate business segment see note 2).

The holding was sold for £381.0m cash before costs, resulting in a pre and post tax gain of £188.0m.

RPONL was an associated company and the only cash flow in the six months ended 30 June 2005 was a dividend receipt of £6.9m.

The effect of the disposal was a decrease in net assets of the Group of £191.2m, before taking account of the cash consideration received of £381.0m.

In December 2005, the Group sold its Cold Logistics business (a separate business segment see note 2). The division was sold for £173.2m before costs and working capital adjustments, resulting in a pre tax loss of £14.5m and a tax charge of £0.5m. The proceeds comprised £140.2m in cash and £33.0m in the form of convertible debentures.

During the year ended 31 December 2005, the Group's Cold Logistics business earned revenue of £222.8m (2004 £205.6m), less net expenses of £199.7m (2004 £196.4m) and finance charges of £4.2m (2004 £5.4m), generating a pre-tax profit of £18.9m (2004 £3.8m) and related income tax charge of £3.6m (2004 £1.5m). It contributed £22.8m (2004 £26.8m) to the Group's net operating cash flow, generated £7.5m (2004 £0.6m) cash inflow from investing activities, and utilised £6.5m (2004 £4.5m) in respect of financing activities.

#### Non-current assets held for sale

As part of normal asset management, it has been decided that a warehouse in Portsmouth within the Ferries division will be sold. A sale is expected in 2006 and accordingly the warehouse has been presented

## 8 Discontinued operations and non-current assets held for sale (Continued)

as a non-current asset held for sale of £1.1m. There has been no impairment recognised relating to this asset.

## 9 Earnings per £1 nominal of deferred stock

The calculations of the basic earnings per £1 nominal of deferred stock of 37.4p (2004 (22.6)p) are based on the earnings for the financial year attributable to deferred stockholders of £276.0m (2004 £165.4m loss) and the weighted average number of £1 nominal of deferred stock of 745.1m (2004 731.9m).

|  | 2005  | 2004    |
|--|-------|---------|
|  | £m    | £m      |
| Profit for the year attributable to equity stock holders of the parent | 279.8 | (161.6) |
| Less profit attributable to preferred and concessionary stock holders  | (3.8) | (3.8)   |
| Basic and diluted earnings attributable to deferred stock holders      | 276.0 | (165.4) |

The diluted earnings per £1 nominal of deferred stock 37.0p (2004 (22.6)p) has been calculated by reference to an adjusted average number of £1 nominal of deferred stock as follows:

|  | 2005  | 2004  |
|--|-------|-------|
|  | £m    | £m    |
| Weighted average per basic calculation                     | 737.9 | 731.9 |
| Adjustment to reflect dilutive deferred stock under option | 7.2   |       |
|  | 745.1 | 731.9 |

The diluted loss per £1 nominal of deferred stock in 2004 was the same as the basic loss per £1 nominal of deferred stock as the issue of additional stock arising on exercise of options would reduce the loss per £1 nominal of deferred stock and therefore these are not dilutive under IAS 33.

Earnings per share from continuing and discontinued operations can be calculated based upon the information presented in the income statement.

## 9 Earnings per £1 nominal of deferred stock (Continued)

Reconciliation of underlying earnings:

|  | 2005    | 2004    |
|--|---------|---------|
|  | £m      | £m      |
| Profit/(loss) for the financial year                                       | 290.1   | (151.5) |
| Less:  |         |         |
| Dividends to preference stockholders                                       | (3.8)   | (3.8)   |
| Profit attributable to minority interests                                  | (10.3)  | (10.1)  |
| Profit/(loss) for the financial year attributable to deferred stockholders |         |         |
| (Basic and diluted earnings/(loss))  | 276.0   | (165.4) |
| Adjusted for separately disclosable items net of tax:                      |         |         |
| Relocation, reorganisation and impairment                                  | 15.0    | 334.1   |
| Loss on ineffective hedges   | 12.1    |         |
| Profit on sale of discontinued operations                                  | (177.8) | (10.7)  |
| (Loss)/profit on sale of property, plant and equipment                     | (3.0)   | 11.8    |
| Takeover costs   | 3.3     |         |
| Other income   | (1.5)   | (11.6)  |
| Profit on sale and termination of businesses                               |         | (30.9)  |
| Underlying earnings  | 124.1   | 127.3   |
| Less: Profit from discontinued operations                                  | (33.6)  | (53.0)  |
| Underlying earnings from continuing operations                             | 90.5    | 74.3    |
| Underlying EPS   | 16.8p   | 17.4p   |
| Underlying EPS from continuing operations                                  | 12.3p   | 10.2p   |

Underlying earnings are calculated by adjusting underlying profit after tax (page 116) for profit attributable to minority interests and preference stockholders.

As set out under "Transitional arrangements" in note 36, the Group has applied IAS 32 and IAS 39 from 1 January 2005. The Group has applied the exemption available in IFRS 1 that allows comparatives not to be restated for IAS 32 and IAS 39, accordingly the comparative amounts reported for the year ended 31 December 2004 are in accordance with UK GAAP.

The effect on the income statement of applying these two standards in the year ended 31 December 2005 is not material and, accordingly, there is no impact on earnings per £1 nominal of deferred stock as reported above.

### 10 Intangible assets

|                                       | Goodwill |
|---------------------------------------|----------|
|                                       | £m       |
| Cost at 1 January 2004                | 217.0    |
| Exchange movements                    | (4.8)    |
| Disposals                             | (2.3)    |
| Cost at 31 December 2004              | 209.9    |
| Exchange movements                    | 7.4      |
| Disposals                             | (15.4)   |
| Cost at 31 December 2005              | 201.9    |
| Impairment losses at 1 January 2004   | (0.9)    |
| Exchange movements                    | —        |
| Impairments                           | (116.3)  |
| Impairment losses at 31 December 2004 | (117.2)  |
| Exchange movements                    | —        |
| Impairments                           |          |
| Disposals                             | 0.8      |
| Impairment losses at 31 December 2005 | (116.4)  |
| At 31 December 2005                   | 85.5     |
| At 31 December 2004                   | 92.7     |

Impairment tests for cash-generating units containing goodwill

The following units have significant carrying amounts of goodwill:

|                | 2005 | 2004 |
|----------------|------|------|
|                | £m   | £m   |
| Ports          | 85.5 | 79.0 |
| Cold Logistics |      | 13.7 |
|                | 85.5 | 92.7 |

Goodwill principally arises in respect of ports in North America, Belgium and Australia. The directors have determined each port to be an Income Generating Unit (IGU), as each represents the smallest identifiable group of assets that generate cash inflows that are largely independent of the cash inflows from other assets or groups of assets. Goodwill arising on acquisition at these ports is included within representative IGUs. The recoverable amount of each of the IGUs is based on value in use calculations.

The value in use for each IGU was calculated with reference to the net present value of the future cash inflows projected to be derived from its assets, using cash flows based on approved five year plans. These plans are consistent with expectations of growth in local economies. The plans include assumptions regarding cash flows based upon management's expectations of the performance of each port over the period. The discount rate applied to these projections was based on the estimated weighted average cost of capital for the port location, adjusted for the related underlying tax. The weighted average of the effective pre-tax discount rates used was 6.3 per cent.

The impairment in 2004 was principally the result of a review performed on an IGU by IGU basis following the Fundamental Business Review of the Ferries division. These reviews have been reperformed in 2005. This exercise did not indicate a requirement to adjust the impairments made in 2004.

There is no impairment charge for the Group during the year.

## 11 Prepaid leases

|   | £m                      |
|---|-------------------------|
| Cost at 1 January 2004<br>Exchange movements  | 158.1<br>(3.6)          |
| Cost at 31 December 2004 Exchange movements   | 154.5<br><b>15.3</b>    |
| Cost at 31 December 2005  | 169.8                   |
| Amortisation at 1 January 2004       Exchange movements         Exchange movements       Amortisation charge for the year | $(6.4) \\ 0.5 \\ (3.6)$ |
| Amortisation at 31 December 2004         Exchange movements         Amortisation charge for the year                      | (9.5)<br>(1.4)<br>(5.4) |
| Amortisation at 31 December 2005  | (16.3)                  |
| At 31 December 2005   | 153.5                   |
| At 31 December 2004   | 145.0                   |

# 12 Property, plant and equipment

|   | Property |           | <b>Property</b> Ships |        | Plant and machinery,<br>fixtures and fittings |        |         |
|---|----------|-----------|-----------------------|--------|---|--------|---------|
|   | Freehold | Leasehold | Owned                 | Leased | Owned   | Leased | Total   |
|   | £m       | £m        | £m                    | £m     | £m  | £m     | £m      |
| Cost at 1 January 2004                    | 174.5    | 358.6     | 540.0                 | 140.5  | 1,030.0                                       | 24.5   | 2,268.1 |
| Exchange movements                        | (6.7)    | (8.7)     | (0.4)                 | (0.8)  | (36.8)  | (0.7)  | (54.1)  |
| On acquisition of subsidiaries and        |          |           |                       |        |   |        |         |
| businesses                                | —        | —         | —                     | —      | 0.6   | —      | 0.6     |
| Additions                                 | 11.5     | 48.2      | 7.7                   | 1.9    | 86.5  | 9.8    | 165.6   |
| Purchase of leased assets                 | —        | —         | 32.1                  | (32.1) | 8.5   | (8.5)  | —       |
| Reclassification between categories       | (2.5)    |           | —                     | —      | 2.5   | (0.7)  | —       |
| Disposals                                 | (12.0)   | · /       | (178.7)               | (34.0) | · · ·   | (0.8)  | (310.3) |
| On disposal of subsidiaries               | (98.9)   | (37.1)    | (3.8)                 |        | (39.6)  |        | (179.4) |
| Cost at 31 December 2004                  | 65.9     | 347.5     | 396.9                 | 75.5   | 981.1   | 23.6   | 1,890.5 |
| Exchange movements                        | 3.6      | 23.9      | 2.6                   | 0.7    | 51.0  | 1.0    | 82.8    |
| Additions                                 | 8.1      | 53.5      | 4.5                   | 1.0    | 121.0   | 0.8    | 188.9   |
| Purchase of leased assets                 | _        | —         | 26.8                  | (26.8) | 0.3   | (0.3)  | —       |
| Reclassification between categories       | 0.4      | 0.3       | _                     | _      | (0.4)   | (0.3)  | —       |
| Transfer to properties held for           |          |           |                       |        |   |        |         |
| development and sale                      | _        | (0.4)     | _                     | —      | —   | _      | (0.4)   |
| Transfer to assets classified as held for |          |           |                       |        |   |        |         |
| sale                                      | (1.5)    | _         | _                     | —      | —   | _      | (1.5)   |
| Disposals                                 | (6.5)    | (15.5)    | (32.8)                | (4.3)  | (60.4)  | (2.6)  | (122.1) |
| On disposal of subsidiaries               | (34.0)   |           |                       |        | (206.3)                                       | (4.8)  | (245.1) |
| Cost at 31 December 2005                  | 36.0     | 409.3     | 398.0                 | 46.1   | 886.3   | 17.4   | 1,793.1 |

### 12 Property, plant and equipment (Continued)

|   | Property |           | Property Ships |        |         | ps     | Plant and n<br>fixtures an |  |
|---|----------|-----------|----------------|--------|---------|--------|----------------------------|--|
|   | Freehold | Leasehold | Owned          | Leased | Owned   | Leased | Total                      |  |
|   | £m       | £m        | £m             | £m     | £m      | £m     | £m                         |  |
| Depreciation and amortisation at          |          |           |                |        |         |        |                            |  |
| 1 January 2004                            | (6.0)    | (68.6)    | (175.9)        | (29.5) | (419.0) | (13.5) | (712.5)                    |  |
| Exchange movements                        | 0.4      | 2.6       | 0.1            | 0.4    | 9.0     | 0.1    | 12.6                       |  |
| Depreciation and amortisation charge      |          |           |                |        |         |        |                            |  |
| for the year                              | (2.7)    | (14.3)    | (28.6)         | (4.2)  | (62.2)  | (1.6)  | (113.6)                    |  |
| Impairments                               | _        | (12.2)    | (40.8)         | (7.4)  | (28.4)  |        | (88.8)                     |  |
| Purchase of leased assets                 | _        | _         | (4.6)          | 4.6    | (7.9)   | 7.9    | —                          |  |
| Reclassification between categories       |          | (0.7)     | _              | —      | _       | 0.7    | —                          |  |
| Disposals                                 | 0.1      | 5.6       | 155.8          | 7.2    | 46.5    | 0.8    | 216.0                      |  |
| On disposal of subsidiaries               | 5.9      | 3.3       | 1.1            |        | 19.2    |        | 29.5                       |  |
| Depreciation and amortisation at          |          |           |                |        |         |        |                            |  |
| 31 December 2004                          | (2.3)    | (84.3)    | (92.9)         | (28.9) | (442.8) | (5.6)  | (656.8)                    |  |
| Exchange movements                        | (0.2)    | (2.3)     | (1.5)          | (0.4)  | (17.7)  | (0.8)  | (22.9)                     |  |
| Depreciation and amortisation charge      |          |           |                |        |         |        |                            |  |
| for the year                              | (0.2)    | (13.3)    | (21.2)         | (2.2)  | (65.8)  | (1.8)  | (104.5)                    |  |
| Purchase of leased assets                 | _        | —         | (15.3)         | 15.3   | —       | —      | —                          |  |
| Transfer to assets classified as held for |          |           |                |        |         |        |                            |  |
| sale                                      | 0.4      | —         | —              | —      | —       | —      | 0.4                        |  |
| Disposals                                 |          | 2.9       | 23.2           | 4.3    | 46.8    | 2.4    | 79.6                       |  |
| On disposal of subsidiaries               |          |           |                |        | 70.5    | 1.4    | 71.9                       |  |
| Depreciation and amortisation at          |          |           |                |        |         |        |                            |  |
| 31 December 2005                          | (2.3)    | (97.0)    | (107.7)        | (11.9) | (409.0) | (4.4)  | (632.3)                    |  |
|   |          |           |                |        |         |        |                            |  |
| At 31 December 2005                       | 33.7     | 312.3     | 290.3          | 34.2   | 477.3   | 13.0   | 1,160.8                    |  |
| At 31 December 2004                       | 63.6     | 263.2     | 304.0          | 46.6   | 538.3   | 18.0   | 1,233.7                    |  |
|   |          |           |                |        |         |        |                            |  |

(a) Plant and machinery, fixtures and fittings in the above table includes assets under construction totalling £27.7m (2004 £39.2m).

(b) In 2004 the Group recognised impairments totalling £88.8m of which £73.6m arose in Ferries following the Fundamental Business Review. The impairment reviews were updated in 2005 and no further impairments were required.

#### 13 Investments in joint ventures and associates

|   | Investment<br>in joint<br>ventures<br>£m | Investment<br>in associates<br>£m | Joint venture<br>and associate<br>loans<br>£m | Total<br>£m |
|---|--|-----------------------------------|---|-------------|
| Cost at 1 January 2004  | 454.1                                    | 104.6                             | 54.5  | 613.2       |
| Exchange movements  | (23.9)                                   | (14.8)                            | (1.6)   | (40.3)      |
| Additions   | 11.6                                     | 13.3                              | 25.6  | 50.5        |
| Transfers between categories  | (138.1)                                  | 138.1                             |   |             |
| Transfer from other investments   |  | 0.9                               | _   | 0.9         |
| Transfer on acquisitions as subsidiaries  | (0.6)                                    |                                   | (31.9)  | (32.5)      |
| On acquisition of subsidiaries  | 0.6                                      |                                   | (1.0)   | (0.4)       |
| Share of retained profits/(losses) for the year                                     |  |                                   |   |             |
| before impairment   | 0.1                                      | 57.0                              | _   | 57.1        |
| Group share of actuarial gains/(losses)   | 4.0                                      | (10.0)                            | _   | (6.0)       |
| Disposals/repayments  | (140.6)                                  | (1.1)                             | (4.0)   | (145.7)     |
| Transfer on sell down to associates   |  |                                   | 4.6   | 4.6         |
| Cost at 31 December 2004<br>Effect of adoption of IAS 32 and IAS 39 on              | 167.2                                    | 288.0                             | 46.2  | 501.4       |
| 1 January 2005  |  | 3.1                               |   | 3.1         |
| At 1 January 2005   | 167.2                                    | 291.1                             | 46.2  | 504.5       |
| Exchange movements  | 11.6                                     | 28.7                              | 4.1   | 44.4        |
| Additions   | 1.1                                      | 13.7                              | 20.3  | 35.1        |
| Transfers from other investments<br>Share of retained profits/(losses) for the year | —  | 0.7                               | —   | 0.7         |
| before impairment   | (1.7)                                    | 18.9                              | _   | 17.2        |
| Group share of actuarial gains/(losses)   |  | (8.7)                             | _   | (8.7)       |
| Group share of fair value movements   | 1.5                                      | (6.4)                             | _   | (4.9)       |
| Disposals/repayments  | (6.0)                                    | (193.0)                           | (2.7)   | (201.7)     |
| Cost at 31 December 2005  | 173.7                                    | 145.0                             | 67.9  | 386.6       |
| Provisions at 1 January 2004  |  |                                   | (1.5)   | (1.5)       |
| Transfer on acquisitions as subsidiaries  |  | —                                 | 1.5   | 1.5         |
| Provisions at 31 December 2004 and 31 December 2005                                 |  |                                   |   |             |
|   |  |                                   |   |             |
| At 31 December 2005   | 173.7                                    | 145.0                             | 67.9  | 386.6       |
| At 31 December 2004   | 167.2                                    | 288.0                             | 46.2  | 501.4       |

(a) The Group's loans to joint ventures and associates totalled £49.4m (2004 £43.4m) and £18.5m (2004 £2.8m) respectively.

(b) The Group's investment in joint ventures at 31 December 2005 totalled £223.1m (2004 £210.6m). This is made up of non-current assets of £281.1m (2004 £225.7m), current assets of £131.4m (2004 £124.8m), current liabilities of £142.9m (2004 £54.2m) and non-current liabilities of £46.5m (2004 £85.7m). Non-current assets include goodwill arising on the Group's acquisition of joint ventures of £7.8m (2004 £7.9m).

(c) The Group's investment in associates at 31 December 2005 totalled £163.5m (2004 £290.8m). This is made up of non-current assets of £254.2m (2004 £465.8m), current assets of £49.1m (2004 £207.4m), current liabilities of £124.9m (2004 £373.7m) non-current liabilities of £14.9m (2004 £8.7m). The Group's share of revenue from associates was £565.2m (2004 £741.0m). Non-current assets include goodwill arising on the Group's acquisition of associates of £0.7m (2004 £nil).

(d) The Group's share of the pre-tax profit of joint ventures and associates was £19.8m (2004 £18.3m) and £56.6m (2004 £72.6m) respectively.

(e) On 29 June 2005 the Group sold its 25 per cent interest in Royal P&O Nedlloyd N.V. Total proceeds of £381.0m (€56.25 per share) before costs were received on 30 June 2005 and resulted in a gain of £188.0m.

#### 13 Investments in joint ventures and associates (Continued)

- (f) During the year the Group's trading with joint ventures and associates included £47.3m (2004 £57.2m) received from P&O Nedlloyd. The Group's operating profit also includes £5.4m (2004 £4.6m) in respect of management and guarantee fees from joint ventures and associates during the year, in addition to the Group's share of joint ventures' and associates' results.
- (g) The principal joint ventures and associates are shown on page 115. Joint ventures and associates are stated at the Group's share of underlying net assets plus any goodwill on acquisition. The issued share capital of the principal joint ventures and associates at 31 December 2005 was as follows:

|   | Number<br>in issue | Nominal value of each<br>class of share capital and<br>issued debt | Percentage<br>held |
|---|--------------------|--|--------------------|
| Joint ventures  |                    |  |                    |
| PT Terminal Petikemas Surabaya                          | 255,768,115        | IR 1 ordinary shares   | 49                 |
| Port Newark Container Terminal LLC                      | _                  | Limited partnership  | 50                 |
| Portsynergy SAS   | 1,700,000          | €10 ordinary shares  | 50                 |
| Associates  |                    |  |                    |
| Antwerp Gateway N.V.                                    | 6,200              | €10 ordinary shares  | 42.5               |
| Laem Chabang International Terminal Co Ltd              | 75,000,000         | Bht 10 ordinary shares   | 34.5               |
| Manutention General Mediterraneenne SA ("Marseille")    | 1,213,315          | €0.5 ordinary shares   | 20.4               |
| Manutention Terminal Nord Developpement SA ("Le Havre") | 90,000             | €15.24 ordinary shares   | 36.7               |
| Qingdao Qianwan Container Terminal                      | _                  | Equity partnership   | 29                 |
| Shekou Container Terminals Ltd                          | _                  | Equity partnership   | 22                 |
| South Asia Gateway Terminals Pte Ltd                    | 378,848,590        | Rs10 ordinary shares   | 16.2               |
| Tilbury Container Services Ltd                          | 51                 | £1 'P' shares  | 100                |
| -   | 50                 | £1 'T' shares  | _                  |
|   | 49                 | £1 'A' shares  |                    |

#### 14 Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

|                                  | Assets |        | Assets |        | Liabili | ties   | Net |  |
|----------------------------------|--------|--------|--------|--------|---------|--------|-----|--|
|                                  | 2005   | 2004   | 2005   | 2004   | 2005    | 2004   |     |  |
|                                  | £m     | £m     | £m     | £m     | £m      | £m     |     |  |
| Property, plant and equipment    | (0.1)  | (2.9)  | 87.6   | 86.7   | 87.5    | 83.8   |     |  |
| Intangible assets                | (0.4)  | (0.5)  | 0.5    | 0.5    | 0.1     | —      |     |  |
| Investment in joint ventures     | _      | _      | 7.3    | 6.9    | 7.3     | 6.9    |     |  |
| Other investments                |        | _      | 0.5    | 0.9    | 0.5     | 0.9    |     |  |
| Inventories                      | (0.1)  | (0.1)  |        | _      | (0.1)   | (0.1)  |     |  |
| Employee benefits                | (14.4) | (16.0) | 0.6    | 2.1    | (13.8)  | (13.9) |     |  |
| Provisions                       | (13.8) | (8.2)  | —      | —      | (13.8)  | (8.2)  |     |  |
| Tax value of loss carry-forwards |        |        |        |        |         |        |     |  |
| recognised                       | (6.9)  | (6.2)  | _      | _      | (6.9)   | (6.2)  |     |  |
| Other                            | (7.8)  | (5.7)  | 5.3    | 9.1    | (2.5)   | 3.4    |     |  |
| Tax (assets)/liabilities         | (43.5) | (39.6) | 101.8  | 106.2  | 58.3    | 66.6   |     |  |
| Tax set off                      | 37.0   | 22.9   | (37.0) | (22.9) |         |        |     |  |
| Net tax (assets)/liabilities     | (6.5)  | (16.7) | 64.8   | 83.3   | 58.3    | 66.6   |     |  |

At 31 December 2005, a deferred tax liability of  $\pounds 103.7m$  (2004  $\pounds 92.3m$ ) relating to investment in subsidiaries has not been recognised because the Company controls whether the liability will be incurred and it is satisfied that it will not be incurred in the foreseeable future.  $\pounds 32.3m$  of this liability (2004  $\pounds 25.0m$ ) may be covered by losses for which no asset is recognised (see below).

The UK tonnage tax regime includes provision whereby a proportion of capital allowances previously claimed by the Group may be subject to tax in the event of a significant number of ships owned at the time the Group entered tonnage tax being sold and not replaced. This contingent liability diminishes to nil over the period to 31 December 2008. At 31 December 2005, the Group's contingent liability in respect of this provision would be £5.4m (2004 £7.4m) on the assumption that all ships and related assets are sold at book value and not replaced.

### 14 Deferred tax assets and liabilities (Continued)

### Unrecognised deferred tax assets

|                                  | 2005 | 2004 |
|----------------------------------|------|------|
|                                  | £m   | £m   |
| Deductible temporary differences | 33.3 | 35.0 |
| Tax losses                       | 64.6 | 46.5 |
|                                  | 97.9 | 81.5 |

Deferred tax is not recognised on losses where it is not probable that future taxable profits will be available against which the losses can be utilised or where agreement of the losses and/or the ability to offset the losses against future taxable profits is uncertain.

### Movement in temporary differences during the year

|   | Balance<br>1 January<br>2004 | Exchange<br>movement | Recognised<br>in income | Recognised<br>in equity | Balance<br>31 December<br>2004 |
|---|------------------------------|----------------------|-------------------------|-------------------------|--------------------------------|
|   | £m                           | £m                   | £m                      | £m                      | £m                             |
| Property, plant and equipment             | 84.4                         | (2.8)                | 2.2                     | _                       | 83.8                           |
| Intangible assets                         | (0.1)                        | _                    | 0.1                     |                         |                                |
| Investment in joint ventures              | 5.2                          |                      | 1.7                     |                         | 6.9                            |
| Other investments                         | 0.9                          |                      |                         |                         | 0.9                            |
| Inventories                               |                              |                      | (0.1)                   |                         | (0.1)                          |
| Employee benefits                         | (9.6)                        |                      | 1.8                     | (6.1)                   | (13.9)                         |
| Provisions                                | 3.2                          | (0.2)                | (11.2)                  | _                       | (8.2)                          |
| Tax value of loss carry-forwards utilised | (4.2)                        | 0.4                  | (2.4)                   |                         | (6.2)                          |
| Other items                               | 3.2                          | 0.2                  |                         |                         | 3.4                            |
|   | 83.0                         | (2.4)                | (7.9)                   | (6.1)                   | 66.6                           |

|                          | Balance<br>31 December<br>2004 | Adoption of<br>IAS 39 | Balance<br>1 January<br>2005 | Exchange<br>movement | Recognised<br>in income | Recognised<br>in equity | Balance<br>31 December<br>2005 |
|--------------------------|--------------------------------|-----------------------|------------------------------|----------------------|-------------------------|-------------------------|--------------------------------|
|                          | £m                             | £m                    | £m                           | £m                   | £m                      | £m                      | £m                             |
| Property, plant and      |                                |                       |                              |                      |                         |                         |                                |
| equipment                | 83.8                           | _                     | 83.8                         | 3.7                  |                         | _                       | 87.5                           |
| Intangible assets        | _                              | _                     | _                            | _                    | 0.1                     |                         | 0.1                            |
| Investment in joint      |                                |                       |                              |                      |                         |                         |                                |
| ventures                 | 6.9                            | _                     | 6.9                          | _                    | 0.4                     |                         | 7.3                            |
| Other investments        | 0.9                            | _                     | 0.9                          | _                    | (0.4)                   |                         | 0.5                            |
| Inventories              | (0.1)                          | _                     | (0.1)                        | _                    | _                       |                         | (0.1)                          |
| Employee benefits        | (13.9)                         | _                     | (13.9)                       | (0.1)                | (1.8)                   | 2.0                     | (13.8)                         |
| Provisions               | (8.2)                          | _                     | (8.2)                        | (0.3)                | (5.3)                   |                         | (13.8)                         |
| Tax value of loss carry- |                                |                       |                              |                      |                         |                         |                                |
| forwards utilised        | (6.2)                          | _                     | (6.2)                        | (0.6)                | (0.1)                   |                         | (6.9)                          |
| Other items              | 3.4                            | (0.6)                 | 2.8                          | 0.1                  | (5.3)                   | (0.1)                   | (2.5)                          |
|                          | 66.6                           | (0.6)                 | 66.0                         | 2.8                  | (12.4)                  | 1.9                     | 58.3                           |

## 15 Tax recoverable and income tax liabilities

Current income tax liabilities of £89.1m (2004 £105.7m) represents amounts of corporate tax payable in respect of current and prior periods.

The current tax recoverable of £nil (2004 £0.8m) represents amounts of corporate tax recoverable.

### 16 Properties held for development and sale

|   | USA     | UK      | Other   | Total   |
|---|---------|---------|---------|---------|
| -   | £m      | £m      | £m      | £m      |
| At 1 January 2004                             | 288.8   | 164.2   | 297.2   | 750.2   |
| Exchange movements                            | (12.7)  |         | (4.3)   | (17.0)  |
| On acquisition of subsidiaries and businesses |         | 43.7    |         | 43.7    |
| Additions                                     | 13.4    | 82.5    | 0.3     | 96.2    |
| Disposals                                     | (160.7) | (73.3)  | (70.7)  | (304.7) |
| Write down                                    |         | (4.6)   | (55.3)  | (59.9)  |
| At 31 December 2004                           | 128.8   | 212.5   | 167.2   | 508.5   |
| Exchange movements                            | 10.9    | _       | (5.5)   | 5.4     |
| Transfer from property, plant and equipment   | _       | 0.4     | _       | 0.4     |
| Additions                                     | 6.5     | 69.1    | _       | 75.6    |
| Disposals                                     | (79.2)  | (215.2) | (142.0) | (436.4) |
| Write down                                    |         | (0.6)   | (3.1)   | (3.7)   |
| At 31 December 2005                           | 67.0    | 66.2    | 16.6    | 149.8   |

Costs in respect of the separate London Gateway Port and Business Park proposals total  $\pm 38.1m$  (2004  $\pm 29.1m$ ). These costs included above are shown within the net operating assets (note 2(h)) respectively of the Ports and Property divisions. The projects received "minded to grant" approvals from respective Secretaries of State in July 2005 specifying certain issues which needed to be resolved before planning consents would be granted. Progress has been made on these issues and final decisions on planning consents are expected in the first half of 2006.

#### 17 Inventories

|                               | 2005 | 2004 |
|-------------------------------|------|------|
|                               | £m   | £m   |
| Raw materials and consumables | 16.4 | 16.0 |
| Work in progress              | 6.5  | 8.1  |
| Goods for resale              | 13.7 | 19.1 |
|                               | 36.6 | 43.2 |

#### 18 Trade and other receivables

|  | 20      | 05          | 2004    |             |  |
|--|---------|-------------|---------|-------------|--|
|  | Current | Non current | Current | Non current |  |
|  | £m      | £m          | £m      | £m          |  |
| Trade receivables                              | 224.8   | 1.5         | 253.3   | 1.4         |  |
| Amounts owed by associates                     | _       | _           | 0.9     |             |  |
| Other receivables                              | 170.2   | _           | 88.2    | 3.5         |  |
| Prepayments and accrued income                 | 77.8    | 2.5         | 67.8    | 2.3         |  |
| Employee benefits assets (note 28)             | _       | 2.5         | _       |             |  |
| Fair value of derivative financial instruments | 2.6     | 2.7         |         | —           |  |
|  | 475.4   | 9.2         | 410.2   | 7.2         |  |
|  | 484     | 4.6         | 417     | 7.4         |  |

Other receivables include £55.2m (2004 £35.7m) relating to previous corporate disposals, net of provisions, of which £nil (2004 £3.4m) falls due in more than 1 year. Included within amounts receivable relating to

### 18 Trade and other receivables (Continued)

previous corporate disposals is an amount outstanding of £42.6m (2004 £32.2m) net of relevant provisions arising following the sale of Bovis Group plc in 1999. Further information on this is set out on page F-168.

The current expectation is that all current trade and other receivables will be received prior to 31 December 2006.

## 19 Other investments

### Current

|                                     | 2005 | 2004 |
|-------------------------------------|------|------|
|                                     | £m   | £m   |
| Available-for-sale financial assets | 34.6 |      |
| Unlisted investments                |      | 5.2  |
|                                     | 34.6 | 5.2  |

The available-for-sale financial assets in the above table represent Versacold Income Fund 7% Extendible Convertible Unsecured Subordinated Debentures acquired by the Group on disposal of P&O Cold Logistics on 19 December 2005. Under the terms of this transaction, the Group has committed to retain ownership of these debentures for at least four months from that date.

## Non-current

|                                     | 2005 | 2004 |
|-------------------------------------|------|------|
|                                     | £m   | £m   |
| Debt securities held-to-maturity    | 11.2 | _    |
| Available-for-sale financial assets | 3.2  | —    |
| Unlisted investments                |      | 11.2 |
|                                     | 14.4 | 11.2 |

#### 20 Cash and cash equivalents

|  | 2005   | 2004   |
|--|--------|--------|
|  | £m     | £m     |
| Bank balances  | 67.4   | 40.6   |
| Call deposits  | 32.1   | 9.6    |
| Cash and cash equivalents in the balance sheet           | 99.5   | 50.2   |
| Bank overdrafts  | (17.3) | (20.8) |
| Cash and cash equivalents in the statement of cash flows | 82.2   | 29.4   |

### 21 Interest bearing loans and borrowings

|   | 2005  | 2004    |
|---|-------|---------|
|   | £m    | £m      |
| US dollar bonds and notes 2007 - 2027 (unsecured) | 13.5  | 12.0    |
| Term loans: secured                               | 34.9  | 284.6   |
| unsecured   | 590.3 | 850.8   |
| Finance leases                                    | 43.4  | 58.9    |
| Mortgage debenture stocks                         | 1.4   | 1.4     |
| Unsecured loan stock                              |       | 3.3     |
|   | 686.8 | 1,211.0 |

All the above loans are non-convertible.

Secured loans and other secured creditors are secured on ships, properties and other assets of the Group. Group loans are denominated in the following currencies:

|                     | Sterling<br>£m | US<br>dollars<br>£m | Canadian<br>dollars<br>£m | Australian<br>dollars<br>£m | Euro<br>£m | Indian<br>rupees<br>£m | Other<br>£m | Total<br>£m |
|---------------------|----------------|---------------------|---------------------------|-----------------------------|------------|------------------------|-------------|-------------|
| At 31 December 2005 | 163.8          | 90.1                | 85.3                      | 66.0                        | 13.4       | 176.6                  | 91.6        | 686.8       |
| At 31 December 2004 | 398.3          | 275.4               | 43.9                      | 128.5                       | 156.7      | 126.1                  | 82.1        | 1,211.0     |

An analysis of the maturity and interest rates of Group fixed rate loans is as follows:

The fixed rate bands below include the effect of interest rate swaps with net principal value totalling  $\pounds 242.3m$  (2004  $\pounds 496.3m$ ).

|                     |                    | Repayable                       |                                  |                                  |                   |               |               |
|---------------------|--------------------|---------------------------------|----------------------------------|----------------------------------|-------------------|---------------|---------------|
| Interest rate       | Within<br>one year | Between<br>one and<br>two years | Between<br>two and<br>five years | Between<br>five and<br>ten years | Over ten<br>years | 2005<br>Total | 2004<br>Total |
|                     | £m                 | £m                              | £m                               | £m                               | £m                | £m            | £m            |
| 6% or less          | 28.8               | 36.2                            | 67.8                             | 74.3                             | 2.3               | 209.4         | 433.9         |
| Over 6% to 8%       | 4.8                | 20.8                            | 127.2                            | 5.3                              | 7.9               | 166.0         | 345.6         |
| Over 8%             | 8.2                | 12.2                            | 29.5                             | 1.1                              | 2.5               | 53.5          | 57.8          |
| At 31 December 2005 | 41.8               | 69.2                            | 224.5                            | 80.7                             | 12.7              | 428.9         |               |
| At 31 December 2004 | 43.5               | 68.1                            | 597.2                            | 110.4                            | 18.1              |               | 837.3         |

### An analysis of the maturity of total

Group loans is as follows:

| At 31 December 2005 | 30.6 | 40.1  | 539.0 | 41.2 | 35.9 | 686.8 |         |
|---------------------|------|-------|-------|------|------|-------|---------|
| At 31 December 2004 | 79.7 | 323.0 | 713.7 | 51.4 | 43.2 |       | 1,211.0 |

The maturity profile of the Group's financial liabilities at 31 December 2005 was as follows:

|  | 2005  | 2004    |
|--|-------|---------|
|  | £m    | £m      |
| In one year or less, or on demand                    | 47.9  | 100.5   |
| In more than one year, but not more than two years   | 40.1  | 323.0   |
| In more than two years, but not more than five years | 565.6 | 719.8   |
| In more than five years                              | 77.1  | 94.6    |
|  | 730.7 | 1,237.9 |

### 21 Interest bearing loans and borrowings (Continued)

The undrawn committed facilities available at 31 December 2005 in respect of which all conditions precedent had been met at that date were as follows:

|   | 2005  | 2004  |
|---|-------|-------|
|   | £m    | £m    |
| Expiring in one year or less                                | 4.4   | 164.0 |
| Expiring in more than one year, but not more than two years | 4.9   | 306.0 |
| Expiring in more than two years                             | 677.0 | 190.6 |
|   | 686.3 | 660.6 |

As a result of the change of control following the DP World takeover on 8 March 2006 (see note 34) facilities totalling £1,084.6m may be cancelled at the bank's option. DP World has arranged sufficient acquisition finance to allow any amounts drawn under these facilities to be repaid as they fall due.

#### Finance lease liabilities

Finance lease liabilities are payable as follows:

|                            | Minimum<br>lease<br>payments<br>2005 | Interest<br>2005 | Principal<br>2005 | Minimum<br>lease<br>payments<br>2004 | Interest<br>2004 | Principal<br>2004 |
|----------------------------|--------------------------------------|------------------|-------------------|--------------------------------------|------------------|-------------------|
|                            | £m                                   | £m               | £m                | £m                                   | £m               | £m                |
| Less than one year         | 5.8                                  | 2.3              | 3.5               | 16.5                                 | 3.2              | 13.3              |
| Between one and five years | 19.8                                 | 6.6              | 13.2              | 23.1                                 | 7.9              | 15.2              |
| More than five years       | 37.4                                 | 10.7             | 26.7              | 42.1                                 | 11.7             | 30.4              |
|                            | 63.0                                 | 19.6             | 43.4              | 81.7                                 | 22.8             | 58.9              |

## 22 Trade and other payables

|  | 2005    |             | 20      | 04          |
|--|---------|-------------|---------|-------------|
|  | Current | Non-current | Current | Non-current |
|  | £m      | £m          | £m      | £m          |
| Payments received on account                   | 6.9     |             | 8.8     |             |
| Trade payables                                 | 126.1   | 0.2         | 128.0   |             |
| Amounts owed to joint ventures and associates  | 65.1    | 8.3         | 20.0    | 50.1        |
| Social security and other taxation             | 13.6    | _           | 17.8    |             |
| Other payables: secured                        | _       | _           | 0.3     |             |
| unsecured                                      | 61.1    | 0.3         | 67.7    | 0.2         |
| Accruals and deferred income                   | 142.2   | 9.1         | 140.6   | 5.9         |
| Fair value of derivative financial instruments | 9.4     | 17.2        |         |             |
|  | 424.4   | 35.1        | 383.2   | 56.2        |
|  | 45      | 9.5         | 439     | 9.4         |

The current expectation is that all current trade and other payables will be paid prior to 31 December 2006.

### 23 Provisions

|  | Employee<br>compensation | Reorganisation<br>and<br>restructuring | Other<br>provisions | Total  |
|--|--------------------------|--|---------------------|--------|
|  | £m                       | £m                                     | £m                  | £m     |
| At 1 January 2005                      | 33.0                     | 73.5                                   | 28.5                | 135.0  |
| Exchange movements                     | 4.4                      | _                                      | (0.7)               | 3.7    |
| Transfers from profit and loss account | 10.8                     | 9.7                                    | 48.1                | 68.6   |
| Transfers to profit and loss account   | _                        | (6.9)                                  | (0.1)               | (7.0)  |
| Change in actuarial assumptions        | 2.9                      | _                                      | _                   | 2.9    |
| On disposal of subsidiaries            | _                        | _                                      | (0.8)               | (0.8)  |
| Applied during the year                | (5.8)                    | (50.4)                                 | (27.2)              | (83.4) |
| At 31 December 2005                    | 45.3                     | 25.9                                   | 47.8                | 119.0  |
| Disclosed as:                          |                          |  |                     |        |
| Current                                | 7.2                      | 23.2                                   | 20.8                | 51.2   |
| Non-current                            | 38.1                     | 2.7                                    | 27.0                | 67.8   |
|  | 45.3                     | 25.9                                   | 47.8                | 119.0  |
|  |                          |  |                     |        |

The reorganisation and restructuring provision includes an amount of £4.5m (2004 £nil) for onerous leases as a result of the Group's relocation to its new offices in December 2005.

Other provisions include  $\pounds 21.4m$  (2004  $\pounds nil$ ) in respect of rental guarantees for properties in Germany and the UK,  $\pounds 3.4m$  (2004  $\pounds 4.3m$ ) for onerous leases over several properties in the UK and  $\pounds 6.4m$  (2004  $\pounds 4.1m$ ) relating to the repayment of state aid following an EC ruling. Transfers from the profit and loss account for the year include a charge of  $\pounds 2.5m$  (2004  $\pounds 2.7m$ ) for the unwinding of discounts on provisions.

The directors expect the current provision balance to be utilised prior to 31 December 2006.

#### 24 Issued capital

The authorised share capital is  $\pounds 956.5m$  (2004  $\pounds 956.5m$ ) being the allotted capital together with  $\pounds 134.3m$  (2004  $\pounds 143.0m$ ) of unclassified stock. The nominal value of each class of stock unit is  $\pounds 1$ .

The allotted, called up and fully paid share capital is as follows:

|                          | 2005  | 2004  |
|--------------------------|-------|-------|
|                          | £m    | £m    |
| Deferred stock           | 752.3 | 743.6 |
| Preferred stock          | 3.3   | 3.3   |
| 5.5% concessionary stock | 66.6  | 66.6  |
|                          | 822.2 | 813.5 |

#### Rights at 31 December 2005

The rights attached to preferred and concessionary stock at 31 December 2005 are summarised below:

Holders of preferred stock, which ranked before all other stock, received a discretionary fixed cumulative dividend of 5 per cent per annum (net of tax credit). On a liquidation they were entitled to receive, subject to the rights of preferential creditors, a return of capital together with all unpaid dividend arrears and accruals and a premium based upon the average price of the stock in the six months preceding the liquidation. Holders were entitled to one vote for each unit of stock held, both on a show of hands and on a poll.

Holders of the 5.5 per cent concessionary stock, which ranked after the preferred stock, received a discretionary fixed non-cumulative dividend of 5.5 per cent per annum (net of tax credit). Should the

### 24 Issued capital (Continued)

directors terminate the concessionary fare scheme, this dividend would be replaced by an annual fixed cumulative dividend equal to or exceeding 5.5 per cent (net of tax credit) so that the market price of the stock at the date of termination is at least 100p per £1 nominal of stock. In such circumstances the stock would be redeemed with a 20p premium within six months of the date of termination. On a liquidation they were entitled to receive, subject to the rights of preferential creditors, all unpaid dividends and the amount paid up on their stock. Holders were entitled to one vote on a show of hands and on a poll to one vote for every £4 nominal of stock held.

#### Changes since 31 December 2005

The following changes took place in consequence of the approval of schemes of arrangement under section 425 Companies Act 1985 between P&O and the holders of the deferred stock (the 'Deferred Scheme') and the concessionary stock (the 'Concessionary Scheme').

Following approval by stockholders of the Deferred Scheme on 13 February 2006 and the Court's sanction on 2 March 2006, on 7 March 2006 £1,000 nominal of special deferred stock (new deferred stock which temporarily had additional rights attached in connection with the implementation of the Schemes) was allotted and issued to Thunder FZE ("Thunder") and its nominee Ports, Customs and Free Zone Corporation ("DP World"). On 8 March 2006 the existing deferred stock (other than that in respect of which stockholders had elected to receive loan notes) was cancelled and deferred stockholders received 520p per £1 nominal of deferred stock. An amount of new deferred stock equal to the amount of deferred stock cancelled on 8 March 2006 has been allotted and issued to Thunder and its nominee DP World, in proportion to their respective holdings of special deferred stock.

On 13 February 2006, stockholders approved the cancellation of the preferred stock conditional upon the implementation of the Deferred Scheme. On 8 March 2006, the principal amount of  $\pounds 3,344,000$  was cancelled and a total amount of  $\pounds 3,416,836$  (representing the principal and an accrued dividend of 2.17808p per unit of preferred stock) was paid to the preferred stockholders on 16 March 2006.

On 13 February 2006 stockholders approved, and on 2 March 2006 the Court sanctioned, the Concessionary Scheme, under which on 16 March 2006 concessionary stockholders received £1.20 for each unit of concessionary stock held or, at their option, £1.00 plus a unit of entitlement to discounted fares on certain P&O ferry routes (a 'Concessionary Unit') conferring the same concessionary travel benefits as the concessionary stock. On 8 March 2006 the concessionary stock was cancelled and an equal amount of new deferred stock was allotted and issued to Thunder and its nominee DP World.

The movements in deferred stock in the year were as follows:

|  | Deferred stock |
|--|----------------|
|  | £              |
| At 1 January 2005                                      | 743,557,989    |
| Exercise of options granted under stock option schemes | 8,740,848      |
| At 31 December 2005                                    | 752,298,837    |

The movements during the year in rights of subscription for, or rights of conversion into, deferred stock were as follows:

|                                    | At<br>1 January<br>2005 | Granted   | Lapsed      | Exercised   | At<br>31 December<br>2005 |
|------------------------------------|-------------------------|-----------|-------------|-------------|---------------------------|
|                                    | £                       | £         | £           | £           | £                         |
| Executive stock option schemes     | 35,247,101              | _         | (1,439,302) | (8,172,938) | 25,634,861                |
| 1994 Save As You Earn Stock Option |                         |           |             |             |                           |
| Scheme/2004 Sharesave Plan         | 8,062,296               | 1,128,770 | (930,168)   | (567,910)   | 7,692,988                 |
|                                    | 43,309,397              | 1,128,770 | (2,369,470) | (8,740,848) | 33,327,849                |

### 24 Issued capital (Continued)

The executive stock options were generally exercisable not later than 15 April 2014 at prices between 166p and 266p per £1 nominal of deferred stock.

The Save As You Earn Stock Options and the Sharesave Plan options were exercisable not later than 17 April 2009 at prices between 128p and 270p per £1 nominal of deferred stock.

Following the takeover of the Group by DP World on 8 March 2006, all of the above options became exercisable from that date. Any options remaining unexercised will lapse on 7 September 2006.

### 25 Capital and reserves

| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$   |                                 | Share<br>capital | Share<br>premium<br>account | Translation reserve | Hedging reserve | Other reserves | Retained<br>earnings | Total   | Minority<br>interest | Total<br>equity |
|---|---------------------------------|------------------|-----------------------------|---------------------|-----------------|----------------|----------------------|---------|----------------------|-----------------|
| Total recognised income<br>and expense  |                                 | £m               | £m                          | £m                  | £m              | £m             | £m                   | £m      | £m                   | £m              |
| and expense       -       -       (52.1)       -       -       (211.3)       (263.4)       8.6       (254.8)         Exercise of options       granted under stock       -       -       -       12.6       -       12.6         Debt redemption costs       -       (1.6)       - <td>At 1 January 2004</td> <td>807.6</td> <td>778.3</td> <td>—</td> <td>—</td> <td>163.7</td> <td>(706.6)</td> <td>1,043.0</td> <td>40.7</td> <td>1,083.7</td>   | At 1 January 2004               | 807.6            | 778.3                       | —                   | —               | 163.7          | (706.6)              | 1,043.0 | 40.7                 | 1,083.7         |
| Exercise of options       granted under stock   | e                               |                  |                             |                     |                 |                |                      |         |                      |                 |
| granted under stock<br>option schemes 5.9       6.7       -       -       -       12.6       -       12.6         Debt redemption costs       -       (1.6)       -   | 1                               | —                | _                           | (52.1)              |                 | —              | (211.3)              | (263.4) | 8.6                  | (254.8)         |
| Debt redemption costs       -       (1.6)       -   | granted under stock             |                  |                             |                     |                 |                |                      |         |                      |                 |
| Amortisation of debt       issue costs  |                                 | 5.9              |                             | —                   | —               | —              | —                    | 12.6    | —                    | 12.6            |
| issue costs       - <t< td=""><td></td><td>—</td><td>(1.6)</td><td></td><td>—</td><td>—</td><td>1.6</td><td>—</td><td>—</td><td></td></t<>  |                                 | —                | (1.6)                       |                     | —               | —              | 1.6                  | —       | —                    |                 |
| Purchases of own stock .       -       -       -       -       (14.2)       (14.2)       -       (14.2)         Share-based payments .       -       -       -       -       4.5       4.5       -       4.5         Dividends to       stockholders .       -       -       -       -       4.5       4.5       -       4.5         Dividends to       stockholders .       -       -       -       -       4.5       4.5       -       4.5         Dividends to       -       -       -       -       -       4.5       4.5       -       4.5         Dividends to       -       -       -       -       -       -       (91.6)       (91.6)       -       (91.6)         Changes in composition       -       -       -       -       -       (10.7)       690.9       46.8       737.7         Effect of adoption of       IAS 32 and 39 on       -       -       -       (23.0)       -       (14.2)       (27.2)       -       (27.2)         At 1 January 2005       813.5       782.9       (52.1)       (23.0)       163.7       (10.21.3)       663.7       46.8       710.5  |                                 |                  |                             |                     |                 |                |                      |         |                      |                 |
| Share-based payments  |                                 | —                | (0.5)                       |                     | —               | —              |                      | _       | _                    | —               |
| Dividends to<br>stockholders       -       -       -       (91.6)       (91.6)       -       (91.6)         Changes in composition<br>and dividends       -       -       -       -       -       (2.5)       (2.5)         At 31 December 2004       .       813.5       782.9       (52.1)       -       163.7       (1,017.1)       690.9       46.8       737.7         Effect of adoption of<br>IAS 32 and 39 on       -       -       (23.0)       -       (4.2)       (27.2)       -       (27.2)         At 1 January 2005       813.5       782.9       (52.1)       (23.0)       163.7       (1,021.3)       663.7       46.8       710.5         Total recognised income<br>and expense       -       -       69.2       14.8       121.7       205.7       10.1       215.8         Exercise of options<br>granted under stock<br>option schemes       8.7       9.5       -       -       -       18.2       -       18.2         Amortisation of debt<br>issue costs       8.7       9.5       -       -       0.2       -       -       -         Purchases of own stock       -       -       -       5.4       5.4       5.4       5.4       5.4         Dividends to<br>s |                                 | —                | _                           | —                   | —               | —              | ( /                  |         | _                    | · /             |
| stockholders       -       -       -       -       (91.6)       (91.6)       -       (91.6)         Changes in composition<br>and dividends       -       -       -       -       -       (2.5)       (2.5)         At 31 December 2004       813.5       782.9       (52.1)       -       163.7       (1,017.1)       690.9       46.8       737.7         Effect of adoption of<br>IAS 32 and 39 on       -       -       -       (2.2)       -       (27.2)         1 January 2005       -       -       (23.0)       163.7       (1,021.3)       663.7       46.8       710.5         Total recognised income<br>and expense       -       -       69.2       14.8       121.7       205.7       10.1       215.8         Exercise of options<br>granted under stock<br>option schemes       8.7       9.5       -       <  |                                 | —                | —                           | —                   | —               | —              | 4.5                  | 4.5     | —                    | 4.5             |
| and dividends       —       …   | stockholders                    | _                | _                           | _                   | _               | _              | (91.6)               | (91.6)  | _                    | (91.6)          |
| At 31 December 2004 $813.5$ $782.9$ $(52.1)$ $ 163.7$ $(1,017.1)$ $690.9$ $46.8$ $737.7$ Effect of adoption of<br>IAS 32 and 39 on<br>1 January 2005 $  (23.0)$ $ (4.2)$ $(27.2)$ $ (27.2)$ At 1 January 2005 $813.5$ $782.9$ $(52.1)$ $(23.0)$ $163.7$ $(1,021.3)$ $663.7$ $46.8$ $710.5$ Total recognised income<br>and expense $  69.2$ $14.8$ $ 121.7$ $205.7$ $10.1$ $215.8$ Exercise of options<br>granted under stock<br>option schemes $8.7$ $9.5$ $   18.2$ $ 18.2$ Amortisation of debt<br>issue costs $ (0.2)$ $  0.2$ $  -$ Purchases of own stock . $    5.4$ $5.4$ $ 5.4$ Dividends to<br>stockholders $      -$ Invidends to<br>and dividends $      -$ Invidends to<br>stockholders   | 0 1                             | _                | _                           | _                   |                 | _              |                      | _       | (25)                 | (2.5)           |
| Effect of adoption of<br>IAS 32 and 39 on<br>1 January 2005   |                                 |                  |                             |                     |                 |                |                      |         |                      |                 |
| At 1 January 2005       813.5       782.9       (52.1)       (23.0)       163.7       (1,021.3)       663.7       46.8       710.5         Total recognised income<br>and expense       —       —       69.2       14.8       —       121.7       205.7       10.1       215.8         Exercise of options<br>granted under stock<br>option schemes       8.7       9.5       —       —       —       18.2       —       18.2         Amortisation of debt<br>issue costs       —       (0.2)       —       —       —       0.2       —       —       —       —       18.2         Purchases of own stock .       —       —       —       —       0.2       —       —       —       —       …       5.4       5.4       …       5.4       5.4       …       5.4       5.  | Effect of adoption of           | 813.5            | 782.9                       | (52.1)              | —               | 163.7          | (1,017.1)            | 690.9   | 46.8                 | 737.7           |
| Total recognised income<br>and expense  | 1 January 2005                  | _                | _                           | _                   | (23.0)          | _              | (4.2)                | (27.2)  | _                    | (27.2)          |
| and expense       -       -       69.2       14.8       -       121.7       205.7       10.1       215.8         Exercise of options       granted under stock       option schemes       -       -       -       18.2       -       18.2         Amortisation of debt       -       -       -       -       0.2       -       -       -         Purchases of own stock       -       -       -       -       0.2       -       -       -         Purchases of own stock       -       -       -       -       5.8)       (5.8)       -       (5.8)         Share-based payments       -       -       -       -       5.4       5.4       -       5.4         Dividends to       -       -       -       -       -       (70.0)       (70.0)       -       (70.0)         Changes in composition       -       -       -       -       -       -       -       -       -       -       (2.9)       (2.9)       (2.9)   | At 1 January 2005               | 813.5            | 782.9                       | (52.1)              | (23.0)          | 163.7          | (1,021.3)            | 663.7   | 46.8                 | 710.5           |
| option schemes       8.7       9.5       -       -       -       18.2       -       18.2         Amortisation of debt       issue costs       -       (0.2)       -       5.4       5.4       -       5.4       5.4       -       5.4       5.4       -       5.4       5.4       -       5.4       5.4       -       5.4       5.4       -       10.2       -       10.0       10.0       10.0   | and expense Exercise of options | _                | _                           | 69.2                | 14.8            | _              | 121.7                | 205.7   | 10.1                 | 215.8           |
| issue costs       -       -       0.2       -       -       -         Purchases of own stock       -       -       -       -       (5.8)       (5.8)       -       (5.8)         Share-based payments       -       -       -       -       5.4       5.4       -       5.4         Dividends to       -       -       -       -       -       (70.0)       (70.0)       -       (70.0)         Changes in composition       -       -       -       -       -       -       (2.9)       (2.9)  | option schemes                  | 8.7              | 9.5                         | _                   | —               | —              | —                    | 18.2    | —                    | 18.2            |
| Purchases of own stock       —       —       —       —       (5.8)       (5.8)       —       (5.8)         Share-based payments       —       —       —       —       —       5.4       5.4       —       5.4         Dividends to  |                                 | _                | (0.2)                       |                     | _               | _              | 0.2                  |         |                      | _               |
| Share-based payments       —       —       —       —       5.4       5.4       —       5.4         Dividends to<br>stockholders       —       —       —       —       5.4       5.4       —       5.4         Dividends to<br>stockholders       —       —       —       —       —       (70.0)       (70.0)       —       (70.0)         Changes in composition<br>and dividends       —       —       —       —       —       —       (2.9)       (2.9)   |                                 | _                | (0.2)                       | _                   |                 |                |                      | (5.8)   | _                    | (5.8)           |
| Dividends to stockholders $\dots \dots \dots$   |                                 | _                |                             | _                   |                 | _              |                      | , ,     |                      | < <i>, ,</i>    |
| stockholders       -       -       -       (70.0)       (70.0)       -       (70.0)         Changes in composition       and dividends       -       -       -       -       (70.0)       (70.0)       (70.0)   | 1 5                             |                  | _                           | _                   |                 | _              | 5.4                  | 5.4     |                      | 5.4             |
| Changes in composition<br>and dividends   |                                 | _                | _                           | _                   | _               | _              | (70.0)               | (70.0)  | _                    | (70.0)          |
| and dividends   |                                 |                  |                             |                     |                 |                | (70.0)               | (70.0)  |                      | (70.0)          |
| At 31 December 2005   | 0 1                             | _                |                             | _                   | _               | _              | _                    | _       | (2.9)                | (2.9)           |
|   | At 31 December 2005             | 822.2            | 792.2                       | 17.1                | (8.2)           | 163.7          | (969.8)              | 817.2   | 54.0                 | 871.2           |

### Translation reserve

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations that are not integral to the operations of the Company, as well as from the effective portion of translation of liabilities that hedge the Company's net investment in a foreign subsidiary.

## 25 Capital and reserves (Continued)

### Hedging reserve

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred.

### **Retained earnings**

The P&O Group Employee Benefit Trust (the "Trust") is used in connection with the Group's Deferred Bonus and Co-investment Matching Plan (the "Matching Plan"), the P&O Performance Share Plan (the "Performance Share Plan") and the P&O 2005 Matching Share Plan (the "2005 Matching Share Plan"), the terms of which are set out in the directors' remuneration report on pages 28 to 35. The Trust may also be used in connection with the Group's other share based plans, including the Executive Stock Option Plan. The Trustee of the Trust purchases the Company's stock in the open market, as required, on the basis of regular reviews of the anticipated liabilities of the Group, with financing provided by the Company. All expenses of the Trust are settled directly by the Company and charged in the financial statements as incurred.

As at 31 December 2005 the Trust held  $\pounds 12,096,283$  nominal of deferred stock of the Company (2004  $\pounds 11,435,110$  nominal) representing 1.6 per cent (2004 1.5 per cent) of the Company's deferred stock. During the year the Trust acquired  $\pounds 1,900,000$  nominal of deferred stock of the Company (2004  $\pounds 4,934,437$  nominal), representing 0.3 per cent (2004 0.7 per cent) of the Company's deferred stock, and  $\pounds 1,238,827$  nominal of deferred stock of the Company's deferred stock, and  $\pounds 1,238,827$  nominal of deferred stock of the Company (2004  $\pounds 144,518$  nominal), representing 0.2 per cent (2004 nil per cent) of the Company's deferred stock, was distributed by the Trust to participants in the Matching Plan under the terms of that plan.

Retained earnings is stated after the deduction of  $\pounds 30.8m$  (2004  $\pounds 28.4m$ ) in respect of  $\pounds 12,096,283$  nominal of deferred stock of the Company (2004  $\pounds 11,435,110$  nominal) held by the Trust, of which  $\pounds 516,069$  nominal (2004  $\pounds 402,032$  nominal) has been conditionally awarded to participants in the Matching Plan. Further stock awards over  $\pounds 4,287,491$  nominal (2004  $\pounds 2,132,996$  nominal) have been granted to participants under the Matching Plan, the Performance Share Plan and the 2005 Matching Share Plan, which will be met by the Trust to the extent that the performance conditions are met. The market value of the deferred stock held by the Trust as at 31 December 2005 was  $\pounds 56.4m$ .

Retained earnings is also stated after a credit of £11.0m (2004 £6.6m) relating to charges made to the income statement in respect of equity settled share-based payments, including the fair values of awards and grants under the Matching Plan, the Performance Share Plan and the 2005 Matching Share Plan, which will be met by the Trust, and the fair value of options granted under the Executive Stock Option Plan and the P&O 2004 UK Sharesave Plan.

Exchange movements in the Group retained earnings include a loss of £49.4m (2004 £45.0m gain) in respect of foreign currency net borrowings.

#### 26 Directors' emoluments

The aggregate emoluments of the directors of the Company were:

|                                     | 2005  | 2004  |
|-------------------------------------|-------|-------|
|                                     | £000  | £000  |
| Fees                                | 508   | 149   |
| Salaries and benefits               | 2,092 | 2,264 |
| Performance related bonuses         | 1,252 | 1,078 |
| Short term employment benefits      | 3,852 | 3,491 |
| Pensions costs                      | 512   | 439   |
| Equity settled share-based payments | 859   | 531   |
|                                     | 5,223 | 4,461 |

### 26 Directors' emoluments (Continued)

Amounts totalling £217,000 (2004 £188,000) in respect of 2004 performance related bonuses were settled in 2005 by way of equity settled share-based payments under the Deferred Bonus and Co-Investment Matching Plan.

Pension costs represent the estimated cost to the Group of providing pensions benefits in respect of current year service measured in accordance with IAS 19 'Employee Benefits'.

Further details on directors' emoluments, long term incentives, pension entitlements and deferred stock under option held by the directors are shown in the directors' remuneration report on pages 28 to 35.

### 27 Employees

The average number of people employed by the Group was:

|                    | 2005   | 2004   |
|--------------------|--------|--------|
| UK full time       | 2,620  | 2,899  |
| UK part time       | 155    | 204    |
| Overseas full time | 11,119 | 12,018 |
| Overseas part time | 2,768  | 2,883  |
| Sea staff          | 2,803  | 4,034  |
|                    | 19,465 | 22,038 |

The aggregate payroll costs, excluding directors' emoluments, were:

|                       | 2005  | 2004  |
|-----------------------|-------|-------|
|                       | £m    | £m    |
| Wages and salaries    | 425.6 | 449.7 |
| Social security costs | 10.4  | 14.5  |
| Pensions costs        | 39.4  | 27.9  |
|                       | 475.4 | 492.1 |

Amounts totalling £3.9m (2004 3.4m) in respect of equity settled share-based payments were charged to the income statement.

Amounts totalling £0.4m (2004 £0.4m) in respect of 2004 performance related bonuses were settled in 2005 by way of equity settled share-based payments under the Deferred Bonus and Co-Investment Matching Plan.

Certain comparatives have been adjusted to make them consistent with current year classifications.

#### Equity settled share-based payments

The Group operated five employee share plans: the Executive Stock Option Plan ("P&O Option Plan"), the P&O 2004 UK Sharesave Plan ("2004 Plan"), the Deferred Bonus and Co-investment Matching Plan (Matching Plan'), the P&O Performance Share Plan ("Performance Share Plan") and the P&O 2005 Matching Share Plan ("2005 Matching Share Plan"). Upon the takeover of the Group by DP World in March 2006, awards under these plans vested according to the provisions of the relevant plan rules.

The following analysis includes only those awards and grants made under the above share plans since 7 November 2002 in accordance with the transitional arrangements of IFRS 2 'Share-based Payment', so is not a complete analysis of all awards or grants which were outstanding during the year.

### The Performance Share Plan

Under the Performance Share Plan, executive directors and a limited number of other senior employees who had significant influence over the Group's ability to meet its strategic objectives were eligible to

## 27 Employees (Continued)

receive annual awards, in the form of deferred stock, worth up to 120 per cent of salary. In order to provide flexibility, the scheme rules allowed annual awards of up to a maximum of 200 per cent of salary.

Awards would vest after three years subject to the Company's TSR ("Total Shareholder Return") performance against the constituents of the FTSE 350 (excluding investment trusts) at the date of award, 25 per cent of the award would vest if the Company was ranked at the median. The full award would vest if the Company was ranked at, or above, the upper quartile. Between these two points, the award would vest on a straight line basis. No portion of the award would vest if the Company was ranked at the median, and any unvested award at the end of the three year period would automatically lapse.

Awards would only vest subject to the remuneration committee determining that the TSR performance was a genuine reflection of the Company's underlying financial performance over the three year period.

Awards could be satisfied by the use of stock purchased in the market or newly issued stock and to the extent that new issue stock was used this was subject to the normal dilution limits (i.e. options/awards over stock in the Company did not exceed 5 per cent of the Company's issued deferred stock in any rolling 10 year period in respect of executive schemes, or 10 per cent in any 10 year period in respect of all schemes).

## The 2005 Matching Share Plan

Executive directors were able to invest their own cash resources up to a limit of 50 per cent of their maximum bonus opportunity into stock in the Company ("Invested Stock"). Participants who made such investment received a performance based matching award equal in value to the Invested Stock (valuing the Invested Stock on a pre-tax basis). Awards were designed to vest after three years, subject in normal circumstances to the participant continuing to hold the Invested Stock for the three year period and would vest based on the same TSR performance conditions as under the Performance Share Plan.

## The Matching Plan

The Matching Plan provided participants with the opportunity to receive matching awards of deferred stock depending upon the performance of the Company over a two year retention period following the year in which an original bonus-related award was earned.

One third of any annual bonus awarded to directors and other executives who were participants in the Matching Plan was in the form of a Stock Award which was automatically invested in the Matching Plan. Participants were also invited to commit their own resources to the Matching Plan, by investing in further deferred stock in the Company (described as Invested Stock) subject to an overall limit on the amount invested in the Matching Plan in any one year of up to 75 per cent of base salary. Subject to the discretion of the Matching Plan Trustee, Matching Plan participants receive Matching Awards. Matching Awards entitled the participants to acquire a maximum amount of deterred stock which, at the date of grant, had a value equal to the aggregate value of the executive's Stock Award and Invested Stock (valuing Invested Stock on a gross of tax basis).

The amount of deferred stock over which a Matching Award might be exercised was dependent on the Company's TSR over the retention period compared to that of the other companies in the FTSE 350 index. If the Company achieved median performance a participant was entitled to exercise 25 per cent of his Matching Award and if the Company achieves upper quartile performance, a participant was entitled to exercise 100 per cent of his Matching Award. For performance between median and upper quartile, entitlement was calculated on a straight line basis.

Matching Awards were only exercisable if a secondary validating performance condition was also met. This required earnings per share ("EPS") growth (after appropriate adjustments to ensure consistency throughout the period) over the retention period to exceed the growth in the UK Index of Retail Prices by an average of at least 3 per cent per annum.

### 27 Employees (Continued)

### The P&O Option Plan

Options under this plan were generally exercisable three years after the date of grant subject to the achievement of performance conditions and remained exercisable until the tenth anniversary of grant. Performance conditions were generally based on the achievement of EPS growth (after appropriate adjustments to ensure consistency throughout the period) of an average of at least 3 per cent per annum in excess of the growth in the UK Retail Prices Index over a period of at least three years from grant.

No awards have been made under this plan since 2003, other than in exceptional circumstances.

#### The 2004 Plan

All employees were able to participate, subject to service conditions and limits, in the 2004 Plan. The 2004 Plan operated within specific tax legislation (including a requirement to finance the exercise of the option using the proceeds of a monthly savings contract) and exercise of the option was not subject to satisfaction of a performance target since this was an all-employee share scheme.

### (a) Stock Award Plans

|                                  | Performance<br>Share Plan |       | 2005 Ma<br>Share  |       | Matching Plan     |       |  |
|----------------------------------|---------------------------|-------|-------------------|-------|-------------------|-------|--|
|                                  | Deferred<br>stock         | WAFV* | Deferred<br>stock | WAFV* | Deferred<br>stock | WAFV* |  |
|                                  | '000                      | pence | '000              | pence | '000              | pence |  |
| Stock awards (March 2005)        | _                         | _     | _                 | _     | 249               | 302   |  |
| Matching awards (March 2005)     | _                         | _     |                   | _     | 619               | 113   |  |
| Share Plan awards (May 2005)     | 2,211                     | 114   | 179               | 114   |                   |       |  |
| Dividend Replacement (June/      |                           |       |                   |       |                   |       |  |
| November 2005)                   | 16                        | 178   | 1                 | 178   | 6                 | 349   |  |
| Share Plan awards (August 2005). | 196                       | 134   | —                 | —     | —                 | —     |  |

\* WAFV = Weighted average fair value

The fair values of grants under the Stock Award Plans are calculated by discounting the share price at the date of the award in respect of the relevant performance conditions.

## 27 Employees (Continued)

## (b) Stock Option Plans

|   | <b>P&amp;O</b> Option Plan |                       | 2004    | Plan                  |
|---|----------------------------|-----------------------|---------|-----------------------|
|   | Options                    | WAEP                  | Options | WAEP*                 |
|   | '000                       | pence                 | '000    | pence                 |
| As at 31 December 2003<br>Options outstanding                       | 9,844                      | 247                   | 7,041   | 128                   |
| Movements during 2004   |                            |                       |         |                       |
| Options granted   | 17                         | 220                   | 1,487   | 205                   |
| Options exercised   | (110)                      | 249                   | (146)   | 128                   |
| Options lapsed  | (810)                      | 249                   | (666)   | 131                   |
| Weighted average fair value of options granted during               |                            |                       |         | 20                    |
| the year  |                            | 55                    |         | 89                    |
| As at 31 December 2004<br>Options outstanding                       | 8,941                      | 247                   | 7,716   | 143                   |
| 1 0   | ,                          |                       | ,       |                       |
| Movements during 2005   |                            |                       | 1,129   | 270                   |
| Options granted   | (1 2(0))                   | 249                   | /       | 130                   |
| Options exercised   | (1,269)                    |                       | (553)   |                       |
| Options lapsed<br>Dividend Stock                                    | (184)                      | 249                   | (884)   | 140                   |
| Weighted average fair value of options granted during<br>the year   |                            |                       |         | 102                   |
| As at 31 December 2005  |                            |                       |         |                       |
| Options outstanding   | 7,488                      | 246                   | 7,408   | 163                   |
| Range of exercise pricesWeighted average remaining contractual life |                            | 79p-249p<br>,819 days |         | 128p-270p<br>446 days |
| Options exercisable   | 1,713                      | 249                   | 622     | 152                   |

\* WAEP = Weighted average exercise price

Stock options were exercised on a regular basis throughout the year.

## 27 Employees (Continued)

The fair values of grants under the Stock Option Plans are calculated using binomial valuation models. The following table gives the assumptions applied to the options granted during the year. Expectations of early exercise are incorporated into the model.

|  | 2005 | 2004 |
|--|------|------|
| Average actual share price (pence)                                       | 334  | 243  |
| Weighted average exercise price of options granted in the period (pence) |      |      |
| P&O Option Plan  | _    | 220  |
| 2004 Plan  | 270  | 205  |
| Weighted average fair value of options granted in the period (pence)     |      |      |
| P&O Option Plan  | _    | 55   |
| 2004 Plan  | 102  | 89   |
| Expected volatility (%)  | 33.5 | 37.5 |
| Dividend yield (%)   | 4.0  | 4.0  |
| Risk-free interest rate (%)  | 5.0  | 5.0  |
| Expected lives (years)   |      |      |
| P&O Option Plan  | _    | 3.5  |
| 2004 Plan  | 3.5  | 3.5  |

The expected volatility is based on the historic volatility (calculated based on the weighted average life of the options) adjusted for any expected changes to future volatility due to publicly available information.

### 28 Employee benefits

### Reconciliation of assets and liabilities recognised in the balance sheet

|   | 2005<br>Total | 2004<br>Total |
|---|---------------|---------------|
|   | £m            | £m            |
| Non-current   |               |               |
| Defined benefit pension schemes net liabilities       | (275.7)       | (262.8)       |
| Liabilities from defined contribution pension schemes | (1.8)         |               |
| Liability in respect of long service leave            | (1.0)         | (2.9)         |
| Liability for other non-current deferred compensation | (1.8)         | (3.2)         |
| Current   |               |               |
| Liability for current deferred compensation           | (23.0)        | (24.2)        |
| Net liabilities                                       | (303.3)       | (293.1)       |
| Reflected in balance sheet as follows:                |               |               |
| Employee benefits assets: non-current (note 18)       | 2.5           |               |
| Employee benefits liabilities: non-current            | (282.8)       | (268.9)       |
| Employee benefits liabilities: current                | (23.0)        | (24.2)        |
|   | (303.3)       | (293.1)       |

The defined benefit pension schemes net liabilities of  $\pounds 275.7m$  is in respect of the total Group schemes shown below. The  $\pounds 3.3m$  (2004  $\pounds 42.6m$ ) net liability in respect of the Group's share of joint ventures and associates is included within investments in joint ventures and associates in the consolidated balance sheet.

An expense of  $\pounds 5.3m$  (2004  $\pounds 4.2m$ ) has been recognised in administrative costs ( $\pounds 4.7m$ ) (2004  $\pounds 3.7m$ ) and cost of sales ( $\pounds 0.6m$ ) (2004  $\pounds 0.5m$ ) in the income statement in respect of employee benefits excluding pensions.

### 28 Employee benefits (Continued)

### Pensions

The Group participates in a number of pension schemes throughout the world. The principal scheme is located in the UK (the "P&O UK Scheme"). The P&O UK Scheme is a funded defined benefit scheme and was closed to routine new members on 1 January 2002. The assets of the scheme are managed on behalf of the trustee by independent fund managers.

The Group also operates a number of smaller defined benefit and defined contribution schemes. In addition, the Group participates in various industry schemes, the most significant of which is the Merchant Navy Officers' Pension Fund (the "MNOPF Scheme"). These generally have assets held in separate trustee administered funds.

#### Expenses recognised in income statement

|                                      | Defined Be       | nefit Pension   | schemes          | Total            | Share of<br>joint<br>ventures & |               |  |
|--------------------------------------|------------------|-----------------|------------------|------------------|---------------------------------|---------------|--|
|                                      | P&O UK<br>Scheme | MNOPF<br>Scheme | Other<br>schemes | Group<br>schemes | associates<br>schemes           | 2005<br>Total |  |
|                                      | £m               | £m              | £m               | £m               | £m                              | £m            |  |
| Employer's current service cost      | 8.0              | 0.7             | 7.0              | 15.7             | 1.2                             | 16.9          |  |
| Employer's past service cost         | 0.7              | _               | _                | 0.7              | _                               | 0.7           |  |
| Loss due to settlements/curtailments | 0.7              |                 |                  | 0.7              |                                 | 0.7           |  |
|                                      | 9.4              | 0.7             | 7.0              | 17.1             | 1.2                             | 18.3          |  |
| Expected return on scheme assets     | (58.1)           | (5.1)           | (7.2)            | (70.4)           | (3.6)                           | (74.0)        |  |
| Interest cost                        | 59.9             | 5.3             | 6.7              | 71.9             | 3.9                             | 75.8          |  |
|                                      | 1.8              | 0.2             | (0.5)            | 1.5              | 0.3                             | 1.8           |  |
| Total defined benefit expenses       | 11.2             | 0.9             | 6.5              | 18.6             | 1.5                             | 20.1          |  |
| Total defined contribution expenses  |                  |                 |                  | 22.9             | 2.0                             | 24.9          |  |
| Total pension expenses               | 11.2             | 0.9             | 6.5              | 41.5             | 3.5                             | 45.0          |  |

The expenses for defined benefit and defined contribution schemes are classified as follows in the consolidated income statement:

|   | Defined Be       | enefit Pension  | schemes     | Defined<br>Contribution |                        | Share of<br>joint<br>ventures & |               |
|---|------------------|-----------------|-------------|-------------------------|------------------------|---------------------------------|---------------|
|   | P&O UK<br>Scheme | MNOPF<br>Scheme | MNOPF Other |                         | Total Group<br>schemes | associates<br>schemes           | 2005<br>Total |
|   | £m               | £m              | £m          | £m                      | £m                     | £m                              | £m            |
| Cost of sales                                       | 1.8              | 0.7             | 4.0         | 20.1                    | 26.6                   | _                               | 26.6          |
| Administrative costs                                | 7.6              | _               | 3.0         | 2.8                     | 13.4                   | _                               | 13.4          |
| Share of results of joint ventures and associates . |                  |                 |             |                         |                        | 3.5                             | 3.5           |
|   | 9.4              | 0.7             | 7.0         | 22.9                    | 40.0                   | 3.5                             | 43.5          |
| Net financing costs                                 | 1.8              | 0.2             | (0.5)       |                         | 1.5                    |                                 | 1.5           |
|   | 11.2             | 0.9             | 6.5         | 22.9                    | 41.5                   | 3.5                             | 45.0          |

## 28 Employee benefits (Continued)

|                                      | Defined Be       | nefit Pension   | schemes          | Total            | Share of<br>joint<br>ventures & |               |
|--------------------------------------|------------------|-----------------|------------------|------------------|---------------------------------|---------------|
|                                      | P&O UK<br>Scheme | MNOPF<br>Scheme | Other<br>schemes | Group<br>schemes | associates<br>schemes           | 2004<br>Total |
|                                      | £m               | £m              | £m               | £m               | £m                              | £m            |
| Employer's current service cost      | 9.6              | n/a             | 6.1              | 15.7             | 2.0                             | 17.7          |
| Employer's past service cost         | 0.4              | n/a             | _                | 0.4              | 0.1                             | 0.5           |
| Gain due to settlements/curtailments | (4.2)            | n/a             | (0.3)            | (4.5)            |                                 | (4.5)         |
|                                      | 5.8              | n/a             | 5.8              | 11.6             | 2.1                             | 13.7          |
| Expected return on scheme assets     | (47.2)           | n/a             | (6.6)            | (53.8)           | (10.0)                          | (63.8)        |
| Interest cost                        | 48.3             | n/a             | 7.0              | 55.3             | 10.3                            | 65.6          |
|                                      | 1.1              | n/a             | 0.4              | 1.5              | 0.3                             | 1.8           |
| Total defined benefit expenses       | 6.9              | n/a             | 6.2              | 13.1             | 2.4                             | 15.5          |
| Total defined contribution expenses  |                  |                 |                  | 16.8             | 1.6                             | 18.4          |
| Total pension expenses               | 6.9              | n/a             | 6.2              | 29.9             | 4.0                             | 33.9          |

The expenses for defined benefit and defined contribution schemes are classified as follows in the consolidated income statement:

|   | Defined B        | enefit Pension  | schemes          | Defined<br>Contribution |                        | Share of<br>joint<br>ventures & |               |
|---|------------------|-----------------|------------------|-------------------------|------------------------|---------------------------------|---------------|
|   | P&O UK<br>Scheme | MNOPF<br>Scheme | Other<br>schemes | Pension<br>schemes      | Total Group<br>schemes | associates<br>schemes           | 2004<br>Total |
|   | £m               | £m              | £m               | £m                      | £m                     | £m                              | £m            |
| Cost of sales                                       | 0.9              | n/a             | 3.3              | 12.9                    | 17.1                   |                                 | 17.1          |
| Administrative costs                                | 4.9              | n/a             | 2.5              | 3.9                     | 11.3                   |                                 | 11.3          |
| Share of results of joint ventures and associates . |                  |                 |                  |                         |                        | 4.0                             | 4.0           |
|   | 5.8              | n/a             | 5.8              | 16.8                    | 28.4                   | 4.0                             | 32.4          |
| Net financing costs                                 | 1.1              | n/a             | 0.4              |                         | 1.5                    |                                 | 1.5           |
|   | 6.9              | n/a             | 6.2              | 16.8                    | 29.9                   | 4.0                             | 33.9          |

Total amount of actuarial losses recognised in the statement of recognised income and expense

|   | 2005  | 2004 |
|---|-------|------|
|   | £m    | £m   |
| Total actuarial losses recognised in the statement of recognised income and |       |      |
| expense in the year   | 147.9 | 54.7 |

The cumulative amount of actuarial losses recognised in the statement of recognised income and expense is a loss of  $\pounds 202.6m$  (2004  $\pounds 54.7m$ ).

### Actuarial valuations and assumptions

The latest valuations of the defined benefit schemes have been updated to 31 December 2005 by qualified independent actuaries. The principal assumptions are included in the table below.

### 28 Employee benefits (Continued)

The assumptions used by the actuaries are the best estimates chosen from a range of possible actuarial assumptions, which, due to the timescale covered, may not necessarily be borne out in practice.

|                                    | P&O UK | Scheme | MNOPF | Scheme | Other s | chemes | Share o<br>vent<br>& asso<br>sche | ures<br>ociates |
|------------------------------------|--------|--------|-------|--------|---------|--------|-----------------------------------|-----------------|
|                                    | 2005   | 2004   | 2005  | 2004   | 2005    | 2004   | 2005                              | 2004            |
| Discount rates                     | 4.75%  | 5.30%  | 4.75% | n/a    | 5.00%   | 5.40%  | 4.85%                             | 5.30%           |
| Expected rates of salary increases | 4.20%  | 4.20%  | 4.20% | n/a    | 3.60%   | 3.70%  | 3.75%                             | 4.15%           |
| Pension increases:                 |        |        |       |        |         |        |                                   |                 |
| —deferment                         | 2.70%  | 2.70%  | 2.70% | n/a    |         |        |                                   |                 |
| —payment                           | 2.50%  | 2.50%  | 2.50% | n/a    | 2.25%   | 1.60%  | 2.70%                             | 2.60%           |
| Inflation                          | 2.70%  | 2.70%  | 2.70% | n/a    | 2.65%   | 2.25%  | 2.70%                             | 2.70%           |
| Expected rates of return on scheme |        |        |       |        |         |        |                                   |                 |
| assets                             | 5.80%  | 6.20%  | 6.60% | n/a    | 6.45%   | 6.60%  | 6.50%                             | 6.25%           |

The assumptions for pensioner longevity under both the P&O UK Scheme and the MNOPF Scheme are based on analyses of pensioner death trends under the respective schemes for many years. In each case the assumptions follow those used for the most recent funding valuation, and include allowances for future reductions in death rates for all members. For the P&O UK Scheme the PA92U2004 tables are used (with a +1 year age rating applied for females), together with a reduction of 0.1 per cent in the discount rate to allow for further longevity improvements. For the MNOPF Scheme the PA80C2003 tables are used (with a +1 year age rating applied for both males and females) together with a reduction of 0.25 per cent in the discount rate. These assumptions will be reviewed following the next funding valuation, due no later than 30 September 2007 for the P&O UK Scheme and 31 March 2006 for the MNOPF Scheme.

The expected long-term rates of return for each of the main asset classes are subjective judgements based on market indicators, economic background, historical analysis of returns and industry forecasts. They take into account the schemes' strategic asset allocations across the sectors of the main asset classes.

|          | P&O UK Scheme                              |            |  | OPF Scheme Other schemes |  |            |   | Share of<br>joint                                 |                     |
|----------|--|------------|--|--------------------------|--|------------|---|---|---------------------|
|          | Expected<br>long term<br>rate of<br>return | Fair value | Expected<br>long term<br>rate of<br>return | Fair value               | Expected<br>long term<br>rate of<br>return | Fair value | Total<br>Group<br>schemes<br>fair value | ventures &<br>associates<br>schemes<br>fair value | Total<br>fair value |
|          | % p.a.                                     | £m         | % p.a.                                     | £m                       | % p.a.                                     | £m         | £m                                      | £m  | £m                  |
| 2004     |  |            |  |                          |  |            |   |   |                     |
| Equities | 8.00                                       | 346.8      | n/a  | n/a                      | 8.10                                       | 62.7       | 409.5                                   | 58.4  | 467.9               |
| Bonds    | 4.70                                       | 393.5      | n/a  | n/a                      | 4.70                                       | 39.6       | 433.1                                   | 64.0  | 497.1               |
| Other    | 3.70                                       | 26.0       | n/a  | n/a                      | 5.20                                       | 8.0        | 34.0                                    | 4.3   | 38.3                |
|          | 6.20                                       | 766.3      | n/a  | n/a                      | 6.60                                       | 110.3      | 876.6                                   | 126.7   | 1,003.3             |
| 2005     |  |            |  |                          |  |            |   |   |                     |
| Equities | 7.70                                       | 517.7      | 7.70                                       | 192.3                    | 7.95                                       | 72.3       | 782.3                                   | 4.9   | 787.2               |
| Bonds    | 4.40                                       | 711.8      | 4.50                                       | 80.8                     | 4.20                                       | 45.0       | 837.6                                   | 3.1   | 840.7               |
| Other    | 3.70                                       | 13.4       | 5.45                                       | 35.1                     | 5.40                                       | 8.7        | 57.2                                    | 0.2   | 57.4                |
|          | 5.80                                       | 1,242.9    | 6.60                                       | 308.2                    | 6.45                                       | 126.0      | 1,677.1                                 | 8.2   | 1,685.3             |

## 28 Employee benefits (Continued)

Reconciliation of the opening and closing balances of the fair value of scheme assets and the present value of the defined benefit obligation

|  | P&O UK<br>Scheme | MNOPF<br>Scheme | Other<br>schemes | Total<br>Group<br>schemes | Share of<br>joint<br>ventures &<br>associates<br>schemes | 2005<br>Total | 2004<br>Total |
|--|------------------|-----------------|------------------|---------------------------|--|---------------|---------------|
|  | £m               | £m              | £m               | £m                        | £m   | £m            | £m            |
| Present value of obligation at 1 January .   | (1,008.2)        | _               | (131.1)          | (1,139.3)                 | (169.4)  | (1,308.7)     | (1,338.6)     |
| Employer's interest cost   | (59.9)           | (5.3)           | (6.7)            | (71.9)                    | (3.9)  | (75.8)        | (65.6)        |
| Employer's current service cost  | (8.0)            | (0.7)           | (7.0)            | (15.7)                    | (1.2)  | (16.9)        | (17.7)        |
| Past service costs-vested benefits   | (0.7)            | _               | _                | (0.7)                     | _  | (0.7)         | (0.5)         |
| Contributions by scheme participants   | (2.0)            | (0.2)           | (1.6)            | (3.8)                     | (0.3)  | (4.1)         | (4.3)         |
| Foreign currency exchange  | _                | _               | (2.6)            | (2.6)                     | _  | (2.6)         | 1.9           |
| Benefits paid  | 57.2             | 3.8             | 13.1             | 74.1                      | 3.1  | 77.2          | 56.8          |
| Sale of businesses   | _                | _               | 2.6              | 2.6                       | 112.9  | 115.5         | 143.1         |
| Curtailments   | _                | _               | _                | _                         | _  | _             | 0.3           |
| Settlements  | (0.7)            | _               | _                | (0.7)                     |  | (0.7)         | 9.4           |
| Provision reclassified as defined benefit  | · · · ·          |                 |                  | ~ /                       |  |               |               |
| scheme   | _                | _               | (1.0)            | (1.0)                     | _  | (1.0)         | _             |
| Amounts recognised in the statement of<br>recognised income and expense<br>New schemes entered into during the |                  |                 |                  | ( )                       |  |               |               |
| year<br>Amounts arising from P&O Nedlloyd  | _                | (416.9)         | (0.6)            | (417.5)                   | _  | (417.5)       | _             |
| transfer/sale  | (214.7)          | —               | —                | (214.7)                   | 53.7   | (161.0)       | —             |
| Actuarial loss on obligation   | (123.3)          | (18.7)          | (19.6)           | (161.6)                   | (6.4)  | (168.0)       | (93.5)        |
| Present value of obligation at   |                  |                 |                  |                           |  |               |               |
| 31 December  | (1,360.3)        | (438.0)         | (154.5)          | (1,952.8)                 | (11.5)   | (1,964.3)     | (1,308.7)     |
|  | (1,500.5)        | (156.6)         | (15 1.5)         | (1,552.0)                 |  | (1,) 0 110)   | (1,500.7)     |
| Fair value of scheme assets at 1 January   | 766.3            |                 | 110.3            | 876.6                     | 126.7  | 1,003.3       | 1,027.3       |
| Expected return on scheme assets   | 58.1             | 5.1             | 7.2              | 70.4                      | 3.6  | 74.0          | 63.8          |
| Contributions by employer  | 147.1            | 5.9             | 10.9             | 163.9                     | 10.2   | 174.1         | 44.6          |
| Contributions by scheme participants   | 2.0              | 0.2             | 1.6              | 3.8                       | 0.3  | 4.1           | 4.2           |
| Foreign currency exchange  |                  |                 | 2.0              | 2.0                       |  | 2.0           | (1.1)         |
| Benefits paid  | (57.2)           | (3.8)           | (13.1)           | (74.1)                    |  | (77.2)        | (56.8)        |
| Sale of businesses   | (***=)           | (===)           | (2.7)            | (2.7)                     | (90.9)   | (93.6)        | (112.3)       |
| Settlements  | _                | _               | (                | ()                        | (  | ()            | (5.2)         |
| Amounts recognised in the statement of<br>recognised income and expense<br>New schemes entered into during the |                  | 20.4.2          | 0.5              | 201.0                     |  |               | (**=)         |
| year Amounts arising from P&O Nedlloyd   | _                | 294.3           | 0.5              | 294.8                     | _  | 294.8         | —             |
| transfer/sale  | 231.7            | —               | —                | 231.7                     | (40.3)   | 191.4         | _             |
| Actuarial gain on assets   | 94.9             | 6.5             | 9.3              | 110.7                     | 1.7  | 112.4         | 38.8          |
| Fair value of scheme assets at   |                  |                 |                  |                           |  |               |               |
| 31 December  | 1,242.9          | 308.2           | 126.0            | 1,677.1                   | 8.2  | 1,685.3       | 1,003.3       |
| Defined benefit schemes net liabilities .  | (117.4)          | (129.8)         | (28.5)           | (275.7)                   | (3.3)  | (279.0)       | (305.4)       |
| Actual return on scheme assets   | 153.0            | 11.6            | 16.5             | 181.1                     | 5.3  | 186.4         | 102.6         |
|  |                  |                 |                  |                           |  |               |               |

It is anticipated that the company will make the following contributions to the pension schemes in 2006:

|                              | P&O UK<br>Scheme<br>£m | MNOPF<br>Scheme<br>£m | Other<br>schemes<br>£m | Total<br>Group<br>schemes<br>£m | Share of<br>joint<br>ventures &<br>associates<br>schemes<br>£m | Total<br>£m |
|------------------------------|------------------------|-----------------------|------------------------|---------------------------------|--|-------------|
| Pension scheme contributions | 39.7                   | 6.8                   | 6.0                    | 52.5                            | 0.4  | 52.9        |

### 28 Employee benefits (Continued)

|                                      | P&O UK<br>Scheme | MNOPF<br>Scheme | Other<br>schemes | Total<br>Group<br>schemes | Share of<br>joint<br>ventures &<br>associates<br>schemes | Total                 |
|--------------------------------------|------------------|-----------------|------------------|---------------------------|--|-----------------------|
|                                      | £m               | £m              | £m               | £m                        | £m   | £m                    |
| 2004                                 |                  |                 |                  |                           |  |                       |
| Present value of the defined benefit |                  |                 |                  |                           |  |                       |
| obligations                          | (1,008.2)        | n/a             | (131.1)          | (1, 139.3)                | (169.4)  | (1,308.7)             |
| Fair value of scheme assets          | 766.3            | n/a             | 110.3            | 876.6                     | 126.7  | 1,003.3               |
| Surplus or deficit in the scheme     | (241.9)          | n/a             | (20.8)           | (262.7)                   | (42.7)   | (305.4)               |
| Experience gains/(losses) on scheme  |                  |                 | · · · ·          | · · · · ·                 |  |                       |
| assets                               | 29.9             | n/a             | 3.9              | 33.8                      | 5.0  | 38.8                  |
| Experience gains/(losses) on scheme  |                  |                 |                  |                           |  |                       |
| liabilities                          | (75.3)           | n/a             | (7.3)            | (82.6)                    | (10.9)   | (93.5)                |
| 2005                                 |                  |                 | ~ /              |                           |  |                       |
|                                      |                  |                 |                  |                           |  |                       |
| Present value of the defined benefit | (1, 2, (0, 2))   | (420.0)         | (1 = 4 =)        | (1.053.0)                 | (11 -  | $(1 \circ (1 \circ))$ |
| obligations                          | (1,360.3)        | (438.0)         | (154.5)          | (1,952.8)                 | , ,  | (1,964.3)             |
| Fair value of scheme assets          | 1,242.9          | 308.2           | 126.0            | 1,677.1                   | 8.2  | 1,685.3               |
| Surplus or deficit in the scheme     | (117.4)          | (129.8)         | (28.5)           | (275.7)                   | (3.3)  | (279.0)               |
| Experience gains/(losses) on scheme  |                  | <i>.</i> -      |                  |                           |  |                       |
| assets                               | 94.9             | 6.5             | 9.3              | 110.7                     | 1.7  | 112.4                 |
| Experience gains/(losses) on scheme  |                  |                 |                  |                           |  |                       |
| liabilities                          | (123.3)          | (18.7)          | (19.6)           | (161.6)                   | (6.4)  | (168.0)               |

#### P&O UK Scheme

Formal actuarial valuations of the P&O UK Scheme are normally carried out triennially by qualified independent actuaries, the latest regular valuation report for the scheme being at 1 April 2003, using the projected unit method. As a result of the decision by P&O Nedlloyd to form its own UK scheme and the request to transfer its share of the assets and liabilities of the P&O UK Scheme into that new scheme, an additional valuation was carried out as at 30 September 2004 using the projected unit method.

At this date, allowing for the P&O Nedlloyd transfer and related transactions, the market value of the P&O UK Scheme's assets were £987m and the value of accrued benefits to members allowing for future increases in earnings was £1,176m giving a deficit of £189m and a funding ratio of 83.9 per cent.

Excluding the deficit reduction payments, the average contribution rates for the P&O UK Scheme were 22.8 per cent for the year to 31 December 2005 and 23.7 per cent from 1 January 2006.

The principal long term assumptions in the P&O UK Scheme's 2004 valuation are:

|  | Nominal %<br>per annum |
|--|------------------------|
| Price inflation  | 3.00                   |
| Investment return on pre retirement portfolio                            | 6.50                   |
| Investment return on post retirement portfolio                           | 5.50                   |
| Earnings escalation  | 4.50                   |
| LEL escalation   | 3.00                   |
| Increases in accrued pensions on excess over Guaranteed Minimum Pensions | 2.75                   |

As a result of this valuation and the subsequent take over of the Group by DP World, the Group made a further deficit contribution to the scheme of £25m in March 2006 and has committed to further regular monthly deficit payments totalling £75m over the next five years. These monthly payments are supported by a bank guarantee.

### 28 Employee benefits (Continued)

### Merchant Navy Officers' Pension Fund

The MNOPF Scheme is a defined benefit multi-employer scheme in which officers employed by companies within the Group have participated and continue to participate.

The scheme is divided into two sections, the Old Section and the New Section, both of which are closed to new members and the latest valuation was carried out at 31 March 2003.

The Old Section has been closed to benefit accrual since 1978. The scheme's independent actuary advised that at 31 March 2003 the market value of the scheme's assets for the Old Section was £1,316m, representing approximately 115 per cent of the value of the benefits accrued to members. The assets of the Old Section were substantially invested in bonds.

As at 31 March 2003, the date of the most recent formal actuarial valuation, the New Section had assets with a market value of  $\pounds$ 1,168m, representing approximately 86 per cent of the benefits accrued to members. The valuation assumptions were as follows:

|   | Nominal %<br>per annum |
|---|------------------------|
| Discount rate                                     |                        |
| Rate of pension increases (where increases apply) |                        |

At the date of the valuation, approximately 59 per cent of the New Section's assets were invested in equities, 28 per cent in bonds and 13 per cent in property and cash.

Following a court decision in 2005, the trustee has advised the Group that its share of the net deficit of the New Section is 18.319 per cent and has issued a schedule of regular deficit payments from Group companies totalling £5.5m per annum commencing on 30 September 2005 and payable annually on 31 March thereafter until 31 March 2014. Therefore, the Group has accounted for the MNOPF New Section as a defined benefit scheme from 30 September 2005. Prior to that date, the Group accounted for the New Section as a defined contribution scheme as it was unable to determine its share of the scheme. The proportion of the deficit attributable to the Group will change following the next actuarial valuation, to be prepared as at 31 March 2006, as not all employers have made their deficit payments, with shortfalls to be reallocated to other employers, and part of the deficit payments being made by Carnival plc are attributable to the Group under the terms of the demerger agreement relating to the demerger of P&O Princess Cruises in 2000.

#### Merchant Navy Ratings' Pension Fund

The Merchant Navy Ratings' Pension Fund (the "MNRPF Scheme") is an industry wide multi-employer defined benefit pension scheme in which sea staff employed by companies within the Group have participated. The scheme has a significant funding deficit and has been closed to further benefit accrual.

As at 31 March 2005, the date of the most recent full triennial actuarial valuation carried out by an independent actuary, the scheme had assets with a market value of £590m, representing 86 per cent of the benefits accrued to members allowing for future increases. Approximately 68 per cent of the scheme's assets were invested in bonds, 25 per cent in equities and 7 per cent in property and cash. The valuation assumptions were as follows:

|   | Nominal %<br>per annum |
|---|------------------------|
| Investment return on pre retirement portfolio     | 6.50                   |
| Investment return on post retirement portfolio    | 5.00                   |
| Rate of national average earnings increase        | 4.20                   |
| Rate of pension increases (where increases apply) | 2.70                   |

#### 28 Employee benefits (Continued)

Following this valuation the Group is yet to receive any adjustments to the previous schedule of payments. The Group is making current contributions in respect of subsidiaries that are current employers in the scheme and voluntary payments in respect of subsidiaries that have settled the relevant statutory debt obligations and are no longer current employers within the scheme. Current contributions and voluntary payments by the Group to the scheme in 2005 totalled £5.8m, which included amounts previously provided for. These payments are included within total defined contribution expense for the Group.

P&O has appointed an independent actuary to estimate the deficit of the MNRPF Scheme at 31 December 2005 using the same assumptions as applied for the IAS 19 valuation of the P&O UK Scheme as set out above. Based on the share of current contributions to the scheme by P&O Group companies, the Group's share of the estimated deficit could be between £8m and £10m.

The Group cannot identify its share of the underlying assets and liabilities of the MNRPF Scheme on a consistent and reasonable basis and is therefore accounting for contributions and payments to the MNRPF Scheme under IAS 19 as if it were a defined contribution scheme.

#### Other schemes

Other defined benefit schemes include schemes in Australia, Ireland, Canada, Indonesia, South Africa, Pakistan, North America and the Philippines.

Other industry schemes are mainly overseas multi-employer schemes, in which the Group is unable to identify its share of the underlying assets and liabilities on a consistent and reasonable basis. The Group is therefore accounting for contributions to the these schemes as if they were defined contribution schemes for IAS 19 purposes.

#### P&O Nedlloyd

During 2005, P&O Nedlloyd formed its own UK pension scheme and 25 per cent of the assets and liabilities of the P&O UK Scheme were transferred in to the P&O Nedlloyd scheme. P&O Nedlloyd in addition made an exit payment into the remaining P&O UK Scheme of £70m. The Group's share of this scheme was included within share of joint ventures and associates until the investment in P&O Nedlloyd was disposed of on 29 June 2005.

#### 29 Commitments

| Capital<br>Contracted | 2005  | 2004 |
|-----------------------|-------|------|
|                       | £m    | £m   |
| Ships                 | 76.9  | 2.7  |
| Land and buildings    | 7.5   | 13.6 |
| Other                 | 40.2  | 45.6 |
|                       | 124.6 | 61.9 |

Of the above capital commitments it is expected that the Group will pay £124.6m in 2006. The Group's share of capital commitments within its joint ventures is £19.4m (2004 £26.1m) and associates is £8.0m (2004 £23.6m).

### Revenue

#### Leases as lessee

The commitment of the Group in respect of non-cancellable operating leases is as follows:

| Property |  | Other   |  |
|----------|--|---|--|
| 2005     | 2004                                   | 2005  | 2004   |
| £m       | £m                                     | £m  | £m   |
| 67.3     | 70.5                                   | 77.1  | 79.2   |
| 287.5    | 271.7                                  | 120.8   | 155.0  |
| 1,188.0  | 1,168.4                                | 106.3   | 107.7  |
| 1,542.8  | 1,510.6                                | 304.2   | 341.9  |
|          | 2005<br>£m<br>67.3<br>287.5<br>1,188.0 | £m         £m           67.3         70.5           287.5         271.7           1,188.0         1,168.4 | 2005         2004         2005           £m         £m         £m           67.3         70.5         77.1           287.5         271.7         120.8           1,188.0         1,168.4         106.3 |

### 29 Commitments (Continued)

#### Leases as lessor

The Group leases out its properties held for development and sale and a vessel surplus to ongoing operations. The future minimum lease receipts under non-cancellable leases are as follows:

|                            | Prope | rty  | Other |      |  |
|----------------------------|-------|------|-------|------|--|
| Lease expiring:            | 2005  | 2004 | 2005  | 2004 |  |
|                            | £m    | £m   | £m    | £m   |  |
| Within one year            | 0.6   | 1.1  | 2.7   |      |  |
| Between one and five years | 4.1   | 4.7  | 1.3   | _    |  |
| Over five years            | —     |      |       |      |  |
|                            | 4.7   | 5.8  | 4.0   |      |  |

#### 30 Contingent liabilities

|  | 2005  | 2004  |
|--|-------|-------|
|  | £m    | £m    |
| Loan and lease guarantees on behalf of joint ventures and associates |       |       |
| Ports  | 75.0  | 37.6  |
| Property   | 7.1   | 3.6   |
|  | 82.1  | 41.2  |
| Other contingent liabilities   | 30.6  | 103.8 |
|  | 112.7 | 145.0 |

Other contingent liabilities in the Group include £14.0m (2004 £78.7m) relating to guarantees of the financial liability for a vessel leased to Associated Bulk Carriers Limited, a previous associate of the Group. This lease expires in 2008. Associated Bulk Carriers Limited was sold to Eurotower Holdings SA in December 2003 and as part of the transaction, P&O received a counter indemnity for this liability from First Omega Shipping Inc, the owner of Eurotower Holdings SA.

Included within amounts receivable relating to previous corporate disposals is an amount outstanding of £42.6m (2004 £32.2m) net of relevant provisions arising following the sale of Bovis Group plc in 1999. Pursuant to the sale terms P&O is obliged to provide loan funding and partial indemnification for one of Bovis' projects, the construction of which is now completed and is the subject of litigation. Most of this litigation has been the subject of a settlement agreement as a result of which the bulk of such amounts receivable are expected to be repaid over the next twelve months.

A contingent liability exists in a joint venture of the Group relating to a value added tax assessment resulting from a tax audit for the year 2003. The joint venture company believes that there is no liability. Accordingly it has objected to the assessment and is currently awaiting rulings from the tax authority. The Group's share of the contingent liability relating to the 2003 assessment is £2.2m. If the assessment for 2003 is upheld, there may be liabilities relating to other years but these cannot be reliably estimated until tax rulings following the objection have been published.

## 31 Notes to the statement of cash flows

## (a) Purchase of subsidiaries and businesses

|  | Fair value<br>balance<br>sheets<br>2005 | Fair value<br>balance<br>sheets<br>2004 |
|--|---|---|
|  | £m                                      | £m                                      |
| Net assets acquired:                         |   |   |
| Property, plant and equipment                | —                                       | 0.6                                     |
| Investments in joint ventures and associates |   | 0.6                                     |
| Properties held for development and sale     |   | 43.7                                    |
| Other net current assets                     | —                                       | 3.1                                     |
| Loans  | _                                       | (17.0)                                  |
| Cash and overdrafts                          | _                                       | 2.3                                     |
| Minority interests                           |   | (0.1)                                   |
|  | —                                       | 33.2                                    |
| Goodwill                                     |   |   |
|  |   | 33.2                                    |
| Satisfied by:                                |   |   |
| Cash   | _                                       | 0.7                                     |
| Investments already owned                    |   | 32.5                                    |
|  |   | 33.2                                    |

The cash outflow of  $\pm$ nil (2004 inflow  $\pm$ 1.6m) on the purchase of subsidiaries and businesses comprises the cash consideration of  $\pm$ nil (2004  $\pm$ 0.7m), less net cash of  $\pm$ nil (2004  $\pm$ 2.3m) of the subsidiaries at the dates of acquisition. The investments already owned of  $\pm$ nil (2004  $\pm$ 32.5m) represent the reserves of and loans to joint ventures and associates now consolidated as subsidiaries. There were no fair value adjustments in respect of the above acquired subsidiaries and businesses.

## 31 Notes to the statement of cash flows (Continued)

## (b) Sale of subsidiaries and termination of businesses

|  | Cold<br>Logistics<br>2005 | Disposal<br>balance<br>sheets<br>2005 | Disposal<br>balance<br>sheets<br>2004 |
|--|---------------------------|---------------------------------------|---------------------------------------|
|  | £m                        | £m                                    | £m                                    |
| Net assets sold:   |                           |                                       |                                       |
| Intangible assets  | 14.6                      | 14.6                                  | 2.3                                   |
| Property, plant and equipment                              | 173.2                     | 173.2                                 | 149.9                                 |
| Other net current assets/(liabilities)                     | 7.7                       | 7.7                                   | (3.1)                                 |
| Loans  | (6.7)                     | (6.7)                                 | (6.1)                                 |
| Cash and overdrafts  | 6.6                       | 6.6                                   | 4.8                                   |
| Income and deferred taxation                               |                           | _                                     | (2.7)                                 |
| Employee benefits  | (6.5)                     | (6.5)                                 | (4.2)                                 |
| Provisions   | (0.8)                     | (0.8)                                 |                                       |
| Minority interests   | _                         |                                       | 2.0                                   |
| Less: investment in joint ventures and associates retained |                           |                                       | (4.6)                                 |
|  | 188.1                     | 188.1                                 | 138.3                                 |
| (Loss)/profit on sale and termination of businesses        |                           | (9.5)                                 | 32.7                                  |
|  |                           | 178.6                                 | 171.0                                 |
| Satisfied by:  |                           |                                       |                                       |
| Net cash consideration                                     |                           | 134.6                                 | 191.3                                 |
| Other investments  |                           | 33.0                                  |                                       |
| Deferred consideration                                     |                           | 18.2                                  | (20.0)                                |
| Accrued costs  |                           | (7.2)                                 | (0.3)                                 |
|  |                           | 178.6                                 | 171.0                                 |
|  |                           |                                       |                                       |

The cash inflow of  $\pounds 128.0m$  (2004  $\pounds 186.5m$ ) on the sale of subsidiaries and termination of businesses comprises cash received of  $\pounds 134.6m$  (2004  $\pounds 191.3m$ ) less net cash of  $\pounds 6.6m$  (2004  $\pounds 4.8m$ ) of the subsidiaries at the dates of disposal.

## **32** Financial instruments

The transitional arrangements for the reporting of financial instruments for both the year ended 31 December 2005 and the comparative information are explained in note 1 and note 36. The main impact on the Group's financial statements on the introduction of IAS 39 is the inclusion of the fair value position of derivative financial instruments on the balance sheet.

The Group's policies and procedures in relation to the role and management of financial instruments and financial risk are set out below. These have not been impacted by the introduction of IFRS.

## Financial risk

The financial instruments held by the Group to finance its operations include cash, overdrafts, loans, and a limited amount of interest bearing and non-interest bearing investments. Derivative financial instruments are used to manage the interest rate, currency and fuel price risks arising from its operations and its sources of finance. The derivatives employed for this purpose are principally interest rate swaps, cross currency swaps, forward foreign currency contracts and fuel price swaps.

The Group has in place established treasury policies. The purpose of these is to ensure that adequate cost effective funding is available to the Group at all times and that exposure to financial risk is minimised.

The main financial risks to which the Group is exposed are foreign currency risk, interest rate risk and liquidity risk as summarised below. No transactions of a speculative nature are undertaken. The Board

## 32 Financial instruments (Continued)

receives regular reports which monitor these risks in accordance with agreed policies. None of these policies have been altered during the year.

## Liquidity risk

The Group has cash balances and undrawn committed facilities to provide liquidity as required. At 31 December 2005 committed undrawn facilities totalled £686.3m (2004 £660.6m). Most of this borrowing capacity is available under a syndicated loan which is repayable in June 2010. The syndicated loan agreement contains representations, warranties, undertakings (including financial condition covenants and undertakings requiring the provision of guarantees from various subsidiary companies) in favour of the lenders which are typical for this type of credit agreement and customary events of default upon occurrence of which the lenders may terminate and demand repayment of the facility. The agreement also includes the requirement to effect a mandatory prepayment upon a change of control of The Peninsular and Oriental steam Navigation Company.

The DP World takeover has affected liquidity and the effect is shown in the loan note on page F-151.

## Foreign currency risk

The Group has extensive overseas and international business operations and operates in a number of foreign currencies which gives rise to transactional and translational foreign exchange risk. The most important foreign currency to the Group is the US dollar, followed by the Australian dollar and the Indian rupee. In general, the Group's profits and stockholders' funds benefit if these currencies are strong against sterling. The year end rate for the US dollar was  $1.717=1(2004 \ 1.92=1)$ , for the Australian dollar it was  $2.340=1(2004 \ 2.449=1)$  and for the Indian rupee it was INR77.271=1(2004 INR83.458=1).

## Translational currency risk

The proportion of the Group's net operating assets denominated in foreign currencies is 73 per cent with the result that the Group's sterling consolidated balance sheet, and in particular stockholders' funds, can be significantly affected by currency movements when it is retranslated at each period end rate. The Group mitigates the effect of such movements by borrowing in the same currencies as those in which the assets are denominated and using cross currency swaps. In addition the majority of the Group's operating profit in 2005 was generated by businesses with functional currencies other than sterling. The results of these businesses are translated into sterling at average exchange rates for the purposes of consolidation. The impact of currency movements on operating profit is mitigated partially by interest costs being incurred in foreign currencies.

Exchange arising on foreign currency investments are taken directly to equity. Most foreign currency loans are accounted for as hedges and the exchange arising from retranslating these loans at each balance sheet date is taken to equity to the extent that this hedge is deemed to be effective. Where cross currency swaps are used to hedge overseas equity investments the movement in the fair value of the instrument is also taken to equity.

## Transactional currency risk

A portion of the Group's businesses generate part of their revenue and incur some costs outside their main functional currency. Due to the diverse number of locations in which the Group operates there is some natural hedging that occurs within the Group. When it is considered that currency volatility could have a material impact on the results of an operation, hedging, generally up to 12 months using forward contracts, is undertaken to reduce the short term effect of currency movements.

When the Group's businesses enter into capital expenditure or lease commitments in currencies other than their main functional currency, these commitments are hedged in most instances using forward contracts and currency swaps in order to fix the cost when converted to the functional currency. The main exposure

## 32 Financial instruments (Continued)

of the Group's foreign currency commitments of this nature is in respect of ferry operating lease commitments. Forward contracts match the expected cash flows of capital and lease commitments.

The Group classifies its forward exchange contracts hedging forecasted transactions as cash flow hedges and in accordance with IAS 39 states them at fair value. The fair value of forward exchange contracts at 1 January 2005 was adjusted against the opening balance of the hedging reserve at that date. The fair values of hedges of forecasted transactions at 31 December 2005 are shown in the fair value table below.

As well as the direct effect on cash flows, exchange rates also affect the Group's businesses because of their overall economic influence. In particular, exchange rates affect international trade flows which impact on the activities of the Group.

## Interest rate risk

A small proportion of the Group's underlying borrowings are at fixed rates of interest. In addition, the Group uses interest rate swaps and other instruments to fix the interest cost on its floating rate borrowings in order to limit the impact of increases in interest rates. In the medium term, the Group's policy is to maintain between 50 per cent and 75 per cent of borrowings at a fixed rate of interest. In the short term, the level of fixed rate borrowings may move out of the 50 per cent to 75 per cent range, in which case a plan is put in place to move back within this range. Interest rate swaps have been taken out for periods of between 2 and 13 years with an average life of 3.7 years at 31 December 2005. £428.9m of borrowings were at fixed rates of interest as at 31 December 2005 (2004 £837.3m), either directly or indirectly through swap arrangements. This represents 71 per cent (2004 71 per cent) of net borrowings, with 66 per cent (2004 62 per cent) at rates fixed for more than one year.

The Group classifies interest rate swaps as cash flow hedges and states them at fair value. The fair value of swaps at 1 January 2005 was adjusted against the opening balance of the hedging reserve at that date. The net fair values of swaps at 31 December 2005 are shown in the fair value table below.

## Fuel price risk

During 2005 P&O Ferries used fuel price swaps to fix a proportion of its fuel requirement for 2006 in accordance with its fuel hedging policy. These swaps are classified as cash flow hedges and stated at fair value. The fair value of the swaps at the 31 December 2005 was £nil (2004 £nil). There were no fuel swaps outstanding in Group companies at the end of 2004.

## Credit risk

At the balance sheet date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset, including derivative financial instruments, in the balance sheet.

#### 32 Financial instruments (Continued)

#### Effective interest rates and repricing analysis

In respect of income-earning financial assets and interest-bearing financial liabilities, the following table indicates their effective interest rates at 31 December 2005 and the periods in which they reprice.

|   | Note | Effective<br>interest<br>rate % | Total   | Within<br>one year | 1 to 2<br>years | 2 to 5<br>years | More than 5 years |
|---|------|---------------------------------|---------|--------------------|-----------------|-----------------|-------------------|
|   |      |                                 | £m      | £m                 | £m              | £m              | £m                |
| Cash and cash equivalents*                                      | 20   |                                 | 99.5    | 99.5               | —               | —               | —                 |
| Bank overdrafts*  | 20   |                                 | (17.3)  | (17.3)             | —               | —               | —                 |
| Available-for-sale financial assets .                           | 19   | 7.00                            | 34.6    | —                  | —               | 34.6            | —                 |
| Debt securities held-to-maturity                                | 19   | 4.41                            | 11.2    | 11.2               | —               | —               | —                 |
| Bank loans, bonds and finance leases                            |      |                                 |         |                    |                 |                 |                   |
| GBP fixed rate bonds and loans .<br>GBP floating rate loans and | 21   | 6.29                            | (4.7)   | —                  | —               | _               | (4.7)             |
| finance leases  | 21   | 5.04                            | (159.1) | (159.1)            |                 | _               | _                 |
| Effect of GBP swaps   | 21   | 1.25                            | (15).1) | 80.0               | _               | (30.0)          | (50.0)            |
| US\$ fixed rate loans and bonds                                 | 21   | 7.95                            | (16.4)  | (0.8)              | (9.7)           | (1.3)           |                   |
| US\$ floating rate loans  | 21   | 4.66                            | (97.0)  | (97.0)             | ().()           | (1)             | (4.0)             |
| Effect of US\$swaps   | 21   | 0.83                            | 23.3    | <b>67.0</b>        | _               | (20.4)          | (23.3)            |
| C\$ floating rate loans   | 21   | 3.63                            | (85.3)  | (85.3)             |                 | (20.4)          | (20:0)            |
| A\$ floating rate loans   | 21   | 5.97                            | (66.0)  | (66.0)             |                 | _               | _                 |
| Effect of A\$ swaps   |      | (0.09)                          | _       | 21.3               | _               | (21.3)          | _                 |
| Euro fixed rate loans   | 21   | 4.52                            | (6.6)   | (1.0)              | (1.0)           | (2.7)           | (1.9)             |
| Euro floating rate loans  | 21   | 2.78                            | (6.8)   | (6.8)              | _               | _               | _                 |
| Indian rupee fixed rate loans                                   | 21   | 7.18                            | (145.6) | (12.0)             | (15.7)          | (112.6)         | (5.3)             |
| Indian rupee floating rate loans                                | 21   | 4.12                            | (7.7)   | (7.7)              | _               | _               | _                 |
| Effect of INR swaps   |      | _                               | (23.3)  | —                  | _               | (23.3)          | _                 |
| Other currency fixed rate loans                                 | 21   | 6.75-13.00                      | (59.7)  | (0.4)              | (42.8)          | (12.9)          | (3.6)             |
| Other currency floating rate loans .                            | 21   | 4.70-14.80                      | (31.9)  | (31.9)             | —               | —               | —                 |
| £ loans from joint ventures and                                 |      | 4.50                            | (97)    | (97)               |                 |                 |                   |
| associates<br>US\$ loans from joint ventures                    |      | 4.50                            | (8.7)   | (8.7)              | _               | _               | _                 |
| and associates  |      | 5.38                            | (47.2)  | (47.2)             | _               | _               | _                 |
| US\$ loans to joint ventures and                                |      |                                 |         |                    |                 |                 |                   |
| associates  |      | 4.88                            | 14.9    | 14.9               | _               | _               | _                 |
| Euro loans to joint ventures and                                |      |                                 |         |                    |                 |                 |                   |
| associates  |      |                                 |         |                    |                 |                 |                   |
|   |      | 4.84                            | 15.4    | 15.4               |                 |                 |                   |

\* Due to the variety of different currencies and number of bank accounts in which the Group holds its cash and cash equivalents or has overdrafts, calculating an effective interest rate for the different balances would not give a meaningful result. Generally cash is only held where required to provide working capital liquidity to the relevant operation rather than to provide an investment return or provide long term facilities. Where overdrafts are used they are generally at a rate of 1 per cent or less above the relevant base rate.

The table below presents the carrying amounts under IFRS and the fair values of the Group's financial assets and liabilities at 31 December 2005. Comparative information is presented on the UK GAAP basis applicable at that date rather than in accordance with IAS 32 and IAS 39 as described in note 1.

## 32 Financial instruments (Continued)

A comparison by category of book value and fair value of the Group's financial assets and liabilities is as follows:

|  | 2005          |               | 2004          |               |  |
|--|---------------|---------------|---------------|---------------|--|
|  | Book<br>value | Fair<br>value | Book<br>value | Fair<br>value |  |
|  | £m            | £m            | £m            | £m            |  |
| Primary financial instruments held or issued to    |               |               |               |               |  |
| finance the Group's operations:                    |               |               |               |               |  |
| Trade and other receivables                        | 396.5         | 396.5         | 346.4         | 346.4         |  |
| Trade and other payables                           | (187.7)       | (187.7)       | (196.2)       | (196.2)       |  |
| Loans  | (686.8)       | (687.8)       | (1,211.0)     | (1,211.8)     |  |
| Cash and cash equivalents                          | 99.5          | 99.5          | 50.2          | 50.2          |  |
| Bank overdrafts                                    | (17.3)        | (17.3)        | (20.8)        | (20.8)        |  |
| Available-for-sale financial assets                | 37.8          | 37.8          |               |               |  |
| Debt securities held to maturity                   | 11.2          | 11.2          |               | _             |  |
| Unlisted investments                               | —             | —             | 16.4          | 16.4          |  |
| Loans from associates                              | (73.4)        | (73.4)        | (70.1)        | (70.1)        |  |
| Loans to associates                                | 67.9          | 67.9          | 47.1          | 47.1          |  |
| Derivative financial instruments held to manage    |               |               |               |               |  |
| the interest rate and currency profile:            |               |               |               |               |  |
| Interest rate swaps:                               |               |               |               |               |  |
| Assets   | 1.6           | 1.6           | —             | 1.4           |  |
| Liabilities  | (22.3)        | (22.3)        |               | (27.2)        |  |
| Currency swaps:                                    |               |               |               |               |  |
| Assets   | 0.4           | 0.4           | _             |               |  |
| Liabilities  | _             | _             | _             | (0.7)         |  |
| Derivative financial instruments held or issued to |               |               |               | × /           |  |
| hedge the currency exposure on expected            |               |               |               |               |  |
| future transactions:                               |               |               |               |               |  |
| Forward foreign currency contracts:                |               |               |               |               |  |
| Assets   | 3.2           | 3.2           |               | 5.6           |  |
| Liabilities  | (2.4)         | (2.4)         |               | (8.1)         |  |
| Other derivatives:                                 |               |               |               |               |  |
| Assets   | 0.1           | 0.1           |               |               |  |
| Liabilities  | (1.9)         | (1.9)         |               | (1.9)         |  |
|  | (373.6)       | (374.6)       | (1,038.0)     | (1,069.7)     |  |
|  | (07010)       | (07 110)      | (1,000.0)     | (1,00,0)      |  |

The following valuation methods have been used under both IAS 39, for the year ended 31 December 2005, and FRS 13, for the comparative information.

The fair value of trade and other receivables and trade and other payables approximates to book value due to the short term maturity of these instruments.

The fair value of non-convertible bonds and dollar notes included in loans above is based on the quoted market price of comparable debt. Other loans include term loans and finance leases. These are largely at variable interest rates and therefore the book value normally equates to the fair value.

The fair value of debt securities held to maturity and available-for-sale financial assets are based on the quoted market value of similar assets.

The fair value of other investments is based on the year end quoted price for listed investments and the estimated recoverable amount for unlisted investments.

The fair value of cash and bank overdrafts approximates to the book value due to the short term maturity of the instruments.

## 32 Financial instruments (Continued)

The fair value of derivative financial instruments is discounted to the net present value using prevailing market rates and foreign currency rates at the balance sheet date.

The following comparative information has been presented under UK GAAP in accordance with the Group's transition to IFRS. See note 1 for further details.

Under UK GAAP gains and losses on instruments used for hedging are not recognised until the exposure that is being hedged is itself recognised. Unrecognised gains and losses on forward foreign currency contracts, fuel price swaps, cross currency swaps and interest rate swaps are as follows:

|  | Gains | (Losses) | Net<br>gains/<br>(losses) |
|--|-------|----------|---------------------------|
|  | £m    | £m       | £m                        |
| At 31 December 2003  | 10.8  | (45.1)   | (34.3)                    |
| Gains/(losses) arising before 1 January 2004 that were recognised during the year ended 31 December 2004   | (2.2) | 18.0     | 15.8                      |
| Gains/(losses) arising before 1 January 2004 that were not<br>recognised during the year ended 31 December 2004 Gains/(losses) arising in the year to 31 December 2004 that were | 8.6   | (27.1)   | (18.5)                    |
| not recognised during the year ended 31 December 2004  | (1.6) | (8.9)    | (10.5)                    |
| At 31 December 2004  | 7.0   | (36.0)   | (29.0)                    |
| Of which:  |       |          |                           |
| Gains/(losses) expected to be recognised in less than one year   | 2.0   | (12.5)   | (10.5)                    |
| Gains/(losses) expected to be recognised after more than one year  | 5.0   | (23.5)   | (18.5)                    |
|  | 7.0   | (36.0)   | (29.0)                    |

The interest rate profile of the financial liabilities of the Group after taking into account the effect of interest rate swaps is set out in the tables below:

| 31 December 2004       | Total<br>£m | Variable rate<br>financial<br>liabilities | Fixed rate<br>financial<br>liabilities | Financial<br>liabilities on<br>which no<br>interest<br>is paid | Weighted<br>average<br>interest rate<br>for fixed rate<br>financial<br>liabilities | Average<br>time<br>over which<br>interest<br>rate is fixed |
|------------------------|-------------|---|--|--|--|--|
| Currency:              | tm          | £m  | £m                                     | £m   | %  | months   |
| Sterling               | 397.8       | 204.8                                     | 192.8                                  | 0.2  | 6.30   | 52   |
| Sterling: irredeemable | 4.7         |   | 4.7                                    |  | 6.29   | n/a  |
| US dollars             | 286.1       | 66.1                                      | 218.4                                  | 1.6  | 5.71   | 33   |
| Australian dollars     | 130.1       | 52.6                                      | 77.4                                   | 0.1  | 5.65   | 28   |
| Euro                   | 159.1       | 151.1                                     | 8.0                                    |  | 3.38   | 3  |
| Indian rupees          | 128.3       | 2.5                                       | 125.8                                  |  | 7.58   | 43   |
| Other                  | 125.9       | 67.0                                      | 58.9                                   | —  | 7.63   | 44   |
| Total                  | 1,232.0     | 544.1                                     | 686.0                                  | 1.9  | 6.27   | 40   |

The Group borrows in a range of currencies at both fixed and variable rates of interest.

The variable rate financial liabilities comprise bank borrowings and overdrafts bearing interest at rates fixed in advance for periods ranging from one to six months by reference to the applicable reference rate, primarily LIBOR for sterling, US dollar and euro borrowings, and the BBSY rate for Australian dollar borrowings.

Financial liabilities on which no interest is paid do not have fixed periods to maturity.

## 32 Financial instruments (Continued)

The interest rate profile of the financial assets of the Group is set out in the tables below:

| 31 December 2004   | Total | Variable rate<br>financial<br>assests | Fixed rate<br>financial<br>assets | Financial<br>assets on<br>which no<br>interest<br>is received | Weighted<br>average<br>interest rate<br>for fixed rate<br>financial<br>assets | Average<br>time<br>over which<br>interest<br>rate is fixed |
|--------------------|-------|---------------------------------------|-----------------------------------|---|---|--|
|                    | £m    | £m                                    | £m                                | £m  | %   | months   |
| Currency:          |       |                                       |                                   |   |   |  |
| Sterling           | 14.9  | 14.1                                  |                                   | 0.8   | n/a   | n/a  |
| US dollars         | 17.8  | 16.7                                  |                                   | 1.1   | n/a   | n/a  |
| Australian dollars | 3.5   | 2.5                                   |                                   | 1.0   | n/a   | n/a  |
| Euro               | 6.1   | 4.1                                   |                                   | 2.0   | n/a   | n/a  |
| Other              | 29.2  | 29.0                                  |                                   | 0.2   | n/a   | n/a  |
| Total              | 71.5  | 66.4                                  |                                   | 5.1   | n/a   | n/a  |

The majority of variable rate financial assets comprise bank accounts bearing interest at the applicable LIBOR rate for sterling deposits or the applicable local equivalent rate. Fixed rate financial assets include deferred consideration relating to the sale of fixed assets and businesses, and other interest bearing and non-interest bearing investments.

The financial assets on which no interest is received do not have fixed periods to maturity.

The following table shows the Group's currency exposures, being exposures that give rise to the net currency gains and losses recognised in the income statement. Such exposures comprise the monetary assets and liabilities of the Group that are not denominated in the functional currency of the operating unit concerned, excluding certain non-sterling borrowings treated as hedges of net investments in overseas operations.

The amounts shown take into account the effect of any forward contracts entered into to manage currency exposures.

| 31 December 2004                           | Ne       |               |                       |        |       |        |
|--|----------|---------------|-----------------------|--------|-------|--------|
| Functional currency of<br>Group operation: | Sterling | US<br>dollars | Australian<br>dollars | Euro   | Other | Total  |
|  | £m       | £m            | £m                    | £m     | £m    | £m     |
| Sterling                                   |          |               |                       | (19.2) |       | (19.2) |
| Australian dollar                          |          | (0.3)         |                       | 0.2    | 1.4   | 1.3    |
| Other                                      |          | (0.4)         |                       |        |       | (0.4)  |
|  |          | (0.7)         |                       | (19.0) | 1.4   | (18.3) |

## 33 Related parties

## **Identity of related parties**

The Group has a related party relationship with its associates, joint ventures (see note 13) and with its directors.

## Transactions with key management personnel

It is considered that, given the operational and organisational structure of the Group, the key management personnel as defined under IAS 24 'Related Party Disclosures' consists of the executive directors of the Company. Details of the executive directors' remuneration and any relevant transactions are given in the directors' remuneration report on pages 28 to 35.

## **33** Related parties (Continued)

## Other related party transactions

Transactions with joint ventures and associates have been disclosed in note 13.

## Ultimate parent company

The Company's immediate controlling party is Thunder FZE, a wholly owned subsidiary of Ports, Customs and Free Zone Corporation, Dubai. No other group financial statements include the results of the Group.

## **34** Post balance sheet events

On 1 February 2006, the Group announced it had sold its entire property portfolio in Denver to Shea Homes Limited Partnership. The portfolio had a book value of approximately US\$120m (£67m) and as a result of the sale, the Group has largely exited its property interests in the US.

The Tariff Authority for Major Ports in India ("TAMP") has after review passed an order dated 7 March 2006 amending the royalty allowed at Nhava Sheva International Container Terminal ("NSICT") resulting in a reduction in the scale of rates of NSICT by 12 per cent. The said order amends TAMP's order dated 22 July 2005. NSICT is seeking to challenge this new order.

## Takeover by DP World

On 29 November 2005, the P&O Board recommended the cash acquisition of P&O by Thunder FZE (a wholly owned subsidiary of Ports, Customs and Free Zone Corporation, Dubai ("DP World")) by way of schemes of arrangement. Following the announcement of an offer by PSA Venture (UK) Limited (a wholly owned subsidiary of PSA International Pte Ltd ("PSA") of Singapore) (also recommended by the Board) on the morning of 26 January 2006, the Board recommended revised proposals from Thunder FZE on the evening of 26 January 2006. These proposals were approved by the stockholders at meetings held on 13 February 2006, and following approval of the schemes by the High Court the schemes became effective on 8 March 2006 and P&O became a wholly owned subsidiary of DP World as at that date.

Following the acquisition of the Company by DP World, it has been announced that the Group's US ports business, P&O Ports North America, will be sold. A sale process has commenced.

As a result of DP World acquiring control of the Company, the Port Authority of New York and New Jersey has commenced legal proceedings that could, if pursued and if successful, result in the termination of the lease of a terminal by Port Newark Container Terminal LLC, a partnership in which the Group has a 50 per cent interest. It is anticipated that this litigation will be resolved by the sale of P&O Ports North America, without the lease being terminated.

The Group is engaged in ongoing litigation with its joint venture partners in its port businesses in Miami. The Group is confident of its contractual position and does not anticipate any significant adverse financial or operational impact from this litigation.

In addition to this litigation the Group is in dispute with shareholders and other stakeholders over matters arising from the takeover in respect of its port businesses in Mundra (India), Colombo (Sri Lanka) and Laem Chabang (Thailand). The Group is confident of its contractual position and does not anticipate any significant adverse financial impact from these disputes.

As a result of the change of control following the DP World takeover certain borrowing and loan facilities may be cancelled at the bank's option (see note 21). DP World has arranged sufficient finance to allow any amounts drawn under these facilities to be repaid as they fall due.

## 35 Accounting estimates and judgements

Management discussed with the Audit Committee the development, selection and disclosure of the Group's critical accounting policies and estimates and the estimates and the application of these policies and estimates.

## 35 Accounting estimates and judgements (Continued)

## Key sources of estimation uncertainty

Note 10 contains information about the assumptions and their risk factors relating to goodwill impairment.

## Pension assumptions

For each pension scheme the Group has decided on the expected long term rate of return for each of the main asset classes based on market indicators, economic background, historical analysis of returns and industry forecasts. If these were to reduce, then the Group's share of the increased deficit would be charged to reserves and recognised in the balance sheet in 2006. A more detailed analysis of these assumptions is provided in note 28.

## **36 Explanation of transition to IFRS**

As stated in note 1, these are the Group's first consolidated financial statements prepared in accordance with IFRS.

The accounting policies referred to in note 1 have been applied in preparing the financial statements for the year ended 31 December 2005, the comparative information presented in these financial statements for the year ended 31 December 2004 and the preparation of an opening IFRS balance sheet at 1 January 2004 (the Group's date of transition).

In preparing its opening IFRS balance sheet, the Group has adjusted amounts reported previously in financial statements prepared in accordance with UK GAAP.

An explanation of how the transition from UK GAAP to IFRS has affected the Group's financial position, financial performance and cash flows is set out in the following tables and the notes that accompany the tables. This information differs to that published in a press release on 15 June 2005 due to balance sheet reclassifications relating to provisions and employee benefits, income statement reclassifications to reflect discontinued operations for businesses sold and an adjustment to the income statement and balance sheets (both 1 January 2004 and 31 December 2004) to reflect a revision to the accounting treatment of certain leases.

The major accounting changes which were required by the adoption of IFRS are:

- Pensions, where defined benefit pension scheme surpluses and deficits are now recognised on the balance sheet
- The consolidation of the entity which owned the Hanseatic Trade Center property development in Hamburg, which had been accounted for as an associate under UK GAAP
- The cessation of amortisation of goodwill
- The recording of share-based payments at fair value
- The provision of deferred tax on unremitted earnings of certain overseas subsidiaries, joint ventures and associates, revalued assets and rolled over gains
- Accounting for the partial sell down of the Group's holding in P&O Nedlloyd

Additionally there are significant presentational changes in the income statement and cash flow statement, particularly in respect of equity accounted joint ventures and associates.

The Group has applied the exemption available under IFRS 1 'First-time Adoption of International Financial Reporting Standards' that allows for comparatives not to be restated for IAS 32 'Financial Instruments: Disclosure and Presentation' and IAS 39 'Financial Instruments: Recognition and Measurement' and for IFRS 5 'Non-current assets held for sale and discontinued operations' to be applied prospectively from 1 January 2005. The summarised accounting policies in respect of these items, as applied from 1 January 2005, are outlined in Section B below.

# IFRS restatement of the consolidated income statement 31 December 2004

|   | As previously         | Adjustr                 | nents               | Restated in             | Reclassification             | Balance as              |  |
|---|-----------------------|-------------------------|---------------------|-------------------------|------------------------------|-------------------------|--|
|   | reported (UK<br>GAAP) | Reformatting<br>changes | IFRS<br>Adjustments | accordance<br>with IFRS | due to sale of<br>businesses | per income<br>statement |  |
| <b>C</b> (  | £m                    | £m                      | £m 74.0             | £m                      | £m (205 c)                   | £m                      | C  |
| Group turnover Cost of sales  | 2,397.5<br>(2,078.4)  | (11.2)                  | 74.0<br>(119.8)     | 2,471.5<br>(2,209.4)    | (205.6)<br>178.1             | 2,265.9<br>(2,031.3)    | Group revenues<br>Cost of sales  |
| Gross profit  | 319.1                 | (11.2)                  | (45.8)              | 262.1                   | (27.5)                       | 234.6                   | Gross profit   |
| Other operating income .<br>Administrative costs                                | 27.2<br>(460.3)       | (1.1)                   | 5.8<br>4.6          | 33.0<br>(456.8)         | 22.6                         | 33.0<br>(434.2)         | Other operating income<br>Administrative costs   |
| Group operating loss  | (114.0)               | (12.3)                  | (35.4)              | (161.7)                 | (4.9)                        | (166.6)                 | Administrative costs   |
| Share of operating<br>results of joint<br>ventures and<br>associates            |                       | × ,                     | 32.6                |                         |                              | 30.5                    |  |
|   | 79.6                  | (33.9)                  | 52.0                | 78.3                    | (47.8)                       | 50.5                    | Share of results of joint ventures and associates  |
| Total operating loss:<br>Group and share of<br>joint ventures and<br>associates | (34.4)                | (46.2)                  | (2.8)               | (83.4)                  | (52.7)                       | (136.1)                 | Group operating loss   |
| assets  | (10.9)                | 10.9                    | —                   | —                       | —                            | _                       |  |
| Loss on sale and<br>termination of  |                       |                         |                     |                         |                              |                         |  |
| businesses  | (33.2)                | (3.1)                   | 79.4                | 43.1                    | (10.7)                       | 32.4                    | Profit on sale and<br>termination of<br>businesses   |
| Loss on sale and<br>termination of<br>discontinued                              |                       |                         |                     |                         |                              |                         |  |
| businesses  | (3.1)                 | 3.1                     | _                   | —                       | —                            | —                       |  |
| investments   | (30.3)                | 1.1                     | 29.2                | _                       | —                            | —                       |  |
| Loss on ordinary  |                       |                         |                     |                         |                              |                         |  |
| activities before<br>interest and taxation .                                    | (111.9)               | (34.2)                  | 105.8               | (40.3)                  | (63.4)                       | (103.7)                 | Loss before financing costs  |
| Interest payable and<br>similar items<br>Interest receivable and                | (93.5)                | 5.2                     | (12.0)              | (100.3)                 | 5.4                          | (94.9)                  | Financial expenses   |
| similar items<br>Interest payable joint<br>ventures and                         | 16.6                  | (5.2)                   | _                   | 11.4                    |                              | 11.4                    | Financial income   |
| associates  | (21.2)                | 21.2                    |                     |                         |                              |                         |  |
| Loss on ordinary<br>activities before<br>taxation                               | (210.0)<br>(25.4)     | (13.0)<br>12.2          | 93.8<br>(9.1)       | (129.2)<br>(22.3)       | (58.0)<br>1.5                | (187.2)<br>(20.8)       | Loss before taxation<br>Taxation   |
| Loss on ordinary  |                       |                         | ()                  |                         |                              |                         |  |
| activities after<br>taxation  | (235.4)               | (0.8)                   | 84.7                | (151.5)                 | (56.5)                       | (208.0)                 | Loss on continuing   |
|   | _                     | _                       | _                   | _                       | 56.5                         | 56.5                    | operations<br>Profit from discontinued<br>operations and profit on<br>sale of discontinued<br>operations, net of tax |
|   | (235.4)               | (0.8)                   | 84.7                | (151.5)                 |                              | (151.5)                 | Loss for the financial   |
| Equity minority interests   | (14.9)                |                         |                     |                         |                              |                         | year   |
| Loss attributable to stockholders   | (250.3)               |                         |                     |                         |                              |                         |  |
|   | (250.3)               | _                       | 88.7                | (161.6)                 | _                            | (161.6)                 | Attributable to:<br>Equity stockholders of<br>the parent   |
|   | 14.9                  | (0.8)                   | (4.0)               | 10.1                    |                              | 10.1                    | Minority interests in subsidiaries   |
|   | (235.4)               | (0.8)                   | 84.7                | (151.5)                 |                              | (151.5)                 |  |

|   | As previously<br>reported<br>(UK GAAP) | Reformatting<br>changes | IFRS<br>adjustments | Restated in<br>accordance<br>with IFRS |  |
|---|--|-------------------------|---------------------|--|--|
|   | £m                                     | £m                      | £m                  | £m                                     |  |
| Fixed assets  | 227.2                                  |                         | (21.2)              | 01(1                                   | Non current assets                           |
| Intangible assets: Goodwill                             | 237.3                                  |                         | (21.2)<br>151.7     | 216.1<br>151.7                         | Intangible assets<br>Prepaid leases          |
| Tangible assets: Land and                               |  |                         | 151.7               | 151.7                                  | Trepard leases                               |
| buildings<br>Tangible assets: Ships and other           | 585.3                                  | 1,092.7                 | (122.4)             | 1,555.6                                | Property, plant and equipment                |
| fixed assets  | 1,092.7                                | (1,092.7)               | _                   | _                                      |  |
| associates  | 749.0                                  | _                       | (135.8)             | 613.2                                  | Investments in joint ventures and associates |
| Investments: Other                                      | 12.6                                   | —                       | —                   | 12.6                                   | Other investments                            |
|   | —                                      | 1.3                     | 4.2                 | 5.5                                    | Deferred tax assets                          |
|   |  | 40.1                    |                     | 40.1                                   | Trade and other receivables                  |
|   | 2,676.9                                | 41.4                    | (123.5)             | 2,594.8                                |  |
| Current assets<br>Property held for development         |  |                         |                     |  | Current assets                               |
| and sale  | 478.6                                  | —                       | 271.6               | 750.2                                  | Properties held for development and sale     |
| Stock Debtors: amounts falling due                      | 60.1                                   | _                       | _                   | 60.1                                   | Inventories                                  |
| within one year<br>Debtors: amounts falling due         | 427.2                                  | _                       | (2.3)               | 424.9                                  | Trade and other receivables                  |
| after one year  | 40.1                                   | (40.1)                  | _                   |  |  |
| Cash at bank and in hand                                | 64.0                                   |                         | 1.4                 | 65.4                                   | Cash and cash equivalents                    |
|   | 1,070.0                                | (40.1)                  | 270.7               | 1,300.6                                |  |
| Creditors: amounts falling due                          |  |                         |                     |  |  |
| within one year   |  |                         |                     |  | Current liabilities                          |
|   |  | (28.9)                  | —                   | (28.9)                                 | Bank overdrafts                              |
| Loans   | (100.8)                                | —                       | —                   | (100.8)                                | Interest bearing loans and borrowings        |
| Other creditors   | (627.7)                                | 148.7                   | 70.9                | (408.1)                                | Trade and other payables                     |
|   |  | (119.8)                 | 1.0                 | (118.8)                                | Income tax liabilities                       |
|   | —                                      | _                       | (22.0)              | (22.0)                                 | Employee benefits                            |
|   |  | (48.3)                  |                     | (48.3)                                 | Provisions                                   |
|   | (728.5)                                | (48.3)                  | 49.9                | (726.9)                                |  |
| Net current assets                                      | 341.5                                  | (88.4)                  | 320.6               | 573.7                                  | Net current assets                           |
| Creditors: amounts falling due<br>in more than one year |  |                         |                     |  | Non current liabilities                      |
| Loans   | (1,437.0)                              | —                       | (221.5)             | (1,658.5)                              | Interest bearing loans and borrowings        |
| Other creditors   | (55.7)                                 | _                       | (3.2)               | (58.9)                                 | Trade and other payables                     |
|   | _                                      | (71.5)                  | (17.0)              | (88.5)                                 | Deferred tax liabilities                     |
| Descriptions for list little and                        | —                                      | (27.6)                  | (216.2)             | (243.8)                                | Employee benefits                            |
| Provisions for liabilities and charges                  | (180.2)                                | 146.1                   | (1.0)               | (35.1)                                 | Provisions                                   |
| enarges   | ′                                      |                         | (458.9)             |  | 1 10101010                                   |
| Not assots  | (1,672.9)                              | 47.0                    |                     | (2,084.8)                              | Not assots                                   |
| Net assets  | 1,345.5                                |                         | (261.8)             | 1,083.7                                | Net assets                                   |

# IFRS restatement of the consolidated balance sheet 1 January 2004

|   |  | Adjustments             |                     |  |  |
|---|--|-------------------------|---------------------|--|--|
|   | As previously<br>reported<br>(UK GAAP) | Reformatting<br>changes | IFRS<br>adjustments | Restated in<br>accordance<br>with IFRS |  |
|   | £m                                     | £m                      | £m                  | £m                                     |  |
| Fixed assets  | 105.2                                  |                         | (12.5)              | 02.7                                   | Non current assets                       |
| Intangible assets: Goodwill                             | 105.2                                  |                         | (12.5)<br>145.0     | 92.7<br>145.0                          | Intangible assets<br>Prepaid leases      |
| Tangible assets: Land and                               |  |                         | 11010               | 1.010                                  | Trepara reases                           |
| buildings<br>Tangible assets: Ships and other           | 447.6                                  | 903.1                   | (117.0)             | 1,233.7                                | Property, plant and equipment            |
| fixed assets  | 903.1                                  | (903.1)                 | _                   | _                                      |  |
| Investments: Joint ventures and                         |  | ( )                     |                     |  |  |
| associates  | 558.4                                  | —                       | (57.0)              | 501.4                                  | Investments in joint ventures            |
| Investments: Other                                      | 11.2                                   | _                       | _                   | 11.2                                   | and associates<br>Other investments      |
| investments. Other                                      |  | 4.8                     | 11.9                | 16.7                                   | Deferred tax assets                      |
|   | _                                      | 7.2                     |                     | 7.2                                    | Trade and other receivables              |
|   | 2,025.5                                | 12.0                    | (29.6)              | 2,007.9                                |  |
| Current assets  |  |                         |                     |  | Current assets                           |
| Property held for development                           |  |                         |                     |  |  |
| and sale  | 361.7                                  | —                       | 146.8               | 508.5                                  | Properties held for development and sale |
| Stock   | 43.2                                   |                         | _                   | 43.2                                   | Inventories                              |
|   | _                                      | 5.2                     | —                   | 5.2                                    | Other investments                        |
| Debtors: amounts falling due within one year            | 419.9                                  | (6.0)                   | (27)                | 410.2                                  | Trade and other receivables              |
| Debtors: amounts falling due                            | 419.9                                  | (0.0)                   | (3.7)               | 410.2                                  | frade and other receivables              |
| after one year  | 7.2                                    | (7.2)                   | _                   | _                                      |  |
|   | _                                      | 0.8                     | —                   | 0.8                                    | Tax recoverable                          |
| Cash at bank and in hand                                | 50.8                                   |                         | (0.6)               | 50.2                                   | Cash and cash equivalents                |
|   | 882.8                                  | (7.2)                   | 142.5               | 1,018.1                                |  |
| Creditors: amounts falling due                          |  |                         |                     |  |  |
| within one year   |  | (20.8)                  |                     | (20.8)                                 | Current liabilities<br>Bank overdrafts   |
| Loans   | (79.7)                                 | · · · ·                 | _                   | (79.7)                                 | Interest bearing loans and<br>borrowings |
| Other creditors   | (551.9)                                | 126.1                   | 42.6                | (383.2)                                | Trade and other payables                 |
|   |  | (104.1)                 | (1.6)               | (105.7)                                | Income tax liabilities                   |
|   | _                                      | _                       | (24.2)              | (24.2)                                 | Employee benefits                        |
|   |  | (94.1)                  |                     | (94.1)                                 | Provisions                               |
|   | (631.6)                                | (92.9)                  | 16.8                | (707.7)                                |  |
| Net current assets                                      | 251.2                                  | (100.1)                 | 159.3               | 310.4                                  | Net current assets                       |
| Creditors: amounts falling due<br>in more than one year |  |                         |                     |  | Non current liabilities                  |
| Loans   | (979.9)                                | —                       | (151.4)             | (1,131.3)                              | Interest bearing loans and borrowings    |
| Other creditors   | (55.1)                                 | 3.1                     | (4.2)               | (56.2)                                 | Trade and other payables                 |
|   | _                                      | (65.0)                  | (18.3)              | (83.3)                                 | Deferred tax liabilities                 |
| Provisions for lightlifting and                         | _                                      | (30.3)                  | (238.6)             | (268.9)                                | Employee benefits                        |
| Provisions for liabilities and charges                  | (220.3)                                | 180.3                   | (0.9)               | (40.9)                                 | Provisions                               |
|   | (1,255.3)                              |                         | (413.4)             | (1,580.6)                              |  |
| Net assets  | 1,021.4                                |                         | (283.7)             | 737.7                                  | Net assets                               |
| 1101 433013   | 1,021.4                                |                         | (203.7)             |  | 1101 ADDUD                               |

# IFRS restatement of the consolidated balance sheet 31 December 2004

## (a) Overall impact of changes

The tables below summarise the major impacts of IFRS on the Group and further details of these adjustments are given in Section B below.

## Income statement

Reconciliation of the loss before tax for the year ended 31 December 2004:

|  | Before<br>separately<br>disclosable<br>items | Separately<br>disclosable<br>items | Total   |
|--|--|------------------------------------|---------|
|  | £m   | £m                                 | £m      |
| Profit/(loss) before tax—UK GAAP                         | 170.2  | (380.2)                            | (210.0) |
| Pensions and post retirement benefits (IAS 19)           | 7.8  | 40.8                               | 48.6    |
| Scope of consolidation (IAS 27)                          | (9.0)  | 8.9                                | (0.1)   |
| Goodwill (IFRS 3)  | 15.2   | 37.6                               | 52.8    |
| Share-based payments (IFRS 2)                            | (1.9)  |                                    | (1.9)   |
| Other items  | (6.0)  |                                    | (6.0)   |
| Profit/(loss) before tax—IFRS (UK GAAP format)           | 176.3  | (292.9)                            | (116.6) |
| Reformat joint venture and associate tax                 | (11.8)                                       |                                    | (11.8)  |
| Reformat joint venture and associate minorities          | (0.8)  |                                    | (0.8)   |
| Profit/(loss) before tax—IFRS (IFRS format)              | 163.7  | (292.9)                            | (129.2) |
| Effect of IFRS 5 (Cold Logistics and Container Shipping) | (56.6)                                       | (1.4)                              | (58.0)  |
| Loss before tax—IFRS                                     | 107.1  | (294.3)                            | (187.2) |

The IFRS adjustments result in related tax adjustments. In addition, IAS 12 results in further adjustments to the tax charge and tax provisions (see Section B 'Taxation').

The IFRS treatment of the P&O Nedlloyd transaction is the major adjustment affecting separately disclosable items (see Section B 'Partial sell down of holding in P&O Nedlloyd').

The majority of the impact of IAS 27 on 2004 pre-tax profit relates to a specific property transaction. £6.4m of the £15.2m adjustment to goodwill amortisation in 2004 relates to Ferries. All goodwill in Ferries as at 31 December 2004 was written off.

## Net assets

Reconciliation of net assets as at 31 December 2004:

|  | Net assets<br>excluding net<br>debt | Net debt  | Net assets |
|--|-------------------------------------|-----------|------------|
|  | £m                                  | £m        | £m         |
| Net assets—UK GAAP                             | 2,051.0                             | (1,029.6) | 1,021.4    |
| Pensions and post retirement benefits (IAS 19) | (296.0)                             |           | (296.0)    |
| Scope of consolidation (IAS 27)                | 142.7                               | (145.9)   | (3.2)      |
| Goodwill (IFRS 3)                              | 11.4                                |           | 11.4       |
| Dividend recognition (IAS 10)                  | 46.0                                |           | 46.0       |
| Taxation (IAS 12)                              | (20.7)                              |           | (20.7)     |
| Other items                                    | (15.1)                              | (6.1)     | (21.2)     |
| Net assets—IFRS                                | 1,919.3                             | (1,181.6) | 737.7      |

## Cash flow

IFRS accounting adjustments have no impact on the Group's actual cash flow. However, the reclassification of certain balance sheet items slightly changes the reported cash equivalent balance and, as

can be seen from the net asset statement above, the change to the scope of consolidation increases the Group's borrowings (see Section B 'Scope of consolidation').

## (b) Changes in accounting policies

The significant changes in the Group's accounting policies required by IFRS are set out below.

## Presentation of financial statements

The Group's financial statements have been presented in accordance with IAS 1 'Presentation of Financial Statements'.

The major impact on the income statement is in the presentation of the Group's share of the results of associates and equity accounted joint ventures as a single line item. Under UK GAAP, the Group's share of operating results, interest, taxation and minorities were reported separately within the relevant sub totals of the Group's profit and loss statement. Thus under IFRS the Group's share of the taxation and minority interests of joint ventures and associates is included in profit before taxation. This does not affect the profit attributable to stockholders.

The format of the balance sheet has been changed to reflect the items required by IAS 1 to be disclosed on the face of the balance sheet and a number of other reclassifications.

These presentational changes are set out on pages F-179 to F-181 which reconciles the UK GAAP format to the IFRS format before the IFRS accounting policy adjustments described in the remainder of this section.

## Transitional arrangements

IFRS 1 sets out the rules for first time adoption of IFRS. In general, these require a company to determine its IFRS accounting policies and then apply those retrospectively to determine its opening or 'transition balance sheet'. There are, however, certain exemptions to this general transitional requirement which the Group has adopted as follows:

- The Group has elected not to restate business combinations that took place before the transition date
- In some cases the latest valuations of property at the transition date have been used as deemed cost and property will no longer be revalued
- The Group has taken advantage of the exemption available under IFRS to 'zero' the foreign currency translation reserve at transition date
- The Group has applied the exemption available under IFRS 1 that allows for comparatives not to be restated for IAS 32 and IAS 39
- IFRS 5 has been applied prospectively from 1 January 2005

## Pensions and other post retirement benefits

IAS 19 'Employee Benefits' requires defined benefit pension fund surpluses and deficits to be recognised on the balance sheet and separate recognition of the operating and financing costs of the schemes within the income statement. There are a number of options for the recognition of any actuarial gains and losses which arise and the Group has adopted the policy to recognise any variations in full in the statement of recognised income and expense.

These accounting treatments have no impact on the cash funding of the schemes.

The impact of IAS 19 can be summarised as follows:

|  | Year ended<br>31 December<br>2004 |
|--|-----------------------------------|
|  | £m                                |
| Income statement                                 |                                   |
| Operating loss                                   | 13.5                              |
| Share of result of joint ventures and associates | 1.2                               |
| Net financing costs                              | (1.5)                             |
| Loss on sale of businesses                       | 35.4                              |
| Adjustment to loss before taxation               | 48.6                              |
| Related taxation adjustment                      | (2.2)                             |
| Adjustment to loss after taxation                | 46.4                              |
| Adjustment to loss before taxation analysed as   |                                   |
| Before separately disclosable items              | 7.8                               |
| Separately disclosable items                     | 40.8                              |
|  | 48.6                              |

|  | At<br>1 January<br>2004 | At<br>31 December<br>2004 |
|--|-------------------------|---------------------------|
|  | £m                      | £m                        |
| Net assets                             |                         |                           |
| Write back SSAP 24 balances            | 6.1                     | (10.6)                    |
| Include pension holiday prepayment     |                         | 5.3                       |
| Include IAS 19 pension liability:      |                         |                           |
| Main P&O pension scheme                | (218.7)                 | (242.0)                   |
| Share of P&O Nedlloyd pension schemes* | (69.5)                  | (39.4)                    |
| Other pension schemes and benefits     | (22.1)                  | (23.0)                    |
|  | (304.2)                 | (309.7)                   |
| Related taxation adjustment            | 9.7                     | 13.7                      |
| Adjustment to net assets               | (294.5)                 | (296.0)                   |

\* Included within investments in joint ventures and associates

For 2004 under IFRS, the Group continued to account for the two merchant navy industry-wide schemes (the MNOPF and the MNRPF) on a cash basis as if they were defined contribution schemes. However, following the court decision in 2005, in respect of the MNOPF the Group has sufficient information to account for its share of the scheme as a defined benefit scheme under IAS 19 and recognise its share of the deficit on the balance sheet for 2005. Page F-166 outlines in detail the effect of the court case on the Group in 2005.

The deficit on the main P&O scheme is higher than that disclosed under UK GAAP (FRS 17) due to the adoption of bid values for the scheme assets and the capitalisation of the present value of the future scheme administration costs associated with past benefit accruals.

## Scope of consolidation

IAS 27 'Consolidated and Separate Financial Statements' requires that the 'power to control' is considered in determining whether an entity should be consolidated, which is a broader definition than under UK GAAP. The Group reviewed the facts and circumstances of all of its investments at the transition date and concluded that there was one entity, the Hanseatic Trade Center ('HTC'), which was accounted for as a 47.5 per cent associate under UK GAAP where the existence of certain options over the interests of the other partners need to be taken into account under IFRS. Hence the entity has been consolidated as a

subsidiary under IFRS. For the Company financial statements which are still being prepared under UK GAAP HTC is treated as an associate.

The impact of the change can be summarised as follows:

|  | Year ended<br>31 December<br>2004 |
|--|-----------------------------------|
|  | £m                                |
| Income statement                                       |                                   |
| Operating loss   | (52.2)                            |
| Share of loss of joint ventures and associates pre-tax | 32.8                              |
| Amounts written off investments                        | 29.2                              |
| Net financing costs                                    | (9.9)                             |
| Adjustment to loss before taxation                     | (0.1)                             |
| Share of joint ventures and associates tax             | 0.4                               |
| Adjustment to IFRS loss before taxation                | 0.3                               |
| Related taxation adjustment                            | (0.8)                             |
| Adjustment to loss after taxation                      | (0.5)                             |
| Adjustment to loss before taxation analysed as         |                                   |
| Before separately disclosable items                    | (9.0)                             |
| Separately disclosable items                           | 8.9                               |
|  | (0.1)                             |

|  | At<br>1 January<br>2004 | At<br>31 December<br>2004 |
|--|-------------------------|---------------------------|
|  | £m                      | £m                        |
| Net assets   |                         |                           |
| Movement in joint ventures and associates          | (54.1)                  | 1.1                       |
| Increase in property held for development and sale | 271.6                   | 146.8                     |
| Decrease in net current assets                     | (1.7)                   | (4.3)                     |
| Increase in borrowings                             | (217.2)                 | (145.2)                   |
|  | (1.4)                   | (1.6)                     |
| Related taxation adjustment                        | (1.0)                   | (1.6)                     |
| Adjustment to net assets                           | (2.4)                   | (3.2)                     |

The HTC property was sold during 2005. Under IFRS, the cash proceeds of approximately €200m (£140m) were recognised in the Group's cash flow statement.

## Goodwill and business combinations

IFRS 3 'Business Combinations' prohibits the amortisation of goodwill. It requires goodwill to be carried at cost with an annual impairment test performed. Under IFRS goodwill previously written off to reserves is not 'clawed back' when the relevant business is sold, as it was under UK GAAP.

The Group has elected to adopt the exemption available under IFRS 1 and has applied IFRS 3 prospectively from the transition date. This results in the value of any goodwill being frozen at the transition date and any amortisation previously charged in the year ended 31 December 2004 being reversed as part of the IFRS restatement.

The impact of these changes can be summarised as follows:

|  | Year ended<br>31 December<br>2004 |
|--|-----------------------------------|
|  | £m                                |
| Income statement   |                                   |
| Reversal of goodwill amortisation in subsidiaries                  | 12.9                              |
| Movements in negative goodwill                                     | (0.4)                             |
| Reversal of goodwill amortisation in joint ventures and associates | 2.1                               |
| Reversal of goodwill clawback on sale of businesses                | 44.6                              |
| Additional impairment of goodwill                                  | (6.4)                             |
| Adjustment to loss before taxation                                 | 52.8                              |
| Related taxation adjustment  | —                                 |
| Adjustment to loss after taxation                                  | 52.8                              |
| Adjustment to loss before taxation analysed as                     |                                   |
| Before separately disclosable items                                | 15.2                              |
| Separately disclosable items                                       | 37.6                              |
|  | 52.8                              |

|  | At<br>1 January<br>2004 | At<br>31 December<br>2004 |
|--|-------------------------|---------------------------|
|  | £m                      | £m                        |
| Net assets   |                         |                           |
| Reversal of goodwill amortisation                            |                         | 12.9                      |
| Additional impairment of goodwill                            | (0.9)                   | (7.1)                     |
| Adjustments to goodwill within joint ventures and associates | 0.2                     | 1.8                       |
| Write back negative goodwill                                 | 4.5                     | 3.8                       |
|  | 3.8                     | 11.4                      |
| Related taxation adjustment                                  |                         |                           |
| Adjustment to net assets                                     | 3.8                     | 11.4                      |

## Dividend recognition

Under IAS 10 'Events After the Balance Sheet Date' dividends are not recognised until they are declared. As a result the accrued final dividend on deferred stock has been reversed. This adjustment has increased net assets by £67.7m at 1 January 2004 and £46.0m at 31 December 2004.

## Share-based payments

The approach to share-based payments is different to that previously applied under UK GAAP. IFRS 2 'Share-based Payment' requires that a fair value charge is made to the income statement for all share-based payments granted to employees since 7 November 2002.

The impact of this treatment is a charge to the income statement of £1.9m in 2004. There is no material tax impact and no impact on net assets.

## Taxation

The taxation impact of each of the IFRS adjustments has been included within the details of the relevant adjustment above.

In addition there are a number of specific requirements under IAS 12 'Income Tax' whereby it is necessary to reflect the deferred taxation impact of certain temporary differences which was not required under UK GAAP:

- Provision for deferred tax on unremitted earnings of certain overseas subsidiaries, joint ventures and associates
- Provision for deferred tax on revalued assets and rolled over gains

These changes result in an additional tax charge in 2004 of £6.2m, and net additional tax provisions within net assets of £20.7m as at 1 January 2004 and £20.7m as at 31 December 2004.

## Other items

Included within other items are adjustments to both the income statement and balance sheets to reflect changes in accounting for lease incentives and a number of balance sheet reclassifications, the most significant of which relates to the reclassification of £145m to prepaid leases from other asset categories as at 31 December 2004.

## Partial sell down of holding in P&O Nedlloyd

The accounting for the partial sale of P&O Nedlloyd ('PONL') in 2004 is complex, and results in a profit on disposal under IFRS as opposed to the previously reported loss on disposal under UK GAAP. The principal reasons for this change are:

- The inclusion of PONL's share of pension deficits in its balance sheet at the transaction date, reducing the net assets disposed
- The fact that it is not permitted under IFRS to 'clawback' goodwill previously written off to reserves

The impact of the change can be summarised as follows:

|  | UK GAAP | IFRS    |
|--|---------|---------|
|  | £m      | £m      |
| Cash consideration   | 139.2   | 139.2   |
| $25\%$ share of the net assets of Royal P&O Nedlloyd after the transaction $\ . \ .$ | 180.9   | 150.2   |
|  | 320.1   | 289.4   |
| 50% share of the net assets of PONL prior to the transaction                         | (341.2) | (279.8) |
|  | (21.1)  | 9.6     |
| Goodwill clawback  | (44.3)  |         |
| Net (loss)/profit on disposal  | (65.4)  | 9.6     |

## **Financial instruments**

IAS 32 covers the disclosure and presentation of financial instruments, while IAS 39 deals with the recognition and measurement of financial instruments including hedging arrangements.

The Group has applied the exemption available under IFRS 1 that allows for comparatives not to be restated for IAS 32 and IAS 39.

All derivative financial instruments are accounted for at fair market value whilst other financial instruments are accounted for either at amortised cost or at fair value depending on their classification. Subject to specific criteria, derivative financial instruments, financial assets and financial liabilities may be designated as forming hedge relationships as a result of which fair value changes are offset in the income statement or recognised directly in the statement of recognised income and expense depending on the nature of the hedge relationship.

From 1 January 2005 hedge accounting has been adopted for the Group's interest rate swaps, currency swaps and forward foreign currency contracts, thereby reducing potential volatility in the income statement.

The impact of the transition to IFRS in respect of financial instruments as at 1 January 2005 is summarised below:

|  | £m    | £m     |
|--|-------|--------|
| Net assets at 31 December 2004   |       | 737.7  |
| Adjustments to net assets:   |       |        |
| Fair value of foreign exchange derivatives                               | (4.4) |        |
| Related taxation effect (see note 14)                                    | 0.6   |        |
|  |       | (3.8)  |
| Fair value of interest rate derivatives                                  |       | (26.5) |
| Fair value of derivative financial instruments within joint ventures and |       |        |
| associates   |       | 3.1    |
| Adjusted net assets at 1 January 2005                                    |       | 710.5  |

The above adjustments to net assets at 1 January 2005 total £27.2m of which, as set out in the consolidated statement of recognised income and expense on page F-114, £23.0m is in respect of effective cash flow hedges, and is taken to the hedging reserve, and the balance of £4.2m is an adjustment to retained earnings (see note 25).

As noted above, the Group has not restated comparative amounts for IAS 32 and IAS 39. Had the Group balance sheet as at 31 December 2004 been restated in this regard, trade and other payables would have increased by  $\pm 37.9$ m (of which  $\pm 13.1$ m is current and  $\pm 24.8$ m non-current), trade and other receivables would have increased by  $\pm 7.0$ m (of which  $\pm 2.5$ m is current and  $\pm 4.5$ m non-current), investments in joint ventures and associates would have increased by  $\pm 3.1$ m and deferred tax liabilities would have decreased by  $\pm 0.6$ m.

The effect on the income statement of applying these two standards in the comparatives is not material.

In accordance with FRS 13 of UK GAAP, the Group disclosed the fair value of derivative financial instruments in its 2004 accounts. This forms an appropriate basis for guidance as to the impact of IAS 39 on the Group's balance sheet at 1 January 2005.

## Non-current assets held for sale and discontinued operations

Immediately before classification as held for sale, the measurement of the assets (and all assets and liabilities in a disposal group) is brought up to date in accordance with applicable IFRS. On initial classification as held for sale, non-current assets and disposal groups are recognised at the lower of carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale are included in profit or loss, including where there has been a revaluation. The same applies to gains and losses on subsequent remeasurement.

A discontinued operation is a component of the Group's business that represents a separate major line of business or geographical area of operations or is a subsidiary acquired exclusively with a view to resale. Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier.

The implementation of IFRS 5 has no impact on previously reported net assets, although has led to the reclassification of certain items within the comparative income statements.

## The Peninsular and Oriental Steam Navigation Company Company Balance Sheet at 31 December 2005

|  | Note | 2005    | Restated 2004 |
|--|------|---------|---------------|
|  |      | £m      | £m            |
| Fixed assets                                   |      |         |               |
| Tangible assets:                               | Е    | 23.8    | 20.7          |
| Ships and other fixed assets                   | E    | 23.8    | 20.7          |
| Subsidiaries                                   | F    | 2,698.8 | 3,292.2       |
| Participating interests in joint ventures      | G    | 46.4    | 46.4          |
| Participating interests in associates          | G    | 104.5   | 206.9         |
| Other investments                              | G    | 0.1     | 0.1           |
|  |      | 2,873.6 | 3,566.3       |
| Current assets                                 | -    | ,       |               |
| Properties held for development and sale       | Н    | 29.2    | 27.1          |
| Amounts falling due within one year            | I    | 53.9    | 42.9          |
| Amounts falling due after more than one year   | I    | _       | 3.4           |
|  | L    | 53.9    | 46.3          |
| Cash at bank and in hand                       |      | 68.6    | 50.9          |
|  |      | 151.7   | 124.3         |
| Creditors: amounts falling due within one year |      |         |               |
| Loans  | J    |         | (20.0)        |
| Other creditors                                | Κ    | (82.9)  | (107.0)       |
|  | -    | (82.9)  | (127.0)       |
| Net current assets/(liabilities)               | -    | 68.8    | (2.7)         |
| Total assets less current liabilities          |      | 2,942.4 | 3,563.6       |
| Loans  | J    | (241.2) | (538.8)       |
| Other creditors                                | K    | (754.0) | (1,138.2)     |
|  |      | (995.2) | (1,677.0)     |
| Provisions for liabilities and charges         | L    | (111.4) | (94.5)        |
| Net assets                                     |      | 1,835.8 | 1,792.1       |
| Capital and reserves                           |      |         |               |
| Called up share capital                        | Μ    | 822.2   | 813.5         |
| Share premium account                          | Ν    | 792.2   | 782.9         |
| Profit and loss account                        | Ν    | 221.4   | 195.7         |
| Stockholders' funds                            |      | 1,835.8 | 1,792.1       |
|  |      |         |               |

The accounts were approved by a duly authorised committee of the Board of directors and signed on its behalf on 1 June 2006 by:

Robert Woods Michael Gradon

## A Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the accounts of the Company except as noted below.

## Basis of preparation of accounts

The accounts have been prepared on the historical cost basis and in accordance with the Companies Act 1985.

The accounts have been prepared in accordance with applicable United Kingdom accounting standards, and on a consistent basis except as noted below.

Under section 230(4) of the Companies Act 1985 the Company is exempt from the requirement to present its own profit and loss account.

Under Financial Reporting Standard 1 (Revised 1996), the Company is exempt from the requirement to prepare a cash flow statement as the Group cash flow statement is published on page F-116.

## Accounting policies for new standards

The Company has adopted the following accounting standards from 1 January 2005.

The Accounting Standards Board ("ASB") first issued FRS 17 'Retirement benefits' in November 2000, and the Company has applied the transitional arrangements under FRS 17, relating to disclosures, since the year ended 31 December 2001. FRS 17 has been fully adopted by the Company for the first time in the year ended 31 December 2005. Under full application, the Company's net obligation in respect of defined benefit pension plans has been reflected as a liability on its balance sheet. Actuarial gains and losses that arise in calculating the Company's obligations in respect of such plans are recognised directly in reserves. The operating and financial costs of such plans are recognised separately in the profit and loss account.

The ASB issued FRS 20 'Share-based Payment' in April 2004. The Company operated five employee share plans: the Executive Stock Option Plan ("P&O Option Plan"), the P&O 2004 UK Sharesave Plan ("2004 Plan"), the Deferred Bonus and Co-investment Matching Plan ("Matching Plan"), the P&O Performance Share Plan ("Performance Share Plan") and the P&O 2005 Matching Share Plan ("2005 Matching Share Plan"). The fair values of grants under the P&O Option Plan and 2004 Plan were calculated using binomial valuation models. The fair values of awards under the Matching Plan, Performance Share Plan and 2005 Matching Share Plan are calculated by discounting the share price at the date of award in respect of the relevant performance conditions. The fair value is measured at grant date and, in accordance with FRS 20, the resulting cost is charged to the profit and loss account over the period during which the employees become unconditionally entitled to the options or shares. The amount recognised as an expense is adjusted to reflect changes in expected and actual levels of options vesting.

The ASB issued FRS 21 'Events after the balance sheet date' in May 2004. This standard replaced Statement of Standard Accounting Practice 17 'Accounting for post balance sheet events' and the main effect of this change is to prohibit the recording of a provision for a proposed dividend where the dividend is declared after the balance sheet date. FRS 21 is applicable for accounting periods beginning on or after 1 January 2005. Therefore final dividends are now only recognised in the profit and loss account when stockholders have approved such amount and interim dividends are only recognised when paid.

During the year the Company also adopted FRS 23 'The Effects of Changes in Foreign Exchange Rates', FRS 25 'Financial Instruments: Disclosure and Presentation', FRS 26 'Financial Instruments: Measurement' and FRS 28 'Corresponding Amounts'. The adoption of these standards has not had a material impact on the Company's balance sheet.

The impact of first time adoption of these standards is set out in note N to the Company accounts.

## Ships and other fixed assets

These assets are stated at cost less accumulated depreciation.

## A Accounting policies (Continued)

Assets acquired under finance leases are stated at cost less accumulated depreciation, the future capital payments being included in loans.

Depreciation is calculated to write off the cost of these assets to estimated residual value, on a straight line basis over the expected useful life of the asset concerned. Generally for ships this is between 10 and 35 years, and for other fixed assets (reported within plant and machinery, fixtures and fittings) various periods of up to 40 years.

Provision for any impairment in value of ships and other fixed assets is made in the profit and loss account.

Assets constructed by the Company are depreciated from the date on which they come into use. Interest incurred in respect of assets under construction is capitalised into the cost of the asset concerned.

## Properties held for development and sale

Properties held for development and sale are included in current assets at the lower of cost and net realisable value.

#### Turnover

Turnover comprises amounts derived from the provision of goods and services to third parties (excluding VAT and similar sales taxes). Turnover from the provision of services is recognised on the delivery of those services.

#### Leases

Ships, plant and machinery and land and buildings financed by leasing agreements giving rights approximating to ownership are capitalised as tangible fixed assets at cost less accumulated depreciation. The capital element of future lease payments is treated as a liability. The interest element is charged to the profit and loss account over the period of the finance lease in proportion to the balance of capital repayments outstanding.

All other leases are classified as operating leases with the lease rentals payable being charged to the profit and loss account on a straight line basis.

## **Employee benefits**

#### Pensions

The Company's net obligation in respect of defined benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine the present value, and the fair value of any plan assets is deducted. The calculation is performed by a qualified actuary using the projected unit credit method. The discount rate is the yield at the balance sheet date on AA credit rated bonds or local equivalent that have maturity dates approximating to the terms of the Group's obligations.

When the benefits of a plan are improved, the portion of the increased benefit relating to past service by employees is recognised as an expense in the profit and loss account on a straight line basis over the average period until the benefits become vested. To the extent that the benefits vest immediately, the expense is recognised immediately in the profit and loss account.

Actuarial gains and losses that arise in calculating the Company's obligation in respect of a plan are recognised in the period in which they arise directly in reserves.

The operating and financing costs of defined benefit pension plans are recognised separately in the profit and loss account; current service costs are spread systematically over the expected average remaining service lives of employees and financing costs are recognised in the periods within which they arise.

## A Accounting policies (Continued)

Contributions, including lump sum payments, in respect of defined contribution pension schemes and multi employer defined benefit schemes where it is not possible to identify the Company's share of the scheme, are charged to the profit and loss account as they fall due.

## **Deferred taxation**

Deferred tax is recognised without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet dates except in respect of revalued fixed assets where there is no commitment to sell the asset, gains on sale of assets which are rolled over into replacement assets and the remittance of taxable subsidiary, associate or joint venture earnings where no commitment has been made to the remittance of those earnings.

## Foreign currency

## Foreign currency transactions

Transactions in foreign currencies are recorded at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated into sterling at the rate of exchange ruling at that date. Foreign exchange differences arising on translation are recognised in the profit and loss account. Non-monetary asset and liabilities that are measured in terms of historical cost in a foreign currency are translated using the rate of exchange ruling at the date of the transaction.

## Net investment in foreign operations

Exchange differences arising from the translation of the net investment in foreign operations, and of related hedges, are taken to the translation reserve in accordance with the hedging policy described below.

## Financial instruments

FRS 25 and FRS 26 address the accounting for, and reporting of, financial instruments. FRS 26 sets out detailed accounting requirements in relation to financial assets and liabilities. As outlined above under 'Accounting policies for new standards', this has been applied by the Company for the first time for the year ended 31 December 2005. Under the exemption available the comparatives have not been restated for FRS 25 and FRS 26 and continue to reflect the disclosure requirements of FRS 13 'Derivatives and other Financial instruments: disclosures'.

## Hedging

## Hedge of foreign investments

Where a foreign currency liability hedges a net investment in a foreign operation, the portion of foreign exchange differences arising on translation of the liability that is determined to be an effective hedge is recognised directly in equity. The ineffective portion is recognised immediately in profit or loss. Where exchange differences have been deferred in equity, they are recycled to the income statement upon disposal of the respective foreign investments.

As noted above, the comparatives have not been restated for FRS 25 and FRS 26. Accordingly the Company has continued to reflect FRS 13, in its comparative figures.

## Financial guarantees

The Company has not adopted the amendment to FRS 26 in relation to financial guarantee contracts which will apply for periods commencing on or after 1 January 2006.

Where the Company enters into financial guarantee contracts to guarantee the indebtedness of other companies within its group, joint ventures or associates, the Company considers these to be insurance

## A Accounting policies (Continued)

arrangements, and accounts for them as such. In this respect, the Company treats the guarantee contract as a contingent liability until such time as it becomes probable that the Company will be required to make a payment under the guarantee.

The Company does not expect the amendment to have any impact on the financial statements for the period commencing 1 January 2006.

## Investments

## Investments in debt and equity securities

Where the Company has the positive intent and ability to hold debt instruments to maturity, they are stated at amortised cost less impairment losses.

Other investments in debt and equity securities held by the Company are classified as being available-for-sale and are stated at fair value, with any resultant gain or loss being recognised directly in equity, except for impairment losses and, in the case of monetary items such as debt securities, foreign exchange gains and losses. When these investments are derecognised, the cumulative gain or loss previously recognised in equity is recognised in profit or loss. Where these investments are interest-bearing, interest calculated using the effective interest method is recognised in profit or loss.

The fair value of financial instruments classified as available-for-sale is their quoted bid-price at the balance sheet date. Available-for-sale investments are recognised/derecognised by the Company on the date it commits to purchase/sell the investments. Securities held-to-maturity are recognised/derecognised on the day they are transferred to/by the Company.

The Company does not hold investments in debt or equity securities for trading purposes.

The comparative information for other investments are presented in accordance with FRS 13 and are stated at historical cost net of provisions for impairment.

## **B** Audit fees

The Company's audit fee paid to KPMG was £0.5m (2004 £0.5m).

## C Dividends on share capital

| Dividends paid are as follows: | 2005   | Restated 2004 |
|--------------------------------|--------|---------------|
|                                | £m     | £m            |
| Deferred stock                 | (66.2) | (87.8)        |
| Preferred stock                | (0.1)  | (0.1)         |
| 5.5% concessionary stock       | (3.7)  | (3.7)         |
|                                | (70.0) | (91.6)        |

After the balance sheet date a dividend of 6.0p per £1 nominal of deferred stock was proposed by the directors in respect of 2005 (2004 6.0p). This dividend has not been provided.

## **D** Profit for the financial year attributable to stockholders

The profit for the financial year attributable to stockholders, being the profit on ordinary activities after taxation, was £188.6m (2004 £199.5m).

## E Ships and other fixed assets

|                                  | Leased<br>ships<br>£m | Owned<br>plant and<br>machinery,<br>fixtures and<br>fittings<br>£m | Total<br>£m |
|----------------------------------|-----------------------|--|-------------|
| Cost at 1 January 2005           | 30.7                  | 6.7  | 37.4        |
| Additions                        | _                     | 5.3  | 5.3         |
| Disposals                        |                       | (2.7)  | (2.7)       |
| Cost at 31 December 2005         | 30.7                  | 9.3  | 40.0        |
| Depreciation at 1 January 2005   | (11.9)                | (4.8)  | (16.7)      |
| Depreciation charge for the year | (1.2)                 | (0.6)  | (1.8)       |
| Disposals                        | _                     | 2.3  | 2.3         |
| Depreciation at 31 December 2005 | (13.1)                | (3.1)  | (16.2)      |
| At 31 December 2005              | 17.6                  | 6.2  | 23.8        |
| At 31 December 2004              | 18.8                  | 1.9  | 20.7        |

There is no interest capitalised.

## F Investment in subsidiaries

|                     | Shares<br>at cost | Loans   | Provisions<br>against<br>shares | Provisions<br>against<br>loans | Total   |
|---------------------|-------------------|---------|---------------------------------|--------------------------------|---------|
|                     | £m                | £m      | £m                              | £m                             | £m      |
| At 1 January 2005   | 2,013.1           | 1,614.6 | (132.0)                         | (203.5)                        | 3,292.2 |
| Exchange movements  | —                 | 20.3    | —                               |                                | 20.3    |
| Additions/increases | —                 | 208.0   | (2.9)                           | (0.5)                          | 204.6   |
| Disposals/decreases | (99.0)            | (781.2) | 61.4                            | 0.5                            | (818.3) |
| At 31 December 2005 | 1,914.1           | 1,061.7 | (73.5)                          | (203.5)                        | 2,698.8 |

The principal subsidiaries are shown on page 115.

## G Joint ventures, associates and other investments

|  | Investment<br>in joint<br>ventures | Investment<br>in<br>associates | Joint<br>venture and<br>associate<br>loans | Other<br>investments | Total   |
|--|------------------------------------|--------------------------------|--|----------------------|---------|
|  | £m                                 | £m                             | £m   | £m                   | £m      |
| Cost at 1 January 2005   | 53.5                               | 206.9                          | 10.4                                       | 0.1                  | 270.9   |
| Exchange movements   | _                                  | _                              | (0.2)                                      | _                    | (0.2)   |
| Additions  | _                                  | 104.5                          | 12.5                                       | _                    | 117.0   |
| Transfer on acquisitions as subsidiaries                       | _                                  | _                              | _  | _                    | _       |
| Disposals/repayments   |                                    | (206.9)                        |  |                      | (206.9) |
| Cost at 31 December 2005                                       | 53.5                               | 104.5                          | 22.7                                       | 0.1                  | 180.8   |
| Provisions at 1 January 2005<br>Transfers from profit and loss | (7.1)                              | _                              | (10.4)                                     | _                    | (17.5)  |
| account  |                                    |                                | (12.3)                                     |                      | (12.3)  |
| Provisions at 31 December 2005                                 | (7.1)                              |                                | (22.7)                                     |                      | (29.8)  |
| At 31 December 2005  | 46.4                               | 104.5                          |  | 0.1                  | 151.0   |
| At 31 December 2004  | 46.4                               | 206.9                          |  | 0.1                  | 253.4   |

(i) During the year the Company's trading with joint ventures and associates included £47.3m (2004 £57.2m) received from P&O Nedlloyd. The Company's operating profit also includes £0.4m (2004 £1.9m) in respect of management and guarantee fees from joint ventures and associates during the year.

(ii) On 29 June 2005 the Company sold its 25 per cent interest in Royal P&O Nedlloyd N.V. Total proceeds of £381.0m (€56.25 per share) were received on 30 June 2005 and resulted in a gain of £173.0m.

(iii) The issued share capital of the principal joint ventures and associates at 31 December 2005 was as follows:

|                                   | Number<br>in issue | Nominal value of each class of share capital and issued debt | Percentage<br>held |
|-----------------------------------|--------------------|--|--------------------|
| Joint ventures                    |                    |  |                    |
| Managed Offices Limited           | 4,800,100          | Ordinary   | 50                 |
| Wyseproperty Limited              | 20,000,000         | Ordinary A   | —                  |
|                                   | 20,000,000         | Ordinary B   | 100                |
| Associates                        |                    |  |                    |
| HTC Hanseatic Trade Center GmbH & |                    |  |                    |
| Co Grundbesitz KG                 | 2,000,000          | Limited partnership  | 47.5               |
| PTS Holdings Limited              | 4,692,406          | Ordinary   | 46.9               |

#### H Properties held for development and sale

|                     | Total |
|---------------------|-------|
|                     | £m    |
| At 1 January 2005   |       |
| Additions           | 2.1   |
| At 31 December 2005 | 29.2  |

All properties held for development and sale are in the UK and are in respect of the separate London Gateway Port and Business Park proposals. The projects received "minded to grant" approvals from respective Secretaries of State in July 2005 specifying certain issues which needed to be resolved before planning consents would be granted. Progress has been made on these issues and final decisions on planning consents are expected in the first half of 2006.

## I Debtors

|   | 2005<br>Falling due                  |     | Restated<br>2004<br>Falling due |     |                  |                  |                        |
|---|--------------------------------------|-----|---------------------------------|-----|------------------|------------------|------------------------|
|   | within in more than<br>1 year 1 year |     |                                 |     | within<br>1 year | within<br>1 year | in more than<br>1 year |
|   | £m                                   | £m  | £m                              | £m  |                  |                  |                        |
| Trade debtors                                     | 1.0                                  | _   | 1.3                             |     |                  |                  |                        |
| Amounts owed by joint ventures and subsidiaries . | 7.1                                  | _   |                                 |     |                  |                  |                        |
| Other debtors                                     | 45.1                                 |     | 41.6                            | 3.4 |                  |                  |                        |
| Prepayments and accrued income                    | 0.7                                  |     |                                 |     |                  |                  |                        |
|   | 53.9                                 |     | 42.9                            | 3.4 |                  |                  |                        |
|   | 53                                   | 3.9 | 46                              | 5.3 |                  |                  |                        |

Other debtors include £42.6m (2004 £35.7m) relating to previous corporate disposals, net of provisions, arising from the sale of Bovis Group plc in 1999 of which £nil (2004 £3.4m) falls due in more than 1 year.

## J Loans

|   | 2005  | 2004  |
|---|-------|-------|
|   | £m    | £m    |
| US dollar bonds and notes 2007 – 2027 (unsecured) | 13.5  | 12.0  |
| Term loans: unsecured                             | 226.3 | 545.4 |
| Mortgage debenture stocks                         | 1.4   | 1.4   |
|   | 241.2 | 558.8 |

All the above loans are non-convertible.

Loans are denominated in the following currencies:

|                     | Sterling<br>£m | US<br>dollars<br>£m | Australian<br>dollars<br>£m | Euro<br>£m | Other<br>£m | Total<br>£m |
|---------------------|----------------|---------------------|-----------------------------|------------|-------------|-------------|
| At 31 December 2005 | 104.7          | 83.9                | 15.6                        | 6.9        | 30.1        | 241.2       |
| At 31 December 2004 | 233.4          | 230.5               | 55.4                        | 3.6        | 35.9        | 558.8       |

## J Loans (Continued)

An analysis of the maturity and interest rates of fixed rate loans is as follows:

|   |                    |                                 | Repayable                        |                                  |                   |               |               |
|---|--------------------|---------------------------------|----------------------------------|----------------------------------|-------------------|---------------|---------------|
| Interest rate   | Within<br>one year | Between<br>one and<br>two years | Between<br>two and<br>five years | Between<br>five and<br>ten years | Over ten<br>years | 2005<br>Total | 2004<br>Total |
|   | £m                 | £m                              | £m                               | £m                               | £m                | £m            | £m            |
| 6% or less  | —                  |                                 | —                                |                                  | 1.4               | 1.4           | 1.4           |
| Over 6% to 8%   | _                  | 8.9                             | _                                |                                  | 4.6               | 13.5          | 12.0          |
| Over 8%   |                    |                                 |                                  |                                  |                   |               |               |
| At 31 December 2005                                       |                    | 8.9                             |                                  |                                  | 6.0               | 14.9          |               |
| At 31 December 2004                                       |                    |                                 | 7.9                              |                                  | 5.5               |               | 13.4          |
| An analysis of the maturity of total loans is as follows: |                    |                                 |                                  |                                  |                   |               |               |
| At 31 December 2005                                       |                    | 8.9                             | 226.3                            |                                  | 6.0               | 241.2         |               |
| At 31 December 2004                                       | 20.0               | 276.1                           | 257.2                            |                                  | 5.5               |               | 558.8         |

The maturity profile of financial liabilities, other than short term creditors (such as trade creditors and accruals), at 31 December 2005 was as follows:

|  | 2005  | 2004  |
|--|-------|-------|
|  | £m    | £m    |
| In one year or less, or on demand                    | 46.0  | 84.6  |
| In more than one year, but not more than two years   | 8.9   | 276.1 |
| In more than two years, but not more than five years | 226.3 | 257.2 |
| In more than five years                              | 6.0   | 5.5   |
|  | 287.2 | 623.4 |

The undrawn committed facilities available at 31 December 2005 in respect of which all conditions precedent had been met at that date were as follows:

|   | 2005  | 2004  |
|---|-------|-------|
|   | £m    | £m    |
| Expiring in one year or less                                | _     | 162.7 |
| Expiring in more than one year, but not more than two years | _     | 221.7 |
| Expiring in more than two years                             | 616.1 | 99.6  |
|   | 616.1 | 484.0 |

As a result of the change of control following the DP World takeover on 8 March 2006 (see note U) facilities totalling £890.9m may be cancelled at the bank's option. DP World has arranged sufficient acquisition finance to allow any amounts drawn under these facilities to be repaid as they fall due.

## **K** Other creditors

|   | 2005<br>Falling due |                        |                  | ated<br>04<br>g due    |
|---|---------------------|------------------------|------------------|------------------------|
|   | within<br>1 year    | in more than<br>1 year | within<br>1 year | in more than<br>1 year |
|   | £m                  | £m                     | £m               | £m                     |
| Unsecured bank overdrafts                     | 46.0                | _                      | 64.8             |                        |
| Trade creditors                               | 0.1                 | —                      | 0.1              |                        |
| Amounts owed to joint ventures and associates | 17.7                | —                      | 8.7              |                        |
| Amounts owed to subsidiaries                  | —                   | 754.0                  | 5.9              | 1,137.8                |
| Social security and other taxation            | 1.3                 | —                      | 3.7              |                        |
| Other unsecured creditors                     | 2.4                 | —                      | 9.5              | 0.4                    |
| Accruals and deferred income                  | 15.4                |                        | 14.3             |                        |
|   | 82.9                | 754.0                  | 107.0            | 1,138.2                |
|   | 83                  | 6.9                    | 1,24             | 45.2                   |

Amounts owed to subsidiaries have no fixed term of repayment.

## L Provisions for liabilities and charges

|   | Employee<br>benefits | Other<br>provisions | Total  |
|---|----------------------|---------------------|--------|
|   | £m                   | £m                  | £m     |
| At 1 January 2005 (restated)                                | 92.3                 | 2.2                 | 94.5   |
| Transfers from profit and loss account                      | 3.2                  | 21.0                | 24.2   |
| Transfers from/(to) statement of total recognised gains and |                      |                     |        |
| losses  | 88.5                 | _                   | 88.5   |
| Exchange movements  | _                    | 0.3                 | 0.3    |
| Applied during the year                                     | (87.7)               | (8.4)               | (96.1) |
| At 31 December 2005   | 96.3                 | 15.1                | 111.4  |
| Deferred taxation comprises:                                |                      | 2005                | 2004   |
|   |                      | £m                  | £m     |
| Accelerated capital allowances                              |                      | _                   | 0.1    |
| Other   |                      |                     | (0.1)  |
|   |                      | _                   | _      |
|   |                      |                     |        |

Provisions for employee benefits relate to defined benefit pension schemes as set out in note Q.

Other provisions include  $\pounds 12.5m$  (2004  $\pounds nil$ ) in respect of rental guarantees for properties in Germany and  $\pounds 1.5m$  (2004  $\pounds nil$ ) for onerous leases as a result of the Company's relocation to its new offices in December 2005. The directors expect  $\pounds 9.9m$  of the other provision balance to be utilised prior to 31 December 2006.

## M Share capital

Details of the Company's share capital are set out in note 24 to the Group financial statements.

## N Reserves

|  | Share<br>premium<br>account | Profit and loss account | Total   |
|--|-----------------------------|-------------------------|---------|
|  | £m                          | £m                      | £m      |
| At 1 January 2005                      | 782.9                       | 244.8                   | 1,027.7 |
| Prior year adjustment                  |                             | (49.1)                  | (49.1)  |
| At 1 January 2005 (restated)           | 782.9                       | 195.7                   | 978.6   |
| Exchange movements                     | _                           | (0.7)                   | (0.7)   |
| Issues of stock                        | 9.5                         | _                       | 9.5     |
| Amortisation of debt issue costs       | (0.2)                       | 0.2                     | _       |
| Purchases of own stock                 | _                           | (5.8)                   | (5.8)   |
| Share-based payments                   | _                           | 1.9                     | 1.9     |
| Actuarial gains and losses             | —                           | (88.5)                  | (88.5)  |
| Retained profit for the financial year |                             | 118.6                   | 118.6   |
| At 31 December 2005                    | 792.2                       | 221.4                   | 1,013.6 |

The P&O Group Employee Benefit Trust (the "Trust") is used in connection with the Group's Deferred Bonus and Co-investment Matching Plan (the "Matching Plan"), the P&O Performance Share Plan (the "Performance Share Plan") and the P&O 2005 Matching Share Plan (the "2005 Matching Share Plan"), the terms of which are set out in the directors' remuneration report on pages 28 to 35. The Trust may also be used in connection with the Group's other share based plans, including the Executive Stock Option Plan. The Trustee of the Trust purchases the Company's stock in the open market, as required, on the basis of regular reviews of the anticipated liabilities of the Group, with financing provided by the Company. All expenses of the Trust are settled directly by the Company and charged in the financial statements as incurred.

As at 31 December 2005 the Trust held  $\pounds 12,096,283$  nominal of deferred stock of the Company (2004  $\pounds 11,435,110$  nominal) representing 1.6 per cent (2004 1.5 per cent) of the Company's deferred stock. During the year the Trust acquired  $\pounds 1,900,000$  nominal of deferred stock of the Company (2004  $\pounds 4,934,437$  nominal), representing 0.3 per cent (2004 0.7 per cent) of the Company's deferred stock, and  $\pounds 1,238,827$  nominal of deferred stock of the Company (2004  $\pounds 1,445,18$  nominal), representing 0.2 per cent (2004 nil per cent) of the Company's deferred stock, was distributed by the Trust to participants in the Matching Plan under the terms of that plan.

The profit and loss account reserve is stated after the deduction of  $\pounds 30.8m$  (2004  $\pounds 28.4m$ ) in respect of  $\pounds 12,096,283$  nominal of deferred stock of the Company (2004  $\pounds 11,435,110$  nominal) held by the Trust, of which  $\pounds 516,069$  nominal (2004  $\pounds 402,032$  nominal) has been conditionally awarded to participants in the Matching Plan. Further stock awards over  $\pounds 4,287,491$  nominal (2004  $\pounds 2,132,996$  nominal) have been granted to participants under the Matching Plan, the Performance Share Plan and the 2005 Matching Share Plan, which will be met by the Trust to the extent that the performance conditions are met. The market value of the deferred stock held by the Trust as at 31 December 2005 was  $\pounds 56.4m$ .

The profit and loss account reserve is also stated after a credit of £3.3m (2004 £2.5m) relating to charges made to the profit and loss account in respect of equity settled share-based payments, including the fair values of awards and grants under the Matching Plan, Performance Share Plan and 2005 Matching Share Plan, which will be met by the Trust, and the fair value of options granted under the Executive Stock Option Plan and the P&O 2004 UK Sharesave Plan.

As described in note A the Company has adopted a number of new reporting standards for the first time in the year ended 31 December 2005. Stockholders' funds at the beginning of the year, as previously reported, were £1,841.2m (2004 £1,717.5m), before the prior year adjustments of £95.1m (2004 £80.0m), arising on full adoption of FRS 17 'Retirement benefits', less £46.0m (2004 £67.7m), arising due to the reversal of dividend accruals on adoption of FRS 21 'Events after the balance sheet date'.

## N Reserves (Continued)

Exchange movements in the profit and loss account reserve include a loss of £0.7m (2004 £4.8m) in respect of foreign currency net borrowings.

## **O** Directors' emoluments

Details on directors' emoluments, long term incentives, pension entitlements and deferred stock under option held by the directors are shown in the directors' remuneration report on pages 28 to 35.

## P Employees

The average number of people employed by the Company was:

|                    | 2005 | 2004 |
|--------------------|------|------|
| UK full time       | 106  | 124  |
| UK part time       | 6    | 8    |
| Overseas full time | 2    | 2    |
| Overseas part time | _    |      |
|                    | 114  | 134  |

The aggregate payroll costs, excluding directors' emoluments, were:

|                       | 2005 | 2004 |
|-----------------------|------|------|
|                       | £m   | £m   |
| Wages and salaries    | 10.9 | 11.8 |
| Social security costs | 1.3  | 1.4  |
| Pensions costs        | 2.1  | 3.8  |
|                       | 14.3 | 17.0 |

Amounts totalling  $\pm 0.5m$  (2004  $\pm 0.6m$ ) in respect of equity settled share-based payments were charged to the income statement.

Amounts totalling £0.1m (2004 £0.1m) in respect of 2004 performance related bonuses were settled in 2005 by way of equity settled share-based payments under the Deferred Bonus and Co-Investment Matching Plan.

## Equity settled share-based payments

The Company operated five employee share plans: the Executive Stock Option Plan ("P&O Option Plan"), the P&O 2004 UK Sharesave Plan ("2004 Plan"), the Deferred Bonus and Co-investment Matching Plan ("Matching Plan"), the P&O Performance Share Plan ("Performance Share Plan") and the P&O 2005 Matching Share Plan ("2005 Matching Share Plan"). Upon the takeover of the Company by DP World in March 2006, awards under these plans vested according to the provisions of the relevant plan rules.

A summary of the terms and conditions of these plans is included in note 27 to the Group financial statements.

The following analysis includes only those awards and grants made under the above share plans since 7 November 2002 in accordance with the transitional arrangements of FRS 20 'Share-based Payment', so is not a complete analysis of all awards or grants which were outstanding during the year.

## P Employees (Continued)

## (a) Stock Award Plans

|                              | Performance Share Plan |       | 2005 Matching<br>Share Plan |       | Matching Plan     |       |
|------------------------------|------------------------|-------|-----------------------------|-------|-------------------|-------|
|                              | Deferred<br>stock      | WAFV* | Deferred<br>stock           | WAFV* | Deferred<br>stock | WAFV* |
|                              | '000                   | pence | '000                        | pence | '000              | pence |
| Stock awards (March 2005)    |                        | _     |                             | _     | 123               | 302   |
| Matching awards (March 2005) | _                      |       | _                           |       | 410               | 113   |
| Share Plan awards (May 2005) | 784                    | 114   | 179                         | 114   | _                 | _     |
| Dividend Replacement (June/  |                        |       |                             |       |                   |       |
| November 2005)               | 5                      | 178   | 1                           | 178   | 3                 | 350   |

\* WAFV = Weighted average fair value

The fair values of grants under the Stock Award Plans are calculated by discounting the share price at the date of the award in respect of the relevant performance conditions.

## (b) Stock Option Plans

|   | P&O Option Plan |            | 2004 Plan |           |  |
|---|-----------------|------------|-----------|-----------|--|
|   | Options         | WAEP*      | Options   | WAEP*     |  |
|   | '000            | pence      | '000      | pence     |  |
| As at 31 December 2003<br>Options outstanding                     | 2,751           | 245        | 234       | 128       |  |
| Movements during 2004<br>Options granted<br>Options exercised     |                 |            | 34        | 205       |  |
| Options lapsed  | (21)            | 249        | (1)       | 205       |  |
| Weighted average fair value of options granted<br>during the year |                 |            |           | 89        |  |
| As at 31 December 2004<br>Options outstanding                     | 2,730           | 245        | 267       | 138       |  |
| Movements during 2005<br>Options granted                          | _               | _          | 13        | 270       |  |
| Options exercised   | (349)           | 249        | (1)       | 205       |  |
| Options lapsed  | (26)            | 249        | (7)       | 205       |  |
| Dividend Stock  | _               | _          | —         | _         |  |
| during the year   |                 |            |           | 102       |  |
| As at 31 December 2005  |                 |            |           |           |  |
| Options outstanding   | 2,355           | 244        | 272       | 142       |  |
| Range of exercise prices  |                 | 223p-249p  |           | 128p-270p |  |
| Weighted average remaining contractual life                       |                 | 2,808 days |           | 338 days  |  |
| Options exercisable   | 373             | 249        | 74        | 128       |  |

\* WAEP = Weighted average exercise price

Stock options were exercised on a regular basis throughout the year.

## P Employees (Continued)

The fair values of grants under the Stock Option Plans are calculated using binomial valuation models. The following table gives the assumptions applied to the options granted during the year. Expectations of early exercise are incorporated into the model.

|  | 2005 | 2004 |
|--|------|------|
| Average actual share price (pence)                                       | 334  | 243  |
| Weighted average exercise price of options granted in the period (pence) |      |      |
| P&O Option Plan  |      |      |
| 2004 Plan  | 270  | 205  |
| Weighted average fair value of options granted in the period (pence)     |      |      |
| P&O Option Plan  | —    |      |
| 2004 Plan  | 102  | 89   |
| Expected volatility (%)  | 33.5 | 37.5 |
| Dividend yield (%)   | 4.0  | 4.0  |
| Risk-free interest rate (%)  | 5.0  | 5.0  |
| Expected lives (years)   |      |      |
| P&O Option Plan  | _    | 3.5  |
| 2004 Plan  | 3.5  | 3.5  |

The expected volatility is based on the historic volatility (calculated based on the weighted average life of the options) adjusted for any expected changes to future volatility due to publicly available information.

## **Q** Pensions

The Company participates in two funded UK defined benefit pension schemes and a Group Personal Pension arrangement. The principal scheme, The P&O Pension Scheme (the "P&O UK Scheme"), was closed to routine new members on 1 January 2002. The assets of the scheme are managed on behalf of the trustee by independent fund managers.

The Company also participates in the Merchant Navy Officers' Pension Fund (the "MNOPF Scheme") industry wide scheme.

The latest valuation of the P&O UK Scheme and the MNOPF scheme have been updated to 31 December 2005 by qualified independent actuaries. The principal assumptions are included in the table below.

The assumptions used by the actuaries are the best estimates chosen from a range of possible actuarial assumptions, which, due to the timescale covered, may not necessarily be borne out in practice.

|                                    | P&O UK Scheme |       |       | MNOPF Scheme |      |      |  |
|------------------------------------|---------------|-------|-------|--------------|------|------|--|
|                                    | 2005          | 2004  | 2003  | 2005         | 2004 | 2003 |  |
| Discount rates                     | 4.75%         | 5.30% | 5.40% | 4.75%        | n/a  | n/a  |  |
| Expected rates of salary increases | 4.20%         | 4.20% | 4.20% | 4.20%        | n/a  | n/a  |  |
| Pension increases:                 |               |       |       |              |      |      |  |
| —deferment                         | 2.70%         | 2.70% |       | 2.70%        | n/a  | n/a  |  |
| —payment                           | 2.50%         | 2.50% | 2.50% | 2.50%        | n/a  | n/a  |  |
| Inflation                          | 2.70%         | 2.70% | 2.70% | 2.70%        | n/a  | n/a  |  |
| Expected rates of                  |               |       |       |              |      |      |  |
| return on scheme                   |               |       |       |              |      |      |  |
| assets                             | 5.80%         | 6.20% | 6.80% | 6.60%        | n/a  | n/a  |  |

The market value of the schemes' assets, which are not intended to be realised in the short term and may be subject to significant change before they are realised, and the present value of the schemes' liabilities,

## **Q** Pensions (Continued)

which are derived from cash flow projections over long periods and thus inherently uncertain are set out below:

|                                       | P&O UK Scheme                              |  | MNOPF S                                    |                    |                          |
|---------------------------------------|--|--|--|--------------------|--------------------------|
|                                       | Expected<br>long term<br>rate of<br>return | Market<br>value  | Expected<br>long term<br>rate of<br>return | Market<br>value    | Total<br>market<br>value |
| 2007                                  | %  | £m   | %  | £m                 | £m                       |
| 2005EquitiesBondsOther                | 7.70<br>4.40<br>3.70                       | 337.2<br>463.7<br>8.7  | 7.70<br>4.50<br>5.45                       | 22.1<br>9.3<br>4.0 | 359.3<br>473.0<br>12.7   |
| Present value of scheme liabilities . | 5.80                                       | 809.6<br>(891.0)   | 6.60                                       | 35.4<br>(50.3)     | 845.0<br>(941.3)         |
| Deficit                               |  | (81.4)   |  | (14.9)             | (96.3)                   |
| Net pension liability                 |  | (81.4)   |  | (14.9)             | (96.3)                   |
| 2004EquitiesBondsOther                | 8.00<br>4.70<br><u>3.70</u>                | 132.4<br>150.4<br>10.0   | n/a<br>n/a<br>n/a                          | n/a<br>n/a<br>n/a  | 132.4<br>150.4<br>10.0   |
| Present value of scheme liabilities . | 6.20                                       | 292.8<br>(385.1)   | n/a  | n/a<br>n/a         | 292.8<br>(385.1)         |
| Deficit                               |  | (92.3)   |  | n/a<br>n/a         | (92.3)                   |
| Net pension liability                 |  | (92.3)   |  | n/a                | (92.3)                   |
| 2003<br>Equities                      | 8.30<br>5.00<br><u>3.70</u>                | $     \begin{array}{r}       148.2 \\       116.4 \\       \underline{2.7} \\       2(7.2)     \end{array} $ | n/a<br>n/a<br>n/a                          | n/a<br>n/a<br>n/a  | 148.2<br>116.4<br>2.7    |
| Present value of scheme liabilities . | 6.80                                       | 267.3<br>(353.4)   | n/a  | n/a<br>n/a         | 267.3<br>(353.4)         |
| Deficit                               |  | (86.1)   |  | n/a<br>n/a         | (86.1)                   |
| Net pension liability                 |  | (86.1)   |  | n/a                | (86.1)                   |

## **Q** Pensions (Continued)

The pension costs for defined benefit schemes are as follows:

|   | P&O UK<br>Scheme         | MNOPF<br>Scheme   | Total                    |
|---|--------------------------|-------------------|--------------------------|
|   | £m                       | £m                | £m                       |
| 2005  |                          |                   |                          |
| Operating profit         Current service cost         Past service cost         Net gain on settlement and curtailments   | (1.8)<br>(0.2)<br>(0.7)  |                   | (1.8)<br>(0.2)<br>(0.7)  |
| Total charge to operating profit  | (2.7)                    |                   | (2.7)                    |
|   | (2.7)                    |                   | (2.7)                    |
| Other finance income/(expense)         Expected return on pension scheme assets         Interest on pension scheme liabilities         Net return   | 35.5<br>(36.0)<br>(0.5)  | 0.6 (0.6)         | 36.1<br>(36.6)<br>(0.5)  |
|   |                          |                   | (000)                    |
| Statement of total recognised gains and losses<br>Actual return less expected return on pension scheme assets<br>Experience gains and losses on pension scheme liabilities<br>Amounts arising from P&O Nedlloyd transfer/sale<br>Changes in assumptions underlying the present value of | 71.1<br>(86.7)<br>(57.4) | 0.8<br>(0.3)<br>— | 71.9<br>(87.0)<br>(57.4) |
| scheme liabilities  | —                        | (1.9)             | (1.9)                    |
| Reclassification of defined contribution scheme as defined<br>benefit scheme  | _                        | (14.1)            | (14.1)                   |
| Actuarial loss recognised in statement of total recognised gains  |                          |                   |                          |
| and losses  | (73.0)                   | (15.5)            | (88.5)                   |
|   | P&O UK<br>Scheme         | MNOPF<br>Scheme   | Total                    |
|   | £m                       | £m                | £m                       |
| 2004         Operating profit         Current service cost         Past service cost         Net gain on settlement and curtailments  | (3.6)<br>(0.2)<br>4.2    | n/a<br>n/a<br>n/a | (3.6)<br>(0.2)<br>4.2    |
| Total charge to operating profit  | 0.4                      | n/a               | 0.4                      |
| Other finance income/(expense)         Expected return on pension scheme assets         Interest on pension scheme liabilities  | 18.0<br>(18.4)           | n/a<br>n/a        | 18.0<br>(18.4)           |
| Net return  | (0.4)                    | n/a               | (0.4)                    |
| Statement of total recognised gains and losses<br>Actual return less expected return on pension scheme assets<br>Experience gains and losses on pension scheme liabilities<br>Changes in assumptions underlying the present value of<br>scheme liabilities                              | 11.1<br>0.3<br>(27.7)    | n/a<br>n/a<br>n/a | 11.1<br>0.3<br>(27.7)    |
| Actuarial loss recognised in statement of total recognised gains<br>and losses  | (16.3)                   |                   | (16.3)                   |

# **Q** Pensions (Continued)

As the P&O UK Scheme and MNOPF Scheme are both closed to routine new entrants, under the Projected Unit valuation method, the current service cost as a percentage of relevant defined benefit pensionable payroll will increase as the members of the scheme approach retirement.

|  | 2005   | 2004   | 2003   | 2002   |
|--|--------|--------|--------|--------|
| P&O UK Scheme  |        |        |        |        |
| Difference between the expected and actual                     |        |        |        |        |
| return on scheme assets (£m)                                   | 71.1   | 11.1   | 18.8   | (48.6) |
| As a percentage of scheme assets $(\%)$                        | 8.8    | 3.8    | 4.4    | (20.3) |
| Experience gains and losses on pension scheme                  |        |        |        |        |
| liabilities (£m)   | (86.7) | 0.3    | 0.5    |        |
| As a percentage of the present value of scheme                 |        |        |        |        |
| liabilities (%)  | (9.7)  | 0.1    | 0.2    |        |
| Total actuarial loss recognised in the                         |        |        |        |        |
| consolidated statement of total recognised                     |        |        |        |        |
| gains and losses (£m)  | (73.0) | (16.3) | (15.1) | (35.3) |
| As a percentage of the present value of scheme                 |        |        |        |        |
| liabilities (%)  | (8.2)  | (4.2)  | (4.5)  | 11.7   |
|  | 2005   | 2004   | 2003   | 2002   |
| MNOPF Scheme   |        |        |        |        |
| Difference between the expected and actual                     |        |        |        |        |
| return of scheme assets (£m)                                   | 0.8    | n/a    | n/a    | n/a    |
| As a percentage of scheme assets (%)                           | 2.3    | n/a    | n/a    | n/a    |
| Experience gains and losses on pension scheme                  |        |        |        |        |
| liabilities (£m)   | (0.3)  | n/a    | n/a    | n/a    |
| As a percentage of the present value of scheme                 |        |        |        |        |
| liabilities (%)  | (0.6)  | n/a    | n/a    | n/a    |
| Total actuarial loss recognised in the                         |        |        |        |        |
| consolidated statement of total recognised                     | 155    | [-     |        | [-     |
| gains and losses (£m)  | 15.5   | n/a    | n/a    | n/a    |
| As a percentage of the present value of scheme liabilities (%) | (30.8) | n/a    | n/a    | n/a    |
|  |        |        |        |        |

# **Q** Pensions (Continued)

| Movement in deficit during the two years ended 31 December 2005 | P&O UK<br>Scheme | MNOPF<br>Scheme | Total  |
|---|------------------|-----------------|--------|
|   | £m               | £m              | £m     |
| Deficit in schemes at 1 January 2004                            | (86.1)           | n/a             | (86.1) |
| Current service cost  | (3.6)            | n/a             | (3.6)  |
| Contributions paid  | 10.1             | n/a             | 10.1   |
| Past service cost   | (0.2)            | n/a             | (0.2)  |
| Net gain on settlements and curtailments                        | 4.2              | n/a             | 4.2    |
| Other finance expense   | (0.4)            | n/a             | (0.4)  |
| Actuarial loss  | (16.3)           | n/a             | (16.3) |
| Deficit in schemes at 31 December 2004                          | (92.3)           | n/a             | (92.3) |
| Current service cost  | (1.8)            | _               | (1.8)  |
| Contributions paid  | 87.1             | 0.6             | 87.7   |
| Past service cost   | (0.2)            | _               | (0.2)  |
| Net gain on settlements and curtailments                        | (0.7)            | _               | (0.7)  |
| Other finance expense   | (0.5)            | _               | (0.5)  |
| Reclassification as Defined Benefit Scheme                      | _                | (14.1)          | (14.1) |
| Actuarial loss  | (73.0)           | (1.4)           | (74.4) |
| Deficit in schemes at 31 December 2005                          | (81.4)           | (14.9)          | (96.3) |

## P&O UK Scheme actuarial valuation for funding purposes

Formal actuarial valuations of the P&O UK Scheme are normally carried out triennially by qualified independent actuaries, the latest regular valuation report for the scheme being at 1 April 2003, using the projected unit method. As a result of the decision by P&O Nedlloyd to form its own UK scheme and the request to transfer its share of the assets and liabilities of the P&O UK Scheme into that new scheme, an additional valuation was carried out as at 30 September 2004 using the projected unit method.

At this date, allowing for the P&O Nedlloyd transfer and related transactions, the market value of the P&O UK Scheme's assets were £987m and the value of accrued benefits to members allowing for future increases in earnings was £1,176m giving a deficit of £189m and a funding ratio of 83.9 per cent.

Excluding the deficit reduction payments, the average contribution rates for the P&O UK Scheme were 22.8 per cent for the year to 31 December 2005 and 23.7 per cent from 1 January 2006.

The principal long term assumptions in the UK Scheme's 2004 valuation are:

|  | Nominal<br>% per<br>annum |
|--|---------------------------|
| Price inflation  | 3.00                      |
| Investment return on pre-retirement portfolio                  | 6.50                      |
| Investment return on post-retirement portfolio                 | 5.50                      |
| Earnings escalation  | 4.50                      |
| LEL escalation   | 3.00                      |
| Increases in pensions in excess of Guaranteed Minimum Pensions | 2.75                      |

As a result of this valuation and the subsequent take over of the Company by DP World, the Company made a further deficit contribution to the scheme of £25m in March 2006 and has committed to further regular monthly deficit payments totalling £75m over the next five years. These monthly payments are supported by a bank guarantee.

### Industry schemes

The MNOPF Scheme is a defined benefit multi-employer scheme, in which officers employed by the Company have participated.

## **Q** Pensions (Continued)

The scheme is divided into two sections, the Old Section and the New Section, both of which are closed to new members and the latest valuation was carried out at 31 March 2003.

The Old Section has been closed to benefit accrual since 1978. The scheme's independent actuary advised that at 31 march 2003 the market value of the scheme's assets for the Old Section was £1,316m, representing approximately 115 per cent of the value of the benefits accrued to members. The assets of the Old Section were substantially invested in bonds.

As at 31 March 2003, the date of the most recent formal actuarial valuation, the New Section had assets with a market value of  $\pounds$ 1,168m, representing approximately 86 per cent of the benefits accrued to members. The valuation assumptions were as follows:

|   | Nominal<br>% per<br>annum |
|---|---------------------------|
| Discount rate                                     | 7.80                      |
| Rate of salary increases                          | 4.00                      |
| Rate of pension increases (where increases apply) | 2.50                      |
| Expected return on assets                         | 7.80                      |

At the date of the valuation, approximately 59 per cent of the New Section's assets were invested in equities, 28 per cent in bonds and 13 per cent in property and cash.

The trustee has advised the Company that its share of the net deficit of the New Section is 18.319 per cent and has issued a schedule of regular deficit payments from the Company totalling £5.5m per annum commencing on 30 September 2005 and payable annually on 30 March thereafter until 30 March 2014. Therefore, the Company has accounted for the MNOPF New Section as a defined benefit scheme from 30 September 2005. Prior to that date, the Company accounted for the New Section as a defined contribution scheme as it was unable to determine its share of the scheme. The proportion of the deficit attributable to the Company will change following the next actuarial valuation, to be prepared as at 31 March 2006, as not all employer's have made their deficit payments, with short falls to be reallocated to other employers, and part of the deficit payments being made by Carnival plc are attributable to the Company under the terms of the demerger agreement relating to the demerger of P&O Princess Cruises in 2000.

## **R** Commitments

The Company has no capital commitments.

### Revenue

The commitment during the following year in respect of non-cancellable operating leases is as follows:

|                            | Property |      |
|----------------------------|----------|------|
| Lease expiring:            | 2005     | 2004 |
|                            | £m       | £m   |
| Within one year            | _        | 0.8  |
| Between one and five years | 6.9      | 0.8  |
| Over five years            | 17.4     | _    |
|                            | 24.3     | 1.6  |

# S Contingent liabilities

|  | 2005  | 2004  |
|--|-------|-------|
|  | £m    | £m    |
| Loan and lease guarantees on behalf of joint ventures and associates | 7.1   | 3.6   |
| Loan and lease guarantees on behalf of subsidiaries                  | 521.4 | 471.6 |
| Other contingent liabilities   | 14.0  | 78.7  |
|  | 542.5 | 553.9 |

The other contingent liability of £14.0m (2004 £78.7m) relates to a guarantee of the financial liability for a vessel leased to Associated Bulk Carriers Limited, a previous associate of the Company. The lease expires in 2008. Associated Bulk Carriers Limited was sold to Eurotower Holdings SA in December 2003 and as part of the transaction, P&O received a counter indemnity for this liability from First Omega Shipping Inc, the owner of Eurotower Holdings SA.

Included within amounts receivable relating to previous corporate disposals is an amount outstanding of £42.6m (2004 £32.2m) net of relevant provisions arising following the sale of Bovis Group plc in 1999. Pursuant to the sale terms P&O is obliged to provide loan funding and partial indemnification for one of Bovis' projects, the construction of which is now completed and is the subject of litigation. Most of this litigation has been the subject of a settlement agreement as a result of which the bulk of such amounts receivable are expected to be repaid over the next twelve months.

# T Financial instruments

FRS 25 and FRS 26 have not been applied for the year ended 31 December 2004, which forms the comparative period and which, for these purposes, have been presented under the previous accounting policy in accordance with FRS 13. The Company has applied the exemption available that allows comparatives not to be restated for FRS 25 and FRS 26. No material adjustments would be required to be made to the comparative information in order to make it comply with FRS 25 and FRS 26.

The Company's policies and procedures in relation to the role and management of financial instruments and financial risk are set out below. These have not been impacted by the application of FRS 25 and FRS 26.

## Financial risk

The financial instruments held by the Company to finance its operations include cash, overdrafts, loans, and a limited amount of interest bearing and non-interest bearing investments. The Group manages these risks on a consolidated basis. For an understanding of the Group's management of these risks see note 32 to the Group financial statements.

#### **T** Financial instruments (Continued)

#### Effective interest rates and repricing analysis

In respect of income-earning financial assets and interest-bearing financial liabilities, the following table indicates their effective interest rates at the balance sheet date and the periods in which they reprice.

|                               | Effective interest rate | Total   | Within one year | 1 to 2<br>years | 2 to 5<br>years | More than 5 years |
|-------------------------------|-------------------------|---------|-----------------|-----------------|-----------------|-------------------|
| Cash at bank and in hand      | 4.67%                   | 68.6    | 68.6            | _               | _               | _                 |
| Secured bank loans:           |                         |         |                 |                 |                 |                   |
| GBP fixed rate debenture      | 3.50%                   | (1.4)   | _               | _               | _               | (1.4)             |
| Unsecured bank loans:         |                         |         |                 |                 |                 |                   |
| GBP floating rate loan        | 5.10%                   | (103.3) | (103.3)         | _               | _               | _                 |
| US\$ fixed rate bonds         | 7.50%                   | (13.5)  | _               | (8.9)           | _               | (4.6)             |
| US\$ floating rate loan       | 4.72%                   | (70.5)  | (70.5)          | _               | _               | _                 |
| AUS\$ floating rate loan      | 5.89%                   | (15.6)  | (15.6)          | _               | _               | _                 |
| Euro floating rate loan       | 2.78%                   | (6.9)   | (6.9)           | _               | _               | _                 |
| HK\$ floating rate loan       | 4.69%                   | (30.0)  | (30.0)          | _               | _               | _                 |
| Loans to subsidiaries         |                         |         |                 |                 |                 |                   |
| GBP loans to subsidiaries     | 5.50%                   | 30.6    | 30.6            | _               | _               | _                 |
| Euro loans to subsidiaries    | 3.16%                   | 10.7    | 10.7            | _               | _               | _                 |
| Loans from subsidiaries       |                         |         |                 |                 |                 |                   |
| GBP loans from subsidiaries   | 5.50%                   | (18.8)  | (18.8)          | _               | _               | _                 |
| USD loans from subsidiaries   | 4.85%                   | (86.4)  | (86.4)          | _               | _               | _                 |
| Loans from joint ventures and |                         |         |                 |                 |                 |                   |
| associates                    | 4.50%                   | (8.7)   | (8.7)           | _               | _               | _                 |
| Bank overdrafts               | 5.15%                   | (46.0)  | (46.0)          |                 |                 |                   |
|                               |                         | (291.2) | (276.3)         | (8.9)           |                 | (6.0)             |

A comparison by category of book value and fair value of the Company's financial assets and liabilities is as follows:

|   | 2005          |               | 2004          |               |
|---|---------------|---------------|---------------|---------------|
|   | Book<br>value | Fair<br>value | Book<br>value | Fair<br>value |
|   | £m            | £m            | £m            | £m            |
| Primary financial instruments held or issued to |               |               |               |               |
| finance the Company's operations:               |               |               |               |               |
| Third party loans payable                       | (241.2)       | (242.2)       | (558.8)       | (559.6)       |
| Subsidiary loans receivable                     | 1,061.7       | 1,061.7       | 1,614.6       | 1,614.6       |
| Subsidiary loans payable                        | (754.0)       | (754.0)       | (1, 137.8)    | (1, 137.8)    |
| Joint venture and associate loans payable       | (17.7)        | (17.7)        | (8.7)         | (8.7)         |
| Other investments and deferred consideration    |               |               |               |               |
| receivable                                      | 0.1           | 0.1           | 0.1           | 0.1           |
| Cash at bank and in hand                        | 68.6          | 68.6          | 50.9          | 50.9          |
| Bank overdrafts                                 | (46.0)        | (46.0)        | (64.8)        | (64.8)        |
|   | 71.5          | 70.5          | (104.5)       | (105.3)       |

The fair value of non-convertible bonds and dollar notes included in loans above is based on the quoted market price of comparable debt. Other loans include term loans and finance leases. These are largely at variable interest rates and therefore the book value normally equates to the fair value.

The fair value of other investments is based on the year end quoted price for listed investments and the estimated recoverable amount for unlisted investments.

The fair value of cash and bank overdrafts approximates to the book value due to the short term maturity of the instruments.

The fair value of subsidiary loans payable and receivable are largely at variable rates and therefore the book value normally equates to the fair value.

## T Financial instruments (Continued)

The following comparative information has been presented in accordance with FRS 13. See the 'Financial Instruments' accounting policy note on page F-192.

The interest rate profile of the financial liabilities is set out in the tables below:

| 31 December 2004       | Total | Variable rate<br>financial<br>liabilities | Fixed rate<br>financial<br>liabilities | Financial<br>liabilities on<br>which no<br>interest<br>is paid | Weighted<br>average<br>interest rate<br>for fixed rate<br>financial<br>liabilities | Average<br>time<br>over which<br>interest<br>rate is fixed |
|------------------------|-------|---|--|--|--|--|
|                        | £m    | £m  | £m                                     | £m   | %  | months   |
| Currency:              |       |   |  |  |  |  |
| Sterling               | 290.2 | 290.2                                     | _                                      | _  | n/a  | n/a  |
| Sterling: irredeemable | 1.4   | _   | 1.4                                    | _  | 3.50   | n/a  |
| US dollars             | 234.9 | 222.9                                     | 12.0                                   | —  | 7.50   | 29   |
| Australian dollars     | 55.4  | 55.4                                      | _                                      | _  | n/a  | n/a  |
| Euro                   | 5.8   | 5.8                                       | _                                      | _  | n/a  | n/a  |
| Other                  | 35.9  | 35.9                                      |  |  | n/a  | n/a  |
| Total                  | 623.6 | 610.2                                     | 13.4                                   |  | 7.08   | 29   |

The Company borrows in a range of currencies at both fixed and variable rates of interest.

The variable rate financial liabilities comprise bank borrowings and overdrafts bearing interest at rates fixed in advance for periods ranging from one to six months by reference to the applicable reference rate, primarily LIBOR for sterling, US dollar and euro borrowings, and the BBSY rate for Australian dollar borrowings.

Financial liabilities on which no interest is paid do not have fixed periods to maturity.

The interest rate profile of the financial assets is set out in the tables below:

| 31 December 2004   | Total | Variable rate<br>financial<br>assets | Fixed rate<br>financial<br>assets | Financial<br>assets<br>on which<br>no interest<br>is received | Weighted<br>average<br>interest rate<br>for fixed rate<br>financial<br>assets | Average<br>time<br>over which<br>interest<br>rate is fixed |
|--------------------|-------|--------------------------------------|-----------------------------------|---|---|--|
|                    | £m    | £m                                   | £m                                | £m  | %   | months   |
| Currency:          |       |                                      |                                   |   |   |  |
| Sterling           | 35.1  | 34.9                                 | —                                 | 0.2   | n/a   | n/a  |
| US dollars         | —     | —                                    | —                                 | _   | n/a   | n/a  |
| Australian dollars | —     | _                                    | _                                 | —   | n/a   | n/a  |
| Euro               | 19.3  | 19.3                                 | —                                 | —   | n/a   | n/a  |
| Other              |       |                                      |                                   |   | n/a   | n/a  |
| Total              | 54.4  | 54.2                                 |                                   | 0.2   | n/a   | n/a  |

The majority of variable rate financial assets comprise bank accounts bearing interest at the applicable LIBOR rate for sterling deposits or the applicable local equivalent rate. Fixed rate financial assets include deferred consideration relating to the sale of fixed assets and businesses, and other interest bearing and non-interest bearing investments.

The financial assets on which no interest is received do not have fixed periods to maturity.

#### U Post balance sheet events

### Takeover by DP World

On 29 November 2005, the P&O Board recommended the cash acquisition of P&O by Thunder FZE (a wholly owned subsidiary of Ports, Customs and Free Zone Corporation, Dubai ("DP World")) by way of schemes of arrangement. Following the announcement of an offer by PSA Venture (UK) Limited (a wholly owned subsidiary of PSA International Pte Ltd ("PSA") of Singapore) (also recommended by the Board) on the morning of 26 January 2006, the Board recommended revised proposals from Thunder FZE on the

### U Post balance sheet events (Continued)

evening of 26 January 2006. These proposals were approved by the stockholders at meetings held on 13 February 2006, and following approval of the schemes by the High Court the schemes became effective on 8 March 2006 and P&O became a wholly owned subsidiary of DP World as at that date.

As a result of the change of control following the DP World takeover certain borrowing and loan facilities may be cancelled at the bank's option (see note J). DP World has arranged sufficient finance to allow any amounts drawn under these facilities to be repaid as they fall due.

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